



15 May 2017

**Philippine Stock Exchange**  
3/F Tower One and Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City, Philippines 1226

**Attention: MR. JOSE VALERIANO B. ZUÑO III**  
OIC - HEAD, Disclosure Department

**Philippine Dealing & Exchange Corp.**  
37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave. cor. Paseo de Roxas, Makati City

**Attention: MS. VINA VANESSA S. SALONGA**  
Head, Issuer Compliance & Disclosure Department (ICDD)

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Dear Mr. Zuño and Ms. Salonga,

We would like to submit the attached SEC 17-Q report of Philippine Savings Bank (PSBank) for the period ended March 31, 2017.

Thank you very much.

Very truly yours,

**VICENTE R. CUNA, JR.**  
President

**COVER SHEET**

1 5 5 5 2

SEC Registration Number

P H I L I P P I N E S A V I N G S B A N K

(Company's Full Name)

P S B a n k C e n t e r , 7 7 7 P a s e o d e R o x a s

c o r n e r S e d e ñ o S t r e e t , M a k a t i C i t

y

(Business Address: No. Street City/Town/Province)

**Leah M. Zamora**

(Contact Person)

**885-8208**

(Company Telephone Number)

1 2      3 1  
 Month      Day

(Fiscal Year)

1 7 - Q

(Form Type)

**1<sup>st</sup> Quarter 2017**

Month      Day

(Annual Meeting)

\_\_\_\_\_  
 (Secondary License Type, If Applicable)

**Markets and Securities  
 Regulation Department**

Dept. Requiring this Doc.

\_\_\_\_\_

Amended Articles  
 Number/Section

**1,508**

Total No. of Stockholders  
 As of March 31, 2017

Total Amount of Borrowings

\_\_\_\_\_

Domestic

\_\_\_\_\_

Foreign

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 To be accomplished by SEC Personnel concerned

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**SEC FORM 17-Q**

QUARTERLY REPORT PURSUANT TO SECTION 17 OF  
THE SECURITIES REGULATION CODE

1. For the quarterly period ended : **March 31, 2017**
2. Commission identification number : **15552**
3. BIR tax identification number : **000-663-983-000**
4. Exact name of registrant as specified in its charter:

**o PHILIPPINE SAVINGS BANK**

5. Province, country or other jurisdiction of incorporation or organization:

**o City of Manila, Philippines**

6. Industry classification code :  (SEC Use Only)

7. Address of registrant's principal office:

**o PSBank Center, 777 Paseo de Roxas cor. Sedeño St., Makati City**

8. Registrant's telephone number, including area code

**o (632) 885-8208**

9. Former name, former address and former fiscal year, if changed since last report:

**o Not applicable**

10. Securities registered pursuant to Sections 4 and 8 of the RSA:

o Title of each class	<b>Common Shares</b>
o Number of shares of common stock outstanding	<b>240,252,491</b>
o Amount of debt outstanding	<b>₱ 2,977,086,790</b>
	<b>(Tier II Subordinated Notes)</b>

11. Are any or all of the securities listed on the Philippine Stock Exchange?

**o Yes**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Securities Regulation Code and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports).

Yes [ **x** ] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [ **x** ] No [ ]

## PART I – FINANCIAL INFORMATION

### Item 1. Management Discussion and Analysis of Financial Condition and Results of Operations

### Item 2. Financial Statements

Attached are the following:

Interim Statements of Condition	Annex 1
Interim Statements of Income	Annex 2
Interim Statements of Comprehensive Income	Annex 3
Interim Statements of Changes in Equity	Annex 4
Interim Statements of Cash Flows	Annex 5
Aging of Receivables	Annex 6
Business Segment	Annex 7
Schedule of Financial Performance Indicators	Annex 8

## PART II – OTHER INFORMATION

### 1. Control of Registrant

The following stockholders own more than 5% of the total outstanding number of shares issued as of March 31, 2017:

Name of Stockholder	Outstanding Number of Shares	Percent to Total No. of Shares
Metropolitan Bank and Trust Co.	198,629,513	82.675%
Danilo L. Dolor	12,610,891	5.249%

As of March 31, 2017, there is no person who holds more than 5% of the Bank's securities lodged with PCD Nominee Corporation.

### 2. Legal Proceedings

The Bank in the course of its operations and in running its business has several legal cases that are filed in its behalf and against it. However, these cases will not give any material effect to its financial status nor would have any material impact in continuing its operations. These cases are part of its daily business activities and consequence of its collection efforts and business dealings with the public

### 3. Board Resolutions

All material disclosures of the Bank had been made under SEC 17-C.

**PHILIPPINE SAVINGS BANK**  
**SEC FORM 17-Q**  
**FOR THE QUARTER ENDED MARCH 31, 2017**

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**Item 1. Management Discussion and Analysis**

**A. Analysis of Statements of Condition**

**March 31, 2017 (Unaudited) and December 31, 2016 (Audited)**

The Bank's Total Assets as of March 31, 2017 stood at ₱205.48 billion, ₱8.63 billion higher than the December 2016 level of ₱196.85 billion. Loan and investment portfolios continued its upward momentum.

Loans and Receivables, net of allowance and unearned interest and discounts, representing 63.72% of total assets were posted at ₱130.92 billion, higher by ₱3.70 billion from December 2016 level of ₱127.22 billion. Auto Loans and Mortgage Loans increased to ₱71.59 billion and ₱43.88 billion, respectively. Meanwhile, Commercial Loans improved to ₱11.13 billion in March 2017.

Interbank Loans Receivable and Securities Purchased under Resale Agreements went down by 52.54% to ₱1.54 billion compared to December 2016 level of ₱3.25 billion due to the decrease in overnight and term placements with BSP as of March 31, 2017.

Available-for-Sale Investments increased to ₱14.48 billion in March 2017, 10.38% or ₱1.36 billion higher than the year-end level of ₱13.12 billion. Held-to-Maturity (HTM) also increased by ₱4.41 billion or 19.04% to ₱27.57 billion from ₱23.16 billion in 2016. On the other hand, Financial Assets at Fair Value through Profit or Loss (FVPL) went down by 31.48% or ₱428.32 million to ₱932.47 million from ₱1.36 billion last December 2016. These investments represent 20.92% of total assets as of March 31, 2017.

Due from Other Banks as of March 2017 was at ₱2.45 billion, 33.24% or ₱611.13 million higher than the December 2016 level of ₱1.84 billion. Likewise, Due from Bangko Sentral ng Pilipinas increased by 4.64% or ₱648.71 million to ₱14.64 billion versus ₱13.99 billion as of December 2016. Meanwhile, Cash and Other Cash Items declined to ₱2.53 billion versus ₱2.78 billion in December 2016.

Deferred Tax Asset was higher at ₱1.41 billion from ₱1.30 billion while Goodwill and Intangible Assets slightly decreased to ₱500.86 million from ₱505.17 million. Meanwhile, Other Assets increased by 16.19% or ₱174.59 million to ₱1.25 billion from ₱1.08 billion as of December 2016 mainly due to the increase in prepaid expenses and foreclosed chattel mortgage.

The Bank's deposit level, comprising 92.12% of total liabilities reached ₱170.27 billion as of March 2017, 7.50% higher than the ₱158.39 billion posted as of December 2016. In January 30, 2017, the Bank successfully issued LongTerm Negotiable Certificate of Time Deposit (LTNCTD) with an aggregate principal amount of ₱3.4 billion due on April 30, 2022, with fixed interest rate of 3.5% per annum.

As of March 31, 2017, Bills payable representing interbank borrowing and Securities Sold under Repurchase Agreement (SSURA) amounted to ₱5.18 billion.

The Tier II Notes, net of debt issuance cost was recorded at ₱2.98 billion in March 2017, 50.18% or ₱3.0 billion lower than the year-end level of ₱5.98 billion as the Bank exercised the call option of its ₱3.0 billion Tier 2 Notes issued in 2012. The Tier II Notes issued in May 2014 qualified as Tier II capital in the BSP's revised risk-based capital adequacy framework in line with BASEL III standards. The issuance has a loss absorption feature to conform with BASEL III requirements. PSBank has an issuer rating of PRS Aaa (corp.) from Philratings.

Treasurer's, Cashier's and Manager's Checks increased to ₱1.96 billion from ₱1.76 billion last December 31, 2016. Accrued Taxes, Interest and Other Expenses was down by ₱172.03 million to ₱1.02 billion in March 2017 from ₱1.19 billion as of December 31, 2016. Financial Liabilities at FVPL declined to ₱17.50 million in March 2017 versus ₱65.32 million recorded in December 2016. Income Tax Payable in March 2017 stood at ₱88.49 million. The amount includes accrual for current quarter and previous quarter's income tax liability which was remitted to the BIR on April 7, 2017. Other Liabilities was posted at ₱3.32 billion from ₱3.34 billion as of December 2016.

Total Capital stood at ₱20.65 billion, a 3.03% increase from the ₱20.04 billion posted as of December 2016. The Bank reflected a Net Unrealized Loss of Available-for-Sale Investments amounting ₱566.52 million from ₱842.91 million in December 2016.

Return on Average Equity (ROAE) slid to 10.05% in March 2017 versus 12.50% in December 2016. Likewise, Return on Average Assets (ROAA) decreased to 1.02% in 2017 from 1.34% in 2016.

## **B. Discussion of Results of Operations**

### **March 31, 2017 (Unaudited) vs. March 31, 2016 (Unaudited)**

For the first quarter ending March 31, 2017, the Bank reflected a Net Income after Tax of ₱511.11 million or 17.55% higher versus the ₱434.79 million recorded for the same period last year. The increase in net income was attributed to higher net interest income.

Total Interest income improved by 14.61% or ₱434.69 million to ₱3.41 billion versus ₱2.98 billion in 2016.

Interest income on Loans and Receivables was recorded at ₱2.96 billion, 13.70% higher than the ₱2.61 billion recorded during the same period last year. Interest income on Investment Securities went up to ₱419.52 million from ₱332.70 million due to the Bank's higher investment portfolio in 2017. Interest earned from deposits with BSP increased by 16.77% to ₱6.75 million while Interest income from deposits with other banks improved by 30.40% to ₱641.88 thousand. On the other hand, Interest earned from Interbank Loans Receivable and SPURA decreased to ₱19.92 million, 34.46% lower than the ₱30.40 million in 2016.

Interest expense on deposit liabilities rose by ₱61.88 million to ₱680.30 million from ₱618.42 million due to growth in total deposit liabilities. The Bank recorded ₱18.75 million in Interest Expense on Bills Payable as of March 31, 2017 from ₱14.07 million for the same period. This comprised transactions under Securities sold under agreements to repurchase (SSURA). Meanwhile, Interest Expense on Subordinated Notes declined to ₱65.22 million or 23.92% lower from ₱85.73 million last year due to the redemption of the Bank's ₱3.0 billion Tier 2 notes issued in 2012 last February 2017.

As of March 2017, Net Interest Income improved to ₱2.65 billion versus ₱2.26 billion recorded during the same period last year.

Net Service Fees and Commission Income increased by 26.08% or ₱69.09 million to ₱334.03 million in March 2017 from ₱264.94 million in 2016.

Meanwhile, Other Operating Income decreased by 56.47% or ₱296.83 million to ₱228.83 million due to trading losses recorded as of March 2017. The Bank registered ₱97.45 million trading losses during the first three months of 2017, ₱367.40 million lower than the ₱269.95 million trading gains in 2016.

As of March 2017, the Bank recorded a net gain on the foreclosure and sale of chattel mortgage amounting to ₱105.51 million, 22.75% higher compared with the ₱85.96 million gain during the same period last year. On the other hand, net gain on foreclosure and sale of investment properties went down by 9.61% or ₱6.80 million to ₱63.94 million compared to ₱70.73 million in 2016. Gain on sale of property and equipment decreased by 98.86% from ₱963.55 thousand last year. Miscellaneous

Income was higher by 62.11% or ₱55.67 million to ₱145.31 million mainly due to higher recoveries from loan accounts previously written-off.

Meanwhile, Foreign Exchange gain was posted at ₱ 11.51 million from ₱8.42 million in March 2016.

Other Operating Expenses, excluding provision for impairment and credit losses, went up to ₱2.10 billion from ₱1.97 billion in 2016. Taxes and Licenses increased by ₱49.61 million or 17.28% to ₱336.67 million from ₱287.06 million. Compensation and Fringe Benefits amounted to ₱748.43 million while occupancy and equipment-related costs was at ₱186.37 million. Depreciation and amortization of Bank's properties and leasehold improvements went up from ₱134.75 million to ₱161.60 million. Security, messengerial and janitorial services was at ₱110.45 million. Meanwhile, amortization of software costs was posted at ₱26.76 million. Miscellaneous Expenses was higher by 15.86% to ₱526.48 million.

For the first three months of 2017, the Bank set aside ₱619.96 million in provision for impairment and credit losses.

As of March 2017, the Bank recorded its share in the net income of its investment in Sumisho Motor Finance Corporation (SMFC) at ₱10.29 million from ₱3.68 million in the same period last year.

### Analysis of Key Performance Indicators

The following ratios measure the financial performance of the Bank:

		March 2017 (Unaudited)	March 2016	December 31 2016 (Audited)
Return on Average Equity*	ROAE	10.05%	8.95%	12.50%
Return on Average Assets*	ROAA	1.02%	1.01%	1.34%
Net Interest Margin on Average Earning Assets	NIM	1.53%	1.53%	6.17%
Earnings per share	EPS	₱2.13	₱1.81	₱10.20
Capital-to-Risk Assets Ratio	CAR	14.00%	15.00%	14.07%
Liquidity Ratio	LR	16.55%	25.81%	23.46%
Debt-Equity Ratio	DER	8.95:1	7.90:1	8.82:1
Asset-to-Equity Ratio	AER	9.95:1	8.90:1	9.82:1
Interest Rate Coverage Ratio	IRCR	1.66:1	1.61:1	1.94:1

\* computed based on annualized/normalized net income

#### **March 2017 vs. March 2016 Comparative highlights on key performance indicators**

1. Return on Average Equity (ROAE) in March 31, 2017 increased to 10.05% from 8.95% in the same period last year. ROAE measures how well the Bank is using common shareholders' invested money. It is calculated by dividing the annualized/normalized net income by the year-on-year average of the outstanding shareholders' equity.
2. Return on Average Assets (ROAA) slightly increased to 1.02% from 1.01% in March 2016. ROAA is calculated by dividing the annualized/normalized net income by the year-on-year average of the outstanding total assets.
3. Net Interest Margin on Average Earning Assets (NIM) posted the same level at 1.53% for the comparative periods. NIM is calculated by dividing the net interest income by the average earning assets.
4. Earnings per Share (EPS) was higher at ₱2.13 as of March 31, 2017 compared to the ₱1.81 reported during the same period last year. EPS represents the net profit the Bank has generated per common share. It is computed by dividing the year to date net income by the weighted average number of outstanding common shares.

5. Capital-to-Risk Assets Ratio (CAR) declined to 14.00% in March 2017 versus 15.00% in March 2016. CAR is the measure of the Bank's capital strength. It is calculated by dividing the qualified capital by risk-weighted assets as defined by the Bangko Sentral ng Pilipinas (BSP).
6. Liquidity Ratio (LR) was lower at 16.55% in March 2017 from 25.81% the same period last year. LR measures the Bank's ability to meet its short-term liabilities. It is derived by dividing the current assets by current liabilities.
7. Debt-to-Equity Ratio (DER) was higher at 8.95:1 from 7.90:1 in March 2016. DER indicates the extent to which the Bank's leveraged, or financed by credit. This is computed by dividing total liabilities by total stockholder's equity.
8. Asset-to-Equity Ratio (AER) decreased to 9.95:1 from 8.90:1 last year. AER is computed by dividing the total assets by total shareholder's equity.
9. Interest Rate Coverage Ratio (IRCR) went down to 1.66:1 this year from 1.61:1 in March 2016. IRCR is a measure of the Bank's ability to meet its interest payments on outstanding debt. It is calculated by dividing the total earnings before interest and taxes over interest expense.

### **C. Key Variables and Other Qualitative and Quantitative Factors**

#### **Liquidity**

PSBank manages its liquidity position to ensure that it has more than adequate funds to meet its obligations at any given time. The Bank monitors its daily liquidity and reserve position by determining inflows and outflows, short-term and long-term obligations, holdings and repayments. Short-term liquidity management identifies obligations and repayments in the next 12-months, aids in the determination of the securities trading strategy, and influences the Bank's pricing mechanism. On the other hand, long-term liquidity management covers maturing obligations and repayments of loans and investments beyond the next 12-months.

The level of liquid assets remained strong, exhibiting healthy growth in both placements with BSP/other banks and investments.

With the Bank's high capitalization, current liquidity position, strong deposit growth trend, continuing development of retail and corporate accounts, and prudent liquidity management, PSBank does not anticipate encountering any cash flow or liquidity problems in the next 12 months. It remains confident of its ability to meet its obligations and is committed to providing the necessary funding to support the projected loan growth, investment activities and expenditures for 2017.

The Bank also performs liquidity stress testing under various stress scenarios to ensure its ability to meet its funding obligations. The Bank has a Liquidity Contingency Funding Plan to anticipate and manage any funding crisis that may occur.

#### **Events that will Trigger Direct or Contingent Financial Obligation**

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are part of its lending and related businesses but due to their nature, may not be reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

Also, several suit and claims, in behalf or against the Bank in relation to its operations, including labor-related cases are pending before the courts and quasi-judicial bodies. In the opinion of



management, these suits and claims, if decided adversely, will not involve an amount having a material effect on the financial statements.

### **Material Off-Balance Sheet Transactions, Arrangements and Obligations**

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

	31-Mar-17	31-Mar-16	31-Dec-16
Trust department accounts	<b>₱4,304,252,255</b>	₱2,502,340,116	₱3,991,172,047
Forward Exchange Sold	-	299,455,000	-
SWAP Forward Exchange Sold	<b>2,665,478,121</b>	-	-
Stand-by credit line	<b>87,453,277</b>	74,487,379	83,660,385
Late deposits/payments received	<b>88,462,712</b>	59,358,581	62,929,377
Spot Foreign Exchange Contract Sold	-	23,035,000	49,720,000
Items held for safekeeping	<b>956,977</b>	311,159	695,408
Others	<b>757,517</b>	147,108	472,843

None of these off-balance sheet transactions, arising in the ordinary course, either individually or in the aggregate, are expected to have a material adverse effect on the Bank's financial condition.

### **Material Commitments for Capital Expenditures**

The Bank's capital expenditures in 2016 included expenses for seven (7) new branches, upgrade of bank premises including infrastructure, furniture, fixtures and equipment, IT-related activities on systems and licenses. For 2017, the Bank plans to open at least twenty (20) off-site ATMs. Capital expenditures were sourced from the Bank's capital.

As of March 31, 2017, the Bank had a total of 255 branches and 618 ATMs which consist of 270 onsite ATMs and 348 offsite ATMs nationwide.

### **Causes for Any Material Changes from Period to Period of Financial Statements**

See previous discussion on Analysis of Statement of Condition and Discussion of Results of Operations.

### **Known Trends, Events or Uncertainties or Seasonal Aspects**

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted in the preparation of the unaudited interim financial statements are consistent with those followed in the preparation of the audited financial statements as of and for the year ended December 31, 2016, except for the following new accounting pronouncements starting January 1, 2017. Adoption of these pronouncements did not have any significant impact on the Bank's financial position or performance unless otherwise indicated.

#### *Effective beginning on or after January 1, 2017*

- Amendment to PFRS 12, *Clarification of the Scope of the Standard* (Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

- **Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative***  
The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

Application of amendments will result in additional disclosures in the 2017 financial statements of the Bank.

- **Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses***  
The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

## **Summary of Significant Accounting Policies**

### Basis of Preparation

The accompanying interim condensed consolidated financial statements have been prepared in accordance with Philippine Accounting Standards (PAS) 34, Interim Financial Reporting. Accordingly, the interim condensed financial statements do not include all the information and disclosures required in the annual audited financial statements and should be read in conjunction with the Bank's annual audited financial statements as at December 31, 2016.

### Financial Instruments - Initial Recognition and Subsequent Measurement

#### *Date of recognition*

Purchases or sales of financial assets, except for derivatives, that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivatives are recognized on a trade date basis. Deposits, amounts due to banks and loans and receivables are recognized when cash is received by the Bank or advanced to the borrowers.

#### *Initial recognition of financial instruments*

All financial instruments, including trading and investment securities and loans and receivables, are initially measured at fair value. Except for FVPL investments and liabilities, the initial measurement of financial instruments includes transaction costs. The Bank classifies its financial assets in the following categories: FVPL investments, AFS investments, held-to-maturity (HTM) investments, and loans and receivables. Financial liabilities are classified into liabilities at FVPL and other financial liabilities at amortized cost. The classification of financial instruments at initial recognition depends on their purpose and characteristics and the management's intention in acquiring them. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

#### *Financial assets and financial liabilities at FVPL*

Financial assets and financial liabilities at FVPL include financial assets and financial liabilities held for trading purposes and derivative instruments.

#### *Financial instruments held-for-trading (HFT)*

Other financial assets or financial liabilities held for trading (classified as FVPL investments) are recorded in the statement of condition at fair value. Changes in fair value relating to the HFT positions are recognized in 'Trading and securities gains (losses) - net'. Interest earned or incurred is recorded as interest income or expense, respectively, while dividend income is recorded in other operating income under 'Miscellaneous' when the right to receive payment has been established.

Included in this classification are debt securities which have been acquired principally for the purpose of selling in the near term.

#### *Derivatives*

Derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as cash flow hedges) are taken directly to the statement of income and are included in 'Foreign exchange gain - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

#### *AFS investments*

AFS investments include equity and debt securities. Equity investments classified as AFS are those which are neither classified as HFT nor designated at FVPL. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in market conditions. The Bank has not designated any loans and receivables as AFS.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities as well as the impact of restatement on foreign currency-denominated AFS debt securities is reported in other operating income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net unrealized gain (loss) from AFS investments' in OCI.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and securities gains (losses) - net' in the statement of income. Where the Bank holds more than one investment in the same security, these are deemed to be disposed on a weighted average basis. Interest earned on holding AFS debt investments are reported as interest income using the EIR. Dividends earned on holding AFS equity investments are recognized in the statement of income as other operating income under 'Miscellaneous' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for credit and impairment losses' in the statement of income and removed from 'Net unrealized gain (loss) from AFS investments' in OCI.

#### *HTM investments*

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Bank's management has the positive intention and ability to hold until maturity. After initial measurement, HTM investments are subsequently measured at amortized cost using the effective interest amortization method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income on investment securities' in the statement of income. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit and impairment losses'. The effects of restatement on foreign currency-denominated HTM investments are recognized in the statement of income.

If the Bank were to sell or reclassify more than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would be reclassified as AFS investments. Furthermore, the Bank would be prohibited from classifying any financial asset as HTM investments during the two preceding financial years.

#### *Loans and receivables*

This accounting policy relates to the Bank's 'Due from Bangko Sentral ng Pilipinas (BSP)', 'Due from Other Banks', 'Interbank Loans Receivable and Securities Purchased Under Resale Agreements (SPURA)', 'Loans and Receivables', 'Security Deposits', 'Returned Checks and Other Cash Items (RCOCI)', and 'Shortages'. These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market, other than:

- those that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at FVPL;
- those that the Bank, upon initial recognition, designates as AFS; and
- those for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration.

After initial measurement, these are subsequently measured at amortized cost using the effective interest amortization method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for credit and impairment losses' in the statement of income.

#### *Other financial liabilities carried at amortized cost*

This category represents issued financial instruments or their components, which are not designated at FVPL and comprises 'Deposit Liabilities', 'Bills Payable', 'Subordinated Notes', 'Treasurer's, Cashier's and Manager's Checks', 'Accrued Interest Payable', 'Accrued Other Expenses', 'Accounts Payable', 'Bills Purchased-Contra', 'Other credits', 'Due to BSP', 'Dividends Payable', 'Due to the Treasurer of the Philippines', 'Deposits for Keys-Safety Deposit Boxes (SDB)', and 'Overages', where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, financial liabilities not qualified and not designated as FVPL are subsequently measured at amortized cost using the effective interest amortization method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

A compound financial instrument which contains both a liability and an equity component is separated at the issue date. A portion of the net proceeds of the instrument is allocated to the debt component on the date of issue based on its fair value (which is generally determined based on quoted market prices for similar debt instruments). The residual amount determined after deducting the fair value of the debt component is assigned to the equity component. The value of any derivative features (such as a call option) embedded in the compound financial instrument other than the equity component is included in the debt component.

## Derecognition of Financial Assets and Liabilities

### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - a. the Bank has transferred substantially all the risks and rewards of the asset, or
  - b. the Bank has neither transferred nor retained the risks and rewards of the asset but has transferred control over the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. In this case, the Bank also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

## Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase (SSURA) at a specified future date ('repos') are not derecognized from the statement of condition as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received, including accrued interest, is recognized in the statement of condition as a loan to the Bank under 'Bills Payable', reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of condition. The consideration paid, including accrued interest, is recognized in the statement of condition as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest amortization method.

## Reclassification of Financial Assets

The Bank may reclassify, in rare circumstances, non-derivative financial assets out of the HFT investments category and into the AFS financial assets, HTM financial assets or Loans and Receivables categories.

A financial asset that is reclassified out of the HFT category is reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in the statement of comprehensive income is not reversed. The fair value of the financial asset on the date of reclassification becomes its new cost or amortized cost, as applicable.

For a financial asset reclassified out of the AFS financial assets category, any previous gain or loss on the asset that has been recognized in OCI is amortized to profit or loss over the remaining life of the investment using the effective interest method. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the effective interest method.

If the asset is subsequently determined to be impaired, the amount recorded in the OCI is recycled to the statement of income.

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as HTM, it shall be reclassified as AFS and remeasured at fair value on the date of reclassification, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.

#### Impairment of Financial Assets

The Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include: indications that the borrower or a group of borrowers is experiencing significant financial difficulty; default or delinquency in interest or principal payments; the probability that they will enter bankruptcy or other financial reorganization; and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Financial assets carried at amortized cost*

For financial assets carried at amortized cost, which includes loans and receivables, due from banks and HTM investments, the Bank first assesses individually at each statement of condition date whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. Assets individually assessed for impairment for which no impairment loss was measured are also collectively assessed for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral have been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recovery of charged-off assets' under 'Miscellaneous income' in the statement of income.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry and age of receivables.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period in which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

#### *Restructured loans*

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement on new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan is no longer considered past due.

Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to an individual or collective impairment assessment, calculated using the loan's original EIR if the original loan has a fixed interest rate and the current repriced rate if the original loan is repriced. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the applicable interest rate, is recognized in 'Provision for credit and impairment losses' in the statement of income.

#### *AFS investments*

For AFS investments, the Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of debt instruments classified as AFS investments, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortized cost. However, the amount recorded as impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of income.

Future interest income continues to be accrued based on the reduced carrying amount using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through the statement of income.

In the case of equity investments classified as AFS investments, objective evidence would also include a 'significant' or 'prolonged' decline in the fair value of the investments below its cost. The Bank treats 'significant' generally as 20.00% and 'prolonged' generally as longer than twelve (12) months. When there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized in the statement of comprehensive income.

#### Standards issued but not yet effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Bank does not expect the future adoption of the said pronouncements to have a significant impact on its financial statements. The Bank intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2018

- **Amendments to PFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions***

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The amendments are not applicable to the Bank since it does not have share-based payment transactions.

- **Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4***

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Bank since it does not have activities that are predominantly connected with insurance or issue insurance contracts.

- **PFRS 15, *Revenue from Contracts with Customers***

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Bank does not anticipate early adopting PFRS 15 and is currently assessing its impact.

- **PFRS 9, *Financial Instruments***

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Bank's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Bank's financial liabilities. The adoption will also have an



effect on the Bank's credit losses. The Bank does not anticipate early adopting PFRS 9 and is currently assessing its impact.

- **Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)**  
The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.
- **Amendments to PAS 40, *Investment Property, Transfers of Investment Property***  
The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.
- **Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration***  
The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

*Effective beginning on or after January 1, 2019*

- **PFRS 16, *Leases***  
Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Bank is currently assessing the impact of adopting PFRS 16.

### *Deferred effectivity*

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

### **Fair Value Measurement**

#### Financial Instruments

The following describes the methodologies and assumptions used to determine the fair values of financial instruments:

*Cash and other cash items, due from BSP, due from other banks, interbank loans receivable and SPURA, accounts receivable, accrued interest receivable, bills purchased, RCOCI, shortages, and petty cash fund* - Carrying amounts approximate fair values due to the relatively short-term maturities of these assets.

*Debt investments* - Fair values are generally based on quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services, or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology, using rates currently available for debt on similar terms, credit risk and remaining maturities.

*Quoted AFS equity investments* - Fair values are based on quoted prices published in markets.

*Unquoted AFS equity investments* - Fair values could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value. Hence, these investments are carried at cost less allowance for impairment losses.

Currently, there is no available market to sell these unquoted AFS equity investments. The Bank will hold onto these investments until management decides to sell them when there will be offers to buy out such investments or the appearance of an available market where the investments can be sold.

*Derivative instruments (included under FVPL)* - Fair values are estimated based on quoted market prices provided by independent parties or derived using acceptable valuation models. The models utilize published underlying rates (e.g., foreign exchange (FX) rates and forward FX rates).

*Receivable from customers, sales contract receivables and security deposits* - Fair values are estimated using the discounted cash flow methodology, using the Bank's current lending rates for similar types of loans.

*Demand deposits, savings deposits, bills payable, treasurer's, cashier's and manager's checks, accrued interest payable, accounts payable, bills purchased-contra, other credits, due to the*

*Treasurer of the Philippines, deposits for keys-SDB, payment orders payable and overages* - Carrying amounts approximate fair values due to either the demand nature or the relatively short-term maturities of these liabilities.

*Subordinated notes and time deposits* - Fair values are estimated using the discounted cash flow methodology using the Bank's borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued.

The inputs used in the fair value measurement based on Level 2 are as follows:

*Derivative assets and liabilities* – fair values are calculated by reference to the prevailing spot exchange rate as of statement of condition date.

*Government securities* – interpolated rates based on market rates of benchmark securities as of statement of condition date.

Inputs used in estimating fair values of financial instruments carried at amortized cost and categorized under Level 3 include risk-free rates and applicable risk premium.

#### Non-financial Asset

*Investment properties*-Fair values of the investment properties have been determined based on valuations performed by independent external and in-house appraisers using valuation technique with significant inputs that are not based on observable market data (Level 3). The valuation of investment properties was based on the Sales Comparison Approach and considered recent sales of similar or substitute properties in the same areas where the investment properties are located, taking into account the economic conditions prevailing at the time of the valuation. Other factors considered were the location and shape of the properties, environmental issues, development controls such as the height restriction, building coverage and floor area ratio restrictions among others. Other significant unobservable inputs include shape, location, time element, discount and corner influence. The fair value of investment properties is based on its highest and best use, which is its current use.

The following tables summarize the carrying amount and fair values of the Bank's financial instruments and investment properties, (in thousands):

	March 31, 2017				Total Fair Value
	Carrying Value	Level 1	Level 2	Level 3	
<b>Assets measured at fair value:</b>					
<b>Financial Assets</b>					
FVPL investments					
HFT - government securities	P932,115	P932,115	P-	P-	P932,115
Derivative assets - foreign exchange swaps	356	-	356	-	356
AFS investments					
Government debt securities	8,373,942	7,856,895	517,047	-	8,373,942
Private debt securities	6,095,371	6,095,371	-	-	6,095,371
Quoted equity securities	6,295	6,295	-	-	6,295
	<b>P15,408,079</b>	<b>P14,890,676</b>	<b>P517,403</b>	<b>P-</b>	<b>P15,408,079</b>

March 31, 2017					
	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
<b>Assets for which fair values are disclosed:</b>					
<b>Financial Assets</b>					
HTM investments					
Government	P24,146,073	P23,745,990	P-	P-	P23,745,990
Private	3,420,995	3,436,614	-	-	3,436,614
Loans and receivables					
Receivables from customers					
Consumption loans	71,588,651	-	-	90,945,057	90,945,057
Real estate loans	43,875,773	-	-	44,144,423	44,144,423
Commercial loans	11,134,046	-	-	12,064,835	12,064,835
Personal loans	2,828,465	-	-	3,437,982	3,437,982
Sales contract receivable	100,817	-	-	136,879	136,879
Security deposits	175,417	-	-	284,759	284,759
<b>Non-Financial Assets</b>					
Investment properties	3,894,960	-	-	4,636,189	4,636,189
	<b>P161,165,197</b>	<b>P27,182,604</b>	<b>P-</b>	<b>P155,650,124</b>	<b>182,832,728</b>
<b>Liabilities measured at fair value:</b>					
<b>Financial Liabilities</b>					
Derivative liabilities - foreign exchange swaps					
	P17,499	P-	P17,499	P-	P17,499
<b>Liabilities for which fair values are disclosed:</b>					
Deposit liabilities - Time					
LTNCTD	P122,525,440	P-	P-	P129,442,249	P129,442,249
Subordinated notes	3,375,000	3,374,969	-	-	3,374,969
	2,977,087	-	-	2,300,371	2,300,371
	<b>P128,877,526</b>	<b>P3,374,969</b>	<b>P-</b>	<b>P131,742,620</b>	<b>P135,117,590</b>

December 31, 2016					
	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
<b>Assets measured at fair value:</b>					
<b>Financial Assets</b>					
FVPL investments					
HFT - government securities	P1,360,293	P1,360,293	P-	P-	P1,360,293
Derivative assets - foreign exchange swaps					
	499	-	499	-	499
AFS investments					
Government debt securities	8,462,431	7,860,775	601,656	-	8,462,431
Private debt securities	4,645,669	4,645,669	-	-	4,645,669
Quoted equity securities	5,343	5,343	-	-	5,343
	<b>P14,474,235</b>	<b>P13,872,080</b>	<b>P602,155</b>	<b>P-</b>	<b>P14,474,235</b>
<b>Assets for which fair values are disclosed:</b>					
<b>Financial Assets</b>					
HTM investments					
Government	P20,046,355	P14,700,636	P3,121,158	P-	P17,821,794
Private	3,110,532	4,671,187	-	-	4,671,187
Loans and receivables					
Receivables from customers					
Consumption loans	68,049,723	-	-	77,057,592	77,057,592
Real estate loans	43,394,060	-	-	43,727,872	43,727,872
Commercial loans	10,724,488	-	-	11,602,071	11,602,071

	December 31, 2016				Total Fair Value
	Carrying Value	Level 1	Level 2	Level 3	
Personal loans	2,923,628	–	–	3,471,046	3,471,046
Sales contract receivable	117,814	–	–	154,520	154,520
Security deposits	178,331	–	–	168,120	168,120
Non-Financial Assets					
Investment properties	3,861,708	–	–	4,675,355	4,675,355
	<b>₱152,406,639</b>	<b>₱19,371,823</b>	<b>₱3,121,158</b>	<b>₱140,856,576</b>	<b>₱163,349,557</b>
Liabilities measured at fair value:					
Financial Liabilities					
Derivative liabilities - foreign exchange swaps	₱65,317	₱–	₱65,317	₱–	₱65,317
Liabilities for which fair values are disclosed:					
Deposit liabilities - time	₱115,811,946	₱–	₱–	₱115,519,377	₱115,519,377
Subordinated notes	5,975,732	–	–	6,000,716	6,000,716
	<b>₱121,787,678</b>	<b>₱–</b>	<b>₱–</b>	<b>₱121,520,093</b>	<b>₱121,520,093</b>

As of March 31, 2017 and December 31, 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

As of March 31, 2017 and December 31, 2016, the Bank determined the market value of its warrants to be zero due to the absence of an active market for the Bank's ROP warrants, as evidenced by the unavailability of quoted market prices.

### Financial Risk Management Policies and Objectives

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

#### *Risk Management Framework*

Organization risk management structure continues to be a top-down organization, with the Board of Directors (BOD) at the helm of all major initiatives. The BOD approves broad risk management strategies and policies and ensures that risk management initiatives and activities are consistent with the Bank's overall objectives. The BOD appoints the members of the Risk Oversight Committee (ROC).

The ROC oversees the system of limits to discretionary authority that the BOD delegates to the management and ensures that the system remains effective, the limits are observed, and that immediate corrective actions are taken whenever limits are breached.

The risk management framework aims to maintain a balance between the nature of the Bank's businesses and the risk appetite of the BOD. Accordingly, policies and procedures are reviewed regularly and revised as the organization grows and as financial markets evolve. New policies or proposed changes in current policies are presented to the ROC and the BOD for approval.

The BOD is also supported by other Board and management-level committees such as the Corporate Governance, Audit, Executive, Credit, Assets and Liabilities Committees, to name a few.

*a. Credit risk*

Credit risk is the risk that a counterparty will not settle its obligations in accordance with the agreed terms.

The Bank's lending business follows credit policy guidelines set by the BOD, ROC and Risk Management Office (RMO). These policies serve as minimum standards for extending credit. The people engaged in the credit process are required to understand and adhere to these policies.

Product manuals are in place for all loans and deposit products that actually or potentially expose the Bank to all types of risks that may result in financial or reputational losses. They define the product and the risks associated with the product plus the corresponding risk-mitigating controls. They embody the business plans and define the business parameters within which the product or activity is to be performed.

The system of checks around extension of credit includes approval by at least two credit approvers through the Credit Committee (CreCom), Executive Committee (ExCom) or BOD. The ROC reviews the business strategies and ensures that revenue-generating activities are consistent with the risk tolerance and standards of the Bank. The Internal Audit Group conducts regular audit across all functional units. The BOD, through the ExCom, CreCom and ROC, ensure that sound credit policies and practices are followed through all the business segments.

The Bank uses credit scoring models and decision systems for consumer loans as approved by the BOD. Borrower risk rating model and facility risk rating model, on the other hand, are available for SME loans, and supported with qualitative evaluation. Regular monitoring of all these tools and their performance is carried out to ensure that they remain effective.

The Bank conducts regular loan review through the ROC, with the support of the RMO. The Bank examines its exposures, credit risk ratios, provisions and customer segments. The Bank's unique customer identification and unique group identification methodology enables it to aggregate credit exposures by customer or group of borrowers. Aggregate exposures of at least ₱100.0 million are put on a special monitoring.

The ROC assesses the adequacy of provisions for credit losses regularly. The Bank's automated loan grading system enables the Bank to set up provision per account. The Bank also performs impairment analyses on loans and receivables, whether on an individual or collective basis, in accordance with PFRS.

The Bank carries out stress testing analyses using Board-approved statistical models relating the default trends to macroeconomic indicators.

In 2016, the Bank has completely deployed its projects to effectively implement the sound credit risk management system and practices prescribed by the Bangko Sentral ng Pilipinas (BSP) under Circular 855. These include the internal loan loss models that ensure specific and collective allowance for expected credit losses in credit portfolio are adequate.

Concentration of risk is managed by borrower, by group of borrowers, by geographical region and by industry sector. As of March 31, 2017, the maximum credit exposure to any borrower amounted to ₱1.9 billion, before taking into account any collateral or other credit enhancement.

Impairment losses are recognized based on the results of a specific (individual) and collective assessment of credit exposures. Impairment has taken place when there is a presence of known difficulties in the payments of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened or when there is inability to pay principal or interest overdue beyond a threshold (e.g., 90 days). These and other factors, either individually or together with other factors, constitute observable events or data that meet the definition of objective evidence of impairment.

*b. Market risk*

Market risk is the risk to earnings and capital arising from changes in the value of traded portfolios of financial instruments (trading market risk) and from movements in interest rates (interest rate risk). The Bank's market risk originates primarily from holding peso and dollar-denominated debt securities. The Bank utilizes Value-at-Risk (VaR) to measure and manage market risk exposure. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given confidence level over a specified holding period.

*Trading activities*

The Bank's trading portfolios are currently composed of peso and dollar-denominated sovereign debt securities that are marked-to-market daily. The Bank also uses VaR to measure the extent of market risk exposure arising from these portfolios.

VaR is a statistical measure that calculates the maximum potential loss from a portfolio over a holding period, within a given confidence level. The Bank's current VaR model uses historical simulation for Peso and USD HFT portfolios with confidence level at 99.00% and a 1 day holding period. It utilizes a 260 days rolling data most recently observed daily percentage changes in price for each asset class in its portfolio.

The Bank has established limits, VaR, stop loss limits and loss triggers, for its trading portfolios. Daily profit or losses of the trading portfolios are closely monitored against loss triggers and stop-loss limits.

Responsibility for managing the Bank's trading market risk remains with the ROC. With the support of RMO, the ROC recommends to the BOD changes in market risk limits, approving authorities and other activities that need special consideration.

*Non-trading activities*

Interest Rate Risk

The Bank follows a prudent policy on managing its assets and liabilities to ensure that fluctuations in interest rates are kept within acceptable limits.

One method by which the Bank measures the sensitivity of its assets and liabilities to interest rate fluctuations is by way of "gap" analysis. An interest rate gap report is prepared by classifying all assets and liabilities into various time period categories according to contracted maturities or anticipated repricing dates, whichever is earlier. The difference in the amount of assets and liabilities maturing or being repriced in any time period category would then give the Bank an indication of the extent to which it is exposed to the risk of potential changes in net interest income.

The Bank uses sensitivity gap model to estimate Earnings-at-Risk (EaR) should interest rates move against its interest rate profile. The Bank's EaR limits are based on a percentage of the Bank's projected earnings for the year and capital. The Bank also performs stress-testing to measure the impact of various scenarios based on interest rate volatility and shift in the yield curve. The EAR and stress testing reports are prepared on a monthly basis.

Foreign Currency Risk

Foreign currency risk is the risk of an investment's value changing due to an adverse movement in currency exchange rates. It arises due to a mismatch in the Bank's foreign currency assets and liabilities.

The Bank's policy is to maintain foreign currency exposure within the approved position, stop loss, loss trigger, VaR limits and to remain within existing regulatory guidelines. To compute for VaR, the Bank uses historical simulation model for USD/PHP FX position, with confidence level at 99.00% and a 1 day holding period.

*c. Liquidity Risk*

The Bank's policy on liquidity management emphasizes on three elements of liquidity, namely, cashflow management, ability to borrow in the interbank market, and maintenance of a stock of high quality liquid assets. The Bank's objective in liquidity management is to ensure that the Bank has sufficient liquidity to meet obligations under normal and adverse circumstances and is able to take advantage of lending and investment opportunities as they arise.

The main tool that the Bank uses for monitoring its liquidity is the Maximum Cumulative Outflow (MCO) reports, which is also called liquidity gap or maturity matching gap reports. The liquidity gap report shows the projected cash flows of assets and liabilities representing estimated funding sources and requirements under normal conditions, which also forms the basis for the Bank's Contingency Funding Plan (CFP). The CFP projects the Bank's funding position during both temporary and long-term liquidity changes to help evaluate the Bank's funding needs and strategies under changing market conditions.

### **Related Party Transactions**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Bank's related parties are as follows:

- Bank's Directors, Officers, Stockholders and their Related Interests (DOSRI) as defined per BSP's existing DOSRI rules and regulations;
- Close Family Members (i.e. 2nd degree relatives) of the Bank's Directors, Officers with rank of SVP and up and Individual Substantial Stockholders;
- Bank's Subsidiaries and Affiliates as defined per BSP's existing rules and regulations on lending to subsidiaries and affiliates;
- Any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;
- Subsidiaries, Affiliates and Special Purpose Entities (SPEs) of any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;
- Corresponding Persons in Affiliated Companies as defined in the Bank's Related Party Transaction (RPT) Policy; and
- Any natural person or juridical entity whose interest may pose potential conflict with the Bank's interest.

The Bank has several business relationships with related parties. The terms of the transactions with such parties are listed below on substantially the same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties.

### **Transactions with the Retirement Plan**

On December 20, 2012, the SEC issued Memorandum Circular No. 12 providing for guidelines on the disclosure of transactions with retirement benefit funds. Under said circular, a reporting entity shall disclose information about any transaction with a related party (retirement fund, in this case) and outstanding balances necessary for an understanding of the potential effect of the relationship on the financial statements.

Under PFRS, certain post-employment benefit plans are considered as related parties. The Bank has business relationships with its retirement plan pursuant to which it provides trust and management services to the said plan. The retirement plan of the employees of the Bank is being managed and maintained by the Trust Division of the Bank.

The total fair value of the retirement fund as of March 31, 2017 and December 31, 2016 amounted to ₱1.6 billion and ₱1.5 billion, respectively.



The following table shows the amount of outstanding balances of related party transactions of the Bank and SMFC with the retirement plan of the employees of the Bank as of March 31, 2017 and December 31, 2016:

Related Party	Nature of Transaction	March 31, 2017	
		Statement of Condition	Statement of Income
Philippine Savings Bank	Investment in Money Market Fund*	<b>₱70,368,865</b>	
	Income from Unit Investment Trust Fund (UITF)		<b>₱8,756</b>
Sumisho Motor Finance Corporation	Equity investment	<b>200,000,000</b>	

\*Includes fair value gains of ₱0.4 million

Related Party	Nature of Transaction	December 31, 2016	
		Statement of Condition	Statement of Income
Philippine Savings Bank	Investment in Money Market Fund*	<b>₱58,850,839</b>	
	Deposits in Bank	<b>3,365</b>	
	Gain on sale of equity securities		<b>₱246,455,484</b>
	Dividends earned		<b>6,901,211</b>
	Interest income		<b>7,309</b>
Sumisho Motor Finance Corporation	Income from Unit Investment Trust Fund (UITF)		<b>1,179,402</b>
	Equity investment	<b>200,000,000</b>	

\*Includes fair value gains of ₱0.2 million

Transactions relating to the Bank's retirement plan are approved by its Retirement Committee.

In 2016, the Trust Division, in behalf of the Retirement Fund, provided allowance for impairment losses amounting to ₱38.5 million to its equity investment.

#### **Remunerations of Directors and Other Key Management Personnel**

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24, *Related Party Disclosures*.

Total remunerations of key management personnel (covering assistant vice presidents and up) included under 'Compensation and fringe benefits' in the statements of income are as follows:

	Mar 31, 2017 Unaudited	Dec 31, 2016 Audited
Short-term employee benefits	<b>₱63,140,066</b>	₱250,805,503
Post-employment pension benefits	<b>7,858,066</b>	6,356,856
	<b>₱70,998,132</b>	₱257,162,359

Short-term employee benefits include salaries and other non-monetary benefits.

Remunerations given to directors, as approved by the Board Remuneration Committee, amounted to ₱3.3 million and ₱16.7 million for the three months ended March 31, 2017 and year ended December 2016, respectively.

The Bank also provides banking services to Directors and other key management personnel and persons connected to them.

### **Other Related Party Transactions**

Other related party transactions of the Bank by category of related party are presented below. The following tables show the amount and outstanding balances included in the financial statements (in thousands):

<b>March 31, 2017</b>			
<b>Category</b>	<b>Amount/ Volume</b>	<b>Outstanding Balance</b>	<b>Nature, Terms and Conditions</b>
<b>Significant Investor</b>			
Interbank loans receivable		P--	Peso-denominated lending with 2.50% fixed interest rates and maturities ranging from 360 days, secured - P0.00
Deposits/placements	P5,150,000		
Withdrawals/maturities	5,150,000		
Due from other banks	47,670	1,500,446	Short-term peso and foreign currency-denominated deposits with fixed rates ranging from 0.00% to 5.00% secured by government securities amounting to P1,548,116
Accounts receivable	3,219	8,495	Outstanding ATM service fees, rental and utility receivables, non interest bearing; no impairment
Miscellaneous assets		781	Security deposits on lease contracts
Miscellaneous liabilities		6,242	Advance payments of security deposits
Accrued other expense payable		38,968	Outstanding information technology expense payable, charges on current and savings accounts processing
Guarantees and commitments	3,974		Letter of guarantee for loan take-out
AFS investments	(1,757)	50,000	Pledge for security of payroll account with MBTC
Interest income	804		Income on deposits and interbank loans receivables
Rental income	6,194		Income from leasing agreements with various lease terms ranging from 2 to 5 years
Miscellaneous income	1,364		Income received from ATM service fees, rental and utilities
Information technology expense	57,349		Payment of information technology expenses
Trading and security loss	(1,780)		Loss from securities transactions
Interest expense	-		Interest expense on bills payable

(Forward)

March 31, 2017

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Securities transactions			
Outright purchases	<b>₱857,870</b>		Outright purchase of FVPL, AFS and HTM investments
Outright sales	<b>750,960</b>		Outright sale of FVPL and AFS investments
<b>Joint Venture</b>			
Investment in a joint venture		<b>₱720,589</b>	Capital investment in SMFC
Accounts receivable		<b>1,371</b>	Outstanding rental and utility receivables, non-interest bearing
Deposit liabilities	<b>(5,534)</b>	<b>6,853</b>	Demand and short term peso time-deposits with annual fixed rates of 1.25%
Miscellaneous liabilities		<b>2,975</b>	Advance payment of security deposits
Rental income	<b>2,868</b>		Income from leasing agreements
Share in net income of a joint venture	<b>10,291</b>		40.00% share in net income of SMFC
Interest expense	<b>13</b>		Interest on deposit liabilities
<b>Other Related Parties</b>			
Interbank loans receivable			– Peso-denominated lending which earn 2.50% fixed daily interest rate with maturity terms from 1 to 5 days.
Deposits/placements	<b>4,950,000</b>		
Withdrawals/maturities	<b>4,950,000</b>		
Receivable from customers			– Loans granted bear interest ranging from 7.00% to 10.50% with maturities ranging from 4 to 21 months;
Deposits/placements	<b>14,714</b>		Secured - ₱12,495
Withdrawals/maturities	<b>14,714</b>		
Miscellaneous assets		<b>1,390</b>	Three months advance security deposits
Accounts receivable	<b>714</b>	<b>1,567</b>	Outstanding ATM service fees, rental and utility receivables, non interest bearing
Prepaid expense		<b>4,125</b>	Payment for various policy renewals
Deposit liabilities	<b>2,048,652</b>	<b>4,637,729</b>	Demand, savings and short term peso and foreign currency time deposits with fixed rates ranging from 0.00% to 2.00%
Accrued other expense payable		<b>4,056</b>	Outstanding group life insurance payable
Accounts payable		<b>376</b>	Various personal and car insurance payable
Miscellaneous liabilities		<b>3,169</b>	Advance payment of security deposits from various tenants
Interest income	<b>344</b>		Income on receivables from customers and interbank loans receivables
Trading and securities gain	<b>(2,649)</b>		Gain from securities transactions
Rental income	<b>3,242</b>		Income from leasing agreements with various lease terms
Bank commission	<b>1,000</b>		Commission income on ATM service fees
Miscellaneous income	<b>408</b>		Service income from referral fees on approved credit card issuances and bank insurance with rates ranging from 2.00% to 10.00%
Insurance expense	<b>25,379</b>		Payment of insurance premium
Interest expense	<b>11,397</b>		Interest on deposit liabilities and bills payable
Rent expense	<b>902</b>		Payment of rent expense to various lessors
Securities transactions			
Outright purchases	<b>1,250,340</b>		Outright purchase of FVPL and AFS investments
Outright sales	<b>750,000</b>		Outright sale of FVPL and AFS investments
<b>Key Personnel</b>			
Receivables from customers		<b>9,224</b>	Unsecured, no impairment, with annual fixed interest rates of 6.00% and maturities ranging from 2 to 10 years
Deposits/placements	<b>115</b>		
Withdrawals/maturities	<b>4,698</b>		
Interest income	<b>174</b>		Interest income from loans

December 31, 2016

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Significant Investor			
Interbank loans receivable		₱–	Peso-denominated lending with 2.50% fixed interest rates and maturities ranging from 1 to 3 days
Deposits/placements	₱26,450,000		
Withdrawals/maturities	26,450,000		
Due from other banks	418,071	1,452,777	Short-term peso and foreign currency-denominated deposits with fixed rates ranging from 0.00% to 5.00% secured by government securities amounting to ₱ 788,154
Accounts receivable	216	6,849	Outstanding ATM service fees, rental and utility receivables, non interest bearing; no impairment
Miscellaneous assets		781	Security deposits on lease contracts
Bills payable		–	Peso-denominated borrowing with fixed interest rate of 2.50% and maturities ranging from 1 to 4 days
Deposits/placements	14,526,000		
Withdrawals/maturities	14,526,000		
Miscellaneous liabilities		6,242	Advance payments of security deposits
Accrued other expense payable		57,590	Outstanding information technology expense payable, charges on current and savings accounts processing
AFS investments	(479)	51,757	Pledge for security of payroll account with MBTC
Interest income	4,077		Income on deposits and interbank loans receivables
Rental income	24,775		Income from leasing agreements with various lease terms ranging from 2 to 5 years
Miscellaneous income	6,022		Income received from ATM service fees, rental and utilities
Information technology expense	263,263		Payment of information technology expenses
Trading and security loss	6,937		Loss from securities transactions
Interest expense	2,144		Interest expense on bills payable

December 31, 2016

Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Securities transactions			
Outright purchases	₱6,374,152		Outright purchase of FVPL, AFS and HTM investments
Outright sales	2,611,040		Outright sale of FVPL and AFS investments
Joint Venture			
Investment in a joint venture		₱727,176	Capital investment in SMFC
Accounts receivable	(38)	514	Outstanding rental and utility receivables, non-interest bearing
Deposit liabilities	7,318	12,387	Demand and short term peso time-deposits with annual fixed rates of 1.25%
Miscellaneous liabilities		2,975	Advance payment of security deposits
Rental income	11,460		Income from leasing agreements
Share in net income of a joint venture	35,467		40.00% share in net income of SMFC
Interest expense	47		Interest on deposit liabilities
Other Related Parties			
Interbank loans receivable		–	Peso-denominated lending which earn 2.50% fixed daily interest rate with maturity terms from 1 to 5 days.
Deposits/placements	11,800,000		
Withdrawals/maturities	11,800,000		
Receivable from customers		12,252	Loans granted bear interest ranging from 7.00% to 19.14% with maturities ranging from 1 to 2 years; Secured - ₱12,252
Deposits/placements	14,715		
Withdrawals/maturities	383,987		
Miscellaneous assets		1,390	Three months advance security deposits
Accounts receivable	621	2,454	Outstanding ATM service fees, rental and utility receivables, non interest bearing
Prepaid expense		8,600	Payment for various policy renewals
Deposit liabilities	2,494,936	6,686,381	Demand, savings and short term peso and foreign currency time deposits with fixed rates ranging from 0.00% to 2.00%
Bills payable		900,000	Peso-denominated borrowing with fixed interest rate of 2.50% and maturities ranging from 1 to 4 days
Deposits/placements	10,630,000		
Withdrawals/maturities	9,730,000		
Accrued other expense payable		3,231	Outstanding group life insurance payable
Accounts payable		174	Various personal and car insurance payable
Miscellaneous liabilities		3,169	Advance payment of security deposits from various tenants
Interest income	1,251		Income on receivables from customers and interbank loans receivables
Trading and securities gain	2,590		Gain from securities transactions
Rental income	12,967		Income from leasing agreements with various lease terms
Bank commission	4,629		Commission income on ATM service fees
Miscellaneous income	1,020		Service income from referral fees on approved credit card issuances and bank insurance with rates ranging from 2.00% to 10.00%
Insurance expense	53,946		Payment of insurance premium
Interest expense	179,408		Interest on deposit liabilities and bills payable
Rent expense	3,410		Payment of rent expense to various lessors
Securities transactions			
Outright purchases	650,000		Outright purchase of FVPL and AFS investments
Outright sales	650,000		Outright sale of FVPL and AFS investments
Key Personnel			
Receivables from customers		13,808	Unsecured, no impairment, with annual fixed interest rates of 6.00% and maturities ranging from 2 to 10 years
Deposits/placements	2,528		
Withdrawals/maturities	559		
Interest income	814		Interest income from loans

### **Regulatory Reporting**

As required under existing BSP rules and regulations, the Bank discloses loans and other credit accommodations granted to its Directors, Officers, Stockholders and Related Interests (DOSRI). These loans and other credit accommodations were made substantially on the same terms as with other individuals and businesses of comparable risks and were subject of prior Board approval and entailing BSP reportorial requirements.

Existing banking regulations also limit the total amount of credit exposure to each of the Bank's DOSRIs, at least 70.00% of which must be secured, to the total of their respective deposits and book value of their respective unencumbered deposits and, if any, book value of their respective paid-in capital contribution in the Bank. In the aggregate, the Bank's total credit exposure to all its DOSRIs should not exceed its net worth or 15% of its total loan portfolio, whichever is lower, with any unsecured portion thereof not exceeding the lower between 30% of the aggregate limit or of the total actual exposure. However, loans and other credit accommodations to DOSRIs that are secured by assets considered by the BSP as non-risk are exempt from these ceilings. As of March 31, 2017 and 2016 and December 31, 2016, the Bank's credit exposures to DOSRI are within the said regulatory limits.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as March 31, 2017 and December 31, 2016:

	<b>March 31, 2017</b>	<b>December 31, 2016</b>
	<b>Unaudited</b>	<b>Audited</b>
Total outstanding DOSRI accounts	<b>₱1,776,665,545</b>	<b>₱1,734,454,266</b>
Percent of DOSRI accounts granted under regulations existing prior to BSP Circular No. 423 to total loans	<b>1.33%</b>	<b>1.34%</b>
Percent of new DOSRI accounts granted under BSP Circular No. 423 to total loans	-	-
Percent of unsecured DOSRI accounts to total DOSRI accounts	<b>12.22%</b>	<b>12.63%</b>
Percent of past due DOSRI accounts to total DOSRI accounts	<b>0.00%</b>	<b>0.00%</b>
Percent of nonperforming DOSRI accounts to total DOSRI accounts	<b>0.00%</b>	<b>0.00%</b>

Total interest income from DOSRI loans amounted to ₱1.4 million and ₱26.6 million, in March 2017 and December 31 2016, respectively.

### **Other Disclosures**

- a) There are no unusual items of asset, liability, equity, net income or cash flow.
- b) No material items of changes were noted in the comparison of actual results with estimated amounts.

c) Details of the Bank's dividend distributions as approved by the Bank's BOD and the BSP follow:

Date of declaration	Cash Dividends		Date of BSP approval	Record date	Payment date
	Per share	Total amount			
January 24, 2014	0.75	₱180,189,368	February 12, 2014	March 5, 2014	March 20, 2014
April 28, 2014	0.75	180,189,368	June 6, 2014	July 1, 2014	July 16, 2014
July 22, 2014	0.75	180,189,368	August 12, 2014	September 2, 2014	September 17, 2014
October 30, 2014	0.75	180,189,368	November 27, 2014	January 12, 2015	January 30, 2015
January 22, 2015	0.75	180,189,368	March 3, 2015	March 30, 2015	April 17, 2015
April 28, 2015	0.75	180,189,368	June 5, 2015	July 14, 2015	July 28, 2015
July 28, 2015	0.75	180,189,368	September 23, 2015	October 26, 2015	November 11, 2015
October 29, 2015	0.75	180,189,368	–	November 16, 2015	November 27, 2015
January 19, 2016	0.75	180,189,368	–	February 1, 2016	February 19, 2016
April 26, 2016	0.75	180,189,368	–	May 11, 2016	May 26, 2016
July 22, 2016	0.75	180,189,368	–	August 8, 2016	August 22, 2016
October 21, 2016	0.75	180,189,368	–	November 9, 2016	November 21, 2016
January 24, 2017	0.75	180,189,368	–	February 10, 2017	February 24, 2017
April 24, 2017	0.75	180,189,368	–	May 10, 2017	May 24, 2017

On October 9, 2015, the Bangko Sentral ng Pilipinas (BSP) issued Circular No. 888, *Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments*, which liberalized said rules in the sense that prior BSP verification and approval is no longer required except for banks with major supervisory concerns. However, banks are bound to comply with the provisions of Section X136 of the Manual of Regulations for Banks (MORB) and its subsections, including the submission of documentary requirements under Subsection X136.4 of the MORB, otherwise, banks, subsequently found to have violated the provisions on dividend declaration or have falsely certified/submitted misleading statements shall be reverted to the prior BSP verification wherein the bank can only make an announcement or communication on the declaration of the dividends or payment of dividends thereon upon receipt of BSP advice thereof. The Bank is compliant with the said circular.

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

In compliance with BSP regulations, 10.00% of the Bank's profit from trust business is appropriated to surplus reserves. This annual appropriation is required until the surplus reserves for trust business equals 20.00% of the Bank's authorized capital stock.

A portion of the surplus corresponding to the accumulated net earnings of a joint venture is not available for dividend declaration until receipt of cash dividends from the investee.

PSBank stock price closed at ₱89.00 per share as of May 10, 2017.

- d) No unregistered securities were sold or offered for sale by the Bank as of March 31, 2017.
- e) Segment revenue and result of business segments are found in Annexes 7 and 7A.
- f) The Bank was not engaged in any business combinations, acquisitions or disposal of subsidiaries and long-term investments.

#### Subsequent Events

The Bank's Board of Directors approved on April 24, 2017, the declaration of 7.5% Regular Cash Dividend for the first quarter of 2017 amounting to ₱180.19 million or ₱0.75 per share, payable to all common stockholders as of a Record Date May 10, 2017 and will be paid no later than the Payment Date of May 24, 2017.

## SIGNATURES

Pursuant to the requirement of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

By:



**LEAH M. ZAMORA**  
Controller



**VICENTE R. CUNA, JR.**  
President

May 15, 2017



**PHILIPPINE SAVINGS BANK**

**Unaudited Interim Condensed Financial Statements**

As of March 31, 2017

(With Comparative Audited Figures as of December 31, 2016)

And for the quarters ended March 31, 2017 and 2016 (Unaudited)

**PHILIPPINE SAVINGS BANK**

Annex 1

**UNAUDITED INTERIM STATEMENTS OF CONDITION**

(With Comparative Audited Figures as of December 31, 2016)

	March 31, 2017 (Unaudited)	December 31, 2016 (Audited)
<b>ASSETS</b>		
Cash and Other Cash Items	₱2,530,014,329	₱2,778,009,185
Due from Bangko Sentral ng Pilipinas	14,635,497,590	13,986,784,696
Due from Other Banks	2,449,763,657	1,838,630,022
Interbank Loans Receivable and Securities Purchased Under Resale Agreements	1,544,528,699	3,254,311,599
Fair Value Through Profit or Loss Investments	932,470,280	1,360,792,147
Available-for-Sale Investments	14,477,025,919	13,115,812,858
Held-to-Maturity Investments	27,567,068,294	23,156,886,629
Loans and Receivables	130,924,945,100	127,221,847,151
Investment in a Joint Venture	737,467,623	727,176,484
Property and Equipment	2,627,512,308	2,667,170,455
Investment Properties	3,894,959,941	3,861,708,308
Deferred Tax Assets	1,405,264,559	1,300,724,234
Goodwill and Intangible Assets	500,856,870	505,165,868
Other Assets	1,252,670,642	1,078,083,056
	<b>₱205,480,045,811</b>	<b>₱196,853,102,692</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Deposit Liabilities</b>		
Demand	₱16,007,951,880	₱15,339,143,653
Savings	28,357,939,441	27,236,228,764
Time	125,900,439,588	115,811,946,185
	170,266,330,909	158,387,318,602
Bills Payable	5,181,310,899	6,093,796,533
Subordinated Notes	2,977,086,790	5,975,732,110
Treasurer's, Cashier's and Manager's Checks	1,959,618,455	1,760,505,822
Accrued Taxes, Interest and Other Expenses	1,021,789,511	1,193,816,372
Financial Liabilities at FVPL	17,499,195	65,316,678
Income Tax Payable	88,488,567	466,880
Other Liabilities	3,322,662,605	3,338,477,499
	184,834,786,931	176,815,430,496
<b>Equity</b>		
Common Stock	2,402,524,910	2,402,524,910
Capital Paid in Excess of Par Value	2,818,083,506	2,818,083,506
Surplus Reserves	1,035,275,317	1,035,275,317
Surplus	15,494,435,455	15,163,512,433
Net Unrealized Gain (Loss) on Available-for-Sale Investments	(566,516,855)	(842,908,364)
Remeasurement Losses on Retirement Plan	(541,701,193)	(541,701,193)
Equity in Remeasurement Gains on Retirement Plan of a Joint Venture	1,443,599	1,443,599
Cumulative Translation Adjustment	1,714,141	1,441,988
	20,645,258,880	20,037,672,196
	<b>₱205,480,045,811</b>	<b>₱196,853,102,692</b>

## UNAUDITED INTERIM STATEMENTS OF INCOME

	For the quarters ended March 31	
	2017 (Unaudited)	2016 (Unaudited)
<b>INTEREST INCOME</b>		
Loans and receivables	₱2,963,981,523	₱2,606,762,860
Investment securities	419,524,870	332,696,600
Interbank loans receivable and securities purchased under resale agreements	19,921,208	30,396,806
Due from Bangko Sentral ng Pilipinas	6,745,069	5,776,138
Due from other banks	641,875	492,234
	<b>3,410,814,545</b>	<b>2,976,124,638</b>
<b>INTEREST EXPENSE</b>		
Deposit liabilities	680,300,613	618,417,037
Subordinated notes	65,223,852	85,727,279
Bills payable	18,748,821	14,066,726
	<b>764,273,286</b>	<b>718,211,042</b>
<b>NET INTEREST INCOME</b>	<b>2,646,541,259</b>	<b>2,257,913,596</b>
Service fees and commission income	356,218,610	286,306,614
Service fees and commission expense	22,191,005	21,366,490
<b>NET SERVICE FEES AND COMMISSION INCOME</b>	<b>334,027,605</b>	<b>264,940,124</b>
<b>OTHER OPERATING INCOME (CHARGES)</b>		
Trading and securities gains (losses) - net	(97,453,489)	269,948,643
Gain on foreclosure and sale of investment properties - net	63,936,584	70,734,412
Gain on foreclosure and sale of chattel mortgage properties - net	105,514,529	85,956,422
Foreign exchange gain - net	11,508,164	8,415,979
Gain on sale of property and equipment	11,000	963,549
Miscellaneous	145,309,267	89,637,244
	<b>228,826,055</b>	<b>525,656,249</b>
<b>TOTAL OPERATING INCOME</b>	<b>3,209,394,919</b>	<b>3,048,509,969</b>
<b>OTHER EXPENSES</b>		
Compensation and fringe benefits	748,427,295	807,447,556
Provision for credit and impairment losses	619,958,374	645,964,076
Taxes and licenses	336,666,634	287,055,192
Occupancy and equipment-related costs	186,372,465	173,949,779
Depreciation	161,598,023	134,750,093
Security, messengerial and janitorial services	110,454,776	83,712,541
Amortization of intangible assets	26,759,281	27,783,524
Miscellaneous	526,483,439	454,412,504
	<b>2,716,720,287</b>	<b>2,615,075,265</b>
<b>INCOME BEFORE SHARE IN NET INCOME OF A JOINT VENTURE AND INCOME TAX</b>	<b>492,674,632</b>	<b>433,434,704</b>
<b>SHARE IN NET INCOME OF A JOINT VENTURE</b>	<b>10,291,137</b>	<b>3,683,634</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>502,965,769</b>	<b>437,118,338</b>
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b>	<b>(8,146,620)</b>	<b>2,330,656</b>
<b>NET INCOME</b>	<b>₱ 511,112,389</b>	<b>₱434,787,682</b>
<b>Basic/Diluted Earnings Per Share</b>	<b>₱2.13</b>	<b>₱1.81</b>

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**UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>For the Quarters ended March 31</b>	
	<b>2017</b>	<b>2016</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>NET INCOME</b>	<b>₱511,112,389</b>	<b>₱434,787,682</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>		
<i>Items that recycle to profit or loss in subsequent periods:</i>		
Net unrealized gain (loss) from AFS investments	276,391,509	176,639,700
Cumulative translation adjustment	272,153	(7,794,580)
	<b>276,663,662</b>	<b>168,845,120</b>
<b>TOTAL COMPREHENSIVE INCOME, NET OF TAX</b>	<b>₱787,776,051</b>	<b>₱603,632,803</b>

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**PHILIPPINE SAVINGS BANK**

Annex 4

**UNAUDITED STATEMENTS OF CHANGES IN EQUITY**

	Common Stock	Capital Paid in Excess of Par Value	Surplus Reserves	Surplus	Net Unrealized Gain (Loss) on Available- for-Sale Investments	Remeasurement Losses on Retirement Plan	Equity in Remeasurement Gains (Losses) on Retirement Plan of a Joint Venture	Cumulative Translation Adjustment	Total
Balance at January 1, 2017 (Audited)	₱2,402,524,910	₱2,818,083,506	₱1,035,275,317	₱15,163,512,434	(₱842,908,364)	(₱541,701,193)	₱ 1,443,599	₱1,441,988	₱20,037,672,196
Total comprehensive income (loss) for the year	—	—	—	511,112,389	276,391,509	—	—	272,153	787,776,051
Cash dividends	—	—	—	(180,189,368)	—	—	—	—	(180,189,368)
<b>Balance at March 31, 2017 (Unaudited)</b>	<b>₱2,402,524,910</b>	<b>₱2,818,083,506</b>	<b>₱1,035,275,317</b>	<b>₱15,494,435,455</b>	<b>(₱566,516,855)</b>	<b>(₱541,701,193)</b>	<b>₱1,443,599</b>	<b>₱1,714,141</b>	<b>₱20,645,258,880</b>
Balance at January 1, 2016 (Audited)	₱2,402,524,910	₱2,818,083,506	₱1,035,275,317	₱13,433,426,596	₱179,775	(₱471,371,011)	₱67,642	(₱43,131,975)	₱19,175,054,760
Total comprehensive income (loss) for the year	—	—	—	434,787,682	260,616,024	—	—	(6,620,745)	688,782,961
Cash dividends	—	—	—	(180,189,368)	—	—	—	—	(180,189,368)
<b>Balance at March 31, 2016 (Unaudited)</b>	<b>₱2,402,524,910</b>	<b>₱2,818,083,506</b>	<b>₱1,035,275,317</b>	<b>₱13,688,024,911</b>	<b>₱260,795,799</b>	<b>(₱471,371,011)</b>	<b>₱67,642</b>	<b>(₱ 49,752,721)</b>	<b>₱19,683,648,352</b>
Balance at January 1, 2016 (Audited)	₱2,402,524,910	₱2,818,083,506	₱1,035,275,317	₱13,433,426,596	₱179,775	(₱471,371,011)	₱67,642	(₱43,131,975)	₱19,175,054,760
Total comprehensive income (loss) for the year	—	—	—	2,450,843,310	(843,088,139)	(70,330,182)	1,375,957	44,573,963	1,583,374,909
Cash dividends	—	—	—	(720,757,473)	—	—	—	—	(720,757,473)
<b>Balance at December 31, 2016 (Audited)</b>	<b>₱2,402,524,910</b>	<b>₱2,818,083,506</b>	<b>₱1,035,275,317</b>	<b>₱15,163,512,433</b>	<b>(₱842,908,364)</b>	<b>(₱541,701,193)</b>	<b>₱1,443,599</b>	<b>₱1,441,988</b>	<b>₱20,037,672,196</b>

**PHILIPPINE SAVINGS BANK**  
**UNAUDITED STATEMENTS OF CASH FLOWS**

	Unaudited March 31, 2017	Unaudited March 31, 2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	₱502,965,769	₱437,118,339
Adjustments to reconcile income before income tax to net cash used in operations:		
Provision for credit and impairment losses	619,958,374	645,964,076
Amortization of premium (discount) on available-for-sale and held-to-maturity investments	998,233,331	10,102,811
Depreciation	161,598,023	134,750,093
Gain (loss) on foreclosure and sale of:		
Chattel mortgage properties	(162,299,739)	(85,956,422)
Investment properties	63,936,584	(70,734,412)
Amortization of:		
Intangible assets	26,759,281	27,783,524
Debt issuance costs	868,248	1,334,379
Realized gain on sale of available-for-sale investments	(71,267,096)	(174,036,172)
Unrealized trading (gain) loss on fair value through profit or loss investments	(15,545,541)	(64,795,103)
Share in net income of a joint venture	(10,291,137)	(3,683,634)
Gain on sale of property and equipment	(11,000)	(963,549)
Gain on sale of investment in an associate		
Changes in operating assets and liabilities:		
Decrease (increase) in:		
Fair value through profit or loss investments	443,873,566	(1,575,794)
Loans and receivables	(4,858,338,358)	(2,808,038,341)
Other assets	(143,733,061)	(133,065,822)
Increase (decrease) in:		
Financial Liabilities at FVPL	(47,817,483)	-
Deposit liabilities	11,879,114,066	2,286,150,475
Payment of Subordinated Notes	(2,999,264,700)	-
Accrued taxes, interest and other expenses	(260,048,546)	(75,068,637)
Treasurer's, cashier's and manager's checks	199,112,633	47,066,961
Income tax payable	88,021,687	-
Other liabilities	(15,814,304)	275,815,876
Cash generated from (used in) operations	6,400,010,597	448,168,648
Income taxes paid	(8,372,018)	(50,563,458)
Net cash provided by (used in) operating activities	6,391,638,579	397,605,190
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of:		
Available-for-sale investments	(2,517,252,632)	(12,601,818,685)
Held-to-maturity investments	(4,410,112,682)	(2,797,107,284)
Property and equipment	(62,174,760)	(63,978,250)
Other intangible assets	(22,450,283)	(17,726,467)
Proceeds from sale of:		
Available-for-sale investments	-	10,430,695,962
Chattel mortgage properties	429,691,738	346,446,164
Investment properties	146,528,502	106,926,184
Property and equipment	124,907,557	8,829,941
Decrease (increase) in interbank loans receivable	1,709,782,900	-
Net cash used in investing activities	(4,601,079,660)	(4,587,732,435)

(Forward)

	Unaudited March 31, 2017	Unaudited March 31, 2016
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Availments (Settlements) of bills payable	(₱912,451,409)	₱ 2,687,717,283
Dividends paid	(180,189,368)	(180,189,368)
Net cash provided by financing activities	(1,092,640,777)	2,507,527,915
Effect of exchange rate differences	13,086	(170,092)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>697,931,228</b>	<b>(1,682,769,422)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		
Cash and other cash items	2,778,009,185	3,934,496,578
Due from Bangko Sentral ng Pilipinas	13,986,784,696	11,143,781,766
Due from other banks	1,838,630,022	1,861,110,141
Interbank loans receivable and securities purchased under resale agreements	3,254,311,599	2,513,904,112
	<b>₱21,857,735,502</b>	<b>₱19,453,292,597</b>
<b>CASH AND CASH EQUIVALENTS AT END OF 1<sup>ST</sup> QUARTER</b>		
Cash and other cash items	2,530,014,329	2,555,309,583
Due from Bangko Sentral ng Pilipinas	14,635,497,590	12,009,384,971
Due from other banks	2,449,763,657	1,365,828,621
Interbank loans receivable and securities purchased under resale agreements	1,544,528,699	1,840,000,000
	<b>₱21,159,804,275</b>	<b>₱17,770,523,175</b>
<b>OPERATIONAL CASH FLOWS FROM INTEREST</b>		
Interest paid	₱758,364,086	₱570,324,607
Interest received	3,633,706,227	3,350,995,954

PHILIPPINE SAVINGS BANK  
AGING OF RECEIVABLES  
UNAUDITED MARCH 31, 2017

Annex 6

( in national currency )

ACCOUNT TITLE	TOTAL LOAN PORTFOLIO	TOTAL CURRENT LOANS	TOTAL PAST DUE & ITEMS IN LIT.	P A S T D U E				ITEMS IN LITIGATION
				90 days or less	91-180 DAYS	181 DAYS TO 1 YEAR	MORE THAN 1 YEAR	
<b>1-TRADE RECEIVABLES</b>								
A. Loans And Discounts	P 133,087,472,137	P 128,845,844,722	P 4,241,627,415	P 649,721,400	P 976,151,169	P 471,484,835	P 417,927,836	P 1,726,342,176
B. Agrarian Reform/Orcl	252,224,531	232,236,997	19,987,535	3,314,064	111,884	11,877	14,029,228	2,520,481
C. Bills Purchased	54,883,714	54,883,714	-	-	-	-	-	-
D. Restructured Loans	184,273,462	119,177,120	65,096,342	27,875,917	1,737,842	1,631,214	1,968,251	31,883,118
<b>Total Loans and Discounts</b>	<b>133,578,853,845</b>	<b>129,252,142,553</b>	<b>4,326,711,292</b>	<b>680,911,381</b>	<b>978,000,894</b>	<b>473,127,927</b>	<b>433,925,315</b>	<b>1,760,745,775</b>
E. Interbank Loans Receivable and Securities Purchased Under Resale Agreements	1,544,528,699	1,544,528,699	-	-	-	-	-	-
<b>Total Trade Receivables</b>	<b>135,123,382,545</b>	<b>130,796,671,252</b>	<b>4,326,711,292</b>	<b>680,911,381</b>	<b>978,000,894</b>	<b>473,127,927</b>	<b>433,925,315</b>	<b>1,760,745,775</b>
Less: Allowance For Probable Losses (Trade)	4,148,814,633							
Unearned Discount	2,472,881							
Other Deferred Credits	631,573							
<b>NET TRADE RECEIVABLE</b>	<b>4,151,919,087</b>							
	<b>130,971,463,457</b>							
<b>2-NON-TRADE RECEIVABLES</b>								
Accounts Receivables	540,865,735	39,053,549	501,812,186	6,115,431	19,741,535	6,979,539	463,686,280	5,289,400
Accrued Interest Receivables	1,550,575,937	1,360,089,903	190,486,034	22,803,153	27,137,290	25,167,184	46,835,889	68,542,519
<b>Total Non-Trade Receivables</b>	<b>2,091,441,672</b>	<b>1,399,143,452</b>	<b>692,298,220</b>	<b>28,918,584</b>	<b>46,878,825</b>	<b>32,146,724</b>	<b>510,522,168</b>	<b>73,831,919</b>
Less: Allowance For Probable Losses (Non Trade)	694,248,681							
<b>NET NON-TRADE RECEIVABLE</b>	<b>1,397,192,991</b>							
<b>NET RECEIVABLES</b>	<b>P 132,368,656,448</b>							



UNAUDITED BUSINESS SEGMENT INFORMATION

(In thousands)	March 31, 2017				
	Consumer Banking	Corporate Banking	Branch Banking	Treasury	Total
Operating income					
Interest income	₱ 2,121,446	₱149,318	₱693,218	₱446,833	₱3,410,815
Service fees and commission	140,649	9,226	206,344	–	356,219
Other operating income	199,866	3,775	111,131	(85,945)	228,826
Total operating income	2,461,961	162,319	616,669	(9,362)	3,231,586
Non-cash expenses					
Provision for (reversal of) credit and impairment losses	132,090	10,393	434,154	43,321	619,958
Depreciation	62,783	1,403	97,213	199	161,598
Amortization of other intangible assets	9,711	541	16,354	154	26,759
Total non-cash expenses	204,585	12,337	547,721	43,673	808,316
Interest expense	–	–	394,024	370,250	764,273
Service fees and commission expense	8,762	575	12,854	–	22,191
Subtotal	8,762	575	406,878	370,250	786,464
Compensation and fringe benefits	183,653	14,614	544,169	5,992	748,427
Taxes and licenses	97,346	7,272	140,215	91,834	336,667
Occupancy and equipment-related costs	14,399	331	171,591	51	186,372
Security, messengerial and janitorial services	18,942	1,286	89,632	594	110,455
Miscellaneous	164,675	9,755	318,013	34,040	526,483
Subtotal	479,014	33,259	1,263,621	132,511	1,908,405
Income before share in net income of a joint venture and income tax	₱1,769,600	₱116,148	(₱1,207,527)	(₱185,546)	492,675
Share in net income of a joint venture					10,291
Income before income tax					502,966
Provision for income tax					(8,147)
Net income					₱ 511,112
Segment assets	₱101,809,244	₱8,959,603	₱39,815,754	₱52,752,712	₱203,337,314
Investment in a joint venture					737,468
Deferred tax assets					1,405,265
Total assets					₱205,480,046
Segment liabilities	₱1,365,746	₱107,458	₱113,776,933	₱69,584,650	₱184,834,787

**PHILIPPINE SAVINGS BANK**  
**AUDITED BUSINESS SEGMENT INFORMATION**

Annex 7A

	December 31, 2016				
(In thousands)	Consumer Banking	Corporate Banking	Branch Banking	Treasury	Total
Operating income					
Interest income	₱4,202,897	₱293,441	₱5,895,983	₱2,100,149	₱12,492,470
Service fees and commission	480,075	31,697	714,243	–	1,226,015
Other operating income	595,208	17,873	531,821	533,658	1,678,560
Total operating income	5,278,180	343,011	7,142,047	2,633,807	15,397,045
Non-cash expenses					
Provision for (reversal of) credit and impairment losses	3,209,361	(390,094)	(596,764)	–	2,222,503
Depreciation	185,943	5,839	365,680	187	557,649
Amortization of other intangible assets	40,057	2,327	68,521	255	111,160
Total non-cash expenses	3,435,361	(381,928)	(162,563)	442	2,891,312
Interest expense	–	–	1,606,743	1,221,805	2,828,548
Service fees and commission expense	35,112	2,318	52,238	–	89,668
Subtotal	35,112	2,318	1,658,981	1,221,805	2,918,216
Compensation and fringe benefits	721,231	56,789	2,127,091	17,790	2,922,901
Taxes and licenses	335,734	23,487	426,654	272,563	1,058,438
Occupancy and equipment-related costs	67,678	1,449	641,813	2	710,942
Security, messengerial and janitorial services	79,717	2,627	300,718	609	383,671
Miscellaneous	564,947	31,680	1,181,358	98,491	1,876,476
Subtotal	1,769,307	116,032	4,677,634	389,455	6,952,428
Income before share in net income of a joint venture and income tax	₱38,400	₱606,589	₱967,995	₱1,022,105	2,635,089
Share in net income of a joint venture					35,467
Income before income tax					2,670,556
Provision for income tax					219,713
Net income					₱2,450,843
Segment assets	₱94,193,769	₱8,891,632	₱39,281,097	₱52,458,705	₱194,825,203
Investment in a joint venture					727,176
Deferred tax assets					1,300,724
Total assets					₱196,853,103
Segment liabilities	₱1,365,551	₱110,204	₱108,983,331	₱66,356,344	₱176,815,430

**PHILIPPINE SAVINGS BANK**  
**UNAUDITED SCHEDULE OF FINANCIAL PERFORMANCE INDICATORS**

	<u>March 31,</u> <u>2017</u>	<u>March 31,</u> <u>2016</u>
<b><u>PROFITABILITY RATIOS</u></b>		
<b>Return on Assets</b>		
<u>Net Income</u>	1.02%	1.01%
Average Total Resources		
<b>Return on Equity</b>		
<u>Net Income</u>	10.05%	8.95%
Average Stockholders' Equity		
<b>Net Interest Margin</b>		
<u>Net Interest Income</u>	1.53%	1.53%
Average Earning Assets		
<b>Cost to Income Ratio</b>		
Operating Expenses Excluding Provision for Impairment and Credit Losses and Income Taxes	65.57%	64.84%
Net Interest Income + Operating Income		
<b><u>SOLVENCY RATIOS</u></b>		
<b>Debt to Equity Ratio</b>		
<u>Total Liabilities</u>	8.95:1	7.90:1
Total Stockholders' Equity		
<b>Asset-to-Equity Ratio</b>		
<u>Total Assets</u>	9.95:1	8.90:1
Total Stockholders' Equity		
<b>Interest Rate Coverage Ratio</b>		
<u>Earnings Before Interest and Taxes</u>	1.66:1	1.61:1
Interest Expense		
<b><u>LIQUIDITY RATIOS</u></b>		
<b>Liquidity Ratio</b>		
<u>Current Assets</u>	16.55%	25.81%
Current Liabilities		
<b>Loans to Deposit Ratio</b>		
<u>Gross Loans</u>	78.42%	86.46%
Total Deposits		
<b><u>Capital Adequacy Ratio</u></b>		
<u>Total Qualifying Capital</u>	14.00%	15.00%
Total Risk-Weighted Assets		