# **COVER SHEET**

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# PHILIPPINE SAVINGS BANK

(COMPANY'S NAME)

# PSBANK CENTER

# 777 Paseo de Roxas cor. Sedeno St. Makati City

(COMPANY'S ADDRESS)

# 885-82-08

(TELEPHONE NUMBER)

# **DECEMBER 31**

(FISCAL YEAR ENDING MONTH & DAY)

# **SEC Form 20-IS**

(FORM TYPE)

# March 17, 2017 (PERIOD ENDED DATE)

# Government Securities Eligible Dealer (SECONDARY LICENSE TYPE AND FILE NUMBER)

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

| 1.  | Type of Statement  | (x) Preliminary Information Statement ( ) Definitive Information Statement  |
|-----|--|---|
| 2.  | Name of Registrant as specified in its character   | PHILIPPINE SAVINGS BANK   |
| 3.  | Province, country or other jurisdiction or incorporation or organization   | Manila, Philippines   |
| 4.  | SEC Identification No.   | 15552   |
| 5.  | BIR Tax Identification No.   | 000-663-983-000   |
| 6.  | Address of principal office &  | PSBank Center, 777 Paseo de Roxas<br>comer Sedeño Sts., Makati City   |
|     | Postal Code  | 1226  |
| 7.  | Registrant's Telephone No. including area code   | (632) 885- 8208   |
| 8.  | Date, time, and place of meeting of security holder  | April 24,2017 3:00 PM, 19 <sup>th</sup> Floor,<br>PSBank Hall, PSBank Center,<br>777 Paseo de Roxas comer<br>Sedeño St., Makati City 1226 |
| 9.  | Approximate date on which the Information Statement is first to be sent or given to security holders   | March 30, 2017  |
| 10. | In case of Proxy Solicitations<br>Name of Person Filing the Statement<br>Address and Telephone Number  | Not Applicable<br>Not Applicable  |
| 11. | Securities registered pursuant<br>to Section 4 and 8 of RSA<br>(information on number of shares<br>and amount is applicable only to<br>corporate registrant) | Common Shares<br>240,252,491 outstanding  |
| 12. | Are any or all of registrant's<br>Securities listed on the Philippine<br>Stock Exchange  | Yes   |



#### NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Notice is hereby given that the annual meeting of stockholders of this Corporation will be held on April 24, 2017, Monday, at 3:00 p.m. at the 19th Floor PSBank Center, 777 Paseo de Roxas corner Sedeño St., 1226 Makati City to pass upon the following matters:

- 1. Call to Order
- Certification of Notice and Quorum
   Approval of the Minutes of the Annual Stockholders' Meeting held on April 26, 2016
   President's Report
- Confirmation of all acts of the Board of Directors, Management and All Committees
   Election of the members of the Board of Directors
- 7. Appointment of the External Auditor 8. Other Matters
- 9. Adjournment

In case you cannot attend the meeting in person and you wish to be represented, you may designate your authorized representative by submitting a proxy instrument on or before April 17, 2017 to Metrobank Trust Banking - Stock Transfer Department 17th Floor, GT Tower International, 6813 Ayala Avenue corner H.V. dela Costa St., Makati City.

Stockholders of record as of February 07, 2017 shall be entitled to vote at the Meeting.

Pocholo V. dela Peña Corporate Secretary

Philippine Savings Bank Head Office: 777 Paseo de Roxas corner Sedeño St., 1226 Makati City In case of any change in your address or contact details, please get in touch with PSBank's Stock Transfer Agent, attention Walter R. Brion or Erika A. Custodio of Metrobank Trust Banking Group through 857-8695 / 857-5299 or walter-brionessmetrobank.com.ph or erika.custodio@metrobank.com.ph.

# EXPLANATION AND RATIONALE OF AGENDA ITEMS

#### 1. Call to Order

Chairman Jose T. Pardo will welcome stockholders and guests to formally begin the 2017 Annual Stockholders' Meeting of PSBank.

#### 2. Certification on Notice and Quorum

The Corporate Secretary, Pocholo V. dela Pena, will certify that the Notice of Meeting has been sent out as of March 23,2017 as required by the PSBank By-Laws and will announce whether or not a quorum is present either in person or by proxy, constituting two-thirds of the outstanding capital stock.

#### 3. Approval of the Minutes of the Annual Stockholders' Meeting held on April 26, 2016

The stock holders will be asked to approve the minutes of the Annual Stock holders' Meeting held on April 26, 2016, which contain among others, the (a) Annual Report to Stockholders, (b) Confirmation of all acts of the Board of Directors, the Executive Committee and the Management, (c) Election of the members of the Board of Directors, and (d) Appointment of the External Auditor.

**Resolution to be Adopte d**: Stockholders will vote for the adoption of a resolution approving the minutes of the April 26, 2016 Annual Stock holders' Meeting.

# 4. Report of the President and Presentation of the Audited Financial Statements (AFS) of PSBank as of December 31, 2016

The PSBank President will render his Annual Report on the Bank's activities, business and financial performance for year-end 2016. It includes the summary of the AFS which is incorporated in the Definitive Information Statement. There will be an open forum after the President's Report, whereby all stock holders, after identifying himself/herself will be given an opportunity to raise any relevant questions or express an appropriate comment.

A copy of the Annual Report will be available to all stockholders during the meeting. Further, a copy of the Bank's AFS is posted on the Bank's website.

**Resolution to be Adopted**: Stockholders will vote for the adoption of a resolution approving the President's Annual Report for 2016.

#### Ratification of all acts of the Board of Directors, Management and All Committees during the year 2016

The stockholders will be asked to ratify all acts, transactions and resolutions of the Board of Directors, including transactions with the Bank's DOSRI and other related parties, Management and all Committees during the year 2016.

**Resolution to be Adopte d**: Stockholders will vote for the adoption of a resolution ratifying and approving the acts of the Board of Directors and all Committees during the year 2016.

#### 6. Election of the members of the Board of Directors

The Chairman of the Nominations Committee will present nominees for election as members of the Board of Directors, including independent directors. This is in compliance with regulatory requirements of the Bangko Sentral ng Pilip inas and the Securities and Exchange Commission on the nomination of directors, and after the Nominations Committee's review and evaluation of the qualifications of all persons nominated to the Board.

# 7. Appointment of the External Auditor

The stock holders will ratify selected External Auditor for 2017-2018.

**Resolution to be Adopted**: Stock holders will vote on a resolution for the appointment of said auditing firm as independent external auditor of the Bank for 2017.

# 8. Adjournment

Upon determination that there are no other matters to be considered, the Chairman upon motion made and duly seconded by a stockholder shall declare the meeting adjourned.

## PROXY

| do hereby nominate, constitute and appoint  |
|---|
| as my proxy and representative at the Annual  |
| Meeting of Stockholders of Philippine Savings Bank (PSBank) to be held on <b>April 24, 2017</b> , with authority to participate in the deliberations thereof, and to vote in my behalf all the shares standing in my name for the election of directors and/or approval of transactions included in the   |
| Agenda or any related matter which may properly arise during the said Meeting or any adjournment thereof.   |
| In witness whereof, I have signed on(date) at(place).   |
| Name of Stockholder :   |
| Signature :   |
|   |
| This form is being provided for your convenience. Stockholders who wish to do so may adopt the above proxy form.  |
| In case you cannot attend the meeting in person and you wish to be represented, you may designate your authorized representative by submitting a proxy instrument on or before <b>April 17, 2017</b> to Metrobank Trust Banking — Stock Transfer Department 17 <sup>th</sup> Floor, GT Tower International, 6813 Ayala Avenue corner H.V. dela Costa Street, Makati City. |

THIS PROXY FORM NEED NOT BE NOT ARIZED.

#### PART I. INFORMATION STATEMENT

## A. GENERAL INFORMATION

## Item 1. Date, Time and Place of Meeting of Security Holders

Date : April 24, 2017, Monday

Time : 3:00 P.M

Place : 19<sup>th</sup> Floor, PSBank Hall, PSBank Center

777 Paseo de Roxas corner Sedeño St., Makati City 1226

Mailing address of the : PSBank Center

principal office 777 Paseo de Roxas cor. Sedeño St., Makati City 1226

Approximate date on which copies of the Information Statement are first to be given to security holders : March 30, 2017

# WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

# Item 2. Dissenters' Right of Appraisal

There is no matter or proposed action in the Agenda which may give rise to the exercise by the security holders of their right of appraisal. Generally, however, in instances mentioned by the Corporation Code of the Philippines, the exercise of the right of appraisal must conform to certain procedures.

The appraisal right may be exercised by any stockholder who shall have woted against the proposed corporate action, by making a written demand on the corporation within thirty (30) days after the date on which wote was taken for payment of the fair value of his shares: Provided, that failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder, upon surrender of the certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within a period of sixty (60) days after the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: Provided, that no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment: and Provided, further, that upon payment by the corporation of the agreed awarded price, the stockholder shall forthwith transfer his shares to the corporation.

# Item 3. Interests of Certain Persons in or Opposition to Matters to be Acted Upon

Other than election to office, there is no matter to be acted upon in which any director, executive officer, or nominee for election as director (or any associates of the foregoing), is involved or has a direct, indirect or substantial interest. There is also no incumbent director who has informed the Bank in writing that he intends to oppose any action to be taken at the Annual Stockholders' Meeting.

## B. CONTROL AND COMPENSATION INFORMATION

## Item 4. Voting Securities and Principal Holders Thereof

a) No. of Shares outstanding as of February 28, 2017

No. of votes to which each share is entitled

240,252,491 Common Shares
one (1) vote per share

b) Record date to determine stockholders entitled to Notice and to vote at the regular meeting

: February 7, 2017

c) Election of Directors:

Majority vote is required for the election of directors. Security holders shall have the right to cumulative witing. Cumulative woting is allowed provided that the total votes cast by a stockholder shall not exceed the number of shares registered in the name of that security holder in the books of the Bank as of the record date multiplied by the whole number of directors to be elected. There is no condition precedent to the exercise of the right to cumulative voting.

d) Arthur V. Ty is the person authorized to vote the MBTC shares in PSBank.

e) Security Ownership of Certain Record and Beneficial Owners and Management

(1) Security Ownership of Certain Record and Beneficial Owners

As of February 28, 2017, the following stockholders own more than 5% of the common voting securities:

| Title of<br>Class | Name, address of Record Owner<br>and relationship with issuer  | Name of Beneficial Owner<br>and relationship with Record<br>Owner | Citizens hi p | No. of Shares<br>Held | Percent  |
|-------------------|--|---|---------------|-----------------------|----------|
| Common            | Metropolitan Bank and Trust Co.<br>Metrobank Plaza, Gil Puyat<br>Avenue, Makati City<br>(Parent Company of PSBank) | Arthur V. Ty, Chairman of<br>Metrobank                            | Filipino      | 198,629,513           | 82.6753% |
| Common            | Danilo L. Dolor<br>56Tamarind Road, Forbes Park,<br>Makati City  | Dan ilo L. Dolor  | Filipino      | 12,610,891            | 5.2490%  |

There is no person who holds more than 5% of the Bank's securities lodged with PCD Nominee Corporation.

(2) Security Ownership of Directors and Management as of February 28, 2017

| Title of<br>Class | Name                       | Position Citizens hip |          | No. of<br>Shares | Perce nt |  |
|-------------------|----------------------------|-----------------------|----------|------------------|----------|--|
| Directors         |                            |                       |          |                  |          |  |
| Common            | Jose T. Pardo*             | Cha irman             | Filipino | 1,852            | .000771  |  |
| Common            | Arthur V. Ty               | Vice Chairman         | Filipino | 117              | .000049  |  |
| Common            | Vicente R. Cuna, Jr.       | Director/President    | Filipino | 100              | .000042  |  |
| Common            | A me lia B. Caba l         | Director              | Filipino | 100              | .000042  |  |
| Common            | Maria Soledad S. De Leon   | Director              | Filipino | 4,000,000        | 1.664915 |  |
| Common            | Jose Vicente L. Alde       | Director              | Filipino | 100              | .000042  |  |
| Common            | Samson C. Lim*             | Director              | Filipino | 100              | .000042  |  |
| Common            | Benedicto Jose R. Arcinas* | Director              | Filipino | 100              | .000042  |  |
|                   | Total Directors            |                       |          | 4,002,469        | 1.665943 |  |

<sup>\*</sup> In dependent director

# (3) Voting Trust Holders of 5% or more

There is no person who holds more than 5% of the Bank's securities under a voting trust or similar agreement.

# (4) Changes in Control

There is no arrangement that may result in a change in control of the registrant. There is no change in control that has occurred since the beginning of the last fiscal year.

# Item 5. Directors and Executive Officers

# a) Directors

The following are the Directors for 2016 - 2017:

|  |               |                       | Business Experience and Present and  | Relatives up             |
|--|---------------|-----------------------|--|--------------------------|
| Name/ Position   | Age           | Citize nship          | •  | to 4 <sup>th</sup> Civil |
|  |               | •                     | Companies for the last five (5) years  | degree                   |
| Name/ Position  Jose T. Pardo Chairman of the Board of Directors/ Independent Director | <b>Age</b> 78 | Citize nship Filipino | •  | to 4 <sup>th</sup> Civil |
|  |               |                       | <ul> <li>Independent Director, Araneta Hotels, Inc. since 2016</li> <li>Independent Director, League One Finance and Leasing Corporation since 2016</li> <li>Co-Chairman, De La Salle Philippines</li> <li>Chairman, ECOP Council of Business Leaders since 2009</li> <li>Chairman, PCCI Council of Business Leaders since 2007</li> <li>Chairman, Philippine Business Center Inc. since 2011</li> <li>Chairman, Foundation for Crime Prevention since 2007</li> </ul> |                          |

| Name/ Position | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other | Relatives up<br>to 4 <sup>th</sup> Civil |
|----------------|-----|---------------|---|--|
|                |     | •             | Companies for the last five (5) years                               | degree                                   |
|                |     |               | Past Experiences/Positions Held                                     |  |
|                |     |               | • Chairman, De La Salle University, Inc.                            |  |
|                |     |               | <ul> <li>Chairman, Assumption (Antipolo),</li> </ul>                |  |
|                |     |               | Chairman, EDSA People Power   |  |
|                |     |               | Foundation,   |  |
|                |     |               | Chairman, Philippine-Japan  |  |
|                |     |               | Vocational Technical Foundation                                     |  |
|                |     |               | • President/ Chairman, Philippine Seven                             |  |
|                |     |               | Corporation (Philippine Area Licensee                               |  |
|                |     |               | of7-Eleven, USA)  |  |
|                |     |               | <ul> <li>President/ Chairman, Wenphil</li> </ul>                    |  |
|                |     |               | Corporation (Philippine Area Licensee                               |  |
|                |     |               | of Wendy's, USA)  |  |
|                |     |               | <ul> <li>President/ Chairman, Asian Holdings</li> </ul>             |  |
|                |     |               | Corporation   |  |
|                |     |               | President/ Chairman, Land and                                       |  |
|                |     |               | Housing Development Corporation                                     |  |
|                |     |               | President/ Chairman, Overseas Ohsaki                                |  |
|                |     |               | Construction Corp.  |  |
|                |     |               | President/ Chairman, ABC  |  |
|                |     |               | Development Corporation (ABC-5)                                     |  |
|                |     |               | President/ Chairman Associated                                      |  |
|                |     |               | Broadcast Marketing Corp.   |  |
|                |     |               | • Director, San Miguel Purefoods, Inc.                              |  |
|                |     |               | • Director, GMA Network Inc. (Channel                               |  |
|                |     |               | 7)  |  |
|                |     |               | Director, Metropolitan Bank and Trust                               |  |
|                |     |               | Company (Metrobank)   |  |
|                |     |               | • Director, C.C. Unson Co., Inc.                                    |  |
|                |     |               | (Battery Manufacturing)   |  |
|                |     |               | Director, Mabuhay Philippine Satellite     Comparation              |  |
|                |     |               | Corporation   |  |
|                |     |               | Director, Coca- Cola Bottlers     Dhilipping Inc.                   |  |
|                |     |               | Philippines, Inc.   |  |
|                |     |               | Past Experiences/Positions held in                                  |  |
|                |     |               | Government Service  |  |
|                |     |               | Cabinet Secretary, Department of                                    |  |
|                |     |               | Finance (DOF) from 2000 to 2001                                     |  |
|                |     |               | Cabinet Secretary, Department of                                    |  |
|                |     |               | Trade and Industry (DTI) from 1998 to                               |  |
|                |     |               | 2000  |  |
|                |     |               | Governor for the Philippines, Asian                                 |  |
|                |     |               | Development Bank in 2000  |  |
|                |     |               | • Alternate Governor for the Philippines,                           |  |
|                |     |               | International Monetary Fund in 2000                                 |  |
|                |     |               | Governor, International Fund for                                    |  |
|                |     |               | Agricultural Development (IFAD) in                                  |  |
|                |     |               | 2000  |  |
|                |     |               | • Chairman, Committee on Privatization                              |  |
|                |     |               | (COP)   |  |
|                |     |               | <ul> <li>Chairman, Philippine Deposit</li> </ul>                    |  |
|                |     |               | Insurance Co. (PDIC)  |  |
|                |     |               | • Chairman, Trade and Investment                                    |  |
|                |     |               | Development Corp.   |  |

| Name/ Position                | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other   | Relatives up<br>to 4 <sup>th</sup> Civil |
|-------------------------------|-----|---------------|---|--|
|                               |     | •             | Companies for the last five (5) years   | degree                                   |
| Name/ Position                | Age | Citizenship   |   |  |
|                               |     |               | Manila  BS Commerce, De La Salle University Manila  |  |
|                               |     |               | Mania   |  |
| Arthur V. Ty<br>Vice Chairman | 50  | Filipino      | <ul> <li>Present Involvements</li> <li>Vice Chairman, Philippine Savings         Bank* since 2001</li> <li>Chairman, Metropolitan Bank &amp; Trust         Company* since 2012</li> <li>Vice Chairman/ Director, First Metro         Investment Corporation since 2012</li> <li>Director, Federal Land, Inc. since         2002</li> <li>Chairman/ Director, Global Treasure         Holdings Inc. since 2006</li> <li>Chairman, Great Mark Resources         Corp. since 2015</li> <li>President/ Director, Horizon Royale         Holdings, Inc. since 2000</li> <li>Vice Chairman, Metrobank         Foundation, Inc. since 2006</li> <li>President/ Director, Phil. Securities         Corp since 2005</li> <li>Chairman, GT Capital Holdings Inc.         since 2016</li> <li>Chairman/ Director, Grand Titan         Capital Holdings, Inc. since 2007</li> </ul> | None                                     |

| Name/ Position | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other                       | Relatives up<br>to 4 <sup>th</sup> Civil |
|----------------|-----|---------------|---|--|
|                |     | -             | Companies for the last five (5) years   | degree                                   |
|                |     |               | Chairman, Metropolitan Bank (China)   |  |
|                |     |               | Ltd. since 2010   |  |
|                |     |               | • Chairman, Ferum Cee Inc. since 2011   |  |
|                |     |               | • Chairman, GT Metro Foundation Inc.  |  |
|                |     |               | since 2010  |  |
|                |     |               | • Director, AXA Philippines since 2016  |  |
|                |     |               | Past Experiences/Positions Held   |  |
|                |     |               | President, Philippine Savings Bank  |  |
|                |     |               | from 2000 to 2001   |  |
|                |     |               | President, Metropolitan Bank & Trust  Commence for an 2006 to 2012                        |  |
|                |     |               | Company from 2006 to 2012   |  |
|                |     |               | Treasurer, FMIC Equities, Inc. from<br>2001 to 2006                                       |  |
|                |     |               | <ul> <li>Chairman, First Metro Int'l</li> </ul>   |  |
|                |     |               | Investment Corp. (Hong Kong) from   |  |
|                |     |               | 2006 to 2009  |  |
|                |     |               | <ul> <li>Vice Chairman/Director, Global</li> </ul>  |  |
|                |     |               | Business Holdings from 2002 to 2006   |  |
|                |     |               | Vice Chairman, Great Mark Resources   |  |
|                |     |               | Corp. from 2012 to 2015   |  |
|                |     |               | • Vice Chairman, Metropolitan Bank  |  |
|                |     |               | (Bahamas), Ltd. from 2006 to 2009   |  |
|                |     |               | Director, Metrobank Card Corp. from   |  |
|                |     |               | 2002 to 2009 Senior Vice President, Metrobank   |  |
|                |     |               | *   |  |
|                |     |               | Foundation, Inc. from 2003 to 2005  |  |
|                |     |               | <ul> <li>EVP/ Director, Phil. Securities Corp<br/>from 2001 to 2003</li> </ul>            |  |
|                |     |               | Director, SMBC Metro Investment   |  |
|                |     |               | Corp. from 2001 to 2005   |  |
|                |     |               | <ul> <li>Director, Lepanto Consolidated</li> </ul>  |  |
|                |     |               | Mining Company from 1997 to 2003  |  |
|                |     |               | <ul> <li>Director, Baywatch Realty Corp. from</li> </ul>                                  |  |
|                |     |               | 2000 to 2005  |  |
|                |     |               | Vice Chairman, Metro Remittance   |  |
|                |     |               | Singapore Pte. Ltd. from 2004 to 2009   |  |
|                |     |               | Vice Chairman, Metro Remittance   |  |
|                |     |               | Center, Inc. (U.S.A) from 2008 to   |  |
|                |     |               | 2009  |  |
|                |     |               | Chairman, MB Remittance Center  (Harrisi), 14d, from 2007 to 2000.                        |  |
|                |     |               | (Hawaii), Ltd. from 2007 to 2009  |  |
|                |     |               | • Chairman, Metro Remittance Center,  |  |
|                |     |               | <ul><li>Inc. (Canada) from 2008 to 2009</li><li>Vice Chairman, Metro Remittance</li></ul> |  |
|                |     |               | (Italia) SpA from 2008 to 2009  |  |
|                |     |               | <ul> <li>Director, MBTC Remittance GmbH</li> </ul>  |  |
|                |     |               | (Vienna) from 2008 to 2009  |  |
|                |     |               | Vice Chairman, Metro Remittance   |  |
|                |     |               | (UK) Ltd. from 2007 to 2009   |  |
|                |     |               | <ul> <li>Director, Global Business Power</li> </ul>                                       |  |
|                |     |               | Corporation from 2009 to 2012   |  |
|                |     |               | <ul> <li>Vice Chairman, GT Capital Holdings</li> </ul>                                    |  |
|                |     |               | Inc. from 2014 to 2016  |  |
|                |     |               | <ul> <li>Vice Chairman, Cathay Int'l</li> </ul>   |  |

| Name/Position                             | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other   | Relatives up<br>to 4 <sup>th</sup> Civil |
|---|-----|---------------|---|--|
|   |     |               | Companies for the last five (5) years   | degree                                   |
|   |     |               | Resources Corp. from 2006 to 2012  Academic Qualifications  MBA, Columbia University  BS Economics, University of California- Los Angeles   |  |
| Vicente R. Cuna, Jr. President / Director | 55  |               | Present Involvements President/ Director, Philippine Savings Bank* since 2013 Director, Metropolitan Bank and Trust Company* since 2014 Chairman, Orix Metro Leasing & Finance Corporation since 2016  Past Experiences/ Positions Held Senior Executive Vice President, Metrobank – Institutional Banking Sector from 2012 to 2013 Executive Vice President, Metrobank Corporate Banking Group from 2006 to 2009 Ad viser, Metropolitan Bank and Trust Company from 2007 to 2009 Director, FMIC from 2011 to 2015 Chairman, Metro Remittance Center, Inc. (California) from 2010 to 2013 Vice Chairman, Metro Remittance Inc. (U.S.A) from 2010 to 2013 Chairman, Metro Remittance Inc. (Canada) from 2010 to 2013 Chairman, Metro Remittance Inc. (Canada) from 2010 to 2013 Vice Chairman, MB Remittance Center Ltd. (Hawaii) from 2010 to 2013 Vice Chairman, PSBank from 2009 to 2011 Director, Asia Pacific Top Mgt., Int'1., Resources Corp. from 2008 to 2013 Adviser, Phil. Charter Insurance Corp. from 2006 to 2008 Adviser, FMIIC- HK from 2006 to 2008 Director, SMBC In vestment Corp. from 2006 to 2009 Vice- President, Citibank Manila from 1995 to 2006 Vice President, Citibank New York from 1992 to 1995 Senior Consultant, JP Morgan New York from 1998 to 1990 Consultant, Merrill Lynch from 1985 to 1988 | None                                     |

| Name/Position                      | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other  | Relatives up<br>to 4 <sup>th</sup> Civil |
|------------------------------------|-----|---------------|--|--|
|                                    |     | -             | Companies for the last five (5) years  | degree                                   |
|                                    |     |               | Academic Qualifications     Pursued further studies (MBA) at the Ateneo Graduate School of Business     AB Economics, De La Salle University Manila  |  |
| Samson C. Lim Independent Director | 68  | Filipino      | Present Involvements Independent Director, Philippine Savings Bank* since 2008 Chairman, BLIMS Lifestyle Group (BLG) since 2014 Chairman, Collins International Trading Corp. since 2002 Chairman, Francorp Philippines since 2002 President, Canadian Tourism & Hospital Institute since 2010 Chairman Emeritus/ International Relation, Philippine Franchise Association since 2005 Chairman Emeritus, Philippine Retailers Association since 2000 Vice President for Tourism, Philippine Chamber of Commerce and Industry since 2016  Past Experiences/Positions Held President, LG Collins Electronics Philippines, Inc. from 1988 to 1999 Vice Chairman for Asia, World Franchise Council from 2001 to 2002 Chairman, Federation of Asian Retailers Association (FARA) from 1992 to 1993 Founding Member, Institute of Corporate Governance in 1999 President and Adviser, Philippines- Korea Economic Council from 1987 to 1999 Director, USAID- Trade and Investment Policy Analysis and Advocacy in 1992 Director, Chamber of Furniture Industries of the Philippines in 2001  Past Experiences/Positions Held in Government Service Undersecretary and General Manager, Department of Trade and Industry- National Dev't Company (NDC) from 1999 to 2000 Director, Philippine Industrial Trading Corp (PITC) from 1995 to 1996 Co- Chairman, Domestic Trade | None                                     |

| Name/ Position                                 | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other  | Relatives up<br>to 4 <sup>th</sup> Civil |
|--|-----|---------------|--|--|
| - (4   |     | P             | Companies for the last five (5) years  | degree                                   |
|  |     |               | Development Council (Office of the President) from 1997 to1998  Chairman, First Cavite Industrial Estate from 1999 to 2000  Philippine Representative, ASEAN Fertilizer Corp (Ventulu) from 1999 to 2000   | 2  |
|  |     |               | <ul> <li>Academic Qualifications</li> <li>Masters in Business Economics,<br/>University of Asia and the Pacific</li> <li>Exchange Student, Sophia University,<br/>Tokyo, Japan</li> <li>Special Training on International<br/>Business, Institute of International<br/>Studies and Training, Fujinomia,<br/>Japan</li> <li>BS Liberal Arts, Cum Laude, Ateneo<br/>de Manila University</li> </ul>  |  |
| Benedicto Jose R. Arcinas Independent Director | 60  | Filipino      | <ul> <li>Present Involvements</li> <li>Independent Director, Philippine<br/>Savings Bank* since 2012</li> <li>Director &amp; General Manager, Arcinas<br/>Freres, Inc since 1989</li> <li>Past Experiences/Positions Held</li> <li>Executive Vice President and Chief<br/>Investment Officer, Government<br/>Service Insurance System (GSIS)<br/>from 2010 to 2011</li> <li>Director and Risk Oversight<br/>Committee Chairman, GSIS Family<br/>Bank from 2010 to 2011</li> <li>Consultant for Philippine Consumer<br/>Credit, Veda Advantage, Australia in<br/>2012</li> <li>EVP and Treasurer, Export &amp; Industry<br/>Bank from 2007 to 2010</li> <li>Director, Valuegen Financial<br/>Insurance Co., Inc. from 2009 to<br/>2011</li> <li>Director, EIB Securities Inc. from<br/>2009 to 2012</li> <li>Director, Asia Pacific Recoveries<br/>(SPV-AMC) Corporation from 2005<br/>to 2010</li> <li>Director, Asia Special Situations<br/>M3P2 (SPV-AMC), Inc., from 2005<br/>to 2011</li> <li>Managing Director, Structured<br/>Solutions, Inc. from 2002 to 2007</li> <li>Managing Director, ATR-Kim Eng<br/>Fixed Income, Inc from 1998 to 2002</li> </ul> | None                                     |

| Name/ Position                   | Age | Citize nshi p | Business Experience and Present and<br>Past Directorship with Other   | Relatives up<br>to 4 <sup>th</sup> Civil |
|----------------------------------|-----|---------------|---|--|
|                                  |     | ľ             | Companies for the last five (5) years   | degree                                   |
|                                  |     |               | Companies for the last five (5) years  (Philippines and HK) in 1997  Senior Vice President — Treasury, Metropolitan Bank and Trust Company from 1991 to 1997  Treasurer, First Metro International Investment Co. Ltd., HK from 1995 to1997  VP & Director, First Metro Leasing & Finance Corp. from 1992 to 1997  First Vice President, Multi-Currency FX Corp. from 1995 to1997  First Vice President & Treasury Head, Philippine Banking Corp from 1989 to 1990  AVP- Treasury, BA Finance Corp., from 1987 to 1988  Academic Qualifications  Master of Science in Management, Arthur D. Little Management Education Institute (now Hult International Business School), Cambridge, Massachusetts  Certificate Courses in: Small Enterprise Mgt., Operations Research, Economics, Computer Programming, Har vard University, Cambridge, Massachusetts  Bachelor of Science in Business Economics, University of the Philippines, Diliman | degree                                   |
| Jose Vicente L. Alde<br>Director | 50  | Filipino      | Present Involvements  Director since 2016/ Executive Vice President since 2010, Philippine Savings Bank*  Director, Sumisho Motor Finance Corporation since 2016  Past Experiences/Positions Held  Vice President, ABN AMRO BANK from 1995 to 2007  Business Development Manager, Household Development from 1993 to 1994  Key Account Manager, Johnson and Johnson from 1992 to 1993  Computer Programmer, World Health Organization from 1988 to 1990  Academic Qualifications  Master in Business Management, Asian Institute of Management  Bachelor of Computer Science, University of the Philippines   | None                                     |

| Name/ Position                       | Age | Citizenship |  | Relatives up<br>to 4 <sup>th</sup> Civil |
|--------------------------------------|-----|-------------|--|--|
|                                      |     |             | Companies for the last five (5) years  | degree                                   |
|                                      |     |             | (Diliman)  |  |
| Amelia B. Cabal<br>Director          | 70  | Filipino    | Present In volvements  Director, Philippine Savings Bank* since 2012  Independent Director, Deutsche Regis Partners, Inc. since 2012  Independent Director, Ionics EMS, Inc. since 2012  Independent Director, Ionics Inc. since 2012  Bank Supervisor, Metropolitan Bank (China) Ltd. since 2010  Past Experiences/Positions Held  Chairman- External Audit Committee, International Monetary Fund from 2011 to 2012  Director, Metropolitan Bank and Trust Company from 2009 to 2014  Senior Adviser, SyCip Gorres Velayo & Co. from 2007-2009  Vice Chairman and Senior Partner, SyCip Gorres Velayo & Co, from 1985 to 2007  Academic Qualifications  Advanced Manage ment Program, Harvard Business School  Top Manage ment Program- Bangkok, Pacific Coast Banking School/ University of Washington, Seattle, USA  Pacific Rim Banking Program, Pacific Coast Banking School/ University of Washington, Seattle, USA  Advanced Management Program, Asian Institute of Management  BS Commerce major in Accounting-Far Eastern University | None                                     |
| Maria Soledad S. De Leon<br>Director | 58  | Filipino    | Present Involvements  Director, Philippine Savings Bank* since 2016 Chairman/ Treasurer, Casa Medica   | None                                     |
|                                      |     |             | Inc. since 1995 Chairman/ Treasurer, SODEL Milling Corp since 1995 President/ Treasurer, SODEL Realty, Inc since 1995 Vice President/ Treasurer, Candelaria Rural Bank, Candelaria, Luzon since 1998 Director, St. Patrick College, GSIS Village, Quezon City since 2002   |  |

| Name/ Position | Age | Citize nshi p |  | Relatives up<br>to 4 <sup>th</sup> Civil |
|----------------|-----|---------------|--|--|
|                |     |               | <ul> <li>Companies for the last five (5) years</li> <li>Director, Yaman Lahi Foundation Inc (Emilio Aguinaldo College) since 1993</li> <li>Director, University Physician Services Inc. Property Holdings, Inc. since 1993</li> <li>Director, Hospital Management Services Inc (Medical Center Manila) since 1993</li> <li>Director, The Pearl Manila Pearl of the Orient &amp; Seas Hotel &amp; Recreational Resort, Inc. since 1993</li> <li>Vice President/ Treasurer, Fil- Homes Realty Development Corp. since 1993</li> <li>Vice President, Lipa Golden Land Development Inc. since 1994</li> <li>Past Experiences/Positions Held</li> <li>Vice President / Treasurer, Batangas Sugar Central, Inc. from 1993 to 2016</li> <li>Vice President / Treasurer, Valley View Family Medical Clinic Inc from 1986 to 1993</li> <li>Assistant Supervisor, Home Savings of America from 1981 to 1982</li> <li>Academic Qualifications</li> <li>International Management Studies, University of California, Los Angeles, USA</li> <li>BS in Business Administration, St. Paul College of Manila</li> </ul> | degree                                   |

<sup>\*</sup> Company listed at The Philippine Stock Exchange, Inc.

# b) Executive Officers

| Name/ Position                                   | Age | Citizenship | <u>Experience</u>   | Relatives up to<br>4th Civil<br>degree |
|--|-----|-------------|---|--|
| Vicente R. Cuna, Jr.<br>Preside nt/ Dire ctor    | 55  | Filipino    | Present Involvements Director/President, Philippine Savings Bank* since April 2013 Director, Metropolitan Bank and Trust Company* since A pril 2014 Chairman, Orix Metro Leasing & Finance Corp. in March 2016  Past Experiences/ Positions Held Director, FMIC from 2011 to 2015 Senior Executive Vice President - Institutional Banking Sector, Metrobank from 2012 to 2013 Executive Vice President - Corporate Banking Group, Metrobank from 2006 to 2012 Adviser, Metrobank from 2006 to 2012 Adviser, Metrobank from 2010 to 2013 Chairman, Metro Remittance Center (California), Inc. from 2010 to 2013 Chairman, Metro Remittance (Canada), Inc. from 2010 to 2013 Vice Chairman, Metro Remittance Center, Inc. (U.S.A.) from 2010 to 2013 Vice Chairman, MB Remittance Center (Hawaii) LTD. from 2010 to 2013 Vice Chairman, PSBank from 2009 to 2011 Adviser, Charter Ping An Insurance from 2006 to 2008 Director, SMBC Metro Investment Corp. from 2006 to 2009 Adviser, FMICC-HK from 2006 to 2008 Vice President, Citibank Manila from 1995 to 2006 | None                                   |
| Jose Vicente L. Alde<br>Executive Vice President | 50  | Filipino    | Present Involvement The following businesses and support groups at PSBank report to Mr. Alde as EVP since N ov 2007:  Branch Banking Direct Sales Channel Indirect Sales Channel Asset Sales Large Enterprises Marketing Customer Experience  Director, Metrobank Card Corporation  Past Involvements Held various Branch Banking and Treasury Positions as Vice President of ABN-AMRO Bank from 1996 to 2007   | None                                   |

|   |    | T2:11: :  | D   | 3.7   |
|---|----|-----------|---|-------|
| Noli S. Gomez<br>Senior Vice President                      | 51 | Filipino  | SVP and Head at PSBank's Operations Group since Jan 2006  | N one |
|   |    |           | Past Involvements  Chief Finance Officer at PSBank from 2001 to 2005  Head of Systems and Methods and Chief Risk Officer at DBS Bank Phils., Inc. from 1998 to 2001  System Management Officer of the Bank of the Philippine Islands from 1996 to 1997  |       |
| Perfecto Ramon Z.<br>Dimayuga, Jr.<br>Senior Vice President | 55 | Filip ino | <ul> <li>Present Involvements</li> <li>Treasurer/ Head of Corporate Services Office effective 1 January 2017</li> <li>SVP, Chief Finance Officer and Finance Group Head, P SBank since Jan 2006 until 31 December 2016</li> <li>Corporate Secretary, Sumisho Motor Finance Corp. since December 2009</li> <li>Past Involvements</li> <li>Treasurer, PSBank from June 2002 to May 2004</li> <li>Held various treasury positions in Development Bank of Singapore (DBS) Phils., Inc., Bank of the Philippine Islands, Mindanao Development</li> </ul> | None  |
|   |    |           | Bank, Citytrust Banking Corp. and Rizal<br>Commercial Banking Corp. from 1988 to 2002   |       |
| Jose Jesus B. Custodio<br>Senior Vice President             | 57 | Filip ino | Present Involvement  SVP and Head at PSBank's Indirect Sales Channel Group since July 2011  Past Involvements  Head of A uto Loans at PSBank from 2001 to 2011  Head of F leet and Floorstock Department at BPI Family Savings Bank from 1995 to 2000  Head of A uto Loans-Retail Sales at CityTrust Banking Corporation from 1991 to 1995  | None  |
| Emmanuel A. Tuazon<br>Senior Vice President                 | 53 | Filip ino | Present Involvements  SVP and Head of PSBbank's Marketing Group effective June 2016  SVP and Head of PSBank's Marketing and Customer Experience Group since July 2014  Past Involvements  Former Senior Vice President and Chief Marketing Officer, Allied-PNB Savings from 2013 to 2014 and Philippine National Bank from 2010 to 2013  Former Vice President for Marketing at ABN AMRO Bank from 1999 to 2000 and Jardine Pacific Finance from 1997 to 1999   | None  |

| Neil C. Estre llado<br>Senior Vice President | 45 | Filip ino | Present Involvement  SVP and Head of PSBank's IT Division since 2002  Past Involvements  Held various positions in the following Banks: Assistant Manager, BPI (formerly Citytrust Banking Corporation)  Project Manager, DBS Philippines Inc. (formerly Bank of Southeast Asia)  AVP, Development Bank of Singapore Project Manager, Overseas Chinese Banking Corp (OCBC), Singapore  | None |
|--|----|-----------|--|------|
| Francis C. Llanera<br>Senior Vice President  | 45 | Filipino  | Present Involvements  SVP since October 2016 and Head of Branch Banking Group since October 2012.  FVP and Group Head of PSBank L cans Operations Group from 2011 to 2012.  Vice President from 2008 to 2010  AVP and Division Head of Collections and Remedial Management Division from 2007 to 2010.  Past Involvements  Held various positions in the following Banks: Senior Manager – Credit Card Collections Head, Union Bank Assistant Manager – Credit Risk, AIG | None |

<sup>\*</sup> Company listed at The Philippine Stock Exchange, Inc.

None of the Bank's directors and officers works with the government. All of the above-mentioned officers have been involved in the banking industry for more than five years.

# c) Significant Employees

Except for the above-mentioned executives, there are no other significant employees as contemplated under the Securities Regulations Code.

#### Nomination Procedures

- 1) A stockholder may submit no minations for directorial positions to the Nominations Committee.
- 2) The nominating stockholder shall submit his proposed nomination in writing to the Nominations Committee together with the biodata, acceptance and conformity by the would-be nominee. In case of a nominee for the position of an independent director, the would-be nominee is also required to submit a Certification that he/she has all the qualifications and none of the disqualifications to become an independent auditor.
- 3) The Nominations Committee shall screen the nomination of directors prior to the submission of the Definitive Information Statement and come up with the Final List of Candidates.
- Only nominees whose names appear in the Final List of Candidates shall be eligible for election as director.
- 5) The nomination process of the Bank is incorporated in the company's amended Code of By-Laws duly approved by the Securities and Exchange Commission as early as September 27, 2006.

The following are the members of the Bank's Nominations Committee:

| Name  | Position |
|---|----------|
| Samson C. Lim, Independent Director           | Chairman |
| Jose T. Pardo, Chairman/ Independent Director | Member   |
| Arthur V. Ty, Vice Chairman                   | Member   |

#### **Nominee Directors**

The following have been duly nominated to become members of the Bank's 2017-2018 Board of Directors:

#### (Nominees to be provided)

All nominations were submitted, evaluated and approved by the Bank's Nominations Committee. As such, all nominees possess the qualifications and none of the disqualifications to become directors of the Bank for 2017-2018.

#### Legal Proceedings

To the knowledge and information of the Bank, neither itself nor any of its affiliates, subsidiaries, the Bank's and their respective Directors and Executive Officers are involved or have been involved for the past five (5) years in any legal proceeding affecting/involving a material or substantial portion of their property before any court of law or administrative body in the Philippines or elsewhere.

#### Certain Relationships and Related Transactions

As required under existing BSP rules and regulations, the Bank discloses loans and other credit accommodations granted to its Directors, Officers, Stockholders and Related Interests (DOSRI). These loans and other credit accommodations were made substantially on the same terms as with other individuals and businesses of comparable risks and were subject of prior Board approval and entailing BSP reportorial requirements.

Existing banking regulations also limit the total amount of credit exposure to each of the Bank's DOSRIs, at least 70.00% of which must be secured, to the total of their respective deposits and book value of their respective unencumbered deposits and, if any, book value of their respective paid-in capital contribution in the Bank. In the aggregate, the Bank's total credit exposure to all its DOSRIs should not exceed its net worth or 15% of its total loan portfolio, whichever is lower, with any unsecured portion thereof not exceeding the lower between 30% of the aggregate limit or of the total actual exposure. However, loans and other credit accommodations to DOSRIs that are secured by assets considered by the BSP as non-risk

are exempt from these ceilings. As of December 31, 2016 and 2015, the Bank's credit exposures to DOSRI are within the said regulatory limits.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2016 and 2015:

|  | 2016           | 2015           |
|--|----------------|----------------|
| Total outstanding DOSRI accounts                             | ₽1,734,454,266 | ₽1,667,247,339 |
| Percent of DOSRI accounts granted under regulations existing | 134%           | 1.43%          |
| prior to BSP Circular No. 423 to total loans                 |                |                |
| Percent of new DOSRI accounts granted under BSP Circular No. | _              | -              |
| 423 to total loans   |                |                |
| Percent of unsecured DOSRI accounts to total DOSRI accounts  | 12.63%         | 12 97%         |
| Percent of past due DOSRI accounts to total DOSRI accounts   | 0.00%          | 22.88%         |
| Percent of nonperforming DOSRI accounts to total DOSRI       | 0.00%          | 22.88%         |
| accounts   |                |                |

Total interest income from DOSRIIoans amounted to ₱26.6 million, ₱44.7 million, ₱49.5 million in 2016, 2015 and 2014, respectively.

Further discussion on transactions with related parties are found in Note 29 of the Audited Financial Statements.

#### Others

No director has resigned or declined to stand for re-election because of any disagreement with the Bank on any matter relating to the Bank's operations, policies or practices.

No director has informed the Bank in writing that he intends to oppose any action to be taken by the Bank at the Annual Stockholders' Meeting.

Item 6. Compensation of Directors and Executive Officers

| Name and Drive in al Desidie a                       | 2017 (estimate) |                |  |
|--|-----------------|----------------|--|
| Name and Principal Position                          | Salary*         | Bonus**        |  |
| Vicente R. Cuna, Jr. – President                     |                 |                |  |
| Jose Vicente L. Alde – Executive Vice President      |                 |                |  |
| Noli S. Gomez – Senior Vice President                |                 |                |  |
| Perfecto Ramon Z. Dimayuga, Jr Senior Vice President |                 |                |  |
| Jose Jesus B. Custodio, Senior Vice President        |                 |                |  |
| Total  | ₽56.34 million  | ₽22.06 million |  |
|  |                 |                |  |
| All Officers (AVP up) and Directors                  | ₽196.85 million | ₽69.34 million |  |

<sup>\*</sup> Increased 2016 figures by 8%

<sup>\*\*</sup>Increased 2016 figures by 9%

| Name and D. Starten I. Den 1915 and                  | 20              | 116            |
|--|-----------------|----------------|
| Name and Principal Position                          | Salary          | Bonus          |
| Vicente R. Cuna, Jr. – President                     |                 |                |
| Jose Vicente L. Alde – Executive Vice President      |                 |                |
| Noli S. Gomez – Senior Vice President                |                 |                |
| Perfecto Ramon Z. Dimayuga, Jr Senior Vice President |                 |                |
| Jose Jesus B. Custodio, Senior Vice President        |                 |                |
| Total  | ₱52.17 million  | ₱20.24 million |
| All Officers (AVP up) and Directors                  | ₱182.26 million | ₽63.61 million |

| Name and Bringinal Resition                          | 2               | 015            |
|--|-----------------|----------------|
| Name and Principal Position                          | Salary          | Bonus          |
| Vicente R. Cuna, Jr. – President                     |                 |                |
| Jose Vicente L. Alde – Executive Vice President      |                 |                |
| Noli S. Gomez – Senior Vice President                |                 |                |
| Perfecto Ramon Z. Dimayuga, Jr Senior Vice President |                 |                |
| Jose Jesus B. Custodio, Senior Vice President        |                 |                |
| Total  | ₽46.80 million  | ₽17.96 million |
| All Officers (AVP up) and Directors                  | ₽142.32 million | ₽50.50 million |

The directors receive fees, bonuses and allowances that are already included in the amounts stated above. Aside from said amounts, they have no other compensation plan or arrangement with the bank. The executive officers receive salaries, bonuses and other usual bank benefits that are also included in the amounts stated above. Aside from these, they have no other compensation plan or arrangement with the bank.

There are no warrants or options held by the Bank's officers and directors.

Each director receives a monthly professional fee for attending Board and committee meetings. This is also in consideration of their valuable contributions in the formulation of the Bank's overall strategy. The total per diem and transportation allowance paid to directors for their attendance in Board meetings amounted to ₱16.8 million, ₱16.9 million and ₱16.3 million in 2016, 2015 and 2014, respectively. This translates to an average of ₱113,802, ₱123,287 and ₱116,343, per month/per director in 2016, 2015 and 2014, respectively. Aside from said amounts, they have no other compensation plan or arrangement with the Bank.

#### Item 7. Independent Public Accountants

SGV & Co. has acted as the Bank's external auditors since 1979. In compliance with the 5-year rotation requirement, the new certifying partner from SGV and Co. is Miguel U. Ballelos, Jr. The Bank has no disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period.

The same group of independent public accountants has been recommended by the Audit Committee to be re-appointed as the external auditors of the company for the year 2017. The re-appointment of SGV complies with the requirement of SEC under SRC Rule 68 (3) (b) (IV).

Representatives of SGV are expected to be present at the Annual Stockholders' Meeting and will have the opportunity to make a statement if they desire to do so and will be available to answer appropriate questions.

#### Item 8. Financial and Other Information

See attached Management's Discussion and Analysis.

## C. OTHER MATTERS

#### Item 9. Other Proposed Actions

Approval of the Minutes of the Annual Meeting of Stockholders in the annual stockholders meeting held on April 26, 2016 at 3:00 p.m. at 19th Floor, PSBank Center, the following transpired.

#### Stockholders Present and Represented

| Names                                     | No. of Shares Held | Percentage of Equity |
|---|--------------------|----------------------|
| Metropolitan Bank & Trust Company         |                    |                      |
| (parent company) represented by Arthur Ty | 182,535,895        | 75.97669%            |
|   |                    |                      |
| Chairman Jose T. Pardo                    | 1,852              | 0.00077%             |
| Vice Chairman Arthur Ty                   | 117                | 0.00005%             |
| Director Vicente R. Cuna Jr.              | 100                | 0.00004%             |
| Director Amelia B. Cabal                  | 100                | 0.00004%             |
| Director Ma. Soledad D.S. De Leon         | 4,000              | 0.00166%             |
| Director Jose Vicente L. Alde             | 100                | 0.00004%             |
| Director Jeanne Frances T. Chua           | 100                | 0.00004%             |
| Director Samson C. Lim                    | 100                | 0.00004%             |
| Director Benedicto Jose R. Arcinas        | 100                | 0.00004%             |
| Various other stockholders                | 4,013,575          | 1.67000%             |
| TOTAL                                     | 186,556,039        | 77.64000%            |

## 1. CALL TO ORDER

The Chairman of the Board, Mr. Jose T. Pardo, presided over the meeting which he called to order. The minutes were taken down by the Corporate Secretary, Mr. Pocholo V. Dela Peña.

# 2. CERTIFICATION OF NOTICE AND QUORUM

The Corporate Secretary, Mr. Pocholo V. Dela Pena, certified that copies of the Notice of Meeting were duly sent as required by the By-laws and that there was a required quorum with 77.64% of the outstanding capital stock present in person or by proxy. The Chairman of the Board, Mr. Jose T. Pardo, acknowledged that, there being a quorum, the meeting was duly constituted for the transactions of the business in the agenda.

# 3. APPROVAL OF MINUTES

Upon motion duly made and seconded, the Minutes of the Annual Stockholders' Meeting held on April 28, 2015 were approved.

(Voting results: 77.64% voted in favor, 0.00% abstained and 0.00% voted against)

# 4. REPORT TO THE STOCKHOLDERS

The President, Vicente R. Cuna, rendered to the stockholders his annual report for 2015. After which, an open forum was held.

After the President's Report, stockholder Philip Turner commended the bank on the consistency of its performance as one of the best banks in the Philippines. He noted that with the changing banking industry, especially in the area of money laundering, branch heads are allowed to do many things easily on their own. He asked the PSBank President Vicente R. Cuna Jr, how the bank is controlling this aspect of its operations.

Mr. Cuna responded by saying that many banks, including PSBank, are reviewing their AMLC procedures due to the recent heist involving USD 81 million. He said that the bank has to take a good look at how it does things. For PSBank, this means that branches need to escalate their transactions

up to a certain limit including incoming remittances. He explained that PSBank has limits in terms of amounts that branches can approve without referring them to the Head Office. In the case of the USD 81 million heist, he said that a transaction like that would have been referred to head office.

Mr. Turner also asked how controls are implemented within the bank especially in cases where alarms should have gone off or requests for stop payments should have been issued.

Mr. Cuna explained that even with the best controls and systems in place, banks still depend on people to process transactions. He further said that the bank will always take the risk of potential negligence or even outright fraud. In this particular case, there may even be collusion. He noted that while it is difficult to have a 100% full-proof system in place, there are usual maker and checker functions and controls are available to stop items that are out of the ordinary.

Lastly, Mr. Turner asked about auditors that visit branches to checks on branch operations.

Mr. Cuna said that PSBank has an independent internal audit team that checks branches. Its external auditor, on the other hand, conducts random checks on branches.

(Voting results: 77.64% voted in favor, 0.00% abstained and 0.00% voted against)

# 5. <u>CONFIRMATION OF ALL ACTS OF THE BOARD, THE EXECUTIVE COMMITTEE</u> AND THE MANAGEMENT

Upon motion duly made and seconded, the minutes of the meetings of the Board of Directors and the Executive Committee and all acts, transactions and resolutions of the Board of Directors, including significant transactions with the Bank's directors, officers, stockholders and related interests (DOSRI) and other related parties as enumerated in attached Annex "A", the Executive Committee and Management in 2015 were ratified and confirmed.

(Voting results: 77.64% voted in favor, 0.00% abstained and 0.00% voted against)

# 6. ELECTION OF DIRECTORS

In compliance with the regulatory requirements of the Bangko Sentral ng Pilipinas and the Securities and Exchange Commission on the nomination of directors, the Bank's Nominations Committee consisting of Directors Jose T. Pardo and Arthur V. Ty as members, and Director Samson C. Lim as the Chairman, reviewed and evaluated the qualifications of all persons nominated to the Board, and certified that, based on the records, the nominees possess all the qualifications and none of the disqualifications prescribed by law and the regulations.

In this regard, the stockholders elected the following nine (9) nominees, with three (3) of them as Independent Directors, to serve on the Board for 2016-2017:

- 1. MR. JOSE VICENTE L. ALDE
- 2. MS. MA. SOLEDAD D.S. DE LEON
- 3. MS. AMELIA B. CABAL
- 4. MS. JEANNE FRANCES T. CHUA
- 5. MR. BENEDICTO JOSE R. ARCINAS (Independent Director)
- 6. MR. VICENTE R. CUNA, JR.
- 7. MR. SAMSON C. LIM (Independent Director)
- 8. MR. ARTHUR TY and
- 9. MR. JOSE T. PARDO (Independent Director)

(Voting results: 77.64% voted in favor, 0.00% abstained and 0.00% voted against)

### 7. APPOINTMENT OF THE EXTERNAL AUDITOR

Upon the recommendation of the Audit Committee and with a motion duly made and seconded, Sycip Gores Velayo & Co. was appointed as the Bank's external auditor for 2016-2017.

## 8. OTHER MATTERS

There were no other matters taken up in the agenda.

# 9. ADJOURNMENT

There being no other business to transact, the meeting was, upon motion duly made and seconded, adjourned.

#### Item 10. Voting Procedures

- Majority was is required for the approval of the Minutes of the Annual Meeting of Stockholders and Confirmation of all acts of the Board of Directors, the Executive Committee and the Management.
- Majority wate is required for the election of a member of the Board of Directors. Nominees receiving
  the highest number of votes shall be declared elected following the provisions of the Corporation
  Code.
- 3) Every stockholder entitled to vote on the particular question or matter involved shall be entitled to one vote (1) vote for each share of stock in his name. Cumulative voting is allowed provided that the total votes cast by a stockholder shall not exceed that number of shares registered in his name in the books of the bank as of the record date multiplied by the whole number of directors elected. Matters submitted to stockholders for ratification shall be decided by the required vote of stockholders present, in person or by proxy.
- All votes will be counted by the Corporate Secretary, to be assisted by the Bank's stock transfer agent Metrobank Trust.

# THE BANK SHALL PROVIDE EACH STOCKHOLDER WITHOUTCHARGE A COPY OF SEC FORM 17-A (ANNUAL REPORT) UPON WRITTEN REQUEST ADDRESSED TO:

Mr. Pocholo V. dela Pena Corporate Secretary 3<sup>rd</sup> Floor, PSBank Center, 777 Paseo de Roxas cor. Sedeño St., Makati City 1226

## **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on March 17,2017.

PHILIPPINE SAVINGS BANK

Pocholo V. dela Pena

Corporate Secretary

By:

#### PART II. MANAGEMENT REPORT

#### Brief Description and General Nature and Scope of Business of Registrant

Philippine Savings Bank (the Bank) was incorporated in the Philippines primarily to engage in savings and mortgage banking. The Bank's shares are listed in the Philippine Stock Exchange. The Bank offers a wide range of products and services such as deposit products, loans, treasury and trust functions that mainly serve the retail and consumer market. On September 6, 1991, the Bank was authorized to perform trust functions.

The original Certificate of Incorporation of the Bank was issued by the Securities and Exchange Commission on June 30, 1959. On March 28, 2006, the Board of Directors (BOD) of the Bank approved the amendment of Article Four of its Amended Articles of Incorporation to extend the corporate term of the Bank, which expired on June 30, 2009, for another 50 years or up to June 30, 2059

On April 27, 2010, by majority vote of the BOD and by stockholders representing two-thirds of the outstanding capital stock approved the amendment of Article VI of its Amended Articles of Incorporation reducing the number of directors from a maximum of eleven (11) to a maximum of nine (9). This was approved by the SEC on August 26, 2010.

On March 24, 2014, the BOD approved Article III of Articles of Incorporation to specify its principal address from Makati City to PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City 1226. The Amended Articles of Incorporation was approved by the SEC on December 22, 2014.

As of December 31, 2016 and 2015, the Bank had 255 and 248 branches, respectively. In 2016, the Bank had 349 Automated Tellering Machines (ATMs) in Metro Manila and 262 in provincial locations, bringing its total number of ATMs to 611 as of December 31, 2016 from 614 as of December 31, 2015.

As of December 31, 2016 and 2015, Metropolitan Bank & Trust Company (MBTC), the Bank's ultimate parent, owned eighty-three percent (83%) and seventy-six percent (76%) of the Bank, respectively. The Parent Company and its subsidiaries (the Group) are engaged in all aspects of banking, financing, leasing, real estate and stock brokering through a network of over 1,000 local and international branches, subsidiaries, representative offices, remittance correspondents and agencies.

The Bank's principal place of business is located at PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City.

#### **Market Price Information**

PSBank common shares were listed in the Philippine Stock Exchange (PSE) in 1994. The shares are traded under the symbol "PSB".

The high and low sales prices of the Shares as reported in the PSE for each quarter in the years ending December 31, 2016, 2015 and subsequent interim periods were as follows:

|                | Hig hest | Lowest |
|----------------|----------|--------|
|                | In F     | hp     |
| 2017:          |          |        |
| January        | 90.30    | 89.50  |
| February       | 91.00    | 89.00  |
|                |          |        |
| 2016:          |          |        |
| First quarter  | 104.00   | 95.00  |
| Second quarter | 107.00   | 98.10  |
| Third quarter  | 106.00   | 95.75  |
| Fourth quarter | 101.00   | 90.00  |
|                |          |        |

|                | Hig hest | Lowest |  |  |
|----------------|----------|--------|--|--|
|                | In Php   |        |  |  |
| 2015:          |          |        |  |  |
| First quarter  | 10420    | 95.00  |  |  |
| Second quarter | 95.50    | 92.00  |  |  |
| Third quarter  | 104.00   | 85.00  |  |  |
| Fourth quarter | 108.10   | 100.00 |  |  |

Closing price as of March 15, 2017 was at ₱88.00 per share.

#### Dividends and Dividend Policy

Dividends to be paid in cash are subject to the approval by a majority of the Board of Directors. Dividends to be paid in the form of stocks require the approval of a majority of the Board and the approval of shareholders representing no less than two-thirds of the Bank's outstanding capital stock.

Consistent with SEC rules, cash dividends declared by the Bank must have a record date of not less than 10 days but not more than 30 days from the date the cash dividends are declared/approved by the Board. With respect to stock dividends, the record date is at least 10 days or more than 30 days from the date of the stockholders' approval. However, the set record date should not be less than 10 trading days after the Philippine Stock Exchange (PSE) has received the notice of declaration of stock dividend. BSP regulations have since allowed banks to fix the record date and payment date on the date of dividend declaration, and pay such dividends without prior BSP approval, with the exception of banks with major supervisory concerns. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the corresponding record date is to be fixed by the SEC.

Unless approved via majority vote of the Board of Directors at a different rate depending on the Bank's earnings/results of operations, cash flow, financial condition and other factors or otherwise restricted/prohibited from declaring/paying dividends, the Bank regularly declares out of its unrestricted retained earnings and pays cash dividends at a payout ratio of Php3.00 per share per annum or Php0.75 per share per quarter, provided that the regulatory requirements of both the SEC and the BSP are complied with. Circumstances which could restrict the payment of cash dividends include, but are not limited to, when the Bank undertakes major projects and developments requiring substantial cash expenditures or when it is restricted from paying cash dividends by its loan covenants.

Provided likewise that the Bank is not restricted/prohibited from declaring/paying dividends and that all such regulatory requirements are complied with, the Bank may also declare out of its unrestricted retained earnings and pay out special cash dividends (on top of its regular quarterly cash dividends) at such rate as may also be approved via majority vote of the Board of Directors.

On October 9, 2015, the Bangko Sentral ng Pilipinas (BSP) issued Circular No. 888, Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments, which liberalized said rules in the sense that prior BSP verification and approval is no longer required except for banks with major supervisory concerns. However, banks are bound to comply with the provisions of Section X136 of the Manual of Regulations for Banks (MORB) and its subsections, including the submission of documentary requirements under Subsection X136.4 of the MORB, otherwise, banks, subsequently found to have violated the provisions on dividend declaration or have falsely certified/submitted misleading statements shall be reverted to the prior BSP verification wherein the bank can only make an announcement or communication on the declaration of the dividends or payment of dividends thereon upon receipt of BSP advice thereof.

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

The Bank declared cash dividends to stockholders on the following dates:

|                     | Cash Divid ends |                |                      |                   |                    |
|---------------------|-----------------|----------------|----------------------|-------------------|--------------------|
| Date of declaration | Per share       | Total amount   | Date of BSP approval | Record date       | Payment date       |
| January 24, 2014    | 0.75            | ₱180,189,368.3 | February 12, 2014    | March 5, 2014     | March 20, 2014     |
| April 28, 2014      | 0.75            | 180,189,368.3  | June 6, 2014         | July 1, 2014      | July 16, 2014      |
| July 22, 2014       | 0.75            | 180,189,368.3  | August 12, 2014      | September 2, 2014 | September 17, 2014 |
| October 30, 2014    | 0.75            | 180,189,368.3  | November 27, 2014    | January 12, 2015  | January 30, 2015   |
| January 22, 2015    | 0.75            | 180,189,368.3  | March 3, 2015        | March 30, 2015    | April 17, 2015     |
| April 28, 2015      | 0.75            | 180,189,368.3  | June 5, 2015         | July 14, 2015     | July 28, 2015      |
| July 28, 2015       | 0.75            | 180,189,368.3  | September 23, 2015   | October 26, 2015  | November 11, 2015  |
| October 29, 2015    | 0.75            | 180,189,368.3  | _*                   | November 16, 2015 | November 27, 2015  |
| January 19, 2016    | 0.75            | 180,189,368.3  | -*                   | February 1, 2016  | February 19, 2016  |
| April 26, 2016      | 0.75            | 180,189,368.3  | _*                   | May 11, 2016      | May 26, 2016       |
| July 22, 2016       | 0.75            | 180,189,368.3  | _*                   | August 8, 2016    | August 22, 2016    |
| October 21, 2016    | 0.75            | 180,189,368.3  | -*                   | November 9, 2016  | November 21, 2016  |
| January 24, 2017    | 0.75            | 180,189,368.3  | _*                   | February 10, 2017 | Feb mary 24, 2017  |

<sup>\*</sup> The Bank is compliant with the BSP Circular No. 888 Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments.

No unregistered securities were sold or offered for sale by the Bank for the year 2016.

#### **Holders**

As of February 28, 2017, the Bank has 1,508 stockholders.

Top 20 Stockholders as of February 28, 2017

|     | Name of Stockholders                  | No. of Shares | % to Total |  |
|-----|---------------------------------------|---------------|------------|--|
| 1.  | Metropolitan Bank and Trust Co.*      | 198,629,513   | 82.6753    |  |
| 2.  | Do lor, Danilo L.                     | 12,610,891    | 5.2490     |  |
| 3.  | Do lor, Erlinda L.                    | 7,605,832     | 3.1658     |  |
| 4.  | De Leon, Maria Soledad S.             | 4,000,000     | 1.6649     |  |
| 5.  | De Leon, Gian Carlo S.                | 2,741,378     | 1.1410     |  |
| 6.  | De Leon, Leonard Frederick S.         | 2,598,334     | 1.0815     |  |
| 7.  | PCD Nominee Corporation (Filipino) ** | 2,445,268     | 1.0178     |  |
| 8.  | De Leon, Alvin Benjamin S.            | 2,437,887     | 1.0147     |  |
| 9.  | De Leon, Kevin Anthony S.             | 2,407,964     | 1.0023     |  |
| 10. | PCD Nominee Corp. (Non-Filipino)      | 1,638,431     | 0.6820     |  |
| 11. | Go, James (c/o Mr. Olayer)            | 298,823       | 0.1244     |  |
| 12. | Chua, Gabriel                         | 100,337       | 0.0418     |  |
| 13. | Chua, Josephine T.                    | 81,056        | 0.0337     |  |
| 14. | Que, Liong H.                         | 68,062        | 0.0283     |  |
| 15. | Choa, Johnny K.                       | 64,843        | 0.0270     |  |
| 16. | Choa, Victoria K.                     | 61,875        | 0.0258     |  |
| 17. | Ty, Alejandro                         | 57,345        | 0.0239     |  |
| 18. | Cheng, Berck Y.                       | 45,000        | 0.0187     |  |
| 19. | Sy, Victor G.                         | 40,975        | 0.0171     |  |
| 20. | Perez, Ma. Georgina V.                | 39,866        | 0.0166     |  |

As of February 28, 2017, public ownership of the Bank was at 15.66%. Of the total shares issued, 1.67 million shares or 0.70% represents foreign ownership.

<sup>\*</sup> Includes 45,203,536 shares lodged with PCD Nominee C orp.

\*\* Net of 45,203,536 shares owned by Metropolitan Bank & Trust Company and 17 shares owned by Arthur Ty

#### Compliance with Leading Practices on Corporate Governance

#### Walking the talk

Our customers, employees, and shareholders put their trust on PSBank, and we never forget that we are accountable to them. This is why we strive to be a benchmark for ethics and governance excellence, and "walk the talk" each and every day.

#### OUR CORPORATE GOVERNANCE CULTURE

We see our compliance with applicable laws, rules, and regulations as a minimum requirement. Going beyond such minimum is the true essence of good corporate governance. We always aim to continually build the trust and confidence of our stakeholders by running our business in a prudent and sound manner, being fair and transparent in all our dealings, providing reliable and better service in response to the ever-growing expectations of our customers, and working with integrity and accountability.

#### I AM PSBank

As PSBankers, we adhere to our tagline, *Simple Lang*, *Maaasahan* as our brand proposition. This brand proposition is best described in the I AM PSBank framework.

I AM PSBank seeks to promote the right corporate culture conducive to an admirable employee experience, which will lead to PSBank's Customer Experience (CX) Journey.

#### **OUR CORE GOVERNANCE POLICIES**

The policies and guidelines embodied in our annually updated Corporate Governance Manual are posted in our website, www.psbank.com.ph, and in our intranet site, InfoChannel, for the guidance of all our stakeholders. These primarily revolve around the following three basic values that we observe:

#### Fairness

We see to it that all dealings with counterparties and other stakeholders are fairly conducted. We ensure that such dealings, especially with our related parties, are made in the regular course of our business, and upon terms not less favorable to us than those offered to others. This is why we initiated the creation of a Board-level Related Party Transactions Committee (RPTC), entirely composed of non-executive directors, and Management-level Related Party Transactions Management Committee (RPTMC). These committees help ensure that our transactions with related parties are conducted at arm's length, and that our resources are not misappropriated, in accordance with our Board-approved Related Party Transactions (RPT) policy and its specific guidelines and handling procedures, vis-à-vis the set transaction materiality thresholds and exposure limits. Our RPT are duly disclosed in Note 29 under the Audited Financial Statements section.

We also ensure that our stockholders are treated equally and without discrimination by preserving stockholders' rights and protecting our minority stockholders' interests, including the latter's right to nominate candidates to our Board of Directors.

#### Integrity and Accountability

We uphold at all times the value of honesty as the best policy. We believe that our reputation precedes us in the business of trust and confidence. We continue to enhance a working culture of integrity, guided by a Code of Conduct that defines the standards that we must follow in our business dealings and relationships.

#### Code of Conduct

Our Code of Conduct is our guide in defining the norms, rules, and responsibilities of each and every PSB anker. It includes provisions on:

- Disciplinary process;
- General policies to establish a professional working environment and secure a favorable reputation for our Bank;

- Corrective measures for unacceptable behavior or failure to comply with our rules, such as on Financial Consumer Protection and on Anti-Money Laundering/Terrorism Financing, policies and procedures;
- Schedule of penalties for attendance and punctuality, required corporate attire, conduct and behavior, dishonesty, health, safety and security, reporting of violations, and information security; and
- Provisions on management of personal finances, conflict of interest, anti-sexual harassment, nondisclosure of information and insider information.

#### In sider Trading

Under our Policy Against Insider Trading, reporting insiders are required to disclose their and their associates' initial beneficial ownership in PSBank shares and any changes thereof within two trading days after their election/appointment in office and from the date of said changes, respectively. They are likewise prohibited from selling or buying PSBank shares during 'blackout periods,' i.e., upon obtaining material on non-public information up to two trading days after such information is disclosed.

The Bank reported one trade transaction with one of its reporting insiders in 2016. Directors' level of share ownership and movements from beginning to end of the year 2016 are summarized as follows:

|   |                                |                          | Rollforward of Common Shares |          |           |            |           |          |
|---|--------------------------------|--------------------------|------------------------------|----------|-----------|------------|-----------|----------|
|   |                                |                          | Beginning                    |          | Movements |            | End       |          |
| # | Name of Director               | Position                 | Dec -2015                    | %        | Additions | Deductions | Dec -2016 | %        |
|   |                                | Chairman and             |                              |          |           |            |           |          |
| 1 | Jose T. Pardo                  | Indep endent<br>Director | 1,852                        | 0.000771 |           |            | 1,852     | 0.000771 |
| 2 | Arthur V. Ty                   | Vice-<br>Chairman        | 117                          | 0.000049 |           |            | 117       | 0.000049 |
| 3 | Vicente R. Cuna, Jr.           | President                | 100                          | 0.000042 |           |            | 100       | 0.000042 |
|   | Ma. Theresa G. Barretto *      | Director                 | 3,557                        | 0.001481 |           | 3,557      |           | -        |
| 4 | Ma. So led ad D.S. De Leon *   | Director                 | -                            |          | 4,000,000 | -          | 4,000,000 | 1.664915 |
|   | Jeanne Frances T. Chua**       | Director                 | 100                          | 0.000042 |           | 100        |           | -        |
| 5 | Samson C. Lim                  | Independent<br>Director  | 100                          | 0.000042 |           |            | 100       | 0.000042 |
| 6 | Benedicto Jose R. Arcinas      | Independent<br>Director  | 100                          | 0.000042 |           |            | 100       | 0.000042 |
| 7 | Amelia B. Cabal                | Director                 | 100                          | 0.000042 |           |            | 100       | 0.000042 |
|   | Severinus Petrus P. Hermans*** | Director                 | 100                          | 0.000042 |           | 100        |           | -        |
| 8 | Jose Vicente L. Alde***        | Director                 |                              |          | 100       |            | 100       | 0.00042  |
|   | Total                          |                          | 6,126                        | 0.002553 | 4,100,000 | 3,757      | 4,002,469 | 1.666323 |

<sup>\*</sup> Ms. Barretto was replaced by Ms. De Leon as director during the Annual Stockholders' Meeting in April 2016.

# Whistleb lowing

We are bound by a "whistleblower" policy that requires our employees to immediately report to their Group Heads, directly to the Human Resources Group Head, or to the Chief Audit Executive/Internal Audit Group Head for investigation purposes, any impropriety or malpractice committed by coemployee/s. Concealment or non-reporting is considered as an impropriety or malpractice in itself. The policy likewise requires the due protection of informants, i.e., employees reporting such incidents in good faith, from any form of harassment. Thus, it considers any attempt to determine their identities as a breach of confidentiality, subject to disciplinary sanctions.

<sup>\*\*</sup> Ms. Chua resigned as a director of the Bank in August 2016

<sup>\*\*\*</sup> Mr. Hermans was replaced by Mr. Alde as director during the AnnualStockholders' Meeting in April 2016

Anti-Money Laundering/Combating Financing of Terrorism (AML/CFT)

PSBank subscribes to and adopts the State's policy to protect the: (1) integrity and confidentiality of accounts and to ensure that it shall not be used as a money laundering/terrorism financing site and/or conduit for the proceeds of unlawful activities; and (2) life, liberty and property from acts of terrorism by condemning such acts and those who support and finance it as a crime against the Filipino people, against humanity and against the law of nations.

We ensure that we execute transactions with our customers in accordance with the AML/CFT policy guidelines, procedures, tools, and controls set forth in our regularly updated Money Laundering & Terrorism Financing Prevention Program (MLTFPP). Our MLTFPP, as posted in our intranet site for the guidance of all our implementing personnel, primarily revolves around the basic AML/CFT controls required under existing AML/CFT laws, rules and regulations, namely:

- 1. Know Your Customer (KYC) & Know Your Employee (KYE);
- 2. Ongoing Monitoring of Customers & their Transactions
- 3. Covered and Suspicious Transactions Reporting
- 4. Records Keeping & Retention; and
- 5. Employee Training & Continuing Education.

Compliance with the requirements of this MLTFPP is continuously monitored by our Board-designated AML Compliance Officer (AMLCO) under the Compliance Office as lead implementer.

#### Transparency and Open Communication

We abide by the various disclosure requirements of the Bangko Sentral ng Pilipinas (BSP), the Securities and Exchange Commission (SEC), and the Philippine Stock Exchange (PSE), PSBank being a publicly listed company. We ensure that we are transparent to our stakeholders by posting the latest public disclosures on the Investor Relations section of our website and in our press releases. In compliance with SEC Memorandum Circular No. 11 s2014, we regularly update our website to include all required disclosures in accordance with the SEC-prescribed web template for our stakeholders to readily check our corporate governance practices.

We also maintain an open communication line and use feedback from our stakeholders to develop better policies, products, and services. We likewise accommodate requests for information on the management of our Bank, stockholders rights, or any other Bank-related matters, while remaining mindful of disclosure limitations under existing laws on the secrecy of bank deposits and data privacy.

Our Corporate Governance Manual (CGM) serves as a valuable guide and reference in our implementation of corporate governance rules and regulations, and standards of both the BSP and the SEC. In 2016, we updated our CGM primarily to incorporate recent SEC issuances relative to corporate governance. This is currently undergoing another round of review vis-à-vis the SEC's new Code of Corporate Governance for Publicly Listed Companies per SEC Memorandum Circular No. 19 s2016. As much as possible, we align with the new standards and provisions of this circular.

#### **Financial Consumer Protection**

With customers at the forefront of our priorities and in compliance with BSP Circular No. 857 (BSP Regulations on Financial Consumer Protection), we have added to our corporate governance system/culture a Financial Consumer Protection (FCP) Framework to ensure that consumer protection standards and practices are duly observed and embedded in our business operations. This framework is comprised of FCP Policies and Procedures, FCP Code of Conduct, Consumer Assistance Management System, FCP Training Program, FCP Risk Management System, FCP Compliance Program, FCP Audit Program, and Financial Consumer Education and Awareness Program. The framework revolves around the core principles of consumer protection, namely: 1. Disc losure and transparency; 2. Protection of client information; 3. Fair treatment; 4. Effective recourse; and 5. Financial education and awareness.

#### BOARD OVERSIGHT

The Board of Directors sets the Corporate Governance tone in our organization by ensuring adherence to principles and standards. It is accountable to our stakeholders in running our Bank in a prudent and sound manner. It is primarily responsible for approving and overseeing the implementation of our strategic objectives, risk strategy, corporate governance and corporate values.

At the end of 2016, there are eight directors in our Board, five or majority of whom are non-executive directors. They are all qualified business professionals with the required expertise and experience in directing our strategic path. These directors were selected based on their qualifications (i.e., integrity/probity, physical/mental fitness, competence, relevant education/financial literacy/training, diligence and knowledge/experience) without discrimination on gender, age, and ethnic, political, religious, or cultural backgrounds.

In accordance with the Bank's By-Laws, directors are elected by the vote of the holders of common stock of the Bank in accordance with Section 24 of the Corporation Code and other pertinent applicable laws. Any stockholder may submit nominations for directorial positions to the Nominations Committee. The Committee then screens the qualifications of the nominees in accordance with screening policies and procedures, and parameters, including alignment with the Bank's strategic directions to come up with a final list of candidates. Only nominees whose names appear in the said list are considered for election as directors at the annual meeting of the stockholders. Any vacancies in the Board of Directors may be filled by the vote of at least a majority of the remaining directors, if still constituting a quorum. Vacancies occurring by reason of removal by the stockholders, by expiration of term, or by an increase in the number of directors, however, shall be filled by the stockholders in a regular or special meeting called for this purpose.

We have consistently maintained independent directors who provide independent judgment, outside experience, and objectivity. Of our nine-seat Board, we have three independent directors, including our Board Chairman. This is more than the required minimum number of independent directors. We do not have any director holding more than five board seats in other publicly listed companies.

Our Board Chairman provides active leadership by ensuring that our Board and its various committees function effectively, including maintaining a relationship of trust among Board members. Our Chairman also ensures that our Board follows a sound decision-making process.

Individual directors are tasked to observe the fit and proper rule. They are expected to conduct fair business dealings, avoid conflict of interest, and observe confidentiality. They must act honestly, judiciously and in good faith, and uphold the best interest of our Bank and its stakeholders. They must also devote time and attention to their duties and responsibilities and contribute to our Board's decision-making process. They must exercise independent judgment and have a working knowledge of laws, rules and regulations applicable to our Bank.

All new members of the Board of Directors are furnished with a copy of their duties and responsibilities and are provided with a comprehensive training on corporate governance, as part of the BSP's requirements in confirming elected bank directors. Together with our principal officers, our directors attended in 2016 an annual refresher program on Corporate Governance (pursuant to SEC Memorandum Circular No. 20 s2013), including Anti-Money Laundering (AML), as conducted by SEC-accredited training providers, namely: Institute of Corporate Governance (ICD) and SGV & Co

Our Board has access to our Corporate Secretary who manages the flow of information to the Board prior to the meetings. The Office of the Corporate Secretary plays a significant role in supporting the Board in discharging its responsibilities. It administers, attends, prepares the agenda and minutes of Board meetings, and ensures that notices required under the By-Laws are given to all directors and stockholders.

Our Board also reviews and approves all manuals to ensure that regulatory changes and best practices are included. They have access to a permanent compilation of documents related to past Board activities. They can readily seek clarification from Senior Management should they have concerns about our Bank or any item submitted for their consideration.

**Board Committees.** A number of Board-level committees were created to aid our Board in its various tasks to ensure efficiency and provide greater focus. Four of these committees are in charge of governance oversight functions, as follows:

- The Corporate Governance Committee is tasked to assist our Board in fulfilling its duties and responsibilities and monitoring our adherence to the corporate governance principles and guidelines set forth in our Corporate Governance Manual. It also oversees the development and effective implementation of our compliance system. The Committee is composed of three Directors, two of whom are independent directors, including the committee chairperson. The Committee meets monthly and is supported by our Compliance Office (CO).
- The **Risk Oversight Committee (ROC)** is responsible for the development and oversight of our risk management program. The Committee is currently composed of four members of the Board of Directors and one non-voting member appointed as advisor. The incumbent Committee Chairperson is a non-executive member and is an independent director. The ROC members possess a range of expertise and adequate knowledge of our risk exposures, which is needed to develop appropriate strategies for preventing or minimizing losses. The Committee meets monthly and is supported by our Risk Management Office (RMO).
- The AML Oversight Committee was created in 2014 to assist our Board in fulfilling its oversight responsibility over our compliance management. It ensures that we comply with the provisions of the AMLA, as amended, its Revised Implementing Rules and Regulations (RIRRs), and BSP AML regulations to the end that the Bank shall not be used as a whicle to legitimize the proceeds of unlawful activity or to facilitate or finance terrorism. This committee is composed of three Directors, one of whom is an independent director and the committee chairperson. The committee meets monthly and is supported by our Compliance Office (CO).
- The Audit Committee is designated to provide independent oversight for the Bank's financial reporting process, corporate governance, system of internal control and risk management, internal and external audit functions, and monitoring of compliance with Bank policies, applicable laws, rules, regulations and Code of Conduct. It is composed of three Directors, two of whom are independent, including the committee chairperson. These members have auditing, accounting or related financial management expertise or experience commensurate with the size, complexity of operations and risk profile of the Bank. The committee meets monthly and as needed, and is supported by our Internal Audit Group (IAG).

#### Other Board-level committees are as follows:

- The Executive Committee is tasked to regularly review and approve credit proposals within its
  limits. It recommends additional conditions and requirements on loan applications for Board
  approval. The committee is composed of three Directors, including the President, our Credit &
  Collections Sector Head, and a credit representative from our parent Metrobank.
- The Related Party Transactions Committee is tasked to assist the Board in ensuring that transactions with related parties are reviewed, appropriate restrictions are followed, and corporate resources are judic jously used. The committee is composed of three Directors, two of whom are independent directors, including the committee chairperson. The committee meets monthly and is also supported by our Compliance Office (CO).
- The Trust Committee is a special committee tasked to be primarily responsible for overseeing
  the fiduciary activities of the Bank. It is composed of five members: the President, the nonwoting Trust Officer, a non-executive director, an independent professional, and an independent
  director who is the committee chairperson. It meets quarterly, and is supported by our Trust
  Division.
- The Nominations Committee is tasked to review and evaluate all nominees to the Board. The committee is composed of three Directors, two of whom are independent, including the committee chairperson. The committee is duly guided by its charter, as well as BSP guidelines for the qualification and disqualification of directors found in the Manual of Regulations for Banks. The committee meets at least once a year and is supported by our Corporate Affairs Office and Corporate Secretary.
- The Compensation and Remuneration Committee is tasked to establish a formal and transparent procedure for developing a policy on executive remuneration. The committee is composed of three members of the Board, two of whom are independent directors, including the committee chairperson. Our Human Resources Group (HRG) Head sits in the committee as a resource person. The committee meets at least twice a year and is supported by our Human

Resources Group (HRG).

**Board and Board Committee Meetings.** In 2016, our Board had 12 regular meetings, in addition to the annual stockholders' and organizational meetings. Our directors logged a 98% attendance rate.

Board-level committees composed of independent and non-executive directors, particularly the Corporate Governance Committee, Related Party Transactions Committee, and Audit Committee, all chaired by an independent director, meet monthly without the presence of any executive director/officer. In addition, an annual Independent Directors' Executive Session with the Bank's Chief Compliance Officer (CCO), Chief Risk Officer (CRO), Chief Audit Executive (CAE), and External Auditor-SGV & Co. was also held in 2016 in the absence of any executive director/officer.

#### SENIOR MANAGEMENT OVERSIGHT

**Senior Management.** Our Senior Management Team, headed by our President as the Chief Executive Officer (CEO), consists of a core group of senior officers who manage our day-to-day operations and business affairs. They exercise good governance by ensuring that line managers under their respective areas of responsibility execute their activities in a manner consistent with Board-approved policies and procedures. These should be aligned with applicable laws, rules and regulations, as well as standards of good practice.

**Management Committees.** To achieve efficiency and provide greater focus for our Senior Management in overseeing key areas of banking operations, various Management-level committees were also maintained, as follows:

- The Assets and Liabilities Committee (ALCO) is tasked to manage our assets and liabilities consistent with our liquidity, capital adequacy, growth, risk tolerance and appetite, and profitability goals.
- The Credit Committee (CRECOM) is tasked to regularly review and approve credit proposals within the authority and limits set by our Board.
- The Anti-Money Laundering Compliance Committee (AMLCC) is designated by the Board to receive, evaluate, and decide whether or not a Suspicious Transaction Report (STR) and/or Report on Crimes and Losses (RCL) shall be filed with the Anti-Money Laundering Council Secretariat (AMLCS) and/or with the BSP for cases or incidents reported or elevated by various business or operating units of the Bank. It also provides support to the Bank's Compliance Office in terms of AML policy review/development, and in addressing AML deficiencies/adverse findings.
- The Outsourcing Oversight Committee (OOC) is tasked to oversee the accreditation of service providers, performance monitoring, post-implementation reviews and contract renewals in accordance with the Bank's Board-approved risk-based Outsourcing Policy Guidelines pursuant to existing BSP rules and regulations on outsourcing.
- The IT Steering Committee (ITSC) is tasked to cohesively monitor IT performance and institute appropriate actions to ensure achievement of desired results. It is accountable for designing and implementing our Board-approved Information Technology Risk Management System (ITRMS).
- The Emergency Committee (EMCOM) is tasked to manage and monitor the effective implementation of our Business Continuity Plan (BCP). It aims to provide our Bank with the capability to continue its critical functions and processes by identifying, assessing and managing emergency scenarios and other business interruptions.
- The Policy Committee (POLCOM) is tasked to resolve policy-related issues that require escalation or cross-functional discussion for resolution.
- The Personnel Committee (PERCOM) is tasked to assist our Senior Management in evaluating the performance and career advancement of our employees, deciding on employee offenses/administrative cases, and in maintaining personnel policies and procedures, including the Bank's Code of Conduct.

- The Retirement Committee (RETCOM) is exclusively tasked to administer our Gratuity and Retirement Benefit Plan.
- The Related Party Transactions Management Committee (RPTMC) is tasked to assist the Board-level RPTC and the Board of Directors in ensuring that transactions with related parties, with respect to those considered as "non-material" (i.e., within the set transaction materiality thresholds) are conducted at arms length.

#### **OUR GOVERNANCE VANGUARDS**

Our compliance, risk management, and internal audit functions are the forerunners in our relentless drive to promote and uphold the noblest tenets and highest standards of good corporate governance across all our business operations.

#### Compliance

Ensuring our compliance with applicable laws, rules and regulations, as a minimum requirement, is our collective duty and team effort. It begins with our Board and Senior Management at the top, and down the line to our various business and operating units in accordance with our Board-approved compliance system. The design and implementation of this program is administered and annually updated by our Compliance Office, led by our Chief Compliance Officer (CCO) who directly reports to our Corporate Governance Committee and to our Board.

Our Compliance Program adopts a three-pronged, risk-based approach to effectively manage our business risks and ensure compliance with pertinent banking laws, rules and regulations, codes of conduct, policies and standards of good practice. Its priority, focus and compliance testing frequency depends on the pre-assessed lewel of risk the business/operating units are inherently exposed relative to the number and magnitude or severity of pertinent requirements applicable to them.

This three-pronged strategy is structured to be operated by three key players, namely:

- 1) The line units as the first line of defense being the business risk owners and managers;
- 2) The Compliance Office (CO) as the second line of defense and the business risk overseers; and
- 3) The Internal Audit Group (IAG) as the third line of defense as the independent assurance provider.

Aside from monitoring and controlling compliance risk, our Chief Compliance Officer (CCO) also tracks our Bank's adherence to our Corporate Governance Manual, which is patterned after the SEC's Revised Code of Corporate Governance, and embodies all CG-related rules and regulations of the BSP. Cases of non-compliance are required to be reported to our Board Chairman who ensures due process and determines appropriate sanctions. The Bank fully and continually complies with the requirements of the Corporate Governance Manual.

Our Compliance Office continually strives to maintain our strong compliance culture in the midst of an ever-dynamic banking regulatory landscape. It proactively identifies and monitors, assesses, and addresses emerging compliance issues, vigorously promotes continuing education through formal/informal trainings, compliance awareness testing, compliance checking, and advisory service through a clear and open communication line; and fosters good corporate governance culture by benchmarking against industry best practices and standards.

#### **OUR REMUNERATION POLICY**

Our directors and officers are provided with an industry- competitive compensation package to attract, motivate, and retain highly qualified people. The salary scales of our officers are generally based on their position and rank. These are reviewed annually and adjusted as needed, based on performance.

We also grant fixed bonuses, including a 13<sup>th</sup>-month pay, in accordance with law. Our Board sees to it that this remuneration strategy is regularly reviewed to ensure that the policy is commensurate with corporate and individual performance, and benchmarked against our industry peers and other market considerations, while maintaining internal equity.

Each director receives a monthly professional fee for attending Board and committee meetings. This is also in consideration of their valuable contributions in the formulation of our Bank's overall strategy.

The total per diem and transportation allowance paid to directors for their attendance in Board meetings for the period January to December 2016 was Php16.79 million.

Our remuneration policy for directors indicates that the Chairman, Vice Chairman, and each of the Directors receive reasonable per diems for attendance at any Board meeting. There is nothing in our by-laws that prevents any director from serving any other capacity and receiving compensation.

We have been consistent in preaching the philosophy of meritocracy, such that our compensation and rewards programs are geared towards providing incentives to employees who have contributed to the success of the Bank.

- Merit Increase. Annual increases are given to employees based on their relative performance within the organization.
- President's Cup Award. This productivity-based award is given quarterly and annually to an
  individual or group for achieving exceptional performance.

We also regularly review all our policies and programs to ensure that our organization is at par with what the industry is offering.

- **Job Evaluation**. In 2016, we conducted a job evaluation on new positions resulting from our reorganization. This was after a bank-wide job evaluation conducted in 2015 that measured and benchmarked all Bank positions vis-à-vis the banking industry.
- Salary Structure Program. We conduct salary restructuring to ensure that the salaries of our
  employees are equitable to what the industry is offering.

#### OUR DIVIDEND POLICY

Dividends to be paid in cash are subject to the approval by a majority of the Board of Directors. Dividends to be paid in the form of stocks require the approval of a majority of the Board and the approval of shareholders representing no less than two-thirds of the Bank's outstanding capital stock.

Consistent with SEC rules, cash dividends declared by the Bank must have a record date of not less than 10 days but not more than 30 days from the date the cash dividends are declared/approved by the Board. With respect to stock dividends, the record date is at least 10 days or more than 30 days from the date of the stockholders' approval. However, the set record date should not be less than 10 trading days after the Philippine Stock Exchange (PSE) has received the notice of declaration of stock dividend. BSP regulations have since allowed banks to fix the record date and payment date on the date of dividend declaration, and pay such dividends without prior BSP approval, with the exception of banks with major supervisory concerns. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the corresponding record date is to be fixed by the SEC.

Unless approved via majority vote of the Board of Directors at a different rate depending on the Bank's earnings/results of operations, cash flow, financial condition and other factors or otherwise restricted/prohibited from declaring/paying dividends, the Bank regularly declares out of its unrestricted retained earnings and pays cash dividends at a payout ratio of Php3.00 per share per annum or Php0.75 per share per quarter, provided that the regulatory requirements of both the SEC and the BSP are complied with. Circumstances which could restrict the payment of cash dividends include, but are not limited to, when the Bank undertakes major projects and developments requiring substantial cash expenditures or when it is restricted from paying cash dividends by its loan covenants

Provided likewise that the Bank is not restricted/prohibited from declaring/paying dividends and that all such regulatory requirements are complied with, the Bank may also declare out of its unrestricted

retained earnings and pay out special cash dividends (on top of its regular quarterly cash dividends) at such rate as may also be approved via majority vote of the Board of Directors.

#### **OUR GOVERNANCE EVALUATION**

Every year, our Board, individual Directors, their respective oversight committees, and all other Board-level committees, as well as the President and all Management-level committees conduct annual self-rating exercises on their performance through the use of scorecards. This aims to gauge their effectiveness and determine areas of improvement vis-à-vis set performance standards that are consistent with the Bank's strategic objectives and business plans designed to continuously create value to all our stakeholders. Items subject to rating are the pertinent standards, as well as their duties and responsibilities, under a 3-point rating scale, to wit: "3"-Meets Standards (MS), "2"-Needs Improvement (NI), and "1"-Not Observed (NO), with an enjoinder to provide suggestions on how to address the deficiencies/improve performance on items rated either "1" or "2". The scorecard results are reviewed by our Corporate Governance Committee and reported to our Board of Directors.

#### OUR GOVERNANCE ACHIEVEMENT

2016 proved to be a banner year for the Bank in terms of awards and recognition, to wit:

- 1. PSBank scored high and posted a significant improvement in the ASEAN Corporate Governance Scorecard (ACGS): Although PSBank did not make it to the ASEAN Top 50, it significantly improved its ACGS score to way above the banking industry's average, placing PSBank within the Top 7 among the 15 Publicly Listed Companies (PLCs) in the Philippine banking sector, as well as in the Top 100 Philippine PLCs.
- 2. PSBank was recognized for its consistent observance of good CG standards and practices:
  The Philippine Stock Exchange, Inc. (PSE) recognized PSBank as one of the Top 10 Finalists in its PSE Bell Awards for 2016. The Bell Awards was launched in 2012 and is one of the PSE's main corporate governance programs to promote and foster corporate governance excellence among listed companies and trading participants.

#### Sustainable Development

PSBank believes that the campaign for environmental protection and sustainable development starts with small initiatives that produce a culture of concern when combined.

Below are the Bank's continuing initiatives:

- E-mail blasts to employees on environmental awareness;
- Bank-wide campaign to reuse paper and segregate trash;
- Supporting employee participation in the Earth Day Run held on April 30, 2016, where a
  total of 16 PSBankers ran for environmental causes; and
- Participation in Earth Hour campaigns.

### Health, Safety and Welfare of Employees

PSBank advocates a work environment free of hazards, which is conducive to the well-being and professional development of employees. We continuously seek ways to reach out to our employees. The Bank's leadership, represented by our Senior Officers, goes around the branches to personally meet with employees to conduct engagement sessions, check on the employees' welfare and needs, as well as the kind of customer experience we provide to our customers. Facilities are also checked to see if they are in accordance with our occupational health and safety standards.

In addition, we strictly adhere and even go beyond general labor standards, such as:

- Occupational Health and Safety Program (OHSP) and the Health and Safety Committee (HASCOM). The OHSP provides for the organization of a local committee on Health and Safety found in the branches. This program ensures that adequate guidelines, programs, and measures are adopted to ensure employees' health and safety.
- First Aid Certification Program. Our HR Group regularly coordinates with the Philippine National Red Cross (PNRC) in conducting certification seminars for head office and branch employees, ensuring all branches have at least one certified First-Aider.

- Fire and Earthquake Drills. In May 2016, the Bank conducted an Evacuation and Fire Drill. This aims to strengthen the awareness of PSBank employees on what to do during emergencies, and test individual and organizational response during the occurrence of an emergency. A total of 1,222 employees from the Head Office participated and evacuated the building within 13 minutes, shorter than the standard 15-minute evacuation time. In June 2016, the Bank participated in the Metro Manila Shake Drill organized by the Metro Manila Disaster Risk Reduction and Management Council to promote a culture of preparedness. Though there was no actual evacuation done, PSBank employees performed the initial quake response of "duck-cover-hold."
- Health and Wellness Programs. We also provide several avenues for our employees to ensure their health and well-being, and also build camaraderie in the workplace. In addition to organizing physical activities such as sports tournaments, exercise and dance classes, and pampering sessions, we also partnered with various gym establishments to offer discounted wellness programs. We also tied up with health institutions in providing vaccination programs to our employees and their dependents.

We also provide comprehensive health insurance, both to our employees and their qualified dependents. Head Office employees are given access to a medical clinic with a doctor from Tuesday to Friday, and nurses on duty everyday to attend to their health needs. PSBank branches are equipped with first-aid kits. We also conduct home and hospital visitation for employees on extended leave due to sickness.

In 2016, the following health programs were conducted:

- An Executive Check-Up (ECU) for Senior Officers, and Annual Physical Exam (APE) for staff, junior officers, as well as their dependents. A total of 1,289 employees took part in the activity.
- A vaccination program for employees and dependents was conducted in June 2016, where a total
  of 194 employees and 507 dependents were given flu vaccines.
- In partnership with the Philippine Children's Medical Center, PSBank employees from the Head
  Office participated in a blood-letting activity in May 2016. In addition, a number of PSBank
  employees volunteered to donate blood in the Dugong Metro blood-letting program in November
  2016.
- Health advisories were also released in 2016 through our e-Bulletin. The following health
  infomercials were released during the year: hypertension, Zika virus, cardiac arrest versus heart
  attack, norovirus, asthma, leptospirosis, hepatitis B, influenza, quit smoking, carpal tunnel
  syndrome, measles, and HIV/ AIDS.
- Family Welfare Program. Recognizing the importance of family support, PSBank sponsors activities such as the Kid Convention in November 2016, where employees and their children get to enjoy quality bonding time.
- **Spiritual Needs.** We also provide for the spiritual needs of our employees by holding Holy Masses every first Friday of the month and Holidays of Obligation at the Head Office.
- Hobbies and Interests. Employees are also encouraged to join interest clubs to share their hobbies and talents with their colleagues. The Bank maintains clubs catering to employees who are into photography, music, arts, writing, running, bowling, and badminton. These clubs enjoy Bank subsidy in support of their initiatives.

#### Training and Development of Employees

Guided by our core value of being performance-driven, we continue to enhance our Learning and Development Programs and reach out to more business units and employees.

- In fulfillment of the Talent Management and Competency Framework, we continued to promote our existing career development programs and implemented new ones, such as:
  - The New Hire On-boarding (NHO) Program. The business units started creating and documenting their own process of equipping newly deployed members of the team with the

knowledge to help them get familiarized with the culture of the group, as well as the roles and responsibilities of its members.

- In 2016, Staff Professional Enhancement and Educational Development (SPEED 2.0) produced two batches of Branch Service and Control Officers (BSCO) with another batch graduating first quarter of 2017.
- The eXceptional Career Enhancement and Employee Development (XCEED) program, which was established in 2015, continues to produce high-potential officers for head office assignment. Two batches were welcomed into the program in 2016.
- The Ideal BSCO Program also piloted in 2016. This program provides advanced training for top performing Branch Service and Control Officers (BSCO), preparing them for bigger responsibilities.
- The Executive Leadership Series was also continued as part of the Senior Officer Leadership Development Program (SOLiD).
- The Employee Improvement Plan (EIP) addresses and improves performance and behavioral challenges of our employees.
- On top of these training programs, specialized training sessions were also provided to employees, in collaboration with the Bank's subject matter experts, based on a revised Training Rationalization and Workplace Learning Policy.
  - A total of 281 in-house training programs were conducted in 2016, which focused on culture building, regulatory standards, especially on Anti-Money Laundering/Combating Financing of Terrorism, Financial Consumer Protection, customer experience, and technical and functional expertise. This translates to a 716% increase in the number of in-house training programs from those conducted in 2015.
- We also send employees to external training programs aimed at improving their skill sets, complying with banking regulations, and preparing for ASEAN integration.
  - In 2016, 250 employees participated in a total of 110 external trainings. The number of external trainings conducted is 9% more than in 2015.

# PHILIPPINE SAVINGS BANK STATEMENTS OF CONDITION

| STATEMENTS OF CONDITION  |   |                   |                   |                    | Increase/De | crease           |         |
|--|---|-------------------|-------------------|--------------------|-------------|------------------|---------|
|  |   | December 31       |                   | 2016 vs            | 2015        | 2015 vs 20       | 14      |
|  | 2016                                    | 2015              | 2014              | Amount             | %           | Amount           | %       |
| ASSETS   |   |                   |                   |                    |             |                  |         |
| Cash and Other Cash Items  | P 2,778,009,185 P                       | 3,934,496,578 P   | 4,174,756,446 P   | (1, 156, 487, 393) | -29.39% P   | (240, 259, 868)  | -5.769  |
| Due from Bangko Sentral ng Pilipinas                             | 13,986,784,696                          | 11,143,781,766    | 23,997,102,406    | 2,843,002,930      | 25.51%      | (12,853,320,640) | -53.569 |
| Due From Other Banks   | 1,838,630,022                           | 1,861,110,141     | 3,382,662,578     | (22,480,119)       | -1.21%      | (1,521,552,437)  |         |
| Interbank Loans Receivable and Securities Purchased Under Resale |   |                   |                   |                    |             |                  |         |
| Agreements   | 3,254,311,599                           | 2,513,904,112     | 2,186,320,000     | 740,407,487        | 29.45%      | 327,584,112      | 14.989  |
| Fair Value Through Profit or Loss Investments                    | 1,360,792,147                           | 2,821,437,211     | 278,909,438       | (1,460,645,064)    | -51.77%     | 2,542,527,773    | 911.609 |
| Available-for-Sale Investments                                   | 13,115,812,858                          | 8,928,662,491     | 6,083,317,341     | 4,187,150,367      | 46.90%      | 2,845,345,150    | 46,779  |
| Held-to-Maturity Investments                                     | 23, 156,886,629                         | 14,946,668,457    | 1,683,128,162     | 8,210,218,172      | 54.93%      | 13,263,540,295   | 788.039 |
| Loans and Receivables  | 127,221,847,151                         | 113,867,515,442   | 95,759,749,830    | 13,354,331,709     | 11.73%      | 18,107,765,612   | 18.919  |
| Investments in a Joint Venture                                   | 727,176,484                             | 690,333,838       | 668,606,533       | 36,842,646         | 5.34%       | 21,727,305       | 3, 259  |
| Property and Equipment   | 2,667,170,455                           | 2,746,074,371     | 2,469,507,446     | (78,903,916)       | -2.87%      | 276,566,925      | 11.209  |
| Investment Properties  | 3,861,708,308                           | 3,344,154,413     | 2,933,068,849     | 517,553,895        | 15.48%      | 411,085,564      | 14.029  |
| Deferred Tax Asset   | 1,300,724,234                           | 1,194,416,550     | 731,937,469       | 106,307,684        | 8.90%       | 462,479,081      | 63.199  |
| Goodwill and Other Intangible Assets                             | 505,165,868                             | 444,460,121       | 369,140,026       | 60,705,747         | 13.66%      | 75,320,095       | 20.409  |
| Other Assets   | 1,078,083,056                           | 894,231,737       | 888,822,949       | 183,851,319        | 20.56%      | 5,408,788        | 0.619   |
|  | D 405 053 403 503 D                     | 450 224 247 220 2 | 445 607 000 470 0 | 27 524 055 454     | 45 250/ 0   | 22 724 247 755   | 46.00   |
|  | P 196,853,102,692 P                     | 169,331,247,228 P | 145,607,029,473 P | 27,521,855,464     | 16.25% P    | 23,724,217,755   | 16.29   |
|  |   |                   |                   |                    |             |                  |         |
| LIABILITIES AND EQUITY  Liabilities                              |   |                   |                   |                    |             |                  |         |
| Liabilities  |   |                   |                   |                    |             |                  |         |
| Deposit Liabilities  |   |                   |                   |                    |             |                  |         |
| Demand   | P 15,339,143,653 P                      | 12,906,567,074 P  | 10,609,490,126 P  | 2,432,576,579      | 18.85% P    | 2,297,076,948    | 21.659  |
| Savings  | 27,236,228,764                          | 22,835,987,240    | 18,502,557,268    | 4,400,241,524      | 19.27%      | 4,333,429,972    | 23.429  |
| Time   | 115,811,946,185                         | 98,553,753,813    | 87,415,706,427    | 17,258,192,371     | 17.51%      | 11,138,047,386   | 12.749  |
|  | 158,387,318,602                         | 134,296,308,127   | 116,527,753,821   | 24,091,010,474     | 17.94%      | 17,768,554,307   | 15.259  |
| Bills Payable  | 6,093,796,533                           | 4,494,845,747     | -                 | 1,598,950,786      | 35.57%      | 4,494,845,747    | 0.009   |
| Subordinated Notes   | 5,975,732,110                           | 5,952,051,581     | 5,946,901,321     | 23,680,530         | 0.40%       | 5,150,260        | 0.099   |
| Treasurer's, Cashier's and Manager's Checks                      | 1,760,505,822                           | 1,348,621,410     | 1,253,781,718     | 411,884,413        | 30.54%      | 94,839,692       | 7.569   |
| Accrued Taxes, Interest and Other Expenses                       | 1,193,816,372                           | 1,050,769,312     | 1,128,438,120     | 143,047,060        | 13.61%      | (77,668,808)     | -6.889  |
| Financial Liabilities at FVPL                                    | 65,316,678                              | -,,               | -,,,              | 65,316,678         | 100.00%     | -                | 0.009   |
| Income Tax Payable   | 466,880                                 | 8,055,422         | 7,134,677         | (7,588,542)        | -94.20%     | 920,745          | 12.919  |
| Other Liabilities  | 3,338,477,499                           | 3,005,540,869     | 3,012,717,598     | 332,936,630        | 11.08%      | (7,176,729)      | -0.249  |
|  | 170 015 420 400                         | 150 156 103 469   | 127 076 727 255   | 26 650 220 020     | 17.750/     | 22 270 465 242   | 17.42   |
|  | 176,815,430,496                         | 150,156,192,468   | 127,876,727,255   | 26,659,238,028     | 17.75%      | 22,279,465,213   | 17.429  |
| Equity   |   |                   |                   |                    |             |                  |         |
| Common Stock   | 2,402,524,910                           | 2,402,524,910     | 2,402,524,910     | -                  | 0.00%       | -                | 0.009   |
| Capital Paid in Excess of Par Value                              | 2,818,083,506                           | 2,818,083,506     | 2,818,083,506     | -                  | 0.00%       | -                | 0.009   |
| Surplus Reserves   | 1,035,275,317                           | 1,035,275,317     | 1,035,275,317     | -                  | 0.00%       | -                | 0.009   |
| Surplus  | 15,163,512,433                          | 13,433,426,596    | 11,803,283,969    | 1,730,085,837      | 12.88%      | 1,630,142,627    | 13.819  |
| Net Unrealized Gain/(loss) on Available-for-Sale Investments     |   |                   |                   |                    |             |                  |         |
|  | (842,908,364)                           | 179,775           | 26,600,463        | (843,088,139)      | -468968.43% | (26,420,688)     | -99.329 |
| Remeasurement Losses on Retirement Plan                          | (541,701,193)                           | (471,371,011)     | (312,363,737)     | (70,330,182)       | 14.92%      | (159,007,274)    | 50.90   |
| Equity in Remeasurement Losses on Retirement Plan of a Joint     | , | , ,- ,-=-,        | . , ,             | , .,,              |             | ,, ,=,           |         |
| Venture  | 1,443,599                               | 67,642            | (1,445,728)       | 1,375,957          | 2034.18%    | 1,513,370        | -104.68 |
| Cumulative Translation Adjustment                                | 1,441,988                               | (43,131,975)      | (41,656,482)      | 44,573,963         | -103.34%    | (1,475,493)      | 3.54    |
|  | 20,037,672,196                          | 19,175,054,760    | 17,730,302,218    | 862,617,435        | 4.50%       | 1,444,752,542    | 8.15    |
|  | P 196,853,102,692 P                     | 169,331,247,228 P | 145,607,029,473 P |                    | 16.25% P    | 23,724,217,755   | 16.29   |

#### PHILIPPINE SAVINGS BANK STATEMENTS OF INCOME

|   |                  |                                |   | Increase(Decrease)                      |          | Increase(Decrease)                      |          |
|---|------------------|--------------------------------|---|---|----------|---|----------|
|   | Year             | s Ended December 31            |   | 2016 VS 2015                            |          | 2015 VS 20                              | 014      |
|   | 2016             | 2015                           | 2014                                    | Amount                                  | %        | Amount                                  | %        |
| INTEREST INCOME ON  |                  |                                |   |   |          |   |          |
| Loans and receivables P                                     | 11,066,862,854 P | 9,929,658,464 P                | 8,814,815,985 P                         | 1,137,204,390                           | 11.45% P | 1,114,842,479                           | 12.65%   |
| Investment securities                                       | 1,347,949,127    | 727,768,591                    | 363,963,140                             | 620,180,536                             | 85.22%   | 363,805,451                             | 99.96%   |
| Interbank loans receivable and securities                   |                  |                                |   |   |          |   |          |
| purchased under resale agreements                           | 61,530,255       | 190,814,354                    | 858,982,128                             | (129,284,099)                           | -67.75%  | (668,167,774)                           | -77.79%  |
| Due from BSP  | 13,905,374       | 146,667,295                    | 57, 292, 813                            | (132,761,921)                           | -90.52%  | 89,374,482                              | 156.00%  |
| Due from other banks  | 2,222,421        | 7,818,217                      | 18, 355, 744                            | (5,595,796)                             | -71.57%  | (10,537,527)                            | -57.41%  |
|   | 12,492,470,031   | 11,002,726,921                 | 10,113,409,810                          | 1,489,743,111                           | 13.54%   | 889,317,111                             | 8.79%    |
| INTEREST EXPENSE ON   |                  |                                |   |   |          |   |          |
| Deposit liabilities   | 2,409,979,204    | 2,170,741,412                  | 2,115,632,785                           | 239,237,792                             | 11.02%   | 55,108,627                              | 2.60%    |
| Subordinated notes  | 361,766,713      | 342,650,259                    | 276,587,317                             | 19,116,454                              | 5.58%    | 66,062,942                              | 23.89%   |
| Bills payable   | 56,801,997       | 7,388,984                      | 10,807,483                              | 49,413,013                              | 668.74%  | (3,418,499)                             | -31.63%  |
|   | 2,828,547,914    | 2,520,780,655                  | 2,403,027,585                           | 307,767,259                             | 12.21%   | 117,753,070                             | 4.90%    |
| NET INTEREST IN COME  | 9,663,922,117    | 8,481,946,266                  | 7,710,382,225                           | 1,181,975,852                           | 13.94%   | 771,564,041                             | 10.01%   |
| Service fees and commission income                          | 1,226,015,157    | 1,293,699,761                  | 1,151,818,925                           | (67,684,604)                            | -5.23%   | 141,880,836                             | 12.32%   |
| Service fees and commission expense                         | 89,667,951       | 98.207.711                     | 73,928,520                              | (8,539,760)                             | -8.70%   | 24,279,191                              | 32.84%   |
| NET SERVICE FEES AND COMMISSION INCOME                      | 1,136,347,206    | 1,195,492,050                  | 1,077,890,405                           | (59,144,844)                            | -4.95%   | 117,601,645                             | 10.91%   |
| OTHER OPERATING INCOME (LOSS)                               |                  |                                | , |   |          |   |          |
| Trading and securities gains (loss) - net                   | 509,665,576      | (63, 569, 750)                 | 209,952,831                             | 573,235,326                             | -901.74% | (273,522,581)                           | -130.28% |
| Gain on Foreclosure and Sale of Investment properties       | 364, 392,867     | 258,030,111                    | 298,854,312                             | 106,362,756                             | 41.22%   | (40,824,201)                            | -13.66%  |
| Gain on Foreclosure and Sale of Chattel Mortgage properties | 351,721,775      | 377,657,511                    | 316,813,642                             | (25,935,736)                            | -6.87%   | 60,843,869                              | 19.20%   |
| For eign exchange gain (loss)                               | 23,992,498       | 18,823,668                     | 7,813,164                               | 5,168,830                               | 27.46%   | 11,010,504                              | 140.92%  |
| Gain on sale of property and equipment                      | 2,639,304        | 17,739,663                     | 45,013,382                              | (15,100,360)                            | -85.12%  | (27,273,719)                            | -60.59%  |
| Gain on sale of property and equipment                      | 2,033,304        | 17,733,003                     | 558,663,928                             | (13,100,300)                            | 0.00%    | (558,663,928)                           | -100.00% |
| Miscellaneous   | 426, 147,878     | 515,413,451                    | 343,567,618                             | (89,265,573)                            | -17.32%  | 171,845,833                             | 50.02%   |
| IVISCEIIdileous   | 1,678,559,897    | 1,124,094,654                  | 1,780,678,877                           | 554,465,243                             | 49.33%   | (656,584,223)                           | -36.87%  |
| Total Operating Income                                      | 12,478,829,221   | 10,801,532,970                 | 10,568,951,507                          | 1,677,296,251                           | 15.53%   | 232,581,463                             | 2.20%    |
| OTHER OPERATING EXPENSES                                    |                  |                                | .,,,                                    | , , , , , ,                             |          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |          |
| Compensation and fringe benefits                            | 2,922,900,798    | 2 612 067 706                  | 2,395,951,076                           | 309,033,092                             | 11.82%   | 217,916,630                             | 9.10%    |
| Provision for credit and impairment losses                  | 2,222,503,257    | 2,613,867,706<br>1,588,298,396 | 1,743,821,080                           | 634,204,861                             | 39.93%   | (155,522,684)                           | -8.92%   |
| Taxes and licenses  | 1,058,437,943    | 961,093,132                    | 1,061,593,720                           | 97,344,811                              | 10.13%   | (100,500,588)                           | -9.47%   |
| Occupancy and equipment-related costs                       | 710,941,317      | 671,728,902                    | 627,737,333                             | 39,212,415                              | 5.84%    | 43,991,569                              | 7.01%    |
| Depreciation  | 557,648,750      | 501,311,146                    | 504,628,955                             | 56,337,604                              | 11.24%   | (3,317,809)                             | -0.66%   |
| Security, messengerial and janitorial services              | 383,670,587      | 334,030,017                    | 287,079,453                             | 49,640,570                              | 14.86%   | 46,950,564                              | 16.35%   |
| Amortization of intangible assets                           | 111, 160,451     | 100, 224,715                   | 82,368,321                              | 10,935,736                              | 10.91%   | 17,856,394                              | 21.68%   |
| Miscellaneous   | 1,876,476,264    | 1,742,754,431                  | 1,646,584,153                           | 133,721,833                             | 7.67%    | 96,170,278                              | 5.84%    |
| TVISCEIGICOGS   | 9,843,739,367    | 8,513,308,445                  | 8,349,764,091                           | 1,330,430,922                           | 15.63%   | 163,544,353                             | 1.96%    |
|   |                  |                                |   | , |          |   |          |
| INCOME BEFORE SHARE IN NET EARNINGS OF AN ASSOCIATE AND A   |                  |                                |   |   |          |   |          |
| JOINT VENTURE AND INCOMETAX                                 | 2,635,089,854    | 2,288,224,525                  | 2,219,187,416                           | 346,865,329                             | 15.16%   | 69,037,109                              | 3.11%    |
|   |                  |                                |   |   |          |   |          |
| SHARE IN NET EARNINGS OF AN ASSOCIATE AND A JOINT VENTURE   | 35,466,690       | 20,213,935                     | 76,956,073                              | 15,252,755                              | 75.46%   | (56,742,138)                            | -73.73%  |
|   |                  |                                |   |   |          |   |          |
| INCOME BEFORE INCOME TAX                                    | 2,670,556,544    | 2,308,438,460                  | 2,296,143,489                           | 362,118,084                             | 15.69%   | 12,294,971                              | 0.54%    |
| Provision for (Benefit from) Income Tax                     |                  |                                |   |   |          |   |          |
| Current   | 295,879,413      | 351,871,466                    | 408,948,263                             | (55,992,053)                            | -15.91%  | (57,076,797)                            | -13.96%  |
| Deferred  | (76, 166, 179)   | (394,333,106)                  | (431,481,389)                           | 318,166,927                             | -80.68%  | 37,148,283                              | -8.61%   |
| PROVISION FOR (BENEFIT FROM) INCOME TAX                     | 219,713,234      | (42,461,640)                   | (22,533,126)                            | 262,174,874                             | -617.44% | (19,928,514)                            | 88.44%   |
| NET INCOME P  | 2,450,843,310 P  | 2,350,900,100 P                | <b>2,318,676,615</b> P                  | 99,943,210                              | 4.25% P  | 32,223,485                              | 1.39%    |
|   | <del></del>      |                                |   |   |          |   |          |
| EAR NIN GS PER SHARE  |                  |                                |   |   |          |   |          |
| Net income P  | 2,450,843,310 P  | 2,350,900,100 P                | 2,318,676,615                           |   |          |   |          |
| Weighted average number of outstanding                      |                  |                                |   |   |          |   |          |
| common shares   | 240, 252, 491    | 240, 252, 491                  | 240, 252, 491                           |   |          |   |          |
| Earnings per share P  | 10.20 P          | 9.79 P                         | 9.65                                    |   |          |   |          |

#### Part III. Management Discussion and Analysis

#### A. Analysis of Statements of Condition

#### As of December 31, 2016 and 2015

The Bank's Total Assets for the year ended December 31, 2016 was recorded at ₱196.85 billion. This was 16.25% better than the ₱169.33 billion level in December 2015. Significant year-on-year increase was attributed to an increase in the Bank's loan portfolio and in vestment securities during the year.

Loans and Receivables, net of allowance and unearned interest and discounts, was 64.63% of total assets and stood at ₱127.22 billion which is higher than the December 2015 level of ₱113.87 billion. Auto Loans rose by ₱8.73 billion to ₱68.05 billion from ₱59.32 billion in the previous year. Mortgage loans climbed to ₱43.39 billion from ₱40.11 billion in 2015.

Interbank Loans Receivable and Securities Purchased under Resale Agreements was up by 29.45% to ₱3.25 billion in December 2016 from ₱2.51 billion in 2015. On the other hand, Cash and Other Cash Items was lower by 29.39% to ₱2.78 billion while Due from Other Banks declined by ₱22.48 million to ₱1.84 billion from ₱1.86 billion in December 2015. Meanwhile, Due from Bangko Sentral ng Pilipinas, representing 7.11% of total assets, increased to ₱13.99 billion from ₱11.14 billion due to higher reserve wolume in 2016 amounting to ₱12.0 billion versus ₱10.6 billion in December 2015.

Available-for-Sale Investments went up by \$\mathbb{P}4.19\$ billion to \$\mathbb{P}3.12\$ billion from \$\mathbb{P}8.93\$ billion in December 2015. Held-to-Maturity Investments amounted to \$\mathbb{P}23.16\$ billion as of December 2016. Meanwhile, Financial Assets at Fair Value through Profit or Loss (FVPL) went down to \$\mathbb{P}1.36\$ billion from \$\mathbb{P}2.82\$ billion in December 2015. Overall, these investment accounts comprised 19.12% of the total assets.

Investment Properties went up by 15.48% to ₱3.86 billion as of December 2016 from ₱3.34 billion in December 2015 due to an increase in the number of the Bank's foreclosed mortgage properties. Property and Equipment decreased by ₱78.90 million to ₱2.67 billion as of December 2016 due to higher depreciation.

Investments in a joint venture increased by \$\mathbb{P}36.84\$ million to \$\mathbb{P}727.18\$ million from \$\mathbb{P}690.33\$ million, as the Bank recognized its share in the net earnings of Sumisho Motor Finance Corporation (SMFC), a joint venture between PSBank and Sumitomo Corporation.

Deferred Tax Assets was up by 8.90% to ₱1.30 billion versus ₱1.19 billion in December 2015 with the recognition of deferred tax benefits from loan loss provisioning for the year.

Moreover, Goodwill and Other Intangibles increased by 13.66% or ₱60.71 million to ₱505.17 million from ₱444.46 million in 2015 while Other Assets rose by 20.56% to ₱1.08 billion from ₱894.23 million in December 2015 as a result of higher foreclosures for chattel.

The Bank's deposit level, which comprises of 89.58% of total liabilities, increased by 17.94% to ₱158.39 billion from ₱134.30 billion in December 2015. CASA went up by 19.12% or ₱6.83 billion to ₱42.58 billion while Time deposits rose by 17.51% to ₱115.81 billion from ₱98.55 billion.

As of December 31, 2016, total Tier II Notes of the Bank amounted to ₱5.98 billion. In May 2014, the Bank issued Tier II Notes that qualified as Tier II capital under the BSP's revised risk-based capital adequacy framework in line with BASEL III standards due to its loss absorption feature. On July 28, 2016, the Bank received an issuer rating of PRS Aaa (corp.) from Philippine Rating Services Corporation (PhilRatings). An issuer rating means that the company has a very strong capacity to meet its financial commitments relative to other Philippine corporates. A PRS Aaa is the highest corporate credit rating assigned on the PRS scale.

Treasurer's, Cashier's and Manager's Checks rose to ₱1.76 billion from ₱1.35 billion in December 2015. Accrued Taxes, Interest and Other Expenses were up by ₱143.05 million to ₱1.19 billion from ₱1.05 billion. Income Tax Payable as of December 2016 was at ₱0.47 million representing accrual for the current quarter which is due for remittance to BIR on or before April 15, 2017. Bills Payable and

Securities Sold under Repurchase Agreement (SSURA) went up by \$\frac{1}{2}\$1.60 billion to \$\frac{1}{2}\$6.09 billion as of December 2016 from \$\frac{1}{2}\$4.49 billion in December 2015 as the Bank entered into repurchase agreements to support the growth its investment portfolio. Meanwhile, Financial Liabilities at FVPL was recorded at \$\frac{1}{2}\$65.32 million. Other Liabilities went up by \$11.08\%\$ or \$\frac{1}{2}\$32.94 million to \$\frac{1}{2}\$3.34 billion from \$\frac{1}{2}\$3.01 billion as of year-end 2015.

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Capital funds was up at ₱20.04 billion, 4.50% higher than last year's level of ₱19.18 billion. Mark-to-market losses on Available-for-Sale Investments were recorded at ₱842.91million in December 2016 wersus mark-to-market gains of ₱0.18 million in December 2015.

Return on Average Equity (ROAE) was registered at 12.50% in December 2016 compared to the 12.74% recorded in December 2015. Return on Average Assets (ROAA) slid to 1.34% in December 2016 versus 1.49% in end-2015.

#### As of December 31, 2015 and 2014

The Bank's Total Assets for the year ended December 31, 2015 stood at ₱169.33 billion. This was 16 29% better than the December 2014 level of ₱145.61 billion. Significant year-on-year increase was due to growth in loan portfolio and investment securities.

Loans and Receivables, net of allowance and unearned interest discounts, representing 67.25% of total assets increased by 18.91% to ₱113.87 billion from ₱95.76 billion. Auto Loans increased by ₱13.82 billion to ₱59.32 billion from ₱45.50 billion last year. Mortgage Loans also climbed to ₱40.11 billion from ₱34 billion in 2014.

Due from BSP representing 6.58% of total assets declined by ₱12.85 billion or 53.56% to ₱11.14 billion from ₱24 billion in December 2014 as excess funds were placed in higher yielding investment securities. On the other hand, Interbank Loans Receivable and Securities Purchased under Resale Agreements (SPURA) rose by ₱327.58 million or 14.98% from last year.

Available-for-Sale Investments went up by P2.85 billion to P8.93 billion from P6.08 billion in 2014. Fair Value through Profit or Loss (FVPL) also increased by P2.54 billion. Held-to-Maturity (HTM) investments rose to P14.95 billion as the Bank started to shift excess funds to higher yielding so wereign and corporate bonds.

Deferred Tax Assets rose by 63.19% to \$\mathbb{P}1.19\$ billion from \$\mathbb{P}731.94\$ million in 2014 due to recognition of deferred tax benefits from the loan-loss provisioning during the year.

Investment Properties increased by 14.02% to ₱3.34 billion as of December 2015 due to higher foreclosures of real estate properties. Property and Equipment also increased by 11.20% or ₱2.76.57 million to ₱2.75 billion due to newly opened branches and renovation of bank premises, among others.

The Bank's deposit level comprising of 89.44% of total liabilities grew by 15.25% or ₱17.77 billion to ₱134.30 billion from ₱116.53 billion recorded in 2014. Time Deposits were higher by 12.74% or ₱11.14 billion to ₱98.55 billion. Likewise, Demand Deposits increased by 21.65% to ₱12.91 billion from ₱10.61 billion in 2014 while Savings Deposits rose by 23.42% to ₱22.84 billion.

On May 23, 2014, the Bank issued a \$3.0 billion Unsecured Subordinated Notes (Tier 2) with an interest rate of 5.50% due on August 23, 2024, callable in 2019. The Notes will qualify as Tier 2 capital in the BSP's revised risk-based capital adequacy framework in line with BASEL III standards. The issuance has a loss absorption feature to conform with BASEL III requirements. PSBank has an issuer rating of PRS Aaa (corp.) from Philratings. As of December 31, 2015, the total Tier 2 Notes, including those issued last February 2012 amounted to \$5.95 billion.

Treasurer's, Cashier's and Manager's Checks increased by 7.56% to \$\mathbb{P}1.35\$ billion from \$\mathbb{P}1.25\$ billion last year. Income Tax Payable representing corporate income tax for the last quarter of 2015 was at \$\mathbb{P}8.06\$ million. This will be remitted on or before April 15, 2016. Other Liabilities slid to \$\mathbb{P}2.95\$ billion from \$\mathbb{P}3.01\$ billion with the Bank's payment of its dividends for the 3rd quarter of 2015.

Bills Payable of \$\frac{P4.49}{2}\$ billion consists of Interbank borrowings and securities sold under repurchase agreements (SSURA).

As of December 31, 2015, the Bank's Capital stood at ₱19.18 billion, 8.15% better than the ₱17.73 billion level in 2014. Mark-to-market gains on Available-for-Sale Investments were 99.32% lower at ₱179.78 thousand in December 31, 2015 versus ₱ 26.60 million last year. Meanwhile, the Bank recorded Remeasurement Losses of ₱471.37 million on its Retirement Plan in 2015 due to lower fair value of plan assets. On the other hand, the Bank's share in the Remeasurement Losses on Retirement Plan of a Joint Venture was posted at ₱67.64 thousand from ₱1.45 million in December 2014.

As of end of 2015, Total Capital Adequacy Ratio (CAR) was at 18.04%, this is above the minimum regulatory requirement of 10%. As of December 31, 2015 and 2014, the Bank recorded a loss on its 'Cumulative Translation Adjustment' under equity amounting to P43.13 million and P41.66 million, respectively.

Meanwhile, Return on Average Equity (ROAE) decreased to 12.74% in 2015 versus 13.64% in 2014. Return on Average Assets (ROAA) also decreased to 1.49% in 2015 from 1.68% in 2014.

#### B. Discussion of Results of Operations

#### For the years ended December 31, 2016 and 2015

The Bank's Net Income after Tax grew by 4.25% to ₱2.45 billion in 2016 from ₱2.35 billion in 2015 due to higher core and other operating income in 2016 versus 2015.

Total Interest Income increased by 13.54% or ₱1.49 billion, better than the ₱11.0 billion recorded last year.

Interest income from loans and receivables showed an 11.45% improvement or an increase of P1.14 billion from P9.93 billion in 2015. Interest income on Investment Securities rose by 85.22% to P1.35 billion from P727.77 million due to the Bank's higher in estment portfolio in 2016. On the other hand, interest earned from Interbank Loans Receivable and SPURA decreased by 67.75% or P129.28 million to P61.53 million versus the P190.81 million in 2015. Moreover, interest earned from deposits with BSP and interest income from other banks both posted a decline of P13.91 million and P1.57% to P2.22 million, respectively.

Interest Expense on the Bank's deposit liabilities was higher by 11.02% to ₱2.41 billion compared to ₱2.17 billion during the same period last year due to overall rise in total deposits in 2016. On the other hand, Interest Expense on Subordinated Notes increased by ₱19.12 million from ₱342.65 million to ₱361.77 million due to the amortization of debt issuance costs related to the issuance of the Notes. The Bank also posted ₱56.80 million in Interest Expense on Bills Payable for 2016.

As of December 2016, Net Interest Income rose by 13 94% to ₱9.66 billion from ₱8.48 billion in 2015.

Net Service Fees and Commission Income decreased by ₱59.14 million from ₱1.20 billion in 2015.

Other Operating Income also posted a significant growth of 49.33% or ₱554.47 million to ₱1.68 billion. The Bank registered ₱509.67 million gains on the sale of investment securities in 2016 versus a ₱63.57 million loss in 2015.

The Bank recorded a net gain on the foreclosure and sale of investment properties amounting to 236439 million, 10636 million higher compared to the 258.03 million during the same period last year. However, net gain on foreclosure and sale of chattel properties decreased by 25.94 million to 351.72 million from 377.66 million in 3015.

Foreign Exchange Gain was posted at \$\mathbb{P}23.99\$ million, an improvement from the \$\mathbb{P}18.82\$ million in 2015. On the other hand, Miscellaneous Income was lower by \$\mathbb{P}89.27\$ million from \$\mathbb{P}515.41\$ million reported in the previous year.

Other Operating Expenses, excluding provision for impairment, went up by 10.05% to \$\frac{1}{2}.62\$ billion from the year ago level of \$\frac{1}{2}.63\$ billion. In line with the Bank's thrust to further strengthen its balance sheet, the Bank set aside a total of \$\frac{1}{2}.22\$ billion provisions for credit loss for the year ended December 2016.

Occupancy and equipment-related costs increased by 5.84% or ₱39.21 million to ₱710.94 million as a result from higher rent expense. As of December 31, 2016, the Bank has 255 branches and 611 ATMs nationwide.

Taxes and Licenses went up by 10.13% or ₱97.34 million compared to last year due to higher documentary stamp taxes paid in 2016. Likewise, Compensation and Fringe Benefits went up by 11.82% to ₱2.92 billion. Amortization of Intangible Assets was recorded at ₱111.16 million. Miscellaneous Expenses were higher by 7.67% at ₱1.88 billion from ₱1.74 billion last year.

Security, Messengerial and Janitorial services were at ₱383.67 million while Depreciation and amortization of Bank's properties and leasehold improvements were at ₱557.65 million from ₱501.31 million in 2015.

The Bank also recorded its share in the net income of its investment in Sumisho Motor Finance Corporation (SMFC) at ₱35.47 million, 75.46% higher than the ₱20.21 million reflected in the same period last year.

#### For the years ended December 31, 2015 and 2014

The Bank registered a net income after tax of ₱2.35 billion or 1 39% higher than the ₱2.32 billion recorded for the same period last year. The increase in net income was due to higher core income in 2015 versus 2014

Total Interest Income increased by 8.79% or ₱889.32 million, better than the ₱10.11 billion recorded last year.

Interest income on Loans and Receivables showed a 12.65% improvement or an increase of ₱1.11 billion. On the other hand, Interest Income on Investment Securities increased to ₱727.77 million from ₱363.96 million as the Bank shifted its investments from SDA and RRP of BSP to higher yielding, longer-term FxTNs and ROP Bonds. Meanwhile, Interest earned from Interbank Loans Receivable and SPURA declined by 77.79% to ₱190.81 million from ₱858.98 million. Interest earned from deposits with BSP was higher by 156.00% to ₱146.67 million while interest income from other banks was down by 57.41% to ₱7.82 million.

Interest expenses on deposit liabilities increased by 2.60% to ₱2.17 billion with overall rise in total deposits in 2015 by 15 25%. Meanwhile, interest expense on Tier 2 Unsecured Subordinated Notes rose to ₱342.65 million from ₱276.59 million in 2014. This was due to our additional ₱3 billion Unsecured Subordinated Notes (Tier 2) issuance in May 2014.

The Bank recorded ₱7.39 million in Interest Expense on Bills Payable as of December 31 2015, ₱3.42 million lower compared to last year.

As of December 2015, Net Interest Income rose by 10.01% to ₱8.48 billion from ₱7.71 billion in 2014.

Net Service Fees and Commission Income increased by 10.91% to ₱1.20 billion from ₱1.08 billion in 2014.

Other Operating Income was lower in 2015 compared with previous year which included significant onetime gains from the sale of the Bank's interest in Toyota Financial Services (TFS) and Victorias Milling Corporation. As a result, Other Operating Income slid by 36.87% to ₱1.12 billion. Also, the Bank registered a net trading loss of ₱63.57 million in 2015 compared to the ₱209.95 million in trading gains in 2014

The Bank recorded a net gain on foreclosure and sale of chattel mortgage amounting to \$\mathbb{P}\$377.66 million,

₱60.84 million higher compared with the ₱316.81 million during the same period last year. On the other hand, net gain on foreclosure and sale of investment properties decreased by ₱40.82 million to ₱258.03 million from ₱298.85 million in 2014.

Income on sale of property and equipment in 2015 was lower at P 17.74 million versus P 45.01 million in 2014.

Foreign Exchange gain was posted at ₱18.82 million, an improvement from ₱7.81 million in 2014. Miscellaneous Income was higher by ₱171.85 million to ₱515.41 million from ₱343.57 million in 2014.

Other Operating Expenses, excluding provision for impairment, was up by 4.83% to \$\mathbb{P}6.93\$ billion from \$\mathbb{P}6.61\$ billion a year ago. Compensation and Fringe Benefits was posted at \$\mathbb{P}2.61\$ billion while Occupancy and equipment-related costs increased by \$\mathbb{P}43.99\$ million or 7.01% to \$\mathbb{P}671.73\$ million. This was a result of branch and ATM expansion efforts as we ended 2015 with 248 branches and 614 ATMs nationwide. We also reno vated a total of 28 branches in 2015.

Depreciation and amortization of Bank's properties and leasehold improvements were \$\mathbb{P}501.31\$ million from \$\mathbb{P}504.63\$ million in 2014. Meanwhile, security, messengerial and janitorial services were at \$\mathbb{P}334.03\$ million. Amortization of intangible assets was recorded at \$\mathbb{P}100.22\$ million. Miscellaneous Expenses were higher by 5.84% at \$\mathbb{P}1.74\$ billion from \$\mathbb{P}1.65\$ billion last year.

Taxes and Licenses went down by 9.47% compared to last year due to lower Gross Receipts Tax on trading gains and one-time Capital Gains Tax on the sale of TFS shares in 2014.

The Bank set aside ₱1.59 billion in provisions for impairment and credit losses.

The Bank recorded its share in the net income of its investments in Sumisho Motor Finance Corporation at \$\textstyle{2}0.21\$ million from \$\textstyle{4}.83\$ million in the same period last year. This was lower by 73.73% versus the same period last year which included the \$\textstyle{7}2.13\$ million share in the net earnings of Toyota Financial Services Philippines Corporation (an associate) which the Bank sold in the third quarter of 2014.

#### C. Analysis of Key Performance Indicators

|                              |      | 2016   | 2015   | 2014   |
|------------------------------|------|--------|--------|--------|
| Return on Average Equity     | ROAE | 12.50% | 12.74% | 13.64% |
| Return on Average Assets     | ROAA | 1.34%  | 1.49%  | 1.68%  |
| Net Interest Margin on       |      |        |        |        |
| Average Earning Assets       | NIM  | 6.17%  | 6.37%  | 6.58%  |
| Earnings per share           | EPS  | ₽10.20 | ₽9.79  | ₽9.65  |
| Capital-to-Risk Assets Ratio | CAR  | 14.07% | 18.04% | 19.57% |
| Liquidity Ratio              | LR   | 23.46% | 28.72% | 46.83% |
| Debt-Equity Ratio            | DER  | 8.82:1 | 7.83:1 | 7.21:1 |
| Asset-to-Equity Ratio        | AER  | 9.82:1 | 8.83:1 | 8.21:1 |
| Interest Rate Coverage Ratio | IRC  | 1.94:1 | 1.92:1 | 1.96:1 |

#### 2016 vs. 2015 Comparative highlights on key performance indicators

- Return on Average Equity (ROAE) decreased from 12.74% in 2015 to 12.50% in 2016. ROAE
  measures how well the Bank is using common shareholders' invested money. It is calculated by
  dividing the net income by the year-on-year average of the outstanding shareholders' equity.
- Return on Average Assets (ROAA) decreased to 1.34% in December 2016 from 1.49% in 2015. ROAA is calculated by dividing the net income by the year-on-year average of the outstanding total assets.
- 3. Net Interest Margin on Average Earning Assets (NIM) went down from 6.37% in 2015 to 6.17% in 2016. NIM is calculated by dividing the net interest income by the average earning assets.

- 4. Earnings per Share (EPS) improved to ₱10.20 in 2016 from ₱9.79 in 2015. EPS is the net profit the Bank has generated per common share. It is computed by dividing the net income by the weighted average number of outstanding common shares.
- 5. Capital-to-Risk Assets Ratio (CAR) decreased from 18.04% to 14.07% in 2016. The Bank issued a P3.0 billion Unsecured Subordinated Notes (Tier II) in May 2014. CAR is the measure of the Bank's capital strength. It is calculated by dividing the qualified capital by risk-weighted assets as defined by the Bangko Sentral ng Pilipinas (BSP).
- Liquidity Ratio (LR) decreased in 2016 at 23.46% compared to 28.72% in 2015 as excess funds were
  placed in higher yielding investment securities. LR measures the Bank's ability to meet its short-term
  liabilities. It is derived from dividing the current assets by current liabilities.
- Debt-to-Equity Ratio (DER) was at 8.82:1 as of December 2016 versus 7.83:1 in 2015. DER
  measures the Bank's financial leverage. This is computed by dividing total liabilities by total
  stockholder's equity.
- 8. Asset-to-Equity Ratio (AER) increased to 9.82:1 in 2016 versus 8.83:1 in 2015. AER is computed by dividing the total assets by total shareholder's equity.
- 9. Interest Rate Coverage Ratio (IRC) rose to 1.94:1 as of December 31, 2016 from 1.92:1 the same period last year. IRCR is a measure of the Bank's ability to meet its interest payments on outstanding debt. It is calculated by dividing the total earnings before interest and taxes over interest expense.

#### 2015 vs. 2014 Comparative highlights on key performance indicators

- Return on Average Equity (ROAE) decreased from 13.64% in 2014 to 12.74% in 2015. ROAE
  measures how well the Bank is using common shareholders' invested money. It is calculated by
  dividing the net income by the year-on-year average of the outstanding shareholders' equity.
- Return on Average Assets (ROAA) decreased to 1.49% in December 2015 from 1.68% in 2014. ROAA is calculated by dividing the net income by the year-on-year average of the outstanding total assets.
- 3. Net Interest Margin on Average Earning Assets (NIM) went down from 6.58% in 2014 to 6.37% in 2015. NIM is calculated by dividing the net interest income by the average earning assets.
- 4. Earnings per Share (EPS) improved to ₱9.79 in 2015 from ₱9.65 in 2014. EPS is the net profit the Bank has generated per common share. It is computed by dividing the net income by the weighted average number of outstanding common shares.
- 5. Capital-to-Risk Assets Ratio (CAR) decreased from 19 57% to 18 04% in 2015. The Bank issued a P3 0 billion Unsecured Subordinated Notes (Tier II) in May 2014. CAR is the measure of the Bank's capital strength. It is calculated by dividing the qualified capital by risk-weighted assets as defined by the Bangko Sentral ng Pilipinas (BSP).
- 6. Liquidity Ratio (LR) decreased in 2015 at 28.72% compared to 46.83% in 2014 as excess funds were placed in higher yielding investment securities. LR measures the Bank's ability to meet its short-term liabilities. It is derived from dividing the current assets by current liabilities.
- Debt-to-Equity Ratio (DER) was at 7.83:1 as of December 2015 versus 7.21:1 in 2014. DER
  measures the Bank's financial leverage. This is computed by dividing total liabilities by total
  stockholder's equity.
- Asset-to-Equity Ratio (AER) increased to 8.83:1 in 2015 versus 8.21:1 in 2014. AER is computed by dividing the total assets by total shareholder's equity.
- 9. Interest Rate Coverage Ratio (IRC) went down to 1.92:1 as of December 31,2015 from 1.96:1 the same period last year. IRCR is a measure of the Bank's ability to meet its interest payments on

outstanding debt. It is calculated by dividing the total earnings before interest and taxes over interest expense.

#### D. Key Variables and Other Qualitative and Quantitative Factors

#### Liquidity

PSBank manages its liquidity position to ensure that it has more than adequate funds to meet its obligations at any given time. The Bank monitors its daily liquidity and reserve position by determining inflows and outflows, short-term and long-term obligations, holdings and repayments. Short-term liquidity management identifies obligations and repayments in the next 12-months, aids in the determination of the securities trading strategy, and influences the Bank's pricing mechanism. On the other hand, long-term liquidity management covers maturing obligations and repayments of loans and investments beyond the next 12-months.

The level of liquid assets remained strong, exhibiting healthy growth in both placements with BSP/other banks and investments.

With the Bank's high capitalization, current liquidity position, strong deposit growth trend, continuing development of retail and corporate accounts, and prudent liquidity management, PSBank does not anticipate encountering any cash flow or liquidity problems in the next 12 months. It remains confident of its ability to meet its obligations and is committed to providing the necessary funding to support the projected loan growth, in vestment activities and expenditures for 2017.

The Bank also performs liquidity stress testing under various stress scenarios to ensure its ability to meet its funding obligations. The Bank has a Liquidity Contingency Funding Plan to anticipate and manage any funding crisis that may occur.

#### Events that will Trigger Director Contingent Financial Obligation

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are part of its lending and related businesses but due to their nature, may not be reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

Also, several suit and claims, in behalf or against the Bank in relation to its operations, including laborrelated cases are pending before the courts and quasi-judicial bodies. In the opinion of management, these suits and claims, if decided adversely, will not involve an amount having a material effect on the financial statements.

#### Material Off-Balance Sheet Transactions, Arrangements and Obligations

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

|  | 2016           | 2015           | 2014           |
|--|----------------|----------------|----------------|
| Trust department accounts              | ₽3,991,172,047 | ₱2,349,289,988 | ₱1,751,995,244 |
| Stand-by credit line                   | 83,660,385     | 78,408,259     | 78,623,503     |
| Late deposits/payments received        | 62,929,377     | 57,141,192     | 70,408,879     |
| Spot foreigm exchange contracts - sold | 49,720,000     | 70,590,000     | -              |
| Items held for safekeeping             | 695,408        | 311,877        | 309,487        |
| Others                                 | 472,843        | 143,111        | 29,407         |

None of these off-balance sheet transactions, arising in the ordinary course, either individually or in the aggregate, are expected to have a material adverse effect on the Bank's financial condition.

#### **Material Commitments for Capital Expenditures**

The Bank's capital expenditures in 2016 included expenses for seven (7) new branches, fifteen (15) new on-site and off-site ATMs, upgrade of bank premises including infrastructure, furniture, fixtures and equipment, IT-related activities on systems and licenses. For 2017, the Bank plans to open at least twenty (20) off-site ATMs. Capital expenditures were sourced from the Bank's capital.

#### Causes for Any Material Changes from Period to Period of Financial Statements

See previous discussion on Analysis of Statement of Condition and Discussion of Results of Operations.

#### Known Trends, Events or Uncertainties or Seasonal Aspects

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the following new accounting pronouncements starting January 1, 2016. Adoption of these pronouncements did not have any significant impact on the Bank's financial position or performance unless otherwise indicated.

- Amendments to PFRS 10, PFRS 12 and Philippine Accounting Standard (PAS) 28, Investment Entities: Applying the Consolidation Exception
- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization
- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Changes in Methods of Disposal
  - Amendment to PFRS 7, Servicing Contracts
  - Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - Amendment to PAS 19, Discount Rate: Regional Market Issue
  - Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

#### Information on Independent Accountant and Other Related Matters

SyCip Gorres Velayo & Co. (SGV & Co.), independent certified public accountants, audited the Bank's financial statements without qualification and in accordance with Philippine Standards on Auditing and has expressed its opinion on the fairness of presentation upon completion of its examination, in its report to the stockholders and Board of Directors.

The following table sets out the aggregate fees billed for each of the years ended December 31,2016 and 2015 for professional services rendered by SGV & Co for the audit of the Bank's annual financial state ments.

|   | 2016       | 2015       |
|---|------------|------------|
| Audit and Audit-Related Fees:                     |            |            |
| Fees for services that are normally provided by   |            |            |
| the external auditor in connection with statutory |            |            |
| and regulatory filings or engagements             | ₽2,587,200 | ₽2,275,000 |

#### Tax and All Other Fees for Services of External Auditor

The Bank has engaged the services of external auditor for compliance, advice, planning and any other form of services during the last three (3) years. The collective fees for each year ended December 31, 2016, 2015 and 2014 amounted to ₱3,089,234, ₱1,053,920 and ₱2,020,000, respectively.

#### Fees for Services of other Tax Consultant

The Bank also engaged the services of Du-Baladad and Associates for tax consultancy. The collective fees amounted to \$\text{P696,696,}\text{P266,112}\$ and \$\text{P668,976}\$ for 2016, 2015 and 2014, respectively.

#### Audit Committee's Approval Policies and Procedures for Above Services

As Metrobank subsidiary, the Bank adopted the Parent's policies and procedures on audit engagement contract for external auditors. The same was discussed and approved by the Audit Committee.

Included in the duties and responsibilities of the Audit Committee as provided for in the Audit Committee Charter are to recommend to the Board the appointment, re-appointment and dismissal of external auditors; to review and evaluate the external auditors' qualifications, performance, independence, and objectivity; and to review the external auditors' audit plan and scope among others.

The following are the members of Bank's Audit Committee:

| Name                                | Position |
|-------------------------------------|----------|
| Jose T. Pardo, Independent Director | Chaiman  |
| Samson C. Lim, Independent Director | Member   |
| Amelia B. Cabal, Director           | Member   |



SECURITIES AND EXCHANGE COMMISSION G/F Secretariat Building PICC Complex, Roxas Boulevard Pasay City, 1307

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Philippine Savings Bank** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2016 and 2015, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip, Gorres, Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

JOSE T. PARDO
Chairman of the Board

VICEN

LEAH M. ZAMORA

nt /

Signed this 15th day of March, 2017.

PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City, 1226 Telephone: (02) 845-8888 | Fax: (02) 845-0048 | www.psbank.com.ph

# REPUBLIC OF THE PHILIPPINES CITY OF MAKATI )S.5

SUBSCRIBED AND SWORN TO before me this 1 5 MAR 2017 frants exhibiting to me their passports as follow:

| Name                 | Passport No. | Date of Issue | Place of Issue |
|----------------------|--------------|---------------|----------------|
| Jose T. Pardo        | EB6622316    | 10/23/2012    | Manila         |
| Vicente R. Cuna, Jr. | EB6579723    | 10/17/2012    | Manila         |
| Leah M. Zamora       | EB6836834    | 11/28/2012    | Manila         |

Doc. No. 290 Page No. 59 Book No. 20 Series of 2017 ATTY. ROMEO'S MASAINGYA, JR.

NOTARY FUELIC FOR MAKATI CITY

APPOINTMENT NO, M-42 UNTIL DECEMBER 31, 2018

MCLE COMFLIANCE NO. V-0003774. SEPT. 25 '14

IBP NO. 1044224. 10/25/16. MAKATI CITY

PTR NO. 5909064.01/05/17. MAKATI CITY

L7TH FLR. PSBANK CENTER NO, 777 PASEO DE ROA

COR. SECENO ST., MAKATI CITY

TEL NO. (02)511-8042

ROLL NO. 45164



SyCip Gorres Velayo & Ce 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey:com/ph BOAPRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Philippine Savings Bank PSBank Center 777 Paseo de Roxas corner Sedeño Street Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Philippine Savings Bank (the Bank) as at December 31, 2016 and 2015 and for each of the three years in the period ended December 31, 2016, included in this Form 17-A, and have issued our report thereon dated February 23, 2017. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Bank's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68.1 and Securities and Exchange Commission Memorandum Circular No. 11, Series of 2008 and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Mginel U. Ballelos, Jr.
Partner
CPA Certificate No. 109950

CPA Certificate No. 109950
SEC Accreditation No. 1566-A (Group A),
June 9, 2016 valid until June 9, 2019
Tax Identification No. 241-031-088
BIR Accreditation No. 08-001998-114-2016,
February 15, 2016, valid until February 15, 2019
PTR No. 5908668, January 3, 2017, valid until December 31, 2017
Makati City

February 23, 2017





# RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION As of December 31, 2016

|          | <b>1,984,130,2</b> 1 |
|----------|----------------------|
|          | 1,984,130,21         |
| 009,047) |                      |
| 009,047) | (466,713,09          |
| 389,847) |                      |
| 405,955) |                      |
| 308,773) |                      |
| 141,832) |                      |
| 466,690) |                      |
|          |                      |
|          | 2,450,843,30         |
|          | 11,468,277,75        |
|          |                      |
| 981,190) | (1,965,148,84        |
|          |                      |
|          |                      |
| 933,742) |                      |
| 106,712) |                      |
| 598,715) |                      |
| 528,487) |                      |
|          |                      |
|          | P13,433,426,59       |
|          |                      |

Note: The computation of surplus available for dividend declaration in accordance with Securities and Exchange Commission (SEC) Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following Bangko Sentral ng Pilipinas (BSP) guidelines.

Even after the regular dividend declaration, The Bank's Capital Adequacy Ratio (CAR) is still above the minimum 10% requirement.

# PHILIPPINE SAVINGS BANK Schedule of All the Effective Standards and Interpretations December 31, 2016

|                                    | ANCIAL REPORTING STANDARDS  |          |                      |                |
|------------------------------------|---|----------|----------------------|----------------|
| AND INTERPRET Effective as of Deco |   | Adopte d | Not Early<br>Adopted | Not Applicable |
|                                    | Preparation and Presentation of Financial                                       | Adopted  | Auopteu              | NotApplicable  |
| Statements                         | Treparation and resentation or maneral  |          |                      |                |
|                                    | ork Phase A: Objectives and qualitative   | ✓        |                      |                |
| characteristics                    | •   |          |                      |                |
| PFRSs Practice Sta                 | ate ment Manage ment Commentary   | ✓        |                      |                |
| Philippine Financia                | al Re porting Stand ards  |          |                      |                |
| PFRS 1                             | First-time A doption of Philippine Financial                                    | ✓        |                      |                |
| (Revised)                          | Reporting Standards   | •        |                      |                |
|                                    | Amendments to PFRS 1: Additional  |          |                      | ✓              |
|                                    | Exemption for First-time Adopters  Amendments to PFRS 1: Limited                |          |                      |                |
|                                    | Exemption from Comparative PFRS 7   |          |                      | <b>√</b>       |
|                                    | Disc losures for First-time Adopters  |          |                      | ,              |
|                                    | Amendments to PFRS 1: Severe  |          |                      |                |
|                                    | Hyperinflation and Removal of Fixed Date  |          |                      | ✓              |
|                                    | for First-time Adopters   |          |                      |                |
|                                    | Amendments to PFRS 1: Government  |          |                      | ✓              |
|                                    | Loans   |          |                      | ,              |
|                                    | Amendment to PFRS 1: Meaning of   |          |                      | ✓              |
| DED C 4                            | Effective PFRSs   |          |                      | <b>√</b>       |
| PFRS 2                             | Share-based Payment   |          |                      | · ·            |
|                                    | Amendments to PFRS 2: Vesting<br>Conditions and Cancellations                   |          |                      | ✓              |
|                                    | Amendments to PFRS 2: Group Cash-   |          |                      |                |
|                                    | settled Share-based Payment Transactions  |          |                      | ✓              |
|                                    | Amendment to PFRS 2: Definition of  |          |                      |                |
|                                    | Vesting Condition   |          |                      | <b>√</b>       |
|                                    | Amendments to PFRS 2: Classification and  |          |                      | Effective      |
|                                    | Measurement of Share-based Payment  |          |                      | 01/01/18*      |
|                                    | Transactions  |          |                      |                |
| PFRS3                              | Business Combinations   |          |                      | ✓              |
| (Revised)                          | Amendment to PFRS 3: Accounting for Contingent Consideration in a Business      |          |                      | <b>√</b>       |
|                                    | Combination   |          |                      | <b>'</b>       |
|                                    | Amendment to PFRS 3: Scope Exceptions   |          |                      |                |
|                                    | for Joint Arrangements  |          |                      | ✓              |
| PFRS 4                             | Insurance Contracts   |          |                      | ✓              |
|                                    | Amendments to PFRS 4: Financial   |          |                      | ✓              |
|                                    | Guarantee Contracts   |          |                      | ,              |
|                                    | Amendments to PFRS 4: Applying PFRS   |          |                      | Effective      |
|                                    | 9, Financial Instruments with PFRS 4,   |          |                      | 01/01/18*      |
| PFRS 5                             | Insurance C ontracts Non-current Assets Held for Sale and                       |          |                      |                |
| 11833                              | Disc ontinued Operations  |          |                      | ✓              |
|                                    | A mendment to PFRS 5: Changes in  |          | 1                    |                |
|                                    | methods of disposal   |          |                      | ✓              |
| PFRS 6                             | Exploration for and Evaluation of Mineral                                       |          |                      | ✓              |
|                                    | Resources   |          |                      | , v            |
| PFRS 7                             | Financial Instruments: Disclosures  | ✓        |                      |                |
|                                    | Amendments to PFRS 7: Transition  | ✓        |                      |                |
|                                    | Amendments to PFRS 7: Reclassification  | ✓        |                      |                |
|                                    | of Financial Assets   |          |                      |                |
|                                    | Amendments to PFRS 7: Reclassification of Financial Assets - Effective Date and | ✓        |                      |                |
|                                    | Transition  | •        |                      |                |
|                                    | 1 I MIDITION  |          | I                    | I              |
|                                    |   |          |                      |                |

| PHILIPPINE FINA      | ANCIAL REPORTING STANDARDS   |           |                    |                |
|----------------------|--|-----------|--------------------|----------------|
| AND INTERPRET        | E 115  | 4.36.3    | Not Early          | N. 4 A Park la |
| Effective as of Deco | Disclosures about Financial Instruments  | Adop te d | Adopted            | Not Applicable |
|                      | Amendments to PFRS 7: Disclosures -  |           |                    |                |
|                      | Transfers of Financial Assets  | ✓         |                    |                |
|                      | Amendments to PFRS 7: Disclosures -  |           |                    |                |
|                      | Offsetting Financial Assets and Financial  | ✓         |                    |                |
|                      | Liabilities  |           |                    |                |
|                      | Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition            |           | Effective          |                |
|                      | Disc losures   |           | 01/01/18           |                |
|                      | Amendments to PFRS 7: Additional hedge   |           |                    |                |
|                      | accounting disclosures (and consequential  |           | TE CC              |                |
|                      | amendments) resulting from the   |           | Effective 01/01/18 |                |
|                      | introduction of the hedge accounting   |           | 01/01/18           |                |
|                      | chapter in PFRS 9  |           |                    |                |
|                      | Amendments to PFRS 7: Servicing  |           |                    |                |
|                      | Contracts and Applicability of the<br>Amendments to PFRS 7 to Condensed            |           |                    | ✓              |
|                      | Interim Financial Statements   |           |                    |                |
| PFRS 8               | Operating Segments   | ✓         |                    |                |
| 111100               | Amendments to PFRS 8: Aggregation of   |           |                    |                |
|                      | Operating Segments and Reconciliation of   | ✓         |                    |                |
|                      | the Total of the Reportable Segments'  | •         |                    |                |
|                      | Assets to the Entity's Assets  |           |                    |                |
|                      | Amendments to PFRS 8: Aggregation of   |           |                    |                |
|                      | Segments, Reconciliation of the Total of<br>the Reportable Segments' Assets to the | ✓         |                    |                |
|                      | Entity's Assets  |           |                    |                |
| PFRS9                | Financial Instruments: Classification and  |           | Effective          |                |
| 1110,                | Measurement of Financial Assets  |           | 01/01/18           |                |
|                      | Financial Instruments: Classification and  |           | Effective          |                |
|                      | Measurement of Financial Liabilities   |           | 01/01/18           |                |
|                      | Amendments to PFRS 9: Mandatory  |           | Effective          |                |
|                      | Effective Date of PFRS 9 and Transition Disclosures                                |           | 01/01/18           |                |
|                      | PFRS 9, Financial Instruments (Hedge   |           |                    |                |
|                      | Accounting and amendments to PFRS 9,   |           | Effective          |                |
|                      | PFRS 7 and PAS 39)   |           | 01/01/18           |                |
|                      | PFRS 9, Financial Instruments  |           | Effective          |                |
|                      | ·  |           | 01/01/18           |                |
| PFRS 10              | Consolidated Financial Statements  |           |                    | ✓              |
|                      | Amendments to PFRS 10: Transition  |           |                    | ✓              |
|                      | Guidance   |           |                    |                |
|                      | Amendments to PFRS 10: Investment  |           |                    | ✓              |
|                      | Entities PERC 10 C I   |           |                    |                |
|                      | Amendments to PFRS 10: Sale or<br>Contribution of Assets Between an                |           |                    | ✓              |
|                      | Investor and its Associate or Joint Venture  |           |                    | **             |
|                      | Amendments to PFRS 10: Investment  |           |                    |                |
|                      | Entities: Applying the Consolidation   |           |                    | ✓              |
|                      | Exception  |           |                    |                |
| PFRS 11              | Joint Arrangements   | ✓         |                    |                |
|                      | Amendments to PFRS 11: Transition  | ✓         |                    |                |
|                      | Guidance   |           | 1                  |                |
|                      | Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint           |           |                    | <b>√</b>       |
|                      | Operations   |           |                    | · ·            |
| PFRS 12              | Disclosures of Interests in Other Entities   | ✓         |                    |                |
| 111012               | Amendments to PFRS 12: Transition  |           |                    |                |
|                      | Guidance   | ✓         |                    |                |
|                      | Amendments to PFRS 12: Investment  | ✓         |                    |                |
|                      | Entities   | ,         |                    |                |
|                      | Amendments to PFRS 12: Investment  |           |                    | ✓              |

| AND INTERPR   | INANCIAL REPORTING STANDARDS RETATIONS December 31, 2016 | Adop te d | Not Early<br>Adopted | Not Applicable |
|---------------|--|-----------|----------------------|----------------|
| Encure as ord | Entities Applying the                                    | Adopted   | Auopicu              | NotApplicable  |
|               | Consolidation Exception                                  |           |                      |                |
| PFRS 13       | Fair Value Measurement                                   | ✓         |                      |                |
|               | Amendment to PFRS 13: Short-term                         | <b>√</b>  |                      |                |
|               | Receivables and Payables                                 | <b>V</b>  |                      |                |
|               | Amendment to PFRS 13: Portfolio                          |           |                      | ✓              |
|               | Exception  |           |                      | ·              |
| PFRS 14       | Regulatory Deferral Accounts                             |           |                      | ✓              |
| PFRS 15       | Revenue from Contracts with Customers                    |           | Effective            |                |
|               |  |           | 01/01/18*            |                |
|               | Amendments to PFRS 15, Clarifications to                 |           | Effective            |                |
|               | PFRS 15  |           | 01/01/18*            |                |
| PFRS 16       | Leases   |           | Effective            |                |
| TO 1 1 1      | 4 0 1 1  |           | 01/01/19             |                |
|               | unting Standards   |           |                      |                |
| PAS 1         | Presentation of Financial Statements                     |           |                      |                |
| (Revised)     | Amendments to PAS 1: Capital Disclosure                  | <b>V</b>  |                      |                |
|               | Amendments to PAS 1: Puttable Financial                  |           |                      | <b>√</b>       |
|               | Instruments and Obligations Arising on<br>Liquidation    |           |                      | ·              |
|               | Amendments to PAS 1: Presentation of                     |           |                      |                |
|               | Items of Other Comprehensive Income                      | ✓         |                      |                |
|               | Amendments to PAS 1 (Revised):                           |           |                      |                |
|               | Disclosure Initiative                                    | ✓         |                      |                |
| PAS 2         | Inventories  |           |                      | ✓              |
| PAS 7         | Statement of Cash Flows                                  | ✓         |                      |                |
|               | Amendments to PAS 7: Disclosure                          |           | Effective            |                |
|               | Initiative   |           | 01/01/17             |                |
| PAS 8         | Accounting Policies, Changes in                          |           |                      |                |
|               | Accounting Estimates and Errors                          | ✓         |                      |                |
| PAS 10        | Events after the Reporting Period                        | ✓         |                      |                |
| PAS 11        | Construction Contracts                                   |           |                      | ✓              |
| PAS 12        | Income Taxes   | ✓         |                      |                |
|               | Amendments to PAS 12- Deferred Tax:                      |           |                      | <b>√</b>       |
|               | Recovery of Underlying Assets                            |           |                      | v              |
|               | Amendments to PAS 12: Recognition of                     |           | Effective            |                |
|               | Deferred Tax   |           | 01/01/17             |                |
|               | Assets for Unrealized Losses                             |           | 01/01/1/             |                |
| PAS 16        | Property, Plant and Equipment                            | ✓         |                      |                |
|               | Amendment to PAS 16: Revaluation                         |           |                      |                |
|               | Method - Proportionate Restatement of                    |           |                      | <b>√</b>       |
|               | Accumulated Depreciation on Revaluation                  |           |                      | v              |
|               |  |           |                      |                |
|               | Amendments to PAS 16: C brification of                   |           |                      |                |
|               | Acceptable Methods of Depreciation and                   | ✓         |                      |                |
|               | Amortization   |           |                      |                |
|               | Amendments to PAS 16, A griculture:                      |           |                      |                |
|               | Bearer Plants  |           |                      | ✓              |
| PAS 17        | Leases   | ✓         |                      |                |
| PAS 18        | Revenue  | ✓         |                      |                |
|               |  |           |                      |                |
| PAS 19        | Employee Benefits  | ✓         |                      |                |
| (Revised)     | Amendments to PAS 19: Actuarial Gains                    | ✓         |                      |                |
| •             | and Losses, Group Plans and Disclosures                  | •         |                      |                |
|               | Amendments to PAS 19: Defined Benefit                    | ✓         |                      |                |
|               | Plans: Employee Contribution                             | •         |                      |                |
|               | Amendments to PAS 19: Discount Rate:                     | ✓         |                      |                |
|               | Regional Market Issue                                    | •         |                      |                |
| PAS 19        | Employee Benefits  | ✓         |                      |                |
| (A mended)    |  |           |                      |                |

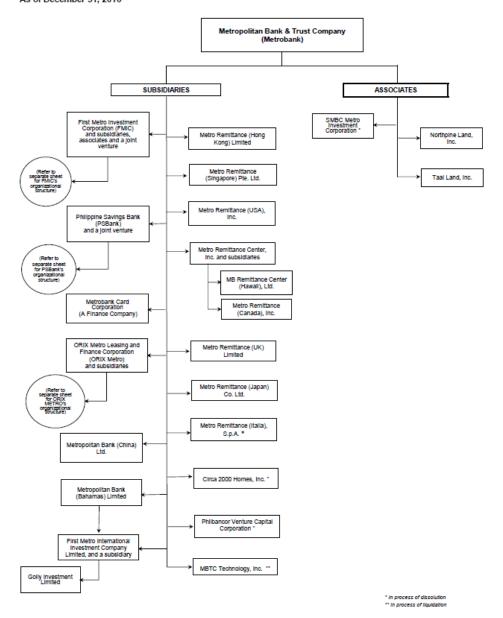
| AND INTERPR       |  | 43       | Not Early | NI-44- P       |
|-------------------|--|----------|-----------|----------------|
| Effective as of D | ecember 31,2016  Disc losure of Government Assistance                                | Adopte d | Adopted   | Not Applicable |
| PAS 21            | The Effects of Changes in Foreign  |          |           |                |
| PAS 21            | Exchange Rates   | ✓        |           |                |
|                   | Amendment: Net Investment in a Foreign   |          |           |                |
|                   | Operation  |          |           | ✓              |
| PAS 23            | Borrowing Costs  |          |           |                |
| (Revised)         |  | ✓        |           |                |
| PAS 24            | Related Party Disclosures  | ✓        |           |                |
| (Revised)         | Amendments to PAS 24: Key Management   | ✓        |           |                |
|                   | Personnel  | •        |           |                |
| PAS 26            | Accounting and Reporting by Retirement   |          |           | <b>√</b>       |
|                   | Benefit Plans  |          |           | ,              |
| PAS 27            | Separate Financial Statements  | ✓        |           |                |
| (A mended)        | Amendments for investment entities   |          |           | ✓              |
|                   | Amendments to PAS 27: Equity Method in   | ✓        |           |                |
|                   | Separate Financial Statements  |          |           |                |
| PAS 28            | Investments in Associates and Joint  | ✓        |           |                |
| (A mended)        | Ventures   |          |           |                |
|                   | Amendments to PAS 28 (Amended): Sale   |          |           | ✓              |
|                   | or C ontribution of Assets between an<br>Investor and its Associate or Joint Venture |          |           | **             |
|                   | Amendments to PAS 28 (Amended):  |          |           |                |
|                   | Investment Entities: Applying the  |          |           | _              |
|                   | Consolidation Exception  |          |           | ,              |
| PAS 29            | Financial Reporting in Hyperinflationary   |          |           |                |
| 1 A3 2)           | Economies  |          |           | ✓              |
| PAS 31            | Interests in Joint Venture   | ✓        |           |                |
| PAS 32            | Financial Instruments: Disclosure and  |          |           |                |
| 1115 02           | Presentation   | ✓        |           |                |
|                   | Amendments to PAS 32: Puttable Financial   |          |           |                |
|                   | Instruments and Obligations Arising on   |          |           | ✓              |
|                   | Liquidation  |          |           |                |
|                   | Amendments to PAS 32: Classification of  |          |           | <b>√</b>       |
|                   | Rights Issues  |          |           | ,              |
|                   | Amendments to PAS 32: Offsetting   | ✓        |           |                |
|                   | Financial Assets and Financial Liabilities   |          |           |                |
| PAS 33            | Earnings per Share   | ✓        |           | ,              |
| PAS 34            | Interim Financial Reporting  |          |           | ✓              |
|                   | Amendment to PAS 34: Disclosure of   |          |           |                |
|                   | information 'E kewhere in the Interim  |          |           | <b>√</b>       |
| PAS 36            | financial report' Impairment of Assets   | <b>√</b> | -         |                |
| PAS 30            | Amendments to PAS 36: Recoverable  | •        |           |                |
|                   | Amount Disclosures for Non-Financial   | ✓        |           |                |
|                   | Assets   | ·        |           |                |
| PAS 37            | Provisions, Contingent Liabilities and   |          |           | 1              |
| 11100,            | Contingent Assets  | ✓        |           |                |
| PAS 38            | Intangible Assets  | ✓        |           |                |
|                   | Amendments to PAS 38: Revaluation  |          |           |                |
|                   | Method - Proportionate Restatement Of  |          |           | <b>√</b>       |
|                   | Accumulated Amortization   |          |           | ,              |
|                   |  |          |           |                |
|                   | Amendments to PAS 38: C brification of   |          |           |                |
|                   | Acceptable Methods of Depreciation and   | ✓        |           |                |
|                   | Amortization   |          |           | ļ              |
| PAS 39            | Financial Instruments: Recognition and   | ✓        |           |                |
|                   | Measurement  |          | +         | 1              |
|                   | Amendments to PAS 39: Transition and   | ✓        |           |                |
|                   | Initial Recognition of Financial Assets and Financial Liabilities                    | •        |           |                |
|                   | Amendments to PAS 39: Cash Flow Hedge  |          |           | 1              |
|                   | Accounting of Forecast Intragroup  |          |           | ✓              |

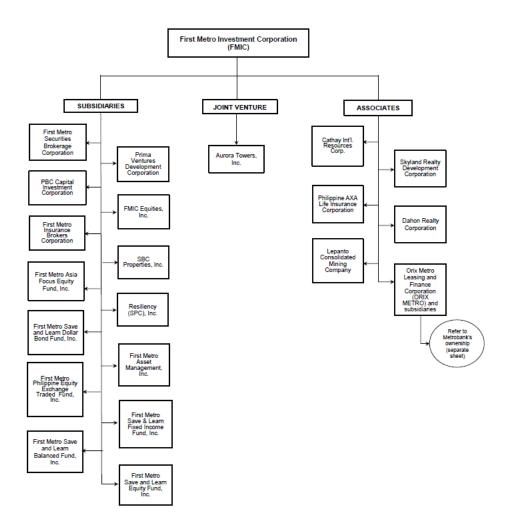
|  | E FINANCIAL REPORTING STANDARDS   |              |                      |                |
|--|---|--------------|----------------------|----------------|
|  | RPRETATIONS<br>of December 31, 2016   | Adopte d     | Not Early<br>Adopted | Not Applicable |
| Elective as  | Transactions  | Adopted      | Auopteu              | NotApplicable  |
|  | Amendments to PAS 39: The Fair Value  | ✓            |                      |                |
|  | Option  | ✓            |                      |                |
|  | Amendments to PAS 39: Financial   |              |                      | ✓              |
|  | Guarantee Contracts   |              |                      | ,              |
|  | Amendments to PAS 39: Reclassification  | ✓            |                      |                |
|  | of Financial Assets   |              |                      |                |
|  | Amendments to PAS 39: Reclassification  | ,            |                      |                |
|  | of Financial Assets - Effective Date and<br>Transition  | ✓            |                      |                |
|  | Amendment to PAS 39: Embedded   |              |                      |                |
|  | Derivatives   | ✓            |                      |                |
|  | Amendment to PAS 39: Eligible Hedged  |              |                      |                |
|  | Items   | ✓            |                      |                |
|  | Amendment to PAS 39: Novation of  |              |                      |                |
|  | Derivatives and Continuation of Hedge   |              |                      | ✓              |
|  | Accounting  |              |                      |                |
|  | Amendments to PAS 39: Hedge   |              |                      | ✓              |
| TD 1 C 1 C   | Accounting  |              |                      |                |
| PAS 40   | Investment Property   | ✓            |                      | 1              |
|  | Amendments to PAS 40: C barifying the Interrelationship between PFRS 3 and PAS                    |              |                      |                |
|  | 40 when Classifying Property as   | ✓            |                      |                |
|  | Investment Property or Owner-Occupied   |              |                      |                |
|  | Property  |              |                      |                |
| PAS 41   | Agriculture   |              |                      | ✓              |
|  | Amendments to PAS 41, A griculture:   |              |                      | ✓              |
|  | Bearer Plants   |              |                      | V              |
| Philippine I   | nte rpre tatio ns   |              |                      |                |
| IFRIC 1 Changes in Existing Decommissioning, Restoration |   |              |                      | ✓              |
|  | and Similar Liabilities   |              |                      | · ·            |
| IFRIC 2  | Members' Share in Co-operative Entities and   |              |                      | <b>√</b>       |
|  | Similar Instruments   |              |                      | ,              |
| IFRIC 4  | Determining Whether an Arrangement Contains a   | ✓            |                      |                |
| TEDIO -  | Lease   |              |                      |                |
| IFRIC 5  | Rights to Interests arising from Decommissioning,<br>Restoration and Environmental Rehabilitation |              |                      | ✓              |
|  | Funds   |              |                      | · ·            |
| IFRIC 6  | Liabilities arising from Participating in a Specific  |              |                      |                |
| II KIC U   | Market - Waste Electrical and Electronic  |              |                      | ✓              |
|  | Equipment   |              |                      |                |
| IFRIC 7  | Applying the Restatement Approach under PAS 29  |              |                      |                |
|  | Financial Reporting in Hyperinflationary  |              |                      | ✓              |
|  | Economies   |              |                      | ļ              |
| IFRIC 8  | Scope of PFRS 2   |              |                      | <u> </u>       |
| IFRIC 9  | Reassessment of Embedded Derivatives  |              |                      | ✓              |
|  | Amendments to Philippine Interpretation IFRIC-9:  |              |                      | ✓              |
| IEDIC 10   | Embedded Derivatives Interim Financial Reporting and Impairment                                   |              |                      | <b>√</b>       |
| IFRIC 10<br>IFRIC 11                                     | PFRS 2 – Group and Treasury Share Transactions  |              |                      |                |
| IF KIC II  | (replaced by amendments to PFRS 2)  |              |                      | ✓              |
| IFRIC 12   | Service Concession Arrangements   |              |                      | <b>√</b>       |
| IFRIC 13 Customer Loyalty Programmes                     |   | <b>√</b>     |                      |                |
| IFRIC 14 The Limit on a Defined Benefit Asset, Minimum   |   |              |                      | 1              |
| 11 III 17  | Funding Requirements and their Interaction  | ✓            |                      |                |
|  | Amendments to Philippine Interpretations IFRIC -  |              |                      |                |
|  | 14, Prepayments of a Minimum Funding  | $\checkmark$ |                      |                |
|  | Requirement   |              |                      |                |
| IFRIC 16   | Hedges of a net Investment in a Foreign Operation   |              |                      | ✓              |
| IFRIC 17   | Distributions of Non-cash Assets to Owners  |              |                      | ✓              |
| IFRIC 18   | Transfers of Assets from Customers  |              |                      | ✓              |

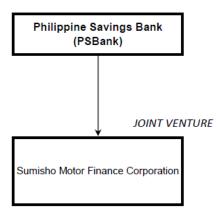
| AND INTE  | IE FINANCIAL REPORTING STANDARDS<br>RPRETATIONS    |          | Not Early |                |
|---|--|----------|-----------|----------------|
| Effective as  | of December 31, 2016                               | Adopte d | Adopted   | Not Applicable |
| IFRIC 19  | Extinguishing Financial Liabilities with Equity    |          |           | _              |
|   | Instruments  |          |           | •              |
| IFRIC 20  | Stripping Costs in the Production Phase of a       |          |           | <b>√</b>       |
|   | Surface Mine                                       |          |           | •              |
| IFRIC 21  | Levies   | ✓        |           |                |
| SIC-7   | Introduction of the Euro                           |          |           | ✓              |
| SIC-10  | Government Assistance - No Specific Relation to    |          |           | /              |
| Operating Activities                                |  |          |           | · ·            |
| SIC-12  | Consolidation – Special Purpose Entities           |          |           | <b>√</b>       |
|   | Amendments to SIC-12: Scope of SIC 12              |          |           | · ·            |
| SIC-13  | Jointly Controlled Entities – Non Monetary         |          |           | <b>√</b>       |
|   | Contributions by Venturers                         |          |           | · ·            |
| SIC-15  | Operating Leases - Incentives                      | ✓        |           |                |
| SIC-25  | Income Taxes- Changes in the Tax Status of an      |          |           | <b>√</b>       |
|   | Entity or its Shareholders                         |          |           | <b>'</b>       |
| SIC-27  | Evaluating the Substance of Transactions Involving | ✓        |           |                |
|   | the Legal Form of a Lease                          | •        |           |                |
| SIC-29 Service Concession Arrangements: Disclosures |  |          |           | ✓              |
| SIC-31 Revenue - Barter Transactions Involving      |  |          |           | <b>√</b>       |
|   | Advertising Services                               |          |           | <b>'</b>       |
| SIC-32  | Intangible Assets - Web Site Costs                 |          |           | ✓              |

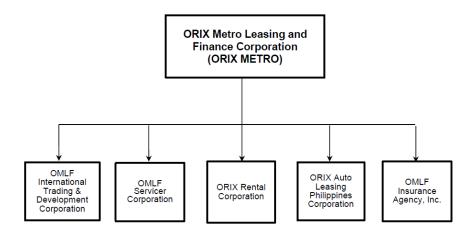
Standards and Interpretations applicable to annual periods beginning on or after January 1, 2017 (where early application is allowed) will be adopted by the Bank as they become effective.

<sup>\*</sup>Subject to approval by the Board of Accountancy
\*\*Original effective date of January 1, 2016 of the amendment was postponed by the FRSC on January 13, 2016, until the IASB has completed its broader review of the research project on equity accounting.









# PHILIPPINE SAVINGS BANK SHCEDULE OF FINANCIAL PERFORMANCE INDICATORS

|   | December 31, 2016 | December 31, 2015 |
|---|-------------------|-------------------|
| PROFITABILITY RATIOS Return on Assets (Annualized)  |                   |                   |
| <u>Net Income</u><br>Average Total Resources  | 1.34%             | 1.49%             |
| Return on Equity (Annualized)   |                   |                   |
| <u>Net Income (Annualized)</u><br>Average Stockholders' Equity  | 12.50%            | 12.74%            |
| Net Interest Margin   |                   |                   |
| <u>Net Interest Income</u><br>Average Eaming Assets   | 6.17%             | 6.37%             |
| Cost to Income Ratio  |                   |                   |
| Operating Expenses Excluding Provision<br><u>for Probable Losses and Income Taxes</u><br>Net Interest Income + Operating Income | 61.35%            | 64.43%            |
| SOLVENCY RATIOS   |                   |                   |
| Debt to Equity Ratio  |                   |                   |
| <u>Total Liabilities</u><br>Total Stockholders' Equity  | 8.82:1            | 7.83:1            |
| Asset-to-Equity Ratio   |                   |                   |
| <u>Total Assets</u><br>Total Stockholders' Equity   | 9.82:1            | 8.83:1            |
| Interest Rate Coverage Ratio  |                   |                   |
| <u>Earnings Before Interest and Taxes</u><br>Interest Expense   | 1.94:1            | 1.92:1            |
| <u>LIQUIDITY RATIOS</u>   |                   |                   |
| Liquidity Ratio   |                   |                   |
| <u>Current Assets</u><br>Current Liabilities  | 23.46%            | 28.72%            |
| Loans to Deposit Ratio  |                   |                   |
| <u>Gross Loans</u><br>Total Deposits  | 81.58%            | 86.51%            |
| Capital Adequacy Ratio  |                   |                   |
| <u>Total Qualifying Capital</u><br>Total Risk-Weighted Assets   | 14.07%            | 18.04%            |

# PHILIPPINE SAVINGS BANK

# SCHEDULE A - FINANCIAL ASSETS As of December 31, 2016

| Name of Issuing entity and association of each issue (i)    | Number of shares<br>or principal amount<br>of bonds and notes | Amount shown in<br>the balance sheet<br>(ii) | Valued based on<br>market quotation at<br>end of reporting<br>period<br>(iii) | In come a ccrued |
|---|---|--|---|------------------|
| Financial Assets at Fair<br>Value Through Profit or<br>Loss |   |  |   |                  |
| T re as ury Notes   | ₽46,521   | ₽43,326                                      | ₽43,326   | ₽669             |
| Government Bonds  | 1.227.586.800   | 1.360.249.610                                | 1,360,249,610   | 23.759.684       |
| Derivatives   | 520,037,018   | 499,211                                      | 499,211   |                  |
| Total FVPL Investments                                      | ₱1,747,670,339  | ₽1,360,792,147                               | ₽1,360,792,147  | P23,760,353      |
| Availab le-for-Sale (AFS) Debt Securities Government Bonds  |   |  |   |                  |
| Peso – denominated  | ₽500,000,000  | ₽517,571,945                                 | ₽517,571,945  | ₽13,406,250      |
| Dollar – denominated  | 5,663,108,000   | 7,742,852,890                                | 7,742,852,890   | 168,566,579      |
| Treasury Notes  | 200,006,467   | 202,006,411                                  | 202,006,411   | 1,249,203        |
| Private Corporation   | , ,   | · · ·  | , ,   | , ,              |
| Peso – denominated  | 2,355,300,000   | 2,358,045,541                                | 2,358,045,541   | 25,041,792       |
| Dollar – denominated  | 2,237,400,000   | 2,287,623,206                                | 2,287,623,206   | 27,114,035       |
| Total   | ₽10,955,814,467   | <b>₽</b> 13,108,099,993                      | ₽13,108,099,993   | ₽235,377,859     |
| Available-for-Sale (AFS)<br>Equity Securities               |   |  |   |                  |
| Quoted  | 2,728,700   | 5,342,987                                    | 5,342,987   | _                |
| Unquoted  | 3,866,020   | 2,369,878                                    | 2,369,878   | _                |
|   | 6,594,720   | 7,712,865                                    | 7,712,865   |                  |
| Total AFS Investments                                       | ₱10,962,409,187   | P13,115,812,858                              | ₱13,115,812,858   | ₽235,377,859     |
| Held-to-Maturity  |   |  |   |                  |
| Government Bonds  | ₽6,215,000,000  | ₽8,654,704,503                               | ₽8,102,206,732  | ₽180,879,614     |
| T re as ury Notes   | 9,671,000,000   | 11,391,650,430                               | 9,719,586,862   | 176,058,677      |
| Private Corporation   | ,                       | , , ,  | ,                                       | , , , , ,        |
| Peso – denominated  | 1,810,000,000   | 1,816,160,965                                | 2,620,979,612   | 12,162,371       |
| Dollar – denominated  | 1,243,000,000   | 1,294,370,731                                | 2,050,207,079   | 20,102,375       |
| Total HTM Investments                                       | ₱18.939.000.000   | P23.156.886.629                              | ₽22.492.980.285   | P389,203,037     |

Each issue shall be stated separately, except that reasonable grouping, without enumeration may be made of (a) securities issued or guaranteed by the Philippine Government or its agencies and (b) securities issued by others for which the amounts in the aggregate are not more than two percent of total assets.

State the basis of determining the amounts shown in the column. This column shall be totaled to correspond to the respective balance sheet caption or captions.

iii. This column may be omitted if all amounts that would be shown are the same as in the immediate preceding column.

# PHILIPPINE SAVINGS BANK

# SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES, AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) As of December 31, 2016

|  | Name and<br>Designation<br>of Debtor<br>(i) | Balance at<br>Beginning<br>of the<br>Period | Additions | Amounts<br>Collected<br>(ii) | Amounts<br>Writte n-off<br>(iii) | Current | Not Current | Balance at<br>End of the<br>Period |  |
|--|---|---|-----------|------------------------------|----------------------------------|---------|-------------|------------------------------------|--|
|--|---|---|-----------|------------------------------|----------------------------------|---------|-------------|------------------------------------|--|

### **NONE TO REPORT**

Note: Transactions to these parties are made in the ordinary course of business.

i. Show separately accounts receivables and note receivable. In case of notes receivable, indicate pertinent information such as the due date, interest rate, terms or repayment and collateral, if any.

ii. If collection was other than in cash, explain.

iii. Give reasons for write-off.

# **PHILIPPINE SAVINGS BANK**

### SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS As of December 31, 2016

| Name and Designation of debtors Balance at beginning of period | Additions | Amounts<br>collected<br>(i) | Amounts<br>written off<br>(ii) | Current | Not Current | Balance at<br>end of the<br>period |
|--|-----------|-----------------------------|--------------------------------|---------|-------------|------------------------------------|
|--|-----------|-----------------------------|--------------------------------|---------|-------------|------------------------------------|

**NOT APPLICABLE** 

<sup>(</sup>i) If collection was other than in cash, explain . (ii) Give reasons for write off.

# **PHILIPPINE SAVINGS BANK** SCHEDULE D - INTANGIBLE ASSETS As of December 31, 2016

| Description<br>(i) | Beginning<br>Balance | Additions at<br>Cost<br>(ii) | Charge to cost and expenses | Charge to other accounts | Other changes additions (deductions) (iii) | Ending<br>Balance |
|--------------------|----------------------|------------------------------|-----------------------------|--------------------------|--|-------------------|
| Goodwill           | ₽53,558,338          | ₽_                           | ₽_                          | 믿                        | ₽_   | ₽53,558,338       |
| Software Costs     | 355,178,046          | 170,466,198                  | (111,160,451)               | -                        | ı  | 414,483,793       |
| Branch Licenses    | 35,723,737           | 1,400,000                    | -                           | -                        | -  | 37,123,737        |
|                    | <b>P</b> 444,460,121 | ₽171,866,198                 | (₱111,160,451)              | P_                       | ₽_   | ₽505,165,868      |

<sup>(</sup>i) All items presented are classified as Intangible Assets and no item is classified as Other Assets

<sup>(</sup>ii) All additions to costs represents acquisitions made by the Bank and are paid in cash and some are in installment basis.

<sup>(</sup>iii) If provision for amortization of intangible assets is credited in the books directly to intangible asset account, the amounts shall be stated with explanations including the accounts charged. Clearly state the nature of deductions if these represent anything other than regular amortization.

# SCHEDULE E - LONG TERM DEBT As of December 31, 2016

| Title of Issue and type of obligation (i) | Amount<br>authorized by<br>indenture | Amount shown under caption "Current portion of Long-Term Debt" in related balance sheet (ii) | Amount shown under<br>caption "Long-Term<br>Debt" in related<br>balance sheet<br>(iii) | Interest<br>Rate | Maturity Date |
|---|--------------------------------------|--|--|------------------|---------------|
| Subordinated Debt                         | P3,000,000,000                       | ₽2,999,264,700   | -  | 5.75%            | Feb. 21, 2017 |
| Subordinated Debt                         | 3,000,000,000                        | -  | 2,976,467,410  | 5.50%            | Aug. 23, 2024 |

<sup>(</sup>i) Include in this column each type of obligation authorized.
(ii) This column is to be totaled to correspond to the related balance sheet caption.
(iii) Include in this column details as to interest rates, amounts or number of periodic installments, and maturity dates.

## SCHEDULE F - INDEBTEDNESS TO RELATED PARTIES (LONG TERM LOANS FROM RELATED PARTIES) As of December 31, 2016

| Name of Related Party<br>(i) | Balance<br>at Beginning of the<br>Period | Balance<br>at the End of the<br>Period<br>(ii) |
|------------------------------|--|--|
|------------------------------|--|--|

NONE TO REPORT

 <sup>(</sup>i) The related parties named shall be grouped as in Schedule D. The information called for shall be stated separately for any persons whose investments were shown separately in such related schedule.
 (ii) For each affiliate named in the first column, explain in a note here to the nature and purpose of any material increase during the period that is in excess of 10 percent of the related balance sheet at either the beginning or end of the period.

## SCHEDULE G - GUARANTEES OF SECURITIES OF OTHER ISSUES As of December 31, 2016

| Name of issuing<br>entity of securities<br>guaranteed by the<br>company for which<br>the statement is filed | Title of issue of each class of securities guaranteed | Total amount<br>guaranteed and<br>outstanding<br>(i) | Amount owned by<br>person for which<br>statement if filed | Nature of guarantee<br>(ii) |
|---|---|--|---|-----------------------------|
|---|---|--|---|-----------------------------|

# NONE TO REPORT

i. Each issue shall be stated separately, except that reasonable grouping, without enumeration may be made of
 (a) securities issued or guaranteed by the Philippine Government or its agencies and (b) securities issued by
 others for which the amounts in the aggregate are not more than two percent of total assets.
 ii. State the basis of determining the amounts shown in the column. This column shall be totaled to correspond to

the respective balance sheet caption or captions.

iii. This column may be omitted if all amounts that would be shown are the same as in the immediate preceding column.

# SCHEDULE H - CAPITAL STOCK As of December 31, 2016

| Title of Issue (i)              | Number of<br>Shares<br>Authorize d | Number of<br>Shares<br>Issued and<br>Outstanding<br>at shown<br>under related<br>Balance<br>Sheet<br>caption | Number of<br>Shares<br>reserved for<br>Options,<br>Warrants,<br>Conversion<br>and Other<br>Rights | Number of<br>Shares Held<br>by related<br>parties<br>(ii) | Dire ctors,<br>Officers, and<br>Emplo ye es | Others<br>(iii) |
|---------------------------------|------------------------------------|--|---|---|---|-----------------|
| Common Stock –<br>₽10 par value | 425,000,000                        | 240,252,491  | -   | 198,629,513   | 4,002,469                                   | 37,620,509      |

<sup>(</sup>i) Include each type of issue authorized.

<sup>(</sup>ii) Related parties referred to include persons for which separate financial statements are filed and those included in consolidated financial statements, other than the issuer of the particular security.

<sup>(</sup>iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

# Philippine Savings Bank

Financial Statements
December 31, 2016 and 2015
and for the Years Ended December 31, 2016, 2015 and 2014

and

Independent Auditor's Report





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Philippine Savings Bank

# Report on the Audit of the Financial Statements

# **Opinion**

We have audited the financial statements of Philippine Savings Bank ("the Bank"), which comprise the statements of condition as at December 31, 2016 and 2015 and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2016 and 2015, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Adequacy of allowance for credit losses on loans and receivables

The Bank's loans and receivables consist of consumer loans and corporate loans. The appropriateness of the allowance for credit losses on these loans and receivables is a key area of judgment for management. The Bank determines the allowance for credit losses on an individual basis for individually significant loans and receivables, and collectively for loans and receivables that are not individually significant. The identification of impairment and the determination of the recoverable amount are inherently uncertain processes involving various assumptions and factors. These include the financial condition of the counterparty, estimated future cash flows, and observable market prices and estimated net selling prices of the collateral. The use of assumptions could produce significantly different estimates of allowance for credit losses. The disclosures in relation to the allowance for credit losses are included in Notes 3 and 15 of the financial statements.

#### Audit Response

We obtained an understanding of the Bank's impairment calculation process, including the source of the underlying data and supporting systems, and performed tests over relevant controls. For allowance for credit losses calculated on an individual basis, we selected a sample of impaired loans and obtained an understanding of the borrower's business and financial capacity. We also tested the assumptions underlying the impairment identification and quantification of the allowance for credit losses. This was done by assessing whether the forecasted cash flows are based on the borrower's current financial condition, checking the payment history of the borrower including payments made subsequent to yearend, agreeing the value of the collateral to the appraisal reports, checking whether the discount rate represents the original effective interest rate (EIR) or the current EIR of the loan, and re-performing the impairment calculation.

For allowance for credit losses calculated on a collective basis, we tested the underlying models and the inputs to those models, such as historical loss rates and net flow rates. This was done by agreeing the details of the loan information used in the calculation of loss rates and net flow rates to the Bank's records and subsidiary ledgers, checking the delinquency age buckets of the loans, loan grades and loan groupings, and re-performing the calculation of the allowance for credit losses.

# Recoverability of deferred tax assets

The analysis of the recoverability of deferred tax assets was significant to our audit because the assessment process is complex and judgmental. It is also based on assumptions that are affected by expected future market or economic conditions and the expected performance of the Bank. The disclosures in relation to deferred income taxes are included in Notes 3 and 27 of the financial statements.





#### Audit Response

We obtained an understanding of the Bank's deferred income tax calculation process, including the applicable tax regulations. We reviewed the management's assessment on the availability of future taxable income in reference to financial forecast and tax strategies. We evaluated the management's forecast by comparing the loan portfolio and deposit growth rates with that of the industry and the historical performance of the Bank. We also reviewed the timing of the reversal of future taxable and deductible temporary differences.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 17-A, SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2016, but does not include the financial statements and our auditor's report thereon. The SEC Form 17-A, SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.





# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Bank to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 36 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine Savings Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Miguel U. Ballelos, Jr.

SYCIP GORRES VELAYO & CO.

Miguel U. Ballelos, Jr.

Miguel U. Ballelos, Jr.
Partner
CPA Certificate No. 109950
SEC Accreditation No. 1566-A (Group A),
June 9, 2016 valid until June 9, 2019
Tax Identification No. 241-031-088
BIR Accreditation No. 08-001998-114-2016,
February 15, 2016, valid until February 15, 2019
PTR No. 5908668, January 3, 2017, valid until December 31, 2017
Makati City

February 23, 2017



# PHILIPPINE SAVINGS BANK STATEMENTS OF CONDITION

| ASSETS         Cash and Other Cash Items         P2,778,009,185         P3,934,496,578           Due from Bangko Sentral ng Pilipinas (Note 16)         13,986,784,696         11,143,781,766           Due from Other Banks (Note 29)         1,838,630,022         1,861,110,141           Interbank Loans Receivable and Securities Purchased Under Resale Agreements (Note 7)         3,254,311,599         2,513,904,112           Fair Value Through Profit or Loss Investments (Note 8)         13,115,812,858         8,928,662,491           Held-to-Maturity Investments (Note 8)         13,115,812,858         8,928,662,491           Held-to-Maturity Investments (Note 8)         127,126,484         690,333,838           Property and Equipment (Note 10 and 29)         727,176,484         690,333,838           Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         10,780,893,056         894,231,737           Pime         115,811,946,185         98,553,753,813           Poposit Liabilities (Note 16)         158,387,318,602         134,296,308,127 </th <th></th> <th colspan="4">December 31</th>   |  | December 31     |                  |  |  |
|--|--|-----------------|------------------|--|--|
| Cash and Other Cash Items         P2,778,009,185         P3,934,496,578           Due from Bangko Sentral ng Pilipinas (Note 16)         13,986,784,696         11,143,781,766           Due from Other Banks (Note 29)         1,838,630,022         1,861,110,141           Interbank Loans Receivable and Securities Purchased Under Resale Agreements (Note 7)         3,254,311,599         2,513,904,112           Fair Value Through Profit or Loss Investments (Note 8)         13,60,792,147         2,821,437,211           Available-for-Sale Investments (Note 8)         13,115,812,888         8,928,662,491           Held-to-Maturity Investments (Note 8)         23,156,886,629         14,946,668,457           Loans and Receivables (Note 9)         727,176,484         690,333,388           Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 16)         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         P15,331,8602         136,993,796,533           Begin Interest and Oth  |  | 2016            | 2015             |  |  |
| Due from Bangko Sentral ng Pilipinas (Note 16)         13,986,784,696         11,143,781,766           Oue from Other Banks (Note 29)         1,838,630,022         1,861,110,141           Interbank Loans Receivable and Securities Purchased Under Resale Agreements (Note 7)         3,254,311,599         2,513,904,112           Fair Value Through Profit or Loss Investments (Note 8)         1,360,792,147         2,821,437,211           Available-for-Sale Investments (Note 8)         13,115,812,858         8,928,662,491           Held-to-Maturity Investments (Note 8)         23,156,886,629         14,946,668,457           Loans and Receivables (Note 9)         127,221,847,151         113,867,515,442           Investment in a Joint Venture (Notes 10 and 29)         727,176,484         690,333,383           Property and Equipment (Note 11)         2,667,170,4355         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,406,121           Other Assets (Note 16)         2         1,078,083,056         894,231,737           Enand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240  |  |                 |                  |  |  |
| Due from Other Banks (Note 29)   |  |                 |                  |  |  |
| Resale Agreements (Note 7)   |  | 13,986,784,696  |                  |  |  |
| Resale Agreements (Note 7)         3,254,311,599         2,513,904,112           Fair Value Through Profit or Loss Investments (Note 8)         1,360,792,147         2,821,437,211           Available-for-Sale Investments (Note 8)         13,115,812,858         8,928,662,491           Held-to-Maturity Investments (Note 8)         23,156,886,629         14,946,668,457           Loans and Receivables (Note 9)         127,221,847,151         113,867,515,442           Investment in a Joint Venture (Notes 10 and 29)         727,176,484         690,333,383           Property and Equipment (Note 11)         2,667,1708,308         3,344,154,413           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY           Liabilities         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Demand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,9   | · · · · · · · · · · · · · · · · · · ·                            | 1,838,630,022   | 1,861,110,141    |  |  |
| Fair Value Through Profit or Loss Investments (Note 8)   1,360,792,147   2,821,437,211   Available-for-Sale Investments (Note 8)   13,115,812,858   8,928,662,491   Held-to-Maturity Investments (Note 8)   23,156,886,629   14,946,668,457   Loans and Receivables (Note 9)   127,221,847,151   113,867,515,442   Investment in a Joint Venture (Notes 10 and 29)   727,176,484   690,333,838   Property and Equipment (Note 11)   2,667,170,455   2,746,074,371   Investment Properties (Note 12)   3,861,708,308   3,344,154,413   Deferred Tax Assets (Note 27)   1,300,724,234   1,194,416,550   Goodwill and Intangible Assets (Note 13)   505,165,868   444,460,121   Other Assets (Note 14)   1,078,083,056   894,231,737   P196,853,102,692   P169,331,247,228   P169,331,247,248   P169,3 | <b>Interbank Loans Receivable and Securities Purchased Under</b> |                 |                  |  |  |
| Available-for-Sale Investments (Note 8)   13,115,812,858   8,928,662,491   Held-to-Maturity Investments (Note 8)   23,156,886,629   14,946,668,457   Loans and Receivables (Note 9)   127,221,847,151   113,867,515,442   119,715,154,484   690,333,838   Property and Equipment (Note 11)   2,667,170,455   2,746,074,371   Investment Properties (Note 12)   3,861,708,308   3,344,154,413   Deferred Tax Assets (Note 27)   1,300,724,234   1,194,416,550   Goodwill and Intangible Assets (Note 13)   505,165,868   444,460,121   Chther Assets (Note 14)   1,078,083,055   894,231,737   P196,853,102,692   P169,331,247,228   P196,853,102,692   P169,331,247,228   P196,853,102,692   P169,331,247,228   P196,853,102,692   P169,331,247,228   P18,115,811,946,185   P18,115,811,946,185  | Resale Agreements (Note 7)                                       | 3,254,311,599   | 2,513,904,112    |  |  |
| Held-to-Maturity Investments (Note 8)  | Fair Value Through Profit or Loss Investments (Note 8)           | 1,360,792,147   | 2,821,437,211    |  |  |
| Loans and Receivables (Note 9)         127,221,847,151         113,867,515,442           Investment in a Joint Venture (Notes 10 and 29)         727,176,484         690,333,3838           Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           Eliabilities         P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY         Ended State of Stat  | Available-for-Sale Investments (Note 8)                          | 13,115,812,858  | 8,928,662,491    |  |  |
| Investment in a Joint Venture (Notes 10 and 29)         727,176,484         690,333,838           Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           LIABILITIES AND EQUITY         2         P196,853,102,692         P169,331,247,228           Liabilities         Peposit Liabilities (Note 16)         P15,339,143,653         P12,906,567,074           Demand         P15,339,143,653         P12,906,567,074         P18,206,267,074         P18,206,267,074         P18,206,288,288,288         P18,206,267,074         P18,206,267,274,074,074         P18,206,267,274,074,074,074         P18,206,267,274,074         P18,206,267,274,074,  | Held-to-Maturity Investments (Note 8)                            | 23,156,886,629  | 14,946,668,457   |  |  |
| Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           Example of Pis,331,02,692         P169,331,247,228           LIABILITIES AND EQUITY         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Pills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         −           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         2,402,524,910   | Loans and Receivables (Note 9)                                   | 127,221,847,151 | 113,867,515,442  |  |  |
| Property and Equipment (Note 11)         2,667,170,455         2,746,074,371           Investment Properties (Note 12)         3,861,708,308         3,344,154,413           Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY         1         1           Liabilities         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         6,993,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         −           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869   | <b>Investment in a Joint Venture</b> (Notes 10 and 29)           | 727,176,484     | 690,333,838      |  |  |
| Investment Properties (Note 12)   3,861,708,308   3,344,154,413     Deferred Tax Assets (Note 27)   1,300,724,234   1,194,416,550     Goodwill and Intangible Assets (Note 13)   505,165,868   444,460,121     Other Assets (Note 14)   1,078,083,056   894,231,737     P196,853,102,692   P169,331,247,228     LIABILITIES AND EQUITY   | Property and Equipment (Note 11)                                 | 2,667,170,455   | 2,746,074,371    |  |  |
| Deferred Tax Assets (Note 27)         1,300,724,234         1,194,416,550           Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY         P15,339,143,653         P12,906,567,074           Cavings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         —           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         2         402,524,910         2,402,524,910           Common Stock (Note 21)         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506  |  |                 | 3,344,154,413    |  |  |
| Goodwill and Intangible Assets (Note 13)         505,165,868         444,460,121           Other Assets (Note 14)         1,078,083,056         894,231,737           P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY           Liabilities         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         158,387,318,602         134,296,308,127           Bills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         —           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         2         402,524,910         2,402,524,910           Common Stock (Note 21)         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506 <td></td> <th></th> <td></td>   |  |                 |                  |  |  |
| Other Assets (Note 14)         1,078,083,056         894,231,737           P196,853,102,692         P169,331,247,228           LIABILITIES AND EQUITY           Liabilities         Peposit Liabilities (Note 16)           Demand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         Common Stock (Note 21)         2,402,524,910         2,402,524,910         2,402,524,910         2,402,524,910         2,402,524,910         2,4   |  |                 |                  |  |  |
| P196,853,102,692   P169,331,247,228  | 8 , ,  |                 |                  |  |  |
| LIABILITIES AND EQUITY           Liabilities         P15,339,143,653         P12,906,567,074           Demand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         158,387,318,602         134,296,308,127           Bills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         Common Stock (Note 21)         2,402,524,910         2,402,524,910         2,402,524,910         2,402,524,910         2,402,524,910         2,402,524,910         2,402,5  | ,  |                 | ₽169,331,247,228 |  |  |
| Liabilities         Deposit Liabilities (Note 16)         Demand       P15,339,143,653       P12,906,567,074         Savings       27,236,228,764       22,835,987,240         Time       115,811,946,185       98,553,753,813         Bills Payable (Note 17)       6,093,796,533       4,494,845,747         Subordinated Notes (Note 17)       5,975,732,110       5,952,051,581         Treasurer's, Cashier's and Manager's Checks       1,760,505,822       1,348,621,410         Accrued Taxes, Interest and Other Expenses (Note 18)       1,193,816,372       1,050,769,312         Financial Liabilities at FVPL (Note 8)       65,316,678       -         Income Tax Payable       466,880       8,055,422         Other Liabilities (Note 19)       3,338,477,499       3,005,540,869         Equity         Common Stock (Note 21)       2,402,524,910       2,402,524,910         Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317   |  | , , ,           | <u></u>          |  |  |
| Liabilities         Deposit Liabilities (Note 16)         Demand       P15,339,143,653       P12,906,567,074         Savings       27,236,228,764       22,835,987,240         Time       115,811,946,185       98,553,753,813         Bills Payable (Note 17)       6,093,796,533       4,494,845,747         Subordinated Notes (Note 17)       5,975,732,110       5,952,051,581         Treasurer's, Cashier's and Manager's Checks       1,760,505,822       1,348,621,410         Accrued Taxes, Interest and Other Expenses (Note 18)       1,193,816,372       1,050,769,312         Financial Liabilities at FVPL (Note 8)       65,316,678       -         Income Tax Payable       466,880       8,055,422         Other Liabilities (Note 19)       3,338,477,499       3,005,540,869         Equity         Common Stock (Note 21)       2,402,524,910       2,402,524,910         Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317   | LIABILITIES AND EQUITY   |                 |                  |  |  |
| Demand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         2         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506         2,818,083,506           Surplus Reserves (Note 30)         1,035,275,317         1,035,275,317  |  |                 |                  |  |  |
| Demand         P15,339,143,653         P12,906,567,074           Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         6,093,796,533         4,494,845,747           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         2         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506         2,818,083,506           Surplus Reserves (Note 30)         1,035,275,317         1,035,275,317  | <b>Deposit Liabilities</b> (Note 16)                             |                 |                  |  |  |
| Savings         27,236,228,764         22,835,987,240           Time         115,811,946,185         98,553,753,813           Bills Payable (Note 17)         158,387,318,602         134,296,308,127           Subordinated Notes (Note 17)         5,975,732,110         5,952,051,581           Treasurer's, Cashier's and Manager's Checks         1,760,505,822         1,348,621,410           Accrued Taxes, Interest and Other Expenses (Note 18)         1,193,816,372         1,050,769,312           Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         176,815,430,496         150,156,192,468           Equity         2,402,524,910         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506         2,818,083,506           Surplus Reserves (Note 30)         1,035,275,317         1,035,275,317  |  | P15.339.143.653 | ₽12,906,567,074  |  |  |
| Time115,811,946,18598,553,753,813Bills Payable (Note 17)158,387,318,602134,296,308,127Subordinated Notes (Note 17)5,975,732,1105,952,051,581Treasurer's, Cashier's and Manager's Checks1,760,505,8221,348,621,410Accrued Taxes, Interest and Other Expenses (Note 18)1,193,816,3721,050,769,312Financial Liabilities at FVPL (Note 8)65,316,678-Income Tax Payable466,8808,055,422Other Liabilities (Note 19)3,338,477,4993,005,540,869Equity176,815,430,496150,156,192,468Equity2,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317   | Savings  |                 |                  |  |  |
| Bills Payable (Note 17)158,387,318,602134,296,308,127Subordinated Notes (Note 17)6,093,796,5334,494,845,747Subordinated Notes (Note 17)5,975,732,1105,952,051,581Treasurer's, Cashier's and Manager's Checks1,760,505,8221,348,621,410Accrued Taxes, Interest and Other Expenses (Note 18)1,193,816,3721,050,769,312Financial Liabilities at FVPL (Note 8)65,316,678-Income Tax Payable466,8808,055,422Other Liabilities (Note 19)3,338,477,4993,005,540,869Equity176,815,430,496150,156,192,468Equity2,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317  |  |                 |                  |  |  |
| Bills Payable (Note 17)6,093,796,5334,494,845,747Subordinated Notes (Note 17)5,975,732,1105,952,051,581Treasurer's, Cashier's and Manager's Checks1,760,505,8221,348,621,410Accrued Taxes, Interest and Other Expenses (Note 18)1,193,816,3721,050,769,312Financial Liabilities at FVPL (Note 8)65,316,678-Income Tax Payable466,8808,055,422Other Liabilities (Note 19)3,338,477,4993,005,540,869Equity176,815,430,496150,156,192,468Equity2,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317  |  |                 |                  |  |  |
| Subordinated Notes (Note 17)       5,975,732,110       5,952,051,581         Treasurer's, Cashier's and Manager's Checks       1,760,505,822       1,348,621,410         Accrued Taxes, Interest and Other Expenses (Note 18)       1,193,816,372       1,050,769,312         Financial Liabilities at FVPL (Note 8)       65,316,678       —         Income Tax Payable       466,880       8,055,422         Other Liabilities (Note 19)       3,338,477,499       3,005,540,869         Equity       176,815,430,496       150,156,192,468         Equity       2,402,524,910       2,402,524,910       2,402,524,910         Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317  | Bills Pavable (Note 17)  |                 |                  |  |  |
| Treasurer's, Cashier's and Manager's Checks       1,760,505,822       1,348,621,410         Accrued Taxes, Interest and Other Expenses (Note 18)       1,193,816,372       1,050,769,312         Financial Liabilities at FVPL (Note 8)       65,316,678       -         Income Tax Payable       466,880       8,055,422         Other Liabilities (Note 19)       3,338,477,499       3,005,540,869         Equity       176,815,430,496       150,156,192,468         Equity       2,402,524,910       2,402,524,910       2,402,524,910         Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317   |  |                 |                  |  |  |
| Accrued Taxes, Interest and Other Expenses (Note 18)1,193,816,3721,050,769,312Financial Liabilities at FVPL (Note 8)65,316,678–Income Tax Payable466,8808,055,422Other Liabilities (Note 19)3,338,477,4993,005,540,869Equity176,815,430,496150,156,192,468Equity2,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317  |  |                 |                  |  |  |
| Financial Liabilities at FVPL (Note 8)         65,316,678         -           Income Tax Payable         466,880         8,055,422           Other Liabilities (Note 19)         3,338,477,499         3,005,540,869           Equity         176,815,430,496         150,156,192,468           Equity         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506         2,818,083,506           Surplus Reserves (Note 30)         1,035,275,317         1,035,275,317  |  |                 |                  |  |  |
| Income Tax Payable466,8808,055,422Other Liabilities (Note 19)3,338,477,4993,005,540,869Equity176,815,430,496150,156,192,468Equity2,402,524,9102,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317  |  |                 | -                |  |  |
| Other Liabilities (Note 19)3,338,477,4993,005,540,869176,815,430,496150,156,192,468EquityCommon Stock (Note 21)2,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317   | ` '  |                 | 8 055 422        |  |  |
| Equity2,402,524,9102,402,524,9102,402,524,910Capital Paid in Excess of Par Value2,818,083,5062,818,083,506Surplus Reserves (Note 30)1,035,275,3171,035,275,317   |  |                 |                  |  |  |
| Equity         2,402,524,910         2,402,524,910           Capital Paid in Excess of Par Value         2,818,083,506         2,818,083,506           Surplus Reserves (Note 30)         1,035,275,317         1,035,275,317  | Other Diabilities (100c 17)                                      |                 |                  |  |  |
| Common Stock (Note 21)       2,402,524,910       2,402,524,910         Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317  | Equity   | 170,013,430,470 | 130,130,172,400  |  |  |
| Capital Paid in Excess of Par Value       2,818,083,506       2,818,083,506         Surplus Reserves (Note 30)       1,035,275,317       1,035,275,317   |  | 2.402.524.910   | 2.402.524.910    |  |  |
| <b>Surplus Reserves</b> (Note 30) <b>1,035,275,317</b> 1,035,275,317   |  |                 |                  |  |  |
|  |  |                 |                  |  |  |
| <b>Surplus</b> (Note 21) <b>15,163,512,433</b> 13,433,426,596  | • /  | 15,163,512,433  |                  |  |  |
| Net Unrealized Gain (Loss) on Available-for-Sale Investments   |  | , , ,           | 10, 100, 120,000 |  |  |
|  |  |                 | 179,775          |  |  |
|  |  |                 | (471,371,011)    |  |  |
| Equity in Remeasurement Gains on Retirement Plan of a Joint  |  |                 | (1.1,0,1,011)    |  |  |
| <b>Venture</b> (Note 10) <b>1,443,599</b> 67,642   |  |                 | 67.642           |  |  |
|  |  |                 | (43,131,975)     |  |  |
| · · ·  |  |                 | 19,175,054,760   |  |  |
|  |  |                 | ₽169,331,247,228 |  |  |



# STATEMENTS OF INCOME

|   | Years Ended December 31                 |                |                |  |  |
|---|---|----------------|----------------|--|--|
|   | 2016                                    | 2015           | 2014           |  |  |
| INTEREST INCOME   |   |                |                |  |  |
| Loans and receivables (Note 9)                                    | P11,066,862,854                         | ₽9,929,658,464 | ₽8,814,815,985 |  |  |
| Investment securities (Note 8)                                    | 1,347,949,127                           | 727,768,591    | 363,963,140    |  |  |
| Interbank loans receivable and securities purchased under         |   |                |                |  |  |
| resale agreements (Note 7)  | 61,530,255                              | 190,814,354    | 858,982,128    |  |  |
| Due from Bangko Sentral ng Pilipinas                              | 13,905,374                              | 146,667,295    | 57,292,813     |  |  |
| Due from other banks  | 2,222,421                               | 7,818,217      | 18,355,744     |  |  |
|   | 12,492,470,031                          | 11,002,726,921 | 10,113,409,810 |  |  |
| INTEREST EXPENSE  |   |                |                |  |  |
| Deposit liabilities (Note 16)                                     | 2,409,979,204                           | 2,170,741,412  | 2,115,632,785  |  |  |
| Subordinated notes (Note 17)                                      | 361,766,713                             | 342,650,259    | 276,587,317    |  |  |
| Bills payable (Note 17)   | 56,801,997                              | 7,388,984      | 10,807,483     |  |  |
|   | 2,828,547,914                           | 2,520,780,655  | 2,403,027,585  |  |  |
| NET INTEREST INCOME   | 9,663,922,117                           | 8,481,946,266  | 7,710,382,225  |  |  |
| Service fees and commission income (Note 22)                      | 1,226,015,157                           | 1,293,699,761  | 1,151,818,925  |  |  |
| Service fees and commission expense (Note 22)                     | 89,667,951                              | 98,207,711     | 73,928,520     |  |  |
| NET SERVICE FEES AND COMMISSION INCOME                            | 1,136,347,206                           | 1,195,492,050  | 1,077,890,405  |  |  |
| OTHER OPERATING INCOME (CHARGES)                                  |   |                |                |  |  |
| Trading and securities gains (losses) - net (Note 8)              | 509,665,576                             | (63,569,750)   | 209,952,831    |  |  |
| Gain on foreclosure and sale of investment properties - net       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , , ,        | , ,            |  |  |
| (Note 12)   | 364,392,867                             | 258,030,111    | 298,854,312    |  |  |
| Gain on foreclosure and sale of chattel mortgage properties - net |   |                |                |  |  |
| (Note 14)   | 351,721,775                             | 377,657,511    | 316,813,642    |  |  |
| Foreign exchange gain - net                                       | 23,992,498                              | 18,823,668     | 7,813,164      |  |  |
| Gain on sale of property and equipment (Note 11)                  | 2,639,304                               | 17,739,663     | 45,013,382     |  |  |
| Gain on sale of investment in an associate (Note 10)              | _                                       | _              | 558,663,928    |  |  |
| Miscellaneous (Notes 12, 23 and 25)                               | 426,147,878                             | 515,413,451    | 343,567,618    |  |  |
|   | 1,678,559,898                           | 1,124,094,654  | 1,780,678,877  |  |  |
| TOTAL OPERATING INCOME  | 12,478,829,221                          | 10,801,532,970 | 10,568,951,507 |  |  |
| OTHER EXPENSES  |   |                |                |  |  |
| Compensation and fringe benefits (Note 24)                        | 2,922,900,798                           | 2,613,867,706  | 2,395,951,076  |  |  |
| Provision for credit and impairment losses (Note 15)              | 2,222,503,257                           | 1,588,298,396  | 1,743,821,080  |  |  |
| Taxes and licenses  | 1,058,437,943                           | 961,093,132    | 1,061,593,720  |  |  |
| Occupancy and equipment-related costs (Note 25)                   | 710,941,317                             | 671,728,902    | 627,737,333    |  |  |
| Depreciation (Note 11)  | 557,648,750                             | 501,311,146    | 504,628,955    |  |  |
| Security, messengerial and janitorial services                    | 383,670,587                             | 334,030,017    | 287,079,453    |  |  |
| Amortization of intangible assets (Note 13)                       | 111,160,451                             | 100,224,715    | 82,368,321     |  |  |
| Miscellaneous (Notes 12 and 26)                                   | 1,876,476,264                           | 1,742,754,431  | 1,646,584,153  |  |  |
| 9   | 9,843,739,367                           | 8,513,308,445  | 8,349,764,091  |  |  |
| INCOME BEFORE SHARE IN NET INCOME                                 |   |                |                |  |  |
| OF AN ASSOCIATE AND A JOINT VENTURE                               |   |                |                |  |  |
| AND INCOME TAX  | 2,635,089,854                           | 2,288,224,525  | 2,219,187,416  |  |  |
| SHARE IN NET INCOME OF AN ASSOCIATE                               |   |                |                |  |  |
| AND A JOINT VENTURE (Note 10)                                     | 35,466,690                              | 20,213,935     | 76,956,073     |  |  |
| INCOME BEFORE INCOME TAX  | 2,670,556,544                           | 2,308,438,460  | 2,296,143,489  |  |  |
| PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 27)                 |   |                |                |  |  |
| Current   | 295,879,413                             | 351,871,466    | 408,948,263    |  |  |
| Deferred  | (76,166,179)                            | (394,333,106)  | (431,481,389)  |  |  |
|   | 219,713,234                             | (42,461,640)   | (22,533,126)   |  |  |
| NET INCOME  | P2,450,843,310                          | ₽2,350,900,100 | ₽2,318,676,615 |  |  |
| Basic/Diluted Earnings Per Share (Note 28)                        | P10.20                                  | ₽9.79          | ₽9.65          |  |  |
|   | 110,20                                  |                | 17.55          |  |  |



# STATEMENTS OF COMPREHENSIVE INCOME

|  | Years Ended December 31 |                |                |  |  |
|--|-------------------------|----------------|----------------|--|--|
|  | 2016                    | 2015           | 2014           |  |  |
| NET INCOME   | P2,450,843,310          | P2,350,900,100 | ₽2,318,676,615 |  |  |
| OTHER COMPREHENSIVE INCOME (LOSS)                                  |                         |                |                |  |  |
| Items that recycle to profit or loss in subsequent periods:        |                         |                |                |  |  |
| Net unrealized gain (loss) from AFS investments (Note 8)           | (843,088,139)           | (26,420,688)   | 4,310,948      |  |  |
| Equity in net unrealized loss on available-for-sale investments of |                         |                |                |  |  |
| an associate   | _                       | _              | (25,000)       |  |  |
| Equity in cash flow hedge reserve of an associate                  | _                       | _              | 335,158        |  |  |
| Cumulative translation adjustment                                  | 44,573,963              | (1,475,493)    | (561,527)      |  |  |
|  | (798,514,176)           | (27,896,181)   | 4,059,579      |  |  |
| Items that do not recycle to profit or loss in subsequent periods: |                         |                | _              |  |  |
| Remeasurement losses on retirement plan (Note 24)                  | (100,471,688)           | (227,153,249)  | (191,122,777)  |  |  |
| Equity in remeasurement gains (losses) on retirement plan          |                         |                |                |  |  |
| of a joint venture (Note 10)                                       | 1,375,957               | 1,513,370      | (966,038)      |  |  |
| Income tax effect  | 30,141,506              | 68,145,975     | 57,336,833     |  |  |
|  | (68,954,225)            | (157,493,904)  | (134,751,982)  |  |  |
|  |                         |                |                |  |  |
| OTHER COMPREHENSIVE LOSS FOR THE PERIOD,                           |                         |                |                |  |  |
| NET OF TAX   | (867,468,401)           | (185,390,085)  | (130,692,403)  |  |  |
|  |                         |                |                |  |  |
| TOTAL COMPREHENSIVE INCOME, NET OF TAX                             | P1,583,374,909          | ₽2,165,510,015 | ₽2,187,984,212 |  |  |



# STATEMENTS OF CHANGES IN EQUITY

|  |                |                |                |                 |                |                 | Equity in Net   | Equity in      |                 |                            |                 |
|--|----------------|----------------|----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|----------------------------|-----------------|
|  |                |                |                |                 | Net Unrealized |                 | Unrealized      | Remeasurement  |                 |                            |                 |
|  |                |                |                |                 | Gain (Loss) on |                 | Gain (Loss) on  | Gains (Losses) |                 |                            |                 |
|  |                |                |                |                 | Available-     | Remeasurement   | Available-      | on Retirement  | Equity in       |                            |                 |
|  |                | Capital        | Surplus        |                 | for-Sale       | Losses on       | for-Sale        | Plan of a      | Cash Flow       | Cumulative                 |                 |
|  | Common Stock   | Paid in Excess | Reserves       | Surplus         | Investments    | Retirement Plan | Investments     | Joint Venture  | Hedge Reserve   | Translation                |                 |
|  | (Note 21)      | of Par Value   | (Note 30)      | (Note 21)       | (Note 8)       | (Note 24)       | of an Associate | (Note 10)      | of an Associate | Adjustment                 | Total           |
| Balance at January 1, 2016                     | P2,402,524,910 | P2,818,083,506 | P1,035,275,317 | P13,433,426,596 | ₽179,775       | (P471,371,011)  | ₽-              | P67,642        | ₽-              | (P43,131,975)              | P19,175,054,760 |
| Total comprehensive income (loss) for the year | _              | _              | _              | 2,450,843,310   | (843,088,139)  | (70,330,182)    | -               | 1,375,957      | _               | 44,573,963                 | 1,583,374,909   |
| Cash dividends (Note 21)                       | _              | _              | _              | (720,757,473)   | _              | _               | _               | -              | _               | -                          | (720,757,473)   |
| Balance at December 31, 2016                   | P2,402,524,910 | P2,818,083,506 | P1,035,275,317 | P15,163,512,433 | (P842,908,364) | (P541,701,193)  | ₽-              | P1,443,599     | ₽-              | P1,441,988                 | P20,037,672,196 |
|  |                |                |                |                 |                |                 |                 |                |                 |                            |                 |
| Balance at January 1, 2015                     | P2,402,524,910 | ₽2,818,083,506 | ₽1,035,275,317 | ₽11,803,283,969 | £26,600,463    | (£312,363,737)  | ₽-              | (P1,445,728)   | ₽-              | (P41,656,482)              | ₽17,730,302,218 |
| Total comprehensive income (loss) for the year | _              | _              | _              | 2,350,900,100   | (26,420,688)   | (159,007,274)   | _               | 1,513,370      | _               | (1,475,493)                | 2,165,510,015   |
| Cash dividends (Note 21)                       | _              | -              | _              | (720,757,473)   | _              | _               | _               | _              | _               | -                          | (720,757,473)   |
| Balance at December 31, 2015                   | ₽2,402,524,910 | ₽2,818,083,506 | ₽1,035,275,317 | ₽13,433,426,596 | ₽179,775       | (¥471,371,011)  | ₽-              | ₽67,642        | ₽-              | ( <del>P</del> 43,131,975) | ₽19,175,054,760 |
|  |                |                |                |                 |                |                 |                 |                |                 |                            |                 |
| Balance at January 1, 2014                     | £2,402,524,910 | ₽2,818,083,506 | ₽1,035,275,317 | ₽10,205,364,827 | ₽22,289,515    | (£178,577,793)  | ₽25,000         | (P479,690)     | (₽335,158)      | (£41,094,955)              | ₽16,263,075,479 |
| Total comprehensive income (loss) for the year |                | -2,010,003,300 | -1,033,273,317 | 2,318,676,615   | 4,310,948      | (133,785,944)   | (25,000)        |                | 335,158         | (561,527)                  | 2,187,984,212   |
| Cash dividends (Note 21)                       | _              | _              | _              | (720,757,473)   | -              | -               | (==,==,         | -              | _               | -                          | (720,757,473)   |
| Balance at December 31, 2014                   | ₽2,402,524,910 | ₽2,818,083,506 | ₽1,035,275,317 | P11,803,283,969 | ₽26,600,463    | (¥312,363,737)  | ₽-              | (P1,445,728)   | ₽-              | (P41,656,482)              |                 |
|  |                |                |                |                 |                |                 |                 |                |                 |                            |                 |



# STATEMENTS OF CASH FLOWS

|  | Years Ended December 31               |                  |                  |  |  |  |  |
|--|---------------------------------------|------------------|------------------|--|--|--|--|
|  | 2016                                  | 2015             | 2014             |  |  |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                       |                                       |                  | _                |  |  |  |  |
| Income before income tax                                   | P2,670,556,544                        | ₽2,308,438,460   | ₽2,296,143,489   |  |  |  |  |
| Adjustments to reconcile income before income tax to net   | <b>£2</b> ,070,550,544                | F2,300,130,100   | F2,270,143,407   |  |  |  |  |
| cash used in operations:                                   |                                       |                  |                  |  |  |  |  |
| Provision for credit and impairment losses (Note 15)       | 2,222,503,257                         | 1,588,298,396    | 1,743,821,080    |  |  |  |  |
| Amortization of premium (discount) on available-for-sale   | _,,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,000,200,000    | 1,7 .0,021,000   |  |  |  |  |
| and held-to-maturity investments                           | (490,197,593)                         | 2,024,746,125    | (118,028,620)    |  |  |  |  |
| Depreciation (Note 11)                                     | 557,648,750                           | 501,311,146      | 504,628,955      |  |  |  |  |
| Gain on foreclosure and sale of:                           | ,, ,, ,,                              | ,- , -           | ,,               |  |  |  |  |
| Chattel mortgage properties (Note 14)                      | (351,721,775)                         | (377,657,511)    | (316,813,642)    |  |  |  |  |
| Investment properties (Note 12)                            | (364,392,867)                         | (258,030,111)    | (298,854,312)    |  |  |  |  |
| Amortization of:   | , , , ,                               |                  |                  |  |  |  |  |
| Intangible assets (Note 13)                                | 111,160,451                           | 100,224,715      | 82,368,321       |  |  |  |  |
| Debt issuance costs (Note 17)                              | 23,680,529                            | 5,150,260        | 3,963,190        |  |  |  |  |
| Realized gain on sale of available-for-sale investments    | , ,                                   |                  |                  |  |  |  |  |
| (Note 8)   | (456,628,139)                         | (36,343,321)     | (99,084,970)     |  |  |  |  |
| Unrealized trading (gain) loss on fair value through       |                                       |                  |                  |  |  |  |  |
| profit or loss investments (Note 8)                        | (9,808,773)                           | 24,171,844       | 1,108,328        |  |  |  |  |
| Share in net income of an associate and a joint            |                                       |                  |                  |  |  |  |  |
| venture (Note 10)  | (35,466,690)                          | (20,213,935)     | (76,956,073)     |  |  |  |  |
| Gain on sale of property and equipment (Note 11)           | (2,639,304)                           | (17,739,663)     | (45,013,382)     |  |  |  |  |
| Gain on sale of investment in an associate (Note 10)       | _                                     | _                | (558,663,928)    |  |  |  |  |
| Changes in operating assets and liabilities:               |                                       |                  |                  |  |  |  |  |
| Decrease (increase) in:                                    |                                       |                  |                  |  |  |  |  |
| Fair value through profit or loss investments              | 1,538,682,890                         | (2,566,807,850)  | (95,418,879)     |  |  |  |  |
| Loans and receivables                                      | (17,801,956,529)                      | (21,526,724,867) | (16,072,062,154) |  |  |  |  |
| Other assets   | (31,545,443)                          | 73,185,939       | (171,483,937)    |  |  |  |  |
| Increase (decrease) in:                                    |                                       |                  |                  |  |  |  |  |
| Deposit liabilities  | 24,091,609,813                        | 17,768,068,631   | 10,008,975,239   |  |  |  |  |
| Accrued taxes, interest and other expenses                 | 143,049,544                           | (77,668,853)     | 21,703,285       |  |  |  |  |
| Treasurer's, cashier's and manager's checks                | 411,884,412                           | 94,839,692       | 143,264,488      |  |  |  |  |
| Other liabilities  | 232,467,904                           | (57,443,347)     | 582,183,755      |  |  |  |  |
| Cash generated from (used in) operations                   | 12,458,886,981                        | (450,194,250)    | (2,464,219,767)  |  |  |  |  |
| Income taxes paid  | (303,467,934)                         | (350,950,721)    | (401,945,925)    |  |  |  |  |
| Net cash provided by (used in) operating activities        | 12,155,419,047                        | (801,144,971)    | (2,866,165,692)  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                       |                                       |                  |                  |  |  |  |  |
| Purchases of:  |                                       |                  |                  |  |  |  |  |
| Available-for-sale investments                             | (40,630,855,364)                      | (13,996,913,431) | (3,247,058,476)  |  |  |  |  |
| Held-to-maturity investments                               | (8,051,001,534)                       | (15,183,881,903) | (1,683,973,367)  |  |  |  |  |
| Property and equipment (Note 11)                           | (319,030,433)                         | (639,489,221)    | (458,939,120)    |  |  |  |  |
| Other intangible assets (Note 13)                          | (171,866,198)                         | (175,544,810)    | (158,676,293)    |  |  |  |  |
| Proceeds from sale of:                                     |                                       |                  |                  |  |  |  |  |
| Available-for-sale investments (Note 8)                    | 36,425,024,948                        | 11,056,542,556   | 3,034,958,920    |  |  |  |  |
| Chattel mortgage properties (Note 14)                      | 1,564,228,669                         | 1,378,234,489    | 1,235,235,293    |  |  |  |  |
| Investment properties (Note 12)                            | 520,225,812                           | 437,934,888      | 478,248,446      |  |  |  |  |
| Property and equipment (Note 11)                           | 32,128,996                            | 39,834,213       | 89,695,109       |  |  |  |  |
| Investment in an associate (Note 10)                       | _                                     | _                | 1,312,500,000    |  |  |  |  |
| Decrease (increase) in interbank loans receivable (Note 7) |                                       | 1,386,320,000    | (1,386,320,000)  |  |  |  |  |
| Net cash used in investing activities                      | (10,631,145,104)                      | (15,696,963,219) | (784,329,488)    |  |  |  |  |

(Forward)



Years Ended December 31 2014 2016 2015 CASH FLOWS FROM FINANCING ACTIVITIES ₽19,821,347,358 ₽97,720,000,000 Availments of bills payable (Note 17) P127,696,110,553 (126,096,897,354)Settlement of bills payable (Note 17) (15,326,746,786)(97,720,000,000)Dividends paid (Note 21) (720,757,473)(897,647,381) (542,898,772) 2,970,572,107 Issuance of subordinated notes (Note 17) 3,596,953,191 Net cash provided by financing activities 878,455,726 2,427,673,335 Effect of exchange rate differences 1,713,236 (73,834)(154,493) NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 2,404,442,905 (12,901,228,833)(1,222,976,338)CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR 3,157,499,370 Cash and other cash items 3,934,496,578 4,174,756,446 Due from Bangko Sentral ng Pilipinas (Note 16) 11,143,781,766 23,997,102,406 7,401,657,444 3,382,662,578 8,491,340,954 Due from other banks 1,861,110,141 Interbank loans receivable and securities purchased under 800,000,000 resale agreements (Note 7) 2,513,904,112 14,527,000,000 19,453,292,597 32,354,521,430 33,577,497,768 CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and other cash items 2,778,009,185 3,934,496,578 4,174,756,446 Due from Bangko Sentral ng Pilipinas (Note 16) 13,986,784,696 11,143,781,766 23,997,102,406 Due from other banks 1,838,630,022 1,861,110,141 3,382,662,578 Interbank loans receivable and securities purchased under 3,254,311,599 2,513,904,112 800,000,000 resale agreements (Note 7) ₽32,354,521,430 **P21,857,735,502** ₽19,453,292,597 OPERATIONAL CASH FLOWS FROM INTEREST ₽2,483,813,667 ₽2,423,202,798 **P2,772,406,654** Interest paid Interest received 11,911,931,701 12,478,341,350 9,808,205,933



# NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information

Philippine Savings Bank (the Bank) was incorporated in the Philippines primarily to engage in savings and mortgage banking. The Bank's shares are listed in the Philippine Stock Exchange (PSE). The Bank offers a wide range of products and services such as deposit products, loans, treasury and trust functions that mainly serve the retail and consumer markets. On September 6, 1991, the Bank was authorized to perform trust functions.

As of December 31, 2016 and 2015, the Bank had 255 and 248 branches, respectively. In 2016, the Bank had 349 Automated Tellering Machines (ATMs) in Metro Manila and 262 in provincial locations, bringing its total number of ATMs to 611 as of December 31, 2016 from 614 as of December 31, 2015.

The Bank's original Certificate of Incorporation was issued by the Securities and Exchange Commission (SEC) on June 30, 1959. On March 28, 2006, the board of directors (BOD) of the Bank approved the amendment of Article IV of its Amended Articles of Incorporation to extend the corporate term of the Bank, which expired on June 30, 2009, for another 50 years or up to June 30, 2059. This was subsequently approved by stockholders representing at least two-thirds of the outstanding capital stock of the Bank on April 25, 2006. The Amended Articles of Incorporation was approved by the SEC on September 27, 2006.

On April 27, 2010, by majority vote of the BOD and by stockholders representing two-thirds of the outstanding capital stock approved the amendment of Article VI of its Amended Articles of Incorporation reducing the number of directors from a maximum of eleven (11) to a maximum of nine (9). This was approved by the SEC on August 26, 2010.

On March 24, 2014, the BOD approved Article III of Articles of Incorporation to specify its principal address from Makati City to PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City 1226. The Amended Articles of Incorporation was approved by the SEC on December 22, 2014.

As of December 31, 2016 and 2015, Metropolitan Bank & Trust Company (MBTC), the Bank's ultimate parent, owned eighty-three percent (83%) and seventy-six percent (76%) of the Bank, respectively.

# 2. Significant Accounting Policies

#### **Basis of Preparation**

The accompanying financial statements have been prepared under the historical cost basis except for fair value through profit or loss (FVPL) investments, available-for-sale (AFS) investments, and derivative financial instruments that have been measured at fair value. All values are rounded to the nearest peso unless otherwise stated.

The accompanying financial statements of the Bank include the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The functional currency of the RBU and the FCDU is the Philippine Peso and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-



denominated accounts in the RBU are translated into their equivalents in Philippine peso (see accounting policy on Foreign Currency Translation). The financial statements of these units are combined after eliminating inter-unit accounts.

The financial statements provide comparative information in respect of the previous period. In addition, the Bank presents an additional statement of condition at the beginning of the earliest period presented when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in financial statements.

# **Statement of Compliance**

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### **Presentation of Financial Statements**

The Bank presents its statement of condition in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within twelve (12) months after the statement of condition date (current) and more than 12 months after the statement of condition date (non-current) is presented in Note 20.

Financial assets and financial liabilities are offset and the net amount reported in the statement of condition only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. The Bank assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of solvency or bankruptcy of the Bank and all of the counterparties.

Income and expenses are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

## **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year, except for the following new accounting pronouncements starting January 1, 2016. Adoption of these pronouncements did not have any significant impact on the Bank's financial position or performance unless otherwise indicated.

- Amendments to PFRS 10, PFRS 12 and Philippine Accounting Standard (PAS) 28, *Investment Entities: Applying the Consolidation Exception*
- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization
- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Changes in Methods of Disposal
  - Amendment to PFRS 7, Servicing Contracts
  - Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - Amendment to PAS 19, Discount Rate: Regional Market Issue



• Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

# **Summary of Significant Accounting Policies**

## Foreign Currency Translation

The financial statements are presented in Philippine Peso, which is the Bank's functional and presentation currency.

The books of accounts of the RBU are maintained in Philippine Peso, while those of the FCDU are maintained in USD.

#### RBU

As at reporting date, foreign currency monetary assets and liabilities of the RBU are translated in Philippine Peso based on the Philippine Dealing System (PDS) closing rate prevailing at the statement of condition date, and foreign currency-denominated income and expenses, at the exchange rates as at the dates of the transactions. Foreign exchange differences arising from restatements of foreign currency-denominated assets and liabilities in the RBU are credited to or charged against profit or loss in the year in which the rates change. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

#### **FCDU**

As at the reporting date, the assets and liabilities of the FCDU are translated to the Bank's presentation currency (the Philippine Peso) at the PDS closing rate prevailing at the statement of condition date, and its income and expenses are translated using the exchange rates as at the dates of the transactions. Exchange differences arising on translation to the presentation currency are taken to the statement of comprehensive income under 'Cumulative translation adjustment'. Upon disposal of the FCDU or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in the statement of comprehensive income is recognized in the statement of income.

#### Fair Value Measurement

The Bank measures financial instruments, such as FVPL investments, AFS investments and derivatives, at fair value at each statement of condition date. Also, fair values of financial instruments measured at amortized cost and non-financial assets such as investment properties are disclosed in Note 4.

Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.



If an asset or a liability measured at fair value has a bid price and an ask price (e.g., an input from a dealer market), the price between the bid-ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset and liability and the level of the fair value hierarchy as explained above.

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and other banks, interbank loans receivable and securities purchased under resale agreements that are convertible to known amounts of cash which have original maturities of three months or less from date of placements and that are subject to an insignificant risk of changes in value. Due from BSP includes the statutory reserves required by the BSP which the Bank considers as cash equivalents as withdrawals can be made to meet the Bank's cash requirements as allowed by the BSP.

# <u>Financial Instruments - Initial Recognition and Subsequent Measurement</u> *Date of recognition*

Purchases or sales of financial assets, except for derivatives, that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivatives are recognized on a trade date basis. Deposits, amounts due to banks and loans and receivables are recognized when cash is received by the Bank or advanced to the borrowers.



## Initial recognition of financial instruments

All financial instruments, including trading and investment securities and loans and receivables, are initially measured at fair value. Except for FVPL investments and liabilities, the initial measurement of financial instruments includes transaction costs. The Bank classifies its financial assets in the following categories: FVPL investments, AFS investments, held-to-maturity (HTM) investments, and loans and receivables. Financial liabilities are classified into liabilities at FVPL and other financial liabilities at amortized cost. The classification of financial instruments at initial recognition depends on their purpose and characteristics and the management's intention in acquiring them. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every statement of condition date.

#### Financial assets and financial liabilities at FVPL

Financial assets and financial liabilities at FVPL include financial assets and financial liabilities held for trading purposes and derivative instruments.

#### Financial instruments held-for-trading

Other financial assets or financial liabilities held for trading (HFT) are recorded in the statement of condition at fair value. Changes in fair value relating to the HFT positions are recognized in 'Trading and securities gains (losses) - net'. Interest earned or incurred is recorded as interest income or expense, respectively, while dividend income is recorded in other operating income under 'Miscellaneous' when the right to receive payment has been established.

Included in this classification are debt securities which have been acquired principally for the purpose of selling in the near term.

#### **Derivatives**

Derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as cash flow hedges) are taken directly to the statement of income and are included in 'Foreign exchange gain - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. As of December 31, 2016 and 2015, derivatives consist of foreign exchange swaps and Republic of the Philippines (ROP) paired warrants acquired to manage the Bank's foreign currency risk, lower the risk weighted assets and improve the capital adequacy ratio of the Bank.

### AFS investments

AFS investments include equity and debt securities. Equity investments classified as AFS are those which are neither classified as HFT nor designated at FVPL. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in market conditions. The Bank has not designated any loans and receivables as AFS.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities as well as the impact of restatement on foreign currency-denominated AFS debt securities is reported in other comprehensive income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net unrealized gain (loss) from AFS investments' in OCI.



When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and securities gains (losses) - net' in the statement of income. Where the Bank holds more than one investment in the same security, these are deemed to be disposed on a weighted average basis. Interest earned on holding AFS debt investments are reported as interest income using the EIR. Dividends earned on holding AFS equity investments are recognized in the statement of income as other operating income under 'Miscellaneous' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for credit and impairment losses' in the statement of income and removed from 'Net unrealized gain (loss) from AFS investments' in OCI.

#### HTM investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Bank's management has the positive intention and ability to hold until maturity. After initial measurement, HTM investments are subsequently measured at amortized cost using the effective interest amortization method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income on investment securities' in the statement of income. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit and impairment losses'. The effects of restatement on foreign currency-denominated HTM investments are recognized in the statement of income.

If the Bank were to sell or reclassify more than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would be reclassified as AFS investments. Furthermore, the Bank would be prohibited from classifying any financial asset as HTM investments during the two preceding financial years.

#### Loans and receivables

This accounting policy relates to the Bank's 'Due from Bangko Sentral ng Pilipinas (BSP)', 'Due from Other Banks', 'Interbank Loans Receivable and Securities Purchased Under Resale Agreements (SPURA)', 'Loans and Receivables', 'Security Deposits', 'Returned Checks and Other Cash Items (RCOCI)', and 'Shortages'. These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market, other than:

- those that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at FVPL;
- those that the Bank, upon initial recognition, designates as AFS; and
- those for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration.

After initial measurement, these are subsequently measured at amortized cost using the effective interest amortization method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for credit and impairment losses' in the statement of income.

# Other financial liabilities carried at amortized cost

This category represents issued financial instruments or their components, which are not designated at FVPL and comprises 'Deposit Liabilities', 'Bills Payable', 'Subordinated Notes', 'Treasurer's, Cashier's and Manager's Checks', 'Accrued Interest Payable', 'Accrued



Other Expenses', 'Accounts Payable', 'Bills Purchased-Contra', 'Other credits', 'Due to BSP', 'Dividends Payable', 'Due to the Treasurer of the Philippines', 'Deposits for Keys-Safety Deposit Boxes (SDB)', and 'Overages', where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, financial liabilities not qualified and not designated as FVPL are subsequently measured at amortized cost using the effective interest amortization method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

A compound financial instrument which contains both a liability and an equity component is separated at the issue date. A portion of the net proceeds of the instrument is allocated to the debt component on the date of issue based on its fair value (which is generally determined based on quoted market prices for similar debt instruments). The residual amount determined after deducting the fair value of the debt component is assigned to the equity component. The value of any derivative features (such as a call option) embedded in the compound financial instrument other than the equity component is included in the debt component.

# Derecognition of Financial Assets and Liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - a. the Bank has transferred substantially all the risks and rewards of the asset, or
  - b. the Bank has neither transferred nor retained the risks and rewards of the asset but has transferred control over the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. In this case, the Bank also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

## Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.



#### Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase (SSURA) at a specified future date ('repos') are not derecognized from the statement of condition as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received, including accrued interest, is recognized in the statement of condition as a loan to the Bank under 'Bills Payable', reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell (SPURA) at a specified future date ('reverse repos') are not recognized in the statement of condition. The consideration paid, including accrued interest, is recognized in the statement of condition as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest amortization method.

# Reclassification of Financial Assets

The Bank may reclassify, in rare circumstances, non-derivative financial assets out of the HFT investments category and into the AFS financial assets, HTM financial assets or Loans and Receivables categories.

A financial asset that is reclassified out of the HFT category is reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in the statement of comprehensive income is not reversed. The fair value of the financial asset on the date of reclassification becomes its new cost or amortized cost, as applicable.

For a financial asset reclassified out of the AFS financial assets category, any previous gain or loss on the asset that has been recognized in OCI is amortized to profit or loss over the remaining life of the investment using the effective interest method. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the effective interest method.

If the asset is subsequently determined to be impaired, the amount recorded in the OCI is recycled to the statement of income.

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as HTM, it shall be reclassified as AFS and remeasured at fair value on the date of reclassification, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.

There was no reclassification of financial assets in 2016 and 2015.

#### Impairment of Financial Assets

The Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include: indications that the borrower or a group of borrowers is experiencing significant financial difficulty; default or delinquency in interest or principal payments; the probability that they will enter bankruptcy or other financial reorganization; and



where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, which includes loans and receivables, due from banks and HTM investments, the Bank first assesses individually at each statement of condition date whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. Assets individually assessed for impairment for which no impairment loss was measured are also collectively assessed for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral have been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recovery of charged-off assets' under 'Miscellaneous income' in the statement of income.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry and age of receivables.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period in which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.



Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

The details of credit and impairment losses on financial assets carried at amortized cost are disclosed in Note 15.

#### Restructured loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement on new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan is no longer considered past due.

Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to an individual or collective impairment assessment, calculated using the loan's original EIR if the original loan has a fixed interest rate and the current repriced rate if the original loan is repriceable. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the applicable interest rate, is recognized in 'Provision for credit and impairment losses' in the statement of income.

#### AFS investments

For AFS investments, the Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of debt instruments classified as AFS investments, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortized cost. However, the amount recorded as impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of income.

Future interest income continues to be accrued based on the reduced carrying amount using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through the statement of income.

In the case of equity investments classified as AFS investments, objective evidence would also include a 'significant' or 'prolonged' decline in the fair value of the investments below its cost. The Bank treats 'significant' generally as 20.00% and 'prolonged' generally as longer than twelve (12) months. When there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized in the statement of comprehensive income.



#### Investment in a Joint Venture

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The Bank's investment in a joint venture represents its 40.00% interest in Sumisho Motor Finance Corporation (SMFC).

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Bank's investment in its joint venture is accounted for using the equity method.

Under the equity method, the investment in a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Bank's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The statement of income reflects the Bank's share of the results of operations of the joint venture. Any change in OCI of those investees is presented as part of the Bank's OCI. In addition, when there has been a change recognized directly in the equity of the joint venture, the Bank recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Bank and joint venture are eliminated to the extent of the interest in the joint venture.

The aggregate of the Bank's share of profit or loss of a joint venture is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the joint venture.

The financial statements of a joint venture are prepared for the same reporting period as the Bank. The length of the reporting period is the same from period to period. When necessary, adjustments are made to bring the accounting policies in line with those of the Bank.

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on its investment in its joint venture. At each statement of condition date, the Bank determines whether there is objective evidence that the investment in the joint venture is impaired. If there is such evidence, the Bank calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value, then recognizes the loss as 'Share in net income (loss) of a joint venture' in the statement of income.

Upon loss of significant influence over the joint control over the joint venture, the Bank measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

#### Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties, including building, furniture, fixtures and equipment, and leasehold improvements, are stated at cost less accumulated depreciation and any accumulated impairment losses. The initial cost of property and equipment consists of its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged



against profit or loss in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Depreciation is calculated using the straight-line method to write down the cost of the property and equipment to their residual values over their estimated useful lives. Land is not depreciated. The estimated useful lives are as follows:

Buildings 25-50 years

Furniture, fixtures and equipment

3-5 years depending on the type of assets

Leasehold improvements

5 years or the term of the related leases,

whichever is shorter

The assets' residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year-end to ensure that these are consistent with the expected pattern of economic benefits from the items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the year the asset is derecognized.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the asset is written down to its recoverable amount.

# **Investment Properties**

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at the fair value of the asset acquired unless the fair value of such asset cannot be measured, in which case the investment property acquired is measured at the carrying amount of the asset given up. Foreclosed properties are classified under investment properties from foreclosure date. Expenditures incurred after the investment properties are recognized, such as repairs and maintenance costs, are normally charged to income in the period in which the costs are incurred.

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation and impairment in value, except for land which is stated at cost less impairment in value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the investment properties.

The estimated useful life of building and condominium units ranges from 10 to 40 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income in 'Gain on foreclosure and sale of investment properties - net' in the year of retirement or disposal.



Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

## **Chattel Mortgage Properties**

Chattel mortgage properties comprise of repossessed vehicles. Chattel mortgage properties are stated at cost less accumulated depreciation and impairment in value. Chattel mortgage properties acquired are initially recognized at fair value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the vehicles. The useful lives of chattel mortgage properties are estimated to be five years.

#### **Intangible Assets**

The Bank's intangible assets include branch licenses and computer software. An intangible asset is recognized only when the cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to it will flow to the Bank.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the statement of income in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and they are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income under 'Amortization of intangible assets'.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the CGU level. Such intangibles are not amortized. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

#### Branch licenses

Branch licenses arise from the acquisition of branches from local banks and licenses to operate new branches from the BSP. Branch licenses have indefinite useful lives and are tested for impairment on an annual basis.



## Software costs

Software costs are carried at cost less accumulated amortization and any impairment in value. Given the history of rapid changes in technology, computer software are susceptible to technological obsolescence. Therefore, it is likely that their useful life is short. Software costs are amortized on a straight-line basis over five years but maybe shorter depending on the period over which the Bank expects to use the asset.

## Impairment of Non-financial Assets

Property and equipment, investment properties and chattel mortgage properties. At each statement of condition date, the Bank assesses whether there is any indication that its non-financial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Bank makes a formal estimate of the recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples and other available fair value indicators.

An impairment loss is charged to operations in the year in which it arises.

An assessment is made at each statement of condition date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been previously recognized. Such reversal is recognized in the statement of income. After such reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGU) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGU) is less than the carrying amount of the CGU (or group of CGU) to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Bank performs its annual impairment test of goodwill as at December 31 of each year.



#### Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually as at December 31 of each year, either individually or at the CGU level, as appropriate.

Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired.

#### Investment in a joint venture

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on the Bank's investment in a joint venture. The Bank determines at each statement of condition date whether there is any objective evidence that the investment a joint venture is impaired. If this is the case, the Bank calculates the amount of impairment as being the difference between the fair value of the investment in the joint venture and the carrying amount and recognizes such amount in the statement of income.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or.
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

#### Bank as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

#### Bank as a lessor

Leases where the Bank does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as income in the period in which they are earned.

#### Common Stock

Common stocks are recorded at par. Proceeds in excess of par value are recognized under equity as 'Capital Paid in Excess of Par Value' in the statement of condition. Incremental costs incurred which are directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.



#### Revenue Recognition

Revenue is recognized to the extent that it is probable that future economic benefits will flow to the Bank and revenue can be measured reliably, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms and payment excluding taxes or duty. The Bank assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Bank concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial assets classified as AFS and financial instruments designated at FVPL, interest income or expense is recorded using the EIR. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as 'Interest income'.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR used to discount future cash flows for the purpose of measuring the impairment loss.

#### Service fees and commission income

Fees earned for the provision of services over a period of time are accrued over that period. These fees include fiduciary fees, credit-related fees and other service and management fees.

Income from sale of property and equipment, investment property and chattel mortgage properties

Income from sale of properties is recognized upon completion of the earning process and the collectibility of the sales price is reasonably assured.

#### Trading and securities gains (losses) - net

Trading and securities gain (loss) represents results arising from trading activities, including all gains and losses from changes in the fair values of financial instruments at FVPL. It also includes gains and losses realized from sale of AFS financial assets.

Realized gains and losses on disposals of financial instruments at FVPL are calculated using weighted average method. It represents the difference between an instrument's initial carrying amount and disposal amount.

#### Rental income

Rental income arising from leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Miscellaneous' in other operating income.



#### Dividend income

Dividend income is recognized when the Bank's right to receive payment is established, which is generally when shareholders approve the dividend.

#### Other income

Income from sale of service is recognized when services are rendered. Income from sale of properties is recognized upon completion of the earning process and when the collectability of the sales price is reasonably assured.

#### **Expense Recognition**

Expenses are recognized when it is probable that a decrease in future economic benefit related to a decrease in an asset or an increase in liability has occurred and the decrease in economic benefits can be measured reliably. Revenues and expenses that relate to the same transaction or other event are recognized simultaneously.

#### Interest expense

Interest expense for all interest-bearing financial liabilities are recognized in 'Interest expense' in the statement of income using the EIR of the financial liabilities to which they relate.

#### Other expense

Expenses encompass losses as well as those expenses that arise in the ordinary course of business of the Bank. Expenses are recognized when incurred.

#### **Business Combination and Goodwill**

Business combinations are accounted for using the acquisition method. This involves recognizing identifiable assets (including previously unrecognized intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. If the cost of acquisition is less than the fair values of the identifiable net assets acquired, the discount on acquisition is recognized directly in the statement of income in the year of acquisition.

Goodwill is initially measured at cost being the excess of the acquisition cost over the share in the net fair value of the acquired identifiable assets, liabilities and contingent liabilities. The Bank's goodwill arose from past purchases of branch business/offices from the Parent Company.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired is, from the acquisition date, allocated to each of the CGU or group of CGUs that are expected to benefit from the synergies of the combination, irrespective of whether the acquired other assets or liabilities are assigned to those units.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.



# Retirement Cost

## Defined Benefit Plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the statement of condition date reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The present value of the defined benefit obligation is calculated annually by an independent actuary. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- a. service cost:
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs, which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on Philippine government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Bank's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

# Termination benefits

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's



employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

#### Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

#### **Provisions**

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Bank expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as 'Interest expense'.

# **Contingent Liabilities and Contingent Assets**

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### **Debt Issue Costs**

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments are included in the measurement basis of the underlying debt instruments and are amortized as an adjustment to the interest on the underlying debt instruments using the effective interest method.

### **Income Taxes**

Income tax on profit or loss for the year comprises current and deferred tax. Income tax is determined in accordance with Philippine tax law. Income tax is recognized in the statement of income, except to the extent that it relates to OCI items recognized directly in the statement of comprehensive income.

#### Current tax

Current income tax is the expected tax payable on the taxable income for the period, using the tax rates enacted at the statement of condition date, together with adjustments to tax payable in respect to prior years.



#### Deferred tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the statement of condition date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses and tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward of unused tax losses and MCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each statement of condition date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each statement of condition date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of condition date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes related to the same taxable entity and the same taxation authority.

Current income tax and deferred income tax relating to items recognized directly in OCI is also recognized in OCI and not in the statement of income.

#### **Earnings Per Share**

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year, after giving retroactive effect to stock dividends declared, stock rights exercised and stock splits, if any, declared during the year. As of December 31, 2016 and 2015, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

#### Dividends on Common Shares

Dividends on common shares are recognized as a liability and deducted from equity when approved by the BOD of the Bank. Dividends for the year that are approved after the statement of condition date are dealt with as subsequent events.

# Segment Reporting

The Bank's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6. The Bank's assets generating revenues are all located in the Philippines (i.e., one geographical location). Therefore, geographical segment information is no longer presented.



### Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements, where the Bank acts in a fiduciary capacity such as nominee, trustee or agent.

## Subsequent Events

Post year-end events that provide additional information about the Bank's position at the statement of condition date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

#### Standards issued but not yet effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Bank does not expect the future adoption of the said pronouncements to have a significant impact on its financial statements. The Bank intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2017

- Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 2016 Cycle)
   The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.
- Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative
  The amendments to PAS 7 require an entity to provide disclosures that enable users of
  financial statements to evaluate changes in liabilities arising from financing activities,
  including both changes arising from cash flows and non-cash changes (such as foreign
  exchange gains or losses). On initial application of the amendments, entities are not required
  to provide comparative information for preceding periods. Early application of the
  amendments is permitted.

Application of amendments will result in additional disclosures in the 2017 financial statements of the Bank.

• Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

The Bank is assessing the impact of adopting the amendments.



Effective beginning on or after January 1, 2018

• Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The amendments are not applicable to the Bank since it does not have share-based payment transactions.

• Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Bank since it does not have activities that are predominantly connected with insurance or issue insurance contracts.

• PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Bank does not anticipate early adopting PFRS 15 and is currently assessing its impact.

• PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The



standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Bank's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Bank's financial liabilities. The adoption will also have an effect on the Bank's credit losses. The Bank does not anticipate early adopting PFRS 9 and is currently assessing its impact.

- Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 2016 Cycle)

  The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.
- Amendments to PAS 40, *Investment Property*, *Transfers of Investment Property*The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration
  - The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.



Effective beginning on or after January 1, 2019

#### • PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Bank is currently assessing the impact of adopting PFRS 16.

## Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

## 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the financial statements in accordance with PFRS requires the management to make judgments, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities, and the accompanying disclosures, as well as the disclosure of contingent assets and contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets and liabilities affected in future periods. The effects of any change in judgments, estimates and assumptions are reflected in the financial statements as they become reasonably determinable.



Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### **Judgments**

In the process of applying the Bank's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the financial statements:

### (a) Fair value of financial instruments

When the fair values of financial assets and financial liabilities recorded in the statement of condition cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility for longer-dated derivatives and discount rates, prepayments and default rates assumptions. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of the Bank's financial instruments are disclosed in Note 4.

### (b) Classification of HTM investments

The classification to HTM investment requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than in certain specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire portfolio to AFS investments. The investments would therefore be measured at fair value and not at amortized cost.

### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of condition date, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next period, are described below. The Bank based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances beyond the control of the Bank. Such changes are reflected in the assumptions when they occur.

### (a) Credit losses on loans and receivables

The Bank reviews its loans and receivables at each statement of condition date to assess whether an impairment loss should be recorded in the statement of income. In particular, judgment made by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors including the assessment of the financial condition of the counterparty, and estimated net selling prices of collateral, and actual results may differ, at which event, the Bank adjusts the impairment loss and ensures that allowance for it remains adequate (Note 5).



In addition to specific allowance against individually significant loans and receivables, the Bank also provides a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance is based on changes in factors that are indicative of incurred losses, such as deterioration in payment status and underlying property prices, among others.

The carrying value of loans and receivables and allowance for credit losses on loans and receivables are disclosed in Notes 9 and 15, respectively.

## (b) Impairment of non-financial assets

*Investment properties and chattel mortgage properties* 

The Bank assesses impairment on its non-financial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Bank considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results:
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Bank recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is computed using the fair value less costs to sell for property and equipment, investment properties and chattel mortgage properties. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs.

The carrying values of the Bank's property and equipment, investment properties and chattel mortgage properties are disclosed in Notes 11, 12 and 14, respectively.

#### Investment in a joint venture

The Bank assesses impairment on its investment in a joint venture whenever events or changes in circumstances indicate that the carrying amount of said asset may not be recoverable. Among others, the factors that the Bank considers important which could trigger an impairment review on its investment in a joint venture include the following:

- deteriorating or poor financial condition;
- recurring net losses; and
- significant changes (i.e., technological, market, economic, or legal environment in which the joint venture operates with an adverse effect on the joint venture have taken place during the period, or will take place in the near future).

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is determined based on the asset's value in use. As of December 31, 2016 and 2015, the carrying values of the Bank's investment in a joint venture amounted to \$\mathbb{P}727.2\$ million and \$\mathbb{P}690.3\$ million, respectively (Note 10).



## (c) Present value of retirement obligation

The cost of defined benefit pension plans as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each statement of condition date.

In determining the appropriate discount rate, management considers the interest rates of Philippine government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation.

The details of assumptions used in the actuarial valuation are disclosed in Note 24.

As of December 31, 2016 and 2015 the net pension liability of the Bank amounted to P748.8 million and P799.8 million, respectively (Note 24).

## (d) Recognition of deferred tax assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies and future market or economic conditions.

Estimates of future taxable income indicate that temporary differences will be realized in the future. Net deferred tax assets as of December 31, 2016 and 2015 amounted to \$\mathbb{P}\$1.3 billion and \$\mathbb{P}\$1.2 billion, respectively (Note 27).

## (e) Contingent liabilities

The Bank is a defendant in legal actions arising from its normal business activities. Management believes that the ultimate liability, if any, resulting from these cases will not have a material effect on the Bank's financial statements (Note 31).

### 4. Fair Value Measurement

### **Financial Instruments**

The following describes the methodologies and assumptions used to determine the fair values of financial instruments:

Cash and other cash items, due from BSP, due from other banks, interbank loans receivable and SPURA, accounts receivable, accrued interest receivable, bills purchased, RCOCI, shortages, and petty cash fund - Carrying amounts approximate fair values due to the relatively short-term maturities of these assets.

*Debt investments* - Fair values are generally based on quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services, or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology, using rates currently available for debt on similar terms, credit risk and remaining maturities.



Quoted AFS equity investments - Fair values are based on quoted prices published in markets.

*Unquoted AFS equity investments* - Fair values could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value. Hence, these investments are carried at cost less allowance for impairment losses.

Currently, there is no available market to sell these unquoted AFS equity investments. The Bank will hold onto these investments until management decides to sell them when there will be offers to buy out such investments or the appearance of an available market where the investments can be sold.

Derivative instruments (included under FVPL) - Fair values are estimated based on quoted market prices provided by independent parties or derived using acceptable valuation models. The models utilize published underlying rates (e.g., foreign exchange (FX) rates and forward FX rates).

Receivable from customers, sales contract receivables and security deposits - Fair values are estimated using the discounted cash flow methodology, using the Bank's current lending rates for similar types of loans.

Demand deposits, savings deposits, bills payable, treasurer's, cashier's and manager's checks, accrued interest payable, accounts payable, bills purchased-contra, other credits, due to the Treasurer of the Philippines, deposits for keys-SDB, payment orders payable and overages - Carrying amounts approximate fair values due to either the demand nature or the relatively short-term maturities of these liabilities.

Subordinated notes and time deposits - Fair values are estimated using the discounted cash flow methodology using the Bank's borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued.

The inputs used in the fair value measurement based on Level 2 are as follows:

*Derivative assets and liabilities* – fair values are calculated by reference to the prevailing spot exchange rate as of statement of condition date.

Government securities – interpolated rates based on market rates of benchmark securities as of statement of condition date.

Inputs used in estimating fair values of financial instruments carried at amortized cost and categorized under Level 3 include risk-free rates and applicable risk premium.

### Non-financial Asset

Investment properties-Fair values of the investment properties have been determined based on valuations performed by independent external and in-house appraisers using valuation technique with significant inputs that are not based on observable market data (Level 3). The valuation of investment properties was based on the Sales Comparison Approach and considered recent sales of similar or substitute properties in the same areas where the investment properties are located, taking into account the economic conditions prevailing at the time of the valuation. Other factors considered were the location and shape of the properties, environmental issues, development controls such as the height restriction, building coverage and floor area ratio restrictions among others. Other significant unobservable inputs include shape, location, time element, discount and corner influence. The fair value of investment properties is based on its highest and best use, which is its current use.



The following tables summarize the carrying amount and fair values of the Bank's financial instruments and investment properties, analyzed based on the hierarchy described in Note 2 (in thousands):

|                                       |   | De          | ecember 31, 2016 |              |                         |
|---------------------------------------|---|-------------|------------------|--------------|-------------------------|
|                                       | Carrying                                |             | ,                |              |                         |
|                                       | Value                                   | Level 1     | Level 2          | Level 3      | <b>Total Fair Value</b> |
| Assets measured at fair value:        |   |             |                  |              |                         |
| Financial Assets                      |   |             |                  |              |                         |
| FVPL investments                      |   |             | _                | _            |                         |
| HFT - government securities           | P1,360,293                              | P1,360,293  | ₽–               | ₽–           | P1,360,293              |
| Derivative assets - foreign           | 400                                     |             | 400              |              | 400                     |
| exchange swaps AFS investments        | 499                                     | _           | 499              | _            | 499                     |
| Government debt securities            | 8,462,431                               | 7,860,775   | 601,656          |              | 8,462,431               |
| Private debt securities               | 4,645,669                               | 4,645,669   | 001,030          | _            | 4,645,669               |
| Quoted equity securities              | 5,343                                   | 5,343       | _                | _            | 5,343                   |
|                                       | P14,474,235                             | P13,872,080 | P602,155         | ₽_           | P14,474,235             |
| Assets for which fair values are      | , | - /- /      |                  |              | , , ,                   |
| disclosed:                            |   |             |                  |              |                         |
| Financial Assets                      |   |             |                  |              |                         |
| HTM investments                       |   |             |                  |              |                         |
| Government                            | <b>P20,046,355</b>                      | P14,700,636 | P3,121,158       | ₽-           | ₽17,821,794             |
| Private                               | 3,110,532                               | 4,671,187   | _                | _            | 4,671,187               |
| Loans and receivables                 | -, -,                                   | ,- , -      |                  |              | ,- , -                  |
| Receivables from customers            |   |             |                  |              |                         |
| Consumption loans                     | 68,049,723                              | _           | _                | 77,057,592   | 77,057,592              |
| Real estate loans                     | 43,394,060                              | _           | _                | 43,727,872   | 43,727,872              |
| Commercial loans                      | 10,724,488                              | _           | _                | 11,602,071   | 11,602,071              |
| Personal loans                        | 2,923,628                               | _           | _                | 3,471,046    | 3,471,046               |
| Sales contract receivable             | 117,814                                 | _           | _                | 154,520      | 154,520                 |
| Security deposits                     | 178,331                                 | _           | _                | 168,120      | 168,120                 |
| Non-Financial Assets                  |   |             |                  |              |                         |
| Investment properties                 | 3,861,708                               | -           | _                | 4,675,355    | 4,675,355               |
|                                       | P152,406,639                            | P19,371,823 | P3,121,158       | P140,856,576 | P163,349,557            |
| Liabilities measured at fair value:   |   |             |                  |              |                         |
| Financial Liabilities                 |   |             |                  |              |                         |
| Derivative liabilities - foreign      |   |             |                  |              |                         |
| exchange swaps                        | P65,317                                 | ₽-          | P65,317          | ₽-           | P65,317                 |
| Liabilities for which fair values are |   |             |                  |              |                         |
| disclosed:                            |   |             |                  |              |                         |
| Deposit liabilities - time            | ₽115,811,946                            | ₽–          | ₽–               | ₽115,519,377 | ₽115,519,377            |
| Subordinated notes                    | 5,975,732                               | -           | _                | 6,000,716    | 6,000,716               |
|                                       | P121,787,678                            | ₽-          | ₽-               | P121,520,093 | P121,520,093            |
|                                       |   |             |                  |              |                         |
|                                       |   | D           | ecember 31, 2015 |              |                         |
|                                       | Carrying                                |             | ·                |              |                         |
|                                       | Value                                   | Level 1     | Level 2          | Level 3      | Total Fair Value        |
| Assets measured at fair value:        |   |             |                  |              |                         |
| Financial Assets                      |   |             |                  |              |                         |
| FVPL investments                      |   |             |                  |              |                         |
| HFT - government securities           | ₽2,821,437                              | ₽2,821,437  | ₽–               | ₽–           | ₽2,821,437              |
| AFS investments                       |   |             |                  |              |                         |
| Government debt securities            | 4,472,650                               | 3,695,329   | 777,321          | _            | 4,472,650               |
| Private debt securities               | 4,449,702                               | 4,449,702   | _                | -            | 4,449,702               |
| Quoted equity securities              | 3,940                                   | 3,940       |                  |              | 3,940                   |
|                                       | ₽11,747,729                             | ₽10,970,408 | ₽777,321         | ₽–           | ₽11,747,729             |
| Assets for which fair values are      |   |             |                  |              |                         |
| disclosed:                            |   |             |                  |              |                         |
| Financial Assets                      |   |             |                  |              |                         |
| HTM investments                       |   |             |                  |              |                         |
| Government                            | ₽12,088,362                             | ₽7,863,667  | ₽3,735,724       | ₽–           | ₽11,599,391             |
| Private                               | 2,858,306                               | 2,833,262   | _                | _            | 2,833,262               |
|                                       |   |             |                  |              |                         |
| (Forward)                             |   |             |                  |              |                         |
|                                       |   |             |                  |              |                         |



|  |                | De          | cember 31, 2015 |              |                  |
|--|----------------|-------------|-----------------|--------------|------------------|
|  | Carrying Value | Level 1     | Level 2         | Level 3      | Total Fair Value |
| Loans and receivables                            |                |             |                 |              |                  |
| Receivables from customers                       |                |             |                 |              |                  |
| Consumption loans                                | ₽59,321,191    | ₽–          | ₽–              | ₽72,561,154  | ₽72,561,154      |
| Real estate loans                                | 40,109,194     | _           | _               | 41,156,371   | 41,156,371       |
| Commercial loans                                 | 9,847,098      | _           | _               | 11,655,376   | 11,655,376       |
| Personal loans                                   | 2,993,330      | _           | _               | 6,132,689    | 6,132,689        |
| Sales contract receivable                        | 180,849        | _           | _               | 199,546      | 199,546          |
| Security deposits                                | 172,433        | _           | _               | 171,050      | 171,050          |
| Non-Financial Assets                             |                |             |                 |              |                  |
| Investment properties                            | 3,344,154      | _           | _               | 4,202,167    | 4,202,167        |
|  | ₽130,914,917   | ₽10,696,929 | ₽3,735,724      | ₽136,078,353 | ₽150,511,006     |
| Liabilities for which fair values are disclosed: |                |             |                 |              |                  |
| Financial Liabilities                            |                |             |                 |              |                  |
| Deposit Liabilities - time                       | ₽98,553,754    | ₽–          | ₽–              | P100,248,431 | ₽100,248,431     |
| Subordinated notes                               | 5,952,052      | _           | _               | 5,646,627    | 5,646,627        |
|  | ₽104,505,806   | ₽–          | ₽–              | ₽105,895,058 | ₽105,895,058     |

As of December 31, 2016 and 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

As of December 31, 2016 and 2015, the Bank determined the market value of its warrants to be zero due to the absence of an active market for the Bank's ROP warrants, as evidenced by the unavailability of quoted market prices.

# 5. Financial Risk Management Policies and Objectives

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

Organization risk management structure continues to be a top-down organization, with the BOD at the helm of all major initiatives.

Discussed below are the relevant sections on roles and responsibilities from the Risk Oversight Committee (ROC) Charter:

## BOD

The corporate powers of the Bank are vested in and are exercised by the BOD, who conducts its business and controls its property. The BOD approves broad risk management strategies and policies and ensures that risk management initiatives and activities are consistent with the Bank's overall objectives. The BOD appoints the members of the ROC.

### ROC

The ROC is composed of at least three members of the Board, including at least one (1) independent director, and a chairperson who is a non-executive member. Members of the ROC possess a range of expertise and adequate knowledge of the Bank's risk exposures to be able to develop appropriate strategies for preventing losses and minimizing the impact of losses when they occur.



The BOD may also appoint non-directors to the ROC as part of the Metrobank Group risk oversight measures. However, only Bank directors shall be considered as voting members of the ROC. Non-voting members are appointed in an advisory capacity.

The ROC oversees the system of limits to discretionary authority that the BOD delegates to the management and ensures that the system remains effective, the limits are observed, and that immediate corrective actions are taken whenever limits are breached.

The ROC meets on a monthly basis and is supported by the Risk Management Office (RMO). In the absence of the ROC Chairman, a non-executive director shall preside. ROC resolutions, which require the concurrence of the majority of its voting members, are presented to the BOD for confirmation.

#### RMO

The RMO, headed by the Chief Risk Officer, is a function that is independent from executive functions and business line responsibilities, operations and revenue-generating functions. It reports directly to the BOD, through the ROC. The RMO assists the ROC in carrying out its responsibilities by:

- analyzing, communicating, implementing, and maintaining the risk management policies approved by the ROC and the BOD;
- spearheading the regular review of the Bank's risk management policy manual and making or elevating recommendations that enhance the risk management process to the ROC and the BOD, for their approval; and
- ensuring that the risks arising from the Bank's activities are identified, measured, analyzed, reported to and understood by risk takers, management, and the board. The RMO analyzes limit exceptions and recommends enhancements to the limits structure.

The RMO does not assume risk-taking accountability nor does it have approving authority. The RMO's role is to act as liaison and to provide support to the BOD, ROC, the President, management committees, risk takers and other support and control functions on risk-related matters.

The Risk Management Function is responsible for:

- identifying the key risk exposures and assessing and measuring the extent of risk exposures of the Bank and its trust operations;
- monitoring the risk exposures and determining the corresponding capital requirement in accordance with the Basel capital adequacy framework and based on the Bank's internal capital adequacy assessment on an on-going basis;
- monitoring and assessing decisions to accept particular risks whether these are consistent with BOD-approved policies on risk tolerance and the effectiveness of the corresponding risk mitigation measures; and
- reporting on a regular basis to Senior Management and the BOD the results of assessment and monitoring.

#### President

The President is the Chief Executive Officer of the Bank and has the primary responsibility of carrying out the policies and objectives of the BOD. The President exercises the authorities delegated to him by the BOD and may recommend such policies and objectives he deems necessary for the continuing progress of the Bank.



### Risk management

The risk management framework aims to maintain a balance between the nature of the Bank's businesses and the risk appetite of the BOD. Accordingly, policies and procedures are reviewed regularly and revised as the organization grows and as financial markets evolve. New policies or proposed changes in current policies are presented to the ROC and the BOD for approval.

a. Credit risk and concentration of assets and liabilities and off-balance sheet items

Credit risk is the risk that a counterparty will not settle its obligations in accordance with the agreed terms.

The Bank's lending business follows credit policy guidelines set by the BOD, ROC and RMO. These policies serve as minimum standards for extending credit. The people engaged in the credit process are required to understand and adhere to these policies.

Product manuals are in place for all loans and deposit products that actually or potentially expose the Bank to all types of risks that may result in financial or reputational losses. They define the product and the risks associated with the product plus the corresponding risk-mitigating controls. They embody the business plans and define the business parameters within which the product or activity is to be performed.

The system of checks around extension of credit includes approval by at least two credit approvers through the Credit Committee (CreCom), Executive Committee (ExCom) or BOD. The ROC reviews the business strategies and ensures that revenue-generating activities are consistent with the risk tolerance and standards of the Bank. The Internal Audit Group conducts regular audit across all functional units. The BOD, through the ExCom, CreCom and ROC, ensure that sound credit policies and practices are followed through all the business segments.

### Credit Approval

Credit approval is the documented acceptance of credit risk in the credit proposal or application.

The Bank's credit decision-making for consumer loans utilizes the recommendation of the credit scoring and is performed at the CreCom level appropriate to the size and risk of each transaction, in conformity with corporate policies and procedures in regulating credit risk activities. The Bank's ExCom may approve deviations or exceptions, while the BOD approves material exceptions such as large exposures, loans to directors, officers, stockholders and other related interests (DOSRI), and loan restructuring.

Credit delegation limits are identified, tracked and reviewed at least annually by the Bank's Head of Credit and Collections together with the Credit Risk Manager.

### **Borrower Eligibility**

The Bank's credit processing commences when a customer expresses his intention to borrow through a credit application. The Bank gathers data on the customer; ensures they are accurate, up-to-date and adequate to meet the minimum regulatory requirements and to render credit decision. These data are used for the intended purpose only and are managed in adherence to the customer information secrecy law.

The customer's credit worthiness, repayment ability and cash flow are established before credit is extended. The Bank independently verifies critical data from the customer, ensuring compliance with Know Your Customer requirements under the anti-money laundering laws. The Bank



requires that customer income be derived from legitimate sources and supported with government-accepted statements of income, assets and liabilities.

The Bank ascertains whether the customer is legally capable of entering a credit contract and of providing a charge over any asset presented as collateral for a loan. Guarantors or sureties may be accepted, provided they are a relative, partner, and have financial interest in the transaction, and they pass all credit acceptance criteria applied to the borrower.

### Loan Structure

The Bank structures loans for its customers based on the customer's capability to pay, the purpose of the loan, and for a collateralized loan, the collateral's economic life and liquidation value over time.

The Bank establishes debt burden guidelines and minimum income requirements to assess the customer's capacity to pay.

The Bank utilizes credit bureau data, both external and internal, to obtain information on a customer's current commitments and credit history. These are sourced from the databases of the Banker's Association of the Philippines and the Credit Management Association of the Philippines.

The Bank takes into account environmental and social issues when reviewing credit proposals of small businesses and commercial mortgage customers. The Bank ensures that all qualified securities pass through the BOD for approval. Assignments of securities are confirmed and insurance are properly secured.

The Bank uses credit scoring models and decision systems for consumer loans as approved by the BOD. Borrower risk rating model and facility risk rating model, on the other hand, are available for SME loans, and supported with qualitative evaluation. Regular monitoring of all these tools and their performance is carried out to ensure that they remain effective.

Initial loan limits are recommended by the CreCom and ExCom and approved by the BOD. The Bank ensures that secured loans are within ceilings set by local regulators. Succeeding loan availments are based on account performance and customer's credit worthiness.

#### Credit Management

The Bank maintains credit records and documents on all borrowings and captures transaction details in its loan systems. The credit risk policies and system infrastructure ensure that loans are monitored and managed at all times.

The Bank's Management Information System provides statistics that its business units need to identify opportunities for improving rewards without necessarily sacrificing risk. Statistical data on product, productivity, portfolio, profitability, performance and projection are made available regularly.

The Bank conducts regular loan review through the ROC, with the support of the RMO. The Bank examines its exposures, credit risk ratios, provisions and customer segments. The Bank's unique customer identification and unique group identification methodology enables it to aggregate credit exposures by customer or group of borrowers. Aggregate exposures of at least \$\mathbb{P}100.0\$ million are put on a special monitoring.



The ROC assesses the adequacy of provisions for credit losses regularly. The Bank's automated loan grading system enables the Bank to set up provision per account. The Bank also performs impairment analyses on loans and receivables, whether on an individual or collective basis, in accordance with PFRS.

The Bank carries out stress testing analyses using Board-approved statistical models relating the default trends to macroeconomic indicators.

In 2016, the Bank has completely deployed its projects to effectively implement the sound credit risk management system and practices prescribed by the Bangko Sentral ng Pilipinas (BSP) under Circular 855. These include the internal loan loss models that ensure specific and collective allowance for expected credit losses in credit portfolio are adequate.

## Maximum Exposure to Credit Risk

The tables below show the analysis of the maximum exposure to credit risk of the Bank's financial instruments, excluding those where the carrying values as reflected in the statement of condition and related notes already represent the financial instrument's maximum exposure to credit risk, after taking into account collateral held or other credit enhancements (in thousands):

| _                           |              | 2010          | 6           |                  |
|-----------------------------|--------------|---------------|-------------|------------------|
|                             |              |               |             | Financial Effect |
|                             |              |               | Maximum     | of Collateral    |
|                             | Carrying     | Fair Value of | Exposure to | or Credit        |
|                             | Amount       | Collateral    | Credit Risk | Enhancement      |
| Due from other banks        | P1,838,630   | ₽788,154      | P1,054,476  | P788,154         |
| SPURA                       | 3,254,312    | 4,686,901     | _           | 3,254,312        |
| Receivables from customers  |              |               |             |                  |
| Consumption loans           | 68,049,723   | 75,053,312    | 2,019,025   | 66,030,698       |
| Real estate loans           | 43,394,060   | 49,133,794    | 5,354,204   | 38,039,856       |
| Commercial loans            | 10,724,488   | 4,622,362     | 7,450,673   | 3,273,815        |
| Other receivables           |              |               |             |                  |
| Accrued interest receivable | 1,614,842    | 1,527,477     | 87,365      | 1,527,477        |
| Sales contract receivable   | 117,814      | 307,004       | 1,325       | 116,489          |
| Total credit exposure       | P128,993,869 | P136,119,004  | ₽15,967,068 | P113,030,801     |

|                             |              | 2015          | 5           |                  |
|-----------------------------|--------------|---------------|-------------|------------------|
| _                           |              |               |             | Financial Effect |
|                             |              |               | Maximum     | of Collateral    |
|                             | Carrying     | Fair Value of | Exposure to | or Credit        |
|                             | Amount       | Collateral    | Credit Risk | Enhancement      |
| Due from other banks        | ₽1,034,706   | ₽3,034,441    | ₽–          | ₽1,034,706       |
| SPURA                       | 2,500,000    | 3,003,833     | _           | 2,500,000        |
| Receivables from customers  |              |               |             |                  |
| Consumption loans           | 59,321,191   | 73,852,935    | 1,747       | 59,319,444       |
| Real estate loans           | 40,109,194   | 71,680,705    | _           | 40,109,194       |
| Commercial loans            | 5,444,393    | 8,630,989     | 2,258,822   | 3,185,571        |
| Other receivables           |              |               |             |                  |
| Accrued interest receivable | 1,301,362    | 1,583,623     | _           | 1,301,362        |
| Sales contract receivable   | 180,849      | 276,123       | _           | 180,849          |
| Total credit exposure       | ₽109,891,695 | ₽162,062,649  | ₽2,260,569  | ₽107,631,126     |

## Collateral and Other Credit Enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding acceptability of types of collateral and valuation parameters.



The main types of collaterals obtained are as follows:

- For Due from other banks: investment securities
- For SPURA: investment securities
- For commercial lending: mortgages over real estate properties, deposit accounts and securities
- For consumer lending: mortgages over real estate and chattel

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for credit and impairment losses.

It is the Bank's policy to dispose of repossessed properties in an orderly fashion and proceeds are used to repay or reduce the outstanding claim. In general, the Bank does not occupy repossessed properties for business use.

The Bank holds collateral against loans and receivables in the form of real estate and chattel mortgages, guarantees, and other registered securities over assets. Estimates of fair value are based on the value of the collateral assessed at the time of borrowing and generally are updated every two years and when a loan is assessed to be impaired, whenever applicable. Generally, collateral is not held over loans and advances to banks except for SPURA. The Bank is not allowed to sell or re-pledge collateral held under SPURA in the absence of default by the counterparty. Collateral usually is not held against holdings in investment securities, and no such collateral was held as of December 31, 2016 and 2015.

Concentration of risk is managed by borrower, by group of borrowers, by geographical region and by industry sector. As of December 31, 2016 and 2015, the maximum credit exposure to any borrower amounted to \$\mathbb{P}\$1.9 billion, before taking into account any collateral or other credit enhancement.

The distribution of the Bank's financial assets before taking into account any collateral held or other credit enhancements can be analyzed by the following geographical regions (in thousands):

|                               |              |             | 2016         |           |              |
|-------------------------------|--------------|-------------|--------------|-----------|--------------|
|                               |              | Loans and   |              |           |              |
|                               | Loans and    | Advances to | Investment   |           |              |
|                               | Receivables  | Banks*      | Securities** | Others*** | Total        |
| Luzon                         | ₽114,457,713 | ₽19,023,728 | P37,635,681  | ₽273,614  | ₽171,390,736 |
| Visayas                       | 8,125,298    | 23,421      | _            | _         | 8,148,719    |
| Mindanao                      | 9,401,569    | 32,577      | _            | _         | 9,434,146    |
|                               | 131,984,580  | 19,079,726  | 37,635,681   | 273,614   | 188,973,601  |
| Less allowance for credit and |              |             |              |           |              |
| impairment losses             | 4,762,733    | _           | 2,189        | _         | 4,764,922    |
| Total                         | ₽127,221,847 | P19,079,726 | P37,633,492  | P273,614  | P184,208,679 |

Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.
 \*\*\* Composed of FVPL investments, AFS investments and HTM investments.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.

|                               |              |             | 2015         |           |              |
|-------------------------------|--------------|-------------|--------------|-----------|--------------|
|                               |              | Loans and   |              |           | _            |
|                               | Loans and    | Advances to | Investment   |           |              |
|                               | Receivables  | Banks*      | Securities** | Others*** | Total        |
| Luzon                         | ₽102,789,526 | ₽15,276,382 | ₽26,698,957  | ₽275,579  | ₽145,040,444 |
| Visayas                       | 8,517,846    | 105,144     | _            | _         | 8,622,990    |
| Mindanao                      | 7,185,345    | 137,270     | _            | _         | 7,322,615    |
|                               | 118,492,717  | 15,518,796  | 26,698,957   | 275,579   | 160,986,049  |
| Less allowance for credit and |              |             |              |           |              |
| impairment losses             | 4,625,202    | _           | 2,189        | _         | 4,627,391    |
| Total                         | ₽113,867,515 | ₽15,518,796 | P26,696,768  | ₽275,579  | ₽156,358,658 |

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.



<sup>\*\*</sup> Composed of FVPL investments, AFS investments and HTM investments

Additionally, the tables below show the distribution of the Bank's financial assets and off-balance sheet items before taking into account any collateral or other credit enhancements analyzed by industry sector as of December 31, 2016 and 2015 (in thousands):

|  |                          |                                    | 2016                       |           |                    |
|--|--------------------------|------------------------------------|----------------------------|-----------|--------------------|
|  | Loans and<br>Receivables | Loans and<br>Advances to<br>Banks* | Investment<br>Securities** | Others*** | Total              |
| Activities of private households as employers<br>and undifferentiated goods and services<br>and producing activities of households |                          |                                    |                            |           |                    |
| for own use  | <b>P76,644,704</b>       | ₽-                                 | ₽-                         | ₽-        | <b>₽76,644,704</b> |
| Financial and insurance activities   | 3,506,711                | 19,079,726                         | 37,635,681                 | 189,954   | 60,412,072         |
| Real estate activities   | 39,499,089               | · · · -                            |                            | · –       | 39,499,089         |
| Wholesale and retail trade; repair   |                          |                                    |                            |           |                    |
| of motor vehicles and motorcycles  | 2,021,531                | _                                  | _                          | _         | 2,021,531          |
| Electricity, gas, steam and air-conditioning   |                          |                                    |                            |           |                    |
| supply   | 1,571,669                | _                                  | _                          | _         | 1,571,669          |
| Information and communication  | 1,513,811                | _                                  | _                          | _         | 1,513,811          |
| Administrative and support service activities  | 1,176,719                | _                                  | _                          | _         | 1,176,719          |
| Accommodation and food service activities  | 709,800                  | _                                  | _                          | _         | 709,800            |
| Manufacturing  | 547,418                  | _                                  | _                          | _         | 547,418            |
| Construction   | 427,755                  | _                                  | _                          | 56,000    | 483,755            |
| Human health and social work activities  | 356,752                  | _                                  | _                          | _         | 356,752            |
| Transportation and storage   | 326,725                  | _                                  | _                          | _         | 326,725            |
| Water supply, sewage, waste management   |                          |                                    |                            |           |                    |
| and remediation activities   | 289,700                  | _                                  | _                          | _         | 289,700            |
| Education  | 203,247                  | _                                  | -                          | _         | 203,247            |
| Professional, scientific and technical services  | 81,247                   | _                                  | _                          | _         | 81,247             |
| Arts, entertainment and recreation   | 37,165                   | _                                  | -                          |           | 37,165             |
| Agricultural, forestry and fishing   | 20,321                   | _                                  | _                          | _         | 20,321             |
| Mining and quarrying   | 4,514                    | _                                  | -                          | _         | 4,514              |
| Other service activities   | 3,045,702                | _                                  | -                          | 27,660    | 3,073,362          |
|  | 131,984,580              | 19,079,726                         | 37,635,681                 | 273,614   | 188,973,601        |
| Less allowance for credit and impairment   |                          |                                    |                            |           |                    |
| losses   | 4,762,733                | _                                  | 2,189                      | _         | 4,764,922          |
| Total  | P127,221,847             | P19,079,726                        | P37,633,492                | P273,614  | P184,208,679       |

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

\*\* Composed of FVPL investments, AFS investments and HTM investments.

\*\*\* Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.

|  |             |             | 2015         |           |             |
|--|-------------|-------------|--------------|-----------|-------------|
| _  |             | Loans and   |              |           |             |
|  | Loans and   | Advances to | Investment   |           |             |
|  | Receivables | Banks*      | Securities** | Others*** | Total       |
| Activities of private households as employers<br>and undifferentiated goods and services<br>and producing activities of households |             |             |              |           |             |
| for own use  | ₽66,541,078 | ₽–          | ₽–           | ₽–        | ₽66,541,078 |
| Financial and insurance activities   | 2,698,016   | 15,518,796  | 26,698,957   | 197,171   | 45,112,940  |
| Real estate activities   | 36,822,242  | _           | _            | _         | 36,822,242  |
| Wholesale and retail trade; repair   |             |             |              |           |             |
| of motor vehicles and motorcycles  | 1,784,507   | -           | _            | _         | 1,784,507   |
| Electricity, gas, steam and air-conditioning supply  | 611,868     | _           | _            | _         | 611,868     |
| Information and communication  | 1,729,521   | _           | _            | _         | 1,729,521   |
| Administrative and support service activities  | 285,443     | _           | _            | _         | 285,443     |
| Accommodation and food service activities  | 276,803     | _           | _            | _         | 276,803     |
| Manufacturing  | 827,991     | _           | _            | _         | 827,991     |
| Construction   | 370,676     | _           | _            | 54,000    | 424,676     |
| Human health and social work activities  | 216,313     | _           | _            | _         | 216,313     |
| Transportation and storage   | 604,008     | _           | _            | _         | 604,008     |
| Water supply, sewage, waste management   | ,           |             |              |           | 207.200     |
| and remediation activities   | 295,308     | _           | _            | _         | 295,308     |
| Education  | 163,330     | _           | _            | _         | 163,330     |
| Professional, scientific and technical services  | 153,535     | _           | _            | _         | 153,535     |
| Arts, entertainment and recreation   | 31,904      | _           | _            |           | 31,904      |

(Forward)



|  |              |             | 2015         |           |              |
|--|--------------|-------------|--------------|-----------|--------------|
|  |              | Loans and   |              |           |              |
|  | Loans and    | Advances to | Investment   |           |              |
|  | Receivables  | Banks*      | Securities** | Others*** | Total        |
| Agricultural, forestry and fishing       | ₽30,993      | ₽–          | ₽–           | ₽–        | ₽30,993      |
| Mining and quarrying                     | 2,853        | _           | _            | _         | 2,853        |
| Other service activities                 | 5,046,328    | _           | _            | 24,408    | 5,070,736    |
|  | 118,492,717  | 15,518,796  | 26,698,957   | 275,579   | 160,986,049  |
| Less allowance for credit and impairment |              |             |              |           |              |
| losses                                   | 4,625,202    | _           | 2,189        | _         | 4,627,391    |
| Total                                    | £113.867.515 | £15.518.796 | £26,696,768  | £275,579  | £156,358,658 |

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

#### Credit Quality

Description of the loan grades for loans, receivables and stand-by credit lines:

### Master Loan Classifications

The Bank rates accounts on a scale of 1 to 10, with 1 being the best, based on the Board-approved loan classifications which utilize the credit scoring results, credit experience and qualitative assessments.

### Neither Past Due nor Individually Impaired

The Bank classifies those accounts under current status having the following master loan classification grades:

### High Grade (Master Loan Classification 1 - 4)

#### 1 - Excellent

This is considered as normal risk by the Bank. An excellent rating is given to a borrower who has the ability to meet credit obligation in full and is never delinquent.

## 2 - Strong

This is also considered as normal risk by the Bank. Borrower has the ability to meet credit obligation in full, except that the borrower had history of 1-29 days delinquency at worst.

### 3 - Good

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of Loan Especially Mentioned rating (rating=7) at worst.

### 4 - Satisfactory

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of Substandard rating (rating=8) at worst.

### <u>Standard Grade (Master Loan Classification 5 - 7)</u>

## 5 - Acceptable

An acceptable rating is given to a borrower who meets present obligations, except that the borrower had history of Doubtful rating (rating=9) at worst.

## 6 - Watchlist

This rating is given to a borrower who meets present obligations, except that the borrower had history of Loss rating (rating=10) at worst.



<sup>\*\*</sup> Composed of FVPL investments, AFS investments and HTM investments.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.

## 7 - Loan Especially Mentioned

This rating is given to a borrower who has potential weaknesses which when left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Bank.

## Substandard Grade (Master Loan Classification 8)

#### 8 - Substandard

A substandard rating is given to a borrower whose loan or portion thereof involves a substantial and an unreasonable degree of risk to the Bank because of unfavorable record or unsatisfactory characteristics. These loans show possibility of future loss to the Bank unless given closer supervision and well-defined weaknesses that jeopardize the loan liquidation.

### Unrated grade

Other credit assets which cannot be classified as High, Standard or Sub-standard are tagged as Unrated

## Past Due but Not Individually Impaired

These are accounts which are classified as delinquent but are not subject to individual impairment as of statement of condition date.

#### 9 - Doubtful

This rating is given to a borrower whose loans have characteristics where collection and liquidation in full is highly improbable and in which substantial loss is probable.

#### 10 - Loss

This rating is given to a borrower whose loans or portions thereof are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted.

#### Individually Impaired

Accounts which are subject to individual impairment as of statement of condition date.

The tables below show the credit quality per class of financial assets under loans and receivables (in thousands)\*:

|                                |              |              |                   | 2016     |              |              |              |
|--------------------------------|--------------|--------------|-------------------|----------|--------------|--------------|--------------|
|                                |              |              |                   |          | Past Due     |              |              |
|                                | Neither      | Past Due nor | Individually Impa | aired    | but not      |              |              |
|                                |              | Standard     | Substandard       |          | Individually | Individually |              |
|                                | High Grade   | Grade        | Grade             | Unrated  | Impaired     | Impaired     | Total        |
| Loans and advances to banks    |              |              |                   |          |              |              |              |
| Due from BSP                   | P13,986,785  | ₽-           | ₽–                | ₽-       | ₽–           | ₽–           | P13,986,785  |
| Due from other banks           | _            | 1,838,630    | _                 | _        | _            | _            | 1,838,630    |
| Interbank loans receivable and |              |              |                   |          |              |              |              |
| SPURA                          | 3,254,312    | _            | _                 | _        | _            | _            | 3,254,312    |
| Receivables from customers     |              |              |                   |          |              |              |              |
| Consumption loans              | 54,186,784   | _            | 5,282,592         | _        | 10,630,050   | _            | 70,099,426   |
| Real estate loans              | 33,239,048   | 4,778,346    | 458,589           | _        | 4,375,855    | 1,047,721    | 43,899,559   |
| Commercial loans               | 10,575,097   | 478,928      | 199,136           | _        | 180,377      | 172,246      | 11,605,784   |
| Personal loans                 | 1,979,545    | 880,638      | 93,212            | _        | 636,243      | _            | 3,589,638    |
| Other receivables              |              |              |                   |          |              |              |              |
| Accrued interest receivable    | 1,109,075    | 252,348      | 42,217            | _        | 269,821      | 100,007      | 1,773,468    |
| Accounts receivable            | 301,282      | 2,719        | 71                | _        | 312,557      | 184,652      | 801,281      |
| Sales contract receivable      | 112,841      | 12,571       | _                 | _        | 26,238       | _            | 151,650      |
| Bills purchased                | _            | _            | _                 | 63,774   | _            | _            | 63,774       |
| Other assets                   |              |              |                   |          |              |              |              |
| Security deposits              | _            | _            | _                 | 178,331  | _            | _            | 178,331      |
| RCOCI                          | -            | _            | -                 | 10,316   | _            | _            | 10,316       |
| Shortages                      | _            | _            | _                 | 1,307    | _            | _            | 1,307        |
| Total                          | P118,744,769 | P8,244,180   | P6,075,817        | P253,728 | ₽16,431,141  | P1,504,626   | P151,254,261 |

<sup>\*</sup>Shown gross of allowance for credit and impairment losses, net of unearned discount



2015 Past Due Neither Past Due nor Individually Impaired but not Standard Substandard Individually Individually High Grade Grade Unrated Total Impaired Impaired Loans and advances to banks  $P_{-}$ Due from BSP ₽11,143,782  $P_{-}$ P11,143,782 1,861,110 Due from other banks 1,861,110 Interbank loans receivable and 2,500,000 13,904 SPURA 2,513,904 Receivables from customers 9,047,575 535,215 Consumption loans 50,437,345 80,356 60,100,491 Real estate loans 34,246,129 727,987 189,088 4,501,525 1,016,359 40,681,088 11,631,553 Commercial loans 10,055,824 462,836 364,958 116,111 631,824 Personal loans 2,773,631 106,834 76,714 642,379 3,599,558 Other receivables 1.024.086 98,352 2,896 201.516 356,277 1.683,127 Accrued interest receivable 51,512 155 529,582 Accounts receivable 112 294,319 183,484 Sales contract receivable 168,777 25,636 18,888 214,615 Bills purchased 52,633 52,633 Other assets Security deposits 172,433 172.433 RCOCI 19.561 19.561 5,177 Shortages 5.177 Total ₽112,401,086 ₽3,807,263 P714 568 P249 804 ₽14.829.061 P2,206,832 P134,208,614

### External Ratings

In ensuring quality investment portfolio, the Bank uses the credit risk rating based on the rating of Moody's Investors Service (Moody's rating) as follows:

| Credit Quality    | External Rating |      |      |     |    |    |    |      |      |      |
|-------------------|-----------------|------|------|-----|----|----|----|------|------|------|
| High grade        | Aaa             | Aa1  | Aa2  | Aa3 | A1 | A2 | A3 | Baa1 | Baa2 | Baa3 |
| Standard grade    | Ba1             | Ba2  | Ba3  | B1  | B2 | B3 |    |      |      |      |
| Substandard grade | Caa1            | Caa2 | Caa3 | Ca  | C  |    |    |      |      |      |

High grade - represents those investments which fall under any of the following grade:

Aaa - fixed income obligations are judged to be of the highest quality, with the smallest degree of risk.

Aa1, Aa2, Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1, A2, A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.

Baa1, Baa2, Baa3 - fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable.

Standard grade - represents those investments which fall under any of the following grade:

Ba1, Ba2, Ba3 - obligations are judged to have speculative elements and are subject to substantial credit risk.

B1, B2, B3 - obligations are considered speculative and are subject to high credit risk.



<sup>\*</sup>Shown gross of allowance for credit and impairment losses, net of unearned discount

Substandard grade - represents those investments which fall under any of the following grade:

Caa1, Caa2, Caa3 - are judged to be of poor standing and are subject to very high credit risk.

Ca - are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.

C - are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

The tables below show the credit quality per class of investment securities (in thousands)\*:

|                             |             |                   |                      | 2016                |                          |                          |             |
|-----------------------------|-------------|-------------------|----------------------|---------------------|--------------------------|--------------------------|-------------|
|                             | Neithe      | r Past Due nor    | Individually Impa    | Past Due<br>but not |                          |                          |             |
|                             | High Grade  | Standard<br>Grade | Substandard<br>Grade | Unrated             | Individually<br>Impaired | Individually<br>Impaired | Total       |
| FVPL                        |             |                   |                      |                     |                          |                          |             |
| HFT - government securities | P1,360,293  | ₽–                | ₽–                   | ₽–                  | ₽–                       | ₽–                       | P1,360,293  |
| Derivative asset            | _           | 499               | _                    | _                   | _                        | _                        | 499         |
| AFS investments             |             |                   |                      |                     |                          |                          |             |
| Government debt securities  | 8,462,431   | _                 | _                    | _                   | _                        | _                        | 8,462,431   |
| Private debt securities     | 2,358,046   | 2,287,623         | _                    | _                   | _                        | _                        | 4,645,669   |
| Quoted equity securities    | _           | _                 | _                    | 5,953               | _                        | _                        | 5,953       |
| Unquoted equity securities  | _           | _                 | _                    | 3,949               | _                        | _                        | 3,949       |
| HTM investments             |             |                   |                      |                     |                          |                          |             |
| Government debt securities  | 20,046,355  | _                 | _                    | _                   | _                        | _                        | 20,046,355  |
| Private debt securities     | 516,161     | 2,594,371         | _                    | _                   | _                        | _                        | 3,110,532   |
| Total                       | P32,743,286 | P4,882,493        | ₽-                   | ₽9,902              | ₽-                       | ₽-                       | P37,635,681 |

<sup>\*</sup>Shown gross of allowance for credit and impairment losses

|                             |             |                   |                      | 2015                |                          |                          |             |
|-----------------------------|-------------|-------------------|----------------------|---------------------|--------------------------|--------------------------|-------------|
|                             | Neith       | er Past Due nor l | ndividually Impair   | Past Due<br>but not |                          |                          |             |
|                             | High Grade  | Standard<br>Grade | Substandard<br>Grade | Unrated             | Individually<br>Impaired | Individually<br>Impaired | Total       |
| FVPL                        |             |                   |                      |                     |                          |                          |             |
| HFT - government securities | ₽2,821,437  | ₽–                | ₽–                   | ₽–                  | ₽–                       | ₽–                       | ₽2,821,437  |
| AFS investments             |             |                   |                      |                     |                          |                          |             |
| Government debt securities  | 4,472,650   | _                 | _                    | _                   | _                        | _                        | 4,472,650   |
| Private debt securities     | 2,106,530   | 2,343,172         | _                    | _                   | _                        | _                        | 4,449,702   |
| Quoted equity securities    | _           | _                 | _                    | 4,551               | _                        | _                        | 4,551       |
| Unquoted equity securities  | _           | _                 | _                    | 3,949               | _                        | _                        | 3,949       |
| HTM investments             |             |                   |                      |                     |                          |                          |             |
| Government debt securities  | 12,088,362  | _                 | _                    | _                   | _                        | _                        | 12,088,362  |
| Private debt securities     | 518,276     | 2,340,030         | _                    | _                   | _                        | _                        | 2,858,306   |
| Total                       | ₽22,007,255 | ₽4,683,202        | ₽–                   | ₽8,500              | ₽–                       | ₽–                       | P26,698,957 |

<sup>\*</sup>Shown gross of allowance for credit and impairment losses

#### Impairment Assessment

Impairment losses are recognized based on the results of a specific (individual) and collective assessment of credit exposures. Impairment has taken place when there is a presence of known difficulties in the payments of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened or when there is inability to pay principal or interest overdue beyond a threshold (e.g., 90 days). These and other factors, either individually or together with other factors, constitute observable events or data that meet the definition of objective evidence of impairment.

## Individually assessed allowances

The Bank determines the allowances appropriate for each significant loan or advance on an individual basis. Items considered when determining amounts of allowances include an account's age, payment and collection history, timing of expected cash flows and realizable value of collateral.



The Bank sets criteria for specific loan impairment testing and uses the discounted cash flow methodology to compute for impairment loss. Accounts subjected to specific impairment and that are found to be impaired shall be excluded from the collective impairment computation.

### Collectively assessed allowances

Allowances are assessed collectively for losses on commercial loans and advances that are not individually significant or are found to be not individually impaired. Impairment losses are estimated by taking into consideration the historical losses using a lookback period of five years on the portfolio and the expected receipts and recoveries once impaired. The Bank is responsible for deciding the length of historical loss period which can extend for as long as five years. The impairment allowance is then reviewed by the Bank to ensure alignment with the Bank's overall policy.

The Bank uses the Net Flow Rate method to determine the credit loss rate of a particular delinquency age bucket based on historical data of flow-through and flow-back of loans across specific delinquency age buckets. The method applies to consumer loans, as well as salary and home equity loans granted to employees of the Bank. For commercial loans, the Bank uses Historical Loss Rate method in determining the credit loss rate based on the actual historical loss experienced by the Bank on each specific industry type.

Aging Analysis of Past Due but not Individually Impaired Loans per Class of Financial Assets The succeeding tables show the total aggregate amount of gross past due but not individually impaired loans and receivables per delinquency bucket. Under PFRS, a financial asset is past due when the counterparty has failed to make a payment when contractually due (in thousands)\*:

|                             |            |                   | 201              | 6                 |            |             |
|-----------------------------|------------|-------------------|------------------|-------------------|------------|-------------|
| _                           |            | Past Due but      | not Individually | y Impaired        |            |             |
| _                           | Less than  | 31 to             | 61 to            | 91 to             | Over       |             |
|                             | 30 days    | 60 days           | 90 days          | 180 days          | 180 days   | Total       |
| Loans and receivables       |            |                   |                  |                   |            |             |
| Receivables from customers  |            |                   |                  |                   |            |             |
| Consumption loans           | P4,999,504 | <b>P2,345,627</b> | P1,078,386       | <b>P1,147,048</b> | P1,059,485 | P10,630,050 |
| Real estate loans           | 2,880,797  | 984,062           | 304,272          | 156,228           | 50,496     | 4,375,855   |
| Commercial loans            | 59,469     | 59,569            | 46,461           | 3,476             | 11,402     | 180,377     |
| Personal loans              | 124,461    | 30,575            | 23,010           | 53,238            | 404,959    | 636,243     |
| Other receivables           |            |                   |                  |                   |            |             |
| Accrued interest receivable | 97,288     | 54,234            | 30,435           | 37,565            | 50,299     | 269,821     |
| Accounts receivable         | 8,863      | 4,472             | 6,910            | 247,637           | 44,675     | 312,557     |
| Sales contract receivable   | 7,755      | 2,653             | 5,170            | 2,208             | 8,452      | 26,238      |
| Total                       | P8,178,137 | P3,481,192        | P1,494,644       | P1,647,400        | P1,629,768 | P16,431,141 |

\*Shown gross of allowance for impairment and credit losses

|                             |            |             | 201                | 5          |            |             |
|-----------------------------|------------|-------------|--------------------|------------|------------|-------------|
|                             |            | Past Due bu | t not Individually | Impaired   |            |             |
|                             | Less than  | 31 to       | 61 to              | 91 to      | Over       |             |
|                             | 30 days    | 60 days     | 90 days            | 180 days   | 180 days   | Total       |
| Loans and receivables       |            |             |                    |            |            |             |
| Receivables from customers  |            |             |                    |            |            |             |
| Consumption loans           | P4,446,935 | ₽2,036,225  | ₽879,025           | ₽963,326   | ₽722,064   | ₽9,047,575  |
| Real estate loans           | 2,953,252  | 1,052,255   | 405,102            | 50,868     | 40,048     | 4,501,525   |
| Commercial loans            | 48,238     | 44,887      | 450                | _          | 22,536     | 116,111     |
| Personal loans              | 164,544    | 60,172      | 26,752             | 58,893     | 332,018    | 642,379     |
| Other receivables           |            |             |                    |            |            |             |
| Accrued interest receivable | 73,779     | 44,097      | 23,656             | 28,658     | 31,326     | 201,516     |
| Accounts receivable         | 4,775      | 5,203       | 3,124              | 3,136      | 278,081    | 294,319     |
| Sales contract receivable   | 7,549      | 11,156      | _                  | 190        | 6,741      | 25,636      |
| Total                       | ₽7,699,072 | ₽3,253,995  | ₽1,338,109         | ₽1,105,071 | ₽1,432,814 | P14,829,061 |

\*Shown gross of allowance for impairment and credit losses



### b. Market risk

Market risk management covers the areas of trading and interest rate risks. The Bank utilizes various measurement and monitoring tools to ensure that risk-taking activities are managed within instituted market risk parameters. The Bank revalues its trading portfolios on a daily basis and checks the revenue or loss generated by each portfolio in relation to their level of market risk. The Bank's risk policies and implementing guidelines are regularly reviewed by the Assets and Liabilities Committee (ALCO), ROC and BOD to ensure that these are up-to-date and in line with changes in the economy, environment and regulations. The ROC and the BOD set the comprehensive market risk limit structure and define the parameters of market activities that the Bank can engage in.

Market risk is the risk to earnings and capital arising from changes in the value of traded portfolios of financial instruments (trading market risk) and from movements in interest rates (interest rate risk). The Bank's market risk originates primarily from holding peso and dollar-denominated debt securities. The Bank utilizes Value-at-Risk (VaR) to measure and manage market risk exposure. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given confidence level over a specified holding period.

### Trading activities

The Bank's trading portfolios are currently composed of peso and dollar-denominated sovereign debt securities that are marked-to-market daily. The Bank also uses VaR to measure the extent of market risk exposure arising from these portfolios.

VaR is a statistical measure that calculates the maximum potential loss from a portfolio over a holding period, within a given confidence level. The Bank's current VaR model uses historical simulation for Peso and USD HFT portfolios with confidence level at 99.00% and a 1 day holding period. It utilizes a 260 days rolling data most recently observed daily percentage changes in price for each asset class in its portfolio.

VaR reports are prepared on a daily basis and submitted to Treasury and RMO. VaR is also reported to the ROC and BOD on a monthly basis. The President, ROC and BOD are advised of potential losses that exceed prudent levels or limits.

When there is a breach in VaR limits, Treasury is expected to close or reduce their position and bring it down within the limit unless approval from the President is obtained to retain the same. All breaches are reported to the President for regularization. In addition to the regularization and approval of the President, breaches in VaR limits and special approvals are likewise reported to the ROC and BOD for their information and confirmation.

Back-testing is employed to verify the effectiveness of the VaR model. The Bank performs back-testing to validate the VaR model and stress testing to determine the impact of extreme market movements on the portfolios. Results of backtesting are reported to the ROC and BOD on a monthly basis. Stress testing is also conducted, based on historical maximum percentage daily movement and on an ad-hoc rate shock to estimate potential losses in a crisis situation.

The Bank has established limits, VaR, stop loss limits and loss triggers, for its trading portfolios. Daily profit or losses of the trading portfolios are closely monitored against loss triggers and stoploss limits.



Responsibility for managing the Bank's trading market risk remains with the ROC. With the support of RMO, the ROC recommends to the BOD changes in market risk limits, approving authorities and other activities that need special consideration.

Discussed below are the limitations and assumptions applied by the Bank on its VaR methodology:

- a. VaR is a statistical estimate and thus, does not give the precise amount of loss;
- b. VaR is not designed to give the probability of bank failure, but only attempts to quantify losses that may arise from a bank's exposure to market risk;
- c. Historical simulation does not involve any distributional assumptions, scenarios that are used in computing VaR are limited to those that occurred in the historical sample; and
- d. VaR systems are backward-looking. It attempts to forecast likely future losses using past data. As such, this assumes that past relationships will continue to hold in the future. Major shifts therefore (i.e., an unexpected collapse of the market) are not captured and may inflict losses much bigger than anything the VaR model may have calculated.

The Bank's interest rate VaR follows (in thousands):

|          | December | 31, 2016 <sup>1</sup> |          | December 31, | 2015   |  |
|----------|----------|-----------------------|----------|--------------|--------|--|
|          | Peso     | USD                   |          | Peso         | USD    |  |
| Year-end | 4        | 9,817                 | Year-end | 18,866       | 6,705  |  |
| Average  | 15,643   | 8,912                 | Average  | 12,755       | 3,605  |  |
| High     | 45,741   | 24,889                | High     | 56,331       | 12,519 |  |
| Low      | 3        | _ `                   | Low      | 1,331        | 152    |  |

<sup>1</sup>Using METRISK Historical Simulation VaR

Non-trading activities

### Interest Rate Risk

The Bank follows a prudent policy on managing its assets and liabilities to ensure that fluctuations in interest rates are kept within acceptable limits.

One method by which the Bank measures the sensitivity of its assets and liabilities to interest rate fluctuations is by way of "gap" analysis. This analysis provides the Bank with a static view of the maturity and repricing characteristics of the positions in its statement of condition. An interest rate gap report is prepared by classifying all assets and liabilities into various time period categories according to contracted maturities or anticipated repricing dates, whichever is earlier. Non-maturing deposits are considered as non-interest rate sensitive liabilities; no loan prepayments assumptions are used. The difference in the amount of assets and liabilities maturing or being repriced in any time period category would then give the Bank an indication of the extent to which it is exposed to the risk of potential changes in net interest income.

The interest rate sensitivity gap report measures interest rate risk by identifying gaps between the repricing dates of assets and liabilities. The Bank's sensitivity gap model calculates the effect of possible rate movements on its interest rate profile.

The Bank uses sensitivity gap model to estimate Earnings-at-Risk (EaR) should interest rates move against its interest rate profile. The Bank's EaR limits are based on a percentage of the Bank's projected earnings for the year and capital. The Bank also performs stress-testing to measure the impact of various scenarios based on interest rate volatility and shift in the yield curve. The EAR and stress testing reports are prepared on a monthly basis.



The ALCO is responsible for managing the Bank's structural interest rate exposure. The ALCO's goal is to achieve a desired overall interest rate profile while remaining flexible to interest rate movements and changes in economic conditions. The RMO and ROC review and oversee the Bank's interest rate risks.

The tables below demonstrate the sensitivity of net interest income and equity to reasonably possible changes in interest rates. Net interest income sensitivity was calculated by assuming interest rate shifts upon repricing of floating-rate financial instruments. Equity sensitivity was computed by calculating mark-to-market changes of AFS debt instruments, assuming a parallel shift in the yield curve.

|          |              |                |          | 2016            |                    |              |              |
|----------|--------------|----------------|----------|-----------------|--------------------|--------------|--------------|
|          |              |                |          | Sens            | sitivity of Equity |              |              |
|          |              | Sensitivity of |          | Over            | Over               |              |              |
|          | Change in    | net interest   | 0 up to  | 6 months        | 1 year to          | More than    |              |
|          | basis points | income         | 6 months | to 1 year       | 5 years            | 5 years      | Total        |
|          |              |                | (Am      | ounts in Pesos) |                    |              |              |
| Currency |              |                |          |                 |                    |              |              |
| PHP      | +10          | (53,740,848)   | (56,914) | _               | 844,120            | (34,706,103) | (33,918,897) |
| USD      | +10          | (15,351,214)   | _        | _               | (559,507)          | (61,126,662) | (61,686,169) |
| Currency |              |                |          |                 |                    |              |              |
| PHP      | -10          | 53,740,848     | (32,420) | _               | 14,706,838         | 31,353,113   | 46,027,531   |
| USD      | -10          | 15,351,214     | _        | _               | 561,297            | 61,860,290   | 62,421,587   |
|          |              |                |          | 2015            |                    |              |              |
|          | _            |                |          | Sen             | sitivity of Equity |              |              |
|          |              | Sensitivity of |          | Over            | Over               |              |              |
|          | Change in    | net interest   | 0 up to  | 6 months        | 1 year to          | More than    |              |
|          | basis points | income         | 6 months | to 1 year       | 5 years            | 5 years      | Total        |
|          |              |                | (Am      | ounts in Pesos) |                    |              |              |
| Currency |              |                |          |                 |                    |              |              |
| PHP      | +10          | (49,218,355)   | (9,574)  | _               | (6,291,754)        | (13,302,570) | (19,603,898) |
| USD      | +10          | (9,200,930)    | _        | _               | 411,384            | (14,797,345) | (14,385,961) |
| Currency |              |                |          |                 |                    |              |              |
| PHP      | -10          | 49,218,355     | 9,580    | _               | 2,556,121          | 20,409,784   | 22,975,485   |
| USD      | -10          | 9,200,930      |          | _               | 3,101,381          | 53,519,086   | 56,620,467   |

The impact on the Bank's equity excludes the impact on transactions affecting the statement of income.

## Foreign Currency Risk

Foreign currency risk is the risk of an investment's value changing due to an adverse movement in currency exchange rates. It arises due to a mismatch in the Bank's foreign currency assets and liabilities.

The Bank's policy is to maintain foreign currency exposure within the approved position, stop loss, loss trigger, VaR limits and to remain within existing regulatory guidelines. To compute for VaR, the Bank uses historical simulation model for USD/PHP FX position, with confidence level at 99.00% and a 1 day holding period. The Bank's VaR for its foreign exchange position for trading and non-trading activities are as follows (in thousands):

|  | $2016^{1}$ | $2015^{1}$ |
|--|------------|------------|
| As of year-end                                       | P176       | P632       |
| Average  | 752        | 532        |
| High   | 1,249      | 1,908      |
| Low  | 18         | .98        |
| <sup>1</sup> Using METRISK Historical Simulation VaR |            |            |



The table below summarizes the Bank's exposure to foreign exchange risk as of December 31, 2016 and 2015. Included in the table are the Bank's assets and liabilities at carrying amounts (in thousands):

|                               | 2016     | 2015 |
|-------------------------------|----------|------|
| Assets                        |          |      |
| Cash                          | \$82     | \$90 |
| Due from other banks          | 1,728    | 220  |
| FVPL investments              | 10       | _    |
| AFS investments               | 56,160   | _    |
| Other assets                  | _        | 92   |
| Total assets                  | 57,980   | 402  |
| Liabilities                   |          |      |
| Deposit liabilities           |          |      |
| Savings                       | 62       | 38   |
| Time                          | 52       | 46   |
| Financial liabilities at FVPL | 1,314    | _    |
| Other liabilities             | 11       | 300  |
| Total liabilities             | 1,439    | 384  |
| Net exposure                  | \$56,541 | \$18 |

### c. Liquidity Risk

The Bank's policy on liquidity management emphasizes on three elements of liquidity, namely, cashflow management, ability to borrow in the interbank market, and maintenance of a stock of high quality liquid assets. These three approaches complement one another with greater weight being given to a particular approach, depending upon the circumstances. The Bank's objective in liquidity management is to ensure that the Bank has sufficient liquidity to meet obligations under normal and adverse circumstances and is able to take advantage of lending and investment opportunities as they arise.

The main tool that the Bank uses for monitoring its liquidity is the Maximum Cumulative Outflow (MCO) reports, which is also called liquidity gap or maturity matching gap reports. The MCO is a useful tool in measuring and analyzing the Bank's cash flow projections and monitoring liquidity risks. The liquidity gap report shows the projected cash flows of assets and liabilities representing estimated funding sources and requirements under normal conditions, which also forms the basis for the Bank's Contingency Funding Plan (CFP). The CFP projects the Bank's funding position during both temporary and long-term liquidity changes to help evaluate the Bank's funding needs and strategies under changing market conditions.

The Bank discourages dependence on Large Funds Providers (LFPs) and monitors the deposit funding concentrations so that it will not be vulnerable to a substantial drop in deposit level should there be an outflow of large deposits. ALCO is responsible for managing the liquidity of the Bank while RMO and ROC review and oversee the Bank's overall liquidity risk management.

To mitigate potential liquidity problems caused by unexpected withdrawals of significant deposits, the Bank takes steps to cultivate good business relationships with clients and financial institutions, maintains high level of liquid assets, monitors the deposit funding concentrations and regularly updates the Liquidity Contingency Funding Plan.



### Financial assets

Analysis of equity and debt securities at FVPL and AFS investments into maturity groupings is based on the expected date on which these assets will be realized. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

### Financial liabilities

The maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date and does not consider the behavioral pattern of the creditors. When the counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Bank can be required to pay.

## Analysis of Financial Assets and Liabilities by Remaining Maturities

The tables below show the maturity profile of the Bank's financial assets and liabilities based on contractual undiscounted repayment obligations (in millions):

|  |  |   |   | 20   | 10   |   |  |   |
|--|--|---|---|--|--|---|--|---|
|  | On demand  | Up to<br>1 month  | Over 1 to<br>3 months                       | Over 3 to<br>6 months                          | Over 6 to<br>12 months                             | Total within<br>1 year  | Beyond<br>1 vear                                   | Total   |
| Financial Assets   | On demand  | 1 month   | 3 months                                    | o montus                                       | 12 months  | 1 year  | 1 year   | 1014  |
| FVPL   |  |   |   |  |  |   |  |   |
| HFT - government securities  | P64  | P609  | P710  | ₽-   | ₽-   | ₽1,383  | ₽-   | ₽1,383  |
| Derivatives  | _  | _   | 1   | _  | _  | 1   | _  | 1   |
| AFS investments  |  |   |   |  |  |   |  |   |
| Government securities  | 5  | 4   | 7   | 45   | 157  | 218   | 13,083   | 13,301  |
| Private debt securities  | -  | _   | 26  | 28   | 93   | 147   | 5,798  | 5,945   |
| Quoted equity securities   | -  | _   | -   | -  | _  | -   | 6  | 6   |
| Unquoted equity securities   | _  | _   | _   | _  | _  | _   | 4  | 4   |
| HTM investments  |  |   |   |  |  |   |  |   |
| Government bonds   | -  | 30  | 24  | 85   | 400  | 539   | 24,998   | 25,537  |
| Private bonds  | _  | 1   | 6   | 39   | 395  | 441   | 2,965  | 3,406   |
| Loans and receivables  |  |   |   |  |  |   |  |   |
| Loans and advances to banks  |  |   |   |  |  |   |  |   |
| Due from BSP   | 13,987   | _   | -   | -  | _  | 13,987  | _  | 13,987  |
| Due from other banks   | 1,839  | _   | -   | -  | _  | 1,839   | _  | 1,839   |
| Interbank loans receivable   |  |   |   |  |  |   |  |   |
| and SPURA  | 1  | _   | -   | _  | _  | 1   | _  | 1   |
| Receivables from customers   |  |   |   |  |  |   |  |   |
| Consumption loans  | 119  | 2,024   | 4,254                                       | 6,611  | 14,451   | 27,459  | 60,024   | 87,483  |
| Real estate loans  | 136  | 647   | 1,539                                       | 2,379  | 5,317  | 10,018  | 55,570   | 65,588  |
| Commercial loans   | 419  | 801   | 607   | 437  | 778  | 3,042   | 11,920   | 14,962  |
| Personal loans   | 637  | 154   | 357   | 595  | 1,699  | 3,442   | 604  | 4,046   |
| Other receivables  |  |   |   |  |  |   |  |   |
| Accrued interest receivable  | 1,422  | _   | 187   | 47   | 46   | 1,702   | 71   | 1,773   |
| Accounts receivable  | 801  | _   | _   | _  | _  | 801   | _  | 801   |
| Sales contract receivable  | 4  | 3   | 7   | 11   | 21   | 46  | 140  | 186   |
| Other assets   |  |   |   |  |  |   |  |   |
| Security deposits  | _  | 4   | 1   | 5  | 15   | 25  | 154  | 179   |
| RCOCI  | 10   | _   | _   | _  | _  | 10  | _  | 10  |
| Shortages  | 1  | _   | _   | _  | _  | 1   | _  | 1   |
|  | P19,445  | ₽4,277  | P7,726                                      | P10,282  | ₽23,372  | P65,102   | P175,337   | P240,439  |
|  |  |   |   |  |  |   |  |   |
|  |  |   |   |  |  |   |  |   |
| Financial Liabilities  |  |   |   |  |  |   |  |   |
| Deposit liabilities  |  |   |   |  |  |   |  |   |
|  | P15,339  | ₽_  | ₽–  | ₽_   | ₽_   | P15,339   | ₽-   | ₽15,339   |
| Deposit liabilities<br>Demand<br>Savings   | 27,236   | _   | _   | _  | _  | 27,236  | _  | 27,236  |
| Deposit liabilities<br>Demand  |  | ₽-<br>-<br>69,176   | P-<br>-<br>17,573                           | <b>P</b> -<br>-<br>7,700                       |  |   | ₽-<br>-<br>16,511                                  |   |
| Deposit liabilities<br>Demand<br>Savings   | 27,236   | _   | _   | _  | _  | 27,236  | _  | 27,236  |
| Deposit liabilities<br>Demand<br>Savings<br>Time   | 27,236<br>56   | -<br>69,176   |   | -<br>7,700                                     | 4,815  | 27,236<br>99,320  | -<br>16,511  | 27,236<br>115,831   |
| Deposit liabilities Demand Savings Time Derivative Liability   | 27,236<br>56   | 69,176<br>69,176  | 17,573<br>17,573                            | 7,700<br>7,700                                 | 4,815<br>4,815                                     | 27,236<br>99,320<br>141,895   | 16,511<br>16,511                                   | 27,236<br>115,831<br>158,406  |
| Deposit liabilities<br>Demand<br>Savings   | 27,236<br>56<br>42,631   | 69,176<br>69,176<br>33  | 17,573<br>17,573<br>32                      | 7,700<br>7,700<br>-                            | 4,815<br>4,815                                     | 27,236<br>99,320<br>141,895<br>65   | 16,511<br>16,511                                   | 27,236<br>115,831<br>158,406<br>65  |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable  | 27,236<br>56<br>42,631   | 69,176<br>69,176<br>33<br>4,698   | 17,573<br>17,573<br>32                      | 7,700<br>7,700<br>-<br>-                       | 4,815<br>4,815                                     | 27,236<br>99,320<br>141,895<br>65<br>6,099  | 16,511<br>16,511<br>-<br>-                         | 27,236<br>115,831<br>158,406<br>65<br>6,099   |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes   | 27,236<br>56<br>42,631   | 69,176<br>69,176<br>33<br>4,698   | 17,573<br>17,573<br>32                      | 7,700<br>7,700<br>-<br>-                       | 4,815<br>4,815                                     | 27,236<br>99,320<br>141,895<br>65<br>6,099  | 16,511<br>16,511<br>-<br>-                         | 27,236<br>115,831<br>158,406<br>65<br>6,099   |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks   | 27,236<br>56<br>42,631<br>-<br>-                                   | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32                      | 7,700<br>7,700<br>-<br>-                       | 4,815<br>4,815<br>-<br>-<br>82                     | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189                                       | 16,511<br>16,511<br>-<br>-<br>4,114                | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303  |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable  | 27,236<br>56<br>42,631<br>-<br>-                                   | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32<br>1,401             | 7,700<br>7,700<br>-<br>-<br>41                 | 4,815<br>4,815<br>-<br>-<br>82                     | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189                                       | 16,511<br>16,511<br>-<br>-<br>4,114                | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303  |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable   | 27,236<br>56<br>42,631<br>-<br>-<br>1,761                          | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32<br>1,401             | 7,700<br>7,700<br>-<br>-<br>41<br>-<br>37      | 4,815<br>4,815<br>-<br>-<br>82                     | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210                       | 16,511<br>16,511<br>-<br>-<br>4,114                | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210                              |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable   | 27,236<br>56<br>42,631<br>-<br>-<br>1,761                          | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32<br>1,401             | 7,700<br>7,700<br>-<br>-<br>41<br>-<br>37      | 4,815<br>4,815<br>-<br>-<br>82                     | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210                       | 16,511<br>16,511<br>-<br>-<br>4,114                | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210                              |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable Other liabilities   | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-                     | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32<br>1,401             | 7,700<br>7,700<br>-<br>-<br>41<br>-<br>37<br>- | 4,815<br>4,815<br>-<br>82<br>-<br>-                | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851                | 16,511<br>16,511<br>-<br>-<br>4,114                | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851                       |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable Other liabilities Accounts payable  | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-<br>-                | 69,176<br>69,176<br>33<br>4,698<br>3,066                                      | 17,573<br>17,573<br>32<br>1,401             | 7,700<br>7,700<br>-<br>-<br>41<br>-<br>37<br>- | 4,815<br>4,815<br>-<br>82<br>-<br>-                | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851                | 16,511<br>16,511<br>-<br>-<br>4,114<br>-<br>-<br>- | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851                       |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable Other liabilities Accounts payable Other credits Bills purchased - contra   | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-<br>-<br>-           | 69,176<br>69,176<br>33<br>4,698<br>3,066<br>-<br>2<br>851                     | 17,573<br>17,573<br>32<br>1,401<br>-<br>171 | 7,700 7,700 7,700 - 41 - 37                    | 4,815<br>4,815<br>-<br>82<br>-<br>-<br>-           | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851                | 16,511<br>16,511<br>-<br>-<br>4,114<br>-<br>-<br>- | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851<br>1,594              |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable Other liabilities Accounts payable Other credits Bills purchased - contra Due to the Treasurer of the             | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-<br>-<br>-           | 69,176<br>69,176<br>33<br>4,698<br>3,066<br>-<br>2<br>851                     | 17,573<br>17,573<br>32<br>1,401<br>-<br>171 | 7,700 7,700 7,700 - 41 - 37                    | 4,815<br>4,815<br>-<br>82<br>-<br>-<br>-           | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851                | 16,511<br>16,511<br>-<br>-<br>4,114<br>-<br>-<br>- | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851<br>1,594              |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Actrued other expenses payable Other liabilities Accounts payable Other credits Bills purchased - contra Due to the Treasurer of the Philippines | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-<br>-<br>-           | 69,176 69,176 33 4,698 3,066 - 2 851 1,594 - 64                               | 17,573<br>17,573<br>32<br>1,401<br>-<br>171 | 7,700 7,700 7,700 - 41 - 37                    | 4,815<br>4,815<br>-<br>82<br>-<br>-<br>-<br>-<br>- | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851<br>1,594       | 16,511<br>16,511<br>-<br>-<br>4,114<br>-<br>-<br>- | 27,236<br>115,8416<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851<br>1,594<br>592                 |
| Deposit liabilities Demand Savings Time  Derivative Liability Bills payable Subordinated notes Treasurer's, cashier's and manager's checks Accrued interest payable Accrued other expenses payable Other liabilities Accounts payable Other credits Bills purchased - contra Due to the Treasurer of the             | 27,236<br>56<br>42,631<br>-<br>-<br>1,761<br>-<br>-<br>-<br>-<br>1 | 69,176<br>69,176<br>33<br>4,698<br>3,066<br>-<br>2<br>851<br>1,594<br>-<br>64 | 17,573<br>17,573<br>32<br>1,401<br>-<br>171 | 7,700 7,700 7,700 - 41 - 37                    | 4,815<br>4,815<br>-<br>82<br>-<br>-<br>-<br>-<br>- | 27,236<br>99,320<br>141,895<br>65<br>6,099<br>3,189<br>1,761<br>210<br>851<br>1,594<br>64 | 16,511<br>16,511<br>-<br>-<br>4,114<br>-<br>-<br>- | 27,236<br>115,831<br>158,406<br>65<br>6,099<br>7,303<br>1,761<br>210<br>851<br>1,594<br>592<br>64 |



|   |         |         |           | 20        | )15       |              |          |          |
|---|---------|---------|-----------|-----------|-----------|--------------|----------|----------|
| •   | On      | Up to   | Over 1 to | Over 3 to | Over 6 to | Total within | Beyond   |          |
|   | demand  | 1 month | 3 months  | 6 months  | 12 months | 1 year       | 1 year   | Total    |
| Financial Assets                                    |         |         |           |           |           |              |          |          |
| FVPL investments                                    |         |         |           |           |           |              |          |          |
| HFT - government securities                         | ₽–      | ₽70     | ₽22       | ₽–        | ₽92       | ₽184         | ₽3,522   | ₽3,706   |
| AFS investments                                     |         |         |           |           |           |              |          |          |
| Government securities                               | -       | 6,253   | _         | _         | _         | 6,253        | -        | 6,253    |
| Private debt securities                             | _       | 5,577   | _         | _         | _         | 5,577        | _        | 5,577    |
| Quoted equity securities                            | -       | -       | _         | _         | _         | -            | 8        | 8        |
| Unquoted equity securities                          | _       | _       | -         | _         | _         | _            | 7        | 7        |
| HTM investments                                     |         |         |           |           |           |              |          |          |
| Government bonds                                    | _       | 131     | 131       | 72        | 330       | 664          | 17,891   | 18,555   |
| Private bonds                                       | _       | 5       | 31        | 48        | 65        | 149          | 3,464    | 3,613    |
| Loans and receivables                               |         |         |           |           |           |              |          |          |
| Loans and advances to banks                         |         |         |           |           |           |              |          |          |
| Due from BSP  | 11.143  | _       | _         | _         | _         | 11.143       | _        | 11.143   |
| Due from other banks                                | 1,861   | _       | _         | _         | _         | 1,861        | _        | 1,861    |
| Interbank loans receivable                          | 1,001   |         |           |           |           | 1,001        |          | 1,001    |
| and SPURA   | 14      | 3,369   | _         | _         | _         | 3,383        | _        | 3,383    |
| Receivables from customers                          | 14      | 3,307   |           |           |           | 5,565        |          | 3,363    |
| Consumption loans                                   | 103     | 805     | 1.675     | 2,690     | 6,035     | 11,308       | 82,389   | 93,697   |
| Real estate loans                                   | 129     | 388     | 914       | 1,448     | 3,236     | 6,115        | 67,318   | 73,433   |
| Commercial loans                                    | 1,525   | 526     | 627       | 580       | 824       | 4,082        | 11,492   | 15,574   |
|   |         |         |           |           |           |              |          |          |
| Personal loans                                      | 977     | 219     | 347       | 576       | 1,399     | 3,518        | 1,642    | 5,160    |
| Other receivables                                   | 1.014   | 505     | 4.5       | 1.4       | _         | 1.000        |          | 1 602    |
| Accrued interest receivable                         | 1,014   | 605     | 45        | 14        | 5         | 1,683        | -        | 1,683    |
| Accounts receivable                                 | 529     | _       | _         |           | _         | 529          |          | 529      |
| Sales contract receivable                           | 28      | 2       | 2         | 4         | 8         | 44           | 262      | 306      |
| Other assets  |         |         |           |           |           |              |          |          |
| Security deposits                                   | _       | 1       | 2         | 4         | 9         | 16           | 156      | 172      |
| RCOCI   | 20      | -       | -         | -         | -         | 20           | -        | 20       |
| Shortages   | 5       | _       | _         | _         | _         | 5            | _        | 5        |
|   | ₽17,348 | ₽17,951 | ₽3,796    | ₽5,436    | ₽12,003   | ₽56,534      | ₽188,151 | ₽244,685 |
|   |         |         |           |           |           |              |          |          |
| Financial Liabilities                               |         |         |           |           |           |              |          |          |
| Deposit liabilities                                 |         |         |           |           |           |              |          |          |
| Demand  | ₽12,899 | ₽–      | ₽–        | ₽–        | ₽–        | ₽12,899      | ₽–       | ₽12,899  |
| Savings   | 22,836  | _       | _         | _         | _         | 22,836       | _        | 22,836   |
| Time  | _       | 25,429  | 39,196    | 14,036    | 1,823     | 80,484       | 21,811   | 102,295  |
|   | 35,735  | 25,429  | 39,196    | 14,036    | 1,823     | 116,219      | 21,811   | 138,030  |
| Bills payable                                       | -       | 3,686   | 811       | - 1,000   | -,        | 4,497        |          | 4,497    |
| Subordinated notes                                  | _       | 5,000   | 84        | 84        | 169       | 337          | 8,438    | 8,775    |
| Treasurer's, cashier's and manager's                |         |         | 0-1       | 04        | 10)       | 331          | 0,430    | 0,775    |
| checks  | 1.349   | _       |           | _         | _         | 1.349        | _        | 1.349    |
| Accrued interest payable                            | 1,549   | _       | 141       | 36        | _         | 1,349        | _        | 1,349    |
|   | 924     | _       | 141       | - 30      | _         | 924          | _        | 924      |
| Accrued other expenses payable<br>Other liabilities | 924     | _       | _         | _         | _         | 924          | _        | 924      |
| Accounts payable                                    | 1,406   | _       | _         | _         | _         | 1.406        | _        | 1.406    |
| Other credits                                       | 1,400   | _       | _         | _         | _         | 1,400        | 470      | 470      |
|   | 53      | _       | _         | _         | _         | 53           |          | 53       |
| Bills purchased – contra                            | 33      | _       | _         | _         | _         | 33           | _        | 53       |
| Due to the Treasurer of the                         | 10      |         |           |           |           | 10           |          |          |
| Philippines   | 13      | _       | _         | _         | _         | 13           | _        | 13       |
| Deposit for keys                                    | 1       | _       | _         | _         | _         | 1            | _        | 1        |
| Overages  | 8       | _       | _         | _         | _         | 8            | _        | 8        |
|   | ₽39,489 | ₽29,115 | ₽40,232   | ₽14,156   | ₽1,992    | ₽124,984     | ₽30,719  | ₽155,703 |

# 6. **Segment Information**

The Bank's operating segments are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit that offers different products and serves different markets. The Bank's reportable segments are as follows:

- a. Consumer Banking principally provides consumer-type loans generated by the Home Office:
- b. Corporate Banking -principally handles loans and other credit facilities for small and medium enterprises, corporate and institutional customers acquired in the Home Office;
- c. Branch Banking serves as the Bank's main customer touch point which offers consumer and corporate banking products; and
- d. Treasury principally handles institutional deposit accounts, providing money market, trading and treasury services, as well as managing the Bank's funding operations by use of government securities and placements and acceptances with other banks.



These segments are the bases on which the Bank reports its primary segment information. The Bank evaluates performance on the basis of information about the components of the Bank that senior management uses to make decisions about operating matters. There are no other operating segments than those identified by the Bank as reportable segments. There were no inter-segment revenues and expenses included in the financial information. The Bank has no single customer with revenues from which is 10.00% or more of the Bank's total revenue.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies. Primary segment information (by business segment) for the years ended December 31, 2016, 2015 and 2014 follows (in thousands):

2016

| Operating income         Consumer of Banking         Branch of Banking         Reading Treasury         Treasury         Total operating income           Interest income         94,202,897         293,441         PS,895,983         22,104,149         12,204,015         0,000         12,204,015         0,000         12,204,015         0,000         0,000         13,697         714,243         533,687         13,697         13,697         13,104         2,633,807         13,697,600         0,000         13,697,61         12,22,25,25         11,160         10,607,63         12,21,50         2,222,50         11,160         10,607,63         12,21,50         2,222,50         11,160         10,607,43         12,21,50         2,222,51         11,160         10,607,43         12,21,50         2,222,51         10,607,43         12,21,50         2,222,51         10,607,43         12,21,50         2,222,51  |   |                    |            | 2016              |                |              |
|---|---|--------------------|------------|-------------------|----------------|--------------|
| Operating income Interest income         P4,202,897         P293,441         P5,895,983         P2,100,149         P12,492,470           Service fees and commission         480,075         31,697         714,243         53,658         1,226,015           Other operating income         595,208         17,373         531,821         533,658         1,678,560           Nor-cash expenses         Provision for (reversal of) credit and impairment losses         3,209,361         390,094         (596,764)         —         2,222,503           Depreciation         188,943         5,839         365,680         187         557,649           Amortization of other intangible assets         40,657         2,327         68,521         255         111,160           Total one-cash expenses         —         —         1,666,743         1,221,805         2,282,53           Service fees and commission expense         —         —         1,666,743         1,218,05         2,282,53           Service fees and commission expense         —         —         1,666,743         1,218,05         2,282,54           Service fees and commission expense         —         —         1,616,743         1,218,05         2,282,54           Service fees and commission expense         —         7,213   |   | Consumer           |            | Branch            |                |              |
| P4202,897   P293,441   P5,895,805   P21,00,149   P12,492,470   Other operating income   P5,278,180   31,697   714,243   533,658   1,678,560   Other operating income   S,278,180   343,011   7,142,047   2,633,807   15,397,045   Non-cash expenses   Provision for (reversal of) credit and impairment loses   3,209,361   30,0094   (596,764   - 2,222,503   225   2  |   | Banking            | Banking    | Banking           | Treasury       | Total        |
| Service fees and commission         480,075         31,697         714,243         -         1,226,015           Other operating income         595,208         17,873         531,821         533,685         1,678,560           Total operating income         5,278,180         343,011         7,142,047         2,633,807         15,397,045           Non-cash expenses         Provision for (reversal of) credit and impairment losses         3,209,361         (390,094)         (596,764)         -         2,222,503           Depreciation         185,943         5,839         365,680         187         557,649           Amoritzation of other intangible assets         40,057         2,227         68,521         2.55         111,160           Total non-cash expenses         3,435,361         (381,928)         (162,653)         442         2,281,116           Interest expense         -         -         -         1,666,743         1,221,805         2,828,548           Service fees and commission expense         35,112         2,318         562,328         1,221,805         2,922,901           Taxes and licenses         721,231         56,789         2,127,901         17,902         17,094           Security, messengerial and janitorial services         79,717 <td< td=""><td>Operating income</td><td></td><td></td><td></td><td></td><td></td></td<>   | Operating income                        |                    |            |                   |                |              |
| Other operating income   \$95,208   \$17,873   \$31,821   \$23,368   \$16,78,570   \$15,397,045   \$15,3 | Interest income                         | <b>£</b> 4,202,897 | P293,441   | <b>₽5,895,983</b> | P2,100,149     | P12,492,470  |
| Total operating income   \$2,278,180   \$343,011   \$7,142,047   \$2,633,807   \$15,397,045   \$Non-cash expenses   \$Provision for (reversal of) credit and impairment losses   \$3,209,361   \$369,094   \$(596,764)   \$   | Service fees and commission             | 480,075            | 31,697     | 714,243           | _              | 1,226,015    |
| Non-cash expenses   | Other operating income                  | 595,208            | 17,873     | 531,821           | 533,658        | 1,678,560    |
| Non-cash expenses   | Total operating income                  | 5,278,180          | 343,011    | 7,142,047         | 2,633,807      | 15,397,045   |
| Depreciation  | Non-cash expenses                       |                    |            |                   |                |              |
| Depreciation  | Provision for (reversal of) credit and  |                    |            |                   |                |              |
| Amortization of other intangible assets   | impairment losses                       | 3,209,361          | (390,094)  | (596,764)         | _              | 2,222,503    |
| Total non-cash expenses   | Depreciation                            |                    | 5,839      | 365,680           | 187            | 557,649      |
|   | Amortization of other intangible assets | 40,057             | 2,327      | 68,521            | 255            | 111,160      |
|   | Total non-cash expenses                 | 3,435,361          | (381,928)  | (162,563)         | 442            |              |
| Service fees and commission expense         35,112         2,318         52,238         —         89,668           Subtotal         35,112         2,318         1,658,981         1,221,805         2,918,216           Compensation and fringe benefits         721,231         56,789         2,127,091         1 1,790         2922,901           Taxes and licenses         335,734         23,487         426,654         272,563         1,058,438           Occupancy and equipment-related costs         67,678         1,449         641,813         2         710,942           Security, messengerial and janitorial services         79,717         2,627         30,0718         609         383,671           Miscellaneous         564,947         31,680         1,181,358         98,491         1,876,476           Subtotal         1,769,307         116,032         4,677,634         389,455         6,952,428           Income before share in net income of a joint venture         F0,005,509         P967,995         P1,022,105         2,635,089           Mare in net income tax         P38,400         P606,589         P967,995         P1,022,105         2,670,556           Provision for income tax         P94,193,769         P8,891,632         P39,281,097         P52,458,705         <   | Interest expense                        |                    |            |                   | 1,221,805      |              |
| Subtotal   35,112   2,318   1,658,981   1,221,805   2,918,216     Compensation and fringe benefits   721,231   56,789   2,127,091   17,790   2,922,901     Taxes and licenses   335,734   23,487   426,654   272,563   1,958,438     Occupancy and equipment-related costs   67,678   1,449   641,813   2   710,942     Security, messengerial and janitorial services   79,717   2,627   300,718   609   383,671     Miscellaneous   564,947   31,680   1,181,355   98,491   1,876,476     Subtotal   1,769,307   116,032   4,677,634   389,455   6,952,428     Income before share in net income of a joint venture and income tax   P38,400   P606,589   P967,995   P1,022,105   2,635,089     Share in net income of a joint venture   35,467     Income before income tax   P38,400   P606,589   P967,995   P1,022,105   2,635,089     Share in net income of a joint venture   35,467     Income before income tax   P38,400   P606,589   P967,995   P1,022,105   2,635,089     Share in net income of a joint venture   35,467     Income before income tax   P38,400   P606,589   P967,995   P1,022,105   2,635,089     Share in net income of a joint venture   2,247,0556   2,270,556     Income before income tax   P38,400   P606,589   P967,995   P1,022,105   2,635,089     Share in net income of a joint venture   P2,450,843   P39,281,097   P52,458,705     Investment in a joint venture   P3,459,459  |   | 35,112             | 2,318      |                   | , , , <u> </u> |              |
| Compensation and fringe benefits  |   |                    |            |                   | 1.221.805      |              |
| Taxes and licenses         335,734         23,487         426,654         272,563         1,058,438           Occupancy and equipment-related costs         67,678         1,449         641,813         2         710,942           Security, messengerial and janitorial services         79,717         2,627         300,718         609         383,671           Miscellaneous         564,947         31,680         1,181,358         98,491         1,876,476           Subtotal         1,769,307         116,032         4,677,634         389,455         6,952,428           Income before share in net income fa joint venture         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income fax         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income fax         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income fax         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Income before income tax         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investincome         P94,193,769         P8,891,632         P39,281,09  | Compensation and fringe benefits        |                    | ,          |                   | / /            | , -, -       |
| Occupancy and equipment-related costs         67,678         1,449         641,813         2         710,942           Security, messengerial and janitorial services         79,717         2,627         300,718         609         383,671           Miscellaneous         1,769,307         116,032         4,677,634         389,455         6,952,428           Income before share in net income of a joint venture         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income of a joint venture         P88,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income of a joint venture         P88,91,632         P967,995         P1,022,105         2,635,089           Provision for income tax         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Regment assets         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,813,303           Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Operating income   |   | ,                  | ,          |                   | ,              |              |
| Security, messengerial and janitorial services         79,717         2,627         300,718         609         383,671           Miscellaneous         1,769,307         116,032         4,677,634         389,455         6,952,428           Income before share in net income of a joint venture and income tax         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income of a joint venture         2,670,556         2,670,556         2,670,556         2,670,556           Income before income tax         2,891,632         P39,281,097         P52,458,705         P194,825,203           Net income         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Operating income         Consumer         Corporate         Branch         Branch         P176,815,430           Operating income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653  |   | ,                  | -, -       | ,                 | ,              |              |
| Miscellaneous         564,947         31,680         1,181,358         98,491         1,876,476           Subtotal         1,769,307         116,032         4,677,634         389,455         6,952,428           Income before share in net income of a joint venture         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income of a joint venture         P38,400         P606,589         P967,995         P1,022,105         2,670,556           Income before income tax         P94,193,769         P8,891,632         P39,281,097         P52,458,705         219,713           Net income         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P94,193,769         P10,204         P108,983,331         P66,356,344         P194,852,203           Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Operating income <td></td> <td>,</td> <td>,</td> <td></td> <td>609</td> <td>,</td>  |   | ,                  | ,          |                   | 609            | ,            |
| Subtotal   1,769,307  |   | ,                  |            |                   |                |              |
| Page   |   |                    |            |                   |                |              |
| venture and income tax         P38,400         P606,589         P967,995         P1,022,105         2,635,089           Share in net income of a joint venture         35,467           Income before income tax         2,670,556           Provision for income tax         219,713           Not income         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Total assets         P94,193,769         P1,062,203         P1,002,201         P1,002,201         P1,002,202           Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Operating income         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           Operating income         P1,365,551         P110,204         P10,898,331         P66,356,344         P176,815,430           Operating income         P1,365,551         P110,204         P10,898,331         P66,356,344         P176,815,430           Operating income         P2,424,517         P433,460         P66,467,711         P1,498,039         P11,002,727  |   | 1,707,007          | 110,002    | 1,077,021         | 203,100        | 0,702,120    |
| Share in net income of a joint venture   2,670,556   1,000  |   | P38.400            | P606.589   | P967.995          | P1.022.105     | 2.635.089    |
| Income before income tax   Provision for credit and impairment losses   Provision for credit and impairment l  |   | 100,100            | 2000,205   | 1,0,,,,,          | 11,022,100     |              |
| Provision for income tax         Permission for income tax         Permission for income         219,713           Net income         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         P1,365,551         P110,204         P108,983,331         P66,356,34         P196,853,103           Total assets         P1,365,551         P110,204         P108,983,331         P66,356,34         P10,815,405           Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,34         P10,815,405           Consumer Consumer Banking         Corporate Banking         Branch Banking         Branch Banking         Treasury         Total           Operating income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         31,27815         503,958         8,335,455         1,453,293         13,400,521           Non-cash expenses         Provision for credit and impairment losses         534,730<  | · ·                                     |                    |            |                   |                |              |
| Net income   P94,193,769   P8,891,632   P39,281,097   P52,458,705   P194,825,203  |   |                    |            |                   |                |              |
| Segment assets         P94,193,769         P8,891,632         P39,281,097         P52,458,705         P194,825,203           Investment in a joint venture         727,176         727,176         1,300,724         1,   |   |                    |            |                   |                |              |
| Total assets  |   |                    |            |                   |                |              |
| Deferred tax assets   Total assets   P110,204   P108,983,331   P66,356,344   P176,815,430   P1  |   | P94,193,769        | P8,891,632 | ₽39,281,097       | P52,458,705    | P194,825,203 |
| Page  |   |                    |            |                   |                | 727,176      |
| Segment liabilities         P1,365,551         P110,204         P108,983,331         P66,356,344         P176,815,430           2015           Consumer Banking         Corporate Branch Banking         Branch Banking         Treasury         Total           Operating income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses         Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   | Deferred tax assets                     |                    |            |                   |                | 1,300,724    |
| Consumer Banking Branch Banking Banking Banking Treasury Total  | Total assets                            |                    |            |                   |                | P196,853,103 |
| Consumer Banking         Corporate Banking         Branch Banking         Treasury         Total           Operating income Interest income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission Other operating income         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225  | Segment liabilities                     | P1,365,551         | P110,204   | P108,983,331      | P66,356,344    | P176,815,430 |
| Consumer Banking         Corporate Banking         Branch Banking         Treasury         Total           Operating income Interest income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission Other operating income         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225  |   |                    |            | 2015              |                |              |
| Banking         Banking         Banking         Banking         Treasury         Total           Operating income         Interest income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses         Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   |   |                    | <u> </u>   |                   |                |              |
| Operating income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653         38,519         913,528         — 1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225  |   |                    |            |                   | Т              | Tr. / 1      |
| Interest income         P2,424,517         P433,460         P6,646,711         P1,498,039         P11,002,727           Service fees and commission         341,653         38,519         913,528         —         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   | 0 1 1                                   | Banking            | Banking    | Banking           | Treasury       | Total        |
| Service fees and commission         341,653         38,519         913,528         –         1,293,700           Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses         Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   | 1 0                                     | DO 404 517         | D422.460   | DC C16 711        | P1 400 020     | D11 002 727  |
| Other operating income         361,645         31,979         775,216         (44,746)         1,124,094           Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225  |   |                    |            |                   | ₽1,498,039     |              |
| Total operating income         3,127,815         503,958         8,335,455         1,453,293         13,420,521           Non-cash expenses         Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   |   |                    |            |                   | (44.746)       |              |
| Non-cash expenses         534,730         34,988         1,015,294         3,286         1,588,298           Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225  |   |                    |            |                   |                |              |
| Provision for credit and impairment losses         534,730         34,988         1,015,294         3,286         1,588,298           Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   |   | 3,127,815          | 503,958    | 8,335,455         | 1,453,293      | 13,420,521   |
| Depreciation         94,839         6,189         400,103         180         501,311           Amortization of other intangible assets         23,423         2,784         73,779         239         100,225   |   |                    |            |                   |                |              |
| Amortization of other intangible assets 23,423 2,784 73,779 239 100,225   |   |                    |            |                   |                |              |
|   |   |                    |            |                   |                |              |
| Total non-cash expenses 652,992 43,961 1,489,176 3,705 2,189,834  |   |                    |            |                   |                |              |
|   | Total non-cash expenses                 | 652,992            | 43,961     | 1,489,176         | 3,705          | 2,189,834    |

(Forward)



|  |                      |                   | 2015                   |                      |                        |
|--|----------------------|-------------------|------------------------|----------------------|------------------------|
|  | Consumer             | Corporate         | Branch                 |                      |                        |
|  | Banking              | Banking           | Banking                | Treasury             | Total                  |
| Interest expense   | ₽–                   | ₽–                | ₽1,476,307             | ₽1,044,474           | P2,520,781             |
| Service fees and commission expense                          | 25,936               | 2,924             | 69,348                 | _                    | 98,208                 |
| Subtotal   | 25,936               | 2,924             | 1,545,655              | 1,044,474            | 2,618,989              |
| Compensation and fringe benefits                             | 434,632              | 53,123            | 2,111,648              | 14,465               | 2,613,868              |
| Taxes and licenses   | 163,728              | 19,347            | 512,614                | 265,404              | 961,093                |
| Occupancy and equipment-related costs                        | 34,129               | 1,609             | 635,915                | 76                   | 671,729                |
| Security, messengerial and janitorial services Miscellaneous | 46,943               | 3,235             | 283,232                | 620<br>83,383        | 334,030                |
| Subtotal   | 279,418<br>958,850   | 35,962<br>113,276 | 1,343,991<br>4,887,400 | 363,948              | 1,742,754<br>6,323,474 |
| Income before share in net income of a joint                 | 936,630              | 113,270           | 4,007,400              | 303,948              | 0,323,474              |
| venture and income tax                                       | ₽1,490,037           | ₽343,797          | ₽413,224               | ₽41,166              | 2,288,224              |
| Share in net income of a joint venture                       |                      |                   |                        |                      | 20,214                 |
| Income before income tax                                     |                      |                   |                        |                      | P2,308,438             |
| Benefit from income tax                                      |                      |                   |                        |                      | 42,462                 |
| Net income   |                      |                   |                        |                      | ₽2,350,900             |
| Segment assets   | ₽82,181,033          | ₽8,438,387        | ₽36,990,937            | P39,836,139          | ₽167,446,496           |
| Investment in a joint venture                                |                      |                   |                        |                      | 690,334                |
| Deferred tax assets  |                      |                   |                        |                      | 1,194,417              |
| Total assets   |                      |                   |                        |                      | ₽169,331,247           |
| Segment liabilities  | ₽1,201,661           | ₽86,172           | ₽97,009,484            | ₽51,858,875          | ₽150,156,192           |
|  |                      |                   |                        |                      |                        |
|  |                      |                   | 2014                   |                      |                        |
|  | Consumer             | Corporate         | Branch                 |                      |                        |
|  | Banking              | Banking           | Banking                | Treasury             | Total                  |
| Operating income   |                      |                   |                        |                      |                        |
| Interest income  | P2,096,566           | ₽513,270          | ₽5,825,439             | ₽1,678,135           | ₽10,113,410            |
| Service fees and commission                                  | 272,034              | 47,454            | 832,331                | 217.766              | 1,151,819              |
| Other operating income                                       | 472,611<br>2,841,211 | 81,951<br>642,675 | 1,008,351<br>7,666,121 | 217,766<br>1,895,901 | 1,780,679              |
| Total operating income Non-cash expenses                     | 2,041,211            | 042,073           | 7,000,121              | 1,893,901            | 13,045,908             |
| Provision for (reversal of) credit                           |                      |                   |                        |                      |                        |
| and impairment losses  | 992,493              | (55,175)          | 850,325                | (43,822)             | 1,743,821              |
| Depreciation   | 107,781              | 8,429             | 387,800                | 619                  | 504,629                |
| Amortization of other intangible assets                      | 22,430               | 3,171             | 56,437                 | 330                  | 82,368                 |
| Total non-cash expenses                                      | 1,122,704            | (43,575)          | 1,294,562              | (42,873)             | 2,330,818              |
| Interest expense   | _                    | _                 | 1,558,925              | 844,103              | 2,403,028              |
| Service fees and commission expense                          | 17,460               | 3,046             | 53,423                 | _                    | 73,929                 |
| Subtotal   | 17,460               | 3,046             | 1,612,348              | 844,103              | 2,476,957              |
| Compensation and fringe benefits                             | 480,544              | 88,291            | 1,815,143              | 11,973               | 2,395,951              |
| Taxes and licenses   | 158,764              | 25,720            | 729,633                | 147,477              | 1,061,594              |
| Occupancy and equipment-related costs                        | 37,755               | 4,239             | 585,687                | 56                   | 627,737                |
| Security, messengerial and janitorial services               | 36,307               | 3,673             | 246,524                | 575                  | 287,079                |
| Miscellaneous<br>Subtotal                                    | 257,548<br>970,918   | 38,099<br>160,022 | 1,312,900<br>4,689,887 | 38,037<br>198,118    | 1,646,584<br>6,018,945 |
| Income before share in net income of an                      | 970,918              | 100,022           | 4,009,007              | 190,110              | 0,018,943              |
| associate and a joint venture and income tax                 | ₽730,129             | ₽523,182          | ₽69,324                | ₽896,553             | 2,219,188              |
| Share in net income of an associate                          | 1,50,12              | 1020,102          | 107,821                | 10,0,000             | 2,212,100              |
| and a joint venture  |                      |                   |                        |                      | 76,956                 |
| Income before income tax                                     |                      |                   |                        |                      | 2,296,144              |
| Benefit from income tax                                      |                      |                   |                        |                      | 22,533                 |
| Net income   |                      |                   |                        |                      | ₽2,318,677             |
| Segment assets   | ₽62,641,227          | ₽10,065,356       | ₽35,673,726            | ₽35,826,176          | P144,206,485           |
| Investments in an associate and a joint venture              | - ,,,                | -,                | ,,                     | ,,                   | 668,607                |
| Deferred tax assets  |                      |                   |                        |                      | 731,937                |
| Total assets   |                      |                   |                        |                      | P145,607,029           |
| Segment liabilities  | ₽1,024,056           | ₽110,243          | ₽91,831,563            | ₽34,910,865          | P127,876,727           |
| Segment nuomities  | F1,027,030           | F110,243          | /1,001,000             | £37,710,003          | £121,010,121           |



## 7. Interbank Loans Receivable and Securities Purchased Under Resale Agreements

This account consists of the following:

|                            | 2016                   | 2015           |
|----------------------------|------------------------|----------------|
| SPURA                      | <b>P</b> 3,254,311,599 | ₽2,500,000,000 |
| Interbank loans receivable | _                      | 13,904,112     |
|                            | ₽3,254,311,599         | ₽2,513,904,112 |

SPURA are lending to counterparties collateralized by government securities ranging from one to 28 days. As of December 31, 2016 and 2015, fair value of government securities held as collateral amounted to P4.7 billion and P3.0 billion, respectively. The Bank is not permitted to sell or repledge the related collateral in the absence of default by the counterparty.

SPURA of the Bank bear annual interest rates ranging from 3.00% to 4.00% in 2016 and 4.00% in 2015, while peso-denominated interbank loans of the Bank bear annual interest rate of 3.00% and 2.50% in 2016 and 2015, respectively. Foreign currency-denominated interbank loans bear annual interest rates ranging from 1.75% to 2.00% in 2015. The Bank has no foreign currency-denominated interbank loans in 2016.

As of December 31, 2015, the outstanding balance of interbank loans receivable represents cash margin for securities sold under repurchase agreement.

Interest income on SPURA and interbank loans receivable are as follows:

|                            | 2016        | 2015         | 2014         |
|----------------------------|-------------|--------------|--------------|
| SPURA                      | P56,735,116 | ₽162,099,556 | ₽820,835,049 |
| Interbank loans receivable | 4,795,139   | 28,714,798   | 38,147,079   |
|                            | P61,530,255 | ₽190,814,354 | ₽858,982,128 |

## 8. Investment Securities

Fair Value Through Profit or Loss

FVPL consist of the following:

|                | 2016           | 2015           |
|----------------|----------------|----------------|
| HFT securities | P1,360,292,936 | ₽2,821,437,211 |
| Derivatives    | 499,211        |                |
|                | P1,360,792,147 | ₽2,821,437,211 |

As of December 31, 2016 and 2015, the Bank has outstanding ROP paired warrants amounting to \$1.9 million which give the Bank the option or right to exchange its holdings of ROP Global Bonds (Paired Bonds) into peso-denominated government securities upon occurrence of a predetermined credit event. Paired Bonds shall be risk weighted at 0.00%, provided that the 0.00% risk weight shall be applied only to the Bank's holdings of Paired Bonds equivalent to not more than 50.00% of the total qualifying capital. Further, the Bank's holdings of said warrants, booked in the FVPL category, are likewise exempted from capital charge for market risk as long as said instruments are paired with ROP Global Bonds up to a maximum of 50.00% of the total qualifying capital. As of December 31, 2016 and 2015, the Bank determined the market value of its warrants to be zero due to the absence of an active market.



On August 19, 2009, the BSP approved the Bank's application for Type 3 Limited User Authority for plain vanilla foreign exchange (FX) forwards, which is limited to outright buying or selling of FX forwards at a specific price and date in the future and do not include non-deliverable forwards.

In 2016, the Bank entered into foreign currency swaps and forwards. As of December 31, 2016, foreign currency swaps with positive and negative fair value amounted to \$\mathbb{P}0.5\$ million and \$\mathbb{P}65.3\$ million, respectively. As of December 31, 2016, the aggregate notional amounts of the outstanding foreign currency swaps amounted to \$64.1 million.

Net movements in fair value changes of derivative instruments are as follows:

|                                    | 2016          |
|------------------------------------|---------------|
| Fair value changes during the year | P300,386,787  |
| Settled transactions               | (235,569,320) |
| Balance at end of year             | P64,817,467   |

## Available-for-Sale Investments

AFS investments consist of the following:

|  | 2016            | 2015           |
|--|-----------------|----------------|
| Debt securities                                |                 | _              |
| Government (Notes 29 and 30)                   | P8,462,431,246  | ₽4,472,649,565 |
| Private  | 4,645,668,747   | 4,449,702,326  |
| Equity securities                              |                 |                |
| Quoted   | 5,952,987       | 4,550,722      |
| Unquoted                                       | 3,948,543       | 3,948,543      |
|  | 13,118,001,523  | 8,930,851,156  |
| Less allowance for impairment losses (Note 15) | 2,188,665       | 2,188,665      |
|  | P13,115,812,858 | ₽8,928,662,491 |

Movements in the net unrealized gain (loss) on AFS investments follow:

|   | 2016                    | 2015         |
|---|-------------------------|--------------|
| Balance at beginning of year              | ₽179,775                | ₽26,600,463  |
| Gain from sale of AFS investments         |                         | _            |
| realized in profit or loss                | (456,628,139)           | (36,343,321) |
| Changes in fair values of AFS investments | (386,460,000)           | 9,922,633    |
|   | (843,088,139)           | (26,420,688) |
| Balance at end of year                    | ( <b>P842,908,364</b> ) | ₽179,775     |

In 2014, the Bank sold its unquoted equity securities amounting to \$\mathbb{P}43.8\$ million. The Bank realized net trading gain amounting to \$\mathbb{P}191.9\$ million from the sale.

As of December 31, 2016 and 2015, included in AFS investments are National Food Authority bonds pledged by the Bank to MBTC to secure its payroll account with MBTC with total carrying value of \$\mathbb{P}\$51.8 million and \$\mathbb{P}\$52.2 million, respectively (Note 29).

As of December 31, 2016 and 2015, the Bank deposited AFS investments in the form of government bonds with total carrying value of \$\mathbb{P}49.7\$ million and \$\mathbb{P}39.7\$ million in compliance with trust regulations, respectively (Note 30).



As of December 31, 2015, the carrying value of AFS investments in the form of government bonds pledged as collateral for its bills payable amounted to \$\mathbb{P}667.0\$ million (Note 17).

### Held-to-Maturity Investments

HTM investments consist of the following:

|                 | <b>2016</b> 2015                       | ì |
|-----------------|--|---|
| Debt securities |  |   |
| Government      | <b>P20,046,354,933</b> P12,088,362,455 | , |
| Private         | <b>3,110,531,696</b> 2,858,306,002     |   |
|                 | <b>P23,156,886,629</b> P14,946,668,457 | _ |

As of December 31, 2016 and 2015, the carrying value of HTM Investments in the form of government bonds pledged by the Bank as collateral for bills payable amounted to \$\mathbb{P}4.7\$ billion and \$\mathbb{P}1.8\$ billion, respectively (Note 17).

Interest income on investment securities consists of:

|                  | 2016           | 2015         | 2014         |
|------------------|----------------|--------------|--------------|
| HTM investments  | P776,516,116   | ₽375,698,086 | ₽48,693,812  |
| AFS investments  | 486,761,874    | 266,464,510  | 301,938,725  |
| FVPL investments | 84,671,137     | 85,605,995   | 13,330,603   |
|                  | P1,347,949,127 | ₽727,768,591 | ₽363,963,140 |

Peso-denominated AFS investments bear nominal annual interest rates ranging from 2.13% to 8.13% in 2016 and 1.63% to 9.13% in 2015 and 2014 while foreign currency-denominated AFS investments bear nominal annual interest rates ranging from 1.63% to 10.63% in 2016, 2.50% to 10.63% in 2015, and 3.88% to 9.38% in 2014. Effective interest rates on AFS investments as of December 31, 2016, 2015, and 2014 range from 1.58% to 8.14%, 2.20% to 6.75%, and 1.22% to 3.14%, respectively.

On the other hand, peso-denominated HTM investments bear effective interest rates ranging from 3.44% to 4.77% in 2016 and 2015 and 3.89% to 4.73% in 2014, while foreign currency-denominated HTM investments bear effective interest rates ranging from 2.75% to 4.78%, 3.15% to 4.09%, 4.16% to 5.47% in 2016, 2015 and 2014, respectively.

Trading and securities gains (losses) - net on investment securities consist of:

|                            | 2016                 | 2015                       | 2014                      |
|----------------------------|----------------------|----------------------------|---------------------------|
| FVPL investments (Note 29) |                      |                            |                           |
| Realized                   | P43,228,664          | ( <del>P</del> 75,741,227) | ( <del>P</del> 5,598,282) |
| Unrealized                 | 9,808,773            | (24,171,844)               | (1,108,328)               |
|                            | 53,037,437           | (99,913,071)               | (6,706,610)               |
| AFS investments (Note 29)  | 456,628,139          | 36,343,321                 | 99,084,970                |
| Unquoted debt instruments  | _                    | _                          | 117,574,471               |
|                            | <b>P</b> 509,665,576 | ( <del>P</del> 63,569,750) | ₽209,952,831              |



#### 9. Loans and Receivables

This account consists of:

|  | 2016                   | 2015             |
|--|------------------------|------------------|
| Receivables from customers                 |                        |                  |
| Consumption loans                          | <b>₽70,110,905,877</b> | ₽60,270,969,989  |
| Real estate loans                          | 43,899,559,143         | 40,681,087,980   |
| Commercial loans                           | 11,605,784,470         | 11,631,552,796   |
| Personal loans (Note 29)                   | 3,589,638,459          | 3,599,557,613    |
|  | 129,205,887,949        | 116,183,168,378  |
| Less unearned discounts                    | 11,479,526             | 170,478,620      |
|  | 129,194,408,423        | 116,012,689,758  |
| Other receivables                          |                        |                  |
| Accrued interest receivable                | 1,773,467,620          | 1,683,126,883    |
| Accounts receivable (Note 29)              | 801,280,736            | 529,582,404      |
| Sales contract receivables                 | 151,649,979            | 214,685,224      |
| Bills purchased (Note 19)                  | 63,773,615             | 52,633,449       |
|  | 131,984,580,373        | 118,492,717,718  |
| Less allowance for credit losses (Note 15) | 4,762,733,222          | 4,625,202,276    |
|  | P127,221,847,151       | ₽113,867,515,442 |

Personal loans comprise deposit collateral loans, employee salary and consumer loan products such as money card, multi-purpose loan and flexi-loan.

As of December 31, 2016, 2015 and 2014, 42.95%, 45.02% and 33.09%, respectively, of the total receivables from customers are subject to periodic interest repricing with average effective interest rates of 13.78%, 13.39% and 14.14% in 2016, 2015 and 2014. Remaining receivables earn average annual fixed interest rates of 15.06%, 15.10% and 15.72% in 2016, 2015 and 2014, respectively.

As of December 31, 2016, 2015 and 2014, receivable from customers earned interest income at an effective interest rate ranging from 8.55% to 9.70%, 8.56% to 10.16%, and 9.42% to 10.46%, respectively.

Interest income on loans and receivables consists of:

|                            | 2016            | 2015           | 2014                   |
|----------------------------|-----------------|----------------|------------------------|
| Receivables from customers |                 |                |                        |
| Consumption loans          | P6,326,845,090  | ₽5,273,970,259 | <b>£</b> 4,294,068,021 |
| Real estate loans          | 3,149,014,794   | 2,889,904,587  | 2,551,584,794          |
| Personal loans             | 838,015,354     | 881,020,749    | 964,681,596            |
| Commercial loans           | 741,347,084     | 868,764,738    | 937,409,641            |
| Other receivables          |                 |                |                        |
| Sales contract receivables | 11,640,532      | 15,998,131     | 21,821,269             |
| Unquoted debt instruments  | _               | _              | 45,250,664             |
|                            | P11,066,862,854 | ₽9,929,658,464 | ₽8,814,815,985         |

Interest income accreted on impaired loans and receivables classified under real estate loans and commercial loans amounted to \$\mathbb{P}71.7\$ million, \$\mathbb{P}92.1\$ million and \$\mathbb{P}83.5\$ million in 2016, 2015 and 2014, respectively.



Interest income from restructured loans amounted to \$\mathbb{P}\$34.4 million, \$\mathbb{P}\$54.7 million and \$\mathbb{P}\$51.6 million in 2016, 2015 and 2014, respectively.

### BSP Reporting

The breakdown of loans and receivables from customers (gross of unearned discounts and allowance for credit losses, excluding Bills Purchased) as to secured and unsecured and as to type of security follows:

|                  | 2016                   | %      | 2015             | %      |
|------------------|------------------------|--------|------------------|--------|
| Secured by:      |                        |        |                  |        |
| Chattel          | <b>P70,110,905,877</b> | 54.24  | ₽60,270,969,989  | 51.87  |
| Real estate      | 29,237,515,082         | 22.62  | 29,331,718,876   | 25.25  |
| Deposit hold-out | 412,128,144            | 0.32   | 407,292,132      | 0.35   |
| Others           | 9,526                  | 0.00   | 362,924,198      | 0.31   |
|                  | 99,760,558,629         | 77.18  | 90,372,905,195   | 77.78  |
| Unsecured        | 29,445,329,320         | 22.82  | 25,810,263,183   | 22.22  |
|                  | P129,205,887,949       | 100.00 | ₽116,183,168,378 | 100.00 |

#### Details of NPLs follow:

|           | 2016           | 2015           |
|-----------|----------------|----------------|
| Secured   | P3,367,352,853 | ₽3,473,247,122 |
| Unsecured | 1,163,757,704  | 924,325,979    |
|           | P4,531,110,557 | ₽4,397,573,101 |

Generally, NPLs refer to loans and receivables whose principal and/or interest is unpaid for thirty (30) days or more after due date if payable in lumpsum or after they have become past due in accordance with the following schedule, in which case, the total outstanding balance thereof shall be considered nonperforming:

| Mode of Payment | Number of Installments in arrears |
|-----------------|-----------------------------------|
| Monthly         | Three (3)                         |
| Quarterly       | One (1)                           |
| Semestral       | One (1)                           |
| Annual          | One (1)                           |

Provided, however, that when the total amount of arrearages reaches twenty percent (20.00%) of the total outstanding balance of the loans and receivables, the total outstanding balance of the loans and receivables shall be considered as past due, regardless of the number of installments in arrears.

In the case of loans and receivables that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due, i.e., when the total amount of arrearages reaches ten percent (10.00%) of the total receivable balance, in which case, the entire outstanding balance of the receivable shall be considered as past due.

Restructured loans and receivables, which do not meet the requirements to be treated as performing receivables, shall also be considered as NPLs.

All items in litigation shall be considered non-performing.



The NPLs of the Bank not fully covered by allowance for credit losses follow:

|   | 2016           | 2015           |
|---|----------------|----------------|
| Total NPLs  | P4,531,110,557 | ₽4,397,573,101 |
| NPLs fully covered by allowance for credit losses | 1,011,362,190  | 887,998,169    |
|   | P3,519,748,367 | ₽3,509,574,932 |

Restructured loans as of December 31, 2016 and 2015 amounted to \$\mathbb{P}\$186.80 million and \$\mathbb{P}\$633.1 million, respectively. The Bank's loan portfolio includes non-risk loans as defined under BSP regulations totaling \$\mathbb{P}\$3.7 billion and \$\mathbb{P}\$2.9 billion as of December 31, 2016 and 2015, respectively.

Loan concentration as to economic activity follows (gross of unearned discounts and allowance for credit losses, excluding Bills Purchased):

|  | 2016             | %      | 2015             | %      |
|--|------------------|--------|------------------|--------|
| Activities of households as employers and undifferentiated |                  |        |                  |        |
| goods-and-services producing activities of households      |                  |        |                  |        |
| for own use  | P75,920,078,811  | 58.76  | P66,086,846,722  | 56.88  |
| Real estate activities                                     | 39,133,764,415   | 30.29  | 36,427,655,502   | 31.35  |
| Financial and insurance activities                         | 2,241,354,851    | 1.73   | 1,417,527,128    | 1.22   |
| Wholesale and retail trade, repair of motor vehicles and   |                  |        |                  |        |
| motorcycles  | 2,008,807,243    | 1.55   | 1,771,061,074    | 1.53   |
| Electricity, gas, steam and air-conditioning supply        | 1,555,364,752    | 1.20   | 604,649,596      | 0.52   |
| Information and communication                              | 1,510,721,131    | 1.17   | 1,724,559,643    | 1.48   |
| Administrative and support service activities              | 1,168,225,729    | 0.90   | 282,484,930      | 0.24   |
| Transportation and storage                                 | 706,406,196      | 0.55   | 597,802,393      | 0.52   |
| Manufacturing  | 544,063,882      | 0.42   | 825,239,428      | 0.71   |
| Construction   | 419,201,856      | 0.32   | 361,917,981      | 0.31   |
| Human health and social work activities                    | 351,327,898      | 0.27   | 210,928,661      | 0.18   |
| Accommodation and food service activities                  | 320,287,158      | 0.25   | 273,351,355      | 0.24   |
| Water supply, sewerage, waste management and               |                  |        |                  |        |
| remediation activities                                     | 285,743,840      | 0.22   | 289,898,077      | 0.25   |
| Education  | 201,105,384      | 0.16   | 160,755,341      | 0.14   |
| Professional, scientific and technical activities          | 81,018,814       | 0.06   | 152,992,226      | 0.13   |
| Arts, entertainment and recreation                         | 36,956,995       | 0.03   | 31,712,746       | 0.03   |
| Agriculture, forestry and fishing                          | 19,554,970       | 0.02   | 30,002,116       | 0.03   |
| Mining and quarrying                                       | 4,513,747        | 0.00   | 2,834,326        | 0.00   |
| Others   | 2,697,390,277    | 2.10   | 4,930,949,133    | 4.24   |
|  | P129,205,887,949 | 100.00 | ₽116,183,168,378 | 100.00 |

Others relate to economic activities such as public administration and defense and extra-territorial organization and bodies.

## 10. Investment in a Joint Venture

## Investment in a Joint Venture

The Bank owns 8,000,000 shares of SMFC (representing 40.00% ownership) accounted for as Investment in a Joint Venture. SMFC is engaged in the business of lending or leasing to retail customers for their purchase of motorcycles. As of December 31, 2016 and 2015, the Bank's Investment in a Joint Venture amounted to \$\mathbb{P}727.2\$ million and \$\mathbb{P}690.3\$ million, respectively.



The following table illustrates the summarized financial information of SMFC (in thousands):

|                                   |            | 2016       | 2015       |
|-----------------------------------|------------|------------|------------|
| Current assets                    |            | P2,481,689 | ₽1,760,152 |
| Non-current assets                |            | 125,057    | 119,572    |
| Current liabilities               |            | (179,881)  | (132,042)  |
| Non-current liabilities           |            | (608,924)  | (19,208)   |
| Net assets                        | ₽1,817,941 |            | ₽1,728,474 |
|                                   |            |            |            |
|                                   | 2016       | 2015       | 2014       |
| Revenues                          | P661,242   | £449,887   | ₽378,392   |
| Costs and expenses                | 539,530    | 379,678    | 324,730    |
|                                   | 121,712    | 70,209     | 53,662     |
| Provision for income tax          | 35,687     | 19,674     | 41,595     |
| Net income                        | 86,025     | 50,535     | 12,067     |
| Other comprehensive income (loss) | 3,440      | 3,783      | (2,415)    |
| Total comprehensive income        | P89,465    | ₽54,318    | ₽9,652     |

Movement in this account follows (in thousands):

|  | 2016            | 2015      |
|--|-----------------|-----------|
| Acquisition cost                             | P800,000        | ₽800,000  |
| Accumulated equity in net losses             |                 | _         |
| Balance at beginning of year                 | (109,666)       | (131,393) |
| Share in net income (Note 29)                | 35,466          | 20,214    |
| Share in unrealized gain on remeasurement of |                 |           |
| retirement liability                         | 1,376           | 1,513     |
|  | (72,824)        | (109,666) |
|  | <b>P727,176</b> | ₽690,334  |

SMFC is a private company and there is no quoted market price available for its shares. The net assets of SMFC consist mainly of financial assets and financial liabilities.

The Bank has no share in any contingent liabilities or capital commitments of SMFC as of December 31, 2016 and 2015. There are also no agreements entered into by SMFC that may restrict dividends and other capital contributions to be paid, loans and advances to be made or repaid to or from the Bank as of the said dates.

## Investment in an Associate

On August 29, 2014, the Bank sold its 25.00% interest in Toyota Financial Services Philippines Corporation (TFSPC) to GT Capital Holdings, Inc. for a total consideration of £1.3 billion. The gain on sale of the investment in TFSPC amounted to £558.7 million. The investment was previously recognized as an Investment in an Associate.



# 11. Property and Equipment

The composition of and movements in this account follow:

|                              |                     | 2016                  |                |              |                |  |  |  |
|------------------------------|---------------------|-----------------------|----------------|--------------|----------------|--|--|--|
|                              |                     |                       | Furniture,     |              |                |  |  |  |
|                              |                     |                       | Fixtures and   | Leasehold    |                |  |  |  |
|                              | Land                | Building              | Equipment      | Improvements | Total          |  |  |  |
| Cost                         |                     |                       |                |              |                |  |  |  |
| Balance at beginning of year | <b>₽976,443,676</b> | <b>₽1,090,198,998</b> | P2,392,877,414 | P877,422,384 | P5,336,942,472 |  |  |  |
| Acquisitions                 | _                   | 35,590,621            | 247,293,337    | 36,146,475   | 319,030,433    |  |  |  |
| Disposals                    | _                   | (708,977)             | (40,933,064)   | (3,143,015)  | (44,785,056)   |  |  |  |
| Balance at end of year       | 976,443,676         | 1,125,080,642         | 2,599,237,687  | 910,425,844  | 5,611,187,849  |  |  |  |
| Accumulated Depreciation     |                     |                       |                |              |                |  |  |  |
| Balance at beginning of year | _                   | 346,201,515           | 1,695,505,804  | 549,160,782  | 2,590,868,101  |  |  |  |
| Depreciation                 | _                   | 34,789,001            | 256,555,570    | 77,100,086   | 368,444,657    |  |  |  |
| Disposals                    | _                   | _                     | (29,168,860)   | (772,755)    | (29,941,615)   |  |  |  |
| Reclassifications/transfer   | _                   | _                     | 14,646,251     | _            | 14,646,251     |  |  |  |
| Balance at end of year       | _                   | 380,990,516           | 1,937,538,765  | 625,488,113  | 2,944,017,394  |  |  |  |
| Net Book Value               | <b>₽976,443,676</b> | P744,090,126          | P661,698,922   | P284,937,731 | P2,667,170,455 |  |  |  |

|                              |              |                | 2015           |              |                |
|------------------------------|--------------|----------------|----------------|--------------|----------------|
|                              |              |                | Furniture,     |              |                |
|                              |              |                | Fixtures and   | Leasehold    |                |
|                              | Land         | Building       | Equipment      | Improvements | Total          |
| Cost                         |              |                |                |              |                |
| Balance at beginning of year | ₽976,443,676 | ₽1,049,131,113 | ₽2,090,556,377 | ₽746,694,617 | P4,862,825,783 |
| Acquisitions                 | _            | 41,067,885     | 464,942,845    | 133,478,491  | 639,489,221    |
| Disposals                    | _            | _              | (162,621,808)  | (2,750,724)  | (165,372,532)  |
| Balance at end of year       | 976,443,676  | 1,090,198,998  | 2,392,877,414  | 877,422,384  | 5,336,942,472  |
| Accumulated Depreciation     |              |                |                |              |                |
| Balance at beginning of year |              | 311,283,591    | 1,628,112,918  | 453,921,828  | 2,393,318,337  |
| Depreciation                 | -            | 34,917,924     | 210,670,868    | 95,238,954   | 340,827,746    |
| Disposals                    | _            | _              | (143,277,982)  | _            | (143,277,982)  |
| Balance at end of year       | _            | 346,201,515    | 1,695,505,804  | 549,160,782  | 2,590,868,101  |
| Net Book Value               | ₽976,443,676 | ₽743,997,483   | ₽697,371,610   | ₽328,261,602 | P2,746,074,371 |

Gain on sale of property and equipment amounted to P2.6 million, P17.7 million and P45.0 million in 2016, 2015 and 2014, respectively.

The details of depreciation under the statements of income follow:

|                                 | 2016                 | 2015         | 2014         |
|---------------------------------|----------------------|--------------|--------------|
| Property and equipment          | P368,444,657         | ₽340,827,746 | ₽334,530,351 |
| Investment properties (Note 12) | 85,649,120           | 73,873,201   | 68,816,313   |
| Chattel mortgage properties     |                      |              |              |
| (Note 14)                       | 103,554,973          | 86,610,199   | 101,282,291  |
|                                 | <b>₽</b> 557,648,750 | ₽501,311,146 | ₽504,628,955 |

As of December 31, 2016 and 2015, property and equipment of the Bank with gross carrying amounts of \$\mathbb{P}\$1.4 billion and \$\mathbb{P}\$1.2 billion, respectively, are fully depreciated but are still being used.



# 12. Investment Properties

The composition of and movements in this account follow:

|                                     |                | 2016           |                |
|-------------------------------------|----------------|----------------|----------------|
|                                     |                | Building       |                |
| -                                   | Land           | Improvements   | Total          |
| Cost                                | D1 552 052 505 | D2 225 005 (55 | D2 000 050 4/2 |
| Balance at beginning of year        | P1,572,972,787 | P2,327,005,675 | P3,899,978,462 |
| Additions (Note 32)                 | 409,768,437    | 715,620,863    | 1,125,389,300  |
| Disposals                           | (244,193,848)  | (299,716,449)  | (543,910,297)  |
| Balance at end of year              | 1,738,547,376  | 2,742,910,089  | 4,481,457,465  |
| Accumulated Depreciation            |                | 210 440 075    | 210 440 07     |
| Balance at beginning of year        | -              | 318,449,867    | 318,449,867    |
| Depreciation (Note 11)              | _              | 85,649,120     | 85,649,120     |
| Disposals                           | _              | (37,724,012)   | (37,724,012)   |
| Balance at end of year              | -              | 366,374,975    | 366,374,975    |
| Allowance for Impairment Losses     | 101 107 100    |                |                |
| Balance at beginning of year        | 181,407,122    | 55,967,060     | 237,374,182    |
| Provisions for the year (Note 15)   | <del></del>    | 16,000,000     | 16,000,000     |
| Balance at end of year              | 181,407,122    | 71,967,060     | 253,374,182    |
| Net Book Value                      | P1,557,140,254 | P2,304,568,054 | P3,861,708,308 |
|                                     |                |                |                |
|                                     |                | 2015           |                |
|                                     |                | Building       |                |
|                                     | Land           | Improvements   | Total          |
| Cost                                |                |                |                |
| Balance at beginning of year        | ₽1,488,847,086 | ₽2,030,831,281 | ₽3,519,678,367 |
| Additions (Note 32)                 | 331,524,271    | 592,319,299    | 923,843,570    |
| Disposals                           | (247,398,570)  | (296,144,905)  | (543,543,475)  |
| Balance at end of year              | 1,572,972,787  | 2,327,005,675  | 3,899,978,462  |
| Accumulated Depreciation            |                |                |                |
| Balance at beginning of year        | _              | 279,439,397    | 279,439,397    |
| Depreciation (Note 11)              | _              | 73,873,201     | 73,873,201     |
| Disposals                           | _              | (34,862,731)   | (34,862,731)   |
| Balance at end of year              | _              | 318,449,867    | 318,449,867    |
| Allowance for Impairment Losses     |                |                |                |
| Balance at beginning of year        | 181,203,062    | 125,967,060    | 307,170,122    |
| Provisions (reversals) for the year |                |                |                |
| (Note 15)                           | 204,060        | (70,000,000)   | (69,795,940)   |
| Balance at end of year              | 181,407,122    | 55,967,060     | 237,374,182    |
| Net Book Value                      |                |                |                |

The details of the net book value of investment properties follow:

|  | 2016           | 2015           |
|--|----------------|----------------|
| Real estate properties acquired in settlement of loans and receivables | P3,759,902,584 | ₽3,238,509,775 |
| Bank premises leased to third parties and held for                     | , , ,          |                |
| capital appreciation   | 101,805,724    | 105,644,638    |
|  | P3,861,708,308 | ₽3,344,154,413 |

As of December 31, 2016 and 2015, the aggregate fair value of investment properties amounted to \$\textstyle{2}\)4.7 billion and \$\textstyle{2}\)4.2 billion, respectively. Fair value of the properties was determined using Sales Comparison Approach. Fair values are based on valuations performed by accredited external and in-house appraisers.



Gain on foreclosure of investment properties amounted to \$\textstyle{2}350.4\$ million, \$\textstyle{2}58.7\$ million and \$\textstyle{2}85.9\$ million in 2016, 2015 and 2014, respectively. The Bank realized gain on sale of investment properties amounting to \$\textstyle{2}14.0\$ million and \$\textstyle{2}12.9\$ million in 2016 and 2014, respectively, and a loss on sale amounting to \$\textstyle{2}0.7\$ million in 2015.

Rental income on investment properties included in miscellaneous income amounted to \$\mathbb{P}53.8\$ million, \$\mathbb{P}53.0\$ million and \$\mathbb{P}47.8\$ million in 2016, 2015 and 2014, respectively (Notes 23 and 25).

Operating expenses incurred in maintaining investment properties (included under miscellaneous expense) amounted to \$\mathbb{P}18.8\$ million, \$\mathbb{P}15.7\$ million and \$\mathbb{P}11.9\$ million in 2016, 2015 and 2014, respectively.

# 13. Goodwill and Intangible Assets

This account consists of:

|                   | 2016         | 2015         |
|-------------------|--------------|--------------|
| Goodwill          | P53,558,338  | ₽53,558,338  |
| Intangible assets |              | _            |
| Software costs    | 414,483,793  | 355,178,046  |
| Branch licenses   | 37,123,737   | 35,723,737   |
|                   | 451,607,530  | 390,901,783  |
|                   | P505,165,868 | ₽444,460,121 |

The movements in intangible assets follow:

|                              |               | 2016        |               |
|------------------------------|---------------|-------------|---------------|
|                              | Software      | Branch      |               |
|                              | Costs         | Licenses    | Total         |
| Balance at beginning of year | P355,178,046  | P35,723,737 | P390,901,783  |
| Additions                    | 170,466,198   | 1,400,000   | 171,866,198   |
| Amortization                 | (111,160,451) | _           | (111,160,451) |
| Balance at end of year       | P414,483,793  | P37,123,737 | P451,607,530  |
|                              |               |             |               |
|                              |               | 2015        |               |
|                              | Software      | Branch      |               |
|                              | Costs         | Licenses    | Total         |
| Balance at beginning of year | ₽280,057,951  | ₽35,523,737 | ₽315,581,688  |
| Additions                    | 175,344,810   | 200,000     | 175,544,810   |
| Amortization                 | (100,224,715) | _           | (100,224,715) |
| Balance at end of year       | ₽355,178,046  | ₽35,723,737 | ₽390,901,783  |



# 14. Other Assets

This account consists of:

|                                   | 2016           | 2015         |
|-----------------------------------|----------------|--------------|
| Chattel mortgage properties - net | P607,096,135   | £456,284,550 |
| Prepayments                       | 186,996,554    | 117,460,237  |
| Security deposits (Note 29)       | 178,330,923    | 172,432,726  |
| Documentary stamps on hand        | 42,298,499     | 64,101,457   |
| Stationeries and supplies on hand | 25,762,082     | 21,326,534   |
| Sundry debits                     | 21,699,387     | 35,469,127   |
| RCOCI                             | 10,315,608     | 19,560,606   |
| Creditable withholding tax        | 1,130,340      | 1,744        |
| Others                            | 4,453,528      | 7,594,756    |
|                                   | P1,078,083,056 | ₽894,231,737 |

Prepayments represent prepaid insurance, prepaid rent, prepaid taxes and other prepaid expenses.

The movements in chattel mortgage properties - net follow:

|  | 2016                 | 2015            |
|--|----------------------|-----------------|
| Cost   |                      |                 |
| Balance at beginning of year                   | P526,167,582         | ₽439,906,235    |
| Additions (Note 32)                            | 1,925,310,853        | 1,598,334,363   |
| Disposals                                      | (1,767,679,312)      | (1,512,073,016) |
| Balance at the end of year                     | 683,799,123          | 526,167,582     |
| Accumulated Depreciation                       |                      |                 |
| Balance at beginning of year                   | 69,266,942           | 61,615,736      |
| Depreciation (Note 11)                         | 103,554,973          | 86,610,199      |
| Disposals                                      | (96,735,017)         | (78,958,993)    |
| Balance at the end of year                     | 76,086,898           | 69,266,942      |
| Allowance for Impairment Losses                |                      |                 |
| Balance at beginning and end of year (Note 15) | 616,090              | 616,090         |
| Net Book Value                                 | <b>P</b> 607,096,135 | P456,284,550    |

Gain on foreclosure of chattel mortgage properties amounted to P458.4 million, P432.6 million and P392.5 million in 2016, 2015 and 2014, respectively. The Bank realized loss on sale of chattel mortgage properties amounting to P106.7 million, P54.9 million, and P75.7 million in 2016, 2015 and 2014, respectively.



# 15. Allowance for Credit and Impairment Losses

|                                 | 2016                                   |            |                 |              |          |                 |  |  |
|---------------------------------|--|------------|-----------------|--------------|----------|-----------------|--|--|
|                                 | AFS Investments -<br>Equity Securities |            | Loans and       | Investment   | Other    |                 |  |  |
|                                 | Quoted                                 | Unquoted   | Receivables     | Properties   | Assets   | Total           |  |  |
| Balance at beginning of year    | P610,000                               | ₽1,578,665 | P4,625,202,276  | P237,374,182 | P616,090 | P4,865,381,213  |  |  |
| Provision for credit and        |  |            |                 |              |          |                 |  |  |
| impairment losses               | _                                      | _          | 2,206,503,257   | 16,000,000   | _        | 2,222,503,257   |  |  |
| Reversal of allowance on assets |  |            |                 |              |          |                 |  |  |
| sold/settled                    | _                                      | _          | (1,231,826,987) | _            | _        | (1,231,826,987) |  |  |
| Accounts written off            | -                                      | _          | (837,145,324)   | -            | _        | (837,145,324)   |  |  |
| Balance at end of year          | ₽610,000                               | P1,578,665 | P4,762,733,222  | P253,374,182 | ₽616,090 | P5,018,912,159  |  |  |

|  |                           |            |                | 2015         |          |                |
|--|---------------------------|------------|----------------|--------------|----------|----------------|
|  | AFS Investm<br>Equity Sec |            | Loans and      | Investment   | Other    |                |
|  | Quoted                    | Unquoted   | Receivables    | Properties   | Assets   | Total          |
| Balance at beginning of year                         | ₽610,000                  | ₽1,578,665 | P4,683,082,577 | ₽307,170,122 | P616,090 | ₽4,993,057,454 |
| Provision for (reversal of)<br>credit and impairment |                           |            |                |              |          |                |
| losses   | _                         | _          | 1,658,094,336  | (69,795,940) | _        | 1,588,298,396  |
| Reversal of allowance on assets                      |                           |            |                |              |          |                |
| sold/settled   | _                         | _          | (884,190,865)  | _            | _        | (884,190,865)  |
| Accounts written off                                 | _                         | _          | (831,783,772)  | _            | _        | (831,783,772)  |
| Balance at end of year                               | ₽610,000                  | ₽1,578,665 | P4,625,202,276 | ₽237,374,182 | P616,090 | P4,865,381,213 |



A reconciliation of the allowance for credit losses by class of loans and receivables is as follows (in thousands):

₽–

₽–

779,300

₽779,300

P448,899 122,995

₽571,894

₽1,016,359

Individual impairment

Collective impairment

Gross amount of loans individually impaired, before deducting any individual impairment allowance

|  | •                 |                 |             |           | `          |                  |                  |            |             |
|--|-------------------|-----------------|-------------|-----------|------------|------------------|------------------|------------|-------------|
|  |                   |                 |             |           | 2016       |                  |                  |            |             |
|  |                   | Receivables fro | m Customers |           |            | Ot               | her Receivables  |            |             |
|  |                   |                 |             |           | Accrued    |                  | Sales            |            |             |
|  |                   |                 |             |           | Interest   | Accounts         | Contract         | Bills      |             |
|  | Consumption       | Real Estate     | Commercial  | Personal  | Receivable | Receivable       | Receivable       | Purchased  | Total       |
| Balance at beginning of year                           | <b>₽779,300</b>   | ₽571,894        | P1,784,455  | P606,227  | P381,765   | P466,422         | P33,836          | P1,303     | P4,625,202  |
| Provisions for the year charged against profit or loss | 3,140,534         | (66,395)        | (903,159)   | 226,828   | (191,391)  | 86               | _                | _          | 2,206,503   |
| Reversal of allowance                                  | (1,231,827)       | _               | _           | _         | _          | _                | _                | _          | (1,231,827) |
| Amounts written off                                    | (638,304)         | _               | _           | (167,045) | (31,748)   | (48)             | _                | _          | (837,145)   |
| Balance at end of year                                 | <b>P2,049,703</b> | ₽505,499        | P881,296    | P666,010  | P158,626   | <b>P</b> 466,460 | P33,836          | ₽1,303     | P4,762,733  |
| Individual impairment                                  | ₽-                | P459,093        | P105,041    | ₽-        | P100,007   | P184,652         | ₽-               | <b>P</b> – | P848,793    |
| Collective impairment                                  | 2,049,703         | 46,406          | 776,255     | 666,010   | 58,619     | 281,808          | 33,836           | 1,303      | 3,913,940   |
|  | P2,049,703        | ₽505,499        | P881,296    | P666,010  | P158,626   | P466,460         | P33,836          | ₽1,303     | P4,762,733  |
| Gross amount of loans individually impaired, before    |                   |                 |             |           |            |                  |                  |            |             |
| deducting any individual impairment allowance          | ₽–                | P1,047,721      | P172,246    | ₽–        | P100,007   | P184,652         | ₽–               | ₽-         | P1,504,626  |
|  |                   |                 |             |           |            |                  |                  |            |             |
|  |                   |                 |             |           | 2015       |                  |                  |            |             |
|  |                   | Receivables fro | m Customers |           |            | Ot               | ther Receivables |            |             |
|  |                   |                 |             |           | Accrued    |                  | Sales            |            |             |
|  |                   |                 |             |           | Interest   | Accounts         | Contract         | Bills      |             |
|  | Consumption       | Real Estate     | Commercial  | Personal  | Receivable | Receivable       | Receivable       | Purchased  | Total       |
| Balance at beginning of year                           | ₽824,166          | ₽652,675        | ₽1,683,458  | ₽649,822  | ₽371,436   | ₽466,387         | ₽33,836          | ₽1,303     | ₽4,683,083  |
| Provisions for the year charged against profit or loss | 1,359,877         | (80,781)        | 115,434     | 226,805   | 36,670     | 89               | _                | _          | 1,658,094   |
| Reversal of allowance                                  | (884,191)         | _               | -           | _         | _          | _                | _                | _          | (884,191)   |
| Amounts written off                                    | (520,552)         | _               | (14,437)    | (270,400) | (26,341)   | (54)             | _                | -          | (831,784)   |
| Balance at end of year                                 | ₽779,300          | ₽571,894        | ₽1,784,455  | ₽606,227  | ₽381,765   | ₽466,422         | ₽33,836          | ₽1,303     | ₽4,625,202  |

₽398,484

1,385,971

₽631,824

₽1,784,455

₽–

₽–

606,227

₽606,227

₽324,922

₽381,765

₽356,277

56,843

₽183,484

P466,422

₽183,484

282,938

P18,888 14,948

₽33,836

₽18,888



₽1,374,677

P4,625,202

₽2,206,832

3,250,525

₽–

₽–

1,303

₽1,303

#### 16. Deposit Liabilities

Interest expense on deposit liabilities consists of:

|                  | 2016           | 2015           | 2014           |
|------------------|----------------|----------------|----------------|
| Time (Note 29)   | P2,158,092,448 | ₽1,964,893,142 | ₽1,941,865,601 |
| Demand (Note 29) | 131,686,232    | 107,321,034    | 90,918,211     |
| Savings          | 120,200,524    | 98,527,236     | 82,848,973     |
|                  | P2,409,979,204 | ₽2,170,741,412 | ₽2,115,632,785 |

Peso-denominated deposit liabilities earn annual fixed interest rates ranging from 0.25% to 9.00% in 2016 and 0.25% to 10.50% in 2015 and 0.25% to 6.00% in 2014, while foreign currency-denominated deposit liabilities earn annual fixed interest rates ranging from 0.01% to 2.13% in 2016, 0.13% to 6.00% in 2015 and 0.50% to 6.00% in 2014. Effective interest rate on deposit liabilities as of December 31, 2016, 2015, and 2014 ranges from 0.25% to 1.75%, 1.50% to 2.00%, and 1.69% to 2.32%, respectively.

Under existing BSP regulations, non-FCDU deposit liabilities of the Bank are subject to reserves equivalent to 8.00%. As of December 31, 2016 and 2015, the Bank is in compliance with such regulations. As of December 31, 2016 and 2015, Due from BSP amounting to P12.0 billion and P10.6 billion, respectively, was set aside as reserves for deposit liabilities, as reported to the BSP.

# 17. Bills Payable and Subordinated Notes

#### Bills Payable

This account consists of the following:

| 2016           | 2015                            |
|----------------|---------------------------------|
| P2,237,400,000 | ₽2,494,180,000                  |
|                |                                 |
| 3,856,396,533  | 2,000,665,747                   |
| P6,093,796,533 | ₽4,494,845,747                  |
|                | P2,237,400,000<br>3,856,396,533 |

Bills payable - SSURA are borrowings from counterparties secured by pledge of government securities with maturities ranging from 5 to 33 days. Details of securities pledged under Bills payable - SSURA as of December 31, 2016 and 2015 are as follows:

|                          | 1              | December 31, 2016 |                |
|--------------------------|----------------|-------------------|----------------|
| Collateral Pledge        | Face Value     | Carrying Value    | Fair Value     |
| HTM Investments (Note 8) | P3,247,163,480 | P4,740,757,004    | P4,686,900,717 |
|                          | I              | December 31, 2015 |                |
| Collateral Pledge        | Face Value     | Carrying Value    | Fair Value     |
| AFS Investments (Note 8) | ₽635,310,000   | ₽667,026,322      | ₽667,026,322   |
| HTM Investments (Note 8) | 1,411,800,000  | 1,761,558,382     | 1,679,627,872  |
|                          | ₽2,047,110,000 | ₽2,428,584,704    | ₽2,346,654,194 |



In 2016 and 2015, peso-denominated interbank borrowings of the Bank bear annual interest ranging from 2.50% to 2.56%. In 2016 and 2015, foreign currency-denominated interbank borrowings bear annual interest ranging from 0.88% to 1.94% and 0.55% to 1.25%, respectively. In 2016 and 2015, annual interest rate on dollar-denominated SSURA ranges from 0.25% to 1.65% and 0.50% to 1.25%, respectively.

Interest expense on bills payable in 2016, 2015 and 2014 amounted to ₱56.8 million, ₱7.4 million and ₱10.8 million, respectively.

#### **Subordinated Notes**

This account consists of the following Peso Notes:

|                   |                | Carrying Value |                |  |
|-------------------|----------------|----------------|----------------|--|
| Maturity Date     | Face Value     | 2016           | 2015           |  |
| February 20, 2022 | ₽3,000,000,000 | P2,999,264,700 | ₽2,977,976,956 |  |
| August 23, 2024   | 3,000,000,000  | 2,976,467,410  | 2,974,074,625  |  |
|                   | ₽6,000,000,000 | P5,975,732,110 | ₽5,952,051,581 |  |

Unamortized debt issuance costs on these notes amounted to \$\mathbb{P}24.3\$ million and \$\mathbb{P}48.0\$ million as of December 31, 2016 and 2015, respectively.

# 5.75%, P3.0 Billion Unsecured Subordinated Notes

On December 29, 2011, the Bank obtained approval from the BSP to issue and sell \$\mathbb{P}3.0\$ billion in Unsecured Subordinated Notes due 2022 (the Notes) and issued them on February 20, 2012 with an interest rate of 5.75%.

Among the significant terms and conditions of the issuance of the Notes are:

- a. Issue price at 100.00% of the face value of each Note;
- b. The Notes bear interest at the rate of 5.75% per annum from and including February 20, 2012 but excluding February 20, 2022. The interest shall be payable quarterly in arrears at the end of each interest period on every 20th of May, August, November and February of each year, commencing on February 20, 2012 until the maturity date;
- c. The Notes will constitute direct, unconditional and unsecured obligations of the Bank. The Notes will be subordinated in right of payment of principal and interest to all depositors and other creditors of the Issuer and will rank pari passu and without any preference among themselves, but in priority to the rights and claims of holders of all classes of equity securities of the Bank, including holders of preferred shares, if any;
- d. Subject to satisfaction of certain regulatory approval requirements, the Bank may redeem the Notes in whole and not only in part at a redemption price equal to 100.00% of the principal amount together with the accrued and unpaid interest upon at least thirty (30) days notice prior to call option date, which is the Banking Day immediately following the fifth anniversary of the issue date of the Notes or February 21, 2017.



e. The Bank may, but is not obliged to, redeem the Notes, in whole but not in part, at the Call Option Amount, on the Call Option Date, subject to the prior approval of the BSP and the compliance by the Bank with the Regulations and prevailing requirements for the granting by the BSP of its consent therefore, including (i) the capital adequacy ratio of the Bank is well above the required minimum ratio after redemption; or (ii) the Note is simultaneously replaced, on or prior to the Call Option Date, with issues of new capital which is of the same or of better quality and is done under conditions which are sustainable for the income capacity of the Bank; and (iii) a 30 Banking Day prior written notice to the then Holder on record. Any tax due on interest income already earned by the Holders on the Notes shall be for the account of the Bank. Call Option Amount shall be based on the Issue Price of the Note plus accrued but unpaid interest thereon up to but excluding the Call Option Date.

On July 22, 2016, the Board of Directors approved the Bank's option to call the Tier 2 Notes issued in 2012 on its fifth year anniversary or on February 21, 2017. The request of the Bank to exercise the same was approved by the Bangko Sentral ng Pilipinas on September 13, 2016. The redemption falls under the call provisions of the Tier 2 Notes worth \$\mathbb{P}3.0\$ Billion, which had an original maturity of ten years or until 2022.

The Bank sent a notice on the call option to its public trustee, Development Bank of the Philippines, with a copy to its registrar and paying agent Standard Chartered Bank on January 12, 2017. Each of the noteholders also received individual notices no less than 30 business days nor more than 45 days prior to the Call Option date. The Bank has likewise published the notice of Call Option in two newspapers of general circulation within Metro Manila for two consecutive weeks prior to February 21, 2017. The notice included the Call Option Date, Call Option Amount and the manner in which the call will be effected.

#### 5.50%, ₱3.0 Billion Unsecured Subordinated Notes

On April 14, 2014, the Bank obtained approval from the BSP to issue and sell \$\mathbb{P}3.0\$ billion in Unsecured Subordinated Notes due August 23, 2024 (the Notes) and issued them on May 23, 2014 with an interest rate of 5.50%.

Among the significant terms and conditions of the issuance of the Notes are:

- a. Issue price at 100.00% of the face value of each Note;
- b. The Notes bear interest at the rate of 5.50% per annum from and including May 23, 2014 to but excluding August 23, 2024. Unless the Notes are earlier redeemed upon at least 30 days prior notice to August 23, 2019, the Call Option Date. Interest shall be payable quarterly in arrears at the end of each Interest Period on August 23, November 23, February 23 and May 23 of each year, commencing on August 23, 2014 until the Maturity Date;
- c. The Notes will constitute direct, unconditional and unsecured obligations of the Bank. The Notes will be subordinated in right of payment of principal and interest to all depositors and other creditors of the Bank and will rank pari passu and without any preference among themselves, but in priority to the rights and claims of holders of all classes of equity securities of the Bank, including holders of preferred shares, if any;
- d. The Notes have a loss absorption feature, which means the Notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Event, subject to certain conditions set out in the "Terms and Conditions of the Notes Loss Absorption Due to Non-Viability Event; Non-Viability Write-Down", when the Bank or its parent company is considered non-viable as determined by the BSP. Non-viability is defined as a deviation from



a certain level of Common Equity Tier 1 (CET1) Ratio or the inability of the Bank or its parent company to continue business or any other event as determined by the BSP, whichever comes earlier. A Non-Viability Trigger Event shall be deemed to have occurred if the BSP notifies the Bank in writing that it has determined that a: i) Write-Down of the Notes and other capital instruments of the Bank is necessary because, without such write-down, the Bank would become non-viable, ii) public sector injection of capital, or equivalent support, is necessary because, without such injection or support, the Bank would become non-viable, or iii) write-down of the Notes and other capital instruments of the Bank is necessary, because, as a result of the closure of the Bank, the latter has become non-viable;

e. Unless previously converted, and provided a Non-Viability Trigger Event has not occurred and subject to regulations, the Bank shall have the option but not the obligation, upon securing all required regulatory approvals, to redeem the Notes as a whole, but not in part, in the following circumstances: i) at the Call Option Amount, on the Call Option Date, subject to the prior approval of the BSP and the compliance by the Issuer with Regulations and prevailing requirements for the granting by the BSP of its consent, ii) prior to the stated maturity and on any Interest Payment Date at par plus accrued but unpaid interest thereon if or when payments or principal or interest due on the Notes become subject to additional or increased taxes, other than any taxes and rates of such taxes prevailing as of the Issue Date, as a result of certain changes in law, rule, or regulation, or in the interpretation thereof, and such additional or increased rate of such tax cannot be avoided by use of reasonable measures available to the Bank or iii) the non-qualification of the Notes as Tier 2 capital as determined by the BSP. Incremental tax, if any, that may be due on the interest income already earned under the Notes as a result of the exercise by the Bank of its option for early redemption, shall be for its own account. Call Option Amount shall be based on the principal amount of the Note plus accrued interest covering the accrued and unpaid interest as of but excluding the Call Option Date.

As of December 31, 2016 and 2015, the Bank is in compliance with the terms and conditions upon which the subordinated notes have been issued.

Interest expense incurred on these notes amounted to \$\mathbb{P}361.8\$ million, \$\mathbb{P}342.7\$ million and \$\mathbb{P}276.6\$ million in 2016, 2015 and 2014, respectively, net of amortization of deferred financing cost amounting to \$\mathbb{P}23.7\$ million, \$\mathbb{P}5.2\$ million and \$\mathbb{P}4.0\$ million, respectively.

#### 18. Accrued Taxes, Interest and Other Expenses

This account consists of:

|  | 2016           | 2015           |
|--|----------------|----------------|
| Accrued interest payable                 | P209,657,954   | ₽177,197,223   |
| Accrued other taxes and licenses payable | 132,890,355    | 126,385,574    |
| Accrued other expenses payable (Note 29) | 851,268,063    | 747,186,515    |
|  | P1,193,816,372 | ₽1,050,769,312 |



Accrued other expenses payable consist of:

|                                       | 2016         | 2015         |
|---------------------------------------|--------------|--------------|
| Lease payable                         | P177,998,246 | ₽167,910,397 |
| Insurance                             | 153,566,866  | 134,085,556  |
| Litigation                            | 145,925,051  | 83,377,539   |
| Compensation and fringe benefits      | 121,462,104  | 174,112,455  |
| Advertising                           | 82,806,040   | 82,151,817   |
| Information technology                | 57,590,058   | 31,944,862   |
| Security, messengerial and janitorial | 54,428,863   | 30,488,113   |
| ATM maintenance                       | 11,967,068   | 11,943,575   |
| Professional and consultancy fees     | 5,422,558    | 6,959,596    |
| Membership, fees & dues               | 3,817,488    | 3,674,352    |
| Miscellaneous                         | 36,283,721   | 20,538,253   |
|                                       | P851,268,063 | ₽747,186,515 |

Compensation and fringe benefits include salaries and wages as well as medical, dental and hospitalization benefits.

Miscellaneous include accruals for director's fees, utilities and maintenance and other expenses.

#### 19. Other Liabilities

This account consists of:

|   | 2016           | 2015           |
|---|----------------|----------------|
| Accounts payable (Note 29)                  | P1,594,254,450 | P1,406,429,684 |
| Net retirement liability (Note 24)          | 748,843,368    | 799,831,823    |
| Other credits                               | 592,403,220    | 470,280,233    |
| Sundry credits                              | 191,460,186    | 51,096,902     |
| Withholding taxes payable                   | 73,091,847     | 60,869,894     |
| Bills purchased - contra (Note 9)           | 63,773,615     | 52,633,449     |
| Due to the Treasurer of the Philippines     | 12,229,687     | 12,848,886     |
| SSS, Medicare, ECP and HDMF premium payable | 8,757,223      | 8,409,984      |
| Miscellaneous (Note 29)                     | 53,663,903     | 143,140,014    |
|   | P3,338,477,499 | ₽3,005,540,869 |

Accounts payable includes payable to suppliers and service providers, and loan payments and other charges received from customers in advance.

Other credits represent long-outstanding unclaimed balances from inactive and dormant accounts.

Miscellaneous liabilities include incentives for housing loan customers that are compliant with the payment terms amounting to \$\mathbb{P}27.3\$ million and \$\mathbb{P}58.2\$ million as of December 31, 2016 and 2015, respectively.



# 20. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from the statement of condition dates (in thousands):

|                                  | December 31       |              |              |             |              |              |
|----------------------------------|-------------------|--------------|--------------|-------------|--------------|--------------|
| •                                | 2016              |              |              | 2015        |              |              |
|                                  | Within            | Bevond       |              | Within      | Beyond       |              |
|                                  | One Year          | One Year     | Total        | One Year    | One Year     | Total        |
| Financial Assets                 |                   |              |              |             |              |              |
| Cash and other cash items        | <b>£2,778,009</b> | ₽-           | P2,778,009   | ₽3,934,497  | ₽–           | ₽3,934,497   |
| Due from BSP                     | 13,986,785        | _            | 13,986,785   | 11,143,782  | _            | 11,143,782   |
| Due from other banks             | 1,838,630         | _            | 1,838,630    | 1,861,110   | _            | 1,861,110    |
| Interbank loans receivable and   |                   |              |              |             |              |              |
| SPURA                            | 3,254,312         | _            | 3,254,312    | 2,513,904   | _            | 2,513,904    |
| FVPL investments                 | 1,360,792         | _            | 1,360,792    | 2,821,437   | _            | 2,821,437    |
| AFS investments - gross (Note 8) | 39,805            | 13,078,197   | 13,118,002   | 368,856     | 8,561,995    | 8,930,851    |
| HTM investments                  | 329,768           | 22,827,119   | 23,156,887   | _           | 14,946,668   | 14,946,668   |
| Loans and receivables - gross    |                   |              |              |             |              |              |
| (Note 9)                         | 12,821,739        | 119,174,321  | 131,996,060  | 12,685,194  | 105,978,003  | 118,663,197  |
| Other assets - gross* (Note 14)  | 36,475            | 153,479      | 189,954      | 41,459      | 155,711      | 197,170      |
|                                  | 36,446,315        | 155,233,116  | 191,679,431  | 35,370,239  | 129,642,377  | 165,012,616  |
| Nonfinancial Assets              |                   |              |              |             |              |              |
| Investment in a joint venture    | _                 | 727,176      | 727,176      | _           | 690,334      | 690,334      |
| Property and equipment - gross   |                   | ,            | ,            |             |              |              |
| (Note 11)                        | _                 | 5,611,188    | 5,611,188    | _           | 5,336,942    | 5,336,942    |
| Investment properties - gross    |                   | , ,          | , ,          |             |              |              |
| (Note 12)                        | _                 | 4,481,457    | 4,481,457    | _           | 3,899,978    | 3,899,978    |
| Deferred tax assets              | _                 | 1,300,724    | 1,300,724    | _           | 1,194,417    | 1,194,417    |
| Goodwill and intangible assets   | _                 | 505,166      | 505,166      | _           | 444,461      | 444,461      |
| Other assets - gross**           | 281,033           | 683,799      | 964,832      | 240,776     | 526,168      | 766,944      |
| -                                | 281,033           | 13,309,510   | 13,590,543   | 240,776     | 12,092,300   | 12,333,076   |
| Less:Allowance for credit and    | Í                 |              |              |             |              |              |
| impairment losses (Note 15)      |                   |              | 5,018,912    |             |              | 4,865,381    |
| Accumulated depreciation         |                   |              | , ,          |             |              |              |
| (Notes 11, 12 and 14)            |                   |              | 3,386,479    |             |              | 2,978,585    |
| Unearned discounts (Note 9)      |                   |              | 11,480       |             |              | 170,479      |
|                                  |                   |              | 8,416,871    |             |              | 8,014,445    |
| -                                | P36,727,348       | P168,542,626 | P196,853,103 | ₽35,611,015 | P141,734,677 | ₽169,331,247 |

Others assets under financial assets comprise petty cash fund, shortages, RCOCI and security deposits.

Other assets under nonfinancial assets comprise inter-office float items, prepaid expenses, stationery and supplies on hand, sundry debits, documentary stamps on hand, deferred charges, postages stamps and chattel mortgage properties.

|                                    | December 31  |             |              |              |             |              |  |
|------------------------------------|--------------|-------------|--------------|--------------|-------------|--------------|--|
| •                                  | 2016         |             |              |              | 2015        |              |  |
| •                                  | Within       | Beyond      |              | Within       | Beyond      |              |  |
|                                    | One Year     | One Year    | Total        | One Year     | One Year    | Total        |  |
| Financial Liabilities              |              |             |              |              |             |              |  |
| Deposit liabilities                | P141,892,398 | ₽16,494,921 | P158,387,319 | ₽115,987,159 | ₽18,309,149 | ₽134,296,308 |  |
| Bills payable                      | 6,093,797    | _           | 6,093,797    | 4,494,846    | _           | 4,494,846    |  |
| Subordinated notes                 | 2,999,265    | 2,976,467   | 5,975,732    | _            | 5,952,052   | 5,952,052    |  |
| Derivatives at negative fair value | 65,317       | _           | 65,317       | _            | _           | _            |  |
| Treasurer's, cashier's and         |              |             |              |              |             |              |  |
| manager's checks                   | 1,760,506    | _           | 1,760,506    | 1,348,621    | _           | 1,348,621    |  |
| Accrued other expenses payable     |              |             |              |              |             |              |  |
| (Note 18)                          | 851,268      | _           | 851,268      | 747,187      | _           | 747,187      |  |
| Accrued interest payable (Note 18) | 209,658      | _           | 209,658      | 177,197      | _           | 177,197      |  |
| Other liabilities (Note 19)        |              |             |              |              |             |              |  |
| Accounts payable                   | 1,594,254    | _           | 1,594,254    | 1,406,430    | _           | 1,406,430    |  |
| Other credits                      | 592,403      | _           | 592,403      | 470,280      | _           | 470,280      |  |
| Bills purchased - contra           | 63,774       | _           | 63,774       | 52,633       | _           | 52,633       |  |
| Due to the treasurer of the        |              |             |              |              |             |              |  |
| Philippines                        | 12,230       | _           | 12,230       | 12,849       | _           | 12,849       |  |
| Deposits for keys - SDB            | 823          | _           | 823          | 849          | _           | 849          |  |
| Others*                            | 4,702        | _           | 4,702        | 8,033        | _           | 8,033        |  |
|                                    | 156,140,395  | 19,471,388  | 175,611,783  | 124,706,084  | 24,261,201  | 148,967,285  |  |

(Forward)



|                                  |              | December 31 |              |              |             |              |
|----------------------------------|--------------|-------------|--------------|--------------|-------------|--------------|
|                                  |              | 2016        |              |              | 2015        |              |
|                                  | Within       | Beyond      |              | Within       | Beyond      | _            |
|                                  | One Year     | One Year    | Total        | One Year     | One Year    | Total        |
| Nonfinancial Liabilities         |              |             |              |              |             |              |
| Accrued other taxes and licenses |              |             |              |              |             |              |
| payable (Note 18)                | P132,890     | ₽-          | P132,890     | ₽126,385     | ₽-          | ₽126,385     |
| Income tax payable               | 467          | _           | 467          | 8,055        | _           | 8,055        |
| Withholding taxes payable        |              |             |              |              |             |              |
| (Note 19)                        | 73,092       | _           | 73,092       | 60,870       | _           | 60,870       |
| Other liabilities (Note 19)**    | 248,354      | 748,844     | 997,198      | 193,765      | 799,832     | 993,597      |
|                                  | 454,803      | 748,844     | 1,203,647    | 389,075      | 799,832     | 1,188,907    |
|                                  | ₽156,595,198 | P20,220,232 | P176,815,430 | ₽125,095,159 | £25,061,033 | ₽150,156,192 |

<sup>\*</sup> Others under financial liabilities comprise payment orders payable and overages.

# 21. Equity

# **Issued Capital**

The Bank's capital stock consists of:

|  | 2016        |                | 2015        |                |
|--|-------------|----------------|-------------|----------------|
|  | Shares      | Amount         | Shares      | Amount         |
| Authorized common stock - ₱10 par value        | 425,000,000 | P4,250,000,000 | 425,000,000 | ₽4,250,000,000 |
| Issued and outstanding                         |             |                |             |                |
| Balance at beginning and end of year (Note 28) | 240,252,491 | P2,402,524,910 | 240,252,491 | ₽2,402,524,910 |

The Bank became listed in the Philippine Stock Exchange (PSE) on October 10, 1994. Subsequently, the SEC approved the increase in the capital stock of the Bank. The summarized information on the Bank's registration of securities under the Securities Regulation Code follows:

| Date of SEC Approval | Type   | Authorized Shares | Par Value |
|----------------------|--------|-------------------|-----------|
| August 16, 1995      | Common | 300,000,000       | ₽10       |
| October 8, 1997      | Common | 425,000,000       | ₽10       |

As of December 31, 2016 and 2015, the total number of stockholders is 1,507 and 1,532, respectively.

#### **Dividends Paid and Proposed**

Details of the Bank's dividend distributions as approved by the Bank's BOD and the BSP follow:

| Cash Dividends      |           |                |                      |                   |                    |
|---------------------|-----------|----------------|----------------------|-------------------|--------------------|
| Date of declaration | Per share | Total amount   | Date of BSP approval | Record date       | Payment date       |
| January 24, 2014    | 0.75      | P180,189,368.3 | February 12, 2014    | March 5, 2014     | March 20, 2014     |
| April 28, 2014      | 0.75      | 180,189,368.3  | June 6, 2014         | July 1, 2014      | July 16, 2014      |
| July 22, 2014       | 0.75      | 180,189,368.3  | August 12, 2014      | September 2, 2014 | September 17, 2014 |
| October 30, 2014    | 0.75      | 180,189,368.3  | November 27, 2014    | January 12, 2015  | January 30, 2015   |
| January 22, 2015    | 0.75      | 180,189,368.3  | March 3, 2015        | March 30, 2015    | April 17, 2015     |
| April 28, 2015      | 0.75      | 180,189,368.3  | June 5, 2015         | July 14, 2015     | July 28, 2015      |
| July 28, 2015       | 0.75      | 180,189,368.3  | September 23, 2015   | October 26, 2015  | November 11, 2015  |
| October 29, 2015    | 0.75      | 180,189,368.3  | _                    | November 16, 2015 | November 27, 2015  |
| January 19, 2016    | 0.75      | 180,189,368.3  | -                    | February 1, 2016  | February 19, 2016  |
| April 26, 2016      | 0.75      | 180,189,368.3  | _                    | May 11, 2016      | May 26, 2016       |
| July 22, 2016       | 0.75      | 180,189,368.3  | -                    | August 8, 2016    | August 22, 2016    |
| October 21, 2016    | 0.75      | 180,189,368.3  | _                    | November 9, 2016  | November 21, 2016  |
| January 24, 2017    | 0.75      | 180,189,368.3  | _                    | February 10, 2017 | February 24, 2017  |



<sup>\*\*</sup> Other liabilities under nonfinancial liabilities comprise advance rentals on bank premises, sundry credits, SSS, Medicare, ECP & HDMF premium payable, net retirement liability, and miscellaneous liabilities.

On October 9, 2015, the Bangko Sentral ng Pilipinas (BSP) issued Circular No. 888, *Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments*, which liberalized said rules in the sense that prior BSP verification and approval is no longer required except for banks with major supervisory concerns. However, banks are bound to comply with the provisions of Section X136 of the Manual of Regulations for Banks (MORB) and its subsections, including the submission of documentary requirements under Subsection X136.4 of the MORB, otherwise, banks, subsequently found to have violated the provisions on dividend declaration or have falsely certified/submitted misleading statements shall be reverted to the prior BSP verification wherein the bank can only make an announcement or communication on the declaration of the dividends or payment of dividends thereon upon receipt of BSP advice thereof. The Bank is compliant with the said circular.

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

In compliance with BSP regulations, 10.00% of the Bank's profit from trust business is appropriated to surplus reserves. This annual appropriation is required until the surplus reserves for trust business equals 20.00% of the Bank's authorized capital stock.

A portion of the surplus corresponding to the accumulated net earnings of a joint venture is not available for dividend declaration (Note 10) until receipt of cash dividends from the investee.

#### Capital Management

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements, as mandated by the BSP, and that the Bank maintains healthy capital ratios in order to support its business and maximize returns for its shareholders. The Bank considers its paid in capital and surplus as its capital.

The Bank manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payments to shareholders or issue capital securities. The major activities in this area include the following:

- The Bank issued additional common shares for its qualified stockholders in 2008 and 2006 through stock rights offerings that raised ₱2.0 billion and ₱750.0 million in capital, respectively.
- On March 2, 2005, the Bank's BOD approved an amendment to the Bank's Dividend Policy which provides for an annual regular cash dividend of 6.00% of the par value of the total capital stock payable quarterly at the rate of 1.50% or ₱0.15 per share payable not later than March 31, June 30, September 30 and December 31 of each year.
- On February 29, 2012, the Bank's BOD approved a further amendment to the Bank's Dividend Policy to provide for an annual regular cash dividend of 30.00% of the par value of the total capital stock, payable quarterly at the rate of 7.50% or P0.75 per share payable not later than March 31, June 30, September 30 and December 31 of each year.



# Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory capital) as reported to the BSP. This is determined on the basis of regulatory accounting policies which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis and consolidated basis. Qualifying capital and risk-weighted assets are computed based on BSP regulations. Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the Monetary Board of the BSP.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which states the implementing guidelines on the revised risk-based capital adequacy framework, particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The Circular took effect on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2015. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital. The Bank's unsecured subordinated debt is eligible as Lower Tier 2 capital until December 31, 2015.

Prior to January 1, 2014, the risk-based capital ratio is computed in accordance with BSP Circular No. 538 or Basel II.

The CAR of the Bank as of December 31, as reported to the BSP, based on BSP Circular No. 781 and BSP Circular No. 538, respectively, are shown in the table below (amounts in millions).

|                               | 2016     | 2015     |
|-------------------------------|----------|----------|
| Tier 1 capital                | P18,768  | ₽18,174  |
| Tier 2 capital                | 4,168    | 6,962    |
| Gross qualifying capital      | 22,936   | 25,136   |
| Less required deductions      | 3,281    | 2,878    |
| Total qualifying capital      | 19,655   | 22,258   |
| Risk weighted assets          | P139,738 | ₽123,389 |
| Tier 1 capital adequacy ratio | 11.08%   | 12.40%   |
| Capital adequacy ratio        | 14.07%   | 18.04%   |



Regulatory qualifying capital consists of Tier 1 (going concern) capital, which comprises capital stock, surplus, surplus reserves, net unrealized gains on AFS securities, and cumulative translation adjustment. Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP. The other component of regulatory capital is Tier 2 (gone-concern) capital, which is comprised of the Bank's general loan loss provision and unsecured subordinated debt (refer to Note 17). Certain items are deducted from the regulatory Gross Qualifying Capital, such as but not limited to, outstanding unsecured credit accommodations both direct and indirect, to DOSRI, and unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates (net of specific provisions), deferred income tax (net of allowance for impairment, if any) and goodwill. In 2013, deductions to Tier 2 Capital are capped at its total gross amount and any excess shall be deducted from Tier 1 Capital in accordance with Basel II standards.

Risk-weighted assets are determined by assigning defined risk weights to amounts of on-balance sheet exposures and to the credit equivalent amounts of off-balance sheet exposures.

As of December 31, 2016 and 2015, the Bank has complied with the requirements of BSP Circular No. 781 and BSP Circular No. 538, respectively.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under Circular No. 538. In compliance with this new circular, the Metrobank Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget, as well as regulatory directives. The Bank follows the Group's ICAAP framework and submits the result of its assessment to the parent company. Per BSP Circular 869, effective January 31, 2015, submission of an ICAAP document is required by BSP every March 31 of each year. The Bank has complied with this requirement.

The Bank has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

#### Financial Performance

The following basic ratios measure the financial performance of the Bank:

|                                | 2016   | 2015   | 2014   |
|--------------------------------|--------|--------|--------|
| Return on average equity       | 12.50% | 12.74% | 13.64% |
| Return on average assets       | 1.34%  | 1.49%  | 1.68%  |
| Net interest margin on average |        |        |        |
| earning assets                 | 6.17%  | 6.37%  | 6.58%  |
| Liquidity ratio                | 23.46% | 28.72% | 46.83% |
| Debt-to-Equity ratio           | 8.82:1 | 7.83:1 | 7.21:1 |
| Asset-to-Equity ratio          | 9.82:1 | 8.83:1 | 8.21:1 |
| Interest rate coverage ratio   | 1.94:1 | 1.92:1 | 1.96:1 |



#### 22. Net Service Fees and Commission Income

This account consists of:

|   | 2016           | 2015           | 2014           |
|---|----------------|----------------|----------------|
| Service Fees and Commission             |                |                | _              |
| Income                                  |                |                |                |
| Credit-related fees and commissions     | P731,435,587   | ₽757,297,871   | ₽655,161,584   |
| Deposit-related and other fees received | 473,979,270    | 521,122,916    | 484,105,336    |
| Trust fees                              | 20,600,300     | 15,278,974     | 12,552,005     |
|   | 1,226,015,157  | 1,293,699,761  | 1,151,818,925  |
| Service Fees and Commission             |                |                | _              |
| Expense                                 |                |                |                |
| Commissions                             | 83,156,492     | 89,801,141     | 67,740,038     |
| Brokerage                               | 6,511,459      | 8,406,570      | 6,188,482      |
|   | 89,667,951     | 98,207,711     | 73,928,520     |
| <b>Net Service Fees and Commission</b>  |                |                | _              |
| Income                                  | P1,136,347,206 | ₽1,195,492,050 | ₽1,077,890,405 |

#### 23. Miscellaneous Income

This account consists of:

|                                 | 2016         | 2015         | 2014         |
|---------------------------------|--------------|--------------|--------------|
| Recovery of charged-off assets  | P296,241,762 | ₽284,561,719 | ₽196,461,347 |
| Insurance commission income     | 63,948,168   | 42,103,916   | 37,701,172   |
| Rental income (Notes 12 and 25) | 55,505,274   | 54,876,077   | 49,595,665   |
| Others                          | 10,452,674   | 133,871,739  | 59,809,434   |
|                                 | P426,147,878 | ₽515,413,451 | ₽343,567,618 |

Rental income arises from the lease of properties and safety deposit boxes of the Bank.

Others include income from renewal fees, checkbook charges, dividend income and other miscellaneous income.

#### 24. Retirement Benefits

The Bank has a funded, noncontributory defined benefit plan covering substantially all of its employees. The benefits are based on years of service and final compensation.

The plan administered by the Retirement Committee is composed of five (5) members appointed by the Board of Directors of the Bank. The Retirement Committee have all the powers necessary or useful in the discharge of its duties of administration including, but not limited to determining the rights of Members under the Plan. The Retirement Committee may adopt such rules and regulations as it deems necessary and desirable, including those governing the establishment of procedures, the use of necessary forms, and the setting up of minimum periods where notice is required. The Retirement Committee may seek advice of counsel, and may appoint an independent accountant to audit the Plan and actuary to value the plan periodically, whose professional fees and expenses may be charged to the Fund.



Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The date of the latest actuarial valuation is December 31, 2016.

The amounts of pension expense included in 'Compensation and fringe benefits' in the statements of income follow:

|                      | 2016         | 2015         |
|----------------------|--------------|--------------|
| Current service cost | P194,358,002 | ₽174,313,825 |
| Net interest cost    | 40,071,574   | 27,940,931   |
|                      | P234,429,576 | ₽202,254,756 |



The net retirement liability shown under 'Other liabilities' recognized in the Bank's statements of condition follows (in thousands):

|                                  | 2016        |              |                  |          |                    |                |              |                    |                    |          |                     |              |
|----------------------------------|-------------|--------------|------------------|----------|--------------------|----------------|--------------|--------------------|--------------------|----------|---------------------|--------------|
|                                  |             |              |                  |          |                    |                | Remeasuremen | ts in other compre | hensive income     |          |                     |              |
|                                  |             |              |                  |          |                    | Return on      |              |                    |                    |          |                     |              |
|                                  |             |              |                  |          |                    | plan assets    | Actuarial    | Actuarial          | Actuarial          |          |                     |              |
|                                  |             |              |                  |          |                    | (excluding     | changes      | changes arising    | 0 0                |          |                     |              |
|                                  |             | N            | let benefit cost |          |                    | amount         | arising from | from changes       | from changes       |          |                     |              |
|                                  | January 1,  | Current      | Net              |          | Benefits           | included in    | experience   | in demographic     | in financial       |          | Contribution        | December 31, |
|                                  | 2016        | service cost | Interest         | Subtotal | paid               | net interest)  | adjustments  | assumptions        | assumptions        | Subtotal | by employer         | 2016         |
| Present value of defined benefit |             |              |                  |          |                    |                |              |                    |                    |          |                     |              |
| obligation                       | P1,990,815  | P194,358     | <b>P97,314</b>   | P291,672 | ( <b>P65</b> ,706) | ₽-             | P69,380      | ₽-                 | ( <b>P63,509</b> ) | P5,871   | ₽-                  | ₽2,222,652   |
| Fair value of plan assets        | (1,190,983) | _            | (57,242)         | (57,242) | 65,706             | 94,601         | _            | _                  | _                  | 94,601   | (385,891)           | (1,473,809)  |
| Net defined benefit liability    | ₽799,832    | P194,358     | ₽40,072          | P234,430 | ₽-                 | <b>₽94,601</b> | ₽69,380      | ₽-                 | (P63,509)          | P100,472 | ( <b>P385,891</b> ) | P748,843     |

|                                  | 2015        |              |                  |          |            |               |              |                     |                 |          |              |              |
|----------------------------------|-------------|--------------|------------------|----------|------------|---------------|--------------|---------------------|-----------------|----------|--------------|--------------|
|                                  |             |              |                  |          |            |               | Remeasuremen | ts in other compreh | ensive income   |          |              |              |
|                                  |             |              |                  |          |            | Return on     |              |                     |                 | <u> </u> |              |              |
|                                  |             |              |                  |          |            | plan assets   | Actuarial    | Actuarial           | Actuarial       |          |              |              |
|                                  |             |              |                  |          |            | (excluding    | changes      | changes arising     | changes arising |          |              |              |
|                                  |             | 1            | Net benefit cost |          |            | amount        | arising from | from changes        | from changes    |          |              |              |
|                                  | January 1,  | Current      | Net              |          | Benefits   | included in   | experience   | in demographic      | in financial    |          | Contribution | December 31, |
|                                  | 2015        | service cost | Interest         | Subtotal | paid       | net interest) | adjustments  | assumptions         | assumptions     | Subtotal | by employer  | 2015         |
| Present value of defined benefit |             |              |                  |          |            |               |              |                     |                 |          |              |              |
| obligation                       | ₽1,668,195  | ₽174,314     | ₽75,623          | ₽249,937 | (P100,127) | ₽-            | ₽324,949     | ₽338,199            | (P490,338)      | ₽172,810 | ₽-           | ₽1,990,815   |
| Fair value of plan assets        | (1,047,954) | _            | (47,682)         | (47,682) | 100,127    | 54,343        | _            | _                   | _               | 54,343   | (249,817)    | (1,190,983)  |
| Net defined benefit liability    | ₽620,241    | ₽174,314     | ₽27,941          | ₽202,255 | ₽-         | P54,343       | ₽324,949     | ₽338,199            | (P490,338)      | ₽227,153 | (P249,817)   | ₽799,832     |

The maximum economic benefit available is a combination of expected refunds from the plan and reductions in future contributions.

The Bank expects to contribute \$\mathbb{P}359.8\$ million to its noncontributory defined benefit plan in 2017.



The fair values of plan assets by each class as at the statement of condition date are as follows:

|                                       | 2016           | 2015           |
|---------------------------------------|----------------|----------------|
| Cash and cash equivalents             |                | _              |
| Special deposit account               | P582,003,365   | ₽357,000,000   |
| Certificate of time deposit (Note 29) | 92,000,000     | 179,830        |
| Investment in other debt securities   | 531,057,496    | 92,758,900     |
| Investment in equity securities       | 223,986,236    | 686,565,597    |
| Unit Investment Trust Fund            | 58,850,839     | 47,007,039     |
| Other assets                          | 5,833,021      | 8,441,342      |
|                                       | 1,493,730,957  | 1,191,952,708  |
| Other liabilities                     | 19,922,568     | 969,937        |
|                                       | P1,473,808,389 | ₽1,190,982,771 |

The person exercising voting right for the foregoing equity instruments is currently a senior officer of the Bank (Note 29).

The principal actuarial assumptions used in determining retirement liability as of December 31, 2016 and 2015 are shown below:

|                         | 2016  | 2015  |
|-------------------------|-------|-------|
| Discount rate           | 5.31% | 5.01% |
| Turnover rate           | 6.00% | 6.00% |
| Future salary increases | 5.00% | 5.00% |

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

| _                           | December     | 31, 2016      | December     | 31, 2015      |
|-----------------------------|--------------|---------------|--------------|---------------|
|                             | Possible     | Increase      | Possible     | Increase      |
|                             | Fluctuations | (decrease)    | Fluctuations | (decrease)    |
| Discount rate               | +1.00%       | (190,815,355) | +1.00%       | (79,641,824)  |
|                             | -1.00%       | 221,306,014   | -1.00%       | 107,316,377   |
| Turnover rate               | +1.00%       | (20,387,630)  | +1.00%       | (369,887,050) |
|                             | -1.00%       | 20,980,032    | -1.00%       | 312,520,456   |
| Future salary increase rate | +1.00%       | 238,629,209   | +1.00%       | 160,232,267   |
|                             | -1.00%       | (208,964,328) | -1.00%       | (77,058,424)  |

The Retirement Committee ensures that there will be sufficient assets to pay pension benefits as they fall due and maintains the plan on an actuarially sound basis considering the benefits to members.

Shown below is the maturity analysis of the undiscounted benefit payments:

|                                  | 2016          | 2015          |
|----------------------------------|---------------|---------------|
| Less than one year               | P146,739,063  | ₽211,744,483  |
| More than one year to five years | 660,937,425   | 669,094,669   |
| More than five years to 10 years | 1,364,613,210 | 1,266,637,603 |
| More than 10 years to 15 years   | 2,014,243,913 | 1,753,882,998 |
| More than 15 years to 20 years   | 1,954,212,513 | 1,583,678,293 |
| More than 20 years               | 4,095,907,866 | 3,347,210,983 |



The average duration of the expected benefit payments at the statement of condition date is 16.5 years.

#### 25. Leases

The Bank leases the premises occupied by its branches for periods ranging from 1 to 20 years renewable under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 10.00%. Rentals charged against profit or loss under these lease contracts amounting to \$\mathbb{P}559.9\$ million, \$\mathbb{P}521.8\$ million and \$\mathbb{P}463.6\$ million in 2016, 2015 and 2014, respectively, are shown under 'Occupancy and equipment-related costs' in the statements of income.

Future minimum rentals payable under non-cancelable operating leases are as follows:

|   | 2016           | 2015           |
|---|----------------|----------------|
| Within one year                             | P370,406,271   | ₽366,096,380   |
| After one year but not more than five years | 1,152,216,591  | 1,150,092,048  |
| More than five years                        | 607,663,809    | 775,249,542    |
|   | P2,130,286,671 | ₽2,291,437,970 |

The Bank has also entered into commercial property leases on its surplus office space. These non-cancelable leases have remaining non-cancelable lease terms between 1 and 5 years. As of December 31, 2016 and 2015, there is no contingent rental income. Rental income of the Bank related to these property leases amounting to P53.8 million, P53.0 million, and P47.8 million in 2016, 2015 and 2014, respectively are shown under 'Miscellaneous income' in the statements of income.

Future minimum rentals receivable under non-cancelable operating leases are as follows:

|   | 2016        | 2015         |
|---|-------------|--------------|
| Within one year                             | P48,424,870 | ₽52,604,779  |
| After one year but not more than five years | 40,876,011  | 88,702,895   |
|   | P89,300,881 | ₽141,307,674 |

#### 26. Miscellaneous Expenses

This account consists of:

|                                  | 2016         | 2015         | 2014         |
|----------------------------------|--------------|--------------|--------------|
| Insurance                        | P531,430,943 | ₽477,751,230 | £410,805,829 |
| Information technology           | 342,296,763  | 272,182,604  | 199,435,470  |
| Litigation                       | 231,158,922  | 275,455,140  | 187,421,071  |
| Communications                   | 154,193,467  | 159,129,969  | 168,180,967  |
| Repairs and maintenance          | 139,952,788  | 159,398,625  | 187,608,093  |
| Transportation and traveling     | 115,592,190  | 107,011,983  | 107,908,124  |
| Advertising                      | 102,412,588  | 64,934,029   | 153,730,772  |
| Stationery and supplies          | 58,283,090   | 63,978,794   | 71,125,041   |
| Supervision and examination fees | 49,247,092   | 52,911,508   | 32,700,683   |

(Forward)



|                                    | 2016           | 2015           | 2014           |
|------------------------------------|----------------|----------------|----------------|
| Management and professional fees   | P23,062,585    | ₽25,993,577    | ₽26,569,891    |
| Fines, penalties and other charges | 18,411,698     | 14,432,007     | 25,584,443     |
| Training and seminars              | 18,007,677     | 9,332,858      | 8,578,641      |
| Donations and charitable           |                |                |                |
| contributions                      | 10,920,000     | 3,912,468      | 12,072,600     |
| Banking activities expenses        | 8,004,469      | 9,472,020      | 10,374,008     |
| Membership fees and dues           | 5,816,084      | 5,046,531      | 5,384,549      |
| Meeting allowance                  | 4,074,588      | 4,675,555      | 3,316,271      |
| Entertainment, amusement and       |                |                |                |
| recreation (EAR) (Note 27)         | 3,407,845      | 3,563,703      | 2,621,330      |
| Rewards and incentives             | 3,181,297      | 4,522,624      | 4,249,634      |
| Others                             | 57,022,178     | 29,049,206     | 28,916,736     |
|                                    | P1,876,476,264 | ₽1,742,754,431 | ₽1,646,584,153 |

Insurance expense includes premiums paid to the Philippine Deposit Insurance Corporation (PDIC) amounting to \$\mathbb{P}289.5\$ million, \$\mathbb{P}245.2\$ million, and \$\mathbb{P}233.8\$ million in 2016, 2015 and 2014, respectively.

Other expenses include sponsorship expenses, home free loan expenses, appraisal fees and notarial fees. It also include payments to union members amounting to P10.6 million, P10.5 million and P9.9 million in 2016, 2015 and 2014, respectively, for the successful completion of the collective bargaining agreement.

#### 27. Income and Other Taxes

Under Philippine tax laws, the Bank is subject to percentage and other taxes (presented as 'Taxes and licenses' in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp tax (DST).

Income taxes include corporate income tax, further discussed below, and final taxes paid at the rate of 20.00%, which is a final withholding tax on gross interest income from government securities and other deposit substitutes.

The NIRC of 1997 also provides for rules on the imposition of a 2.00% MCIT on the gross income as of the end of the taxable year beginning on the fourth (4th) taxable year immediately following the taxable year in which the company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three (3) immediately succeeding taxable years.

Starting July 1, 2008, the Optional Standard Deduction (OSD) equivalent to 40.00% of gross income may be claimed as an alternative deduction in computing for the RCIT. The Bank elected to claim itemized expense deductions instead of the OSD in computing for the RCIT in 2016 and 2015.

On March 15, 2011, the BIR issued RR No. 4-2011 which prescribes the attribution and allocation of expenses between FCDUs/EFCDUs or OBU and RBU, and further allocation within RBU based on different income earning activities. Pursuant to the regulations, the Bank made an allocation of its expenses in calculating income taxes due for RBU and FCDU.



Current tax regulations also provide for the ceiling on the amount of EAR expense that can be claimed as a deduction against taxable income. Under the regulations, EAR expense allowed as a deductible expense for a service company is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%.

Under current tax regulations, the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks, including branches of foreign banks, is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for (benefit from) income tax consists of:

|           | 2016         | 2015          | 2014                       |
|-----------|--------------|---------------|----------------------------|
| Current:  |              |               |                            |
| Final tax | ₽148,514,787 | ₽158,241,185  | <b>₽</b> 218,057,871       |
| RCIT      | 147,364,626  | 193,630,281   | 190,814,945                |
| MCIT      | · · · -      | _             | 75,447                     |
|           | 295,879,413  | 351,871,466   | 408,948,263                |
| Deferred  | (76,166,179) | (394,333,106) | (431,481,389)              |
|           | ₽219,713,234 | (£42,461,640) | ( <del>P</del> 22,533,126) |

The Bank's FCDU paid MCIT in 2014.

Net deferred tax assets consist of:

|  | 2016           | 2015           |
|--|----------------|----------------|
| Deferred tax assets on:                      |                |                |
| Allowance for credit and impairment losses   | P1,317,650,642 | ₽1,228,774,665 |
| Net pension liability                        | 224,653,010    | 239,949,547    |
| Accumulated depreciation on investment       |                |                |
| properties                                   | 96,203,815     | 82,977,957     |
| Accrued rent                                 | 53,399,474     | 50,373,119     |
| Unamortized pension cost contribution        | 65,821,218     | 16,246,916     |
|  | 1,757,728,159  | 1,618,322,204  |
| Deferred tax liabilities on:                 |                |                |
| Net unrealized gain on investment properties | (353,141,383)  | (305,617,162)  |
| Accretion of interest on impaired loans      | (30,002,072)   | (100,705,110)  |
| Unrealized foreign exchange gains            | (73,860,470)   | (17,583,382)   |
|  | (457,003,925)  | (423,905,654)  |
|  | P1,300,724,234 | ₽1,194,416,550 |

As of December 31, 2016 and 2015, the Bank did not recognize deferred tax assets on allowance for credit losses amounting to \$\mathbb{P}\$188.0 million and \$\mathbb{P}\$230.8 million, respectively. Income tax effect recognized in OCI amounted to \$\mathbb{P}\$30.1 million, \$\mathbb{P}\$68.1 million and \$\mathbb{P}\$57.3 million in 2016, 2015 and 2014, respectively.



The reconciliation between the statutory income tax and effective income tax follows (in thousands):

|                                | 2016      | 2015                   | 2014                   |
|--------------------------------|-----------|------------------------|------------------------|
| Statutory income tax           | P801,167  | ₽692,532               | ₽688,843               |
| Tax effect of:                 |           |                        |                        |
| Tax-paid and tax-exempt income | (677,956) | (540,388)              | (731,727)              |
| Nondeductible expenses         | 336,301   | 272,409                | 470,714                |
| FCDU income                    | (206,632) | (19,132)               | 54,700                 |
| Others                         | (33,167)  | (447,882)              | (505,063)              |
| Effective income tax           | P219,713  | ( <del>P</del> 42,461) | ( <del>P</del> 22,533) |

#### 28. Earnings Per Share

The following table presents information used to calculate basic EPS:

|    |  | 2016           | 2015           | 2014           |
|----|--|----------------|----------------|----------------|
| a. | Net income   | P2,450,843,310 | ₽2,350,900,100 | ₽2,318,676,615 |
| b. | Weighted average number of common shares for basic EPS (Note 21) | 240,252,491    | 240,252,491    | 240,252,491    |
| c. | Basic/Diluted EPS (a/b)  | P10.20         | ₽9.79          | ₽9.65          |

As of December 31, 2016, 2015 and 2014, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

#### 29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Bank's related parties are as follows:

- Bank's Directors, Officers, Stockholders and their Related Interests (DOSRI) as defined per BSP's existing DOSRI rules and regulations;
- Close Family Members (i.e. 2nd degree relatives) of the Bank's Directors, Officers with rank of SVP and up and Individual Substantial Stockholders;
- Bank's Subsidiaries and Affiliates as defined per BSP's existing rules and regulations on lending to subsidiaries and affiliates;
- Any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;
- Subsidiaries, Affiliates and Special Purpose Entities (SPEs) of any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;
- Corresponding Persons in Affiliated Companies as defined in the Bank's Related Party Transaction (RPT) Policy; and
- Any natural person or juridical entity whose interest may pose potential conflict with the Bank's interest.



The Bank has several business relationships with related parties. The terms of the transactions with such parties are listed below on substantially the same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties.

#### **Transactions with the Retirement Plan**

On December 20, 2012, the SEC issued Memorandum Circular No. 12 providing for guidelines on the disclosure of transactions with retirement benefit funds. Under said circular, a reporting entity shall disclose information about any transaction with a related party (retirement fund, in this case) and outstanding balances necessary for an understanding of the potential effect of the relationship on the financial statements.

Under PFRS, certain post-employment benefit plans are considered as related parties. The Bank has business relationships with its retirement plan pursuant to which it provides trust and management services to the said plan. The retirement plan of the employees of the Bank is being managed and maintained by the Trust Division of the Bank. The total fair value of the retirement fund as of December 31, 2016 and 2015 amounted to ₱1.5 billion and ₱1.2 billion, respectively. The details of the assets of the fund as of December 31, 2016 and 2015 are disclosed in Note 24.

The following table shows the amount of outstanding balances of related party transactions of the Bank and SMFC with the retirement plan of the employees of the Bank as of December 31, 2016 and 2015:

|  |  | 2016                    |   |
|--|--|-------------------------|---|
|  |  | Elements of Transaction |   |
| Related Party  | Nature of Transaction  | Statement of Condition  | Statement of Income                     |
| Philippine Savings Bank  | Investment in Money Market Fund*   | P58,850,839             |   |
|  | Deposits in Bank   | 3,365                   |   |
|  | Gain on sale of equity securities  |                         | <b>P</b> 246,455,484                    |
|  | Dividends earned   |                         | 6,901,211                               |
|  | Interest income  |                         | 7,309                                   |
|  | Income from Unit Investment Trust  |                         |   |
|  | Fund (UITF)  |                         | 1,179,402                               |
| Sumisho Motor Finance  |  |                         |   |
| Corporation  | Equity investment  | 200,000,000             |   |
| *Includes fair value gains of Po   | 0.2 million  |                         |   |
|  |  |                         |   |
|  | <u>-</u>   | 2015                    |   |
|  | _  | Elements of Tr          | *************************************** |
| Related Party  | Nature of Transaction  | Statement of Condition  | Statement of Income                     |
| Philippine Savings Bank  | Equity investment*   | ₽473,423,040            |   |
|  | Investment in Money Morket Fund**  |                         |   |
|  | Investment in Money Market Fund**  | 43,444,701              |   |
|  | Deposits in Bank***  | 43,444,701<br>361,235   |   |
|  |  |                         |   |
|  | Deposits in Bank***  | 361,235                 | ₽17,328,994                             |
|  | Deposits in Bank*** Accrued interest income  | 361,235                 | ₽17,328,994<br>1,801,791                |
|  | Deposits in Bank*** Accrued interest income Dividends earned   | 361,235                 |   |
|  | Deposits in Bank*** Accrued interest income Dividends earned Gain on sale of equity securities   | 361,235                 | 1,801,791                               |
| Sumisho Motor Finance  | Deposits in Bank*** Accrued interest income Dividends earned Gain on sale of equity securities Interest income   | 361,235                 | 1,801,791<br>38,363                     |
| Sumisho Motor Finance<br>Corporation   | Deposits in Bank*** Accrued interest income Dividends earned Gain on sale of equity securities Interest income   | 361,235                 | 1,801,791<br>38,363                     |
| Corporation *Includes fair value gains of PA   | Deposits in Bank*** Accrued interest income Dividends earned Gain on sale of equity securities Interest income Income from UITF  Equity investment 263.0 million | 361,235<br>30           | 1,801,791<br>38,363                     |
| Corporation *Includes fair value gains of Parameters **Includes fair value gains of Parameters | Deposits in Bank*** Accrued interest income Dividends earned Gain on sale of equity securities Interest income Income from UITF  Equity investment 263.0 million | 361,235<br>30           | 1,801,791<br>38,363                     |

Transactions relating to the Bank's retirement plan are approved by its Retirement Committee. The voting right over the investments in the Bank's capital stocks is exercised by a member of the Retirement Committee as approved by all members of the Retirement Committee, whom are senior officers of the Bank.



In 2016, the Trust Division, in behalf of the Retirement Fund, provided allowance for impairment losses amounting to \$\mathbb{P}38.5\$ million to its equity investment.

#### Remunerations of Directors and Other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24, *Related Party Disclosures*.

Total remunerations of key management personnel (covering assistant vice presidents and up) included under 'Compensation and fringe benefits' in the statements of income are as follows:

|                                  | 2016                 | 2015         |
|----------------------------------|----------------------|--------------|
| Short-term employee benefits     | <b>P</b> 250,805,503 | ₽198,857,936 |
| Post-employment pension benefits | 6,356,856            | 19,320,109   |
|                                  | P257,162,359         | ₽218,178,045 |

Short-term employee benefits include salaries and other non-monetary benefits.

Remunerations given to directors, as approved by the Board Remuneration Committee, amounted to \$\mathbb{P}16.7\$ million, \$\mathbb{P}16.9\$ million, and \$\mathbb{P}16.3\$ million in 2016, 2015 and 2014, respectively.

The Bank also provides banking services to Directors and other key management personnel and persons connected to them.

### **Other Related Party Transactions**

Other related party transactions of the Bank by category of related party are presented below. The following tables show the amount and outstanding balances included in the financial statements (in thousands):

|                                |                   |                        | December 31, 2016  |
|--------------------------------|-------------------|------------------------|--|
| Category                       | Amount/<br>Volume | Outstanding<br>Balance | Nature, Terms and Conditions   |
| Significant Investor           |                   |                        | ,  |
| Interbank loans receivable     |                   | ₽-                     | Peso-denominated lending with 2.50% fixed interest rates   |
| Deposits/placements            | P26,450,000       |                        | and maturities ranging from 1 to 3 days  |
| Withdrawals/maturities         | 26,450,000        |                        |  |
| Due from other banks           | 418,071           | 1,452,777              | Short-term peso and foreign currency-denominated deposits with fixed rates ranging from 0.00% to 5.00% secured by government securities amounting to \$\mathbb{P}788,154\$ |
| Accounts receivable            | 216               | 6,849                  | Outstanding ATM service fees, rental and utility receivables, non interest bearing; no impairment  |
| Miscellaneous assets           |                   | 781                    |  |
| Bills payable                  |                   | -                      | Peso-denominated borrowing with fixed interest rate of   |
| Deposits/placements            | 14,526,000        |                        | 2.50% and maturities ranging from 1 to 4 days  |
| Withdrawals/maturities         | 14,526,000        |                        |  |
| Miscellaneous liabilities      | ,,                | 6,242                  | Advance payments of security deposits  |
| Accrued other expense payable  |                   | 57,590                 | Outstanding information technology expense payable, charges on current and savings accounts processing   |
| AFS investments                | (479)             | 51,757                 | Pledge for security of payroll account with MBTC   |
| Interest income                | 4,077             | ŕ                      | Income on deposits and interbank loans receivables   |
| Rental income                  | 24,775            |                        | Income from leasing agreements with various lease terms ranging from 2 to 5 years  |
| Miscellaneous income           | 6,022             |                        | Income received from ATM service fees, rental and utilities  |
| Information technology expense | 263,263           |                        | Payment of information technology expenses   |
| Trading and security loss      | 6,937             |                        | Loss from securities transactions  |
| Interest expense               | 2,144             |                        | Interest expense on bills payable  |

(Forward)



December 31, 2016

|  |                |             | December 31, 2016  |
|--|----------------|-------------|--|
|  | Amount/        | Outstanding |  |
| Category                               | Volume         | Balance     | Nature, Terms and Conditions   |
| Securities transactions                |                |             |  |
| Outright purchases                     | P6,374,152     |             | Outright purchase of FVPL, AFS and HTM investments   |
| Outright sales                         | 2,611,040      |             | Outright sale of FVPL and AFS investments  |
| Joint Venture                          |                |             |  |
| Investment in a joint venture          |                | ₽727,176    |  |
| Accounts receivable                    | (38)           | 514         | bearing  |
| Deposit liabilities                    | 7,318          | 12,387      | Demand and short term peso time-deposits with annual fixed rates of 1.25%  |
| Miscellaneous liabilities              |                | 2,975       | Advance payment of security deposits   |
| Rental income                          | 11,460         | ,           | Income from leasing agreements   |
| Share in net income of a joint venture | 35,467         |             | 40.00% share in net income of SMFC   |
| Interest expense                       | 47             |             | Interest on deposit liabilities  |
| Other Related Parties                  |                |             |  |
| Interbank loans receivable             |                | _           | Peso-denominated lending which earn 2.50% fixed daily  |
| Deposits/placements                    | 11,800,000     |             | interest rate with maturity terms from 1 to 5 days.  |
| Withdrawals/maturities                 | 11,800,000     |             |  |
| Receivable from customers              |                | 12,252      | Loans granted bear interest ranging from 7.00% to  |
| Deposits/placements                    | 14,715         |             | 19.14% with maturities ranging from 1 to 2 years;  |
| Withdrawals/maturities                 | 383,987        |             | Secured - ₱12,252  |
| Miscellaneous assets                   | · ·            | 1,390       | Three months advance security deposits   |
| Accounts receivable                    | 621            | 2,454       | · · ·  |
|  |                | ,           | receivables, non interest bearing  |
| Prepaid expense                        |                | 8,600       |  |
| Deposit liabilities                    | 2,494,936      | 6,686,381   | Demand, savings and short term peso and foreign currency time deposits with fixed rates ranging from 0.00% to 2.00%            |
| Bills payable                          |                | 900,000     | Peso-denominated borrowing with fixed interest rate of   |
| Deposits/placements                    | 10,630,000     |             | 2.50% and maturities ranging from 1 to 4 days  |
| Withdrawals/maturities                 | 9,730,000      |             |  |
| Accrued other expense payable          | -,,            | 3,231       | Outstanding group life insurance payable   |
| Accounts payable                       |                | 174         |  |
| Miscellaneous liabilities              |                | 3,169       | Advance payment of security deposits from various tenants  |
| Interest income                        | 1,251          | 0,205       | Income on receivables from customers and interbank loans receivables   |
| Trading and securities gain            | 2,590          |             | Gain from securities transactions  |
| Rental income                          | 12,967         |             | Income from leasing agreements with various lease terms  |
| Bank commission                        | 4,629          |             | Commission income on ATM service fees  |
| Miscellaneous income                   | 1,020          |             | Service income from referral fees on approved credit card issuances and bank insurance with rates ranging from 2.00% to 10.00% |
| Incurance evnence                      | 52 046         |             | Payment of insurance premium   |
| Insurance expense                      | 53,946         |             |  |
| Interest expense                       | 179,408        |             | Interest on deposit liabilities and bills payable  |
| Rent expense                           | 3,410          |             | Payment of rent expense to various lessors   |
| Securities transactions                | <b>(50 000</b> |             | Outright purchase of EVDL and AEC investments  |
| Outright purchases                     | 650,000        |             | Outright purchase of FVPL and AFS investments  |
| Outright sales                         | 650,000        |             | Outright sale of FVPL and AFS investments  |
| Key Personnel                          |                | D12 000     | I Improved no immoisment with1 first inter-  |
| Receivables from customers             | D2 520         | ₽13,808     | Unsecured, no impairment, with annual fixed interest   |
| Deposits/placements                    | ₽2,528         |             | rates of 6.00% and maturities ranging from 2 to 10 years   |
| Withdrawals/maturities                 | 559            |             | I-4  |
| Interest income                        | 814            |             | Interest income from loans   |



December 31, 2015

|   |                  |             | December 31, 2015  |
|---|------------------|-------------|--|
|   | Amount/          | Outstanding |  |
| Category                                    | Volume           | Balance     | Nature, Terms and Conditions   |
| Significant Investor                        |                  | -           | D. H   |
| Interbank loans receivable                  | D10 020 460      | ₽-          | Dollar and Peso-denominated lending with 1.75% and 2.5%  |
| Deposits/placements                         | ₽19,929,460      |             | fixed interest rates respectively, and maturities ranging  |
| Withdrawals/maturities                      | 21,315,780       | 1.024.706   | from 1 to 360 days   |
| Due from other banks                        | 219,599          | 1,034,706   | Short-term peso and foreign currency-denominated deposits  |
|   |                  |             | with fixed rates ranging from 0.00% to 5.00% secured by  |
| A   |                  | ( (22       | government securities amounting to P3,034,441  |
| Accounts receivable                         |                  | 6,633       | Outstanding ATM service fees, rental and utility   |
| A 1-  |                  |             | receivables, non interest bearing; no impairment   |
| Accrued interest receivable                 |                  | _           | Accrual of interest on outstanding Interbank Loans   |
| M:11  |                  | 701         | Receivable   |
| Miscellaneous assets                        |                  | 781         | Security deposits on lease contracts   |
| Bills payable                               | 1 000 000        | _           | Peso-denominated borrowing with fixed interest rate of   |
| Deposits/placements Withdrawals/maturities  | 1,000,000        |             | 2.50% and three-day maturity   |
| Miscellaneous liabilities                   | 1,000,000        | 5 500       | Advance necessaries of accounity denocity from your over tomonte                                       |
|   |                  | 5,589       | Advance payments of security deposits from various tenants   |
| Accrued other expense payable               |                  | 31,945      | Outstanding information technology expense payable,  |
| AEC investments                             |                  | 52 226      | charges on current and savings accounts processing   |
| AFS investments Interest income             | 17,317           | 52,236      | Pledge for security of payroll account with MBTC<br>Income on deposits and interbank loans receivables |
| Rental income                               |                  |             | Income from leasing agreements with various lease terms  |
| Rental income                               | 23,640           |             | ranging from 2 to 5 years  |
| Miscellaneous income                        | 7.092            |             | Income received from ATM service fees, rental and utility  |
| Information technology expense              | 7,982<br>177,427 |             | Payment of information technology expenses   |
| Trading and security loss                   | (7,391)          |             | Loss from securities transactions  |
| Interest expense                            | 139              |             | Interest expense on bills payable  |
| Securities transactions                     | 139              |             | interest expense on oms payable  |
| Outright purchases                          | 12,942,638       |             | Outright purchase of FVPL, AFS and HTM investments   |
| Outright sales                              | 8,384,374        |             | Outright sale of FVPL and AFS investments  |
| T.*.4 \$74                                  |                  |             |  |
| Joint Venture Investment in a joint venture |                  | 600 224     | Conital investment in SMEC   |
| 3   |                  | 690,334     | Capital investment in SMFC   |
| Accounts receivable                         |                  | 552         | Outstanding rental and utility receivables, non-interest   |
| Deposit liabilities                         | (74,459)         | 5,069       | bearing Demand and short term peso time-deposits with annual   |
| Deposit naomities                           | (74,439)         | 3,009       | fixed rates of 1.25%   |
| Miscellaneous liabilities                   |                  | 2,610       | Advance payment of security deposits   |
| Rental income                               | 11,412           | 2,010       | Income from leasing agreements   |
| Share in net income of a joint venture      | 20,214           |             | 40.00% share in net income of SMFC   |
| Share in unrealized earnings of a joint     | 1,513            |             | 40.00% share in the income of SMTC's   |
| venture                                     | 1,313            |             | retirement plan remeasurement  |
| Interest expense                            | 537              |             | Interest on deposit liabilities  |
| interest expense                            | 331              |             | interest on deposit habilities   |
| Other Related Parties                       |                  |             |  |
| Interbank loans receivable                  |                  | _           | Peso denominated lending which earn 2.50% fixed daily  |
| Deposits/placements                         | 114,047,000      |             | interest rate with maturity terms from 1 to 5 days.  |
| Withdrawals/maturities                      | 114,047,000      |             |  |
| Receivable from customers                   |                  | 381,524     | Loans granted bearing an interest ranging from 7.00% to  |
| Deposits/placements                         | 4,673            |             | 19.14% with maturities ranging from 1 to 3 years;  |
| Withdrawals/maturities                      | 26,212           |             | Secured - ₱372,183 Unsecured - ₱9,341  |
|   |                  |             | Impaired - \$\mathbb{P}362,903   |
| Miscellaneous assets                        |                  | 1,061       | Three months advance security deposits   |
| Accounts receivable                         |                  | 1,833       | Outstanding ATM service fees, rental and utility   |
|   |                  |             | receivables, non interest bearing  |
| Prepaid expense                             |                  | 6,848       | Payment for various policy renewals  |
| Deposit liabilities                         | 1,659,942        | 4,191,445   | Demand, savings and short term peso and foreign currency   |
|   |                  |             | time deposits with fixed rates ranging from 0.00% to 2.00%   |
| Accrued other expense payable               |                  | 3,308       | Outstanding group life insurance payable   |
| Accounts payable                            |                  | 159         | Various personal and car insurance payable   |
| Miscellaneous liabilities                   |                  | 2,136       | Advance payment of security deposits from various tenants  |
| Interest income                             | 56,394           | 2,130       | Income on receivables from customers and interbank loans   |
|   | 20,071           |             | receivables  |
| Trading and securities gain                 | 771              |             | Gain from securities transactions  |
| -   |                  |             |  |

(Forward)



December 31, 2015

|           |  | ·  |
|-----------|--|--|
| Amount/   | Outstanding  |  |
| Volume    | Balance  | Nature, Terms and Conditions   |
| ₽13,746   |  | Income from leasing agreements with various lease terms  |
| 4,915     |  | Commission income on ATM service fees  |
| 5,735     |  | Service income from referral fees on approved credit card  |
|           |  | issuances and bank insurance with rates ranging from   |
|           |  | 2.00% to 10.00%  |
| 50,595    |  | Payment of insurance premium   |
| 93,141    |  | Interest on deposit liabilities  |
| 3,127     |  | Payment of rent expense to various lessors   |
|           |  | •  |
| 1,987,501 |  | Outright purchase of FVPL and AFS investments  |
| 1,942,500 |  | Outright sale of FVPL and AFS investments  |
|           |  |  |
|           | ₽11,839  | Unsecured, no impairment, with annual fixed interest   |
| 1,899     |  | rates of 6.00% and maturities ranging from 2 to 10 years   |
| 1,750     |  |  |
| 669       |  | Interest income from loans   |
|           | Volume P13,746 4,915 5,735  50,595 93,141 3,127 1,987,501 1,942,500  1,899 1,750 | Volume         Balance           ₱13,746         4,915           4,915         5,735           50,595         93,141           3,127         1,987,501           1,942,500         ₱11,839           1,899         1,750 |

#### **Regulatory Reporting**

As required under existing BSP rules and regulations, the Bank discloses loans and other credit accommodations granted to its Directors, Officers, Stockholders and Related Interests (DOSRI). These loans and other credit accommodations were made substantially on the same terms as with other individuals and businesses of comparable risks and were subject of prior Board approval and entailing BSP reportorial requirements.

Existing banking regulations also limit the total amount of credit exposure to each of the Bank's DOSRIs, at least 70.00% of which must be secured, to the total of their respective deposits and book value of their respective unencumbered deposits and, if any, book value of their respective paid-in capital contribution in the Bank. In the aggregate, the Bank's total credit exposure to all its DOSRIs should not exceed its net worth or 15% of its total loan portfolio, whichever is lower, with any unsecured portion thereof not exceeding the lower between 30% of the aggregate limit or of the total actual exposure. However, loans and other credit accommodations to DOSRIs that are secured by assets considered by the BSP as non-risk are exempt from these ceilings. As of December 31, 2016 and 2015, the Bank's credit exposures to DOSRI are within the said regulatory limits.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2016 and 2015:

|   | 2016           | 2015           |
|---|----------------|----------------|
| Total outstanding DOSRI accounts                      | P1,734,454,266 | ₽1,667,247,339 |
| Percent of DOSRI accounts granted under regulations   | , , ,          |                |
| existing prior to BSP Circular No. 423 to total loans | 1.34%          | 1.43%          |
| Percent of new DOSRI accounts granted under BSP       |                |                |
| Circular No. 423 to total loans                       | _              | _              |
| Percent of unsecured DOSRI accounts to total DOSRI    |                |                |
| accounts  | 12.63%         | 12.97%         |
| Percent of past due DOSRI accounts to total           |                |                |
| DOSRI accounts  | 0.00%          | 22.88%         |
| Percent of nonperforming DOSRI accounts to            |                |                |
| total DOSRI accounts                                  | 0.00%          | 22.88%         |



Total interest income from DOSRI loans amounted to P26.6 million, P44.7 million, P49.5 million in 2016, 2015 and 2014, respectively.

#### 30. Trust Operations

Securities and other resources held by the Bank in fiduciary or agency capacity for its customers are not included in the accompanying statements of condition since these are not assets of the Bank.

As of December 31, 2016 and 2015, the Bank deposited government securities with face value of \$\mathbb{P}50.0\$ million and \$\mathbb{P}40.0\$ million in compliance with trust regulations, respectively (Note 8).

For 2016 and 2015, the Bank did not appropriate any surplus reserve resulting from the operations of the Bank's Trust Department since it is still in a net loss position. No part of such surplus reserve shall at any time be paid out in dividends, but losses accruing in the course of its trust business may be charged against surplus.

### 31. Commitments and Contingent Liabilities

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are not reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

|  | 2016           | 2015           |
|--|----------------|----------------|
| Trust department accounts (Note 30)    | P3,991,172,047 | ₽2,349,289,988 |
| Stand-by credit lines                  | 83,660,385     | 78,408,259     |
| Late deposits/payments received        | 62,929,377     | 57,141,192     |
| Spot foreign exchange contracts - sold | 49,720,000     | 70,590,000     |
| Items held for safekeeping             | 695,408        | 311,877        |
| Others                                 | 472,843        | 143,111        |

Also, several suits and claims, in behalf or against the Bank in relation to its banking operations and labor-related cases are pending before the courts and quasi-judicial bodies. The Bank and its legal counsel believe that any losses arising from suits and claims which are not specifically provided for will not have a material adverse effect on the financial statements.



#### 32. Notes to Statements of Cash flows

The following is a summary of principal non-cash activities that relate to the analysis of the statements of cash flows:

|                                       | 2016           | 2015          | 2014          |
|---------------------------------------|----------------|---------------|---------------|
| Additions to investment properties in |                |               |               |
| settlement of loans (Note 12)         | P1,125,389,300 | ₽923,843,570  | ₽878,210,590  |
| Additions to chattel mortgage in      |                |               |               |
| settlement of loans (Note 14)         | 1,925,310,853  | 1,598,334,363 | 1,286,282,783 |
| Change in net unrealized gain/loss on |                |               |               |
| AFS investments (Note 8)              | (386,460,000)  | 9,922,633     | 4,310,948     |
| Dividends declared and unpaid         |                |               |               |
| (Note 21)                             | _              | _             | 176,889,908   |
| Cumulative translation adjustment     | (42,860,727)   | 1,401,659     | (407,034)     |

# 33. Offsetting of Financial Assets and Liabilities

PFRS 7 requires the Bank to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

| Financial assets  |                                   |                                   |                              |   |  |              |
|---|-----------------------------------|-----------------------------------|------------------------------|---|--|--------------|
|   |                                   | Decer                             | mber 31, 2016                |   |  |              |
|   |                                   | Gross amounts<br>offset in        | Net amount<br>presented in   | set-off (includit<br>off financial of<br>do not meet PA | nining rights of<br>ng rights to set-<br>ollateral) that<br>AS 32 offsetting<br>eria |              |
| Financial assets recognized   | Gross carrying<br>amounts (before | accordance with<br>the offsetting | statement of condition       | Financial   | Fair value of financial  | Net exposure |
| at the end of reporting   | offsetting)                       | criteria                          | [a-b]                        | instruments   | collateral   | [c-d]        |
| period by type  | [a]                               | [b]                               | [c]                          | [0  | 1]   | [e]          |
| Derivative Assets (Note 8)<br>Securities Purchased Under<br>Resale Agreements | P499,211                          | ₽-                                | P499,211                     | P65,316,678   | ₽-   | <b>P</b> -   |
| (SPURA) (Note 7)  | 3,254,311,599                     |                                   | 3,254,311,599                | _   | 4,686,900,717  | _            |
|   |                                   | Dece                              | mber 31, 2015                |   |  |              |
|   |                                   | Gross amounts                     | Net amount                   | set-off (includi<br>off financial of<br>do not meet PA  | ining rights of<br>ng rights to set-<br>collateral) that<br>as 32 offsetting<br>eria |              |
|   | Gross carrying                    | accordance with                   | presented in<br>statement of | CH  | Fair value of  |              |
| Financial assets recognized   | amounts (before                   | the offsetting                    | condition                    | Financial   | financial  | Net exposure |
| at the end of reporting   | offsetting)                       | criteria                          | [a-b]                        | instruments   | collateral   | [c-d]        |
| period by type  | [a]                               | [b]                               | [c]                          | [0  | i]   | [e]          |
| SPURA (Note 7)  | ₽2,500,000,000                    | ₽–                                | ₽2,500,000,000               | ₽–  | ₽3,003,833,005   | ₽-           |



#### Financial liabilities

|                                  |                 | Decem           | nber 31, 2016 |                    |                  |              |
|----------------------------------|-----------------|-----------------|---------------|--------------------|------------------|--------------|
|                                  |                 |                 |               | Effect of remain   | ning rights of   |              |
|                                  |                 |                 |               | set-off (including | g rights to set- |              |
|                                  |                 |                 |               | off financial co   | llateral) that   |              |
|                                  |                 | Gross amounts   | Net amount    | do not meet PAS    |                  |              |
|                                  |                 | offset in       | presented in  | crite              | ria              |              |
| Financial liabilities recognized | Gross carrying  | accordance with | statement of  |                    | Fair value of    |              |
| at end of reporting              | amounts (before | the offsetting  | condition     | Financial          | financial        | Net exposure |
| period by type                   | offsetting)     | criteria        | [a-b]         | instruments        | collateral       | [c-d]        |
|                                  | [a]             | [b]             | [c]           | [d]                |                  | [e]          |
| Derivative Liabilities           | P65,316,678     | ₽-              | P65,316,678   | ₽499,211           | ₽-               | P64,817,467  |
| Securities Sold Under            |                 |                 |               |                    |                  |              |
| Repurchase Agreements*           |                 |                 |               |                    |                  |              |
| (SSURA) (Note 17)                | 3,856,396,533   | _               | 3,856,396,533 | _                  | 4,686,900,717    |              |

<sup>\*</sup> Included in 'Bills Payable' in the Statement of Condition

|  |                                   | Dece                              | mber 31, 2015           |   |   |              |
|--|-----------------------------------|-----------------------------------|-------------------------|---|---|--------------|
|  |                                   | Gross amounts<br>offset in        | Net amount presented in | Effect of rema<br>set-off (includin<br>off financial c<br>do not meet PA<br>crite | ng rights to set-<br>ollateral) that<br>S 32 offsetting |              |
| Financial liabilities recognized at the end of reporting | Gross carrying<br>amounts (before | accordance with<br>the offsetting | statement of condition  | Financial   | Fair value of financial                                 | Net exposure |
| period by type   | offsetting) [a]                   | criteria<br>[b]                   | [a-b]<br>[c]            | instruments   | collateral  | [c-d]<br>[e] |
| SSURA* (Note 17)   | P2,000,665,747                    | ₽-                                | £2,000,665,747          | ₽-  | P2,346,654,194  | ₽-           |

<sup>\*</sup> Included in 'Bills Payable' in the Statement of Condition

#### 34. Subsequent Events

#### **Cash Dividend Declaration**

On January 24, 2017, the BOD of the Bank declared a 7.50% regular cash dividend for the fourth quarter of 2016 amounting to P180.2 million or P0.75 per share.

# <u>Issuance of 3.8 Billion Peso-denominated Long Term Negotiable Certificate of Time Deposits</u> (LTNCD)

On January 30, 2017, the Bank issued LTNCD with an aggregate principal amount of ₱3.4 billion due April 30, 2022, with fixed interest rate of 3.5% per annum.

#### Exercise of Call Option on its 5.75%, 3.0 Billion Unsecured Subordinated Notes

On February 21, 2017, the Bank exercised the call option for its \$\mathbb{2}3.0\$ billion Tier 2 Notes issued in 2012. It has complied with its obligations under the Notes and has made full payment of the outstanding principal and interest.

#### 35. Approval for the Release of the Financial Statements

The accompanying comparative financial statements were reviewed by the Audit Committee on February 15, 2017 and approved by the BOD in its meeting on February 23, 2017.



# 36. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 to amend certain provisions of RR No. 21-2002. The regulations provide that starting 2010, the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Bank reported and/or paid the following types of taxes for the year:

#### Taxes and Licenses

For the taxable year ended December 31, 2016, taxes and licenses of the Bank consist of:

| Gross receipts tax     | P555,023,903   |
|------------------------|----------------|
| Documentary stamps tax | 423,355,647    |
| Local taxes            | 73,245,988     |
| Fringe benefit tax     | 6,809,406      |
| Others                 | 3,000          |
|                        | P1,058,437,944 |

#### Withholding Taxes

Details of total remittances of withholding taxes in 2016 are as follows:

| Withholding taxes on compensation and benefits | ₽493,890,388 |
|--|--------------|
| Final withholding taxes                        | 353,973,573  |
| Expanded withholding taxes                     | 96,136,438   |
|  | £944,000,399 |

