



7 November 2017

**THE PHILIPPINE STOCK EXCHANGE**

3/F Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City, Philippines 1226

**ATTENTION: JOSE VALERIANO B. ZUÑO III**  
**OIC - HEAD, DISCLOSURE DEPARTMENT**

**ISSUER COMPLIANCE AND DISCLOSURE DEPARTMENT (ICDD)**  
**PHILIPPINE DEALING AND EXCHANGE CORPORATION**

37/F Tower 1, The Enterprise Center  
6766 Ayala Avenue corner Paseo de Roxas, Makati City

**MS. VINA VANESSA S. SALONGA**  
**Head, ICDD**

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**Dear Mr. Zuno and Ms. Salonga,**

In compliance with PSE and PDEX regulations, we would like to disclose the following information regarding Philippine Savings Bank's (PSBank) financial results for 3Q 2017.

**PSBank Reports PhP1.88 Billion in Net Income as of 3Q 2017**

Philippine Savings Bank (PSBank), the thrift-bank arm of the Metrobank Group, saw its net income inch up by 1% to PhP1.88 billion as of end-September from PhP1.87 billion in the same period last year. This was propelled by a 17% year-on-year core income growth.

The Bank's earnings translated to a return-on-equity of 11.94% and return-on-assets of 1.20%.

PSBank continued to show strong financial results supported by a steady demand for consumer loans in the nine months ending September. The Bank's gross loan portfolio expanded by 14% to PhP142.33 billion, mainly driven by consumer loans which climbed by 15%. As PSBank saw its lending portfolio grow, its non-performing loans (NPL) ratio remained in check at 1.14%.

Total deposits increased by 28% to PhP184.40 billion, with CASA rising by 19%. PSBank continues to capture the retail market segment as it delivers exceptional customer experience

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while enhancing its products, channels, and processes to keep up with its clients' mobile and on-the-go lifestyle.

PSBank's capital position remained strong, improving by 6% to PHP21.91 billion. This translated to a common equity Tier 1 (CET 1) ratio of 11.36% and total capital adequacy ratio (CAR) of 14.19%, well-above the Bangko Sentral's minimum requirement.

PSBank currently has 250 branches and 610 ATMs.

PSBank was recently recognized by the World HRD Congress and the Employer Branding Institute for its Human Resources Group's exemplary initiatives and practices, naming it as one of Asia's Best Employer Brand at the 8<sup>th</sup> Asia's Best Employer Brand Awards held at Le Meridien Singapore, Sentosa.

The Bank also recorded a back-to-back win for excellence in Customer Experience at the recently held Customer Experience Asia Excellence Awards. PSBank bagged 3<sup>rd</sup> place (Bronze Award) for both the Customer Experience and Best Customer Experience Team categories for the 2<sup>nd</sup> straight year. It also received an Honorary Mention for the Best Social Media Strategy category. PSBank is the only Philippine bank recognized by the International Quality Productivity Center for its exceptional customer experience strategy.

Recently, PSBank received an issuer rating of PRS Aaa (corp.)—the highest corporate credit rating assigned on the PRS scale-- from the Philippine Rating Service Corporation (PhilRatings). A company rated PRS Aaa (corp.) is seen to have a very strong capacity to meet its financial commitments relative to that of other Philippine corporates.

Thank you.

Very truly yours,



**Vicente R. Cuna, Jr.**

President