

11 November 2015

DISCLOSURE DEPARTMENT THE PHILIPPINE STOCK EXCHANGE INC. 3/F Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue

Makati City 1226

Attention: JANET A. ENCARNACION

Head, Disclosure Department

Dear Ms. Encarnacion,

In compliance with PSE regulations, we would like to disclose the following information regarding Philippine Savings Bank's (PSBank) financial results for the third quarter of 2015.

PSBank Posted PhP1.73 Billion Net Income as of Q3 2015

Philippine Savings Bank (PSBank), the thrift banking arm of the Metrobank Group, posted a net income of PhP1.73 billion by the end of the 3rd quarter of 2015. Return on equity was at 12.5%. Last year's reported net income included one-time gains from asset sales in relation to Basel III preparation. Core income was up 18.7% year-on-year.

PSBank further focused on strengthening its core business with aggressive sales initiatives and improvements in operational efficiencies through continuous automation of processes. Net margins and fee income grew 9.1% to PhP7.1 billion. Interest income from loans and receivables was up 12.2% to PhP7.3 billion owing largely to the expansion of its consumer loans base.

The Bank's gross loan portfolio went up by 17.6% to PhP111.8 billion primarily led by the robust growth in auto and mortgage loans. Consumer loan bookings registered an upswing of 29% year-on-year. Even with the growth in its loan portfolio, PSBank kept its non-performing loans (NPL) ratio low at 1.1%. As of end September 2015, NPL coverage was at 84%.

Total deposits reached PhP127.1 billion, up 3.6% from last year, with low cost funds increasing by 19%. Deposit-taking initiatives continued to focus on new customer acquisition and active cross-selling anchored on a stronger commitment to provide the best customer experience to clients.

By end September 2015, PSBank's total resources closed strong at PhP159.5 billion, up 5.5% from the same period last year. This translates to a capital adequacy ratio of

18.2%, well above the 10.0% minimum required by the Bangko Sentral ng Pilipinas (BSP). Its Tier 1 capital ratio was 12.5%, also higher than the 8.5% requirement.

Recently, PSBank was conferred the "Pagtugon Award" for excellence in responding and addressing clients' concerns referred by BSP and the "2015 SSS Balikat ng Bayan Best Paying Partner" for speed in processing SSS pension payments. Both awards are testaments to PSBank's commitment to provide the best in customer experience true to its "Simple Lang, Maaasahan" brand battlecry.

The Bank recently launched its new corporate website <u>www.psbank.com.ph</u> which now has a cleaner look, mobile-responsive design, and better navigation. It likewise put on stream its newest TV commercials on PSBank Mobile and ATM Lock/Unlock with Ms. Anne Curtis as endorser.

PSBank's distribution network now includes 247 branches and 610 onsite and offsite ATMs strategically located nationwide.

Thank you very much.

Very truly yours,

PERFECTO RAMON Z. DIMAYUGA, JR. SVP and Chief Finance Officer