

#### PHILIPPINE SAVINGS BANK Metrobank Group

April 15, 2019

Securities and Exchange Commission

G/F Secretariat Building PICC Complex, Roxas Boulevard Pasay City, 1307

Attention: Director Vicente Graciano P. Felizmenio, Jr.

Markets and Securities Regulation Department

Philippine Stock Exchange

9/F PSE Tower, 28th St. cor. 5thAve. Bonifacio Global City (BGC) Taguig City, Philippines

Attention: Ms. Janet A. Encarnacion

Head, Disclosure Department

Philippine Dealing & Exchange Corp.

37/F, Tower 1, The Enterprise Center 6766 Ayala Ave. cor. Paseo de Roxas, Makati City

Attention: Atty. Joseph B. Evangelista

Head, Issuer Compliance & Disclosure Department (ICDD)

Dear Director Felizmenio, Ms. Encarnacion and Atty. Evangelista:

Pursuant to the reportorial requirements of Section 17 of the Securities Regulation Code (SRC) and Section 141of the Corporation Code of the Philippines, we hereby submit a copy of our SEC Form 17-A as of December 31, 2018.

Very truly yours,

JOSE VICENTE L. ALDE President

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PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City, 1226 Telephone: (02) 845-8888 | Fax: (02) 845-0048 | www.psbank.com.ph

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# PHILIPPINE SAVINGS BANK

(COMPANY'S NAME)

# PSBank Center 777 Paseo de Roxas cor. Sedeño St., Makati City (COMPANY'S ADDRESS)

885-82-08

(TELEPHONE NUMBER)

# **DECEMBER 31**

(FISCAL YEAR ENDING MONTH & DAY)

#### SEC FORM 17-A

(FORM TYPE)

**December 31, 2018** 

(PERIOD ENDED DATE)

Government Securities Eligible Dealer (SECONDARY LICENSE TYPE AND FILE NUMBER)

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATIONS CODE AND SECTION 141 OF CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended : December 31, 2018 2. SEC Identification No. 15552 3. BIR Tax Identification No. 000-663-983-000 4. Exact name of registrant as specified in its charter **Philippine Savings Bank** 5. Province, Country or other jurisdiction or organization Metro Manila, Philippines 6. Industry Classification Code (SEC Use only) 7. 777 Paseo de Roxas corner Address of principal office Sedeño St., Makati City 1226 8. Registrant's telephone No. (632) 885-82-08 9. Former name, address, and former fiscal year, if changed Not Applicable since last report 10. Securities registered pursuant to Section 8 & 12 of the Title of each class **Common Shares** Number of shares outstanding As of December 31, 2018 -240,252,491 As of March 31, 2019 -383,109,416 11. Are any or all of these securities listed with the : Yes Philippine Stock Exchange 12. Check whether the issuer: 1. has filed all report required to be filed under Section : 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder and Section 26 and 141 of The Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) 2. has been subject to such filing requirements for the : Yes

past ninety (90) days

13. The aggregate market value of the voting stock held by : ₱ 2,580,960,908 non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold or the average bid and asked prices of such stock, as of a specified date (March 31, 2019) within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form.

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Check whether the issuer has filed all documents and : Not Applicable reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court of the Commission.

#### DOCUMENTS INCORPORATED BY REFERENCE

- If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-1 Into which the document is incorporated:
  - (a) Any annual report to security holders;
  - (b) Any proxy or information statement filed pursuant to SRC Rule 20 and 17.1(b);
  - (c) Any prospectus filed pursuant SRC Rule 8.1-1

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#### PART I. BUSINESS AND GENERAL INFORMATION

#### Item 1. Business

#### **Description of Business**

#### 1. Business Development

Philippine Savings Bank (the Bank) was incorporated in the Philippines primarily to engage in savings and mortgage banking. The Bank's shares are listed in the Philippine Stock Exchange (PSE). The Bank offers a wide range of products and services such as deposit products, loans, treasury and trust functions that mainly serve the retail and consumer markets. On September 6, 1991, the Bank was authorized to perform trust functions.

The Bank's original Certificate of Incorporation was issued by the Securities and Exchange Commission (SEC) on June 30, 1959. On March 28, 2006, the Board of Directors (BOD) of the Bank approved the amendment of Article IV of its Amended Articles of Incorporation to extend the corporate term of the Bank, which expired on June 30, 2009, for another 50 years or up to June 30, 2059. This was subsequently approved by stockholders representing at least two-thirds of the outstanding capital stock of the Bank on April 25, 2006. The Amended Articles of Incorporation was approved by the SEC on September 27, 2006.

On April 27, 2010, by majority vote of the BOD and by stockholders representing two-thirds of the outstanding capital stock, the amendment of Article VI of its Amended Articles of Incorporation reducing the number of directors from a maximum of eleven (11) to a maximum of nine (9) has been approved. This was approved by the SEC on August 26, 2010.

On March 24, 2014, the BOD approved Article III of Articles of Incorporation to specify its principal address from Makati City to PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City 1226. The Amended Articles of Incorporation was approved by the SEC on December 22, 2014.

As of December 31, 2018 and 2017, Metropolitan Bank & Trust Company (MBTC), the Bank's ultimate parent, owned eighty-three percent (83%) of the Bank.

As of December 31, 2018 and 2017, the Bank has a 30% interest in Sumisho Motor Finance Corporation (SMFC), a partnership with Sumitomo Corporation. SMFC is not listed in the stock exchange.

The past years marked very significant growth as the Bank continued to grow its core business and has been consistently on track in hitting its year-end targets. The Bank has sustained its focus on retail deposit taking and consumer lending to upper-and middle-classes by providing efficient and creative banking solutions through its wide distribution network.

As of December 31	Total Resources	Net Income	Branch
2018	₱237.73 billion	₱2.66 billion	250 branches
2017	₱223.32 billion	₱2.65 billion	250 branches
2016	₱196.85 billion	₱2.45 billion	255 branches

In <u>2018</u>, the Bank reported a full year net income ended at ₱2.66 billion, ₱7.73 million, or 0.29% higher than the same period last year of ₱2.65 billion. The higher income was primarily due to the consistent growth of the Bank's core consumer loans business. Loans and Receivables increased by 7.79% to ₱156.26 billion with the continued upsurge in our consumer lending business. Auto loans rose by 7.14% while Mortgage loans expanded by 7.25%.

On July 13, 2018, the BSP authorized the Bank to issue LTNCDs up to ₱15.0 billion through one or multiple tranches over a period of one year. On August 09, 2018, the Bank issued the first tranche of LTNCDs amounting to ₱5.08 billion with a tenor of five (5) years and six (6) months and due February 9, 2024 with interest rate of 5.00% per annum payable quarterly.

On December 10, 2018, the Bank issued Medium Term Fixed Rate Notes (MTFNs) amounting to \$3.0 billion with a tenor of one (1) year and six (6) months and due on June 10, 2020 with interest rate of 7.07%

per annum payable quarterly. Interest payment dates shall commence on March 10, 2019 and up to and including the maturity date.

For the 3<sup>rd</sup> time in 4 years, the Bangko Sentral ng Pilipinas (BSP) through its Pagtugon Award for Thrift Banks awarded PSBank for excellence in responding to and addressing client's concerns.

Also, BSP recognized PSBank as finalist on Outstanding PhilPaSS Participant Servicing Customer e-Payments for Thrift Banks and Outstanding Partner for Children's Savings Mobilization

In 2018, PSBank garnered several awards and recognition in the Philippines and abroad for excellence in customer service and other initiatives as follow:

#### For Customer Experience:

CX Asia Excellence Awards, September 26, 2018, Singapore

- Silver Award, Best Customer Experience
- Silver Award, Best Customer Experience Team
- Bronze Award, Best Social Media Strategy
- Bronze Award, Best Use of Mobile

#### For Corporate Governance:

Institute of Corporate Directors, July 31, 2018, Makati City

 Top-Performing Publicly Listed Company based on the 2017 ASEAN Corporate Governance Scorecard.

#### For Employee Engagement:

1st Philippines Best Employer Brand Awards

• 2018 Philippines' Best Employer Award in recognition of the Bank's effective use of marketing communications in attracting and developing talent as well as in talent retention.

Global HR Excellence Awards, February 15-17, 2018, Taj Lands End, Mumbai, India

- 2018 Global Best Employer Brand
- Continuous Innovation in HR Strategy at Work

Workplace by Facebook Award

• Best Launch Strategy Award in recognition of PSBank's high adoption rate achievement shortly after rolling out Workplace, the enterprise version of the Facebook platform.

#### For Marketing and Communication

16th Philippine Quill Awards, March 23, 2018, The Fort Shangri-La Hotel

- Quill Award of Merit, PSBank's PayMe situational commercial "Sweldo"
- Quill Award of Merit, PSBank's 2016 Annual Report publication, #WeAreWhereYouAre

53rd Anvil Awards, July 9, 2018, Marriott Grand Ballroom, Newport City

- Silver Anvil Award, PSBank's PayMe situational commercial "Sweldo"
- Silver Anvil Award, PSBank's 2016 Annual Report publication, #WeAreWhereYouAre

2018 PANAta Awards, July 20 2018, Discovery Primea Suites

• Bronze Award in Brand Builder Excellence in Brand Positioning category, PSBank's "Techie" campaign

In <u>2017</u>, the Bank reported a full year net income ended at ₱2.65 billion, ₱203.58 million, or 8.31% higher than 2016 full year net income of ₱2.45 billion. The higher income was primarily due to the consistent growth of the Bank's core consumer loans business. Loans and Receivables increased by 13.95% to ₱144.96 billion with the continued upsurge in our consumer lending business. Auto loans rose by 20.97% while Mortgage loans expanded by 5.92%.

On December 8, 2016, the BSP authorized the Bank to issue LTNCDs up to ₱10.0 billion through one or multiple tranches over a period of one year. On January 30, 2017, the Bank issued the first tranche of LTNCDs amounting to ₱3.4 billion with a tenor of five (5) years and due April 30, 2022 with interest rate of 3.50% per annum payable quarterly.

As of December 31, 2017, total Tier II Notes of the Bank amounted to ₱2.98 billion. On April 14, 2014, the Bank obtained approval from the BSP to issue and sell ₱3.0 billion in Unsecured Subordinated Notes due August 23, 2024 (the Notes) and issued them on May 23, 2014 with an interest rate of 5.50%. The issued

Tier II Notes qualified as Tier II capital under the BSP's revised risk-based capital adequacy framework in line with BASEL III standards due to its loss absorption feature.

PSBank garnered several awards and recognition in the Philippines and abroad for excellence in customer service and other initiatives in 2017. One of these awards is the recognition from the Asian Banker as the 2<sup>nd</sup> strongest bank in the Philippines, in its AB500 annual rating for 2016-2017.

For the 2<sup>nd</sup> year in a row, PSBank was recognized in the Customer Experience Asia Awards in Singapore for providing exceptional end-to-end customer experience, winning a Bronze Award category and honorable mention in the Best Customer Experience Team category.

The Bangko Sentral ng Pilipinas (BSP) awarded PSBank for being an outstanding thrift bank partner in its Clean Note Policy campaign.

In 2017, we further redefined the way our customers look at financial services with innovations that changed the way they bank. PSBank Mobile version 3.0, its mobile banking facility was launched with new and powerful functionalities. In addition to complying with the requirement of the Bangko Sentral ng Pilipinas for all banks to migrate to EMV chip technology, we've also enabled all PSBank Debit, Prepaid and Flexi Loan Cards carry the "tap" contactless feature.

We embarked on several automation projects to manage the growing volume of our transactions, improve turnaround time, and strengthen controls.

In <u>2016</u>, the Bank reported a full year net income ended at ₱2.45 billion, ₱99.94 million, or 4.25% higher than 2015 full year net income of ₱2.35 billion. The increase in net income was due to higher core and other operating income in 2016 versus 2015. Loans and Receivables reached ₱127.22 billion which was higher than the December 2015 level of ₱113.87 billion due to sustained increase in the consumer lending business, particularly by auto loans and mortgage loans.

As of December 31, 2016, total Tier II Notes of the Bank amounted to ₱5.98 billion. In May 2014, the Bank issued Tier II Notes that qualified as Tier II capital under the BSP's revised risk-based capital adequacy framework in line with BASEL III standards due to its loss absorption feature. On July 28, 2016, the Bank received an issuer rating of PRS Aaa (corp.) from Philippine Rating Services Corporation (PhilRatings). An issuer rating means that the company has a very strong capacity to meet its financial commitments relative to other Philippine corporates. A PRS Aaa is the highest corporate credit rating assigned on the PRS scale.

The Asian Banker recognized PSBank as the 2<sup>nd</sup> strongest bank in the Philippines and had been the only thrift bank in the list for the 6<sup>th</sup> consecutive year. PSBank and its parent company, Metrobank, bagged the Auto Loan Product of the Year by the Asian Banker for being the market leaders in the auto loans business both in the region and in the country.

For the 2<sup>nd</sup> straight year, the Bangko Sentral ng Pilipinas (BSP) through its Pagtugon Award for Thrift Banks awarded PSBank for excellence in responding to and addressing client's concerns.

PSBank was recognized in the Customer Experience Asia Awards for providing exceptional end-to-end customer experience, winning a Bronze Award category and honorable mention in the Best Customer Experience Team category.

The Bank was also recognized at the Annual Asia Pacific Stevie Awards for PSBank LiveChat – the first and only real-time chat service in the Philippine banking industry – which won in the Innovative Use of Technology for Customer Service category for the financial industry.

PSBank Mobile Version 2.0, its mobile banking facility that has an easy-to-use interface and security features that allows clients to perform their banking transactions faster and in a more secure environment was recognized at the Asian Banking & Finance Retail Banking Awards 2016 as the Mobile Banking Initiative of the Year.

In 2016, we heightened engagement with our customers on all fronts: from our branches to electronic touch points, and recently in social media.

#### 2. Business of Issuer

#### a. Products and Services

Philippine Savings Bank (PSBank) is the consumer and retail thrift bank arm of the Metrobank Group, one of the Philippines' largest and leading banks. For more than 50 years, PSBank has built a reputation for its Simple Lang. Maaasahan (simple and reliable) brand of banking. Enabled by digital technology, we are able to delight our customers at every encounter. The core business of PSBank is focused on expansion of the consumer business by growing its retail deposit and consumer loans, including SME, through various channels which include, but are not limited to, branch and digital channels.

Deposits	
Savings Accounts	Peso Time Deposit Accounts
PSBank Kiddie & Teen Savings	PSBank Prime Time Deposit
PSBank ATM Savings	PSBank Peso Time Deposit
PSBank Passbook with ATM	
PSBank Regular Passbook Savings	
PSBank Overseas Filipino Savings	Foreign Currency Accounts
	PSBank Dollar Savings
Checking Accounts	PSBank Dollar Time Deposit
PSBank Regular Checking	PSBank Euro Savings*
PSBank Premium Checking	PSBank Euro Time Deposit*
Consumer Loans	
PSBank Auto Loan with Prime Rebate	PSBank Flexi Personal Loan with Prime Rebate
PSBank Home Loan with Prime Rebate	PSBank Home Credit Line
PSBank Home Construction Loan	PSBank Multipurpose Loan
Commercial Loans	
PSBank SME Business Credit Line	PSBank Credit Line
PSBank SME Term Loan with Prime Rebate	PSBank Standby Credit Line Certification
PSBank Domestic Bills Purchase Line	
Trust Products and Services	
PSBank Money Market Fund	Investment Management Account
Escrow Account	Personal Management Trust
Employee Benefit/ Retirement Fund Management	E-Trust
Other Products and Services	
PSBank Debit MasterCard	PSBank Prepaid MasterCard
PSBank Credit MasterCard	PSBank e-Credit
PSBank Bills Payment Collection	PSBank Remittance Services
PSBank Online	PSBank Mobile
PSBank Business Online Buddy (Corporate	PSBank AXA – Bancassurance Partnership
Internet Banking)	Cross-selling Arrangement
PSBank LiveChat	PSBank Online Loan Application

<sup>\*</sup>Available only at PSBank Paseo de Roxas Branch, Makati City

#### b. Business Contribution

		December 31 (In Millions)						
	2018	%	2017	%	2016	%		
INTEREST INCOME ON								
Loans and receivables	<b>₽</b> 14,269		₽12,477		₽11,066			
Interbank loans receivable and securities	5							
purchased under resale agreements	90		61		62			
Investment securities	1,994		1,824		1,348			
Due from BSP	17		179		14			
Due from other banks	4		3		2			

			Decem (In M	ber 31 (illions)		
	2018	%	2017	%	2016	%
	16,374		14,544		12,492	
INTEREST EXPENSE ON						
Deposit liabilities	4,818		3,215		2,410	
Subordinated notes payable	168		191		362	
Bills payable	56		59		56	
	5,042		3,465		2,828	
NET INTEREST INCOME	11,332	79%	11,079	79%	9,664	77%
NET SERVICE FEES AND						
COMMISSION INCOME	1,626	11%	1,376	10%	1,136	9%
OTHER OPERATING INCOME						
(CHARGES)	1,241	9%	1,434	10%	1,679	13%
SHARE IN NET EARNINGS OF						
A JOINT VENTURE	82	1%	72	1%	35	1%
TOTAL OPERATING INCOME						
BEFORE OPEX AND INCOME TAX	₽14,281	100%	₽13,961	100%	₽12,514	100%

#### c. Distribution Methods of Products and Services

As of December 31, 2018 and 2017, the Bank had 250 branches. In 2018, the Bank had 309 Automated Tellering Machines (ATMs) in Metro Manila and 266 in provincial locations, bringing its total number of ATMs to 575 as of December 31, 2018 and 610 as of December 31, 2017.

To help Filipinos reach their dreams fast, PSBank pioneered the county's first and only one day credit decision on home loan applications. PSBank Home Loan with Prime Rebate also offers flexible terms, convenient payment channels through PSBank Mobile and Online platforms, automatic debit arrangement from a PSBank deposit account, postdated checks, over the-counter at any PSBank branch and via PSBank, Metrobank and BancNet ATMs nationwide. Interested borrowers may also request for a PSBank representative to call them for more information about their planned loan. This innovation was spurred by the success of its 1-day credit decision for PSBank Auto Loan applications launched more than two years ago.

In 2018, PSBank started to make applying for a personal loan easy and convenient when it launched its PSBank Online Loan Application (POLA) for Flexi Personal Loan. The POLA platform, accessible through the Bank's website (www.psbank.com.ph), enables customers to submit their application for a personal loan at their most convenient time using a personal computer or mobile device. Credit decision via SMS is available in just three days. PSBank Flexi Personal Loan with Prime Rebate is the first and only collateral-free personal loan product with a revolving credit line and a fixed term loan.

The introduction in 2018 of the 1-day credit decision for Home Loan and online application platform for Flexi Personal Loan follows a series of innovative products and solutions deployed in previous years. These include Cardless Withdrawal, 3D Secure, ATM Lock, PayMe, Q Anywhere, among others.

The Bank's operating segments are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit that offers different products and serves different markets.

These segments are the bases on which the Bank reports its primary segment information. The Bank evaluates performance on the basis of information about the components of the Bank that senior management uses to make decisions about operating matters. There are no other operating segments than those identified by the Bank as reportable segments. There were no inter-segment revenues and expenses included in the financial information. The Bank has no single customer with revenues from which is 10.00% or more of the Bank's total revenue.

The Bank's assets generating revenues are all located in the Philippines.

The Bank presented the disclosure requirements prescribed under PFRS in Note 6 of the Audited Financial Statements (Exhibit 4).

#### d. Status of any publicly-announced new products or services

Embedding a culture of innovation has also enabled PSBank to immediately implement PesoNet and Instapay to its customers, which made fund transfers between banks quick, easy, and secure. Complying with the BSP directive to promote the use of Instapay and PesoNet is also aligned with the bank's mission of providing convenience, allowing clients to receive and transfer funds 24x7 at a lower fee to their relatives, personal accounts, and payments.

Products	Date Launched
PSBank Flexi Personal Online Loan Application (POLA)	February 12, 2018
PSBank and Metrobank enable over 2,400 ATMs nationwide for Cardless	
Withdrawal	April 25, 2018
IBFT via InstaPay available in PSBank Online and PSBank Mobile app	May 30, 2018
IBFT via PESONet available in PSBank Online and PSBank Mobile app	June 30, 2018
PSBank Home Loan 1-day Credit Decision	August 6, 2018

#### e. Competition

The Philippine banking system remains safe and sound, with strong performance and continued expansion in credit. This is complemented by improved asset quality, firm liquidity position, and strong capitalization.

According to Bangko Sentral ng Pilipinas (BSP) as of March 21, 2019, the country's banking system comprised of 21 universal banks, 24 commercial banks, 54 thrift banks, 447 rural banks and 25 cooperative banks.

PSBank is 83%-owned by the Metrobank Group, which is the second largest Philippine universal bank in terms of assets and deposits. The Parent Company and its subsidiaries (the Group) are engaged in all aspects of banking, financing, leasing, real estate and stock brokering through a network of over 2,000 local and international branches, subsidiaries, representative offices, remittance correspondents and agencies. As a bank, the Parent Company, which is the ultimate parent of the Metrobank Group, provides services such as deposit products, loans and trade finance, domestic and foreign fund transfers, treasury, foreign exchange, trading and remittances, and trust services. Metrobank and PSBank serve distinct core markets and coordinate on market segmentation.

PSBank accounted for 19% of total assets among thrift banks as of end-2018 based on the latest published financial statements of the BSP. It has been aggressive in the consumer and retail banking arena, launching various marketing campaigns to go head on against competition. Amid tight competition and market uncertainty, PSBank managed to sustain its growth momentum through the integration of various efficiencies in its operations.

#### f. Innovations and Promotions

PSBank defines "innovation" as the introduction of something of value. Innovation doesn't have to be an invention; it can be a simple identification of a problem or defect and its root cause, a business process improvement, or a game changing project.

With the fast-paced technological advances and increased dependency on digital technology, customers' expectations have drastically changed. Customer satisfaction is now measured on how fast, how simple, and how secure they can perform their transactions.

This is the main driver behind PSBank's efforts to embark in digital transformation and innovation initiatives. The bank started upgrading its technology platform, systems, and infrastructure to make sure it will be future ready. With the availability of new processes, tools, and technologies such as cloud solutions, DevOps methodology, Robotics Process Automation, biometrics, QR codes, and the like, PSBank understands that its current framework and infrastructure must be upgraded and should be

ready for these emerging technologies. The upgrade will further hone the skill set of its people and cause a shift in the mindset, thus optimizing the use of technology to its full potential.

In 2018, the bank embarked on several automation projects that support its digital transformation and innovation strategy and help address the growing volume of customer transactions.

With the increasing popularity of digital platforms and solutions comes a growing security-related threat such as viruses, trojans, phishing attacks, worms, among others. To keep its system robust and secure, the bank came up with the PSBank Anti-Web Defacement System (PAWDS) which monitors the integrity of all internet-facing websites.

Another innovation in this field is the 3D Secure Project, which aims to provide another layer of authentication for Card-Not-Present (CNP) e-commerce channels in line with the adoption of multi-actor authentication (MFA), as mandated by the Bangko Sentral ng Pilipinas (BSP).

#### g. Customer/Clients

There is no single customer that accounts for 20% or more of the Bank's deposits and loans.

#### h. Transactions with and/or dependence on related parties

Transactions with related parties and with certain directors, officers, stockholders and related interests (DOSRI) are discussed in Note 29 of the Audited Financial Statements (Exhibit 4).

#### i. Patents, Trademarks, Copyrights, Licenses, Franchises, etc.

The Bank sells its products and services thru the PSBank trademarks and/or trade names.

#### j. Government approval of principal products or services

Its authority to operate as a thrift bank governs the Bank's principal products and services. Existing products and services are within the scope allowed under the Bank's regulatory licenses.

#### Effect of Existing or Probable Government Regulations

#### Capital Adequacy

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory capital) as reported to the BSP. This is determined on the basis of regulatory accounting policies which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis and consolidated basis. Qualifying capital and risk-weighted assets are computed based on BSP regulations.

Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the Monetary Board of the BSP.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which states the implementing guidelines on the revised risk-based capital adequacy framework, particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The Circular took effect on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and these ratios shall be maintained at all times.

Regulatory qualifying capital consists of Tier 1 (going concern) capital, which comprises capital stock, surplus, surplus reserves, net unrealized gains on AFS securities, cumulative foreign currency translation and remeasurements of net defined benefit asset. Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP. The other component of regulatory capital is Tier 2 (gone-concern) capital, which is comprised of the Bank's general loan loss provision and unsecured subordinated debt (refer to Note 17). Certain items are deducted from the regulatory Gross Qualifying Capital, such as but not limited to, outstanding unsecured credit accommodations, both direct and indirect, to DOSRI, and unsecured loans, other credit accommodations, and guarantees granted to subsidiaries and affiliates (net of specific provisions), deferred tax assets, goodwill, other intangible assets and significant minority investments in a joint venture.

Risk-weighted assets are determined by assigning defined risk weights to amounts of on-balance sheet exposures and to the credit equivalent amounts of off-balance sheet exposures.

In 2017, the General loan loss provision is limited to a maximum of 1% of credit risk-weighted assets, and any amount in excess thereof is deducted from the credit risk-weighted assets in computing the denominator of the risk-based capital ratio. Meanwhile, the credit-risk weighted asset is net of General loan loss provision, in excess of the amount permitted to be included in Tier 2.

On August 14, 2018, the Bangko Sentral ng Pilipinas (BSP) issued Circular No. 1011 covering guidelines on the adoption of the Philippine Financial Reporting Standard (PFRS) 9 - Financial Instruments. Under the said circular, banks shall set up general loan loss provision (GLLP) equivalent to one percent (1%) of all outstanding Stage 1 on-balance sheet loans, except for accounts considered as credit risk-free under existing regulations. Banks are not required to provide a one percent (1%) GP on other credit exposures covered by PFRS 9 such as off-balance sheet accounts and investments. Banks shall use Retained Earnings Reserve-Others as temporary account of Retained Earnings-General Provision (RE-GP). As a temporary presentation in CAR reports, the Retained Earnings (RE) included in Common Equity Tier (CET)/Core Tier 1 shall be net of Retained Earnings-General Provision. In computing Tier 2 Capital, the General Loan Loss provision (GLLP), shall include the RE-GP. However, the GLLP added back to on-balance sheet assets subject to risk-weight shall not include the RE-GP since when appropriating the RE, total assets is not affected. The Bank is compliant with the BSP Circular No. 1011.

In 2018, the computation of GLLP is in compliance with BSP Circular No. 1011, wherein the Bank developed ECL parameters and methodologies for each portfolio of its loans and receivables, using historical data as well as forward-looking inputs and assumptions.

Risk-weighted on-balance sheet assets covered by credit risk mitigants were based on collateralized transactions as well as guarantees by the Philippine National Government (PNG) and those guarantors and exposures with highest credit rating. Third party credit assessments were based on the ratings by Standard & Poor's, Moody's, Fitch and PhilRatings on exposures to Sovereigns, MDBs, Banks, LGUs, Government Corporations and Corporates. The Bank has no exposures to securitization structures. Further, it has no structured products issued or purchased.

The Bank uses the standardized approach to compute the market risk exposures for the Capital Adequacy Ratio. For each separate risk area (credit, market, operational, interest rate risk), the details of risk exposures and assessments are disclosed in Note 5 of the audited financial statements.

The Bank uses the Basic Indicator Approach in computing for the operational risk capital charge.

The description of the main features of capital instruments issued on common shares and those eligible as Tier 2 capital are presented in Note 21 and Note 17 of the audited financial statements, respectively.

As of December 31, 2018 and 2017, the Bank maintains these ratios above minimum requirements and has complied with the requirements of BSP Circular No. 781 and BSP Circular No. 538.

On October 29, 2014, the BSP issued Circular No. 856 which covers the implementing guidelines on the framework for dealing with domestic systemically important banks (DSIBs) in accordance with the Basel III standards. Banks identified as DSIBs shall be required to have higher loss absorbency, on top of the minimum CET1 capital and capital conservation buffer. Compliance with this requirement was phased-in starting January 1, 2017, with full compliance on January 1, 2019.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under BSP Circular No. 538. In compliance with this new circular, the Metrobank Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget, as well as regulatory directives. The Bank follows the Group's ICAAP framework and submits the result of its assessment to the Parent Company. Per BSP Circular No. 869, effective January 31, 2015, submission of an ICAAP document is required by BSP every March 31 of each year. The Bank has complied with this requirement.

The Bank has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

#### Leverage Ratio

On June 9, 2015, the BSP issued Circular No. 881 covering the implementing guidelines on the Basel III Leverage Ratio Framework which is designed to act as a supplementary measure to the risk-based capital requirements and shall not be less than 5.0 percent. The monitoring period has been set every quarter starting December 31, 2014 and extended until June 30, 2018 under BSP Circular No. 990 issued on January 22, 2018. Effective July 1, 2018, the monitoring of the leverage ratio was implemented as a Pillar I minimum requirement.

The Basel III Leverage Ratio is designed to act as a supplementary measure to the risk-based capital requirements. The Basel III Leverage Ratio is defined as the capital measure (the numerator) divided by the exposure measure (the denominator), with this ratio expressed as percentage. The leverage ratio shall not be less than 5.0 percent computed on both solo (head office plus branches) and consolidated bases (including subsidiary financial allied undertakings but excluding insurance companies). As of December 31, 2018 and 2017, the Bank maintains these ratios above minimum requirements as shown in the table below (in millions):

	2018	2017
A. Capital Measure	₽18,688	₽17,315
B. Exposure Measure	234,510	220,546
C. Basel III Leverage Ratio (A/B)	7.97%	7.85%

Summary Comparison of Accounting Assets and Common Disclosure vs. Leverage Ratio Exposures as of December 31, 2018 and 2017 are shown in the table below (in millions):

Summary Comparison of			Common Disclosure		
Accounting Assets vs.	2018	2017	vs. Leverage Ratio	2018	2017
Leverage Ratio Exposure			Exposure		
Total consolidated assets	₽236,775	₽221,985	On-balance sheet	₽231,911	₽219,274
			exposures		
Adjustments for derivative					
financial instruments	26	27	Derivative exposures	36	100
Adjustments for securities			Securities financing		
financial transactions	_	_	transaction exposures	1,892	578
Adjustments for off-			Other off-balance	671	594
balance sheet items	671	594	sheet exposures		
Other adjustments	(2,962)	(2,060)	Tier 1 capital	18,688	17,315
			Total Leverage Ratio		
			exposures	₽234,510	₽220,546
			Basel III Leverage		
Leverage Ratio Exposures	₽234,510	₱220,546	Ratio	7.97%	7.85%

Meanwhile, the reconciliation requirement that details the source(s) of material differences between Banks' total balance sheet assets in its financial statements and on-balance sheet exposures in the common disclosure template are shown in the table below (in millions):

	On-balance		
	sheet	Audited	Variances
	exposures		
Cash on Hand	₽3,776	₽3,776	₽-
Due from Bangko Sentral ng Pilipinas	15,159	15,156	3
Due from Other Banks	1,678	1,683	(5)
Financial Assets Held for Trading (HFT) / FVTPL	10	10	(0)
Available-for-Sale (AFS) Financial Assets (Net) / FVOCI	12,837	12,932	(95)
Held-to-Maturity (HTM) Financial Assets (Net) /			
Investment Securities at Amortized Cost	35,676	35,647	29
Loan Portfolio (Net)	155,073	155,072	1
Sales Contract Receivable (Net)	38	71	(33)
Accrued Interest Income from Financial Assets (Net)	1,991	1,950	41
Equity Investment in Subsidiaries, Associates and Joint	685	691	(6)
Ventures (Net)			
Bank Premises, Furniture, Fixture and Equipment (Net)	2,348	2,257	91
Real and Other Properties Acquired (Net)	2,985	4,036	(1,051)
Goodwill (Net)	30	54	(24)
Other Intangible Assets (Net)	629	602	27
Deferred Tax Asset	1,875	1,328	547
Other Assets (Net)	1,985	2,464	(479)
Total Assets (FRP / AFS)	236,775	237,729	(954)
Reconciling Items:			
Add: General Loan Loss Provision (GLLP)	482		482
Less: Derivatives with Positive Fair Value Held for	10		(10)
Trading			
Less: Securities and Financing Transactions-Repurchase			
agreements-Buyer	1,892		(1,892)
On-balance sheet exposures (BLR) l Total Assets (AFS)	₽235,355	₽237,729	₽ (2,374)

#### Liquidity Coverage Ratio

On March 10, 2016 and February 8, 2018, the BSP issued Circular Nos. 905 and 996, respectively, which include guidelines on liquidity coverage ratio (LCR), and LCR disclosure standards that are consistent with the Basel III framework. The LCR is the ratio of high-quality liquid assets (HQLAs) to total net cash outflows. Under a normal situation, the value of the ratio shall be not lower than 100% on an ongoing basis. While the LCR is expected to be met in a single currency (i.e., in peso equivalent terms of all currencies), banks are expected to be able to meet their liquidity needs in each currency and maintain HQLA consistent with the distribution of their liquidity needs by currency.

To promote the short-term resilience of the liquidity risk profile of the Bank, it shall maintain an adequate stock of unencumbered high-quality liquid assets (HQLAs) that consists of cash or assets that can be converted into cash at little or no loss of value in private markets, to meet its liquidity needs under stressed conditions. The stock of liquid assets should enable the Bank to withstand significant liquidity shocks for at least thirty (30) calendar days, which would give time for corrective actions to be taken by the Bank's management and/or the Bangko Sentral.

The Monetary Board of the BSP, in its Resolution No. 301 dated 21 February 2019, approved the: (1) extension of the observation period of the minimum Basel III Liquidity Coverage Ratio (LCR) requirement to 31 December 2019 for subsidiary banks and quasi-banks (QBs) of universal and commercial banks (U/KBs), (2) adoption of a seventy percent (70%) LCR floor for subsidiary banks and QBs during the observation period to be applied in 2019. Starting 01 January 2020, the minimum LCR is set at 100%.

The implementation of the minimum LCR shall be phased in to help ensure that the banks concerned can meet the standard through reasonable measures without disrupting credit extension and financial market activities

#### Net Stable Funding Ratio

On June 6, 2018, the BSP issued Circular No. 1007, Implementing Guidelines on the adoption of the Basel III Framework on Liquidity Standards - Net Stable Funding Ratio (NSFR). The NSFR limits overreliance on short-term wholesale funding and promotes enhanced assessment of funding risk across all on and off balance sheet accounts. The NSFR complements the LCR, which promotes short term resilience of the Bank's liquidity profile.

The Monetary Board of the BSP, in its Resolution No. 300 dated 21 February 2019, approved the extension of the observation period for the Basel III Framework on Liquidity Standards - Net Stable Funding Ratio (NSFR) for subsidiary banks/quasi-banks of universal and commercial banks (UBs/KBs). Starting 01 January 2020, the minimum NSFR is set at 100%.

The implementation of the minimum NSFR shall be phased in to help ensure that the covered banks can meet the standard through reasonable measures without disrupting credit extension and financial market activities.

#### Basel III Countercyclical Capital Buffer

On December 6, 2018, the BSP issued Circular No. 1024 covering the Philippine Adoption of the Basel III Countercyclical Capital Buffer (CCyB) which imposed the following capital buffers:

- Capital Conservation buffer (CCB) of two and a half percent (2.5%); and
- Countercyclical capital buffer (CCyB) of zero percent (0%) subject to upward adjustment to a rate determined by the Monetary Board of the BSP when systemic conditions warrant but not to exceed two and a half percent (2.5%). Any increase in the CCyB rate shall be effective 12 months after its announcements. Decreases shall be effective immediately.

The prescribed ratios shall be maintained at all times.

#### Applicable Tax Regulations

Under Philippine tax laws, the Bank is subject to percentage and other taxes (presented as 'Taxes and licenses' in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp tax (DST).

Income taxes include corporate income tax, further discussed below, and final taxes paid at the rate of 20.00%, which is a final withholding tax on gross interest income from government securities and other deposit substitutes.

The NIRC of 1997 also provides for rules on the imposition of a 2.00% MCIT on the gross income as of the end of the taxable year beginning on the fourth taxable year immediately following the taxable year in which the company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three (3) immediately succeeding taxable years.

Starting July 1, 2008, the Optional Standard Deduction (OSD) equivalent to 40.00% of gross income may be claimed as an alternative deduction in computing for the RCIT. The Bank elected to claim itemized expense deductions instead of the OSD in computing for the RCIT in 2018 and 2017.

On March 15, 2011, the BIR issued RR No. 4-2011 which prescribes the attribution and allocation of expenses between FCDUs/EFCDUs or offshore banking units (OBU) and RBU, and further allocation within RBU based on different income earning activities. Pursuant to the regulations, the Bank made an allocation of its expenses in calculating income taxes due for RBU and FCDU.

Current tax regulations also provide for the ceiling on the amount of EAR expense that can be claimed as a deduction against taxable income. Under the regulations, EAR expense allowed as a deductible expense for a service company is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and OBUs is taxed at 15.00% in 2018 and 7.50% in 2017.

Under current tax regulations, the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks, including branches of foreign banks, is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

#### k. Research and Development Costs

There are no major expenses on research and development activities. Expenses incurred related to these activities are included into the regular business expense of the Bank.

#### l. Employees

For the last five years, PSBank's strategic thrust is Customer Experience (CX). CX is defined as every customer's complete positive experience with PSBank in all channels. For this to happen, it is imperative that employees also have a highly positive experience in their stay with the Bank, effectively resulting to high levels of employee engagement. Thus, PSBank ensures the following important needs of the employees are met - physical, mental, spiritual, and emotional.

For the physical needs, PSBank advocates a hazard-free work environment conducive to the well-being and professional development of its employees. HRG conducts constant branch visits and checkpoints with units to appropriately assess the engagement levels of the employees. HRG partners with General Services Division and the PSB Employees Union in strictly adhering to the occupational safety and health standards of the Department of Labor and Employment. A good example is the Bank's full support for the needs of nursing mothers. PSBank gives an aggregate of sixty (60) minutes per working day, exclusive of existing breaks, for breastfeeding or breast milk expressions in consideration of Bank exigencies. In compliance with RA 11058 or the new OSH Law, twenty three Officers and Staff attended the Basic Occupational Safety and Heath Training course upping its roster of Level 2 Officers to Twenty Five (25).

The mental needs of employees are addressed via the ladderized learning and leadership development programs of the Bank. Such programs are generally identified as either strategic-related or for continuance. This allows for HRG to assess and design programs supporting the overall strategic direction of the business vis-à-vis the continuing education of its employees. SPEED 2.0 (branch) and XCEED (head office) are leadership development programs geared towards molding staff into well-equipped junior officers of the Bank. Elev8 is designed to complement the Bank's succession plan and aims to build the leadership and team management skills of identified junior officers and team leaders. To further support the employees' mental needs, a new program on Mental Health Awareness was also launched in 2018. Through this campaign, PSBankers are able to increase their level of awareness on mental health issues that may affect them at work.

The spiritual needs of employees pertain to their level of enjoyment and connection with a higher purpose to what they do. The I AM PSBank cultural framework of the Bank addresses this by giving the employees the big picture of being a PSBanker. I - stands for Integrity which is the quality of being true, honest, and having strong moral principles. It emphasizes one's accountability in doing what is right even if no one is looking. A - stands for Adversity Index comprising of Grit, Resilience, and a Growth Mindset. Grit is that resolve in fulfilling one's goals in the face of adversity. Resilience is the ability to stand and bounce back when undergoing hardship. Growth Mindset is one's passion for learning. It is that ability to sustain this passion amidst stretched goals. M - stands for Malasakit, a Filipino word which essentially means deep love and care. It looks at a PSBanker's love and CARE for the CUSTOMERS since they are the reason for our business; for the CO-WORKERS by taking care of fellow PSBankers; for the COMPANY since PSBank is one of the best reasons for the quality of life of each and every employee; and for the COMMUNITY as a continuing fulfillment of social responsibility. One such CSR program is the Bank's partnership with Manila Doctors Hospital in adopting a large portion of the Arroceros Park. PSBank committed to the clean-up, development, and upkeep of the said portion. Clean-up activities started April 6, 2018 where nine (9) employees initially participated in.

The Bank encourages and cultivates a culture of coaching and mentoring which effectively focuses on the emotional needs of its employees. Supervisors as coaches inspire their direct reports to discover and unleash their "genius" level at work. Senior leaders mentor junior employees as a way of transferring their expertise and knowledge with the air of support and collaboration. Rewards and recognition programs are also in place with focus on meritocracy and promotion of excellence.

PSBank is also extraordinarily proud of its harmonious relationship with the Union. The Bank, in collaboration with the Union, regularly conducts the Labor-Management Council (LMC) aptly named as T.E.A.M. (Talks on Employees Affairs and other Matters) every 1st Wednesday of the month. Thru T.E.A.M., issues are immediately discussed in a dialogue and settled even before they turn to grievances. This strong partnership was recognized by DOLE-NCMB as the Outstanding Labor Management Cooperation for Industrial Peace on the regional level, and was given a Special Award in Enhanced Corporate Viability on the national level.

The Heads and the Union Stewards are encouraged to practice consultation for the purpose of promoting cooperation and understanding among and between them in the line, In keeping with this culture, a Joint Training on Stewardship was conducted for Branch Heads and/or his/her delegated officer and the Union stewards. A similar training was also conducted in the Head Office.

The following are the existing manpower complement:

	As of December 31, 2018	As of March 31, 2019
Senior Officers	59	57
Junior Officers	1,127	1,132
Staff	1,955	1,942
Total	3,141	3,131

#### m. Risk Management

PSBank is exposed to all business risks that confront all banks in general, such as credit, market, interest, liquidity, legal, regulatory and operational risk. The Bank's risk management structure and process that serve as mechanism to identify, assess and manage these risks are further discussed in Note 5 of the Audited Financial Statements (Exhibit 4).

#### Item 2. Properties

The Bank owns the premises it occupies for the Head Office and 28 of its branches. These offices and branches are all in good condition and there is no mortgage or lien on any of these properties owned by the Bank. Schedule of owned branch sites are shown in Exhibit 1. The rest of the Bank's branch premises are under lease agreements. The Bank leases the premises occupied by its branches for periods ranging from 1 to 30 years renewable under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 10.00%. Rentals charged against profit or loss under these lease contracts amounting to ₱579.9 million, ₱579.9 million and ₱559.9 million in 2018, 2017 and 2016, respectively. Please refer to Exhibit 2 for the schedule of branch sites under lease agreements.

The Bank has no immediate plans to acquire properties in relation to its branch expansion programs.

#### Item 3. Legal Proceedings

The Bank in the course of its operations and in running its business has several legal cases that are filed in its behalf and against it. However, these cases will not give any material effect to its financial status nor would have any material impact in continuing its operations. These cases are part of its daily business activities and consequence of its collection efforts and business dealings with the public.

#### Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted during the fourth quarter of the fiscal year covered by this report to a vote of security holders through the solicitation of proxies or otherwise.

# PART II. OPERATIONAL AND FINANCIAL INFORMATION

#### Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

#### 1. Market Information

PSBank common shares were listed in the Philippine Stock Exchange (PSE) in 1994. The shares are traded under the symbol "PSB".

The high and low closing prices of the Shares as reported in the PSE for each quarter in the years ending December 31, 2018, 2017 and subsequent interim period were as follows:

Year	OtEdd	Market Prices				
rear	Quarter Ended	Highest	Lowest			
2019	January 31	₽61.00	₽57.50			
	February 29	59.50	58.80			
	March 31	59.50	57.80			
2018	March 31	89.50	85.05			
	June 30	87.90	81.00			
	September 30	88.50	80.00			
	December 31	86.90	61.80			
2017	March 31	91.00	87.00			
	June 30	90.50	86.50			
	September 30	92.00	87.65			
	December 31	90.00	87.00			

<sup>\*</sup> Closing price as of April 12, 2019 was ₱57.20 per share.

#### 2. Holders

As of March 31, 2019, the Bank has 1,456 stockholders. The Top 20 Stockholders as of March 31, 2019 are as follow:

	Name of Stockholders	No. of Shares	% to Total
1.	Metropolitan Bank & Trust Co.*	338,610,090	88.3847%
2.	Dolor, Danilo L.	12,610,891	3.2917%
3.	Dolor, Erlinda L.	7,605,832	1.9853%
4.	PCD Nominee Corp. (Filipino)**	4,419,108	1.1535%
5.	De Leon, Maria Soledad S.	4,000,000	1.0441%
6.	De Leon, Gian Carlo S.	2,741,378	0.7156%
7.	De Leon, Leonard Frederick S.	2,598,334	0.6782%
8.	PCD Nominee Corp. (Non-Filipino)	2,565,314	0.6696%
9.	De Leon, Alvin Benjamin S.	2,437,887	0.6363%
10.	De Leon, Kevin Anthony S.	2,407,964	0.6285%
11.	Go, James (c/o Mr. Olayer)	298,823	0.0780%
12.	Chua, Gabriel	159,998	0.0418%
13.	Chua, Josephine T.	129,252	0.0337%
14.	Que, Liong H.	68,062	0.0178%
15.	Choa, Johnny K.	64,843	0.0169%
16.	Choa, Victoria K.	61,875	0.0162%
17.	Ty, Alejandro	57,345	0.0150%
18.	Cheng, Berck Y.	45,000	0.0117%
19.	Sy, Victor Gan	40,975	0.0107%
20.	Perez, Ma. Georgina V.	39,866	0.0104%

#### Minimum Public Ownership

As of March 31, 2019 and December 31, 2018, the public ownership of the Bank was 10.57% and 15.66%, respectively. Of the total shares issued, 2.60 million shares or 0.68% and 1.63 million shares or 0.68% represents foreign ownership as of March 31, 2019 and December 31, 2018, respectively.

<sup>\*</sup> Includes 185,184,113 shares lodged with PCD Nominee Corp.
\*\* Net of 185,184,113 shares owned by Metropolitan Bank & Trust Company and 17 shares owned by Arthur V. Ty

#### 3. Dividends and Dividend Policy

Dividends to be paid in cash are subject to the approval by a majority of the Board of Directors. Dividends to be paid in the form of stocks require the approval of a majority of the Board and the approval of shareholders representing no less than two-thirds of the Bank's outstanding capital stock.

Consistent with SEC rules, cash dividends declared by the Bank must have a record date of not less than 10 business days but not more than 30 business days from the date the cash dividends are declared/approved by the Board. With respect to stock dividends, the record date is at least 10 business days or more than 30 business days from the date of the stockholders' approval. However, the set record date should not be less than 10 business days after the Philippine Stock Exchange (PSE) has received the notice of declaration of stock dividend. BSP regulations have since allowed banks to fix the record date and payment date on the date of dividend declaration, and pay such dividends without prior BSP approval, with the exception of banks with major supervisory concerns. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the corresponding record date is to be fixed by the SEC.

Unless approved via majority vote of the Board of Directors at a different rate depending on the Bank's earnings/results of operations, cash flow, financial condition and other factors or otherwise restricted/prohibited from declaring/paying dividends, the Bank regularly declares out of its unrestricted retained earnings and pays cash dividends at a payout ratio of \$\mathbb{P}3.00\$ per share per annum or \$\mathbb{P}0.75\$ per share per quarter, provided that the regulatory requirements of both the SEC and the BSP are complied with. Circumstances which could restrict the payment of cash dividends include, but are not limited to, when the Bank undertakes major projects and developments requiring substantial cash expenditures or when it is restricted from paying cash dividends by its loan covenants.

Provided likewise that the Bank is not restricted/prohibited from declaring/paying dividends and that all such regulatory requirements are complied with, the Bank may also declare out of its unrestricted retained earnings and pay out special cash dividends (on top of its regular quarterly cash dividends) at such rate as may also be approved via majority vote of the Board of Directors.

The aggregate amount of quarterly cash dividends declared by the Bank in 2018 stood at ₱720.8 million. Details are shown under Note 21 of the Audited Financial Statements section.

## **Dividends Paid and Proposed**

Details of the Bank's dividend distributions as approved by the Bank's BOD and the BSP follow:

	Cash Dividends	Cash Dividends		
Date of declaration	Per share	Total amount	Record date	Payment date
January 19, 2016	₽0.75	₱180,189,368	February 1, 2016	February 19, 2016
April 26, 2016	0.75	180,189,368	May 11, 2016	May 26, 2016
July 22, 2016	0.75	180,189,368	August 8, 2016	August 22, 2016
October 21, 2016	0.75	180,189,368	November 9, 2016	November 21, 2016
January 24, 2017	0.75	180,189,368	February 10, 2017	February 24, 2017
April 24, 2017	0.75	180,189,368	May 10, 2017	May 24, 2017
July 27, 2017	0.75	180,189,368	August 11, 2017	August 29, 2017
October 26, 2017	0.75	180,189,368	November 14, 2017	November 24, 2017
January 18, 2018	0.75	180,189,368	February 02, 2018	February 19, 2018
April 23, 2018	0.75	180,189,368	May 09, 2018	May 23, 2018
July 20, 2018	0.75	180,189,368	August 06, 2018	August 20, 2018
October 15, 2018	0.75	180,189,368	October 30, 2018	November 14, 2018
January 17, 2019*	0.75	287,332,062	February 1, 2019	February 18, 2019

<sup>\*</sup> On November 28, 2018, the Exchange approved the application of the Bank for the listing of additional 142,856,925 common shares to cover the Bank's 1:1.68177 stock rights offering at an offer price of ₱56.0 per share or additional capital of ₱8.0 billion. As of January 15, 2019, the Bank has complied with all applicable listing requirements of the Exchange.

No unregistered securities were sold or offered for sale by the Bank for the year 2018.

# Item 6. Management's Discussion and Analysis or Plan of Operations

The audited financial statements of the Bank are presented in Exhibit 4 as an attachment to this report. Details of the Bank's financial statements as of and for the years ended December 31, 2018, 2017 and 2016 are presented below.

# PHILIPPINE SAVINGS BANK

# STATEMENTS OF CONDITION

		December 31		Amount	%	Amount	%
	2018	2017	2016	2018	vs 2017	2017 vs	2016
ASSETS							
Cash and Other Cash Items	₽3,776,087,269	₱2,596,872,801	₱2,778,009,185	₱1,179,214,468	45.41%	₱(181,136,384)	-6.52%
Due from Bangko Sentral ng Pilipinas	15,156,184,418	15,265,387,772	13,986,784,696	(109,203,354)	-0.72%	1,278,603,076	9.14%
Due from Other Banks	1,682,806,080	1,508,489,309	1,838,630,022	174,316,771	11.56%	(330,140,713)	-17.96%
Interbank Loans Receivable and Securities Purchased Under							
Resale Agreements	1,891,820,000	1,842,023,049	3,254,311,599	49,796,951	2.70%	(1,412,288,550)	-43.40%
Fair Value Through Profit or Loss (FVTPL) Investments	10,107,022	366,235,689	1,360,792,147	(356,128,667)	-97.24%	(994,556,458)	-73.09%
Financial Assets at Fair Value Through Other Comprehensive							
Income (FVOCI)	12,931,601,524	_	_	12,931,601,524	0.00%	_	_
Available-for-Sale Investments	_	16,925,485,941	13,115,812,858	(16,925,485,941)	-100.00%	3,809,673,083	29.05%
<b>Investment Securities at Amortized Cost</b>	35,646,765,264	_	_	35,646,765,264	0.00%	_	_
Held-to-Maturity Investments	_	29,473,724,384	23,156,886,629	(29,473,724,384)	-100.00%	6,316,837,755	27.28%
Loans and Receivables	156,260,362,775	144,964,513,221	127,221,847,151	11,295,849,554	7.79%	17,742,666,070	13.95%
Investment in a Joint Venture	691,425,681	607,162,821	727,176,484	84,262,860	13.88%	(120,013,663)	-16.50%
Property and Equipment	2,257,379,905	2,480,012,354	2,667,170,455	(222,632,449)	-8.98%	(187,158,101)	-7.02%
Investment Properties	4,036,317,716	3,930,317,479	3,861,708,308	106,000,237	2.70%	68,609,171	1.78%
Deferred Tax Assets	1,327,667,084	1,429,327,369	1,300,724,234	(101,660,285)	-7.11%	128,603,135	9.89%
Goodwill and Intangible Assets	655,446,833	714,924,056	505,165,868	(59,477,223)	-8.32%	209,758,188	41.52%
Other Assets	1,405,320,467	1,219,566,379	1,078,083,056	185,754,088	15.23%	141,483,323	13.12%
	₽237,729,292,038	₱223,324,042 <mark>,624</mark>	₽196,853,102,692	₱14,405,249,414	6.45%	₱26,470,939,932	13.45%

(Forward)

		December 31	-	Amount	%	Amount	%
	2018	2017	2016	2018 v	s 2017	2017 v	/s 2016
LIABILITIES AND EQUITY							
Liabilities							
Deposit Liabilities							
Demand	<b>₽20,367,043,344</b>	₱19,112,561,892	₱15,339,143,653	₱1,254,481,452	6.56%	₱3,773,418,239	24.60%
Savings	33,399,725,991	30,383,783,001	27,236,228,764	3,015,942,990	9.93%	3,147,554,237	11.56%
Time	138,525,888,196	136,042,056,714	115,811,946,185	2,483,831,482	1.83%	20,230,110,529	17.47%
Long-term Negotiable Certificates of Deposits	8,395,281,852	3,375,000,000		5,020,281,852	148.75%	3,375,000,000	100.00%
	200,687,939,383	188,913,401,607	158,387,318,602	11,774,537,776	6.23%	30,526,083,005	19.27%
Bills Payable	2,968,567,431	1,492,418,518	6,093,796,533	1,476,148,913	98.91%	(4,601,378,015)	-75.51%
Subordinated Notes	2,981,673,382	2,978,997,695	5,975,732,110	2,675,687	0.09%	(2,996,734,415)	-50.15%
Treasurer's, Cashier's and Manager's Checks	1,615,520,188	2,213,869,703	1,760,505,822	(598,349,515)	-27.03%	453,363,881	25.75%
Accrued Taxes, Interest and Other Expenses	2,014,522,713	1,658,423,304	1,193,816,372	356,099,409	21.47%	464,606,932	38.92%
Financial Liabilities at FVPL	2,895,073	_	65,316,678	2,895,073	0.00%	(65,316,678)	-100.00%
Income Tax Payable	637,607	375,277	466,880	262,330	69.90%	(91,603)	-19.62%
Other Liabilities	3,063,388,051	3,673,232,353	3,338,477,499	(609,844,302)	-16.60%	334,754,854	10.03%
	213,335,143,828	200,930,718,457	176,815,430,496	12,404,425,371	6.17%	24,115,287,961	13.64%
Equity							
Common Stock	2,402,524,910	2,402,524,910	2,402,524,910	_	0.00%	_	0.00%
Capital Paid in Excess of Par Value	2,818,083,506	2,818,083,506	2,818,083,506	_	0.00%	_	0.00%
Surplus Reserves	1,035,899,409	1,035,402,901	1,035,275,317	496,508	0.05%	127,584	0.01%
Surplus	19,391,850,112	17,097,046,504	15,163,512,433	2,294,803,608	13.42%	1,933,534,071	12.75%
Fair Value Reserves on Financial Assets at FVOCI	(782,896,279)	_	_	(782,896,279)	0.00%	_	0.00%
Net Unrealized Loss on Available-for-Sale Investments	_	(411,510,218)	(842,908,364)	411,510,218	-100.00%	431,398,146	-51.18%
Remeasurement Losses on Retirement Plan	(470,611,677)	(545,392,541)	(541,701,193)	74,780,864	-13.71%	(3,691,348)	0.68%
Equity in Remeasurement Gains on Retirement Plan of a Joint	(,,)	(	(- ,, ,)	. , ,000		(- ) )- (-)	
Venture	3,131,435	1,245,144	1,443,599	1,886,291	151.49%	(198,455)	-13.75%
<b>Cumulative Translation Adjustment</b>	(3,833,206)	(4,076,039)	1,441,988	242,833	-5.96%	(5,518,027)	-382.67%
<u> </u>	24,394,148,210	22,393,324,167	20,037,672,196	2,000,824,043	8.93%	2,355,651,971	11.76%
		₱223,324,042,624		₱14,405,249,414	6.45%	₽26,470,939,932	13.45%

# PHILIPPINE SAVINGS BANK

# STATEMENTS OF INCOME

	Years Ended December 31		Amount	%	Amount	%	
	2018	2017	2016	2018 v	s 2017	2017 v	rs 2016
INTEREST INCOME							
Loans and receivables	₽14,268,805,623	₱12,477,133,237	₱11,066,862,854	₱1,791,672,386	14.36%	₱1,410,270,383	12.74%
Financial assets at FVOCI/AFS investments and investment							
securities at amortized cost/HTM investments	1,985,357,651	1,773,020,358	1,263,277,990	212,337,293	11.98%	509,742,368	40.35%
Interbank loans receivable and securities purchased under							
resale agreements	89,723,370	61,037,150	61,530,255	28,686,220	47.00%	(493,105)	-0.80%
Due from Bangko Sentral ng Pilipinas	16,662,587	179,406,826	13,905,374	(162,744,239)	-90.71%	165,501,452	1190.20%
FVTPL investments	9,088,886	50,570,958	84,671,137	(41,482,072)	-82.03%	(34,100,179)	-40.27%
Due from other banks	4,338,859	2,608,271	2,222,421	1,730,588	66.35%	385,850	17.36%
	16,373,976,976	14,543,776,800	12,492,470,031	1,830,200,176	12.58%	2,051,306,769	16.42%
INTEREST EXPENSE							
Deposit liabilities	4,818,493,359	3,214,665,720	2,409,979,204	1,603,827,639	49.89%	804,686,516	33.39%
Subordinated notes	167,675,686	191,058,261	361,766,713	(23,382,575)	-12.24%	(170,708,452)	-47.19%
Bills payable	55,857,635	58,953,437	56,801,997	(3,095,802)	-5.25%	2,151,440	3.79%
	5,042,026,680	3,464,677,418	2,828,547,914	1,577,349,262	45.53%	636,129,504	22.49%
NET INTEREST INCOME	11,331,950,296	11,079,099,382	9,663,922,117	252,850,914	2.28%	1,415,177,265	14.64%
Service fees and commission income	1,721,745,423	1,470,202,440	1,226,015,157	251,542,983	17.11%	244,187,283	19.92%
Service fees and commission expense	96,107,664	94,428,291	89,667,951	1,679,373	1.78%	4,760,340	5.31%
NET SERVICE FEES AND COMMISSION INCOME	1,625,637,759	1,375,774,149	1,136,347,206	249,863,610	18.16%	239,426,943	21.07%
OTHER OPERATING INCOME (CHARGES)							
Gain on foreclosure and sale of investment properties - net	421,975,957	348,813,362	364,392,867	73,162,595	20.97%	(15,579,505)	-4.28%
Gain on foreclosure and sale of chattel mortgage properties - net	232,063,012	584,947,874	351,721,775	(352,884,862)	-60.33%	233,226,099	66.31%
Trading and securities gains (losses) - net	(133,297,506)	(65,237,826)	509,665,576	(68,059,680)	104.33%	(574,903,402)	-112.80%
Foreign exchange gain - net	88,032,388	56,483,920	23,992,498	31,548,468	55.85%	32,491,422	135.42%
Gain on sale of property and equipment	7,918,569	1,731,001	2,639,304	6,187,568	357.46%	(908,303)	-34.41%
Miscellaneous	624,299,435	507,510,359	426,147,878	116,789,076	23.01%	81,362,481	19.09%
	1,240,991,855	1,434,248,690	1,678,559,898	(193,256,835)	-13.47%	(244,311,208)	-14.55%
TOTAL OPERATING INCOME	14,198,579,910	13,889,122,221	12,478,829,221	309,457,689	2.23%	1,410,293,000	11.30%

(Forward)

	Years Ended December 31		Amount	%	Amount	%	
	2018	2017	2016	2018 vs	s 2017	2017 v	s 2016
OTHER EXPENSES							
Compensation and fringe benefits	₽3,363,828,408	₽3,260,605,852	₽2,922,900,798	₱103,222,556	3.17%	₽337,705,054	11.55%
Provision for credit and impairment losses	2,137,972,532	2,270,178,805	2,222,503,257	(132,206,273)	-5.82%	47,675,548	2.15%
Taxes and licenses	1,627,741,446	1,268,907,979	1,058,437,943	358,833,467	28.28%	210,470,036	19.88%
Occupancy and equipment-related costs	763,766,590	740,050,501	710,941,317	23,716,089	3.20%	29,109,184	4.09%
Depreciation	622,182,083	635,436,103	557,648,750	(13,254,020)	-2.09%	77,787,353	13.95%
Security, messengerial and janitorial services	493,737,524	477,533,030	383,670,587	16,204,494	3.39%	93,862,443	24.46%
Amortization of intangible assets	159,089,068	135,432,343	111,160,451	23,656,725	17.47%	24,271,892	21.84%
Miscellaneous	2,140,897,722	2,251,333,506	1,876,476,264	(110,435,784)	-4.91%	374,857,242	19.98%
	11,309,215,373	11,039,478,119	9,843,739,367	269,737,254	2.44%	1,195,738,752	12.15%
INCOME BEFORE SHARE IN NET INCOME OF A JOINT							
VENTURE AND INCOME TAX	2,889,364,537	2,849,644,102	2,635,089,854	39,720,435	1.39%	214,554,248	8.14%
SHARE IN NET INCOME OF A JOINT VENTURE	82,376,569	71,836,533	35,466,690	10,540,036	14.67%	36,369,843	102.55%
INCOME BEFORE INCOME TAX	2,971,741,106	2,921,480,635	2,670,556,544	50,260,471	1.72%	250,924,091	9.40%
PROVISION FOR (BENEFIT FROM) INCOME TAX							
Current	381,369,781	394,082,636	295,879,413	(12,712,855)	-3.23%	98,203,223	33.19%
Deferred	(71,774,541)	(127,021,129)	(76,166,179)	55,246,588	-43.49%	(50,854,950)	66.77%
	309,595,240	267,061,507	219,713,234	42,533,733	15.93%	47,348,273	21.55%
NET INCOME	₽2,662,145,866	₽2,654,419,128	₽2,450,843,310	₽7,726,738	0.29%	₱203,575,818	8.31%
Basic/Diluted Earnings Per Share	₽11.08	₽11.05	₽10.20	·	·	·	

#### A. Plan of Operation

The core business of PSBank is focused on expansion of the consumer business by growing its retail deposit and consumer loans, including small and medium enterprises, through various channels.

The bank has a network of 250 branches and 575 ATMs strategically located nationwide. In addition, PSBank has been growing its digital ecosystem for its banking services with the aim of making things simple for its customers and enhancing their banking experience at every encounter.

#### B. Management's Discussion And Analysis

#### **Analysis of Statements of Condition**

#### As of December 31, 2018 and 2017

The Bank's Total Assets for the year ended December 31, 2018 stood at ₱237.73 billion. This is 6.45% or ₱14.41 billion higher compared to the December 2017 level of ₱223.32 billion due to the continued expansion of its loan portfolio and investment securities.

Loans and Receivables, net of allowance and unearned interest and discounts, representing 65.73% of total assets was higher by 7.79% to ₱156.26 billion from ₱144.96 billion in 2017. Auto Loans increased by ₱5.55 billion to ₱87.86 billion in 2018 from ₱82.32 billion last year. Mortgage Loans also climbed to ₱49.58 billion in 2018 from ₱45.96 billion in 2017.

Cash and Other Cash Items increased by ₱1.18 billion or 45.41% to ₱3.78 billion from ₱2.60 billion. Due from Other Banks also increased by ₱174.32 million or 11.56% compared to last year's level of ₱1.51 billion. Meanwhile, Due from BSP went down by ₱109.20 million to ₱15.16 billion from ₱15.27 billion in 2017.

Interbank Loans Receivable and Securities Purchased under Resale Agreements (SPURA) rose by ₱49.80 million or 2.70% to ₱1.89 billion from ₱1.84 billion in 2017 due to the increase in overnight and term placements with BSP as of December 31, 2018.

As of December 31, 2018, Investment Securities at Amortized Cost representing 14.99% of total assets was recorded at ₱35.65 billion. On the other hand, Held-to-Maturity (HTM) Investments stood at ₱29.47 billion as of December 31, 2017.

Financial Assets at Fair Value through Other Comprehensive Income (FVOCI) representing 5.44% of total assets amounted to ₱12.93 billion as of December 31, 2018 and Available-for-Sale (AFS) Investments was recorded at ₱16.93 billion as of December 31, 2017.

Financial Assets at Fair Value through Profit or Loss (FVTPL) stood at ₱10.11 million as of December 31, 2018 under PFRS 9.

These investments securities represent 20.44% of total assets as of December 31, 2018.

As results of adoption of the classification and measurement requirements of PFRS 9 effective January 01, 2018, the Bank classified debt securities held under AFS investments as of December 31, 2017 as either at amortized cost for securities belonging to portfolios managed under Investment Securities at Amortized Cost business model or FVOCI belonging to portfolios managed under a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. On the other hand, debt securities held under HTM investments as of December 31, 2017, the Bank classified them as either Investment Securities at Amortized Cost business model, at FVOCI or at FVTPL.

Investment in a Joint Venture increased by ₱84.26 million or 13.88% to ₱691.43 million from ₱607.16 million, due to the recognition of PSBank's share in the net earnings of Sumisho Motor Finance Corporation (SMFC), which is a joint venture between PSBank and Sumitomo Corporation.

On August 9, 2017, the Bank signed a Sale and Purchase Agreement ('SPA') to sell 2.0 million shares or 10.00% ownership in SMFC to GT Capital Holdings, Inc. (GT Capital), a related party, for ₱190.0 million or ₱95.0 per share. The price of the transaction was based on an independent valuation report which was subjected to a third party fairness opinion. As a result of the sale, the Bank's ownership interest in SMFC was reduced from 40.00% to 30.00%.

Property and Equipment decreased by 8.98% or ₱222.63 million to ₱2.26 billion as of December 31, 2018 from ₱2.48 billion as of December 31, 2017. On the other hand, Investment Properties increased by 2.70% to ₱4.04 billion from ₱3.93 billion.

Deferred Tax Assets declined by ₱101.66 million to ₱1.33 billion as of December 31, 2018.

Goodwill and Intangible Assets including software cost and license fees went down by 8.32% or ₱59.48 million to ₱655.45 million from ₱714.92 million posted last year. Other Assets increased by 15.23% or ₱185.75 million to ₱1.41 billion from ₱1.22 billion last year.

The Bank's deposits representing 94.07% of total liabilities was higher by 6.23% or ₱11.77 billion to ₱200.69 billion from ₱188.91 billion posted in December 2017. Demand deposits and Savings Deposits improved by 6.56% and 9.93%, respectively to ₱20.37 billion and ₱33.40 billion, respectively. Time Deposits went up by 1.83% or ₱2.48 billion to ₱138.53 billion.

In August 2018, the Bank successfully issued its Long Term Negotiable Certificate of Time Deposits (LTNCTD) with an aggregate principal amount of ₱5.08 billion due on February 9, 2024, with fixed interest rate of 5.0% per annum. As of December 31, 2018, LTNCTD, net of issuance cost amounted ₱8.40 billion.

Subordinated Notes, net of debt issuance cost amounted to \$\frac{2}{2}.98\$ billion. The Tier II Notes issued in May 2014 qualified as Tier II capital in the BSP's revised risk-based capital adequacy framework in line with BASEL III standards. The issuance has a loss absorption feature to conform with BASEL III requirements. PSBank has an issuer rating of PRS Aaa (corp.) from Philratings.

On December 10, 2018, the Bank issued its Medium term fixed rate notes (MTFN) amounting to ₱3.0 billion with a tenor of one (1) year and six (6) months and due on June 10, 2020 with interest rate of 7.07% per annum payable quarterly. As of December 31, 2018, Bills Payable representing MTFN, net of debt issuance cost amounted to ₱2.97 billion.

Financial Liabilities at FVTPL stood at ₱2.90 million as of December 31, 2018. Accrued Taxes, Interest and Other Expenses increased by ₱356.10 million or 21.47% to ₱2.01 billion.

Treasurer's, Cashier's and Manager's Checks decreased by 27.03% to ₱1.62 billion from ₱2.21 billion last year. Income tax payable was higher at ₱0.64 million versus ₱0.38 million a year-ago. Meanwhile, Other Liabilities which include Accounts Payables, Withholding tax payables and Net Retirement Liability were lower at ₱3.06 billion from ₱3.67 billion.

As of December 31, 2018, Capital funds stood at ₱24.39 billion, 8.93% higher than last year's level of ₱22.39 billion due to the higher net income booked during the year and effect of the adoption of PFRS 9.

Fair Value Reserves on Financial Assets at FVOCI amounted to \$\mathbb{P}782.90\$ million in December 2018.

As of December 31, 2018 Capital adequacy Ratio (CAR) was at 13.88%. This is above the minimum regulatory requirement of 10%. The Bank recorded loss on 'Cumulative Translation Adjustment' under equity amounting to ₱3.83 million, 5.96% lower against December 31, 2017 of ₱4.08 million.

The Bank recorded Remeasurement Losses on Retirement Plan of ₱470.61 million in December 2018. On the other hand, the Bank's share in the Remeasurement Gains on Retirement Plan of its joint venture was posted at ₱3.13 million from ₱1.25 million in December 2017.

Meanwhile Return on Average Equity (ROAE) decreased to 11.38% in 2018 versus 12.51% in 2017. Return on Average Assets (ROAA) also decreased to 1.15% in 2018 from 1.26% in 2017.

#### As of December 31, 2017 and 2016

The Bank's total assets for the year ended December 31, 2017 stood at ₱223.32 billion. This was 13.45% better than the December 2016 level of ₱196.85 billion. Significant year-on-year increase was due to growth in loan portfolio and investment securities.

Loans and Receivables, net of allowance and unearned interest discounts, representing 64.91% of total assets increased by 13.95% to ₱144.96 billion from ₱127.22 billion. Auto Loans increased by ₱14.27 billion to ₱82.32 billion in 2017 from ₱68.41 billion last year. Mortgage Loans also climbed to ₱45.96 billion in 2017 from ₱43.39 billion in 2016.

Due from BSP representing 6.84% of total assets increased by ₱1.28 billion or 9.14% to ₱15.27 billion from ₱13.99 billion in December 2017 due to higher reserve volume in 2017 amounting to ₱13.9 billion versus ₱12.0 billion in 2016. On the other hand, Interbank Loans Receivable and Securities Purchased under Resale Agreements (SPURA) declined by ₱1.41 billion or 43.40% from last year.

Available-for-Sale Investments went up by ₱3.81 billion to ₱16.93 billion from ₱13.12 billion in 2016. Held-to-Maturity (HTM) investments also rose to ₱29.47 billion from ₱23.16 billion in 2016 while Fair Value through Profit or Loss (FVTPL) decreased by ₱994.56 million to ₱366.24 million.

Deferred Tax Assets rose by 9.89% to \$\mathbb{P}1.43\$ billion from \$\mathbb{P}1.30\$ billion in 2016 due to recognition of deferred tax benefits from the loan-loss provisioning during the year.

Investment Properties increased by 1.78% to ₱3.93 billion as of December 2017 due to higher foreclosures of real estate properties. Property and Equipment decreased by 7.02% or ₱187.16 million to ₱2.48 billion due to higher depreciation.

The Bank's deposit level comprising of 94.02% of total liabilities grew by 19.27% or ₱30.53 billion to ₱188.91 billion from ₱158.39 billion recorded in 2016. Time Deposits were higher by 17.47% or ₱20.23 billion to ₱136.04 billion. Likewise, Demand Deposits increased by 24.60% to ₱19.11 billion from ₱15.34 billion in 2016 while Savings Deposits rose by 11.56% to ₱30.38 billion.

On December 8, 2016, the BSP authorized the Bank to issue LTNCDs up to ₱10.0 billion through one or multiple tranches over a period of one year. On January 30, 2017, the Bank issued the first tranche of LTNCDs amounting to ₱3.375 billion due on April 30, 2022 with fixed interest rate of 3.50% per annum payable quarterly.

As of December 31, 2017, Bills Payable representing Interbank Borrowing and Securities Sold under Repurchase Agreement (SSURA) amounted to ₱1.49 billion.

The Tier II Notes, net of debt issuance cost was recorded at ₱2.98 billion in December 2017, 50.15% or ₱3.0 billion lower than the 2016 year-end level of ₱5.98 billion as the Bank exercised the call option of its ₱3.0 billion Tier 2 Notes issued in 2012. The Tier II Notes issued in May 2014 qualified as Tier II capital in the BSP's revised risk-based capital adequacy framework in line with BASEL III standards.

Treasurer's, Cashier's and Manager's Checks increased by 25.75% to ₱2.21 billion from ₱1.76 billion last year. Other Liabilities increased to ₱3.67 billion from ₱3.34 billion.

As of December 31, 2017, the Bank's Capital stood at ₱22.39 billion, 11.76% better than the ₱20.04 billion level in 2016. Mark-to-market losses on Available-for-Sale Investments were recorded at ₱411.51 million in December 31, 2017 versus ₱ 842.91 million last year. Meanwhile, the Bank recorded Remeasurement Losses of ₱545.39 million on its Retirement Plan in 2017 due to losses on return on plan assets.

As of end of 2017, Total Capital Adequacy Ratio (CAR) was at 13.87%, this is above the minimum regulatory requirement of 10%. As of December 31, 2017, the Bank recorded a loss on its 'Cumulative Translation Adjustment' under equity amounting to ₱4.08 million from ₱1.44 million Cumulative Translation Adjustment gain last year.

Meanwhile, Return on Average Equity (ROAE) improved to 12.51% in 2017 versus 12.50% in 2016. Return on Average Assets (ROAA) also decreased to 1.26% in 2017 from 1.34% in 2016.

#### **Analysis of Results of Operations**

#### For the years ended December 31, 2018 and 2017

The Bank registered a net income after tax of ₱2.66 billion higher than the ₱2.65 billion recorded for the same period last year.

Total Interest Income increased by 12.58% or ₱1.83 billion, better than the ₱14.54 billion recorded last year.

Interest income on Loans and Receivables showed a 14.36% improvement or an increase of ₱1.79 billion. Interest income on Investment Securities went up to ₱1.99 billion from ₱1.82 billion due to higher investment portfolios in 2018. Meanwhile, Interest earned from Interbank Loans Receivable and SPURA increased by 47.00% or ₱28.69 million to ₱89.72 million versus ₱61.04 million in 2017. Interest earned from deposits with BSP slid by ₱162.74 million or 90.71% while interest income from other banks was up by 66.35% to ₱4.34 million.

Interest Expense on the Bank's deposit liabilities increased by 49.89% to ₱4.82 billion compared to ₱3.21 billion during the same period last year due to higher cost of funds in 2018 and overall rise in total deposit in 2018 by 6.23%. Interest Expense on Subordinated Notes decreased by ₱23.38 million to ₱167.68 million from ₱191.06 million in 2017. This was due to the redemption of the Bank's ₱3 Billion Unsecured Subordinated (Tier 2) Notes issued in 2012 last February 2017.

The Bank also posted \$25.86 million Interest Expense on Bills Payable in 2018 from \$25.85 million in 2017.

In 2018, Net Interest Income rose by 2.28% to ₱11.33 billion from ₱11.08 billion in 2017.

Net Service Fees and Commission Income increased by 18.16% to ₱1.63 billion from ₱1.38 billion in 2017.

Other Operating Income was lower in 2018 compared with previous year due to lower net gain on foreclosure and sale of chattel mortgage properties in 2018. As a result, Other Operating Income slid by 13.47% to ₱1.24 billion. Also, the Bank registered a net trading and securities loss of ₱133.30 million in 2018.

The Bank recorded a net gain on foreclosure and sale of investment properties amounting to ₱421.98 million, ₱73.16 million higher compared with the ₱348.81 million during the same period last year. On the other hand, net gain on foreclosure and sale of chattel mortgage properties decreased by ₱352.88 million to ₱232.06 million from ₱584.95 million in 2017.

Income from the sale of property and equipment in 2018 was higher at ₱7.92 million versus ₱1.73 million in 2017.

Foreign Exchange gain was posted at ₱88.03 million from ₱56.48 million. Miscellaneous Income was higher by ₱116.79 million to ₱624.30 million from ₱507.51 million during the same period last year.

Other Operating Expenses, excluding provision for impairment, increased by 4.58% to \$9.17 billion from the year ago level of \$8.77 billion. In line with the Bank's thrust to further strengthen its balance sheet the Bank set aside a total of \$2.14 billion provisions for credit and impairment losses in 2018.

Occupancy and equipment-related costs increased by 3.20% to ₱763.77 million from ₱740.05 million. Amortization of Software Cost increased by 17.47% to ₱159.09 million. On the other hand, Depreciation and amortization of Bank's properties and leasehold improvements were down to ₱622.18 million from ₱635.44 million. Taxes and Licenses increased by 28.28% or ₱1.63 billion due to higher Documentary Stamp and gross receipt taxes paid in 2018. Meanwhile, Compensation and Fringe Benefits went up by 3.17% to ₱3.36 billion Miscellaneous Expenses went down by 4.91% to ₱2.14 billion due to lower insurance and advertising expenses. Security, messengerial, and janitorial services were recorded at ₱493.74 million.

The Bank also recorded income from its investment in Sumisho Motor Finance Corporation (SMFC) amounting to ₱82.38 million in 2018. This was higher by 14.67% versus the same period last year.

#### For the years ended December 31, 2017 and 2016

The Bank registered a net income after tax of ₱2.65 billion or 8.31% higher than the ₱2.45 billion recorded for the same period last year. The increase in net income was due to higher core income in 2017 versus 2016.

Total Interest Income increased by 16.42% or ₱2.05 billion, better than the ₱12.49 billion recorded last year.

Interest income on Loans and Receivables showed a 12.74% improvement or an increase of ₱1.41 billion. On the other hand, Interest Income on Investment Securities increased to ₱1.82 billion from ₱1.35 billion due to higher investment portfolios in 2017. Meanwhile, Interest earned from Interbank Loans Receivable and SPURA declined by ₱0.49 million to ₱61.04 million from ₱61.53 million. Interest earned from deposits with BSP was higher by ₱165.50 million to ₱179.41 million while interest income from other banks also improved by 17.36% to ₱2.61 million.

Interest Expense on deposit liabilities increased by 33.39% to ₱3.21 billion with overall rise in total deposits in 2017 by 19.27%. Meanwhile, interest Expense on Tier 2 Unsecured Subordinated Notes declined to ₱191.06 million from ₱361.77 million in 2016. This was due to the redemption of the Bank's ₱3 billion Unsecured Subordinated Notes (Tier 2) notes issued in 2012 last February 2017.

The Bank recorded ₱58.95 million in Interest Expense on Bills Payable in 2017, ₱2.15 million higher compared to last year.

In 2017, Net Interest Income rose by 14.64% to ₱11.08 billion from ₱9.66 billion in 2016.

Net Service Fees and Commission Income increased by 21.07% to ₱1.38 billion from ₱1.14 billion in 2016.

Other Operating Income was lower in 2017 compared with previous year due to higher trading gains recorded in 2016. As a result, Other Operating Income slid by 14.55% to ₱1.43 billion. Also, the Bank registered a net trading loss of ₱65.24 million in 2017 compared to the ₱509.67 million in trading gains in 2016.

The Bank recorded a net gain on foreclosure and sale of chattel mortgage amounting to ₱584.95 million, ₱233.23 million higher compared with the ₱351.72 million during the same period last year. On the other hand, net gain on foreclosure and sale of investment properties decreased by ₱15.58 million to ₱348.81 million from ₱364.39 million in 2016.

Income on sale of property and equipment in 2017 was lower at ₱ 1.73 million versus ₱2.64 million in 2016.

Foreign Exchange gain was posted at ₱56.48 million, an improvement from ₱23.99 million in 2016. Miscellaneous Income was higher by ₱81.36 million to ₱507.51 million from ₱426.15 million in 2016.

Other Operating Expenses, excluding provision for impairment, was up by 15.06% to ₱8.77 billion from ₱7.62 billion a year ago. Compensation and Fringe Benefits was posted at ₱3.26 billion while Occupancy and equipment-related costs increased by ₱29.11 million or 4.09% to ₱740.05 million.

Depreciation and amortization of Bank's properties and leasehold improvements were ₱635.44 million from ₱557.65 million in 2016. Meanwhile, security, messengerial and janitorial services were recorded at ₱477.53 million. Amortization of intangible assets was recorded at ₱135.43 million. Miscellaneous Expenses were higher by 19.98% at ₱2.25 billion from ₱1.88 billion last year. Taxes and Licenses went up by 19.88% compared to last year to ₱1.27 billion.

The Bank set aside ₱2.27 billion in provisions for impairment and credit losses.

The Bank recorded its share in the net income of its investments in Sumisho Motor Finance Corporation at ₱71.84 million from ₱35.47 million in the same period last year. This was higher by 102.55% versus the same period last year.

#### **Analysis of Financial Soundness**

		2018	2017	2016
Return on Average Equity	ROAE	11.38%	12.51%	12.50%
Return on Average Assets	ROAA	1.15%	1.26%	1.34%
Net Interest Margin on				
Average Earning Assets	NIM	5.79%	6.10%	6.17%
Earnings per share	EPS	₽11.08	₽11.05	₽10.20
Capital-to-Risk Assets Ratio	CAR	13.88%	13.87%	14.07%
Liquidity Ratio	LR	23.47%	20.70%	23.46%
Debt-Equity Ratio	DER	8.75:1	8.97:1	8.82:1
Asset-to-Equity Ratio	AER	9.75:1	9.97:1	9.82:1
Interest Rate Coverage Ratio	IRCR	1.59:1	1.84:1	1.94:1

#### 2018 vs. 2017 Comparative highlights on financial soundness

- a. Return on Average Equity (ROAE) decreased from 12.51% in 2017 to 11.38% in 2018. ROAE measures how well the Bank is using common shareholders' invested money. It is calculated by dividing the net income by the year-on-year average of the outstanding shareholders' equity.
- b. Return on Average Assets (ROAA) decreased to 1.15% in December 2018 from 1.26% in 2017. ROAA is calculated by dividing the net income by the year-on-year average of the outstanding total assets.
- c. Net Interest Margin on Average Earning Assets (NIM) went down from 6.10% in 2017 to 5.79% in 2018. NIM is calculated by dividing the net interest income by the average earning assets.
- d. Earnings per Share (EPS) improved to ₱11.08 in 2018 from ₱11.05 in 2017. EPS is the net profit the Bank has generated per common share. It is computed by dividing the net income by the weighted average number of outstanding common shares.
- e. Capital-to-Risk Assets Ratio (CAR) increased from 13.87% to 13.88% in 2018. CAR is the measure of the Bank's capital strength. It is calculated by dividing the qualified capital by risk-weighted assets as defined by the Bangko Sentral ng Pilipinas (BSP).
- f. Liquidity Ratio (LR) increased in 2018 at 23.47% compared to 20.70% in 2017 as excess funds were placed in higher yielding investment securities. LR measures the Bank's ability to meet its short-term liabilities. It is derived from dividing the current assets by current liabilities.
- g. Debt-to-Equity Ratio (DER) decreased to at 8.75:1 as of December 2018 versus 8.97:1 in 2017. DER measures the Bank's financial leverage. This is computed by dividing total liabilities by total stockholder's equity.
- h. Asset-to-Equity Ratio (AER) decreased to 9.75:1 in 2018 versus 9.97:1 in 2017. AER is computed by dividing the total assets by total shareholder's equity.
- i. Interest Rate Coverage Ratio (IRCR) decreased to 1.59:1 as of December 31, 2018 from 1.84:1 the same period last year. IRCR is a measure of the Bank's ability to meet its interest payments on outstanding debt. It is calculated by dividing the total earnings before interest and taxes over interest expense.

# 2017 vs. 2016 Comparative highlights on financial soundness

- a. Return on Average Equity (ROAE) increased from 12.50% in 2016 to 12.51% in 2017. ROAE measures how well the Bank is using common shareholders' invested money. It is calculated by dividing the net income by the year-on-year average of the outstanding shareholders' equity.
- b. Return on Average Assets (ROAA) decreased to 1.26% in December 2017 from 1.34% in 2016. ROAA is calculated by dividing the net income by the year-on-year average of the outstanding total assets.
- c. Net Interest Margin on Average Earning Assets (NIM) went down from 6.17% in 2016 to 6.10% in 2017. NIM is calculated by dividing the net interest income by the average earning assets.

- d. Earnings per Share (EPS) improved to ₱11.05 in 2017 from ₱10.20 in 2016. EPS is the net profit the Bank has generated per common share. It is computed by dividing the net income by the weighted average number of outstanding common shares.
- e. Capital-to-Risk Assets Ratio (CAR) decreased from 14.07% to 13.87% in 2017. CAR is the measure of the Bank's capital strength. It is calculated by dividing the qualified capital by risk-weighted assets as defined by the Bangko Sentral ng Pilipinas (BSP).
- f. Liquidity Ratio (LR) decreased in 2017 at 20.70% compared to 23.46% in 2016 as excess funds were placed in higher yielding investment securities. LR measures the Bank's ability to meet its short-term liabilities. It is derived from dividing the current assets by current liabilities.
- g. Debt-to-Equity Ratio (DER) increased to at 8.97:1 as of December 2017 versus 8.82:1in 2016. DER measures the Bank's financial leverage. This is computed by dividing total liabilities by total stockholder's equity.
- h. Asset-to-Equity Ratio (AER) increased to 9.97:1 in 2017 versus 9.82:1 in 2016. AER is computed by dividing the total assets by total shareholder's equity.
- i. Interest Rate Coverage Ratio (IRCR) decreased to 1.84:1 as of December 31, 2017 from 1.94:1 the same period last year. IRCR is a measure of the Bank's ability to meet its interest payments on outstanding debt. It is calculated by dividing the total earnings before interest and taxes over interest expense.

#### C. Key Variables and Other Qualitative and Quantitative Factors

#### **Liquidity**

PSBank manages its liquidity position to ensure that it has more than adequate funds to meet its obligations at any given time. The Bank monitors its daily liquidity and reserve position by determining inflows and outflows, short-term and long-term obligations, holdings and repayments. Short-term liquidity management identifies obligations and repayments in the next 12-months, aids in the determination of the securities trading strategy, and influences the Bank's pricing mechanism. On the other hand, long-term liquidity management covers maturing obligations and repayments of loans and investments beyond the next 12-months.

The level of liquid assets remained strong, exhibiting healthy growth in both placements with BSP/other banks and investments.

With the Bank's high capitalization, current liquidity position, strong deposit growth trend, continuing development of retail and corporate accounts, and prudent liquidity management, PSBank does not anticipate encountering any cash flow or liquidity problems in the next 12 months. It remains confident of its ability to meet its obligations and is committed to providing the necessary funding to support the projected loan growth, investment activities and expenditures for 2018.

The Bank also performs liquidity stress testing under various stress scenarios to ensure its ability to meet its funding obligations. The Bank has a Liquidity Contingency Funding Plan to anticipate and manage any funding crisis that may occur.

#### **Events that will Trigger Direct or Contingent Financial Obligation**

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are part of its lending and related businesses but due to their nature, may not be reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

Also, several suit and claims, in behalf or against the Bank in relation to its operations, including laborrelated cases are pending before the courts and quasi-judicial bodies. In the opinion of management, these suits and claims, if decided adversely, will not involve an amount having a material effect on the financial statements.

#### **Material Off-Balance Sheet Transactions, Arrangements and Obligations**

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

	2018	2017	2016
Trust department accounts	₽6,400,841,134	₽5,596,171,367	₱3,991,172,047
Swap forward exchange - sold	2,602,710,000	2,653,256,032	_
Stand-by credit lines	70,500,000	81,664,196	83,660,385
Late deposits/payments received	9,521,669	5,625,757	62,929,377
Items held for safekeeping	296,024	1,298,438	695,408
Spot foreign exchange contracts - sold	<del>-</del>	_	49,720,000
Others	124,429	519,297	472,843

None of these off-balance sheet transactions, arising in the ordinary course, either individually or in the aggregate, are expected to have a material adverse effect on the Bank's financial condition.

#### **Material Commitments for Capital Expenditures**

The Bank's capital expenditures in 2018 included expenses for fifteen (15) new on-site & off-site ATMs, upgrade of bank premises including infrastructure, furniture, fixtures and equipment, IT-related activities on systems and licenses. Capital expenditures were sourced from the Bank's capital.

#### Causes for Any Material Changes from Period to Period of Financial Statements

See previous discussion on Analysis of Statement of Condition and Discussion of Results of Operations.

#### **Known Trends, Events or Uncertainties or Seasonal Aspects**

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### **Changes in Accounting Policies and Disclosures**

The Bank applied, for the first time, the following applicable new and revised accounting standards. Unless otherwise indicated, these new and revised accounting standards have no impact to the Bank.

The accounting policies adopted are consistent with those of the previous financial year, except that the Bank has adopted the following new accounting pronouncements starting January 1, 2018:

#### New Standards

# PFRS 9, Financial Instruments

The Bank has adopted PFRS 9 effective January 1, 2018 using a modified retrospective approach. This approach allows the entity not to restate prior periods, however, adjustments are made at the beginning balance of the annual reporting period that includes the date of initial adoption. PFRS 9 replaces Philippine Accounting Standard (PAS 39), *Financial Instruments: Recognition and Measurement* and all previous versions of PFRS 9.

#### PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The Bank applied PFRS 15 on its revenue arrangements (e.g., service charges, trust fees and commissions) that are scoped in the new standard. The Bank has assessed that the effect of these changes is immaterial.

#### Amendments

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to PFRS 4, Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts
- Amendments to PAS 28, Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

#### **Item 7. Financial Statements**

Please refer to Exhibit 4 for the Bank's Management's Responsibility for Financial Statements for the years ended December 31, 2018, 2017 and 2016 and Exhibit 4 for the Audited Financial Statements as of December 31, 2018 and 2017, respectively.

#### **Independent Public Accountants**

SyCip Gorres Velayo & Co. (SGV & Co.), independent certified public accountants, audited the Bank's financial statements without qualification and in accordance with Philippine Standards on Auditing and has expressed its opinion on the fairness of presentation upon completion of its examination, in its report to the stockholders and Board of Directors.

The following table sets out the aggregate fees billed for each of the years ended December 31, 2018 and 2017 for professional services rendered by SGV & Co for the audit of the Bank's annual financial statements.

	2018	2017
Audit and Audit-Related Fees:		
Fees for services that are normally		
provided by the external auditor in		
connection with statutory and regulatory		
filings or engagements	<b>₽</b> 2,205,000*	₽2,587,200

<sup>\*</sup> Exclusive of 10% out-of-pocket expenses and (OPEs) and 12% value added tax (VAT).

# Tax and All Other Fees for Services of External Auditor

The Bank has engaged the services of external auditor for compliance, advice, planning and any other form of services during the last three (3) years. The collective fees for each year ended December 31, 2018, 2017 and 2016 amounted to \$\mathbb{P}4,468,800, \$\mathbb{P}8,495,200\$ and \$\mathbb{P}3,089,234, respectively.

#### Fees for Services of other Tax Consultant

The Bank also engaged the services of Du-Baladad and Associates for tax consultancy. The collective fees amounted to ₱891,352, ₱288,288 and ₱696,696 for 2018, 2017 and 2016, respectively.

#### Audit Committee's Approval Policies and Procedures for Above Services

As Metrobank subsidiary, the Bank adopted the Parent's policies and procedures on audit engagement contract for external auditors. The same was discussed and approved by the Audit Committee.

Included in the duties and responsibilities of the Audit Committee as provided for in the Audit Committee Charter are to recommend to the Board the appointment, re-appointment and dismissal of external auditors; to review and evaluate the external auditors' qualifications, performance, independence, and objectivity; and to review the external auditors' audit plan and scope among others.

The following are the members of Bank's Audit Committee:

Name	Position
Eduardo A. Sahagun, Independent Director	Chairman
Samson C. Lim, Independent Director	Member
Vicente R. Cuna, Jr., Director	Member

#### Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

SGV & Co. has acted as the Bank's external auditors since 1979. In compliance with the 5-year rotation requirement, the certifying partner from SGV and Co. is Miguel U. Ballelos, Jr. effective 2016. The Bank has no disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period.

The Bank intends to retain SGV as its external auditors for 2019. The external auditors are appointed annually by the registrant's Board of Directors during organizational meeting held immediately after the Annual Stockholders' Meeting.

# PART III. CONTROL AND COMPENSATION INFORMATION

# Item 9. Directors and Executive Officers of the Issuer

# A. Directors and Executive Officers

# **Directors**

The following are the Directors for 2018 - 2019:

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
Jose T. Pardo Chairman/ Independent Director	79	Filipino	<ul> <li>Present Involvements</li> <li>Chairman since Jan 2003/ Independent Director since May 2007, Philippine Savings Bank*</li> <li>Chairman and Independent Director, Philippine Seven Corporation* since 2015</li> <li>Chairman and Independent Director, Philippine Stock Exchange* since 2011</li> <li>Chairman and Independent Director, Securities Clearing Corporation of the Philippines since 2011</li> <li>Chairman and Independent Director, Bank of Commerce since 2003</li> <li>Independent Director, National Grid Corporation of the Philippines since 2009</li> <li>Independent Director, JG Summit Holdings, Inc.* since 2003</li> <li>Independent Director, ZNN Radio Veritas since 2006</li> <li>Independent Director, Monte Oro Grid Resources Corporation since 2015</li> <li>Independent Director, Synergy Grid and Development Philippines, Inc. (Non-Operating) since 2014</li> <li>Independent Director, League One Finance and Leasing Corporation since 2016</li> <li>Independent Director, Del Monte Philippines, Inc. since 2018</li> <li>Chairman, ECOP Council of Business Leaders since 2009</li> <li>Chairman, PCCI Council of Business Leaders since 2007</li> <li>Chairman, Philippine Business Center Inc. since 2011</li> <li>Past Experiences/ Positions Held</li> <li>Chairman, De La Salle University, Inc.</li> <li>Co-Chairman, De La Salle Philippines</li> </ul>	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
			<ul> <li>Chairman, EDSA People Power Commission</li> <li>President, Philippine Seven Corporation* (Philippine Area Licensee of 7- Eleven, USA)</li> <li>Chairman, Wenphil Corporation (Philippine Area Licensee of Wendy's, USA)</li> <li>Chairman, Asian Holdings Corporation</li> <li>President, Land and Housing Development Corporation</li> <li>Chairman, ABC Development Corporation (ABC-5)</li> <li>Chairman, Philippine Franchise Association</li> <li>Senior Vice-President, Bancom Group, Inc.</li> <li>Director, San Miguel Purefoods, Inc.</li> <li>Director, GMA Network Inc. (Channel 7)</li> <li>Director, Metropolitan Bank and Trust Company (Metrobank)</li> <li>Director, C.C. Unson Co., Inc. (Battery Manufacturing)</li> <li>Director, Mabuhay Philippine Satellite Corporation</li> <li>Director, Coca - Cola Bottlers</li> </ul>	
			Philippines, Inc.  Past experiences/ Positions held in Government Service  Cabinet Secretary, Department of Finance (DOF) from 2000 to 2001  Cabinet Secretary, Department of Trade and Industry (DTI) from 1998 to 1999  Governor for the Philippines, Asian Development Bank in 2000  Alternate Governor for the Philippines, International Monetary Fund in 2000  Governor, International Fund for Agricultural Development (IFAD) in 2000  Chairman, Committee on Privatization (COP) from 2000 to 2001  Chairman, Philippine Deposit Insurance Co. (PDIC) from 2000 to 2001  Chairman, Trade and Investment Development Corp. from 1998 to 1999  Vice Chairman, Economic Coordinating Council (ECC) from 1999 to 2000  Member, Bangko Sentral Monetary Board from 1998 to 2001	

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
			<ul> <li>Academic Qualifications</li> <li>Master's Degree in Business         Administration- First graduate under         the Harvard- DLSU Advisory         Program, De La Salle University         Manila, Philippines</li> <li>BS Commerce, Major in Accounting,         De La Salle University Manila,         Philippines</li> <li>Doctor of Science in Finance, Honoris         Causa De La Salle University, Manila         Philippines</li> <li>Honorary Doctorate, Academy of         Multi-Skills, United Kingdom</li> </ul>	
Arthur V. Ty Vice Chairman	52	Filipino	Present Involvements Vice Chairman, Philippine Savings Bank* since 2001 Chairman, Metropolitan Bank & Trust Company* since 2012 Vice Chairman/ Director, First Metro Investment Corporation since 2012 Director, Federal Land, Inc. since 2002 Chairman/ Director, Global Treasure Holdings Inc. since 2006 Chairman, Great Mark Resources Corp. since 2015 President/ Director, Horizon Royale Holdings, Inc. since 2000 Chairman, Metrobank Foundation, Inc. since 2018 President/ Director, Phil. Securities Corp. since 2005 Chairman, GT Capital Holdings Inc.* since 2016 Chairman/ Director, Grand Titan Capital Holdings, Inc. since 2007 President/ Chairman, Nove Ferum Holdings, Inc. since 2009 Chairman, Metropolitan Bank (China) Ltd. since 2010 Chairman, Ferum Cee Inc. since 2011 Chairman, GT Metro Foundation Inc. since 2010 Vice Chairman, AXA Philippines since 2017 Chairman / President, Milgen Holdings Inc. since 2016 Chairman, Manila Medical Services, Inc. since 2017  Past Experiences/ Positions Held President, Philippine Savings Bank* from 2000 to 2001 President, Metropolitan Bank & Trust	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years  Company* from 2006 to 2012  Treasurer, FMIC Equities, Inc. from 2001 to 2006  Chairman, First Metro Int'l Investment Corp. (Hong Kong) from 2006 to 2009  Vice Chairman/Director, Global Business Holdings from 2002 to 2006  Vice Chairman, Great Mark Resources Corp. from 2012 to 2015  Vice Chairman, Metropolitan Bank (Bahamas), Ltd. from 2006 to 2009  Director, Metrobank Card Corp. from 2002 to 2009  Senior Vice President, Metrobank Foundation, Inc. from 2003 to 2005	Relatives up to 4 <sup>th</sup> Civil degree
			<ul> <li>EVP /Director, Phil. Securities Corp. from 2001 to 2003</li> <li>Director, SMBC Metro Investment Corp. from 2001 to 2005</li> <li>Director, Lepanto Consolidated Mining Company from 1997 to 2003</li> <li>Director, Baywatch Realty Corp. from 2000 to 2005</li> <li>Vice Chairman, Metro Remittance Singapore Pte. Ltd. from 2004 to 2009</li> <li>Vice Chairman, Metro Remittance Center, Inc. (U.S.A) from 2008 to 2009</li> <li>Chairman, MB Remittance Center (Hawaii), Ltd. from 2007 to 2009</li> <li>Chairman, Metro Remittance Center, Inc. (Canada) from 2008 to 2009</li> <li>Vice Chairman, Metro Remittance (Italia) Spa from 2008 to 2009</li> <li>Director, MBTC Remittance GmbH (Vienna) from 2008 to 2009</li> <li>Vice Chairman, Metro Remittance (UK) Ltd. from 2007 to 2009</li> <li>Director, Global Business Power Corporation from 2009 to 2012</li> <li>Vice Chairman, GT Capital Holdings Inc.* from 2014 to 2016</li> <li>Vice Chairman, Cathay Int'l Resources Corp. from 2006 to 2012</li> <li>Director, AXA Philippines from 2016 to 2017</li> <li>Vice Chairman, Metrobank Foundation, Inc. since 2006 to 2018</li> <li>Academic Qualifications</li> <li>MBA, Columbia University</li> <li>BS Economics, University of California- Los Angeles</li> </ul>	

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
Vice Chairman	57	Filipino	<ul> <li>Present Involvements</li> <li>Vice Chairman, since 2018 / Director since 2013, Philippine Savings Bank*</li> <li>Director, Metropolitan Bank and Trust Company* since 2014</li> <li>Senior Executive Vice President, Enterprise Services Sector – Metropolitan Bank and Trust Corporation* since 2018</li> <li>Chairman, ORIX Metro Leasing &amp; Finance Corporation since 2016</li> <li>Chairman, ORIX Auto Leasing Philippines Corporation since 2016</li> <li>Chairman, ORIX Rental Corporation since 2016</li> <li>Chairman, OMLF International Trading Development Corp. since 2016</li> <li>Chairman, OMLF Insurance Agency, Inc. since 2016</li> <li>Chairman, OMLF Insurance Agency, Inc. since 2016</li> <li>President, Philippine Savings Bank* from 2013 to 2018</li> <li>Senior Executive Vice President/Head, Metrobank* – Institutional Banking Sector from 2012 to 2013</li> <li>Executive Vice President/Head, Metrobank* – Corporate Banking Group from 2006 to 2012</li> <li>Adviser, Metropolitan Bank and Trust Company* from 2007 to 2009</li> <li>Director, FMIC from 2011 to 2015</li> <li>Chairman, Metro Remittance Center, Inc. (California) from 2010 to 2013</li> <li>Vice Chairman, Metro Remittance Inc. (U.S.A) from 2010 to 2013</li> <li>Vice Chairman, MB Remittance Center Ltd. (Hawaii) from 2010 to 2013</li> <li>Vice Chairman, PSBank* from 2009 to 2011</li> <li>Director, SMBC Metro Investment Corp. from 2006 to 2008</li> <li>Director, SMBC Metro Investment Corp. from 2006 to 2009</li> <li>Vice - President, Citibank Manila from 1995 to 2006</li> <li>Academic Qualifications</li> <li>Pursued further studies (MBA) at the</li> </ul>	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
			Ateneo de Manila Graduate School of Business  AB Economics, De La Salle University Manila	
Samson C. Lim Independent Director	70	Filipino	Present Involvements Independent Director, Philippine Savings Bank* since 2008 Chairman, BLIMS Lifestyle Group (BLG) since 2014 Chairman, Collins International Trading Corp. since 2002 Chairman, Francorp Philippines since 2002 President, Canadian Tourism & Hospitality Institute since 2010 Chairman Emeritus/ International Relation, Philippine Franchise Association since 2005 Chairman Emeritus, Philippine Retailers Association since 2000 Director for Tourism, Retail and Franchise, Philippine Chamber of Commerce and Industry since 2018  Past Experiences/ Positions Held President, LG Collins Electronics Philippines, Inc. from 1988 to1999 Vice Chairman for Asia, World Franchise Council from 2001 to 2002 Chairman, Federation of Asian Retailers Association (FARA) from 1992 to1993 Founding Member, Institute of Corporate Governance in 1999 President and Adviser, Philippines - Korea Economic Council from 1987 to1999 Director, USAID - Trade and Investment Policy Analysis and Advocacy in 1992 Director, Chamber of Furniture Industries of the Philippines in 2001  Past experiences/ Positions held in Government Service Undersecretary and General Manager, Department of Trade and Industry-National Dev't Company (NDC) from 1999 to 2000 Chairman, First Cavite Industrial Estate from 1999 to 2000 Philippine Representative, ASEAN Fertilizer Corp (Ventulu) from 1999 to 2000	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
Benedicto Jose R. Arcinas Independent Director	62	Filipino	Academic Qualifications     Master in Business Economics (MBE),     University of Asia and the Pacific     Exchange Student, Sophia University,     Tokyo, Japan     Special Training on International     Business, Institute of International     Studies and Training, Fujinomia, Japan     Top Management Program, Asian     Institute of Management     BS Liberal Arts, Cum Laude, Ateneo     de Manila University      Present Involvements     Independent Director, Philippine	None
Tracpendent Director			<ul> <li>Independent Director, Primippine Savings Bank* since 2012</li> <li>Director &amp; General Manager, Arcinas Freres, Inc. since 1989</li> <li>Director, Metrobank Card Corporation since 2018</li> <li>Past Experiences/ Positions Held</li> <li>Executive Vice President and Chief Investment Officer, Government Service Insurance System (GSIS) from 2010 to 2011</li> <li>Director and Risk Oversight Committee Chairman, GSIS Family Bank from 2010 to 2011</li> <li>Consultant for Philippine Consumer Credit, Veda Advantage, Australia in 2012</li> <li>EVP and Treasurer, Export &amp; Industry Bank from 2007 to 2010</li> <li>Director (ex-officio), Valuegen Financial Insurance Co., Inc. from 2009 to 2011</li> <li>Director, Cex-officio), EIB Securities Inc. from 2009 to 2012</li> <li>Director, Asia Pacific Recoveries (SPV-AMC) Corporation from 2005 to 2010</li> <li>Director, Asia Special Situations M3P2 (SPV-AMC), Inc., from 2005 to 2011</li> <li>Managing Director, Structured Solutions, Inc. from 2002 to 2007</li> <li>Managing Director, ATR-Kim Eng Fixed Income, Inc. from 1998 to 2002</li> <li>Academic Qualifications</li> <li>Master of Science in Management, Arthur D. Little Management Education Institute (now Hult International Business School), Cambridge, Massachusetts</li> <li>Certificate Courses in: Small Enterprise Mgt., Operations Research,</li> </ul>	

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
			Economics, Computer Programming, Harvard University, Cambridge, Massachusetts  Bachelor of Science in Business Economics, University of the Philippines, Diliman, Quezon City	
Jose Vicente L. Alde Director/President	52	Filipino	<ul> <li>Present Involvements</li> <li>President since April 2018 / Director since 2016, Philippine Savings Bank*</li> <li>Chairman / Director, Sumisho Motor Finance Corporation since 2016</li> <li>Past Experiences/ Positions Held</li> <li>Executive Vice President since 2010 to 2018, Philippine Savings Bank*</li> <li>Senior Vice President since 2007 to 2010, Philippine Savings Bank*</li> <li>Director, Metrobank Card Corporation from 2015 to 2016</li> <li>Vice President, ABN AMRO BANK from 1999 to 2007</li> <li>Academic Qualifications</li> <li>Master in Business Management,</li> </ul>	None
			Asian Institute of Management  Bachelor of Computer Science, University of the Philippines (Diliman)	
Ma. Soledad D.S. De Leon Director	60	Filipino	<ul> <li>Present Involvements</li> <li>Director, Philippine Savings Bank* since 2016</li> <li>Chairman/ Treasurer, Casa Medica Inc. since 1995</li> <li>Chairman/ Treasurer, SODEL Milling Corp. since 1995</li> <li>President/ Treasurer, SODEL Realty, Inc. since 1995</li> <li>Director, St. Patrick College since 2002</li> <li>Director, Yaman Lahi Foundation Inc. (Emilio Aguinaldo College) since 1993</li> <li>Director, University Physician Services Inc. Property Holdings, Inc. since 1993</li> <li>Director, Hospital Management Services Inc. (Medical Center Manila) since 1993</li> <li>Director, The Pearl Manila Pearl of the Orient &amp; Seas Hotel &amp; Recreational Resort, Inc. since 1993</li> <li>Vice President /Treasurer, Fil - Homes Realty Development Corp. since 1993</li> <li>Vice President, Lipa Golden Land Development Inc. since 1994</li> <li>Consultant, Candelaria Rural Bank since 2016</li> </ul>	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
			Past Experiences/ Positions Held     Vice President/ Treasurer, Candelaria     Rural Bank since 1998 to 2016     Vice President / Treasurer, Batangas     Sugar Central, Inc. from 1993 to 2016	
			Academic Qualifications     International Management Studies,     University of California, Los Angeles,     USA     BS in Business Administration – Major     in Business Management, St. Paul     College of Manila	
Eduardo A. Sahagun Independent Director	61	Filipino	Present Involvements Independent Director, Philippine Savings Bank* since 2017 Chairman, Edcommerce Corporation since 2017 President & CEO, Union Galvasteel Corporation since 2017 Director, Union Galvasteel Corporation since 2011 President & CEO, Phinma Solar Energy Corporation since 2017 President & CEO, Philcement Corporation since 2017 President & CEO, Philcement Corporation since 2017 Director, Phinma Foundation Inc. since 2017 Director, Phinma Renewable Energy Corporation since 2017 Director, Phinma Property Holdings Corporation since 2016  Past Experiences/ Positions Held Director, Holcim Philippines, Inc.* from 2010 to 2017 President, Holcim Philippines, Inc.* from 2013 to 2017 Chief Executive Officer, Holcim Philippines Inc.* from 2013 to 2016 Senior Vice President -Sales, Marketing, Technical Services & Commercial, Holcim Philippines, Inc.* from 2007 - 2012 Chief Financial Officer, Holcim Philippines, Inc.* from 2002 - 2007 Senior Vice President -Treasurer, Bacnotan Consolidated Industries, Inc. (part of Phinma Group's Cement Division, which was acquired by Holcim) from 1995 to 2002 Chairman, Holcim Mining and Development Corporation from 2013 to 2017 Director, Holcim Philippines	None

Name/ Position	Age	Citizenship	Business Experience and Present and Past Directorship with Other Companies for the last five (5) years	Relatives up to 4 <sup>th</sup> Civil degree
Rosanna F. De Vera Director	50	Filipino	Manufacturing Corporation from 2013 to 2017  • Member, Board of Trustees, Cement Manufacturers Association of the Philippines from 2013 to 2016  • Member, Board of Trustees, Philippine Business for the Environment, Inc. from 2014 to 2016  • Treasurer, Phinma Cement Group (Central Cement Corporation, Davao Union Cement Corporation and Hi Cement Corporation since 1995 to 2002  **Academic Qualifications**  • Master in Management Science, Arthur D. Little Management Education Institute, (now Hult International Business School) Boston, USA  • Masters in Business Administration, Ateneo Graduate School of Business  • BS Commerce, Major in Accounting, Holy Angel University  **Present Involvements**  • Director, Philippine Savings Bank* since 2018  • First Vice President & Credit Group Division Head, Metropolitan Bank & Trust Company* since 2008  **Past Experiences/ Positions Held**  • Vice President – Team Head, Commercial Banking Group, Banco de Oro* from 2007 to 2008  • Vice President – Head of Small Business, Equitable PCI Bank from 2006 to 2007  • Assistant Vice President – Corporate Banking Group, Equitable PCI Bank from 2003 to 2006  • Senior Manager – Corporate Banking Group, Equitable PCI Bank from 2003 to 2006  • Senior Manager – Corporate Banking Group, Equitable PCI Bank from 2001 to 2002  • Manager – Corporate Banking Group, PCI Bank from 1999 to 2000  **Academic Qualifications**  • MBA (36 Units), Ateneo Graduate School of Business  • BSC-Accounting, University of Sto. Tomas	Antonell S. Interino Vice President  2nd degree relative by affinity

<sup>\*</sup> Company listed at The Philippine Stock Exchange, Inc.

# **Executive Officers**

Name/ Position	Age	Citizenship	Experience	Relatives up to 4 <sup>th</sup> Civil degree
Jose Vicente L. Alde President/Director	52	Filipino	<ul> <li>Present Involvements</li> <li>President since April 2018</li> <li>Chairman, Sumisho Motor Finance Corporation since 2016</li> <li>Past Experiences/ Positions Held</li> <li>Director since 2016/ Executive Vice President since 2010, Philippine Savings Bank*</li> <li>Director, Metrobank Card Corporation from 2015 to 2016</li> <li>Vice President, ABN AMRO BANK from 1999 to 2007</li> <li>Asst. Vice President, ABN AMRO BANK from 1995 to 1999</li> <li>Business Development Manager, Household Development from 1993 to 1994</li> <li>Key Account Manager, Johnson and Johnson from 1992 to 1993</li> <li>Computer Programmer, World Health Organization from 1988 to 1990</li> </ul>	None
Noli S. Gomez Executive Vice President	53	Filipino	Present Involvements  EVP and Head at PSBank's* Operations Group since Jan 2006  Director, Sumisho Motor Finance Corporation since June 2018  Past Involvements  Chief Finance Officer at PSBank* from 2001 to 2005  Head of Systems and Methods and Chief Risk Officer at DBS Bank Phils., Inc. from 1998 to 2001  System Management Officer of the Bank of the Philippine Islands* from 1996 to 1997 Citytrust Banking Corporation from 1992 to 1996	None
Perfecto Ramon Z. Dimayuga, Jr. Senior Vice President/Treasurer	57	Filipino	Present Involvements  Treasurer/ Head of Corporate Services Office, Legal Services Division and Treasury Group since January 2017  Corporate Secretary, Sumisho Motor Finance Corp. since December 2009  Past Involvements  SVP, Chief Finance Officer and Finance Group Head, PSBank* from Jan 2006 to December 2016  Treasurer, PSBank* from June 2002 to May 2004	None

Name/ Position	Age	Citizenship	Experience	Relatives up to 4 <sup>th</sup> Civil degree
			Held various treasury positions in Development Bank of Singapore (DBS) Phils., Inc., Bank of the Philippine Islands*, Mindanao Development Bank, Citytrust Banking Corp. and Rizal Commercial Banking Corp.* from 1988 to 2002	
Emmanuel A. Tuazon Senior Vice President	55	Filipino	Present Involvement  SVP and Head of PSBbank's* Marketing Group since June 2016  Past Involvements  SVP and Head of PSBank's* Marketing and Customer Experience Group  Senior Vice President and Chief Marketing Officer, Allied-PNB Savings from 2013 to 2014 and Philippine National Bank* from 2010 to 2013  Vice President for Marketing at ABN AMRO Bank from 1999 to 2000 and Jardine Pacific Finance from 1997 to 1999	None
Neil C. Estrellado Senior Vice President	47	Filipino	Present Involvement  SVP since 2015 and Head of PSBank's* IT Group since 2002  Past Involvements  Held various positions in the following Banks:  Assistant Manager, BPI* (formerly Citytrust Banking Corporation)  Project Manager, DBS Philippines Inc. (formerly Bank of Southeast Asia)  AVP, Development Bank of Singapore  Project Manager, Overseas Chinese Banking Corp (OCBC), Singapore	None
Francis C. Llanera Senior Vice President	47	Filipino	Present Involvement  SVP since October 2016 and Head of Branch Banking Group since October 2012.  Past Involvements  FVP and Group Head of PSBank Loans Operations Group from 2011 to 2012.  Division Head Remedial Management from 2007 to 2010	None

Name/ Position	Age	Citizenship	Experience	Relatives up to 4 <sup>th</sup> Civil degree
Jose Jesus B. Custodio Senior Vice President	59	Filipino	<ul> <li>Held various positions in the following Banks:         <ul> <li>Senior Manager – Credit Card Collections Head, Union Bank</li> <li>Assistant Manager – Credit Risk, AIG</li> <li>Assistant Manager - Far East Bank &amp; Trust Co</li> </ul> </li> <li>Present Involvement         <ul> <li>SVP since Oct 2013 and Head PSBank*-Indirect Sales Channel Group Past Involvements</li> <li>FVP and Group Head of PSBank*-Indirect Sales Channel Group from 2010 to 2013</li> <li>Vice President and Division Head of Dealer Sales from 2004 to 2010</li> <li>AVP and Department Head of Dealer Sales from 2003 to 2004</li> <li>Senior Manager and Department Head of Dealer Sales from 2001 to 2003</li> </ul> </li> </ul>	None

<sup>\*</sup> Company listed at The Philippine Stock Exchange, Inc.

None of the Bank's directors and officers works with the government. All of the above-mentioned officers have been involved in the banking industry for more than five years.

#### **Nominee Directors**

The following have been duly nominated to become members of the Bank's 2019-2020 Board of Directors:

Incumbent Directors\*
Jose T. Pardo
Arthur V. Ty
Samson C. Lim
Benedicto Jose R. Arcinas
Eduardo A. Sahagun
Vicente R. Cuna, Jr.
Ma. Soledad D.S. De Leon
Jose Vicente L. Alde
Rosanna F. De Vera

All nominations were submitted, evaluated and approved by the Bank's Corporate Governance Committee. As such, all nominees possess the qualifications and none of the disqualifications to become directors of the Bank for 2019-2020.

Of the listed nominees, Messrs. Jose T. Pardo, Samson C. Lim, Benedicto Jose R. Arcinas and Eduardo Sahagun have been nominated as Independent Directors by Mr. Joaquin Aligguy, Ms. Yolanda L. dela Paz, Ms. Maria Theresa G. Barretto and Ms. Jeanne Frances T. Chua, respectively, with whom they are not related. Based on the Bank's Manual of Corporate Governance and as required by existing laws and regulations, the stockholders must elect at least three (3) members of the Board or such number as may constitute one-third (1/3) of the members of the Board, whichever is higher, as Independent Directors.

Messrs. Pardo, Lim, Arcinas and Sahagun possess the qualifications and none of the disqualifications to become independent directors.

<sup>\*</sup> Please refer to Item 5. Directors and Executive Officers (a) Directors for brief professional background.

#### **Nomination Procedures**

- 1. A stockholder may submit nominations for directorial positions to the Corporate Governance Committee.
- 2. The nominating stockholder shall submit his proposed nomination in writing to the Corporate Governance Committee together with the biodata, acceptance and conformity by the would-be nominee. In case of a nominee for the position of an independent director, the would-be nominee is also required to submit a Certification that he/she has all the qualifications and none of the disqualifications to become an independent auditor.
- 3. The Corporate Governance Committee shall screen the nomination of directors prior to the submission of the Definitive Information Statement and come up with the Final List of Candidates.
- Only nominees whose names appear in the Final List of Candidates shall be eligible for election as director.
- 5. The nomination process of the Bank is incorporated in the company's amended Code of By-Laws duly approved by the Securities and Exchange Commission as early as September 27, 2006.

The following are the members of the Bank's Corporate Governance Committee:

Name	Position
Jose T. Pardo, Independent Director	Chairperson
Samson C. Lim, Independent Director	Member
Eduardo A. Sahagun, Independent Director	Member
Gilbert L. Nunag, Chief Compliance Officer	Secretary

#### Significant Employees

Except for the above-mentioned executives, there are no other significant employees as contemplated under the Securities Regulations Code.

#### **Involvement in Certain Legal Proceedings**

To the knowledge and information of the Bank, none of its directors and executive officers are involved or have been involved for the past five (5) years in any legal proceeding which will have material or substantial effect to the Bank, its operation, reputation, or financial condition.

To the knowledge and information of the Bank, none of its directors and executive officers have been involved or subject of the following legal proceedings during the past five (5) years up to latest date that are material to an evaluation of their ability or integrity:

- a. Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- b. Any conviction by final judgment, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign;
- c. Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- d. Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

Item 10. Executive Compensation

Name and Britain al Britain	2019 (es	stimate)	
Name and Principal Position	Salary*	Bonus*	
Jose Vicente L. Alde – President			
Noli S. Gomez – Executive Vice President	- Executive Vice President		
Jose Jesus B. Custodio – Senior Vice President			
Perfecto Ramon Z. Dimayuga, Jr Senior Vice President			
Emmanuel A. Tuazon – Senior Vice President			
Total	₽58.61 million		
All Officers (AVP up) and Directors	₽181.00 million		

<sup>\*</sup> Increased 2018 figures by 7%

Name and Drivainal Desition	20	18	
Name and Principal Position	Salary	Bonus	
Vicente R. Cuna, Jr. – President*			
Jose Vicente L. Alde –President**			
Noli S. Gomez – Executive Vice President***			
Perfecto Ramon Z. Dimayuga, Jr Senior Vice President			
Jose Jesus B. Custodio, Senior Vice President			
Total	₱54.78 million	₱24.76 million	
All Officers (AVP up) and Directors	₱169.16 million	₽75.35 million	

<sup>\*</sup>President from January 2018 to April 2018

<sup>\*\*\*</sup> Executive Vice President from April 2018 to present

Name and Driver al Decition	20	17
Name and Principal Position	Salary	Bonus
Vicente R. Cuna, Jr. – President		
Jose Vicente L. Alde – Executive Vice President		
Noli S. Gomez – Senior Vice President		
Perfecto Ramon Z. Dimayuga, Jr Senior Vice President		
Jose Jesus B. Custodio, Senior Vice President		
Total	₱53.09 million	₱31.38 million
All Officers (AVP up) and Directors  ₱191.72 million		₱94.13 million

The directors receive fees, bonuses and allowances that are already included in the amounts stated above. Aside from said amounts, they have no other compensation plan or arrangement with the bank. The executive officers receive salaries, bonuses and other usual bank benefits that are also included in the amounts stated above. Aside from these, they have no other compensation plan or arrangement with the bank.

There are no warrants or options held by the Bank's officers and directors.

Each director receives a monthly professional fee for attending Board and committee meetings. This is also in consideration of their valuable contributions in the formulation of the Bank's overall strategy. The total per diem and transportation allowance paid to directors for their attendance in Board meetings amounted to ₱19.3 million, ₱19.4 million and ₱16.8 million in 2018, 2017 and 2016, respectively. This translates to an average of ₱145,181.02, ₱139,120 and ₱113,802, per month/per director in 2018, 2017 and 2016, respectively. Aside from said amounts, they have no other compensation plan or arrangement with the Bank.

<sup>\*\*</sup>President from April 2018 to present

# Item 11. Security Ownership of Certain Record and Beneficial Owners and Management

### **Control and Compensation Information**

#### **Voting Securities and Principal Holders Thereof**

a. No. of Shares outstanding as of March 31, 2018 : **383,109,416 Common Shares**No. of votes to which each share is entitled : **one (1) vote per share** 

b. Record date to determine stockholders entitled to Notice and to vote at the regular meeting

: March 1, 2019

# c. Election of Directors:

Majority vote is required for the election of directors. Security holders shall have the right to cumulative voting. Cumulative voting is allowed provided that the total votes cast by a stockholder shall not exceed the number of shares registered in the name of that security holder in the books of the Bank as of the record date multiplied by the whole number of directors to be elected. There is no condition precedent to the exercise of the right to cumulative voting.

- d. Arthur V. Ty is the person authorized to vote the MBTC shares in PSBank.
- e. Security Ownership of Certain Record and Beneficial Owners and Management

#### Security Ownership of Certain Record and Beneficial Owners

As of March 31, 2019, the following stockholders own more than 5% of the common voting securities:

Title of Class	Name, address of Record Owner and relationship with issuer	Name of Beneficial Owner and relationship with Record Owner	Citizenship	No. of Shares Held	Percen t
Common	Metropolitan Bank and Trust Company Metrobank Plaza, Gil Puyat Avenue,	Arthur V. Ty, Chairman of Metrobank	Filipino	338,610,090	88.38%
	Makati City (Parent Company of PSBank)				

There is no person who holds more than 5% of the Bank's securities lodged with PCD Nominee Corporation.

### Security Ownership of Directors and Management as of March 31, 2019

Title of Class	Name of Stockholder	Position	Citizenship	No. of Shares	% of Ownership
Common stock	Jose T. Pardo*	Chairman / Independent Director	Filipino	1,852	0.00048%
Common stock	Arthur V. Ty**	Vice Chairman	Filipino	117	0.00003%
Common stock	Vicente R. Cuna, Jr.	Vice Chairman	Filipino	100	0.00003%
Common stock	Rosanna F. De Vera	Director	Filipino	100	0.00003%
Common stock	Maria Soledad D.S. De Leon	Director	Filipino	4,000,000	1.04409%
Common stock	Jose Vicente L. Alde	Director/President	Filipino	100	0.00003%
Common stock	Samson C. Lim*	Independent Director	Filipino	100	0.00003%
Common stock	Benedicto Jose R. Arcinas*	Independent Director	Filipino	100	0.00003%
Common stock	Eduardo A. Sahagun*	Independent Director	Filipino	100	0.00003%

<sup>\*</sup> Independent director

<sup>\*\*</sup> Includes 17 shares lodged with PCD Nominee Corp.

#### **Voting Trust Holders of 5% or more**

There is no person who holds more than 5% of the Bank's securities under a voting trust or similar agreement.

#### **Changes in Control**

There is no arrangement that may result in a change in control of the registrant. There is no change in control that has occurred since the beginning of the last fiscal year.

#### Item 12. Certain Relationships and Related Transactions

As required under existing BSP rules and regulations, the Bank discloses loans and other credit accommodations granted to its Directors, Officers, Stockholders and Related Interests (DOSRI). These loans and other credit accommodations were made substantially on the same terms as with other individuals and businesses of comparable risks and were subject of prior Board approval and entailing BSP reportorial requirements.

Existing banking regulations also limit the total amount of credit exposure to each of the Bank's DOSRIs, at least 70.00% of which must be secured, to the total of their respective deposits and book value of their respective unencumbered deposits and, if any, book value of their respective paid-in capital contribution in the Bank. In the aggregate, the Bank's total credit exposure to all its DOSRIs should not exceed its net worth or 15.00% of its total loan portfolio, whichever is lower, with any unsecured portion thereof not exceeding the lower between 30.00% of the aggregate limit or of the total actual exposure. However, loans and other credit accommodations to DOSRIs that are secured by assets considered by the BSP as non-risk are exempt from these ceilings. As of December 31, 2018 and 2017, the Bank's credit exposures to DOSRI are within the said regulatory limits.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2018 and 2017:

	2018	2017
Total outstanding DOSRI accounts	₽1,376,123,192	₽1,201,916,069
Percent of DOSRI accounts granted under regulations existing prior		
to BSP Circular No. 423 to total loans	0.88%	0.82%
Percent of new DOSRI accounts granted under BSP Circular No. 423		
to total loans	_	_
Percent of unsecured DOSRI accounts to total DOSRI accounts	16.39%	19.94%
Percent of past due DOSRI accounts to total DOSRI accounts	0.00%	0.00%
Percent of nonperforming DOSRI accounts to total DOSRI accounts	0.00%	0.00%

Total interest income from DOSRI loans amounted to ₱5.8 million in 2018 and 2017 and ₱26.6 million in 2016, respectively.

Further discussions on transactions with related parties are found in Note 29 of the Audited Financial Statements (Exhibit 4).

#### Others

No director has resigned or declined to stand for re-election because of any disagreement with the Bank on any matter relating to the Bank's operations, policies or practices.

No director has informed the Bank in writing that he intends to oppose any action to be taken by the Bank at the Annual Stockholders' Meeting.

# PART IV. CORPORATE GOVERNANCE

# Item 13. Compliance with Leading Practices on Corporate Governance

This portion has been deleted pursuant to SEC Memorandum Circular No. 2013-5. Please refer to I-ACGR to be submitted on or before May 30, 2019.

# PART V. EXHIBITS AND SCHEDULES

# Item 14. Exhibits and Reports on SEC Form 17-C

#### (a) Reports on SEC Form 17-C

Refer to Exhibit 3 for the reports filed during the last six months up to the date of filing the SEC Form 17-A.

#### (b) Exhibits

- Exhibit 1 Schedule of Bank/Branch Sites Owned by the Bank
- Exhibit 2 Schedule of Bank/Branch Sites Under Lease Agreements Exhibit 4 Audited Financial Statements as of December 31, 2018 and 2017
- Exhibit 5 Statement of Management's Responsibility
- Exhibit 6 Certificate on the Compilation Services for the Preparation of the Financial Statements and Notes to the Financial Statements
- Exhibit 7 Supplementary Schedules
  - Independent Auditors' Report on Supplementary Schedules
  - Reconciliation of Retained Earnings Available for Dividend Declaration
  - List of Standards and Interpretations as of December 31, 2018 c.
  - Map Showing the Relationship Between and Among Related Parties
  - Schedules Required under Annex 68-E of the Securities Regulation Code Rule 68
- Exhibit 8 Financial Soundness Indicators

#### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on April 12, 2019.

Treasurer

LEAH M. ZAMORA Controller

Principal Operating Officer

NOEL C. ANG

Principal Accounting Officer

POCHOLO V. DELA PEÑA Corporate Secretary

MAKATI CITY

SUBSCRIBED AND SWORN to before me this 1 5 APR 2019 passports social security as follow:

affiants exhibiting to me their

Passport/SSS No.	Date of Issue	Place of Issue
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	Passport/SSS No.	Passport/SSS No. Date of Issue

BOOK NO. SERIES OF

ATTY.GERVACIO BARTIZ. JR NOTARY PUBLIC FOR MAKATI CITY UNTIL DECEMBER 31, 2020 PTRNO.783810 / 101-03-2010 MAKATL IBP NO 056155 LIFETIME NEMBER APPT.NO.19104/2017/ROLL NO. 4009 MILE COMPCIANCE NO V-0005934 SULA COURT BLOG 9735 MANNI AVE. MANATI CITY

# PHILIPPINE SAVINGS BANK SCHEDULE OF BANK/BRANCH SITES OWNED BY THE BANK As of December 31, 2018

NO.	BRANCH NAME	LOCATION
1	Head Office	G/F PSBank Center, 777 Paseo De Roxas cor. Sedeno St., Makati City
2	Angeles	Miranda Ext. cor. Sadie St. San Nicolas, Angeles City
3	Baguio	35 G Perfecto St., Malcolm Square, Baguio City, Benguet
4	Binakayan	PSBank Bldg., Tirona Highway, National Rd. Binakayan, Kawit, Cavite
5	Blumentritt	PSBank Bldg., 1680 Blumentritt cor. Oroquieta Sts., Sta. Cruz Manila
6	Camiling	Arellano St., Poblacion Camiling, Tarlac
7	Candelaria	Argao St., cor. Rizal Ave. Candelaria, Quezon
8	Cebu-Jones	Osmena Blvd. cor. Sanciangko St., Cebu City
9	Dasmarinas	PSBank Bldg., E. Aguinaldo Highway cor. Mangubat St., Dasmarinas, Cavite
10	Gil J. Puyat - Tindalo	G/F Skyland Plaza Condominium, Sen. Gil Puyat Ave. cor. Tindalo St., Makati City
11	J.P. Rizal	PSBank Bldg., J.P. Rizal, cor. Legaspi Sts., Makati City
12	Laoag	F.R. Castro St., Laoag City, Ilocos Norte
13	Las Pinas - Almanza	G/F PSBank Bldg. Alabang Zapote Rd., Brgy. Almanza Las Pinas Metro Manila
14	Lemery	Ilustre Avenue cor. J.P. Rizal St., Lemery, Batangas
15	Lipa	C.M. Recto Ave cor. Soliman St., Lipa City
16	Los Banos	PSBank Bldg., Lopez Ave., Batong Malake, Los Banos, Laguna
17	Lucena	Quezon Ave. cor. Evangelista St. Lucena City, Quezon
18	Marikina - Concepcion	20 Bayan-Bayanan Avenue, Concepcion, Marikina City
19	Maypajo	132 A. Mabini St. near cor. Dimasalang, Maypajo, Caloocan City
20	Meycauayan	PSBank Bldg., McArthur Highway, Calvario, Meycauayan, Bulacan
21	Paniqui	Paniqui Commercial Complex, McArthur Highway Ext., Poblacion Norte, Paniqui, Tarlac
22	Pasay Taft	2336 Taft Ave., near cor. Villareal St., Pasay City
23	Quezon Boulevard	358 Quezon Blvd. cor. Arlegui Sts., Quiapo, Manila.
24	Roosevelt	PSBank Bldg. 348 Roosevelt Ave., San Francisco Del Monte, Quezon City
25	San Juan	No. 5 F. Blumentritt cor. N. Domingo Sts., San Juan City
26	San Pedro	Casa Hacienda Commercial Center, A. Mabini St., San Pedro, Laguna
27	Tanauan	J.P. Laurel Highway, Tanauan City, Batangas
28	Tarlac	PSBank Bldg., F. Tanedo St., Tarlac, Tarlac
29	Valenzuela	ARTY Subdivision, Mc Arthur Highway cor. J.P. Rizal St., Karuhatan, Valenzuela City

# PHILIPPINE SAVINGS BANK SCHEDULE OF BANK/BRANCH SITES UNDER LEASE AGREEMENTS As of December 31, 2018

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC'	Γ PERIOD
NO.	DRANCII	LOCATION / ADDRESS	MONTH	IERNI	FROM	ТО
1	ACROPOLIS	G/F The Spa Bldg. No. 80 E. Rodriguez Jr. Avenue Bagumbayan	285,486.36	12 Years	1-Mar-09	28-Feb-21
	(formerly Libis)	Quezon City				
2	ADRIATICO	Ground Floor, Unit 1E, 1535 M. Adriatico St. Malate Manila	214,500.00	9 Years	25-May-18	24-Oct-27
3	AKLAN - KALIBO	19 Martyr's corner G. Pastrana St. Kalibo, Aklan	88,869.49	5 Years	16-Jan-16	15-Jan-21
4	ALABANG	Estrellita Bldg. 236 Montillano St. Alabang Muntinlupa City	231,525.00	20 Years	1-Sep-05	31-Aug-25
5	ALABANG - ACACIA	Kingston Tower, Acacia Ave. Ayala Alabang Muntinlupa City	209,809.67	10 Years	15-Oct-11	14-Oct-21
6	ALABANG - MADRIGAL PARK	Ground Floor Admiralty Bldg., 1101 Alabang Zapote Rd., Madrigal Business Park, Ayala Alabang, Muntinlupa City	242,011.22	10 Years	1-Sep-11	31-Aug-21
7	ALABANG - ZAPOTE	G/F Sycamore Arcade Building, Alabang-Zapote Road, Alabang, Muntinlupa City 1770 PH	217,961.76	8 Years	16-Dec-13	15-Dec-21
8	ALAMINOS	# 24 Quezon Ave. Brgy. Poblacion, Alaminos City, Pangasinan.	59,895.00	6 Years	15-Sep-15	14-Sep-21
9	ALBAY - TABACO	Unit A to D, VICAR Bldg., Ziga Ave., Brgy Basud, Tabaco City, Albay	110,250.00	10 Years	15-Oct-15	14-Oct-25
10	AMORANTO	N.S. Amoranto corner Retiro St. Quezon City	152,647.78	15 Years	1-Feb-13	31-Jan-28
11	ANGELES - BALIBAGO	G/F Fields Plaza Condominium, McArthur Hi-way, Balibago, Angeles City	360,218.41	15 Years	1-Jul-10	30-Jun-25
12	ANTIPOLO	75 Circumferential Road, Brgy. San Roque, Antipolo City	121,246.65	10 Years	1-Nov-12	31-Oct-22
13	ANTIPOLO - M.L. QUEZON	World Citi Colleges Bldg. M.L Quezon St. Brgy. San Roque, Antipolo City, Rizal	116,525.50	5 Years	16-Nov-15	15-Nov-20
14	ANTIPOLO - MASINAG	G/F Tripolee Building, Marcos Highway, Brgy. Mayamot, Antipolo, Rizal	279,020.86	10 Years	1-Jul-11	30-Jun-21
15	ANTIQUE - SAN JOSE	GF, D123C Bldng., Moscoso St. cor. Tobias Fornier St. San Jose De Buenavista, Antique	73,500.00	10 Years	1-Jun-14	31-May-24
16	ARNAIZ AVE.	G/F Ginbo Bldg., 824 Arnaiz Ave., Makati City	162,539.03	10 Years	15-Jan-13	14-Jan-23
17	BACLARAN	Bagvpi Trade Center, FB Harrison St., cor. Ortigas st., pasay city	194,633.00	6 Years	1-May-14	30-Apr-20
18	BACOLOD	G/F A. Yu Building, Bonifacio Street, Bacolod City	113,138.95	15 Years	1-Jul-05	30-Jun-20
19	BACOLOD - NORTH DRIVE	G/F Riverside Pharmacy Bldg., BS Aquino Drive, Bacolod City	188,168.73	11 Years	1-Sep-08	31-Aug-19
20	BALANGA	G/F SHP Building II, Don Manuel Banzon Avenue, Balanga, Bataan	107,179.44	20 Years	1-Oct-08	30-Sep-28

NO.	DDANCH	LOCATION / ADDDESS	RENTAL	TEDM	CONTRAC	T PERIOD
NO.	BRANCH	LOCATION / ADDRESS	RATE PER MONTH	TERM	FROM	ТО
21	BALIC-BALIC	G. Tuazon Corner Calabash A Streets, Balic-Balic, Sampaloc Manila	153,537.63	5 Years	15-Nov-14	14-Nov-19
22	BALINTAWAK	1238 GO SOC Bldg. Edsa Balintawak Q.C.	136,426.85	5 Years	1-Sep-17	31-Aug-22
23	BANAWE	PPSTA BLDG 3, 245 Banawe Street, Quezon City.	79,973.62	3 Years	7-May-17	6-May-20
24	BATANGAS	P. Burgos St., Batangas City,	116,260.25	5 Years	1-Dec-17	30-Nov-22
25	BATANGAS - BALAYAN	G/F New Commercial Bldg, Plaza Rizal St. corner Fe St., Balayan,	84,517.65	10 Years	15-Aug-14	14-Aug-24
		Batangas				
26	BATANGAS - BAUAN	Kapitan Ponso St. corner Ilagan St. Poblacion IV, Bauan, Batangas	151,938.28	10 Years	1-Oct-11	30-Sep-21
27	BATANGAS - STO. TOMAS	G/F New Bldng Maharlika Hway, Brgy. San Antonio, Sto. Tomas,	122,365.01	10 Years	21-Jul-14	20-Jul-24
		Batangas				
28	BENGUET - LA TRINIDAD	G/F Ramon Bldg. JB-25 Km 4, Brgy. Pico, La Trinidad, Benguet	89,250.00	15 Years	1-Jul-14	30-Jun-29
29	BF HOMES	#11 President Ave.corner Elizalde St., BF Homes Paranaque City	248,018.54	5 Years	1-Sep-16	31-Aug-21
30	BF RESORT	#1 Alice Crisostomo cor. BF Resort Drive, BF Resort Village, Las Pinas City 1740	42,292.45	15 Years	1-Apr-09	31-Mar-24
31	BICUTAN	#40 Doña Soledad Ave., Better Living Subd., Paranaque City 1711	159,774.55	5 Years	8-Oct-14	7-Oct-19
32	BIÑAN	A.Bonifacio Cor. Burgos St, Binan, Laguna	152,730.52	16 Years	12-Apr-03	22-Apr-19
33	BONI AVE.	641 Cifra Bldg. Boni Avenue, Mandaluyong City	133,402.50	10 Years	8-Oct-13	7-Oct-23
34	BONI SERRANO (St. Ignatius)	PSMBFI Building, Boni Serrano Avenue, corner 1st and 2nd Streets, West Crame, San Juan City	60,882.36	5 Years	1-Jun-14	31-May-19
35	BONIFACIO GLOBAL CITY	Unit 1 G/F Bonifacio Technology Center, 31st St cor 2nd St Bonifacio Global City, Taguig	172,631.52	3 Years	1-Jan-18	31-Dec-21
36	BUKIDNON - MALAYBALAY	Fortich Street, Malaybalay City, Bukidnon 8700F	91,242.70	10 Years	1-Oct-10	30-Sep-20
37	BUKIDNON - VALENCIA	G/F Tamay Lang Arcade. Alkuino St. cor. Manuel A. Roxas St. Valencia City Bukidnon	101,944.43	10 Years	1-Jul-10	30-Jun-20
38	BULACAN - BALAGTAS	BAGS building Mc Arthur Highway San Juan Balagtas Bulacan	115,762.50	15 Years	1-Oct-11	30-Sep-26
39	BULACAN - BALIUAG	B.S. Aquino Ave. cor Lopez Jaena St. Bagong Nayon, Baliwag, Bulacan	59,727.12	15 Years	1-Aug-11	31-Jul-26
40	BULACAN - MARILAO	G/F RCH Bldg., Mc Arthur Highway corner Magalang St., Brgy. Ibayo, Marilao, Bulacan	75,190.00	10 Years	30-Sep-14	30-Sep-24
41	BULACAN - PLARIDEL	G/F Javier Building, Pan Philippine Highway, Banga 1st, Plaridel Bulacan	113,006.25	10 Years	1-Mar-14	28-Feb-24
42	BULACAN - PULILAN	Doña Remedios Trinidad Highway, Sto Cristo, Pulilan, Bulacan	75,036.52	12 Years	1-Dec-10	30-Nov-22
43	BULACAN - SAN JOSE DEL	G/F FLB Building Provincial Road Brgy. Tungkong Mangga San Jose	110,730.19	10 Years	15-Nov-12	14-Nov-22

NO.	BRANCH	RENTAL BRANCH LOCATION / ADDRESS RATE PER TER		TERM	CONTRAC'	T PERIOD
110.		BOCKHOW MDDRESS	MONTH	LIGHT	FROM	ТО
	MONTE	Del Monte Bulacan				
44	BUSTILLOS – LEGARDA	G/F #415 EEC Bldg. J. Figueras St., Sampaloc, Manila	210,000.00	10 Years	31-Jul-15	30-Jul-25
45	BUTUAN	J.C. Aquino Avenue corner Ochua Avenue, Butuan City, Agusan Del Norte	51,066.69	20 Years	30-Oct-08	29-Oct-28
46	CABANATUAN	782 – 784 Century Ent. Bldg., Melencio St. cor. Paco Roman St., Cabanatuan City 3100	161,083.52	10 Years	1-Jan-12	31-Dec-21
47	CAGAYAN DE ORO	BJS Building Don Apolinar Velez corner A. Mabini Sts. Cagayan de Oro, Misamis Oriental	116,730.66	15 Years	31-Mar-06	30-Mar-21
48	CAGAYAN DE ORO - LAPASAN	Unit 11-12, Puregold CDO, Claro M. Recto Ave., Lapasan, Cagayan de Oro City, Misamis Oriental	94,757.39	10 Years	4-Nov-15	3-Nov-25
49	CAINTA	G/F Ortigas Royale Condominium, Ortigas Avenue Extension, Brgy. San Juan, Cainta, Rizal	198,107.60	10 Years	16-Sep-18	15-Sep-19
50	CAINTA - FELIX AVE.	Cainta Business Center Building, Felix Ave., Cor Vista Verde Ext., Gate 2, Cainta, Rizal	118,641.51	5 Years	15-May-16	14-May-21
51	CALAMBA	Ground Floor Andenson Building I, Parian, National Highway, Calamba City	121,459.25	10 Years	1-Jan-17	31-Dec-26
52	CALOOCAN	#382 Galauran compound Edsa Caloocan City	217,185.95	5 Years	1-Sep-18	31-Aug-23
53	CALOOCAN - SAMSON ROAD	G/F Erlinda Go Bldg. Samson Road corner Torres St. Caloocan City	155,825.43	10 Years	1-Sep-11	30-Aug-21
54	CAMARIN	G/F Zabarte Town Center 588 Camarin Road, Kalookan City	148,178.15	11 Years	1-Jan-14	31-Dec-24
55	CAMARINES NORTE - DAET	G/F New Bldng., F. Pimentel Ave. corner V. Basit St. Brgy. 8, Daet, Camarines Norte	84,000.00	10 Years	1-Jul-14	30-Jun-24
56	CAPITOL HILLS DRIVE	G/F Sofia Bellevue Commercial Building, Capitol Hills Drive, Quezon City	83,349.00	10 Years	1-Jul-14	30-Jun-24
57	CAVITE - BACOOR	G/F Heritage Bldg. KM 16 Aguinaldo Hiway Niog Bacoor, Cavite	94,376.63	5 Years	1-Apr-16	31-Mar-21
58	CAVITE – CARMONA	G/F 88 Bldg., Gov. Drive, Brgy. Maduya, Carmona, Cavite	66,216.15	10 Years	30-Aug-14	29-Aug-24
59	CAVITE - GEN. TRIAS	G/F The Plaza, Florida Sun Estates, Governor's Drive, Brgy. Manggahan, Gen. Trias, Cavite	183,784.80	1Year & 8months	1/1/2018	8/31/2019
60	CAVITE - GMA	Gov. Drive, Gen. Mariano Alvarez, Cavite	57,432.67	15 Years	16-Jan-12	15-Jan-27
61	CAVITE - IMUS ANABU	Kingsway Commercial Complex No. 9040 E. Aguinaldo Highway, Anabu, Imus, Cavite	85,085.44	10 Years	1-Feb-12	1-May-22
62	CAVITE - IMUS TANZANG LUMA	G/F VCV Bldg. Aguinaldo Highway Brgy. Tanzang Luma Imus City, Cavite	121,275.00	10 Years	1-Jan-15	31-Dec-24
63	CAVITE - MOLINO	G/F golden Oasys Bldg., Molino 4, Bacoor Cavite	173,424.40	10 Years	16-Nov-10	15-Nov-20

NO	DD 4 NOH	LOCATION / ADDRESS	RENTAL	TEDM	CONTRAC	T PERIOD
NO.	BRANCH	LOCATION / ADDRESS	RATE PER MONTH	TERM	FROM	то
64	CAVITE – IMUS	The Square, Retail 2 Unit 101, Advincula Ave., Lancaster New City,	76,230.00	10 Years	14-Apr-14	13-Apr-24
		Brgy. Alapan 2, Imus City, Cavite	, ,,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		l	
65	CAVITE - TAGAYTAY	Rotonda Star Plaza, Brgy. Silang Junction, Tagaytay City, Cavite	173,643.75	10 Years	1-May-13	30-Apr-23
66	CAVITE - TANZA	G/F Annie's Plaza A. Soriano Highway, Daang Amay, Tanza Cavite	92,610.00	5 Years	16-Sep-15	15-Sep-20
67	CAVITE - TRECE MARTIRES	G/F New Bldg., Governors Drive, Trece Martires, Cavite	110,281.15	10 Years	22-Sep-14	21-Sep-24
68		G/F O.C. Building, M.H. Del Pilar cor. Kiamzon Sts., Silang, Cavite	59,801.77	5 Years	1-Jun-16	31-May-21
69		G/F Insular Life Cebu Business Centre, Mindanao Avenue corner	214,652.54	5 Years	16-May-16	15-May-21
		Biliran Road, Cebu Business Center, Cebu City, Cebu 6000				
70	CEBU - CAPITOL	The Strip, Osmena Blvd., Capitol Site, Cebu City	192,896.59	5 Years	1-Sep-15	31-Aug-20
71	CEBU - COLON	Pelaez corner Colon Sts., Cebu City	105,000.00	15 Years	3-Apr-11	2-Apr-26
72	CEBU - LAPU-LAPU	Gaisano Mactan Island Mall, Lapu Lapu City, Cebu	89,339.71	4 Years	1-Sep-15	31-Aug-19
73	CORTEZ	N & N Cortes Arcade, A.C. Cortes ave., Mandaue City Cebu	71,834.25	20 Years	1-Aug-04	31-Jul-24
74	CEBU - MANDAUE- NATIONAL HIGHWAY	Units 1A-1C Orosia Bldg., Cansaga, Consolacion, Cebu	128,355.50	5 Years	1-Aug-18	31-Jul-23
75	CEBU – IT PARK	G/F Stall 101, eBlock 4, Jose Maria Del Mar St., Cebu IT Park, Cebu City	76,797.00	10 Years	1-Aug-11	30-Sep-21
76	CEBU-BANILAD	G/F Gaisano Country Mall, Banilad, Cebu City	223,608.00	5 Years	1-Feb-14	31-Jan-19
77	CEBU-CARBON	Plaridel cor. Progreso Sts. Cebu City, 6000	188,450.94	4 Years	1-Jan-18	31-Dec-22
78	CENTRAL MARKET	1633 Fugoso St., cor M. Natividad St., Sta Cruz Manila	66,485.51	10 Years	1-Feb-09	31-Jan-19
79	CHINO ROCES	G/F ENCM Bldg., 1099 Chino Roces Ave., cor. Mascardo St., Sta. Cruz, Makati City	143,343.00	10 Years	26-Sep-13	25-Sep-23
80	COMMONWEALTH	2211 F&L Centre Commonwealth Avenue, Quezon City	292,299.84	10 Years	1-Jun-16	31-May-26
81	CONGRESSIONAL AVENUE (Visayas Ave.)	45 Congressional Avenue Extension,Quezon City	100,000.00	5 Years	31-Oct-17	30-Oct-22
82	CUBAO - ARANETA CENTER	Spaces 51 to 53 Shopwise Arcade, General Roxas Avenue Araneta Center, Cubao, Quezon City	174,150.00	6 Years	1-Mar-13	22-Feb-19
83	, -	Filipina Bldg. 484 Quirino Hi-way Talipapa Novaliches Quezon City	185,000.00	10 Years	8-Nov-18	8-Nov-28
84		43 Burgos Street Dagupan City, Pangasinan 2400	242,105.26	20 Years	1-Jul-08	30-Jun-28
85	DAVAO - BAJADA	88 building, J.P. Laurel Street, Bajada Davao City	143,325.00	10 Years	1-Oct-15	30-Sep-25
86		G/F Gaisano Grand Mall of Digos, Quezon Avenue, Digos City	134,026.32	10 Years	1-Jul-12	30-Jun-22
87		PSBank Bldg. Quirino St. corner Cayetano Bangoy St. (formerly	155,904.86	30 Years	1-Dec-07	30-Nov-37

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
	22421.022	20 0.1110111 1.122.112.00	MONTH	2222	FROM	TO
		Ponciano Reyes) Davao City, Davao Del Sur				
88	DAVAO - MATINA	G/F Saito Building, McArthur Highway, Matina, Davao City	155,308.71	8 Years	15-Mar-11	14-Mar-19
89	DAVAO-MONTEVERDE	88 T. Monteverde Avenue, Davao City	162,889.46	20 Years	1-Jun-07	31-May-27
90	DAVAO-TAGUM	PSBank Bldg. National Highway corner Pioneer Ave. Tagum City, Davao Del Norte	50,000.00	20 Years	1-Jun-04	31-May-24
91	DEL MONTE	182 A Del Monte Avenue, Barangay St. Peter, Quezon City.	234,256.00	10 Years	1-Oct-14	30-Sep-24
92	DIPOLOG	Lopez Skyroom, Corner Rizal Ave. cor C.P. Garcia St. Dipolog City	86,331.42	10 Years	1-May-09	30-Apr-19
93	DOWNTOWN CENTER	628 Wellington Bldg. Plaza Lorenzo Ruiz Binondo Manila	558,128.45	10 Years	1-Jan-16	31-Dec-25
94	DUMAGUETE	G/F Hotel Palwa, Dr. V. Locsin St., Dumaguete City, Negros Oriental	85,904.92	10 Years	5-Nov-14	4-Nov-24
95	E. RODRIGUEZ	Seneca Plaza Building, 1152 E. Rodriguez Sr. Ave. New Manila, Quezon City	147,840.00	10 Years	8-Oct-11	7-Oct-21
96	PASIG BOULEVARD (former EDSA CENTRAL	G/F 162 Vision Building, Pasig Blvd, Bagong Ilog Pasig City	160,000.00	5 Years	1-Nov-18	10/31/2023
97	ESPAÑA	Unit G, G/F España Tower, 2203 España Blvd. Manila	110,114.24	10 Years	1-Jan-14	31-Dec-23
98	FAIRVIEW	G/F, No 71 Commonwealth Ave., Brgy. East Fairview, Quezon City	128,992.50	10 Years	15-Jul-16	14-Jul-26
99	G. ARANETA AVE.	202 G. Araneta Ave. Bgy. Dona Imelda, Quezon City	138,600.00	4.9 Years	1-May-13	22-Feb-19
100	G. ARANETA AVE.	314 G. Araneta Avenue, Quezon City	132,000.00	10 Years	8-Dec-18	8-Dec-28
101	GENERAL SANTOS	Santiago Boulevard, Corner Naranjita St., General Santos City, South Cotabato	137,700.59	10 Years	1-Aug-11	31-Jul-21
102	GIL PUYAT - N. GARCIA	Unit 101-A. ITC Bldg., Sen. Gil Puyat Ave., Makati City 1200 PH	132,740.19	10 Years	1-Mar-09	28-Feb-19
103	GILMORE HEIGHTS	G/F Gilmore Heights Condominium, #18 Granada cor Castilla St., Brgy Valencia Quezon City	152,841.23	10 Years	1-Jan-13	31-Dec-22
104	GLOBAL CITY - 4TH AVENUE	Shop 4 The Luxe Residence 28th St., cor. 4th Avenue, Global City, Taguig City, 1634 PH	524,382.77	5 Years	1-Sep-14	30-Aug-19
105	GRACE PARK	647 Rizal Avenue Ext., 10th Avenue, Grace Park, Kalookan City	178,366.73	12 Years	15-Jan-09	14-Jan-21
106	GREENHILLS	#3 Missouri cor Nevada Sts. Northeast Greenhills, San Juan	259,122.84	20 Years	8-Sep-04	7-Sep-24
107	HARRISON PLAZA	F8 G/F Harrison Plaza Shopping Mall, Mabini Street, Malate, Manila	125,192.26	4 Years	1-Sep-17	31-Aug-21
108	HOLY SPIRIT DRIVE	Unit L1, Lot 7,8,10, Blk 7, Holy Spirit Drive, Isidora Hills Subd., Quezon City	160,909.88	10 Years	29-Nov-15	28-Nov-25
109	ILOCOS SUR - CANDON	G/F, Imperial Building, National Highway, Poblacion, Brgy San Jose, Candon City, Ilocos Sur	145,200.00	10 Years	1-Aug-13	31-Jul-23

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
			MONTH		FROM	TO
110	ILOILO - IZNART	533 Iznart St., Iloilo City	90,693.01	15 Years	1-Jan-11	31-Dec-25
111	ILOILO - JARO	E. Lopez corner Jalandoni St. Jaro, Iloilo City	47,617.11	25 Years	1-Jun-12	31-May-37
112	ILOILO - QUEZON	23 C Quezon Street, Iloilo City	143,062.32	10 Years	15-Feb-12	14-Feb-22
113	ISABELA - CAUAYAN	#135 National Highway, San Fermin, Cauayan City, Isabela	147,000.00	7 Years	14-Jan-18	13-Jan-25
114	J. ABAD SANTOS	1939 Jose Abad Santos Avenue Tondo, Manila 1012 PH	149,144.06	5 Years	1-Oct-15	30-Sep-20
115	JABONEROS	467 Jaboneros Corner Ilang-Ilang Sts., Binondo Manila	148,811.12	15 Years	14-Jul-05	13-Jul-20
116	KALENTONG	55 Shaw Blvd. near corner Kalentong St. Mandaluyong City	136,516.80	20 Years	15-Oct-07	14-Oct-27
117	KAMIAS	PHA Building,14 Kamias Road Quezon City	133,402.50	5 Years	1-Aug-16	31-Jul-21
	KATIPUNAN	Ground Level, Unit 103, Elizabeth Hall Lot 1 Blk 41 Katipunan Ave., Loyola Heights Quezon City	337,365.00	5 Years	1-Aug-16	31-Jul-21
119	LA UNION	G/F Nisce Building Quezon Ave. San Fernando, La Union	72,126.17	16 Years and 5 months	2-Feb-06	30-Jun-22
120	LAGRO	Lot 5 Blk 2 Sacred Heart Village, Quirino Highway, Lagro, Quezon City	94,068.64	10 Years	1-Nov-12	31-Oct-22
121	LAGUNA - CABUYAO	GF, New Bldg, JP Rizal St. corner A. Bonifacio St. Brgy. 2, Cabuyao, Laguna	145,860.75	10 Years	15-Sep-14	14-Sep-24
122	LAGUNA - CALAMBA CROSSING	GF, The Calamba Executive Center, Brgy. Uno, Crossing, Calamba City, Laguna	129,654.00	10 Years	1-Jul-14	30-Jun-24
123	LAGUNA - SAN PABLO MAHARLIKA HWAY	GF, Acosta Bldg. II Km. 80, Maharlika Hway, Brgy. San Rafael San Pablo City, Laguna	99,750.00	10 Years	15-Oct-15	14-Oct-25
124	LAGUNA - SAN PEDRO NATIONAL HWAY	GF, Sunshine Square Bldg., National Hway, Brgy. Landayan, San Pedro City, Laguna	99,750.00	10 Years	8-Jan-16	7-Jan-26
125	LAS PIÑAS	G/F Fairland Bldg., Alabang-Zapote Road Cor V. Guinto St., Pamplona, Las Pinas City	261,360.00	16 Years	10-Sep-04	10-Sep-20
126	LAS PIÑAS - PAMPLONA	Alabang Zapote Road, Pamplona 2, Las Pinas City	232,563.09	5 Years	1-Nov-16	31-Oct-21
127	LEGASPI - PALANCA	Doña Angela Garden Condominium, 110 C. Palanca St., Legaspi Vill., Makati City	194,530.69	14 Years	14-Jan-04	13-Jan-19
128	LEGASPI - SALCEDO	G/F 195 Casmer Bldg Salcedo St, Legaspi Vill Makati City	190,874.84	10 Years	1-Dec-12	30-Nov-22
129	LEGAZPI	Ground Floor, Tower Bldg. II, Landco Business Park, Legazpi City, Albay 4500	98,936.75	10 Years	1-Jun-09	31-May-19
130	LIPA - JP LAUREL	Autoplex building JP laurel Highway Sabang, Lipa City	72,553.95	8 Years	1-Mar-14	31-Dec-21

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
		200min. Manage	MONTH		FROM	TO
	HIGHWAY					
131	LUCENA - ENRIQUEZ	G/F, AQC Building, Enriquez St. corner San Fernando St. Brgy. 6, Lucena City	134,009.56	10 Years	1-Apr-12	31-Mar-22
132	MAGALLANES	1052 MPI Building, EDSA cor Lapu-lapu Avenue, Magallanes Village Makati City	171,833.93	10 Years	1-Jun-14	31-May-24
133	MAKATI AVE.	690 Makati Avenue cor. Jupiter St., Bel-Air Village, Makati	218,256.31	10 Years	1-Jun-12	31-May-22
134	MALABON	685 Rizal Ave. ext. San Agustin St., Malabon City	112,116.23	10 Years	1-Nov-12	31-Oct-22
135	MALABON - GOV. PASCUAL	Gov. Pascual corner Maria Clara St. Acacia, Malabon City	57,295.51	20 Years	1-May-11	30-Apr-31
136	MALOLOS	Paseo Del Congreso, Barangay Liang, Malolos City, Bulacan	262,500.00	10 Years	1-Dec-17	30-Nov-27
137	MALOLOS - MCARTHUR	Units 2, 3 & 4, Twins Plaza Complex, McArthur Highway, Bulihan, Malolos, Bulacan	75,000.00	10 Years	1-Jun-14	31-May-24
138	MANDALUYONG WACK WACK	Unit 1-A Ground Floor, Lee Gardens Condominium, Shaw Blvd., Mandaluyong City	212,458.09	10 Years	1-May-09	30-Apr-19
139	MANDAUE-SUBANGDAKU	Unit 101-102 G/F KRC Bldg., National Highway, Subangdaku, Mandaue City, Cebu 6014	142,017.94	10 Years	16-Sep-11	15-Sep-21
140	MANGGAHAN	454 Amang Rodriguez Avenue, Manggahan, Pasig City	139,333.27	5 Years	16-Sep-15	15-Sep-20
141	MARIKINA - BLUE WAVE	Bluewave Strip Mall, Sumulong Highway cor. Fernando Ave., Marikina City	148,367.23	5 Years	1-May-17	30-Apr-22
142	MARIKINA - MARCOS HIGHWAY	Unit 13 G/F M&R Complex Marcos Highway corner Gil Fernando Avenue and Marcos Highway, San Roque, Marikina	185,208.65	5 Years	1-Feb-17	31-Jan-22
143	MARIKINA - PARANG	76 B.G. Molina corner E. Rodriguez Streets., Parang, Marikina City 1809	83,771.73	20 Years	1-Jan-09	31-Dec-28
144	MARIKINA - SUMULONG	G/F Algers Bldg. Sumulong Highway Cor. E. Jacinto St. Brgy. Sto. Nino, Marikina City	272,820.39	10 Years	1-Aug-11	31-Jul-21
145	MARIKINA RIVERBANKS	A1-24 Riverbanks Arcade, Riverbanks Center, 84 A. Bonifacio Avenue, Marikina City	166,712.26	5 Years	16-Aug-15	15-Aug-20
146	MATALINO - Q.C.	G/F Sir Thomas Square Bldg. 18 Matalino cor Matatag Sts., Brgy. Central, Quezon City	377,784.00	5 Years	1-Nov-15	31-Oct-20
147	MINDANAO AVE.	Unit A & B, L Bldg., 4 Mindanao Ave. cor. Congressional Ave., Bahay Toro, Proj. 8, QC.	103,087.55	10 Years	5-Nov-13	4-Nov-23
148	MINDORO - CALAPAN	GF HM Home Mark Building, JP Rizal St., Brgy. Camilmil, Calapan City, Oriental Mindoro	121,550.63	10 Years	1-Mar-14	28-Feb-24

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
			MONTH		FROM	TO
149	MUNTINLUPA	DLA BLDG., Ground fl National Road Bgy Putatan Muntinlupa	122,083.20	10 Years	16-Feb-11	15-Feb-21
150	N. DOMINGO	Joyce Appartelle 128 N. Domingo St., San Juan City	153,697.73	10 Years	16-Dec-12	15-Dec-22
151	NAGA	G/F DECA Centro Bldg., cor dinaga street Panganiban drive Naga City Camarines Sur	134,114.84	15 Years	17-Jan-11	16-Jan-26
152	NAVOTAS	873 M. Naval St. ,Sipac-Almacen, Navotas City	104,186.25	17 Years	1-Jan-08	31-Dec-24
153	NOVALICHES	877 G/F Gatmaitan Building, Quirino Highway, Gulod, Novaliches, Quezon City	146,226.32	10 Years	3-Nov-15	2-Nov-25
154	NUEVA ECIJA - GAPAN	GF, Planters Bldng., Tinio St., Bucana, Gapan City, Nueva Ecija	112,204.14	10 Years	1-Aug-14	31-Jul-24
155	NUEVA ECIJA - SAN JOSE	GF, Mario O. Salvador Bldg., Maharlika Highway, Brgy. Malasin, San Jose City, Nueva Ecija	98,130.84	10 Years	1-Oct-14	30-Sep-24
156	NUEVA VIZCAYA - SOLANO	G/F, Ongtao Bldg., Mabini St., Brgy. Quezon, National Hway, Solano, Nueva Vizcaya	104,186.25	10 Years	15-Jul-14	14-Jul-24
157	OLONGAPO	KT Tower, Lot 1147 Rizal Avenue Cor. 18th st., East Bajac Bajac, Olongapo City, Zambales	218,791.13	10 Years	28-Jul-13	27-Jul-23
158	ONGPIN	G/F Ongpin Commercial Center Cor. Gonzalo St. Ongpin Sta. Cruz Manila	274,977.65	15 Years	25-Apr-05	24-Apr-20
159	ORMOC	Units 1 & 2 G/F Ormoc Centrum Aviles cor. San Pedro St., Ormoc City, Leyte	104,186.25	20 Years	29-Sep-05	28-Sep-25
160	ORTIGAS	Unit 110 Parc Chateau Condominium, Onyx cor. Sapphire & Garnet Road, Ortigas Center, Pasig City	127,338.75	10 Years	1-Nov-12	31-Oct-22
161	ORTIGAS - SAN MIGUEL	Ground level, The Crescent Bldg., 21 San Miguel Ave., Ortigas Center, Pasig City.	178,500.00	10 Years	1-Nov-12	31-Oct-22
162	OZAMIZ	Rizal Ave. corner Capistrano St. Ozamiz City, Misamis Occidental	94,353.41	5 Years	16-Apr-14	15-Apr-19
163	P. TUAZON (Murphy)	247 P. Tuazon Blvd., cor. 15th Ave., Cubao, Quezon City	167,511.96	11 Years	1-Jun-12	31-May-23
164	P. TUAZON - 7TH AVE.	G/F Universal Aquarius Building, 158 P. Tuazon corner 7th Avenue, Cubao, Quezon City	163,772.10	5 Years	15-Sep-14	14-Sep-19
165	PACO	G/F Unit 14 & 15, JCS Building, 1521 Paz Street, Paco, Manila	172,769.16	5 Years	1-Jan-17	31-Dec-21
166	PADRE FAURA	G/F Padre Faura Wing, Robinsons Place Manila, Padre Faura St., Ermita, Manila	388,811.00	5 Years	11-Nov-17	10-Nov-22
167	PAGADIAN	G/F MENDOZA BUILDING, J.P. RIZAL AVENUE, corner B. Aquino Street, Pagadian City	93,079.70	10 Years	16-Jan-16	15-Jan-26

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
			MONTH		FROM	TO
168	PALLOCAN WEST	G/f CS Rayos Bldg. Pallocan West, Batangas City	126,639.04	15 Years	1-Jun-10	31-May-25
169	PAMPANGA - APALIT	G/F ABCDEQQ Bldg., McArthur Highway San Vicente, Apalit, Pampanga	57,881.25	10 Years	15-Oct-15	14-Oct-25
170	PAMPANGA - GUAGUA	G/F, MPS Plaza, Plaza Burgos, Guagua, Pampanga	112,434.33	10 Years	15-Oct-13	14-Oct-23
171	PAMPANGA – SAN FERNANDO SINDALAN	GF, Pinmara Square Bldg., Mc Arthur Hway, Sindalan, San Fernando City, Pampanga	82,467.00	10 Years	1-Jul-15	30-Jun-25
172	PANGASINAN - URDANETA	Poblacion, Mc- Arthur Hi-way, Urdaneta City, Pangasinan	63,814.08	20 Years	1-Sep-12	31-Aug-32
173	PARAÑAQUE	8387 Dr. A. Santos Ave., San Antonio Parañaque City	199,260.00	5 Years	1-Dec-16	30-Nov-21
174	PARAÑAQUE - LA HUERTA	Quirino Avenue Corner M. Rodriguez St., La Huerta, Paranaque 1700	243,334.75	5 Years	22-Dec-15	21-Dec-20
175	PASIG – C. RAYMUNDO AVE.	#1 C. Raymundo Ave. Cor. Mercedes Ave., Caniogan, Pasig City	155,888.68	12 Years	1-Dec-11	30-Nov-23
176	PASIG MUTYA	Mariposa Bldg. Caruncho Ave., Corner Suarez Ave. Palatiw, Pasig City 1600	144,611.25	2 Years	1-Oct-18	30-Sep-21
177	PATEROS	G/F Sanz Building, 506 M. Almeda St., San Roque, Pateros, Metro Manila	114,865.34	10 Years	1-Jul-10	30-Jun-20
178	PLAZA BONIFACIO	A. Mabini Street corner Alcalde Jose St., Kapasigan Pasig City	425,427.19	10 Years	1-Feb-13	31-Jan-23
179	PUERTO PRINCESA	248 Rizal Avenue, Puerto Princesa City, Palawan	222,192.81	10 Years	25-Aug-14	24-Aug-24
180	QUEZON AVE.	GF, Coher Center, 1424 Quezon Ave., South Triangle, Quezon City	91,980.00	10 Years	15-Jun-16	14-Jun-26
181	QUIAPO PALANCA	202 Carlos Palanca St. cor. Villalobos St. Quiapo Manila 1001	180,184.33	10 Years	1-Nov-14	31-Oct-24
182	RIZAL - ANGONO	G/F ARC One Bldg., Quezon Ave., Sunstrip, Angono, Rizal	103,318.03	10 Years	1-Apr-12	31-Mar-22
183	RIZAL - MONTALBAN	Imelda Nocon Bldg., #240 E. Rodriguez Highway, Montalban, Rizal	93,806.70	10 Years	1-Oct-12	30-Sep-22
184	RIZAL - SAN MATEO	GF, Saint Claire Bldg., Gen Luna St., Brgy Ampid 1, San Mateo, Rizal	76,576.89	10 Years	15-Sep-14	14-Sep-24
185	RIZAL - TANAY	GF, Tanay Market Center, Market Road, Brgy. Plaza Aldea, Tanay Rizal	115,762.50	10 Years	1-Aug-14	30-Jul-24
186	RIZAL AVENUE	552-554 Rizal Avenue Sta. Cruz, Manila	168,900.00	10 Years	1-Aug-14	31-Jul-24
187	ROXAS CITY	Arnaldo Boulevard cor Datiles St., Brgy Tanque, Roxas City, Capiz	81,052.63	5 Years	16-Apr-14	15-Apr-19
188	SAN FERNANDO	HPT Building Mc Arthur Highway, Dolores, City of San Fernando, Pampanga.	159,975.85	10 Years	1-Jun-10	31-May-20
189	SAN PABLO	Rizal Avenue, San Pablo City, Laguna	177,887.75	25 Years	1-Aug-03	31-Jul-28
190	SANTIAGO	G/F Insular Life Bldg., Maharlika Highway Brgy. Villasis , Santiago City, Isabela	79,017.67	5 Years	1-Nov-15	31-Oct-20
191	SOLER	Athena Tower, 1258 Soler St. Cor Benavidez St, Binondo, Manila	258,000.00	5 Years	1-Mar-14	28-Feb-19
192	SORSOGON	UGF, Sorsogon Shopping Center, Magsaysay St., Sorsogon City,	175,993.73	10 Years	15-Jan-15	14-Jan-25

NO.	BRANCH	LOCATION / ADDRESS	RENTAL RATE PER	TERM	CONTRAC	T PERIOD
110.	Divincii	ECCHION/ NDIKESS	MONTH	LICIVI	FROM	ТО
		Sorsogon				
193	STA. MARIA	Corazon de Jesus St. Poblacion, Sta. Maria , Bulacan	154,524.15	15 Years	1-May-18	30-Apr-23
194	STA. ROSA	Dragon Arcade Balibago- Tagaytay National Road Brgy Don Jose Sta. Rosa Laguna	143,325.00	20 Years	1-Jun-04	31-May-24
195	TABORA	817-819 Tabora st Binondo, Manila	230,000.00	20 Years	16-Feb-08	15-Feb-28
196	TACLOBAN	Ground Floor Tacloban Plaza Bldg., Justice Romualdez St., Tacloban City, Leyte	120,000.00	5 Years	11-Jan-13	10-Jan-18
197	TAGBILARAN	#152 Ideal Cinema Bldg., CPG Avenue, Tagbilaran City, Bohol	212,215.29	10 Years	1-Jan-13	31-Dec-22
198	TAGUIG - GEN. LUNA	G/F Paulina Bldg. # 8 Gen. Luna Ave., Tuktukan, Taguig City	136,084.03	10 Years	1-Sep-11	30-Aug-21
199	TAGUIG - KALAYAAN	Shop 10 Philplans Corporate Center, 1012 North Triangle Drive, Bonifacio Global City, Taguig	201,821.59	10 Years	1-Apr-09	31-Mar-19
200	TAGUIG - MCKINLEY HILL	GF, Morgan Suites Executive Residences, McKinley Hill, Fort Bonifacio, Taguig City	185,928.99	4 Years & 9 months	1-Oct-14	31-Jul-19
201	TANDANG SORA	Amina Building Tierra Bella Subd, Tandang Sora Ave., Tandang Sora Quezon City	165,375.00	4 Years	6-Jan-15	5-Jan-19
202	TARLAC - CAPAS	Ground Floor Puregold Supermarket Sto. Domingo 1st, Capas, Tarlac	91,162.97	15 Years	1-Oct-10	30-Sep-25
203	TARLAC - MC ARTHUR HWAY	GF, Conrado Bldg., Mc Arthur Hway, San Sebastian Village, Tarlac City	75,907.13	10 Years	12-Oct-15	11-Oct-25
204	TAYTAY	Ison Bldg. JP Rizal Ave., corner Ison St. Brgy Dolores, Taytay Rizal	123,646.77	20 Years	1-Jan-05	31-Dec-24
205	TAYTAY - MANILA EAST	Manila East Road corner Ignacio St Brgy San Juan Taytay	91,162.97	20 Years	15-Feb-12	14-Feb-32
206	TIMOG	#58 Castro Bldg. Barangay Laging Handa, Timog Ave. Quezon City	215,711.84	5 Years	1-Apr-18	31-Mar-23
207	TM KALAW	G/F Sunview Palace Condominium T.M. Kalaw cor M.H. del Pilar Sts. Ermita, Manila	194,573.13	10 Years	1-May-14	30-Apr-24
208	TUGUEGARAO	GSM Building Luna cor Del Rosario Streets, Tuguegarao City	114,660.00	20 Years	14-Sep-05	13-Sep-25
209	UN AVENUE	G/F Linsangan Admiralty Bldg. 1225 UN Avenue Paco, Manila.	108,592.97	10 Years	31-Oct-13	30-Oct-23
210	VALENZUELA - MALANDAY	G/F One Centrum Place, #618 Mc Arthur Highway, Malanday, Valenzuela City	134,009.56	10 Years	1-Sep-11	31-Aug-21
211	VALENZUELA - PASO DE BLAS	141 Paso De Blas St., Valenzuela City	65,679.04	20 Years	1-Jul-10	30-Jun-30
212	VIGAN	G/F PM Prime Bldg. Florentino St. Vigan City, Ilocos Sur	150,992.24	5 Years	20-Jun-14	19-Jun-19
213	VITO CRUZ	G/F Burgundy Westbay Tower, 820 Pablo Ocampo Street, Malate Manila	141,835.72	10 Years	1-Jan-14	31-Dec-23
214	WEST AVE.	49 West Avenue, Quezon City	172,746.70	10 Years	1-Mar-10	28-Feb-20

			RENTAL		CONTRAC'	T PERIOD
NO.	BRANCH	LOCATION / ADDRESS	RATE PER	TERM		
			MONTH		FROM	TO
215	WILSON	#1 Barasoain cor. Wilson St., Greenhills, San Juan	149,676.91	10 Years	1-Dec-12	30-Nov-22
216	YLAYA	999 – 1003 Ylaya Street Tondo, Manila 1012	151,464.95	20 Years	21-Apr-04	20-Apr-24
217	ZAMBALES - IBA	GF, Iba Town Center, National Hi-way Zone 1, Poblacion, Iba	143,672.10	5 Years	15-Aug-14	14-Aug-19
		Zambales				
218	ZAMBALES - SUBIC TOWN	GF, ATAW Bldg., National Highway, Baraca - Camachile, Subic,	104,186.25	10 Years	21-Nov-15	20-Nov-25
		Zambales				
219	ZAMBOANGA	Mayor Vitaliano Agan Avenue, Camino Nuevo, Zamboanga City	73,917.44	20 Years	15-Jul-04	14-Jul-24
220	ZAMBOANGA - GUIWAN	Maria Clara Lobregat National Highway, Guiwan, Zamboanga City	42,350.00	10 Years	1-Apr-11	31-Mar-21
221	ZAMBOANGA - PILAR	G/F Martha Bldg. Pilar Street, Zamboanga City	119,603.54	10 Years	1-Sep-10	31-Aug-20

# PHILIPPINE SAVINGS BANK

EVENTS REPORTED UNDER FORM 17-C (Reports filed during the last 6 months prior to filing of Form 17-A)

		DATE
NO.	PARTICULARS	REPORTED
1	PSBank reported the Top 100 Stockholders as of September 30, 2018.	Oct. 15, 2018
2	PSBank reported the following information as of September 30, 2018:	Oct. 16, 2018
	1. Top 20 Stockholders	
	Top 100 Stockholders     Statement of Beneficial Ownership	
	4. Summary Report on Distribution of Stockholdings by Nationality	
	5. List of Major PSBank Stockholders Owning 5% or more	
	6. List of Stockholders and their Stockholdings	
	7. Changes in stockholdings of Stockholders	
3	PSBank reported that the Board of Directors, in its meeting held on 15	Oct. 18, 2018
	October 2018 passed a resolution declaring a 7.5% Regular Cash Dividend	
	for the 3rd quarter of 2018 amounting to Php180.19 million equivalent to Php	
	0.75 per share. This will be payable to all common stockholders as of the	
	Record Date of 30 October 2018 and will be paid no later than the Payment	
4	Date of 14 November 2018.  PSBank reported that the Board of Directors, in its meeting held on 15	Oct. 22, 2018
4	October 2018, passed a resolution granting approval on the Bank's request to	OCI. 22, 2016
	issue up to a maximum of 184,747,509 common shares equivalent to the	
	remaining unissued shares from its authorized capital stock or approximately	
	Php 8.0 billion in fresh capital.	
5	PSBank reported "9-month Net Income Rises 8% Year-on-year"	Oct. 30, 2018
6	PSBank reported the Top 100 Stockholders as of December 31, 2018.	Jan. 11, 2019
7	PSBank reported the following information as of December 31, 2018:	Jan. 11, 2019
	1. Top 20 Stockholders	
	2. Top 100 Stockholders	
	Statement of Beneficial Ownership     Summary Report on Distribution of Stockholdings by Nationality	
	5. List of Major PSBank Stockholders Owning 5% or more	
	6. List of Stockholders and their Stockholdings	
	7. Changes in stockholdings of Stockholders	
8	PSBank reported that the Board of Directors, in its meeting held on 17	Jan. 21, 2019
	January 2019, passed a resolution on the following:	
	1. Scheduling of the Annual Stockholders Meeting on April 15, 2019 at 3	
	o' clock in the afternoon at the 19 <sup>th</sup> Floor, PSBank Center, Paseo de Roxas	
	corner Sedeño Street, Makati City; 2. Setting March 1, 2019 as the Record Date for determining stockholders	
	entitled to notice and to vote in the Meeting; and	
	3. Granting of authority to Mr. Jose Vicente L. Alde, PSBank President, to	
	change the date, time and place of the Meeting as well as the record date	
	and to decide on such other related matters as may be required by the	
	regulators and other exigencies; and to sign, execute and deliver any and	
	all documents and to do and perform any and all acts as may be necessary	
	to carry into effect the intents and purposes of the foregoing.	
9	PSBank reported that the Board of Directors, in its meeting held on 17	Jan. 22, 2019
	January 2019 passed a resolution declaring a 7.5% Regular Cash Dividend for	
	the fourth quarter of 2018 amounting to Php287.33 million equivalent to Php 0.75 per share. This will be payable to all common stockholders as of the	
	Record Date of 01 February 2019 and will be paid no later than the Payment	
	Date of 18 February 2019.	
10	PSBank reported the attendance of the Board of Directors of Philippine	Jan. 31, 2019
	Savings Bank in Corporate Governance Seminars for the year 2018 and the	•

Ю.	PARTICULARS	DATE REPORTED
	corresponding certification issued by its Corporate Secretary, Mr. Pocholo V. Dela Pena.	
11	PSBank reported that the Board of Directors, in its meeting held on 15 February 2019 passed a resolution on its approval of the request to exercise the option to call on PSBank's Unsecured Subordinated Debt – Tier 2 Notes amounting to Php3.0 billion issued on 23 May 2014, pending approval from the Bangko Sentral ng Pilipinas (BSP).	Feb. 20, 2019
2	PSBank reported that the Board of Directors, in its meeting held on 12 March 2019, approved the issuance of up to Php 40.0 billion in Peso Denominated Bonds in multiple tranches.	Mar. 18, 2019
	PSBank reported that the Board of Directors, in its meeting held on 12 March 2019, approved the increase in the authorized capital stock of PSBank from Php4.25 billion to Php6.0 billion and accordingly, the amendment of its Articles of Incorporation to reflect such increase.	Mar. 18, 2019
4	PSBank reported the Bank's financial results for year-end 2018	Mar. 25, 2019

# Philippine Savings Bank

Financial Statements
December 31, 2018 and 2017
and for the Years Ended December 31, 2018,
2017 and 2016

and

Independent Auditor's Report





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Philippine Savings Bank

#### **Report on the Audit of the Financial Statements**

## **Opinion**

We have audited the financial statements of Philippine Savings Bank ("the Bank"), which comprise the statements of condition as at December 31, 2018 and 2017 and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2018, and notes to the financial statements, including a summary of significant accounting policies.

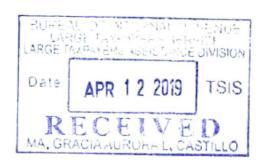
In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2018 and 2017, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2018, in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.







We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Adoption of PFRS 9, Financial Instruments

On January 1, 2018, the Bank adopted PFRS 9, *Financial Instruments*, which replaced Philippine Accounting Standard (PAS) 39, *Financial Instruments: Recognition and Measurement*. PFRS 9 provides revised principles for classifying financial assets and introduces a forward-looking expected credit loss model to assess impairment on debt financial assets not measured at fair value through profit or loss and loan commitments and financial guarantee contracts. The Bank adopted the modified retrospective approach in adopting PFRS 9.

# 1. Classification and Measurement of Financial Assets

As at January 1, 2018 (the transition date), the Bank classified its financial assets based on its business models for managing these financial assets and the contractual cash flow characteristics of the financial assets. This resulted in transition adjustments that increased surplus and other comprehensive income by ₱25.5 million and ₱342.4 million, respectively, for the Bank. Thereafter, the financial assets were accounted for based on the transition date classification, while newly originated or acquired financial assets were classified based on the PFRS 9 classification criteria.

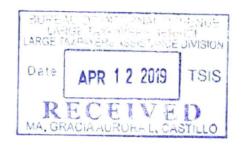
The Bank's application of the PFRS 9 classification criteria is significant to our audit as the classification determines how financial assets are measured and accounted for in the financial statements

The disclosures in relation to the adoption of the PFRS 9 classification criteria are included in Note 2 to the financial statements.

## Audit Response

We obtained an understanding of the Bank's contracts review process to establish the contractual cash flow characteristics of debt financial assets, including the identification of standard and non-standard contracts, and reviewed the assessment made by management by inspecting underlying contracts on a sample basis. We obtained the board-approved business models for the Bank's portfolios of financial assets. We compared the parameters set within the business models with the portfolio and risk management policies of the Bank. For significant portfolios, we assessed frequency and relative amount of sales in the past, understood how the business performance is measured and evaluated performance measurement reports.

We checked the appropriateness of the transition adjustments and reviewed the completeness of the disclosures made in the financial statements.







#### 2. Expected Credit Loss (ECL)

The Bank's adoption of the ECL model is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Bank's credit risk exposures; determining the method to estimate ECL; defining default; identifying exposures with significant deterioration in credit quality; determining assumptions to be used in the ECL model such as the counterparty credit risk rating, the expected life of the financial asset and expected recoveries from defaulted accounts; and incorporating forward-looking information (called overlays) in calculating ECL.

The application of the ECL model decreased the Bank's allowance for credit losses and increased surplus by ₱469.1 million and ₱328.4 million, respectively. Provision for credit losses of the Bank in 2018 using the ECL model amounted to ₱2.1 billion.

Refer to Notes 2 and 15 of the financial statements for the disclosure on the transition adjustments and details of the allowance for credit losses using the ECL model, respectively.

### Audit response

We obtained an understanding of the board-approved methodologies and models used for the Bank's different credit exposures and assessed whether these considered the requirements of PFRS 9 to reflect an unbiased and probability-weighted outcome, and to consider time value of money and the best available forward-looking information. We also inspected and considered the results of PFRS 9 model validation performed by management's specialist.

We (a) assessed the Bank's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) tested the definition of default and significant increase in credit risk criteria against historical analysis of accounts and credit risk management policies and practices in place; (c) tested the Bank's application of internal credit risk rating system by reviewing the ratings of sample credit exposures; (d) assessed whether expected life is different from the contractual life by testing the maturity dates reflected in the Bank's records and considering management's assumptions regarding future collections, advances, extensions, renewals and modifications; (e) tested loss given default by inspecting historical recoveries and related costs, write-offs and collateral valuations; (f) tested exposure at default considering outstanding commitments and repayment scheme; (g) checked the reasonableness of forward-looking information used for overlay through statistical test and corroboration using publicly available information and our understanding of the Bank's lending portfolios and broader industry knowledge; and (h) tested the effective interest rate used in discounting the expected loss.

Further, we checked the data used in the ECL models by reconciling data from source system reports to the data warehouse and from the data warehouse to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets of debt financial assets with similar risk characteristics, we traced or re-performed the disaggregation from source systems to the loss allowance analysis. We also assessed the assumptions used where there are missing or insufficient data.







We recalculated impairment provisions on a sample basis. We checked the appropriateness of the transition adjustments and reviewed the completeness of the disclosures made in the financial statements.

We involved our internal specialists in the performance of the above procedures.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 17-A, SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2018, but does not include the financial statements and our auditor's report thereon. The SEC Form 17-A, SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

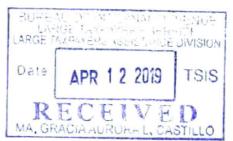
Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.







As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.







## Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010

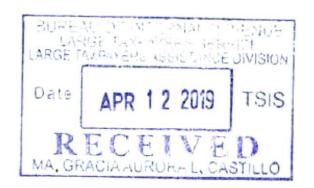
Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 36 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine Savings Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Miguel U. Ballelos, Jr.

SYCIP GORRES VELAYO & CO.

Miguel U. Ballelos, Jr.
Partner
CPA Certificate No. 109950
SEC Accreditation No. 1566-A (Group A),
June 9, 2016, valid until June 9, 2019
Tax Identification No. 241-031-088
BIR Accreditation No. 08-001998-114-2019,
January 28, 2019, valid until January 27, 2022
PTR No. 7332525, January 3, 2019, Makati City

February 15, 2019





# STATEMENTS OF CONDITION

1	 /	
201		2017

	201		2017
ASSETS			
Cash and Other Cash Items	₽3,776,087,269	₽2,59	6,872,801
<b>Due from Bangko Sentral ng Pilipinas</b> (Note 16)	15,156,184,418	15,26	5,387,772
<b>Due from Other Banks</b> (Note 29)	1,682,806,080	1,50	8,489,309
Interbank Loans Receivable and Securities Purchased		,	
<b>Under Resale Agreements</b> (Note 7)	1,891,820,000	1,84	2,023,049
Fair Value Through Profit or Loss (FVTPL) Investments		,	
(Note 8)	10,107,022	36	6,235,689
Financial Assets at Fair Value Through Other			
Comprehensive Income (FVOCI) (Note 8)	12,931,601,524		_
Available-for-Sale Investments (Note 8)	_	16,92	5,485,941
<b>Investment Securities at Amortized Cost</b> (Note 8)	35,646,765,264	-	_
Held-to-Maturity Investments (Note 8)	_	29,47	3,724,384
Loans and Receivables (Note 9)	156,260,362,775	144,96	4,513,221
Investment in a Joint Venture (Notes 10 and 29)	691,425,681	60	7,162,821
<b>Property and Equipment</b> (Note 11)	2,257,379,905	2,48	0,012,354
<b>Investment Properties</b> (Note 12)	4,036,317,716	3,93	0,317,479
Deferred Tax Assets (Note 27)	1,327,667,084		9,327,369
Goodwill and Intangible Assets (Note 13)	655,446,833		4,924,056
Other Assets (Note 14)	1,405,320,467		9,566,379
	₽237,729,292,038		4,042,624

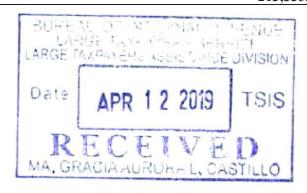
# LIABILITIES AND EQUITY

# Liabilities

**Deposit Liabilities** (Note 16)

1 /		
Demand	<b>₽</b> 20,367,043,344	₱19,112,561,892
Savings	33,399,725,991	30,383,783,001
Time	138,525,888,196	136,042,056,714
Long-term Negotiable Certificates of Deposits	8,395,281,852	3,375,000,000
	200,687,939,383	188,913,401,607
Bills Payable (Note 17)	2,968,567,431	1,492,418,518
Subordinated Notes (Note 17)	2,981,673,382	2,978,997,695
Treasurer's, Cashier's and Manager's Checks	1,615,520,188	2,213,869,703
Accrued Taxes, Interest and Other Expenses (Note 18)	2,014,522,713	1,658,423,304
Financial Liabilities at FVTPL (Note 8)	2,895,073	_
Income Tax Payable	637,607	375,277
Other Liabilities (Note 19)	3,063,388,051	3,673,232,353
	213,335,143,828	200.930.718.457

(Forward)





**December 31** 2018 2017 **Equity** Common Stock (Note 21) **₽2,402,524,910** ₱2,402,524,910 Capital Paid in Excess of Par Value 2,818,083,506 2,818,083,506 1,035,899,409 **Surplus Reserves** (Note 30) 1,035,402,901 Surplus (Note 21) 19,391,850,112 17,097,046,504 Fair Value Reserves on Financial Assets at FVOCI (Note 8) (782,896,279)**Net Unrealized Loss on Available-for-Sale Investments** (Note 8) (411,510,218)Remeasurement Losses on Retirement Plan (Note 24) (470,611,677)(545,392,541)**Equity in Remeasurement Gains on Retirement Plan** of a Joint Venture (Note 10) 3,131,435 1,245,144 **Cumulative Translation Adjustment** (3,833,206)(4,076,039)24,394,148,210 22,393,324,167 **₽237,729,292,038 ₽**223,324,042,624

See accompanying Notes to Financial Statements.





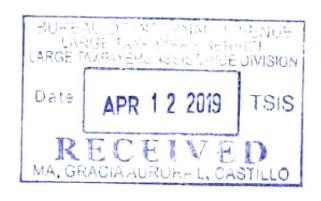
# **STATEMENTS OF INCOME**

	Yea	rs Ended Decembe	er 31
	2018	2017	2016
INTEREST INCOME			
Loans and receivables (Note 9)	₱14,268,805,623	₽12,477,133,237	₱11,066,862,854
Financial assets at FVOCI/AFS investments and investment	1 005 255 (51	1 772 020 250	1 262 277 000
securities at amortized cost/HTM investments (Note 8)	1,985,357,651	1,773,020,358	1,263,277,990
Interbank loans receivable and securities purchased under resale agreements (Note 7)	89,723,370	61,037,150	61,530,255
Due from Bangko Sentral ng Pilipinas	16,662,587	179,406,826	13,905,374
FVTPL investments (Note 8)	9,088,886	50,570,958	84,671,137
Due from other banks	4,338,859	2,608,271	2,222,421
Due from outer outling	16,373,976,976	14,543,776,800	12,492,470,031
INTEREST EXPENSE	10,0.0,5.0,5.0	11,010,770,000	12, 1, 2, 1, 0, 0, 0, 1
Deposit liabilities (Note 16)	4,818,493,359	3,214,665,720	2,409,979,204
Subordinated notes (Note 17)	167,675,686	191,058,261	361,766,713
Bills payable (Note 17)	55,857,635	58,953,437	56,801,997
	5,042,026,680	3,464,677,418	2,828,547,914
NET INTEREST INCOME	11,331,950,296	11,079,099,382	9,663,922,117
Service fees and commission income (Note 22)	1,721,745,423	1,470,202,440	1,226,015,157
Service fees and commission expense (Note 22)	96,107,664	94,428,291	89,667,951
NET SERVICE FEES AND COMMISSION INCOME	1,625,637,759	1,375,774,149	1,136,347,206
OTHER OPERATING INCOME (CHARGES)	, , , , , , , , , , , , , , , , , , , ,	, , ,	, , ,
Gain on foreclosure and sale of investment properties - net			
(Note 12)	421,975,957	348,813,362	364,392,867
Gain on foreclosure and sale of chattel mortgage properties - net		, ,	, ,
(Note 14)	232,063,012	584,947,874	351,721,775
Trading and securities gains (losses) - net (Note 8)	(133,297,506)	(65,237,826)	509,665,576
Foreign exchange gain - net	88,032,388	56,483,920	23,992,498
Gain on sale of property and equipment (Note 11)	7,918,569	1,731,001	2,639,304
Miscellaneous (Notes 12, 23 and 25)	624,299,435	507,510,359	426,147,878
	1,240,991,855	1,434,248,690	1,678,559,898
TOTAL OPERATING INCOME	14,198,579,910	13,889,122,221	12,478,829,221
OTHER EXPENSES			
Compensation and fringe benefits (Notes 24 and 29)	3,363,828,408	3,260,605,852	2,922,900,798
Provision for credit and impairment losses (Note 15)	2,137,972,532	2,270,178,805	2,222,503,257
Taxes and licenses	1,627,741,446	1,268,907,979	1,058,437,943
Occupancy and equipment-related costs (Note 25)	763,766,590	740,050,501	710,941,317
Depreciation (Note 11)	622,182,083	635,436,103	557,648,750
Security, messengerial and janitorial services	493,737,524	477,533,030	383,670,587
Amortization of intangible assets (Note 13)	159,089,068	135,432,343	111,160,451
Miscellaneous (Notes 12 and 26)	2,140,897,722	2,251,333,506	1,876,476,264
INCOME DECODE CHADE IN NET INCOME OF A JOINT	11,309,215,373	11,039,478,119	9,843,739,367
INCOME BEFORE SHARE IN NET INCOME OF A JOINT VENTURE AND INCOME TAX	2 000 264 527	2 940 644 102	2 625 000 054
SHARE IN NET INCOME OF A JOINT VENTURE	2,889,364,537	2,849,644,102	2,635,089,854
(Notes 10 and 29)	82,376,569	71,836,533	35,466,690
INCOME BEFORE INCOME TAX	2,971,741,106	2,921,480,635	2,670,556,544
PROVISION FOR (BENEFIT FROM) INCOME TAX	2,9/1,/41,100	2,921,460,033	2,070,330,344
(Note 27)			
Current	381,369,781	394,082,636	295,879,413
Deferred	(71,774,541)	(127,021,129)	(76,166,179)
	309,595,240	267,061,507	219,713,234
NET INCOME BUREAU OF ALL PARTS AND	₹2,662,145,866	₽2,654,419,128	₽2,450,843,310
Basic/Diluted Earlings Per Share (Note 28)	₽11.08	₽11.05	₽10.20
Dasic/Diluccu Ear Hilligs 1 ct Share (1701c 26)	111.00	111.03	110.20
See accompanying Votes to Financial Statements.  APR 1 2 2019 TSIS			
RECEIVED MA. GRACIA AURUKA L. CASTILLO			

# STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31			
	2018	2017	2016	
NET INCOME	₽2,662,145,866	₽2,654,419,128	₽2,450,843,310	
OTHER COMPREHENSIVE INCOME (LOSS)				
Items that recycle to profit or loss in subsequent periods:				
Fair value reserves on debt securities at FVOCI (Note 8)	(713,972,048)	_	_	
Cumulative translation adjustment	242,833	(5,518,027)	44,573,963	
Net unrealized gain (loss) from Available-for-sale investments				
(Note 8)	_	431,398,146	(843,088,139)	
	(713,729,215)	425,880,119	(798,514,176)	
Items that do not recycle to profit or loss in subsequent periods:			_	
Remeasurement gains (losses) on retirement plan (Note 24)	106,829,806	(5,273,354)	(100,471,688)	
Equity in remeasurement gains (losses) on retirement plan				
of a joint venture (Note 10)	1,886,291	(198,455)	1,375,957	
Fair value reserves on equity securities at FVOCI (Note 8)	222,501	_	_	
Income tax effect (Note 27)	(32,048,942)	1,582,006	30,141,506	
	76,889,656	(3,889,803)	(68,954,225)	
OTHER COMPREHENSIVE INCOME (LOSS) FOR THE				
YEAR, NET OF TAX	(636,839,559)	421,990,316	(867,468,401)	
			-	
TOTAL COMPREHENSIVE INCOME, NET OF TAX	₽2,025,306,307	₽3,076,409,444	₽1,583,374,909	

See accompanying Notes to Financial Statements.

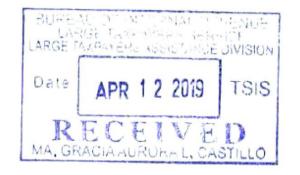




# STATEMENTS OF CHANGES IN EQUITY

	Common Stock	Capital Paid in Excess	Surplus Reserves	Surplus	Fair Value Reserves on Financial Assets at FVOCI / Net Unrealized Loss on Available-for-Sale Investments	Remeasurement Losses on Retirement Plan	Equity in Remeasurement Gains on Retirement Plan of a Joint Venture	Cumulative Translation	
	(Note 21)	of Par Value	(Note 30)	(Note 21)	(Note 8)	(Note 24)	(Note 10)	Adjustment	Total
Balance at January 1, 2018 Effect of the adoption of PFRS 9 (Note 2)	₽2,402,524,910	₽2,818,083,506 -	₽1,035,402,901 -	₽17,097,046,504 353,911,723	(¥411,510,218) 342,363,486	(₱545,392,541) -	₽1,245,144 -	(¥4,076,039)	₱22,393,324,167 696,275,209
Balance at January 1, 2018, as restated	₽2,402,524,910	₽2,818,083,506	₽1,035,402,901	₽17,450,958,227	( <del>P</del> 69,146,732)	( <del>P</del> 545,392,541)	₽1,245,144	( <del>P</del> 4,076,039)	₽23,089,599,376
Total comprehensive income (loss) for the year Cash dividends (Note 21)	-	- -	-	2,662,145,866 (720,757,473)	(713,749,547)	74,780,864	1,886,291 -	242,833	2,025,306,307 (720,757,473)
Appropriation of surplus to trust business (Note 30)	_	-	496,508	(496,508)	_	-	_	_	_
Balance at December 31, 2018	₽2,402,524,910	₽2,818,083,506	₽1,035,899,409	₽19,391,850,112	( <del>P</del> 782,896,279)	(₱470,611,677)	₽3,131,435	(₱3,833,206)	₽24,394,148,210
Balance at January 1, 2017 Total comprehensive income (loss) for the year Cash dividends (Note 21) Appropriation of surplus to trust business	₱2,402,524,910 - -	₱2,818,083,506 - -	₽1,035,275,317 - -	₱15,163,512,433 2,654,419,128 (720,757,473)	(₱842,908,364) 431,398,146	(\$\psi_541,701,193) (3,691,348) -	₱1,443,599 (198,455) -	₱1,441,988 (5,518,027)	\$\frac{1}{2}20,037,672,196\$\$\$3,076,409,444\$\$\$(720,757,473)\$
(Note 30)	_		127,584	(127,584)	-	_			_
Balance at December 31, 2017	₽2,402,524,910	₽2,818,083,506	₽1,035,402,901	₽17,097,046,504	(₱411,510,218)	(₱545,392,541)	₽1,245,144	(₽4,076,039)	₽22,393,324,167
Balance at January 1, 2016 Total comprehensive income (loss) for the year Cash dividends (Note 21)	₽2,402,524,910 - -	₽2,818,083,506 - -	₽1,035,275,317 - -	₱13,433,426,596 2,450,843,310 (720,757,473)	₱179,775 (843,088,139)	(₱471,371,011) (70,330,182)	₱67,642 1,375,957	(₱43,131,975) 44,573,963	₱19,175,054,760 1,583,374,909 (720,757,473)
Balance at December 31, 2016	₽2,402,524,910	₽2,818,083,506	₽1,035,275,317	₽15,163,512,433	(₱842,908,364)	(₱541,701,193)	₽1,443,599	₽1,441,988	₽20,037,672,196

See accompanying Notes to Financial Statements.

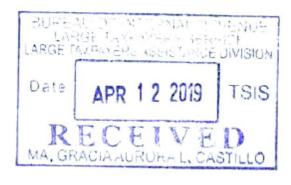




# STATEMENTS OF CASH FLOWS

	Years Ended December 31			
	2018	2017	2016	
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax	<b>₽2,971,741,106</b>	₱2,921,480,635	₽2,670,556,544	
Adjustments to reconcile income before income tax to net		, , ,	, , ,	
cash provided by operations:				
Provision for credit and impairment losses (Note 15)	2,137,972,532	2,270,178,805	2,222,503,257	
Depreciation (Note 11)	622,182,083	635,436,103	557,648,750	
Amortization of premium (discount) on financial assets at				
fair value through other comprehensive income and				
investment securities at amortized cost	(565,582,794)	_	_	
Gain on foreclosure and sale of:				
Investment properties (Note 12)	(421,975,957)	(348,813,361)	(364,392,867)	
Chattel mortgage properties (Note 14)	(232,063,012)	(584,947,873)	(351,721,775)	
Amortization of:				
Intangible assets (Note 13)	159,089,068	135,432,343	111,160,451	
Debt issuance costs (Note 17)	12,466,263	3,265,585	23,680,529	
Realized loss on sale of financial assets at fair value through				
other comprehensive income (FVOCI) (Note 8)	92,278,733	-	-	
Share in net income of a joint venture (Note 10)	(82,376,569)	(71,836,533)	(35,466,690)	
Fair value loss (gains) on fair value through	14041 ==1	(10.101.150)	(0.000.773)	
profit or loss investments (Note 8)	16,941,771	(12,181,153)	(9,808,773)	
Gain on sale of property and equipment (Note 11)	(7,918,569)	(1,731,001)	(2,639,304)	
Amortization of premium (discount) on available-for-sale		245 011 407	(400 107 502)	
investments and held-to-maturity investments	_	345,911,497	(490,197,593)	
Realized loss (gain) on sale of available-for-sale investments (Note 8)		10.756.266	(456 629 120)	
Loss on sale of a joint venture	_	49,756,366 2,052,642	(456,628,139)	
Changes in operating assets and liabilities:	_	2,032,042	_	
Decrease (increase) in:				
Fair value through profit or loss investments	1,512,257,295	941,420,934	1,538,682,890	
Loans and receivables	(15,682,534,934)	(22,428,511,076)	(17,801,956,529)	
Other assets	(177,995,072)	(35,731,437)	(31,545,443)	
Increase (decrease) in:	(177,550,072)	(55,751,157)	(31,313,113)	
Deposit liabilities	11,765,973,830	30,523,557,488	24,091,609,813	
Treasurer's, cashier's and manager's checks	(598,349,515)	453,363,881	411,884,412	
Accrued taxes, interest and other expenses	356,099,813	464,596,545	143,049,544	
Other liabilities	(500,120,437)	329,104,407	232,467,904	
Cash generated from operations	1,378,085,635	15,591,804,797	12,458,886,981	
Income taxes paid	(381,107,451)	(394,158,858)	(303,467,934)	
Net cash provided by operating activities	996,978,184	15,197,645,939	12,155,419,047	
		- , , ,	,, -,-	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of:				
Financial assets at FVOCI	(6,318,566,676)	_	_	
Investment securities at amortized cost	(1,863,449,350)	_	_	
Property and equipment (Note 11)	(182,350,588)	(227,119,984)	(319,030,433)	
Other intangible assets (Note 13)	(99,611,845)	(345,190,531)	(171,866,198)	
Available-for-sale investments	_	(9,380,635,227)	(40,630,855,364)	
Held-to-maturity investments	_	(6,917,136,761)	(8,051,001,534)	
•			, , ,	

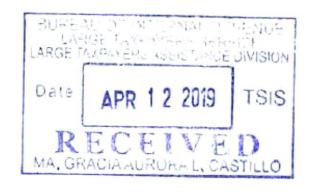
(Forward)





	Years Ended December 31			
	2018	2017	2016	
Proceeds from sale/maturities of:				
Financial assets at FVOCI (Note 8)	<b>₽</b> 4,919,018,184	₽_	₽_	
Chattel mortgage properties (Note 14)	2,346,032,425	2,146,956,711	1,564,228,669	
Investment properties (Note 12)	701,479,408	784,512,544	520,225,812	
Property and equipment (Note 11)	45,609,973	24,120,404	32,128,996	
Available-for-sale investments (Note 8)	-	5,879,947,979	36,425,024,948	
Held to maturity investments (Note 8)	-	324,545,000	_	
Investment in a joint venture (Note 10)	_	189,960,000	_	
Net cash used in investing activities	(451,838,469)	(7,520,039,865)	(10,631,145,104)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Availments of bills payable (Note 32)	87,840,542,536	_	127,696,110,553	
Settlement of bills payable (Note 32)	(86,365,497,487)	(4,601,585,608)	(126,096,897,354)	
Dividends paid (Note 21)	(720,757,473)	(720,757,473)	(720,757,473)	
Settlement of subordinated notes (Note 17)	_	(3,000,000,000)	_	
Net cash provided by (used in) financing activities	754,287,576	(8,322,343,081)	878,455,726	
Effect of exchange rate differences	6,116	(225,564)	1,713,236	
NET DIGDE OF ORGER OF AN CAON				
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1 200 422 407	(644.062.571)	2 404 442 005	
AND CASH EQUIVALENTS	1,299,433,407	(644,962,571)	2,404,442,905	
CASH AND CASH EQUIVALENTS				
AT BEGINNING OF YEAR				
Cash and other cash items	2,596,872,801	2,778,009,185	3,934,496,578	
Due from Bangko Sentral ng Pilipinas (Note 16)	15,265,387,772	13,986,784,696	11,143,781,766	
Due from other banks	1,508,489,309	1,838,630,022	1,861,110,141	
Interbank loans receivable and securities purchased under	1,500,407,507	1,030,030,022	1,001,110,141	
resale agreements (Note 7)	1,842,023,049	3,254,311,599	2,513,904,112	
Tesare agreements (17600 /)	21,212,772,931	21,857,735,502	19,453,292,597	
	21,212,772,701	21,007,700,002	17,100,272,077	
CASH AND CASH EQUIVALENTS AT END OF YEAR				
Cash and other cash items	3,776,087,269	2,596,872,801	2,778,009,185	
Due from Bangko Sentral ng Pilipinas (Note 16)	15,159,012,316	15,265,387,772	13,986,784,696	
Due from other banks	1,685,106,753	1,508,489,309	1,838,630,022	
Interbank loans receivable and securities purchased under	1,003,100,733	1,300,409,309	1,030,030,022	
resale agreements (Note 7)	1,892,000,000	1,842,023,049	3,254,311,599	
result agreements (140te 7)	₽22,512,206,338	₱21,212,772,931	₱21,857,735,502	
	1 22,012,200,000	121,212,772,731	121,001,100,002	
OPERATIONAL CASH FLOWS FROM INTEREST Interest paid	₽4,669,014,050	₽5,012,646,483	₽2,772,406,654	
Interest received	15,413,717,174	10,936,013,646	11,911,931,701	
Interest received	13,413,/1/,1/4	10,730,013,040	11,711,731,/01	

See accompanying Notes to Financial Statements.





# NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information

Philippine Savings Bank (the Bank) was incorporated in the Philippines primarily to engage in savings and mortgage banking. The Bank's shares are listed in the Philippine Stock Exchange (PSE). The Bank offers a wide range of products and services such as deposit products, loans, treasury and trust functions that mainly serve the retail and consumer markets. On September 6, 1991, the Bank was authorized to perform trust functions.

As of December 31, 2018 and 2017, the Bank had 250 branches. In 2018, the Bank had 309 Automated Tellering Machines (ATMs) in Metro Manila and 266 in provincial locations, bringing its total number of ATMs to 575 as of December 31, 2018 and 610 as of December 31, 2017.

The Bank's original Certificate of Incorporation was issued by the Securities and Exchange Commission (SEC) on June 30, 1959. On March 28, 2006, the Board of Directors (BOD) of the Bank approved the amendment of Article IV of its Amended Articles of Incorporation to extend the corporate term of the Bank, which expired on June 30, 2009, for another 50 years or up to June 30, 2059. This was subsequently approved by stockholders representing at least two-thirds of the outstanding capital stock of the Bank on April 25, 2006. The Amended Articles of Incorporation was approved by the SEC on September 27, 2006.

On April 27, 2010, by majority vote of the BOD and by stockholders representing two-thirds of the outstanding capital stock, the amendment of Article VI of its Amended Articles of Incorporation reducing the number of directors from a maximum of eleven (11) to a maximum of nine (9) has been approved. This was approved by the SEC on August 26, 2010.

On March 24, 2014, the BOD approved Article III of Articles of Incorporation to specify its principal address from Makati City to PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City 1226. The Amended Articles of Incorporation was approved by the SEC on December 22, 2014.

As of December 31, 2018 and 2017, Metropolitan Bank & Trust Company (MBTC), the Bank's ultimate parent, owned eighty-three percent (83%) of the Bank.

## 2. Significant Accounting Policies

# **Basis of Preparation**

The accompanying financial statements have been prepared on a historical cost basis except for financial assets and financial liabilities at fair value through profit or loss (FVTPL), financial assets at fair value through other comprehensive income (FVOCI) and available-for-sale (AFS) investments that have been measured at fair value. All values are rounded to the nearest peso unless otherwise stated.

The financial statements of the Bank include the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The functional currency of RBU and FCDU is Philippine Peso (PHP) and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine peso (see accounting policy on Foreign Currency Translation). The financial statements of these units are combined after eliminating inter-unit accounts.



The financial statements provide comparative information in respect of the previous period. In addition, the Bank presents an additional statement of condition at the beginning of the earliest period presented when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in financial statements.

## **Statement of Compliance**

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### **Presentation of Financial Statements**

The Bank presents its statements of condition in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within twelve (12) months after the statement of condition date (current) and more than 12 months after the statement of condition date (non-current) is presented in Note 20.

Financial assets and financial liabilities are offset and the net amount is reported in the statements of condition only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. The Bank assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of solvency or bankruptcy of the Bank and all of the counterparties.

Income and expenses are not offset in the statements of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

# **Changes in Accounting Policies and Disclosures**

The Bank applied, for the first time, the following applicable new and revised accounting standards. Unless otherwise indicated, these new and revised accounting standards have no impact to the Bank. The accounting policies adopted are consistent with those of the previous financial year, except that the Bank has adopted the following new accounting pronouncements starting January 1, 2018:

## New Standards

#### PFRS 9, Financial Instruments

The Bank has adopted PFRS 9 effective January 1, 2018 using a modified retrospective approach. This approach allows the entity not to restate prior periods, however, adjustments are made at the beginning balance of the annual reporting period that includes the date of initial adoption. PFRS 9 replaces Philippine Accounting Standard (PAS 39), *Financial Instruments: Recognition and Measurement* and all previous versions of PFRS 9. The Bank adopted the requirements of the standard as follows:

#### a. Classification and Measurement

Financial assets are classified in their entirety based on the contractual cash flows characteristics of the financial assets and the Bank's business model for managing financial assets. The Bank classifies its financial assets into the following measurement categories:

- financial assets measured at amortized cost;
- financial assets (debt instruments) measured at FVOCI, where cumulative gains or losses previously recognized are reclassified to profit or loss;

- financial assets (equity investments) measured at FVOCI, where cumulative gains or losses previously recognized are not reclassified to profit or loss; and
- financial assets measured at FVTPL.

# Contractual cash flows characteristics

If the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, the Bank assesses whether the cash flows from the financial asset represent solely payments of principal and interest (SPPI) on the principal amount outstanding. Instruments that do not pass this test are automatically classified as FVTPL investments.

In making this assessment, the Bank determines whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes consideration only for the time value of money, credit risk and other basic lending risks and costs associated with holding the financial asset for a particular period of time.

#### Business model

The Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Bank's business model does not depend on management's intentions for an individual instrument, rather it refers to how it manages its financial assets in order to generate cash flows.

The Bank's business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. Relevant factors considered by the Bank in determining the business model for a group of financial assets include how the performance of the business model and the financial assets held within that business model are evaluated and reported to the Bank's key management personnel.

# b. Impairment

The Bank recognizes expected credit loss (ECL) for all loans and other debt financial assets not classified as FVTPL, together with loan commitments and financial guarantee contracts.

#### ECL methodology

The application of ECL significantly changed the Bank's credit loss methodology and models. ECL represents credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. The objective is to record lifetime losses on all financial instruments which have experienced a significant increase in credit risk (SICR) since their initial recognition. As a result, ECL allowances are measured at amounts equal to either:

- (i) 12-month ECL; or
- (ii) lifetime ECL for those financial instruments which have experienced a SICR since initial recognition (General Approach)

The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. The lifetime ECL are credit losses that result from all possible default events over the expected life of a financial instrument. In comparison, the previous incurred loss model under PAS 39 recognizes lifetime credit losses only when there is objective evidence of impairment while ECL model eliminate the



threshold or trigger event required under the incurred loss model, and lifetime ECL are recognized earlier.

## c. Hedge Accounting

The new hedge accounting model under PFRS 9 aims to simplify hedge accounting, align the accounting for hedge relationships more closely with an entity's risk management activities and permit hedge accounting to be applied more broadly to a greater variety of hedging instruments and risks eligible for hedge accounting. The Bank has assessed that the adoption of these amendments will not have any impact in the 2018 financial statements as the Bank does not apply hedge accounting.

A reconciliation between the carrying amounts under PAS 39 to the balances reported under PFRS 9 classification as at January 1, 2018 is presented below. The Bank's adoption of PFRS 9 did not have any impact on its financial liabilities:

	PAS 39		PFRS 9	
	Category	Amount	Category	Amount
Financial Assets				
Loans and advances to banks				
Due from BSP	L&R	₱15,265,387,772	Amortized cost	₽15,265,387,772
Due from other banks		1,508,489,309		1,508,489,309
Interbank loans receivable and SPURA		1,842,023,049		1,842,023,049
FVPL investments				
Debt	FVPL	293,076,128	FVTPL	293,076,128
Derivatives	FVPL	73,159,561	FVTPL	73,159,561
		₱366,235,689		₽366,235,689
AFS investments				
Debt	AFS	₽16,915,483,077	FVOCI	₽10,722,539,600
			Amortized cost b/	6,492,759,818
		16,915,483,077		17,215,299,418
Equity	AFS	10,002,864	FVOCI d/	12,191,529
		₱16,925,485,941		₽17,227,490,947
HTM investments				
	HTM	₱29,473,724,384	Amortized cost	₽26,950,889,737
			FVTPL a/	1,173,070,399
			FVOCI c/	1,418,511,383
		₽29,473,724,384		₽29,542,471,519
Loans and receivables (L&R)				
(	L&R	₽144,964,513,221	Amortized cost e/	₽145,433,610,836
Other assets		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
	L&R	₽191,357,704	Amortized cost	₽191,357,704
Nonfinancial Assets				· · · · · · · · · · · · · · · · · · ·
Deferred tax assets		₱1,429,327,369		₱1,287,941,486

The following explains how applying the new classification requirements of PFRS 9 led to changes in classification of certain financial assets of the Bank on January 1, 2018:

- Certain debt investment securities of the Bank previously classified as AFS investments with carrying value of ₱6.2 billion were classified as investment securities at amortized cost as the business model is to collect contractual cash flows until the instruments' corresponding maturities.
- Certain debt investment securities of the Bank previously classified as HTM investments with carrying value of ₱1.1 billion were classified as FVTPL investments to maximize short-term returns through asset price movements.
- Certain debt investment securities of the Bank previously classified as HTM investments with carrying value of ₱1.4 billion were classified as FVOCI in compliance with the defined business model.



As of December 31, 2018, the fair value of investment securities at amortized cost which were transferred out of AFS investments upon adoption of PFRS 9 amounted to ₱6.6 billion. Had these been retained to be measured at fair value, fair value losses that would have been recognized in the 2018 OCI amounted to ₱337.7 million.

The table below presents a reconciliation of the prior period's closing impairment allowance measured in accordance with PAS 39 to the opening impairment allowance determined in accordance with PFRS 9 as of January 1, 2018:

	PAS 39		PFRS 9
	Allowance		ECL
	December 31,		January 1,
	2017	Remeasurement	2018
Receivables from customers			
Consumption loans	₽1,957,363,383	₱463,699,371	₱2,421,062,754
Real estate loans	632,101,864	(127,110,938)	504,990,926
Commercial loans	789,926,706	(656,719,015)	133,207,691
Personal loans	596,107,599	(6,857,683)	589,249,916
Other receivables			
Accrued interest receivable	169,856,142	(35,840,711)	134,015,431
Accounts receivable	466,463,415	(98,426,531)	368,036,884
Sales contract receivables	33,836,104	(7,842,108)	25,993,996
Bills purchased	1,302,902		1,302,902
	₱4,646,958,115	( <del>P</del> 469,097,615)	₽4,177,860,500

The impact on the Bank's surplus and other components of equity upon adoption of PFRS 9 are as follows:

Г.:. V-1 . . D . . . . . . . .

	Fa	ir Value Reserves on	
		Financial Assets at	
		FVOCI / Net	
		Unrealized Loss on	
		AFS Investments	
	Surplus	(Note 8)	Total
Classification of financial assets			
a/ Reclassification from HTM investments to FVTPL			
investments	₱24,011,325	₽_	₱24,011,325
b/ Reclassification from AFS investments to investment			
securities amortized cost	_	299,816,341	299,816,341
c/ Reclassification from HTM investments to financial			
assets at FVOCI	_	44,735,810	44,735,810
d/ Derecognition of allowance for impairment losses on			
AFS equity securities	1,532,066	(2,188,665)	(656,599)
	25,543,391	342,363,486	367,906,877
Expected credit losses			
e/ ECL adjustment, gross of tax	469,097,615	_	469,097,615
Tax effect	140,729,284	_	140,729,284
ECL adjustment, net of tax	328,368,331	_	328,368,331
	₽353,911,722	₽342,363,486	₽696,275,208

# PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.



The Bank applied PFRS 15 on its revenue arrangements (e.g., service charges, trust fees and commissions) that are scoped in the new standard. The Bank has assessed that the effect of these changes is immaterial.

## **Amendments**

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to PFRS 4, Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts
- Amendments to PAS 28, *Investments in Associates and Joint Ventures*, *Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs* 2014 2016 Cycle)
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

## **Summary of Significant Accounting Policies**

## Foreign Currency Translation

The financial statements are presented in PHP, which is the Bank's functional and presentation currency.

The books of accounts of the RBU are maintained in PHP, while those of the FCDU are maintained in USD.

## **RBU**

As at reporting date, foreign currency monetary assets and liabilities of the RBU are translated in PHP based on the Philippine Dealing System (PDS) closing rate prevailing at the statement of condition date, and foreign currency-denominated income and expenses, at the exchange rates as at the dates of the transactions. Foreign exchange differences arising from restatements of foreign currency-denominated assets and liabilities in the RBU are credited to or charged against profit or loss in the year in which the rates change. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

## **FCDU**

As at the reporting date, the assets and liabilities of the FCDU are translated to the Bank's presentation currency (PHP) at the PDS closing rate prevailing at the statement of condition date, and its income and expenses are translated using the exchange rates as at the dates of the transactions. Exchange differences arising on translation to the presentation currency are taken to the statements of comprehensive income under 'Cumulative translation adjustment'. Upon disposal of the FCDU or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in the statements of comprehensive income is recognized in the statements of income.

## Fair Value Measurement

The Bank measures financial instruments, such as FVTPL investments, financial assets at FVOCI and derivative financial instruments, at fair value at each statement of condition date. Also, fair values of financial instruments measured at amortized cost and non-financial assets such as investment properties are disclosed in Note 4.



Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and an ask price (e.g., an input from a dealer market), the price between the bid-ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset and liability and the level of the fair value hierarchy as explained above.

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and other banks, interbank loans receivable and securities purchased under resale agreements (SPURA) that are convertible to known amounts of cash which have original maturities of three months or less from date of placements and that are subject to an insignificant risk of changes



in value. Due from BSP includes the statutory reserves required by the BSP which the Bank considers as cash equivalents as withdrawals can be made to meet the Bank's cash requirements as allowed by the BSP.

# Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets, except for derivatives, that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivative financial instruments are recognized on a trade date basis. Deposits, amounts due to banks and loans and receivables are recognized when cash is received by the Bank or advanced to the borrowers.

## *Initial recognition of financial instruments*

All financial instruments, including trading and investment securities and loans and receivables, are initially measured at fair value. Except for FVPL investments and liabilities, the initial measurement of financial instruments includes transaction costs.

## Investments at FVTPL

Financial assets or financial liabilities at FVTPL

Financial assets and financial liabilities at FVTPL include financial assets and financial liabilities held for trading purposes and derivative instruments.

#### Financial instruments held-for-trading

Other financial assets or financial liabilities held for trading (HFT) are recorded in the statements of condition at fair value. Included in this classification are debt securities which have been acquired principally for the purpose of selling in the near term. Changes in fair value relating to the HFT positions are recognized in 'Trading and securities gains (losses) - net'. Interest earned or incurred is recorded as interest income or expense, respectively, while dividend income is recorded in other operating income under 'Miscellaneous' when the right to receive payment has been established.

## Derivatives recorded at FVTPL

Derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as cash flow hedges) are taken directly to the statements of income and are included in 'Foreign exchange gain - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. As of December 31, 2018 and 2017, derivatives consist of foreign exchange swaps, forwards and Republic of the Philippines (ROP) paired warrants acquired to manage the Bank's foreign currency risk, lower the risk-weighted assets and improve the capital adequacy ratio of the Bank.

# <u>Financial Instruments – Classification and Subsequent Measurement</u>

# Policies applicable beginning January 1, 2018

Financial assets are measured at FVTPL unless these are measured at FVOCI or at amortized cost. Financial liabilities are classified as either financial liabilities at FVTPL or financial liabilities at amortized cost. The classification of financial assets depends on the contractual terms and the business model for managing the financial assets. Subsequent to initial recognition, the Bank may reclassify its financial assets only when there is a change in its business model for managing these financial assets. Reclassification of financial liabilities is not allowed.

The Bank determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective. The Bank's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios. As a second step of its



classification process, the Bank assesses the contractual terms of financial assets to identify whether they pass the contractual cash flows test (SPPI test).

#### Financial Assets at FVOCI

Financial assets at FVOCI include debt and equity securities. After initial measurement, investment securities at FVOCI are subsequently measured at fair value. The unrealized gains and losses arising from the fair valuation of financial assets at FVOCI are excluded, net of tax as applicable, from the reported earnings and are included in the statements of comprehensive income as 'Fair value reserves on financial assets at FVOCI'.

Debt securities at FVOCI are those that meet both of the following conditions: (i) the asset is held within a business model whose objective is to hold the financial assets in order to both collect contractual cash flows and sell financial assets; and (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the outstanding principal amount. The effective yield component of debt securities at FVOCI, as well as the impact of restatements on foreign currency-denominated debt securities at FVOCI, is reported in the statements of income. Interest earned on holding debt securities at debt securities at FVOCI are reported as 'Interest income' using the effective interest method. When the debt securities at FVOCI are disposed of, the cumulative gain or loss previously recognized in the statements of comprehensive income is recognized as 'Trading and securities gain (loss) - net' in the statements of income. The ECL arising from impairment of such investments are recognized in OCI with a corresponding charge to 'Provision for credit and impairment losses' in the statements of income.

Equity securities designated at FVOCI are those that the Bank made an irrevocable election to present in OCI the subsequent changes in fair value. Dividends earned on holding equity securities at FVOCI are recognized in the statements of income as 'Dividends' when the right of the payment has been established, except when the Bank benefits from such proceeds as a recovery of part of the cost of the instrument, in which case, such gains are recorded in OCI. Gains and losses on disposal of these equity securities are never recycled to profit or loss, but the cumulative gain or loss previously recognized in the statements of comprehensive income is reclassified to 'Surplus' or any other appropriate equity account upon disposal. Equity securities at FVOCI are not subject to impairment assessment.

#### Financial assets at amortized cost

Financial assets at amortized cost are debt financial assets that meet both of the following conditions: (i) these are held within a business model whose objective is to hold the financial assets in order to collect contractual cash flows; and (ii) the contractual terms give rise on specified dates to cash flows that are SPPI on the outstanding principal amount. This accounting policy relates to the statements of financial position captions 'Due from BSP', 'Due from other banks', 'Interbank loans receivable and SPURA', 'Investment securities at amortized cost' and 'Loans and receivables'.

After initial measurement, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization is included in 'Interest income' in the statements of income. Gains and losses are recognized in statements of income when these investments are derecognized or impaired, as well as through the amortization process. The ECL are recognized in the statements of income under 'Provision for credit and impairment losses'. The effects of revaluation on foreign currency denominated investments are recognized in the statements of income.



# Policies applicable prior to January 1, 2018

Prior to January 1, 2018, the Bank classifies its financial assets in the following categories: FVTPL investments, AFS investments, held-to-maturity (HTM) investments, and loans and receivables, while financial liabilities are classified as financial liabilities at FVTPL and financial liabilities at amortized cost. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

#### AFS investments

AFS investments include equity and debt securities. Equity investments classified as AFS are those which are neither classified as HFT nor designated at FVPL. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in market conditions. The Bank has not designated any loans and receivables as AFS.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities as well as the impact of restatement on foreign currency-denominated AFS debt securities is reported in other comprehensive income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net unrealized gain (loss) from AFS investments' in Other Comprehensive Income (OCI).

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and securities gains (losses) - net' in the statement of income. Where the Bank holds more than one investment in the same security, these are deemed to be disposed on a weighted average basis. Interest earned on holding AFS debt investments are reported as interest income using the EIR. Dividends earned on holding AFS equity investments are recognized in the statements of income as other operating income under 'Miscellaneous' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for credit and impairment losses' in the statements of income and removed from 'Net unrealized gain (loss) from AFS investments' in OCI.

#### HTM investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Bank's management has the positive intention and ability to hold until maturity. After initial measurement, HTM investments are subsequently measured at amortized cost using the effective interest amortization method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income on investment securities' in the statement of income. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit and impairment losses'. The effects of restatement on foreign currency-denominated HTM investments are recognized in the statement of income.

If the Bank were to sell or reclassify more than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would be reclassified as AFS investments. Furthermore, the Bank would be prohibited from classifying any financial asset as HTM investments during the two preceding financial years.



#### Loans and receivables

This accounting policy relates to the Bank's 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable and SPURA', 'Loans and Receivables', 'Security Deposits', 'Returned Checks and Other Cash Items (RCOCI)', and 'Shortages'. These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market, other than:

- those that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at FVTPL;
- those that the Bank, upon initial recognition, designates as FVOCI; and
- those for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration.

After initial measurement, these are subsequently measured at amortized cost using the effective interest amortization method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statements of income. The losses arising from impairment are recognized in 'Provision for credit and impairment losses' in the statements of income.

# Other financial liabilities carried at amortized cost

This category represents issued financial instruments or their components, which are not designated at FVTPL and comprises 'Deposit Liabilities', 'Bills Payable', 'Subordinated Notes', 'Treasurer's, Cashier's and Manager's Checks', 'Accrued Interest Payable', 'Accrued Other Expenses', 'Accounts Payable', 'Bills Purchased-Contra', 'Other credits', 'Due to BSP', 'Dividends Payable', 'Due to the Treasurer of the Philippines', 'Deposits for Keys-Safety Deposit Boxes (SDB)', and 'Overages', where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, financial liabilities not qualified and not designated as FVTPL are subsequently measured at amortized cost using the effective interest amortization method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

A compound financial instrument which contains both a liability and an equity component is separated at the issue date. A portion of the net proceeds of the instrument is allocated to the debt component on the date of issue based on its fair value (which is generally determined based on quoted market prices for similar debt instruments). The residual amount determined after deducting the fair value of the debt component is assigned to the equity component. The value of any derivative features (such as a call option) embedded in the compound financial instrument other than the equity component is included in the debt component.

# Financial Guarantees and Undrawn Loan Commitments

The Bank issues financial guarantees and loan commitments. Financial guarantees are those issued by the Bank to creditors as allowed under existing rules and regulations whereby it guarantees third party obligations by signing as guarantor in the contract/agreement. Undrawn loan commitments and letters of credit are commitments under which over the duration of the commitment, the Bank is required to provide a loan with pre-specified terms to the customer. The nominal contractual value of financial guarantees and undrawn loan commitments, where the loan agreed to be provided is on market terms, are not recorded in the statement of financial position. Starting January 1, 2018, these



contracts are in the scope of the ECL requirements where the Bank estimates the expected portion of the undrawn loan commitments that will be drawn over their expected life.

#### Derecognition of Financial Assets and Liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - a. the Bank has transferred substantially all the risks and rewards of the asset, or
  - b. the Bank has neither transferred nor retained the risks and rewards of the asset but has transferred control over the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor is transferred control over the asset, the asset recognized to the extent of the Bank's continuing involvement in the asset. In this case, the Bank also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

The Bank's accounting policy for write-offs and recoveries after write-offs of financial assets under PFRS 9 remains the same as it was under PAS 39. Financial assets are written off either partially or in their entirety only when the Bank has stopped pursuing the recovery.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

#### Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase (SSURA) at a specified future date ('repos') are not derecognized from the statements of condition as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received, including accrued interest, is recognized in the statements of condition as a loan to the Bank under 'Bills Payable', reflecting the economic substance of such transaction.

Conversely, SPURA at a specified future date ('reverse repos') are not recognized in the statements of condition. The consideration paid, including accrued interest, is recognized in the statements of condition as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest amortization method.



## Reclassification of Financial Assets

The Bank may reclassify, in rare circumstances, non-derivative financial assets out of the HFT investments category and into the AFS financial assets, HTM financial assets or Loans and Receivables categories.

A financial asset that is reclassified out of the HFT category is reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in the statement of comprehensive income is not reversed. The fair value of the financial asset on the date of reclassification becomes its new cost or amortized cost, as applicable.

For a financial asset reclassified out of the AFS financial assets category, any previous gain or loss on the asset that has been recognized in OCI is amortized to profit or loss over the remaining life of the investment using the effective interest method. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the effective interest method.

If the asset is subsequently determined to be impaired, the amount recorded in the OCI is recycled to the statement of income.

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as HTM, it shall be reclassified as AFS and remeasured at fair value on the date of reclassification, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.

There was no reclassification of financial assets in 2017.

# Impairment of Financial Assets

Policies applicable beginning January 1, 2018

PFRS 9 requires the Bank to record ECL for all loans and other debt financial assets not classified as at FVTPL, together with loan commitments and financial guarantee contracts.

# Expected credit loss methodology

ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. The objective of the new impairment standard is to record lifetime losses on all financial instruments which have experienced a significant increase in credit risk (SICR) since their initial recognition. As a result, ECL allowances are now measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a SICR since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that result from all possible default events over the expected life of a financial instrument. In comparison, the previous incurred loss model recognizes lifetime credit losses only when there is objective evidence of impairment.

## Staging assessment

For non-credit-impaired financial instruments:

• Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. The Bank recognizes a 12-month ECL for Stage 1 financial instruments.



• Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. The Bank recognizes a lifetime ECL for Stage 2 financial instruments.

## For credit-impaired financial instruments:

• Financial instruments are classified as Stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments.

# Definition of "default" and "cure"

As a part of a qualitative assessment of whether a customer is in default, the Bank considers a variety of instances that may indicate unlikeliness to pay. The Bank's definition of default is aligned with the non-performing loan criteria as prescribed in BSP Circular No. 941. Defaults refer to loans, investments, receivables, or any financial asset, even without any missed contractual payments, that satisfy any of the following conditions (1) impaired under existing accounting standards, (2) classified as doubtful or loss, (3) in litigation, (4) and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are (5) unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement. (6) Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after it has become past due. (7) Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained. Defaults are characterized by financial assets that have objective evidence of impairment at the reporting date and as such classified under Stage 3 ECL treatment.

An instrument is considered to be no longer in default, i.e., to have cured, when it no longer meets any of the default criteria above and there is sufficient evidence to support full collection thru payments received for at least 6 months. Cured accounts are classified under Stage 1 ECL treatment.

## Significant increase in credit risk (SICR)

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Bank's quantitative models, the borrower or counterparty's credit rating has deteriorated by at least 2 notches. On the other hand, if based on the Bank's internal credit assessment, the borrower or counterparty is determined to require close monitoring or with well-defined credit weaknesses, then credit risk may have significantly increased as well. Moreover, if contractual payments are more than 30 days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which amortized payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Bank shall revert to recognizing a 12-month ECL.

#### Restructuring

In certain circumstances, the Bank modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications can be given depending on the borrower's or counterparty's current or expected financial difficulty. The modifications may include, but are not limited to, changes in maturity date, principal amount from capitalization of accrued interest, terms and conditions from conversion/consolidation or interest rates/repricing cycle that



results in an extension in the loan maturity. Distressed restructuring with indications of unlikeliness to pay are categorized as impaired accounts and are initially moved to Stage 3.

The Bank implements a curing policy for restructured accounts compliant with the BSP Circular No. 1011. Restructured accounts that have exhibited improvements in creditworthiness may be moved from Stage 3 after a total of one-year probation period. These accounts are transferred to Stage 2 after six months of full payments and consequently transferred to Stage 1 after making the next six months full payments.

## ECL parameters and methodologies

ECL is a function of the probability of default (PD), exposure at default (EAD) and loss given default (LGD) with each of the parameter independently modelled.

The PD represents the likelihood that a credit exposure will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual instrument is modelled based on historical data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions. The Bank segmented its credit exposures based on homogenous risk characteristics and developed a corresponding PD methodology for each portfolio. The PD methodology for each relevant portfolio is determined based on the underlying nature or characteristic of the portfolio, behavior of the accounts and materiality of the segment as compared to the total portfolio.

EAD is modelled on historical data and represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default. LGD is the amount that may not be recovered in the event of default and is modelled based on historical cash flow recovery and reasonable and supportable information about future economic conditions, where appropriate. LGD takes into consideration the amount and quality of any collateral held.

#### Economic overlays

The Bank incorporates economic overlays into the measurement of ECL to add a forward-looking risk measure parallel to the expected future macroeconomic atmosphere. A broad range of economic indicators were considered for the economic inputs, such as gross domestic product (GDP) growth, gross international reserves (GIR) change, consumer price index (CPI) change, Philippine Stock exchange (PSE) indices, foreign exchange rates and other BSP statistical indicators. The inputs and models used for calculating ECL may not always capture all characteristics of the market at the date of the financial statements. To address this, quantitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Bank's loans and receivables consist of different portfolios, such as consumption, real estate, commercial and personal loans, as well as other receivables (e.g., sales contract receivables). In compliance with PFRS 9, the Bank developed ECL parameters and methodologies for each portfolio, using historical data as well as forward-looking inputs and assumptions.

# Policies applicable prior January 1, 2018

The Bank assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty,



default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, which includes loans and receivables, due from banks and investment securities at amortized cost, the Bank first assesses individually at each statement of condition date whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. Assets individually assessed for impairment for which no impairment loss was measured are also collectively assessed for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral have been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recovery of charged-off assets' under 'Miscellaneous income' in the statement of income.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry and age of receivables.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period in which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.



Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

#### Restructured loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement on new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan is no longer considered past due.

Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to an individual or collective impairment assessment, calculated using the loan's original EIR if the original loan has a fixed interest rate and the current repriced rate if the original loan is repriceable. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the applicable interest rate, is recognized in 'Provision for credit and impairment losses' in the statement of income.

#### AFS investments

For AFS investments, the Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of debt instruments classified as AFS investments, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortized cost. However, the amount recorded as impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of income.

Future interest income continues to be accrued based on the reduced carrying amount using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through the statement of income.

In the case of equity investments classified as AFS investments, objective evidence would also include a 'significant' or 'prolonged' decline in the fair value of the investments below its cost. The Bank treats 'significant' generally as 20.00% and 'prolonged' generally as longer than twelve (12) months. When there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized in the statement of comprehensive income.



## Investment in a Joint Venture

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Bank's investment in its joint venture is accounted for using the equity method. Under the equity method, the investment in a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Bank's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The statement of income reflects the Bank's share of the results of operations of the joint venture. Any change in OCI of those investees is presented as part of the Bank's OCI. In addition, when there has been a change recognized directly in the equity of the joint venture, the Bank recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Bank and joint venture are eliminated to the extent of the interest in the joint venture.

The aggregate of the Bank's share of profit or loss of a joint venture is shown on the face of the statement of income outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the joint venture.

The financial statements of a joint venture are prepared for the same reporting period as the Bank. The length of the reporting period is the same from period to period. When necessary, adjustments are made to bring the accounting policies in line with those of the Bank.

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on its investment in its joint venture. At each statement of condition date, the Bank determines whether there is objective evidence that the investment in the joint venture is impaired. If there is such evidence, the Bank calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value, then recognizes the loss as 'Share in net income (loss) of a joint venture' in the statement of income.

Upon loss of joint control over the joint venture, the Bank measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

#### Property and Equipment

Land is stated at cost less any impairment in value, while depreciable properties, including building, furniture, fixtures and equipment, and leasehold improvements, are stated at cost less accumulated depreciation and any accumulated impairment losses. The initial cost of property and equipment consists of its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged against profit or loss in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained



from the use of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Depreciation is calculated using the straight-line method to write down the cost of the property and equipment to their residual values over their estimated useful lives. Land is not depreciated. The estimated useful lives are as follows:

Buildings 25-50 years

Furniture, fixtures and equipment

Leasehold improvements

3-5 years, depending on the type of assets
5 years or the term of the related lease,

whichever is shorter

The assets' residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year-end to ensure that these are consistent with the expected pattern of economic benefits from the items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the year the asset is derecognized.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the asset is written down to its recoverable amount.

#### **Investment Properties**

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at the fair value of the asset acquired unless the fair value of such asset cannot be measured, in which case the investment property acquired is measured at the carrying amount of the asset given up. Foreclosed properties are classified under investment properties from foreclosure date. Expenditures incurred after the investment properties are recognized, such as repairs and maintenance costs, are normally charged to income in the period in which the costs are incurred.

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation and impairment in value, except for land which is stated at cost less impairment in value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the investment properties.

The estimated useful life of building and condominium units ranges from 10 to 40 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income in 'Gain on foreclosure and sale of investment properties - net' in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when,



there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

## **Chattel Mortgage Properties**

Chattel mortgage properties comprise of repossessed vehicles. Chattel mortgage properties are stated at cost less accumulated depreciation and impairment in value. Chattel mortgage properties acquired are initially recognized at fair value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the vehicles. The useful lives of chattel mortgage properties are estimated to be five years.

#### **Intangible Assets**

The Bank's intangible assets include branch licenses and computer software. An intangible asset is recognized only when the cost can be measured reliably, and it is probable that the expected future economic benefits that are attributable to it will flow to the Bank.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the statement of income in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and they are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income under 'Amortization of intangible assets'.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit (CGU) level. Such intangibles are not amortized. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

#### Branch licenses

Branch licenses arise from the acquisition of branches from local banks and licenses to operate new branches from the BSP. Branch licenses have indefinite useful lives and are tested for impairment on an annual basis.

## Software costs

Software costs are carried at cost less accumulated amortization and any impairment in value. Given the history of rapid changes in technology, computer software are susceptible to technological obsolescence. Therefore, it is likely that their useful life is short. Software costs are amortized on a



straight-line basis over five years but maybe shorter depending on the period over which the Bank expects to use the asset.

## Impairment of Non-financial Assets

Property and equipment, investment properties and chattel mortgage properties

At each statement of condition date, the Bank assesses whether there is any indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual
impairment testing for an asset is required, the Bank makes a formal estimate of the recoverable
amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to
sell and its value in use and is determined for an individual asset, unless the asset does not generate
cash inflows that are largely independent of those from other assets or groups of assets, in which case
the recoverable amount is assessed as part of the CGU to which it belongs. Where the carrying
amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is
written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples and other available fair value indicators.

An impairment loss is charged to operations in the year in which it arises.

An assessment is made at each statement of condition date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been previously recognized. Such reversal is recognized in the statement of income. After such reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGU) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGU) is less than the carrying amount of the CGU (or group of CGU) to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Bank performs its annual impairment test of goodwill as at December 31 of each year.

#### Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually as at December 31 of each year, either individually or at the CGU level, as appropriate.

Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired.



#### *Investment in a joint venture*

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on the Bank's investment in a joint venture. The Bank determines at each statement of condition date whether there is any objective evidence that the investment a joint venture is impaired. If this is the case, the Bank calculates the amount of impairment as being the difference between the fair value of the investment in the joint venture and the carrying amount and recognizes such amount in the statement of income.

## Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or,
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

#### Bank as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

## Bank as a lessor

Leases where the Bank does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as income in the period in which they are earned.

# Common Stock

Common stocks are recorded at par. Proceeds in excess of par value are recognized under equity as 'Capital Paid in Excess of Par Value' in the statement of condition. Incremental costs incurred which are directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

## Revenue Recognition

Revenue is recognized to the extent that it is probable that future economic benefits will flow to the Bank and revenue can be measured reliably, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms and payment excluding taxes or duty. The Bank assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent.

The Bank concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:



#### Service fees and commission income

Fees earned for the provision of services over a period of time are accrued over that period, as the customer simultaneously receives and consumes the benefits provided by the bank. Using an output method, revenue is recognized if the Bank has a right to invoice the customer for services directly corresponding to performance completed to date. These include charges from usage of ATM, charges for returned checks, charges for below minimum maintaining balance, and commission income.

The Bank assessed that there is no difference in accounting for service fees and commission income under PFRS 15 and PAS 18.

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as financial assets at FVOCI and AFS investments, interest income is recorded at the EIR, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), including any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as 'Interest income'.

Under PFRS 9, when a financial asset becomes credit-impaired and is, therefore, regarded as Stage 3 (as discussed in "Impairment of Financial Assets" above), the Bank calculates interest income by applying the EIR to the net amortized cost of the financial asset. If the financial asset cures and is no longer credit-impaired, the Bank reverts to calculating interest income on a gross basis. Under PAS 39, once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

Income from sale of property and equipment, investment property and chattel mortgage properties Income from sale of properties is recognized upon completion of the earning process when the control over the goods have passed to the buyer and the collectibility of the sales price is reasonably assured.

## Trading and securities gains (losses) - net

Trading and securities gain (loss) represents results arising from trading activities, including all gains and losses from changes in the fair values of FVTPL investments. It also includes gains and losses realized from sale of debt securities at FVOCI and AFS investments.

Realized gains and losses on disposals of FVTPL investments are calculated using weighted average method. It represents the difference between an instrument's initial carrying amount and disposal amount.

#### Rental income

Rental income arising from leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Miscellaneous' in other operating income.



#### Dividend income

Dividend income is recognized when the Bank's right to receive payment is established, which is generally when shareholders approve the dividend.

## **Expense Recognition**

Expenses are recognized when it is probable that a decrease in future economic benefit related to a decrease in an asset or an increase in liability has occurred and the decrease in economic benefits can be measured reliably. Revenues and expenses that relate to the same transaction or other event are recognized simultaneously.

#### *Interest expense*

Interest expense for all interest-bearing financial liabilities are recognized in 'Interest expense' in the statement of income using the EIR of the financial liabilities to which they relate.

## Other expense

Expenses encompass losses as well as those expenses that arise in the ordinary course of business of the Bank. Expenses are recognized when incurred.

## **Business Combination and Goodwill**

Business combinations are accounted for using the acquisition method. This involves recognizing identifiable assets (including previously unrecognized intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill.

If the cost of acquisition is less than the fair values of the identifiable net assets acquired, the discount on acquisition is recognized directly in the statement of income in the year of acquisition.

Goodwill is initially measured at cost being the excess of the acquisition cost over the share in the net fair value of the acquired identifiable assets, liabilities and contingent liabilities. The Bank's goodwill arose from past purchases of branch business/offices from the Parent Company.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired is, from the acquisition date, allocated to each of the CGU or group of CGUs that are expected to benefit from the synergies of the combination, irrespective of whether the acquired other assets or liabilities are assigned to those units.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

#### **Retirement Cost**

# Defined Benefit Plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the statement of condition date reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The present value of the defined benefit obligation is calculated annually by an independent actuary. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.



The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs, which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on Philippine government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Bank's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

## Termination benefits

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.



## Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

## Provisions

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Bank expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as 'Interest expense'.

## Contingent Liabilities and Contingent Assets

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

## **Debt Issue Costs**

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments are included in the measurement basis of the underlying debt instruments and are amortized as an adjustment to the interest on the underlying debt instruments using the effective interest method.

#### Income Taxes

Income tax on profit or loss for the year comprises current and deferred tax. Income tax is determined in accordance with Philippine tax law. Income tax is recognized in the statement of income, except to the extent that it relates to OCI items recognized directly in the statement of comprehensive income.

#### Current tax

Current income tax is the expected tax payable on the taxable income for the period, using the tax rates enacted at the statement of condition date, together with adjustments to tax payable in respect to prior years.

#### Deferred tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the statement of condition date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses and tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward of unused tax losses and MCIT can be utilized.



The carrying amount of deferred tax assets is reviewed at each statement of condition date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each statement of condition date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of condition date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes related to the same taxable entity and the same taxation authority.

Current income tax and deferred income tax relating to items recognized directly in OCI is also recognized in OCI and not in the statement of income.

#### Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year, after giving retroactive effect to stock dividends declared, stock rights exercised and stock splits, if any, declared during the year. As of December 31, 2018, 2017 and 2016, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

#### **Dividends on Common Shares**

Dividends on common shares are recognized as a liability and deducted from equity when approved by the BOD of the Bank. Dividends for the year that are approved after the statement of condition date are dealt with as subsequent events.

### Segment Reporting

The Bank's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6. The Bank's assets generating revenues are all located in the Philippines (i.e., one geographical location). Therefore, geographical segment information is no longer presented.

### Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements, where the Bank acts in a fiduciary capacity such as nominee, trustee or agent.

### Subsequent Events

Post year-end events that provide additional information about the Bank's position at the statement of condition date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

# Standards issued but not yet effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Bank does not expect the future adoption of the said pronouncements to have a significant impact on its financial statements. The Bank intends to adopt the following pronouncements when they become effective.



Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Bank does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Bank intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2019

• PFRS 16, Leases

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

The Bank is currently assessing the impact of adopting PFRS 16.

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*
- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
  - Amendments to PAS 12, *Income Tax Consequences of Payments on Financial Instruments Classified as Equity*
  - Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

Effective beginning on or after January 1, 2020

- Amendments to PFRS 3, Definition of a Business
- Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

Effective beginning on or after January 1, 2021

• PFRS 17, Insurance Contracts



#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

#### 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the financial statements in accordance with PFRS requires the management to make judgments, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities, and the accompanying disclosures, as well as the disclosure of contingent assets and contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets and liabilities affected in future periods. The effects of any change in judgments, estimates and assumptions are reflected in the financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### **Judgments**

In the process of applying the Bank's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the financial statements:

# (a) Fair value of financial instruments

When the fair values of financial assets and financial liabilities in the statement of condition cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility for longer-dated derivatives and discount rates, prepayments and default rates assumptions. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of the Bank's financial instruments are disclosed in Note 4.

# (b) Classification of financial assets

As discussed in Note 2, beginning January 1, 2018, the Bank classifies its financial assets depending on the business model for managing those financial assets and whether the contractual terms of the financial asset are SPPI on the principal amount outstanding.

The Bank performs the business model assessment based on observable factors such as:

- Performance of the business model and the financial assets held within that business model are evaluated and reported to the Bank's key management personnel
- Risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- Compensation of business units whether based on the fair value of the assets managed or on the contractual cash flows collected
- Expected frequency, value and timing of sales



In performing the SPPI test, the Bank applies judgment and considers relevant factors such as the currency in which the financial asset is denominated, the period for which the interest rate is set, contingent events that would change the amount and timing of cash flows, leverage features, prepayment and extension terms and other features that may modify the consideration for the time value of money.

(c) Classification of HTM investments (Prior to January 1, 2018)

The classification to HTM investment requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than in certain specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire portfolio to AFS investments. The investments would therefore be measured at fair value and not at amortized cost.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of condition date, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next period, are described below. The Bank based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances beyond the control of the Bank. Such changes are reflected in the assumptions when they occur.

## (a) ECL of financial assets (Beginning January 1, 2018)

The Bank's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Significant factors affecting the estimates on the ECL model include:

- Segmentation of the portfolio, where the appropriate model or ECL approach is used
- The criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime ECL basis and the qualitative assessment
- The segmentation of financial assets when their ECL is assessed on a collective basis
- Development of ECL models, including the various formulas and the choice of inputs
- Determination of associations between macroeconomic scenarios and economic inputs and the effect on PDs, EADs and LGDs
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models

The gross carrying amounts of financial assets subject to ECL as of December 31, 2018 and the related allowance for credit losses are disclosed in Notes 5 and 15, respectively.

#### (b) Credit losses on loans and receivables (Prior to January 1, 2018)

The Bank reviews its loans and receivables at each statement of condition date to assess whether an impairment loss should be recorded in the statement of income. In particular, for provisions calculated on an individual basis, judgment made by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors including the assessment of the financial condition of the counterparty, and estimated net selling prices of collateral, and actual results may differ, at which event, the Bank adjusts the impairment loss and ensures that allowance for it remains adequate (Note 5).



In addition to specific allowance against individually significant loans and receivables, the Bank also provides a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance takes into consideration historical loss rates, recovery rates and net flow rates.

The carrying value of loans and receivables and allowance for credit losses on loans and receivables are disclosed in Notes 9 and 15, respectively.

# (c) Impairment of investment properties and chattel mortgage properties

The Bank assesses impairment on its non-financial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Bank considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results:
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Bank recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is computed using the fair value less costs to sell for property and equipment, investment properties and chattel mortgage properties. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs.

The carrying values of the Bank's investment properties and chattel mortgage properties are disclosed in Notes 11, 12 and 14, respectively.

#### (d) Present value of retirement obligation

The cost of defined benefit pension plans as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each statement of condition date.

In determining the appropriate discount rate, management considers the interest rates of Philippine government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation.

The details of assumptions used in the actuarial valuation and carrying value of the net pension liability are disclosed in Note 24.

#### (e) Recognition of deferred tax assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be

recognized, based upon the availability of future taxable income in reference to financial forecast, tax strategies and expected future market or economic conditions.

Estimates of future taxable income indicate that temporary differences will be realized in the future. The carrying values of net deferred tax assets are disclosed in Note 27.

# (f) Contingent liabilities

The Bank is a defendant in legal actions arising from its normal business activities. Management believes that the ultimate liability, if any, resulting from these cases will not have a material effect on the Bank's financial statements are disclosed in Note 31.

#### 4. Fair Value Measurement

#### **Financial Instruments**

The following describes the methodologies and assumptions used to determine the fair values of financial instruments:

Cash and other cash items, due from BSP, due from other banks, interbank loans receivable and SPURA, accounts receivable, accrued interest receivable, bills purchased, RCOCI, shortages, and petty cash fund - Carrying amounts approximate fair values due to the relatively short-term maturities of these assets.

Debt investments - Fair values are generally based on quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services, or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology, using rates currently available for debt on similar terms, credit risk and remaining maturities. The discount rates used range from 2.47% to 8.14% and from 2.69% to 6.15% in 2018 and 2017, respectively.

*Equity investments* - Fair values are based on quoted prices published in markets. In 2017, for unquoted equity securities for which no reliable basis for fair value measurement is available, these are carried at cost, net of impairment, if any.

Derivative instruments (included under investments and financial liabilities under FVTPL) - Fair values are estimated based on quoted market prices provided by independent parties or derived using acceptable valuation models. The models utilize published underlying rates (e.g., foreign exchange (FX) rates and forward FX rates).

Receivable from customers, sales contract receivables and security deposits - Fair values are estimated using the discounted cash flow methodology, using the Bank's current lending rates for similar types of loans. The discount rates used range from 6.00% to 36.10% and 6.00% to 30.00% in 2018 and 2017, respectively.

Demand deposits, savings deposits, treasurer's, cashier's and manager's checks, accrued interest payable, accounts payable, bills purchased-contra, other credits, due to the Treasurer of the Philippines, deposits for keys-SDB, payment orders payable and overages - Carrying amounts approximate fair values due to either the demand nature or the relatively short-term maturities of these liabilities.



Bills payable, subordinated notes and time deposits - Fair values are estimated using the discounted cash flow methodology using the Bank's borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued. The discount rates used for bills payable is 7.32% and ranges from 9.00% to 33.00% in 2018 and 2017, respectively. The discount rates used for subordinated notes are 5.50% and 5.22% in 2018 and 2017 respectively. The discount rates used for time deposits range from 0.50% to 3.50% and 0.25% to 1.75% in 2018 and 2017, respectively.

The inputs used in the fair value measurement based on Level 2 are as follows:

*Derivative assets and liabilities* - fair values are calculated by reference to the prevailing spot exchange rate as of statement of condition date.

Government securities - interpolated rates based on market rates of benchmark securities as of statement of condition date.

The inputs used in estimating fair values of financial instruments carried at amortized cost and categorized under Level 3 include risk-free rates and applicable risk premium.

#### Non-financial Assets

Investment properties - Fair values of the investment properties have been determined based on valuations performed by independent external and in-house appraisers using valuation technique with significant inputs that are not based on observable market data (Level 3). The valuation of investment properties was based on the Sales Comparison Approach and considered recent sales of similar or substitute properties in the same areas where the investment properties are located, taking into account the economic conditions prevailing at the time of the valuation. Other factors considered were the location and shape of the properties, environmental issues, development controls such as the height restriction, building coverage and floor area ratio restrictions among others. Other significant unobservable inputs include shape, location, time element, discount and corner influence. The fair value of investment properties is based on its highest and best use, which is its current use.

The following tables summarize the carrying amount and fair values of the Bank's financial instruments and investment properties, analyzed based on the hierarchy described in Note 2 (in thousands):

		De	ecember 31, 2018		
	Carrying				Total
	Value	Level 1	Level 2	Level 3	Fair Value
Assets measured at fair value:					
Financial Assets					
FVTPL investments					
HFT - government securities	₽34	₽34	₽_	₽_	₽34
Derivative assets	10,073	_	10,073	_	10,073
Financial assets at FVOCI					
Government debt securities	8,956,764	6,500,415	2,456,349	_	8,956,764
Private debt securities	3,964,612	3,964,612	_	_	3,964,612
Equity securities	10,225	9,143	1,082	_	10,225
	₽12,941,708	₽10,474,204	₽2,467,504	₽–	₽12,941,708
Liabilities measured at fair value:					
Financial Liabilities					
Financial liabilities at FVTPL	₽2,895	₽–	₽2,895	₽–	₽2,895

(Forward)



		Dec	cember 31, 2018		
•	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
Assets for which fair values are	,	201011	201012	20,010	2 1121 7 112110
disclosed:					
Financial Assets					
Investment securities at amortized cost					
Government	₽31,580,028	₽28,024,025	₽–	₽–	₽28,024,025
Private	4,066,737	3,804,104	_	_	3,804,104
Loans and receivables					
Receivables from customers	07.064.557			100 704 174	100 704 174
Consumption loans Real estate loans	87,864,557	_	_	108,704,174	108,704,174
Commercial loans	49,579,245	_	_	70,892,858	70,892,858
Personal loans	12,770,619 2,954,408	_	_	15,483,984 4,217,287	15,483,984 4,217,287
Sales contract receivable	70,543	_	_	78,449	78,449
Security deposits	205,925			313,724	313,724
Non-Financial Assets	203,923	_	_	313,724	313,724
Investment properties	4,036,318	_	_	5,898,975	5,898,975
investment properties	₽193,128,380	₽31,828,129	₽_	₽205,589,451	₽237,417,580
Liabilities for which fair values are	1175,120,500	131,020,127	-	1 203,307,431	1257,417,500
disclosed:					
Deposit liabilities – time	₽138,525,888	₽_	₽_	₽139,187,100	₽139,187,100
Deposit liabilities – LTNCD	8,395,282	•	•	7,634,981	7,634,981
Subordinated notes	2,981,673	_	_	2,242,507	2,242,507
Bills payable	2,968,567	_	_	3,009,851	3,009,851
	₽152,871,410	₽_	₽_	₽152,074,439	₽152,074,439
				,	
		Da	cember 31, 2017		
	Carrying	DC	cember 31, 2017		Total
	Value	Level 1	Level 2	Level 3	Fair Value
Assets measured at fair value:	, 4140	20,011	20,012	20,012	I dil Ydido
Financial Assets					
FVPL investments					
HFT - government securities	₽293,076	₽293,076	₽_	₽-	₽293,076
Derivative assets	73,160	, _	73,160	_	73,160
AFS investments	,		,		,
Government debt securities	10,762,411	10,260,902	501,509	_	10,762,411
Private debt securities	6,153,072	6,153,072	_	_	6,153,072
Quoted equity securities	7,703	163	8,760	_	8,923
	₽17,289,422	₽16,707,213	₽583,429	₽_	₽17,290,642
Assets for which fair values are					
disclosed:					
Financial Assets					
HTM investments					
Government	₽25,460,778	₽24,634,062	₽—	₽-	₽24,634,062
Private	4,012,946	4,046,020	_	_	4,046,020
Loans and receivables					
Receivables from customers					
Consumption loans	82,319,091	_	_	93,632,312	93,632,312
Real estate loans	45,961,973	_	_	45,844,118	45,844,118
Commercial loans	11,185,778	_	_	12,070,479	12,070,479
Personal loans	2,899,960	_	_	3,383,787	3,383,787
Sales contract receivable	72,892	_	_	107,448	107,448
Security deposits	179,436	_	_	288,467	288,467
Non-Financial Assets	2 020 217			4.020.141	4.020.141
Investment properties	3,930,317	P20 600 002		4,939,141	4,939,141
T. 1.17.2. C. 1.1.1.C. 1	₽176,023,171	₽28,680,082	₽-	₱160,265,752	₱188,945,834
Liabilities for which fair values are disclosed:					
Deposit liabilities – time	₽136,042,057	₽-	₽_	₽137,797,790	₽137,797,790
Deposit liabilities – time Deposit liabilities – LTNCD	3,375,000	r- -	- -	3,198,056	3,198,056
Subordinated notes	2,978,998	_	_	3,046,819	3,046,819
Bills payable	1,492,419	_	_	1,492,419	1,492,419
zano pujuoto	₱143,888,474	₽-	₽_	₱145,535,084	₽145,535,084
	1 1 7 2 ,0 0 0 ,7 / 7	1-	1	1 1 70,000,004	1 1 7 2 , 2 2 2 , 0 0 4

As of December 31, 2018 and 2017, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurement.



As of December 31, 2018 and 2017, the Bank determined the market value of its warrants to be zero due to the absence of an active market for the Bank's ROP warrants, as evidenced by the unavailability of quoted market prices.

# 5. Financial Risk Management Policies and Objectives

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

Organization risk management structure continues to be a top-down organization, with the BOD at the helm of all major initiatives.

Discussed below are the relevant sections on roles and responsibilities from the Risk Oversight Committee (ROC) Charter:

#### BOD

The corporate powers of the Bank are vested in and are exercised by the BOD, who conducts its business and controls its property. The BOD approves broad risk management strategies and policies and ensures that risk management initiatives and activities are consistent with the Bank's overall objectives. The BOD appoints the members of the ROC.

#### ROC

The ROC is composed of at least three members of the Board, the majority of whom are independent directors including its Chairperson. The ROC Chairperson is not the Chairperson of the Board or of any other committee. Members of the ROC possess a range of expertise and adequate knowledge of the Bank's risk exposures to be able to develop appropriate strategies for preventing losses and minimizing the impact of losses when they occur.

The BOD may also appoint non-directors to the ROC as part of the Metrobank Group risk oversight measures. However, only Bank directors shall be considered as voting members of the ROC. Non-voting members are appointed in an advisory capacity.

The ROC oversees the system of limits to discretionary authority that the BOD delegates to the management and ensures that the system remains effective, the limits are observed, and that immediate corrective actions are taken whenever limits are breached.

The ROC meets on a monthly basis and is supported by the Risk Management Office (RMO). In the absence of the ROC Chairman, another Independent Director shall preside. ROC resolutions, which require the concurrence of the majority of its voting members, are presented to the BOD for confirmation.



#### RMO

The RMO, headed by the Chief Risk Officer, is a function that is independent from executive functions and business line responsibilities, operations and revenue-generating functions. It reports directly to the BOD, through the ROC. The RMO assists the ROC in carrying out its responsibilities by:

- analyzing, communicating, implementing, and maintaining the risk management policies approved by the ROC and the BOD;
- spearheading the regular review of the Bank's risk management policy manual and making or elevating recommendations that enhance the risk management process to the ROC and the BOD, for their approval; and
- ensuring that the risks arising from the Bank's activities are identified, measured, analyzed, reported to and understood by risk takers, management, and the board. The RMO analyzes limit exceptions and recommends enhancements to the limits structure.

The RMO does not assume risk-taking accountability nor does it have approving authority. The RMO's role is to act as liaison and to provide support to the BOD, ROC, the President, management committees, risk takers and other support and control functions on risk-related matters.

The Risk Management Function is responsible for:

- identifying the key risk exposures and assessing and measuring the extent of risk exposures of the Bank and its trust operations;
- monitoring the risk exposures and determining the corresponding capital requirement in accordance with the Basel capital adequacy framework and based on the Bank's internal capital adequacy assessment on an on-going basis;
- monitoring and assessing decisions to accept particular risks whether these are consistent with BOD-approved policies on risk tolerance and the effectiveness of the corresponding risk mitigation measures; and
- reporting on a regular basis to Senior Management and the BOD the results of assessment and monitoring.

#### President

The President is the Chief Executive Officer of the Bank and has the primary responsibility of carrying out the policies and objectives of the BOD. The President exercises the authorities delegated to him by the BOD and may recommend such policies and objectives he deems necessary for the continuing progress of the Bank.

#### Risk management

The risk management framework aims to maintain a balance between the nature of the Bank's businesses and the risk appetite of the BOD. Accordingly, policies and procedures are reviewed regularly and revised as the organization grows and as financial markets evolve. New policies or proposed changes in current policies are presented to the ROC and the BOD for approval.

a. Credit risk and concentration of assets and liabilities and off-balance sheet items

Credit risk is the risk that a counterparty will not settle its obligations in accordance with the agreed terms

The Bank's lending business follows credit policy guidelines set by the BOD, ROC and RMO. These policies serve as minimum standards for extending credit. The people engaged in the credit process are required to understand and adhere to these policies.



Product manuals are in place for all loans and deposit products that actually or potentially expose the Bank to all types of risks that may result in financial or reputational losses. They define the product and the risks associated with the product plus the corresponding risk-mitigating controls. They embody the business plans and define the business parameters within which the product or activity is to be performed.

The system of checks around extension of credit includes approval by at least two credit approvers through the Credit Committee (CreCom), Executive Committee (ExCom) or BOD. The ROC reviews the business strategies and ensures that revenue-generating activities are consistent with the risk tolerance and standards of the Bank. The Internal Audit Group conducts regular audit across all functional units. The BOD, through the ExCom, CreCom and ROC, ensure that sound credit policies and practices are followed through all the business segments.

# Credit Approval

Credit approval is the documented acceptance of credit risk in the credit proposal or application.

The Bank's credit decision-making for consumer loans utilizes the recommendation of the credit scoring and is performed at the CreCom level appropriate to the size and risk of each transaction, in conformity with corporate policies and procedures in regulating credit risk activities. The Bank's ExCom may approve deviations or exceptions, while the BOD approves material exceptions such as large exposures, loans to directors, officers, stockholders and other related interests (DOSRI) and related party transactions, and loan restructuring.

Credit delegation limits are identified, tracked and reviewed at least annually by the Bank's Head of Credit and Collections together with the Credit Risk Manager.

#### Borrower Eligibility

The Bank's credit processing commences when a customer expresses his intention to borrow through a credit application. The Bank gathers data on the customer; ensures they are accurate, up-to-date and adequate to meet the minimum regulatory requirements and to render credit decision. These data are used for the intended purpose only and are managed in adherence to the customer information secrecy law.

The customer's credit worthiness, repayment ability and cash flow are established before credit is extended. The Bank independently verifies critical data from the customer, ensuring compliance with Know Your Customer requirements under the anti-money laundering laws. The Bank requires that customer income be derived from legitimate sources and supported with government-accepted statements of income, assets and liabilities.

The Bank ascertains whether the customer is legally capable of entering a credit contract and of providing a charge over any asset presented as collateral for a loan. Guarantors or sureties may be accepted, provided they are a relative, partner, and have financial interest in the transaction, and they pass all credit acceptance criteria applied to the borrower.

### Loan Structure

The Bank structures loans for its customers based on the customer's capability to pay, the purpose of the loan, and for a collateralized loan, the collateral's economic life and liquidation value over time.

The Bank establishes debt burden guidelines and minimum income requirements to assess the customer's capacity to pay.

The Bank utilizes credit bureau data, both external and internal, to obtain information on a customer's current commitments and credit history.



The Bank takes into account environmental and social issues when reviewing credit proposals of small businesses and commercial mortgage customers. The Bank ensures that all qualified securities pass through the BOD for approval. Assignments of securities are confirmed and insurance are properly secured.

The Bank uses credit scoring models and decision systems for consumer loans as approved by the BOD. Borrower risk rating model and facility risk rating model, on the other hand, are available for SME loans, and supported with qualitative evaluation. Regular monitoring of all these tools and their performance is carried out to ensure that they remain effective.

Initial loan limits are recommended by the CreCom and ExCom and approved by the BOD. The Bank ensures that secured loans are within ceilings set by local regulators. Succeeding loan availments are based on account performance and customer's credit worthiness.

#### Credit Management

The Bank maintains credit records and documents on all borrowings and captures transaction details in its loan systems. The credit risk policies and system infrastructure ensure that loans are monitored and managed at all times.

The Bank's Management Information System provides statistics that its business units need to identify opportunities for improving rewards without necessarily sacrificing risk. Statistical data on product, productivity, portfolio, profitability, performance and projection are made available regularly.

The Bank conducts regular loan review through the ROC, with the support of the RMO. The Bank examines its exposures, credit risk ratios, provisions and customer segments. The Bank's unique customer identification and unique group identification methodology enables it to aggregate credit exposures by customer or group of borrowers. Aggregate exposures of at least ₱100.0 million are put on a special monitoring.

The ROC assesses the adequacy of provisions for credit losses regularly. The Bank's automated loan grading system enables the Bank to set up provision per account. The Bank also performs impairment analyses on loans and receivables, whether on an individual or collective basis, in accordance with PFRS 9

The Bank carries out stress testing analyses using Board-approved statistical models relating the default trends to macroeconomic indicators.

In 2018, the bank transitioned to using PFRS 9 compliant models to meet the requirements set forth under BSP Circulars No. 912 and 1011. These mandated all Philippine banks to adopt a forward looking ECL model approach in measuring credit impairment. In response to this, the Bank created quantitative models thru statistical, economic, financial and mathematical techniques to calculate credit impairment provisions. These models were implemented effective January 1, 2018. Furthermore, policy and governance over the new models were updated accordingly.



# Maximum Exposure to Credit Risk

The tables below show the analysis of the maximum exposure to credit risk of the Bank's financial instruments, excluding those where the carrying values as reflected in the statement of condition and related notes already represent the financial instrument's maximum exposure to credit risk, after taking into account collateral held or other credit enhancements (in thousands):

		2018	3	
				Financial Effect
			Maximum	of Collateral
	Carrying	Fair Value of	Exposure to	or Credit
	Amount	Collateral	Credit Risk	Enhancement
Due from other banks	<b>₽1,682,806</b>	₽2,601,234	₽542,984	₽1,139,822
SPURA	1,891,820	1,883,225	8,595	1,883,225
Receivables from customers				
Consumption loans	87,864,557	122,910,470	45,918	87,818,639
Real estate loans	49,579,245	88,139,827	9,625,425	39,953,820
Commercial loans	12,770,619	16,641,755	6,403,206	6,367,413
Other receivables				
Accrued interest receivable	1,949,715	1,936,820	12,895	1,936,820
Sales contract receivable	70,543	207,185	25,953	44,590
Total credit exposure	₽155,809,305	₽234,320,516	₽16,664,976	₽139,144,329

		2017	7	
			Maximum	Financial Effect of Collateral
	Carrying Amount	Fair Value of Collateral	Exposure to Credit Risk	or Credit Enhancement
Due from other banks	₽1,508,489	₽2,841,821	₽593,135	₽915,354
Interbank loans receivable and SPURA	1,842,023	577,932	_	1,842,023
Receivables from customers				
Consumption loans	82,319,091	102,691,262	21,424	82,297,667
Real estate loans	45,961,973	52,201,023	5,526,038	40,435,935
Commercial loans	11,185,778	13,138,025	2,716,368	8,469,410
Other receivables				
Accrued interest receivable	1,741,516	3,644,411	732,020	1,009,496
Sales contract receivable	72,892	104,882	46,235	26,657
Total credit exposure	₽144,631,762	₱175,199,356	₽9,635,220	₽134,996,542

An analysis of the maximum credit risk exposure relating to financial assets under Stage 3 as of December 31, 2018 is shown below:

		2018	3	
	Carrying Amount	Fair Value of Collateral	Maximum Exposure to Credit Risk	Financial Effect of Collateral or Credit Enhancement
Receivables from customers				
Consumption loans	<b>₽2,770,196</b>	₽5,316,765	₽256	<b>₽2,769,940</b>
Real estate loans	1,462,410	2,555,014	412,669	1,049,741
Commercial loans	129,732	192,911	_	129,732
Other receivables				
Accrued interest receivable	60,837	514,118	_	60,837
Sales contract receivable	26,346	62,185	_	26,346
Total credit exposure	₽4,449,521	₽8,640,993	₽412,925	₽4,036,596



#### Collateral and Other Credit Enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding acceptability of types of collateral and valuation parameters.

The main types of collaterals obtained are as follows:

- For Due from other banks: investment securities
- For SPURA: investment securities
- For commercial lending: mortgages over real estate properties, deposit accounts and securities
- For consumer lending: mortgages over real estate and chattel

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for credit and impairment losses.

It is the Bank's policy to dispose of repossessed properties in an orderly fashion and proceeds are used to repay or reduce the outstanding claim. In general, the Bank does not occupy repossessed properties for business use.

The Bank holds collateral against loans and receivables in the form of real estate and chattel mortgages, guarantees, and other registered securities over assets. Estimates of fair value are based on the value of the collateral assessed at the time of borrowing and generally are updated every two years and when a loan is assessed to be impaired, whenever applicable. The Bank is not allowed to sell or re-pledge collateral held under SPURA in the absence of default by the counterparty. Collateral is usually not held against holdings in investment securities, and no such collateral was held as of December 31, 2018 and 2017.

Concentration of risk is managed by borrower, by group of borrowers, by geographical region and by industry sector. As of December 31, 2018 and 2017, the maximum credit exposure to any borrower amounted to \$\mathbb{P}\$1.8 billion, before taking into account any collateral or other credit enhancement.

The distribution of the Bank's financial assets before taking into account any collateral held or other credit enhancements can be analyzed by the following geographical regions (in thousands):

			2018		
		Loans and			
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Luzon	₽137,515,389	₽18,736,119	₽48,617,520	₽277,840	₽205,146,868
Visayas	11,060,264	_	_	13,209	11,073,473
Mindanao	12,034,412	_	_	5,146	12,039,558
	160,610,065	18,736,119	48,617,520	296,195	228,259,899
Less allowance for credit and					
impairment losses	4,349,702	5,309	29,046	_	4,384,057
Total	₽156,260,363	₽18,730,810	₽48,588,474	₽296,195	₽223,875,842

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.



<sup>\*\*</sup> Composed of FVTPL investments, financial assets at FVOCI (excluding equity securities not exposed to credit risk) and investment securities at amortized cost.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines amounting to \$\frac{1}{2}70.5\$ million.

			2017		
		Loans and			
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Luzon	₽129,574,601	₽18,612,324	₽46,755,443	₽273,268	₽195,215,636
Visayas	9,422,015	1,106	_	_	9,423,121
Mindanao	10,614,855	2,470	_	_	10,617,325
	149,611,471	18,615,900	46,755,443	273,268	215,256,082
Less allowance for credit and					
impairment losses	4,646,958	_	_	_	4,646,958
Total	₱144,964,513	₽18,615,900	₽46,755,443	₽273,268	₱210,609,124

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

Additionally, the tables below show the distribution of the Bank's financial assets and off-balance sheet items before taking into account any collateral or other credit enhancements analyzed by industry sector as of December 31, 2018 and 2017 (in thousands):

			2018		
<del>-</del>		Loans and			
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Activities of private households as employers					
and undifferentiated goods and services					
and producing activities of households					
for own use	₽96,744,990	₽–	₽–	₽-	₽96,744,990
Real estate activities	45,387,781	_	_	_	45,387,781
Financial and insurance activities	1,391,987	18,736,119	48,617,520	225,695	68,971,321
Wholesale and retail trade; repair					
of motor vehicles and motorcycles	2,975,766	_	_	_	2,975,766
Electricity, gas, steam and air-conditioning					
supply	1,974,413	_	_	_	1,974,413
Transportation and storage	1,185,771	_	_	_	1,185,771
Manufacturing	980,150	_	_	_	980,150
Construction	880,713	_	_	53,000	933,713
Administrative and support service activities	833,096	_	_	_	833,096
Information and communication	566,813	_	_	_	566,813
Accommodation and food service activities	352,248	_	_	_	352,248
Human health and social work activities	288,099	_	_	_	288,099
Water supply, sewage, waste management		_	_	_	
and remediation activities	237,473				237,473
Education	218,540	_	_	_	218,540
Professional, scientific and technical services	142,147	_	_	_	142,147
Agricultural, forestry and fishing	91,150	_	_	_	91,150
Arts, entertainment and recreation	87,772	_	_	_	87,772
Mining and quarrying	16,169	_	_	_	16,169
Other service activities	6,254,987	_	_	17,500	6,272,487
	160,610,065	18,736,119	48,617,520	296,195	228,259,899
Less allowance for credit and impairment	, , ,	, , ,	, , ,	,	, , , , , ,
losses	4,349,702	5,309	29,046	_	4,384,057
Total	₽156,260,363	₽18,730,810	₽48,588,474	₽296,195	₽223,875,842

<sup>\*</sup> Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.



<sup>\*\*</sup> Composed of FVPL investments, AFS investments (excluding equity securities not exposed to credit risk) and HTM investments.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines amounting to \$\frac{1}{2}82.1\$ million.

<sup>\*\*</sup> Composed of FVTPL investments, financial assets at FVOCI (excluding equity securities not exposed to credit risk) and investment securities at amortized cost.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines amounting to \$70.5 million.

2017 Loans and Loans and Advances to Investment Receivables Banks\* Securities\*\* Others\*\*\* Total Activities of private households as employers and undifferentiated goods and services and producing activities of households ₽\_ ₽\_ ₽90.543.668 ₽90.543.668 for own use Real Estate activities 42,251,639 42,251,639 18,615,900 46,755,443 191,162 69,631,132 Financial and insurance activities 4,068,627 Wholesale and retail trade; repair of motor 2,421,117 2,421,117 vehicles and motorcycles Electricity, gas, steam and air-conditioning 1,749,765 1,749,765 supply Transportation and storage 963.123 963.123 Manufacturing 644.735 644,735 801,242 56,000 857,242 Construction Administrative and support service activities 996,493 996,493 592,890 592.890 Information and communication Accommodation and food service activities 372,653 372,653 Human health and social work activities 326,297 326,297 Water supply, sewage, waste management 237,078 237,078 and remediation activities 198,609 198,609 Professional, scientific and technical services 137,853 137,853 Agricultural, forestry and fishing 25.302 25.302 Arts, entertainment and recreation 85,099 85,099 Mining and quarrying 7.230 7,230 3.188.051 26.106 3,214,157 Other service activities 149,611,471 18,615,900 46,755,443 273,268 215,256,082 Less allowance for credit and impairment 4.646.958 losses 4 646 958 Total ₱144,964,513 ₱18,615,900 ₽46.755.443 ₽273.268 ₱210,609,124

# **Credit Quality**

The Bank uses the standard below in defining credit quality.

### Beginning January 1, 2018

**High Grade** exposures show low levels of expected loss. For loans, these accounts should neither be past due nor impaired. The Bank classifies those accounts under current or 1 to 30 days past due status and are not impaired (Stage 1 & 2).

**Standard Grade** exposures show moderate levels of expected loss. For loans, these accounts should neither be past due nor impaired.

**Sub Standard Grade** requires a special degree of attention given the increased risk of default. For loans, these accounts should neither be past due nor impaired.

**Past Due but Not Credit Impaired** are applicable to loan accounts which are classified as delinquent (31-90 days past due) but are not subject to impairment (Stage 2) as of statement of condition date.

**Past Due and Credit Impaired**. These include loan accounts considered to be delinquent (91+ days past due), non-performing as defined by BSP Circular No. 941.



Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

<sup>\*\*</sup> Composed of FVPL investments, AFS investments (excluding equity securities not exposed to credit risk) and HTM investments.

<sup>\*\*\*</sup> Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines amounting to \$\P\$82.1 million.

Description of the internal credit rating system for loans, receivables and stand-by credit lines:

#### Internal Credit Rating System (ICRS)

The Bank rates accounts on a scale of 1 to 10, with 1 being the best, based on the Board-approved credit ratings which utilize the expected credit loss and qualitative assessments. ICRS rating assessment considers both borrower and facility features.

#### Neither Past Due nor Impaired

The Bank classifies those accounts under current or 1 to 30 days past due status and are not impaired (Stage 1 & 2) having the following credit ratings:

#### High Grade (ICRS Rating 1 - 4)

#### 1 - Excellent

An excellent rating is given to a borrower with a very low probability of going into default and/or low loss given default. The Bank's internal rating system has given an outstanding rating to the borrower, indicative of excellent ability to meet credit obligation in full and consistently meet payment commitments. Accounts with excellent rating may have collateral, further diminishing any losses in case of a default.

#### 2 - Strong

This rating is given to borrowers with low probability of going into default in the coming year with low to moderate loss given default. The Bank's internal rating system has given a high rating to the borrower. The borrower has the ability to meet credit obligation in full, except that the borrower may have a history of missing a payment.

#### 3 - Good

This rating is given to borrowers with low to moderate probability of going into default in the coming year with moderate loss given default. These are largely characterized by borrowers with good rating and have historically missed several payments.

#### 4 – Satisfactory

A 'satisfactory' rating is given to a borrower where clear risk elements exist and probability of default is somewhat greater with moderate to high loss given default. These are characterized by borrowers with good rating with a history of default.

### Standard Grade (ICRS Rating 5 - 6)

# 5 – Acceptable

An 'acceptable' rating is given to a borrower whose risk elements are sufficiently pronounced although borrower should still be expected to meet their credit obligations in full. These are characterized by borrowers with moderate rating.

#### 6 - Loan Especially Mentioned

An account assessed to have potential weaknesses which when left uncorrected, may affect the repayment of the account and thus increase credit risk to the Bank, will be assigned this rating.

#### Substandard Grade (ICRS Rating 7 - 8)

#### 7 - 8 Substandard

These accounts or portion thereof involves a substantial and an unreasonable degree of risk to the Bank because of unfavorable record or unsatisfactory characteristics. These accounts show possibility of future loss to the Bank unless given closer supervision and well-defined weaknesses that jeopardize the account liquidation.



#### Past Due but Not Credit Impaired

These are accounts which are classified as delinquent (31-90 days past due) but are not subject to impairment (Stage 2) as of statement of condition date regardless of ICRS rating.

#### Past Due and Credit Impaired

These include accounts considered to be delinquent (91+ days past due), non-performing as defined by BSP Circular No. 941 regardless of ICRS rating. The following credit ratings will always be classified as credit impaired:

#### 9 - Doubtful

Given to an account assessed to have characteristics where collection and liquidation in full is highly improbable and in which substantial loss is probable.

#### 10 - Loss

Given to an account assessed to loans or portions thereof are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted.

The credit quality of receivables from customers, gross of allowance for credit losses, as of December 31, 2018 follows (in thousands):

				2018			
	Sta	ige 1		Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Consumption Loans:							
High Grade	₽–	<b>₽</b> 67,561,479	₽–	₽8,102,917	₽–	₽–	₽75,664,396
Standard Grade	_	33,906	_	5,892,126	_	_	5,926,032
Sub-standard Grade	_	6,462	_	1,557,240	_	_	1,563,702
Past due but not Impaired	_	_	_	3,300,992	-	_	3,300,992
Non-performing Individually							
Impaired	_	_	_	_	3,836,616	_	3,836,616
	_	67,601,847	_	18,853,275	3,836,616	_	90,291,738
Real Estate Loans:							
High Grade	_	39,421,911	_	6,181,000	_	_	45,602,911
Standard Grade	_	32,809	_	784,798	_	_	817,607
Sub-standard Grade	_	_	_	69,703	_	_	69,703
Past due but not Impaired	_	_	_	1,855,478	_	_	1,855,478
Non-performing Individually				, ,			, ,
Impaired	_	_	_	_	1,626,947	_	1,626,947
<u> </u>	_	39,454,720	_	8,890,979	1,626,947	_	49,972,646
Commercial Loans:							, ,
High Grade	_	10,902,498	_	_	_	_	10,902,498
Standard Grade	_	794,963	_	758,263	_	_	1,553,226
Sub-standard Grade	_	528	_	198,359	_	_	198,887
Past due but not Impaired	_	_	_	32,823	_	_	32,823
Non-performing Individually				,			,
Impaired	_	_	_	_	215,533	_	215,533
	_	11,697,989	_	989,445	215,533	_	12,902,967
Personal Loans:							
High Grade	_	859,055	_	344,658	_	_	1,203,713
Standard Grade	_	1,664	_	1,434,140	_	_	1,435,804
Sub-standard Grade	_	6,325	_	419,598	_	_	425,923
Past due but not Impaired	_	_	_	71,285	_	_	71,285
Non-performing Individually				,			,
Impaired	_	_	_	_	389,198	_	389,198
	_	867,044	_	2,269,681	389,198	_	3,525,923
Total Receivables from Customer:							
High Grade	_	118,744,943	_	14,628,575	_	_	133,373,518
Standard Grade	_	863,342	_	8,869,327	_	_	9,732,669
Sub-standard Grade	_	13,315	_	2,244,900	_	_	2,258,215
Past due but not Impaired	_	_	_	5,260,578	_	_	5,260,578
Non-performing Individually							
Impaired					6,068,294		6,068,294
•	₽-	₽119,621,600	₽-	₽31,003,380	₽6,068,294	₽_	₽156,693,274



The credit quality of other receivables, gross of allowance for credit losses, as of December 31, 2018 follows (in thousands):

Accrued Interest Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired	Stay vidual  P	ge 1 Collective P1,548,575 3,649 65 - 1,552,289 1,030,278	S Individual P————————————————————————————————————	#120,224 98,554 25,573 95,255	Stage 3  P 414,154 414,154	POCI P	Total  ₱1,668,799 102,203 25,638 95,255 414,154
Accrued Interest Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually	₽_ - - - -	₽1,548,575 3,649 65 - 1,552,289	<del>P</del> - - - -	₽120,224 98,554 25,573 95,255	P- - - - - 414,154	₽- - - -	₽1,668,799 102,203 25,638 95,255
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired	- - - -	3,649 65 - - 1,552,289	- - -	98,554 25,573 95,255	- - - 414,154	- - -	102,203 25,638 95,255
Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired	- - - -	3,649 65 - - 1,552,289	- - -	98,554 25,573 95,255	- - - 414,154	- - -	102,203 25,638 95,255
Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired	- - -	65 - - 1,552,289	- - -	25,573 95,255	- - 414,154	- - -	25,638 95,255
Past due but not Impaired Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Standard Grade Standard Grade Past due but not Impaired Non-performing Individually	_	1,552,289		95,255		- -	95,255
Non-performing Individually Impaired  Accounts Receivable: High Grade Standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	1,552,289				_	
Impaired  Accounts Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Standard Grade Past due but not Impaired Non-performing Individually	_	, ,		339,606			414,154
Impaired  Accounts Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Standard Grade Past due but not Impaired Non-performing Individually	_	, ,		339,606			414,154
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually		, ,	_	339,606	414 154		
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	, ,		,	414,134	_	2,306,049
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	1.030.278			,		
Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_		_	9,693	_	_	1,039,971
Sub-standard Grade Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually		15	_	2,630	_	_	2,645
Past due but not Impaired Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	1,307	_	652	_	_	1,959
Non-performing Individually Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	1,507	_	21,950	_	_	21,950
Impaired  Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually	_	_	_	21,930	_	_	21,930
Sales Contract Receivable: High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually					459,631	_	459,631
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually		1 021 (00		24.025			
High Grade Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually		1,031,600		34,925	459,631		1,526,156
Standard Grade Sub-standard Grade Past due but not Impaired Non-performing Individually							
Sub-standard Grade Past due but not Impaired Non-performing Individually	_	44,600	_	_	_	_	44,600
Past due but not Impaired Non-performing Individually	_	_	_	_	_	_	_
Non-performing Individually	_	_	_	_	_	_	_
	_	_	_	_	_	-	-
Impaired							
	_	_	_	_	26,908	_	26,908
	_	44,600	_	_	26,908	_	71,508
Bills Purchased:							
High Grade	_	13,078	_	_	_	_	13,078
Standard Grade	_	_	_	_	_	_	_
Sub-standard Grade	_	_	_	_	_	_	_
Past due but not Impaired	_	_	_	_	_	_	_
Non-performing Individually							
Impaired	_	_	_	_	_	_	_
	_	13,078	_	_	_	_	13,078
Total Other Receivables:		10,070					10,070
High Grade	_	2,636,531	_	129,917	_	_	2,766,448
Standard Grade		3,664	_	101,184	_	_	104,848
Sub-standard Grade	_	1,372	_	26,225	_	_	27,597
Past due but not Impaired	_	1,5/2	_	117,205	_	_	117,205
Non-performing Individually	_	_	_	117,203	_	_	117,203
Impaired					900,693		900,693
ппранец	₽_	₽2.641.567	₽_	₽374,531	₽900,693	₽_	₽3,916,791

The credit quality of other financial assets which include RCOCI, security deposits and shortage, gross of allowance for credit losses amounting as of December 31, 2018 follows (in thousands):

				2018			
	Stag	ge 1	S	Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Other Financial Assets							
High Grade	₽_	₽-	₽_	₽_	₽_	₽-	₽_
Standard Grade	_	296,195	_	_	_	_	296,195
Sub-standard Grade	_	_	_	_	_	_	_
Past due but not Impaired	_	_	_	_	_	_	_
Non-performing Individually	_	_	_	_	_	_	_
Impaired							
Total	₽_	₽296,195	₽–	₽–	₽_	₽_	₽296,195



Movements of receivables from customers during the year are as follows:

Balance at December 31, 2018   P   P66,453,274   P   P14,489,537   P3,333,643   P   P84,276,45   New assets originated   27,181,1775   7,414,477   608,224   35,204,47   Assets derecognized or repaid   (17,885,423)   -4 (4,237,513)   (1,702,722)   -2 (32,204,47   Assets derecognized or repaid   -4 (17,886,423)   -4 (4,278,513)   -4 (17,528)   -4 (45,882)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (46,788)   -4 (47,580)   -4 (47					2018			
Balance at Organized   Page   P66,453,274   Page   P14,489,537   P3,333,643   Page   P84,276,45   New assets originated   27,181,775   7,414,477   608,224   35,204,47   26,237,530   (4227,513)   (17,02,722)   (23,252,65   43,254,64   46,738)   (458,82   46,738)			0					
Balance as of January 1, 2018   P	-	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
New assets originated		ъ	D.C. 452.254	ъ	D14 400 525	D2 222 (42	ъ	D04.256.454
Assets derecognized or repaid								
Amounts written off			, ,			,		
Transfers to Stage 1		_	(17,585,423)					
Transfers to Stage 2		_	4 (5( 2(2					(458,826)
Transfers to Stage 3								_
Changes to contractual cash flows due to modifications not resulting in derecognition								_
due to modifications not resulting in derecognition		_	(1,344,377)	_	(1,994,205)	3,338,042	_	_
Realling in derecognition								
Balance at December 31, 2018			(1.072.0(2)		(2.412.121)	(710 515)		(5.204.500)
Real Estate Louns Balance as of January 1, 2018								
Balance as of January   2018   - 36,429,563   - 8,662,410   1,502,102   - 46,594,07     Assets derecognized or repaid   - 9,518,100   - 649,112   7,2752   - 10,240,16     Assets derecognized or repaid   - (4,234,324)   - (1,443,073)   (383,767)   - (6,061,16     Amounts written off       Transfers to Stage 1   - 2,534,278   - (2,436,788)   (97,490)   -     Transfers to Stage 2   - (4,296,965)   - 4,595,056   (298,091)   -     Transfers to Stage 3   - (332,558)   - (562,791)   895,349   -     Changes to contractual cash flows due to modifications not resulting in derecognition   - (163,373)   - (573,148)   (63,908)   - (800,42     Balance at December 31,2018   - 39,454,711   - 8,890,978   1,626,947   - 49,972,64     Commercial Loans   Balance at of January   2018   - 10,900,908   - 920,702   154,095   - 11,975,70     New assets originated   - 4,296,949   - 145,216   18,086   - 4,460,25     Assets derecognized or repaid   - (3,266,364)   - (199,485)   (48,086)   - (3,513,93     Amounts written off   -   -   -   -     Transfers to Stage 1   - 94,625   - (94,625)   - 234,465   (1,830)   -     Transfers to Stage 2   - (222,635)   - 234,465   (1,830)   -     Transfers to Stage 3   - (76,598)   - (10,560)   87,158   -     Transfers to Stage 5   - (232,635)   - 234,465   (1,830)   -     Transfers to Stage 6   - (239,337   - 884,333   30,616   - 11,45,30     Balance at December 31, 2018   - 11,697,990   - 989,443   215,534   - 12,902,96     Balance at Originated   - (293,357   - 884,333   30,616   - 11,45,30     Assets derecognized or repaid   - (224,595)   - (43,1093)   (124,388)   - (780,04     Amounts written off   - (1,875)   - (6,270)   - (1,343,33   - (1,343,346)   - (1,343,346)     Assets derecognized or repaid   - (1,46,26)   - (4,242)   (9,853)   -     Transfers to Stage 2   - (72,015)   - (16,322)   (9,217)   -     Transfers to Stage 2   - (72,015)   - (16,324)   (9,853)   -     Transfers to Stage 2   - (72,015)   - (6,270,68)   (24,924)   (9,853)   -     Transfers to Stage 3   - (1,66,94)   - (1,66,			67,601,847		18,853,276	3,836,615		90,291,/38
New assets originated			26 420 762		0.662.410	1 502 102		46.504.055
Assets derecognized or repaid  Amounts written off  Transfers to Stage 1  Transfers to Stage 2  Transfers to Stage 2  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 4  Transfers to Stage 5  Transfers to Stage 6  Transfers to Stage 6  Transfers to Stage 7  Transfers to Stage 9  Transfers to Stage 1  Transfers to S								
Amounts written off								
Transfers to Stage 1			(4,234,324)		(1,443,073)	(383,767)		(0,001,104)
Transfers to Stage 2 Transfers to Stage 3 Changes to contractual cash flows due to modifications not resulting in derecognition  Transfers to Stage 3 Changes to contractual cash flows due to modifications not resulting in derecognition  Tesulting in derecognition  Transfers to Stage 1  Transfers to Stage 1  Transfers to Stage 2  Transfers to Stage 2  Transfers to Stage 2  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 1  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 4  Transfers to Stage 5  Transfers to Stage 6  Transfers to Stage 7  Transfers to Stage 7  Transfers to Stage 8  Transfers to Stage 8  Transfers to Stage 9  Transfers to Stage 9  Transfers to Stage 1  Transfers to Stage 1  Transfers to Stage 1  Transfers to Stage 1  Transfers to Stage 2  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 4  Transfers to Stage 5  Balance at December 31, 2018  Transfers to Stage 6  Transfers to Stage 7  Transfers to Stage 7  Transfers to Stage 8  Transfers to Stage 8  Transfers to Stage 1  Transfers to Stage 2  Transfers to Stage 3  Transfers to Stage 1  Transfers to Stage 3  Transfers to Stage 1  Transfers to Stage 1  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage 3  Transfers to Stage			-		(2.42 ( 500)	(05.400)		_
Transfers to Stage 3 Changes to contractual cash flows due to modifications not resulting in derecognition	8							_
Changes to contractual cash flows due to modifications not resulting in derecognition			( / / /				_	_
due to modifications not resulting in derecognition		_	(332,336)	_	(502,/91)	095,349	_	_
Resulting in derecognition								
Balance at December 31, 2018			(163 373)		(573 149)	(63 008)		(800 420)
Balance as of January 1, 2018								
Balance as of January 1, 2018			39,434,721		0,090,970	1,020,947		49,972,040
New assets originated			10 000 009		020 702	154 005		11 075 705
Assets derecognized or repaid				_				
Amounts written off Transfers to Stage 1			, ,		,			/ /
Transfers to Stage 2			(3,200,304)		(199,403)	` ' '		(3,313,933)
Transfers to Stage 2         −         (232,635)         −         234,465         (1,830)         −           Transfers to Stage 3         −         (76,598)         −         (10,560)         87,158         −           Changes to contractual cash flows due to modifications not resulting in derecognition         −         (18,895)         −         (6,270)         6,111         −         (19,05           Balance at December 31, 2018         −         11,697,990         −         989,443         215,534         −         12,902,96           Personal Loans         Balance as of January 1, 2018         −         824,536         −         2,005,831         655,701         −         3,486,06           New assets originated         −         239,357         −         884,333         30,616         −         1,154,30           Assets derecognized or repaid         −         (224,595)         −         (65,983)         (160,195)         −         (228,05           Transfers to Stage 1         −         259,095         −         (249,242)         (9,853)         −           Transfers to Stage 2         −         (72,015)         −         163,232         (91,217)         −           Transfers to Stage 3         −         <			94 625		(94 625)			
Transfers to Stage 3			,			(1.830)		
Changes to contractual cash flows due to modifications not resulting in derecognition — (18,895) — (6,270) 6,111 — (19,05)  Balance at December 31, 2018 — 11,697,990 — 989,443 215,534 — 12,902,96  Personal Loans  Balance as of January 1, 2018 — 824,536 — 2,005,831 655,701 — 3,486,06 New assets originated — 239,357 — 884,333 30,616 — 1,154,300 Assets derecognized or repaid — (224,595) — (431,093) (124,358) — (780,04) Amounts written off — (1,875) — (65,983) (160,195) — (228,05) Transfers to Stage 1 — 259,095 — (249,242) (9,853) — (780,04) Amounts written off — (1,875) — (65,983) (160,195) — (228,05) Transfers to Stage 2 — (72,015) — 163,232 (91,217) — (73,048) — (74,048) — (							_	_
Tesulting in derecognition   - (18,895)   - (6,270)   6,111   - (19,05)			(10,000)		(10,500)	07,100		
Resulting in derecognition								
Balance at December 31, 2018         - 11,697,990         - 989,443         215,534         - 12,902,96           Personal Loans         Balance as of January 1, 2018         - 824,536         - 2,005,831         655,701         - 3,486,06           New assets originated         - 239,357         - 884,333         30,616         - 1,154,30           Assets derecognized or repaid         - (224,595)         - (431,093)         (124,358)         - (780,04           Amounts written off         - (1,875)         - (65,983)         (160,195)         - (228,05           Transfers to Stage 1         - 259,095         - (249,242)         (9,853)         -           Transfers to Stage 2         - (72,015)         - 163,232         (91,217)         -           Transfers to Stage 3         - (10,608)         - (83,780)         94,388         -           Changes to contractual cash flows due to modifications not resulting in derecognition         - (146,926)         - 46,384         (5,810)         - (106,35           Balance at December 31, 2018         - 866,969         - 2,269,682         389,272         - 3,525,92           Total Receivable from Customer         Balance at January 1, 2018         - 114,608,281         - 9,093,338         729,678         - 51,059,19           Assets derecognized or repaid		_	(18.895)	_	(6.270)	6.111	_	(19,054)
Personal Loans   Balance as of January 1, 2018   - 824,536   - 2,005,831   655,701   - 3,486,06   New assets originated   - 239,357   - 884,333   30,616   - 1,154,30   Assets derecognized or repaid   - (224,595)   - (431,093)   (124,358)   - (780,04   Amounts written off   - (1,875)   - (65,983)   (160,195)   - (228,05   Transfers to Stage 1   - 259,095   - (249,242)   (9,853)   - (780,04   Amounts written off   - (1,875)   - (65,983)   (160,195)   - (228,05   Transfers to Stage 2   - (72,015)   - 163,232   (91,217)   - (72,015)   - (163,232   (91,217)   - (17,015)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (106,35   (100,016)   - (100,016		_		_			_	
Balance as of January 1, 2018			) )		,	- /		<i>y</i> - <i>y</i> -
New assets originated		_	824.536	_	2.005.831	655,701	_	3,486,068
Assets derecognized or repaid — (224,595) — (431,093) (124,358) — (780,04 Amounts written off — (1,875) — (65,983) (160,195) — (228,05 Transfers to Stage 1 — 259,095 — (249,242) (9,853) — Transfers to Stage 2 — (72,015) — 163,232 (91,217) — Transfers to Stage 3 — (10,608) — (83,780) 94,388 — Transfers to Stage 3 — (10,608) — (83,780) 94,388 — Transfers to Stage 3 — (10,608) — 46,384 — (5,810) — (106,35)		_		_				
Amounts written off		_	,	_		)		
Transfers to Stage 1		_		_				(228,053)
Transfers to Stage 2		_		_			_	_
Transfers to Stage 3		_		_			_	_
Changes to contractual cash flows due to modifications not resulting in derecognition	Transfers to Stage 3	_		_			_	_
due to modifications not resulting in derecognition         - (146,926)         - 46,384         (5,810)         - (106,35)           Balance at December 31, 2018         - 866,969         - 2,269,682         389,272         - 3,525,92           Total Receivable from Customer         - 114,608,281         - 26,078,480         5,645,541         - 146,332,30           New assets originated         - 41,236,181         - 9,093,338         729,678         - 51,059,19           Assets derecognized or repaid         - (25,310,706)         - (6,311,164)         (2,258,933)         - (33,880,80           Amounts written off         - (1,875)         - (7,299,659)         (264,702)         -           Transfers to Stage 1         - 7,564,361         - (7,299,659)         (264,702)         -           Transfers to Stage 2         - (15,309,318)         - 16,118,016         (808,698)         -           Transfers to contractual cash flows due to modifications not resulting in derecognition         - (1,401,256)         - (3,946,165)         (783,122)         - (6,130,54)			( ) /		( ) /	,		
Balance at December 31, 2018         -         866,969         -         2,269,682         389,272         -         3,525,92           Total Receivable from Customer         Balance at January 1, 2018         -         114,608,281         -         26,078,480         5,645,541         -         146,332,30           New assets originated         -         41,236,181         -         9,093,338         729,678         -         51,059,19           Assets derecognized or repaid         -         (25,310,706)         -         (6,311,164)         (2,258,933)         -         (33,880,80           Amounts written off         -         (1,875)         -         (78,071)         (606,933)         -         (686,87           Transfers to Stage 1         -         7,564,361         -         (7,299,659)         (264,702)         -           Transfers to Stage 2         -         (15,309,318)         -         16,118,016         (808,698)         -           Transfers to Stage 3         -         (1,764,141)         -         (2,651,396)         4,415,537         -           Changes to contractual cash flows due to modifications not resulting in derecognition         -         (1,401,256)         -         (3,946,165)         (783,122)         -         (								
Total Receivable from Customer         Balance at January 1, 2018       - 114,608,281       - 26,078,480       5,645,541       - 146,332,30         New assets originated       - 41,236,181       - 9,093,338       729,678       - 51,059,19         Assets derecognized or repaid       - (25,310,706)       - (6,311,164)       (2,258,933)       - (33,880,80         Amounts written off       - (1,875)       - (78,071)       (606,933)       - (686,87         Transfers to Stage 1       - 7,564,361       - (7,299,659)       (264,702)       -         Transfers to Stage 2       - (15,309,318)       - 16,118,016       (808,698)       -         Transfers to Stage 3       - (1,764,141)       - (2,651,396)       4,415,537       -         Changes to contractual cash flows due to modifications not resulting in derecognition       - (1,401,256)       - (3,946,165)       (783,122)       - (6,130,54)	resulting in derecognition	_	(146,926)	_	46,384	(5,810)	_	(106,352)
Balance at January 1, 2018	Balance at December 31, 2018	_	866,969	_	2,269,682	389,272	_	3,525,923
New assets originated	Total Receivable from Customer							
Assets derecognized or repaid	Balance at January 1, 2018	_	114,608,281	_	26,078,480	5,645,541	_	146,332,302
Amounts written off	New assets originated	_	41,236,181	_	9,093,338	729,678		51,059,197
Transfers to Stage 1 - 7,564,361 - (7,299,659) (264,702) -  Transfers to Stage 2 - (15,309,318) - 16,118,016 (808,698) -  Transfers to Stage 3 - (1,764,141) - (2,651,396) 4,415,537 -  Changes to contractual cash flows due to modifications not resulting in derecognition - (1,401,256) - (3,946,165) (783,122) - (6,130,544)	Assets derecognized or repaid	_	(25,310,706)	_	(6,311,164)	(2,258,933)		(33,880,803)
Transfers to Stage 2 - (15,309,318) - 16,118,016 (808,698) -		_	(1,875)	_		(606,933)	_	(686,879)
Transfers to Stage 2 - (15,309,318) - 16,118,016 (808,698) -		_	7,564,361	_	(7,299,659)	(264,702)	_	_
Changes to contractual cash flows due to modifications not resulting in derecognition  - (1,401,256) - (3,946,165) (783,122) - (6,130,54		_	(15,309,318)	_	16,118,016	(808,698)	_	_
due to modifications not resulting in derecognition – (1,401,256) – (3,946,165) (783,122) – (6,130,54		_	(1,764,141)	_	(2,651,396)	4,415,537	_	_
resulting in derecognition – (1,401,256) – (3,946,165) (783,122) – (6,130,54								
Balance at December 31, 2018 ₱─ ₱119,621,527 ₱─ ₱31,003,379 ₱6,068,368 ₱─ ₱156,693,27		_		_				(6,130,543)
	Balance at December 31, 2018	₽–	₽119,621,527	₽-	₽31,003,379	₽6,068,368	₽–	₽156,693,274



Movements of other receivables during the year are as follows:

_	2018			2018			
-	Stag			stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Accrued Interest Receivable							
Balance as of January 1, 2018	₽–	₽1,475,109	₽–	₽296,665	₽139,598	₽-	₽1,911,372
New assets originated	-	263,010	_	96,041	359,381	-	718,432
Assets derecognized or repaid	_	(103,946)	_	(58,114)	(307,313)	_	(469,373)
Amounts written off	_	_	_	_	(270)	_	(270)
Transfers to Stage 1	_	62,942	_	(60,408)	(2,534)	_	_
Transfers to Stage 2	_	(104,109)	_	110,595	(6,486)	_	_
Transfers to Stage 3	_	(21,485)	_	(57,338)	78,823	_	_
Changes to contractual cash flows							
due to modifications not							
resulting in derecognition	_	(19,231)	_	12,164	152,955	_	145,888
Balance at December 31, 2018		1,552,290	_	339,605	414,154	_	2,306,049
Accounts Receivable							
Balance as of January 1, 2018	_	776,670	_	11,442	462,475	_	1,250,587
New assets originated	_	1,016,495	_	24,229	4,883	_	1,045,607
Assets derecognized or repaid	_	(758,174)	_	(15,173)	(2,414)	_	(775,761)
Amounts written off	-	_	_	_	(8)	-	(8)
Transfers to Stage 1	_	1,977	_	(513)	(1,464)	_	_
Transfers to Stage 2	_	(909)	_	5,034	(4,125)	_	_
Transfers to Stage 3	-	(5,201)	_	(558)	5,759	-	_
Changes to contractual cash flows							
due to modifications not							
resulting in derecognition	_	741	_	10,464	(5,474)	_	5,731
Balance at December 31, 2018	_	1,031,599	_	34,925	459,632	_	1,526,156
Sales Contract Receivable							
Balance at January 1, 2018	_	84,465	_	10,308	11,955	_	106,728
New assets originated	_	_	_	_	_	_	´ _
Assets derecognized or repaid	_	(24,627)	_	(4,264)	(2,406)	_	(31,297)
Amounts written off	_		_			_	
Transfers to Stage 1	_	27	_	(27)	_	_	_
Transfers to Stage 2	_	_	_		_	_	_
Transfers to Stage 3	_	(13,412)	_	(2,771)	16,183	_	_
Changes to contractual cash flows		(		( ) /	,		
due to modifications not							
resulting in derecognition	_	(265)	_	_	(3,658)	_	(3,923)
Balance at December 31, 2018	_	46,188	_	3,246	22,074	_	71,508
Bills Purchased		-,					
Balance at January 1, 2018	_	10,482	_	_	_	_	10,482
New assets originated	_	2,596	_	_	_	_	2,596
Balance at December 31, 2018	_	13,078	_	_	_	_	13,078
Total Other Receivables		13,076					13,076
Balance at January 1, 2018	_	2,346,726	_	318,415	614,028	_	3,279,169
New assets originated	_	1,282,101	_	120,270	364,264	_	1,766,635
Assets derecognized or repaid	_	(886,747)	_	(77,551)	(312,133)	_	(1,276,431)
Amounts written off	_	(000,747)	_	(77,331)	(278)	_	(278)
	_	-	_		` /	_	(2/8)
Transfers to Stage 1	_	64,946	_	(60,948)	(3,998)	_	_
Transfers to Stage 2	_	(105,018)		115,629	(10,611)	_	_
Transfers to Stage 3	_	(40,098)	_	(60,667)	100,765	_	_
Changes to contractual cash flows							
due to modifications not		(10 755)		22 (20	142 922		147 (0)
resulting in derecognition		(18,755)		22,628	143,823		147,696
Balance at December 31, 2018	₽-	₽2,643,155	₽-	₽377,776	₽895,860	₽-	₽3,916,791

# <u>Prior to January 1, 2018</u> Master Loan Classifications

The Bank rates accounts on a scale of 1 to 10, with 1 being the best, based on the Board-approved loan classifications which utilize the credit scoring results, credit experience and qualitative assessments.



#### Neither Past Due nor Individually Impaired

The Bank classifies those accounts under current status having the following master loan classification grades:

# High Grade (Master Loan Classification 1 - 4)

#### 1 - Excellent

This is considered as normal risk by the Bank. An excellent rating is given to a borrower who has the ability to meet credit obligation in full and is never delinquent.

#### 2 - Strong

This is also considered as normal risk by the Bank. Borrower has the ability to meet credit obligation in full, except that the borrower had history of 1-29 days delinquency at worst.

#### 3 - Good

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of Loan Especially Mentioned rating (rating=7) at worst.

#### 4 - Satisfactory

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of Substandard rating (rating=8) at worst.

### Standard Grade (Master Loan Classification 5 - 7)

# 5 - Acceptable

An acceptable rating is given to a borrower who meets present obligations, except that the borrower had history of Doubtful rating (rating=9) at worst.

#### 6 - Watchlist

This rating is given to a borrower who meets present obligations, except that the borrower had history of Loss rating (rating=10) at worst.

### 7 - Loan Especially Mentioned

This rating is given to a borrower who has potential weaknesses which when left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Bank.

### Substandard Grade (Master Loan Classification 8)

#### 8 - Substandard

A substandard rating is given to a borrower whose loan or portion thereof involves a substantial and an unreasonable degree of risk to the Bank because of unfavorable record or unsatisfactory characteristics. These loans show possibility of future loss to the Bank unless given closer supervision and well-defined weaknesses that jeopardize the loan liquidation.

#### Unrated grade

Other credit assets which cannot be classified as High, Standard or Sub-standard are tagged as Unrated.

#### Past Due but Not Individually Impaired

These are accounts which are classified as delinquent but are not subject to individual impairment as of statement of condition date.

#### 9 - Doubtful

This rating is given to a borrower whose loans have characteristics where collection and liquidation in full is highly improbable and in which substantial loss is probable.



#### 10 - Loss

This rating is given to a borrower whose loans or portions thereof are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted.

#### Individually Impaired

Accounts which are subject to individual impairment as of statement of condition date.

The table below shows the credit quality per class of financial assets (in thousands)\*:

				2017			
					Past Due		
	Neithe	r Past Due nor	Individually Imp	aired	but not		
		Standard	Substandard		Individually	Individually	
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total
Loans and advances to banks							_
Due from BSP	₽15,265,388	₽-	₽–	₽-	₽_	₽_	₽15,265,388
Due from other banks	_	1,508,489	_	_	_	_	1,508,489
Interbank loans receivable							
and SPURA	_	1,842,023	_	_	_	_	1,842,023
Receivables from customers							
Consumption loans	72,426,514	218,182	19,887	_	11,611,871	_	84,276,454
Real estate loans	40,436,431	690,957	124,237	_	4,311,333	1,031,117	46,594,075
Commercial loans	10,867,915	565,472	216,548	_	180,164	145,606	11,975,705
Personal loans	2,822,044	62,340	57,011	_	544,674	_	3,486,069
Other receivables							
Accrued interest receivable	881,262	680,976	4,693	_	296,242	48,199	1,911,372
Accounts receivable	723,178	99	198	_	341,973	185,139	1,250,587
Sales contract receivable	86,935	483	93	_	19,218	_	106,729
Bills purchased	_	_	_	10,482	_	_	10,482
Other assets							
Security deposits	_	_	_	179,996	_	_	179,996
RCOCI	_	_	_	10,349	_	_	10,349
Shortages	_	_	_	1,012	_	_	1,012
Total	₽143,509,667	₽5,569,021	₽422,667	₽201,839	₽17,305,475	₽1,410,061	₱168,418,730

<sup>\*</sup>Shown gross of allowance for credit and impairment losses, net of unearned discount

### External Ratings

For investment securities, in ensuring quality investment portfolio, the Bank uses the credit risk rating from published data providers like Moody's, Standard & Poor's (S&P) or other reputable rating agencies.

Presented here is Moody's rating – equivalent S&P rating and other rating agencies applies:

Credit Quality	External Rating									
High grade	Aaa	Aa1	Aa2	Aa3	A1	A2	A3	Baa1	Baa2	Baa3
Standard grade	Ba1	Ba2	Ba3	B1	B2	В3				
Substandard grade	Caa1	Caa2	Caa3	Ca	C					

High grade - represents those investments which fall under any of the following grade:

Aaa - fixed income obligations are judged to be of the highest quality, with the smallest degree of risk.

Aa1, Aa2, Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1, A2, A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.



Baa1, Baa2, Baa3 - fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable. Standard grade - represents those investments which fall under any of the following grade:

Ba1, Ba2, Ba3 - obligations are judged to have speculative elements and are subject to substantial credit risk.

B1, B2, B3 - obligations are considered speculative and are subject to high credit risk.

Substandard grade - represents those investments which fall under any of the following grade:

Caa1, Caa2, Caa3 - are judged to be of poor standing and are subject to very high credit risk.

Ca - are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.

C - are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

As of December 31, 2018, the following tables show the credit quality of loans and advances to banks (in thousands).

	2018						
	Stag	e 1	Stage 2				
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Due from BSP							
High Grade	₽15,159,012	₽-	₽–	₽–	₽–	₽–	₽15,159,012
Due from other banks							
High Grade	1,685,107	_	_	_	_	_	1,685,107
Interbank loans receivable							
High Grade	1,892,000	_	_	_	_	_	1,892,000
Total Loans and Advances to Banks							
High Grade	₽18,736,119	₽-	₽-	₽-	₽-	₽-	₽18,736,119

As of December 31, 2018, the following table shows the credit quality of the Bank's investment securities (in thousands):

	2018						
<del>-</del>	Stag	e 1	S	Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
FVTPL – Government Debt Securities							
High Grade	₽34	₽-	₽–	₽–	₽–	₽–	₽34
FVTPL – Derivative Asset							
High Grade	10,073	-	-	_	_	_	10,073
	10,107	_	_	_	_	_	10,107
FVOCI – Government Debt Securities							
High Grade	8,956,765	_	_	_	_	_	8,956,765
ingh Grade	8,956,765	_	_	_	_	_	8,956,765
FVOCI – Private Debt Securities	0,, 00,, 00						0,200,00
High Grade	3,964,612	_	_	_	_	_	3,964,612
	3,964,612	_	_	_	_	_	3,964,612
Investment Securities at Amortized Cost							
Government Debt Securities							
High Grade	31,604,530	_	_	_	_	_	31,604,530
	31,604,530	_	_	_	_	_	31,604,530

(Forward)



	2018						
	Stag	Stage 1		Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Investment Securities at Amortized							
Cost							
Private Debt Securities							
Standard Grade	₽4,071,281	₽-	₽–	₽_	₽_	₽-	₽4,071,281
	4,071,281	_	_	-	_	_	4,071,281
Total Investment Securities							
High Grade	48,607,295	_	_	_	_	_	48,607,295
	₽48,607,295	₽-	₽_	₽_	₽-	₽_	₽48,607,295

All of the Bank's loan commitments and financial guarantees amounting to ₱70.5 million as of December 31, 2018 are classified as high grade under Stage 1.

The table below shows the credit quality per class of investment securities (in thousands)\*:

				2017			
					Past Due		
	Neithe	Neither Past Due nor Individually Impaired					
	Standard Substandard				Individually	Individually	
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total
FVPL							
HFT - government securities	₽293,076	₽_	₽-	₽-	₽-	₽-	₱293,076
Derivative asset	_	73,160	_	_	_	_	73,160
AFS investments							
Government debt securities	10,762,411	_	_	_	_	_	10,762,411
Private debt securities	3,777,708	2,375,363	_	_	_	_	6,153,071
HTM investments							
Government debt securities	25,460,778	_	_	_	_	_	25,460,778
Private debt securities	2,606,038	1,406,909	_	_	_	_	4,012,947
Total	₽42,900,011	₽3,855,432	₽-	₽-	₽-	₽-	₽46,755,443

<sup>\*</sup>Shown gross of allowance for credit and impairment losses

#### ECL Methodology Overview

ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions.

The objective of the new impairment standard is to record lifetime losses on all financial instruments which have experienced a SICR since their initial recognition. As a result, ECL allowances will be measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a SICR since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument. In comparison, the incurred loss model recognizes lifetime credit losses only when there is objective evidence of impairment.

#### Staging assessment

For non-credit-impaired financial instruments:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. The Bank recognizes a 12-month ECL for Stage 1 financial instruments.
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. The Bank recognizes a lifetime ECL for Stage 2 financial instruments. For credit-impaired financial instruments:



• Financial instruments are classified as Stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments.

Two modelling approaches were employed to build a consistent framework for the development of all ECL models of the Bank. Both modeling approaches consider past events, current conditions and forecast of economic conditions in assessing impairment.

The complex model approach is used for portfolios with a significant number of historical defaults. This approach was applied to the consumer loan portfolios. These quantitative models are built by applying statistical, economic, financial or mathematical theories, techniques and assumptions to calculate provisions. Where historical data are insufficient to develop statistical models, such as for Business Loans, Account Receivables, Sales Contract Receivables, etc. the simplified ECL approach was employed. The Bank observed the historical PD and LGD of the portfolio, and applied forward looking economic data on PD to calculate the ECL.

#### Default and Cure

As a part of a qualitative assessment of whether a customer is in default, the Bank considers a variety of instances that may indicate unlikeliness to pay. The Bank's definition of default is aligned with the non-performing loan criteria as prescribed in BSP Circular No. 941. Defaults refer to loans, investments, receivables, or any financial asset, even without missed contractual payments, that satisfy any of the following conditions (1) impaired under existing accounting standards, (2) classified as doubtful or loss, (3) in litigation, (4) and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are (5) unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement. (6) Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after it has become past due. (7) Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained. Defaults are characterized by financial assets that have objective evidence of impairment at the reporting date and as such classified under Stage 3 ECL treatment.

An instrument is considered to be no longer in default, i.e., to have cured, when it no longer meets any of the default criteria above and there is sufficient evidence to support full collection thru payments received for at least 6 months. Cured accounts are classified under Stage 1 ECL treatment.

#### Significant Increase in Credit Risk

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Bank's quantitative models, the borrower or counterparty's credit rating has deteriorated by at least 2 notches. On the other hand, if based on the Bank's internal credit assessment, the borrower or counterparty is determined to require close monitoring or with well-defined credit weaknesses, then credit risk may have significantly increased as well. Moreover, if contractual payments are more than 30 days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has



not been received. Due dates are determined without considering any grace period that might be available to the borrower. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Bank shall revert to recognizing a 12-month ECL.

#### Restructuring

In certain circumstances, the Bank modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications can be given depending on the borrower's or counterparty's current or expected financial difficulty. The modifications may include, but are not limited to, changes in maturity date, principal amount from capitalization of accrued interest, terms and conditions from conversion/consolidation or interest rates/repricing cycle that results in an extension in the loan maturity. Distressed restructuring with indications of unlikeliness to pay are categorized as impaired accounts and are initially moved to Stage 3.

The Bank implements a curing policy for restructured accounts compliant with the BSP Circular No. 1011. Restructured accounts that have exhibited improvements in creditworthiness may be moved from Stage 3 after a total of one-year probation period. These accounts are transferred to Stage 2 after six months of full payments and consequently transferred to Stage 1 after making the next six months full payments.

#### **ECL Parameters and Calculation**

ECL is a function of the PD, EAD and LGD with each of the parameters independently modelled.

The PD represents the likelihood that a credit exposure will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual instrument is modelled based on historical data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions. The Bank segmented its credit exposures based on homogenous risk characteristics and developed a corresponding PD methodology for each portfolio. The PD methodology for each relevant portfolio is determined based on the underlying nature or characteristic of the portfolio, behavior of the accounts and materiality of the segment as compared to the total portfolio.

EAD is modelled based on historical data and represents an estimate of the outstanding amount of credit exposure at the time a default may occur. Two EAD modelling approaches were employed, namely, balance-based models and CCF-based EAD models. Loans with fixed term facility use balance-based EAD models. The outstanding balance can be taken as the maximum exposure of the Bank for the facility as it typically decreases thru periodic payments as the loan approaches maturity. CCF-based models are used for revolving facilities, under which borrowers can withdraw any time up to their assigned limit. The final EAD estimate for CCF-based models includes the current balance of the loan and the estimated amount to be withdrawn in the event of a default.

LGD is the amount that may not be recovered in the event of default and is modelled based on historical cash flow recovery and reasonable and supportable information about future economic conditions, where appropriate. LGD takes into consideration the amount and quality of any collateral held. LGD recoveries generally come in the form of payments. In addition, secured loans also consider recoveries coming from the sale of the collateral. Cost inputs to the models include expenses associated with collections and additionally, for secured loans, all direct expenses associated with obtaining and selling of assets. EIR were used in the discounting of costs and recoveries.



#### **Economic Overlays**

The Bank's incorporates economic overlays into the measurement of ECL to add a forward-looking risk measure parallel to the expected future macroeconomic atmosphere. A broad range of economic indicators were considered for the economic inputs, such as GDP, GIR change, CPI change, PSE indices, foreign exchange rates and other BSP statistical indicators. The inputs and models used for calculating ECL may not always capture all characteristics of the market at the date of the financial statements. To address this, quantitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Bank's loans and receivables consist of different portfolios, such as consumption, real estate, commercial and personal loans, as well as other receivables (e.g., sales contract receivables). In compliance with PFRS 9, the Bank developed ECL parameters and methodologies for each portfolio, using historical data as well as forward-looking inputs and assumptions.

#### Classification of Individual/Collective Impairment

The Bank calculates provisions either in a collective or individual basis.

Collective impairment calculates risk provisions by grouping exposures into smaller homogeneous portfolios based on a combination of borrower and account characteristics. Accounts with similar risk attributes (i.e. facility, security, credit rating, months-on-books, utilization and collateral type, etc.) are pooled together for calculating provisions based on the expected credit loss models. All Stage 1 and 2 accounts of the Bank are categorized under collective impairment.

Individual impairment is applicable for all accounts under Stage 3 or accounts deemed as significant exposures and show objective evidence of impairment. The indicators may be default in payment, restructuring, litigation or probable foreclosure.

As of December 31, 2018, an analysis by past due status of receivables from customers wherein the SICR is based only on the past due information is as follows:

	2018								
			Number of d	lays past due					
	Up to								
	30 days	31-60 days	61-90 days	91-180 days	180 days	Total			
Loans and receivables									
Receivables from customers									
Consumption loans	₽651,578	₽2,754,634	₽1,121,446	₽1,248,078	₽1,360,688	₽7,136,424			
Real estate loans	631,142	1,407,772	381,450	329,619	703,352	3,453,335			
Commercial loans	464,354	30,784	2,097	74,564	136,357	708,156			
Personal loans	224,070	26,490	16,215	41,650	296,123	604,548			
Other receivables									
Accrued interest									
receivable	1,647	64,813	29,717	32,119	40,791	169,087			
Accounts receivable	1,099	207,607	4,301	5,220	460,808	679,035			
Sales contract receivable	14,709	551	_	_	11,648	26,908			
Total	₽1,988,599	₽4,492,651	₽1,555,226	₽1,731,250	₽3,009,767	₽12,777,493			



Aging Analysis of Past Due but not Individually Impaired Loans per Class of Financial Assets
The succeeding table shows the total aggregate amount of gross past due but not individually
impaired loans and receivables per delinquency bucket as of December 31, 2017. PFRS defines that a
financial asset is past due when the counterparty has failed to make a payment when contractually due
(in thousands)\*:

	2017								
	Past Due but not Individually Impaired								
	Up to 30								
	days	31-60 days	61-90 days	91-180 days	180 days	Total			
Loans and receivables									
Receivables from customers									
Consumption loans	₽5,460,605	₽2,435,353	₽1,176,061	₽1,291,281	₽1,248,571	₱11,611,871			
Real estate loans	2,867,064	1,003,026	338,875	55,809	46,559	4,311,333			
Commercial loans	140,750	16,268	15,540	_	7,606	180,164			
Personal loans	124,835	29,533	19,024	45,412	325,870	544,674			
Other receivables									
Accrued interest									
receivable	106,760	57,664	33,829	42,008	55,981	296,242			
Accounts receivable	5,522	7,919	9,905	311,571	7,056	341,973			
Sales contract receivable	3,083	4,180	_	2,719	9,236	19,218			
Total	₽8,708,619	₽3,553,943	₽1,593,234	₽1,748,800	₽1,700,879	₽17,305,475			

<sup>\*</sup>Shown gross of allowance for impairment and credit losses

#### b. Market risk

Market risk management covers the areas of trading and interest rate risks. The Bank utilizes various measurement and monitoring tools to ensure that risk-taking activities are managed within instituted market risk parameters. The Bank revalues its trading portfolios on a daily basis and checks the revenue or loss generated by each portfolio in relation to their level of market risk.

The Bank's risk policies and implementing guidelines are regularly reviewed by the Assets and Liabilities Committee (ALCO), ROC and BOD to ensure that these are up-to-date and in line with changes in the economy, environment and regulations. The ROC and the BOD set the comprehensive market risk limit structure and define the parameters of market activities that the Bank can engage in.

Market risk is the risk to earnings and capital arising from changes in the value of traded portfolios of financial instruments (trading market risk) and from movements in interest rates (interest rate risk). The Bank's market risk originates primarily from holding peso and dollar-denominated debt securities. The Bank utilizes Value-at-Risk (VaR) to measure and manage market risk exposure. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given confidence level over a specified holding period.

#### Trading activities

The Bank's trading portfolios are currently composed of peso and dollar-denominated fixed income securities that are marked-to-market daily. The Bank also uses VaR to measure the extent of market risk exposure arising from these portfolios.

VaR is a statistical measure that calculates the maximum potential loss from a portfolio over a holding period, within a given confidence level. The Bank's current VaR model uses historical simulation for Peso and USD HFT portfolios with confidence level at 99.00% and a 1 day holding period. It utilizes a 250 days rolling data most recently observed daily percentage changes in price for each asset class in its portfolio.



VaR reports are prepared on a daily basis and submitted to Treasury Group and RMO. VaR is also reported to the ROC and BOD on a monthly basis. The President, ROC and BOD are advised of potential losses that exceed prudent levels or limits.

When there is a breach in VaR limits, Treasury Group is expected to close or reduce their position and bring it down within the limit unless approval from the President is obtained to retain the same. All breaches are reported to the President for regularization. In addition to the regularization and approval of the President, breaches in VaR limits and special approvals are likewise reported to the ROC and BOD for their information and confirmation.

Back-testing is employed to verify the effectiveness of the VaR model. The Bank performs back-testing to validate the VaR model and stress testing to determine the impact of extreme market movements on the portfolios. Results of backtesting are reported to the ROC and BOD on a monthly basis. Stress testing is also conducted, based on historical maximum percentage daily movement and on an ad-hoc rate shock to estimate potential losses in a crisis situation.

The Bank has established limits, VaR, stop loss limits and loss triggers, for its trading portfolios. Daily profit or losses of the trading portfolios are closely monitored against loss triggers and stop-loss limits.

Responsibility for managing the Bank's trading market risk remains with the ROC. With the support of RMO, the ROC recommends to the BOD changes in market risk limits, approving authorities and other activities that need special consideration.

Discussed below are the limitations and assumptions applied by the Bank on its VaR methodology:

- a. VaR is a statistical estimate and thus, does not give the precise amount of loss;
- b. VaR is not designed to give the probability of bank failure, but only attempts to quantify losses that may arise from a bank's exposure to market risk;
- c. Historical simulation does not involve any distributional assumptions, scenarios that are used in computing VaR are limited to those that occurred in the historical sample; and
- d. VaR systems are backward-looking. It attempts to forecast likely future losses using past data. As such, this assumes that past relationships will continue to hold in the future. Major shifts therefore (i.e., an unexpected collapse of the market) are not captured and may inflict losses much bigger than anything the VaR model may have calculated.

The Bank's interest rate VaR follows (in thousands):

	December 31	December 31, 2018 <sup>1</sup>		2017
	Peso	USD	Peso	USD
Year-end	2	_	8,644	_
Average	495	855	9,328	9,108
High	12,171	12,141	30,309	39,341
Low	1	-	3	466
Using METRISK His	torical Simulation VaR			



#### *Non-trading activities*

# Interest Rate Risk

The Bank follows a prudent policy on managing its assets and liabilities to ensure that fluctuations in interest rates are kept within acceptable limits.

One method by which the Bank measures the sensitivity of its assets and liabilities to interest rate fluctuations is by way of "gap" analysis. This analysis provides the Bank with a static view of the maturity and repricing characteristics of the positions in its statement of condition. An interest rate gap report is prepared by classifying all assets and liabilities into various time period categories according to contracted maturities or anticipated repricing dates, whichever is earlier. Non-maturing deposits are considered as rate sensitive liabilities; no loan pre-payments assumptions are used. The difference in the amount of assets and liabilities maturing or being repriced in any time period category would then give the Bank an indication of the extent to which it is exposed to the risk of potential changes in net interest income.

The interest rate sensitivity gap report measures interest rate risk by identifying gaps between the repricing dates of assets and liabilities. The Bank's sensitivity gap model calculates the effect of possible rate movements on its interest rate profile.

The Bank uses sensitivity gap model to estimate Earnings-at-Risk (EaR) should interest rates move against its interest rate profile. The Bank's EaR limits are based on a percentage of the Bank's projected earnings for the year or capital whichever is lower. The Bank also performs stress-testing to measure the impact of various scenarios based on interest rate volatility and shift in the yield curve. The EaR and stress testing reports are prepared on a monthly basis.

The ALCO is responsible for managing the Bank's structural interest rate exposure. The ALCO's goal is to achieve a desired overall interest rate profile while remaining flexible to interest rate movements and changes in economic conditions. The RMO and ROC review and oversee the Bank's interest rate risks.

The table below demonstrate the sensitivity of equity. Equity sensitivity was computed by calculating mark-to-market changes of debt securities at FVOCI and AFS debt instruments, assuming a parallel shift in the yield curve.

	201	18	2017		
_	Change in		Change in		
	basis points	Sensitivity of equity	basis points	Sensitivity of equity	
Currency					
PHP	+10	(\P121,688,936)	+10	( <del>P</del> 53,429,706)	
USD	+10	(27,912,113)	+10	(61,335,975)	
Currency					
PHP	-10	(41,463,520)	-10	54,019,588	
USD	-10	27,537,680	-10	62,192,804	

The impact on the Bank's equity excludes the impact on transactions affecting the statement of income.

#### Foreign Currency Risk

Foreign currency risk is the risk of an investment's value changing due to an adverse movement in currency exchange rates. It arises due to a mismatch in the Bank's foreign currency assets and liabilities.



The Bank's policy is to maintain foreign currency exposure within the approved position, stop loss, loss trigger, VaR limits and to remain within existing regulatory guidelines. To compute for VaR, the Bank uses historical simulation model for USD/PHP FX position, with confidence level at 99.00% and a 1 day holding period. The Bank's VaR for its foreign exchange position for trading and non-trading activities are as follows (in thousands):

	$2018^{1}$	$2017^{1}$
As of year-end	₽864	₽1,140
Average	919	883
High	3,641	1,302
Low	116	175
<sup>1</sup> Using METRISK Historical Simulation VaR		

The table below summarizes the Bank's exposure to foreign exchange risk as of December 31, 2018 and 2017. Included in the table are the Bank's assets and liabilities at carrying amounts (in thousands):

	2018	2017
Assets		
Cash	\$4	\$3
Due from other banks	6,700	381
Financial Assets at FVOCI	45,083	_
Other Assets	1,113	_
Total assets	52,900	384
Liabilities		
Deposit liabilities		
Savings	128	56
Time	3	43
Other liabilities	4,023	290
Total liabilities	4,154	389
Net exposure	\$48,746	(\$5)

# Liquidity Risk

The Bank's policy on liquidity management emphasizes on three elements of liquidity, namely, cashflow management, ability to borrow in the interbank market, and maintenance of a stock of high quality liquid assets. These three approaches complement one another with greater weight being given to a particular approach, depending upon the circumstances. The Bank's objective in liquidity management is to ensure that the Bank has sufficient liquidity to meet obligations under normal and adverse circumstances and is able to take advantage of lending and investment opportunities as they arise.

The main tool that the Bank uses for monitoring its liquidity is the Maximum Cumulative Outflow (MCO) reports, which is also called liquidity gap or maturity matching gap reports. The MCO is a useful tool in measuring and analyzing the Bank's cash flow projections and monitoring liquidity risks. The liquidity gap report shows the projected cash flows of assets and liabilities representing estimated funding sources and requirements under normal conditions, which also forms the basis for the Bank's Liquidity Contingency Funding Plan (LCFP). The LCFP projects the Bank's funding position during stress to help evaluate the Bank's funding needs and strategies under various stress conditions.



The Bank discourages dependence on Large Funds Providers (LFPs) and monitors the deposit funding concentrations so that it will not be vulnerable to a substantial drop in deposit level should there be an outflow of large deposits and there is enough high quality liquid assets to fund LFP withdrawals. ALCO is responsible for managing the liquidity of the Bank while RMO and ROC review and oversee the Bank's overall liquidity risk management.

To mitigate potential liquidity problems caused by unexpected withdrawals of significant deposits, the Bank takes steps to cultivate good business relationships with clients and financial institutions, maintains high level of high quality liquid assets, monitors the deposit funding concentrations and regularly updates the Liquidity Contingency Funding Plan.

#### Financial assets

Analysis of equity and debt securities at FVTPL and financial assets at FVOCI/AFS investments into maturity groupings is based on the expected date on which these assets will be realized. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

#### Financial liabilities

The maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date and does not consider the behavioral pattern of the creditors. When the counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Bank can be required to pay.

# Analysis of Financial Assets and Liabilities by Remaining Maturities

The tables below show the maturity profile of the Bank's financial assets and liabilities based on contractual undiscounted repayment obligations (in millions):

	2018							
		Up to	Over 1 to	Over 3 to	Over 6 to	Total within	Beyond	
	On demand	1 month	3 months	6 months	12 months	1 year	1 year	Total
Financial Assets								
FVTPL investments								
HFT - government securities	₽-	₽_	₽-	₽_	₽_	₽-	₽_	₽_
Derivatives	_	3	7	_	_	10	_	10
Financial assets at FVOCI								
Government securities	_	67	20	40	2,201	2,328	9,834	12,162
Private securities	_	1	40	25	1,113	1,179	3,916	5,095
Quoted equity securities	_	_	_	_	_	-	10	10
Investment securities at amortized cost								
Government bonds	_	26	109	159	800	1,094	41,785	42,879
Private securities	_	1	18	205	505	729	4,102	4,831
Loans and receivables								
Loans and advances to banks								
Due from BSP	15,159	_	_	_	_	15,159	_	15,159
Due from other banks	1,685	_	_	_	_	1,685	_	1,685
Interbank loans receivable and SPURA	1,892	_	_	_	_	1,892	_	1,892
Receivables from customers								
Consumption loans	145	1,205	2,485	4,042	9,308	17,185	120,679	137,864
Real estate loans	126	421	1,019	1,630	3,532	6,728	82,479	89,207
Commercial loans	604	1,002	1,110	924	1,513	5,153	11,576	16,729
Personal loans	1,026	157	349	554	1,376	3,462	1,746	5,208
Other receivables								
Accrued interest receivable	649	855	358	377	67	2,306	_	2,306
Accounts receivable	987	19	5	6	30	1,047	480	1,527
Sales contract receivable	4	_	_	_	2	6	65	71
Bills purchased	13	_	_	_	_	13	_	13
Other assets								
Security deposits	_	2	2	5	6	15	191	206
RCOCI	20	_	-	-	_	20	_	20
	₽22,310	₽3,759	₽5,522	₽7,967	₽20,453	₽60,011	₽276,863	₽336,874

(Forward)



				20	18			
	On demand	Up to 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 to 12 months	Total within 1 year	Beyond 1 year	Total
Financial Liabilities								
Deposit liabilities								
Demand	₽20,367	₽_	₽-	₽_	₽_	₽20,367	₽-	₽20,367
Savings	33,400	_	_	_	_	33,400	_	33,400
Time	_	70,024	34,425	13,799	4,143	122,391	16,796	139,187
LTNCD	_		_	_	_	_	9,792	9,792
-	53,767	70,024	34,425	13,799	4,143	176,158	26,588	202,746
Bills payable	_	_	53	53	106	212	3,188	3,400
Subordinated notes	_	_	41	41	83	165	3,784	3,949
Treasurer's, cashier's and manager's checks	1,616	_	_	_	_	1,616	_	1,616
Accrued interest payable	_	_	900	_	_	900	_	900
Accrued other expenses payable	_	589	191	200	_	980	_	980
Other liabilities								
Accounts payable	_	_	_	2,073	_	2,073	_	2,073
Other credits	245	_	_	_	_	245	_	245
Bills purchased - contra	13	_	_	_	_	13	_	13
Due to the Treasurer of the Philippines	16	_	_	_	_	16	_	16
Deposit for keys	1	_	_	_	_	1	_	1
Overages	6	_	_	_	_	6		6
	₽55,664	₽70,613	₽35,610	₽16,166	₽4,332	₽182,385	₽33,560	₽215,945

				201	.7			
	On demand	Up to 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 to 12 months	Total within 1 year	Beyond 1 year	Total
Financial Assets						·		
FVPL								
HFT - government securities	₽306	₽-	₽-	₽-	₽-	₽306	₽-	₽306
Derivatives	_	_	73	_	_	73	_	73
AFS investments								
Government securities	_	110	192	147	422	871	21,782	22,653
Quoted equity securities	_	_	_	_	_	_	8	8
Unquoted equity securities	_	_	_	_	_	_	1	1
HTM investments								
Government bonds	_	227	347	196	766	1,536	39,290	40.826
Loans and receivables						,	,	.,.
Loans and advances to banks								
Due from BSP	15,265	_	_	_	_	15,265	_	15,265
Due from other banks	1.508	_	_	_	_	1,508	_	1,508
Interbank loans receivable and SPURA	-	1,842	_	_	_	1,842	_	1,842
Receivables from customers		-,				-,		-,
Consumption loans	121	1.117	2.332	3,749	8,378	15,697	114,129	129,826
Real estate loans	111	385	945	1.582	3.434	6,457	75,848	82.305
Commercial loans	575	463	1,367	716	1,260	4,381	10,918	15,299
Personal loans	1.046	172	341	532	1,378	3,469	1,661	5,130
Other receivables	1,010	1,2	J.1	002	1,570	٥,٠٠٠	1,001	5,150
Accrued interest receivable	36	20	19	33	75	183	1,729	1.912
Accounts receivable	4	721	5	9	490	1.229	21	1.250
Sales contract receivable	5	1	1	2	6	1,229	124	139
Other assets	3	1	1	2	Ü	13	124	139
Security deposits	_					_		
RCOCI	10	_		_	_	10	_	10
Shortages	179	_	_	_	_	179	_	179
Siloitages	₽19.166	₽5.058	₽5.622	₽6.966	₽16,209	₽53.021	₽265,511	₽318,532
	F19,100	£3,036	F3,022	F0,900	F10,209	£33,021	F203,311	F310,332
Financial Liabilities								
Deposit liabilities	240442					240442		240442
Demand	₽19,113	₽–	₽–	₽—	₽_	₽19,113	₽-	₽19,113
Savings	30,384	-	-	-	-	30,384	-	30,384
Time		13,556	50,086	20,331	31,039	115,012	24,674	139,686
LTNCD	-	30	-	30	58	118	3,759	3,877
	49,497	13,586	50,086	20,361	31,097	164,627	28,433	193,060
Bills payable	-	1,497	_	_	-	1,497	-	1,497
Subordinated notes	_	-	41	41	83	165	3,990	4,155
Treasurer's, cashier's and manager's checks	2,214					2,214		2,214
Accrued interest payable	-	-	518	22	-	540	-	540
Accrued other expenses payable	1,119	_	_	_	_	1,119	_	1,119
Other liabilities								
Accounts payable	2,080	_	_	_	_	2,080	_	2,080
Other credits	_	_	_	_	_	_	1,146	1,146
Bills purchased - contra	10	_	_	_	_	10	_	10
Due to the Treasurer of the Philippines	_	_	_	_	_	_	17	17
Deposit for keys	1	_	_	_	_	1	_	1
Overages	6	_	_	_	_	6	_	6
	₽54,927	₽15,083	₽50,645	₽20,424	₽31,180	₽172,259	₽33,586	₽205,845
	•		*				•	



#### 6. Segment Information

The Bank's operating segments are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit that offers different products and serves different markets. The Bank's reportable segments are as follows:

- a. Consumer Banking principally provides consumer-type loans generated by the Home Office;
- b. Corporate Banking -principally handles loans and other credit facilities for small and medium enterprises, corporate and institutional customers acquired in the Home Office;
- c. Branch Banking serves as the Bank's main customer touch point which offers consumer and corporate banking products; and
- d. Treasury principally handles institutional deposit accounts, providing money market, trading and treasury services, as well as managing the Bank's funding operations by use of government securities and placements and acceptances with other banks.

These segments are the bases on which the Bank reports its primary segment information. The Bank evaluates performance on the basis of information about the components of the Bank that senior management uses to make decisions about operating matters. There are no other operating segments than those identified by the Bank as reportable segments. There were no inter-segment revenues and expenses included in the financial information. The Bank has no single customer with revenues from which is 10.00% or more of the Bank's total revenue.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies. Primary segment information (by business segment) for the years ended December 31, 2018, 2017 and 2016 follows (in thousands):

			2018		
•	Consumer	Corporate	Branch		<u>.</u>
	Banking	Banking	Banking	Treasury	Total
Operating income					
Interest income	₽5,605,523	₽350,615	₽6,733,222	₽3,684,617	₽16,373,977
Service fees and commission	675,356	42,309	1,004,080	_	1,721,745
Other operating income	648,822	23,260	614,175	(45,265)	1,240,992
Total operating income	6,929,701	416,184	8,351,477	3,639,352	19,336,714
Non-cash expenses					
Provision for (reversal of) credit and impairment					
losses	2,021,119	(66,778)	139,320	44,312	2,137,973
Depreciation	240,779	4,522	375,577	1,304	622,182
Amortization of other intangible assets	56,911	2,368	98,568	1,242	159,089
Total non-cash expenses	2,318,809	(59,888)	613,465	46,858	2,919,244
Interest expense	_	_	1,956,224	3,085,803	5,042,027
Service fees and commission expense	37,698	2,362	56,048	_	96,108
Subtotal	37,698	2,362	2,012,272	3,085,803	5,138,135
Compensation and fringe benefits	814,171	72,626	2,443,558	33,473	3,363,828
Taxes and licenses	456,707	31,165	585,031	554,838	1,627,741
Occupancy and equipment-related costs	77,577	1,074	684,687	429	763,767
Security, messengerial and janitorial services	168,186	4,306	320,250	996	493,738
Miscellaneous	691,451	26,730	1,242,453	180,263	2,140,897
Subtotal	2,208,092	135,901	5,275,979	769,999	8,389,971
Income (loss) before share in net income of a joint venture					
and income tax	₽2,365,102	₽337,809	₽449,761	( <del>P</del> 263,308)	₽2,889,364
Share in net income of a joint venture				_	82,377
Income before income tax					2,971,741
Provision for income tax				_	309,595
Net income					₽2,662,146
Segment assets	₽125,143,953	₽7,969,875	₽45,507,895	₽57,088,476	₽235,710,199
Investment in a joint venture					691,426
Deferred tax assets				_	1,327,667
Total assets				_	₽237,729,292
Segment liabilities	₽1,591,964	₽98,175	₽130,004,402	₽81,640,603	₽213,335,144



			2017		
<del>-</del>	Consumer	Corporate	Branch		
	Banking	Banking	Banking	Treasury	Total
Operating income					
Interest income	₽4,811,338	₽321,494	₽6,777,057	₱2,633,888	₽14,543,777
Service fees and commission	561,436	40,482	868,284	_	1,470,202
Other operating income	898,009	15,705	529,289	(8,754)	1,434,249
Total operating income	6,270,783	377,681	8,174,630	2,625,134	17,448,228
Non-cash expenses					
Provision for (reversal of) credit and impairment					
losses	2,111,031	(36,167)	195,315	_	2,270,179
Depreciation	242,252	5,852	386,310	1,022	635,436
Amortization of other intangible assets	50,347	2,638	81,673	774	135,432
Total non-cash expenses	2,403,630	(27,677)	663,298	1,796	3,041,047
Interest expense	_	_	1,653,833	1,810,844	3,464,677
Service fees and commission expense	36,060	2,600	55,768	_	94,428
Subtotal	36,060	2,600	1,709,601	1,810,844	3,559,105
Compensation and fringe benefits	802,955	63,842	2,365,493	28,316	3,260,606
Taxes and licenses	410,454	31,874	438,575	388,005	1,268,908
Occupancy and equipment-related costs	68,023	1,022	670,795	211	740,051
Security, messengerial and janitorial services	115,856	4,649	355,784	1,244	477,533
Miscellaneous	709,485	37,715	1,336,751	167,383	2,251,334
Subtotal	2,106,773	139,102	5,167,398	585,159	7,998,432
Income before share in net income of a joint venture and income tax	₽1,724,320	₽263,656	₽634,333	₱227,335	₽2,849,644
Share in net income of a joint venture				_	71,837
Income before income tax					2,921,481
Provision for income tax				_	267,062
Net income				_	₽2,654,419
Segment assets	₱113,797,984	₽8,297,700	₽39,017,294	₽60,174,574	₱221,287,552
Investment in a joint venture					607,163
Deferred tax assets				_	1,429,327
Total assets				=	223,324,042
Segment liabilities	₽1,123,077	₽77,620	₽119,740,151	₽79,989,870	₽200,930,718

			2016		
	Consumer	Corporate	Branch		
	Banking	Banking	Banking	Treasury	Total
Operating income					
Interest income	₽4,202,897	₱293,441	₽5,895,983	₱2,100,149	₱12,492,470
Service fees and commission	480,075	31,697	714,243	_	1,226,015
Other operating income	595,208	17,873	531,821	533,658	1,678,560
Total operating income	5,278,180	343,011	7,142,047	2,633,807	15,397,045
Non-cash expenses					
Provision for (reversal of) credit and impairment					
losses	3,209,361	(390,094)	(596,764)	-	2,222,503
Depreciation	185,943	5,839	365,680	187	557,649
Amortization of other intangible assets	40,057	2,327	68,521	255	111,160
Total non-cash expenses	3,435,361	(381,928)	(162,563)	442	2,891,312
Interest expense	_	_	1,606,743	1,221,805	2,828,548
Service fees and commission expense	35,112	2,318	52,238	_	89,668
Subtotal	35,112	2,318	1,658,981	1,221,805	2,918,216
Compensation and fringe benefits	721,231	56,789	2,127,091	17,790	2,922,901
Taxes and licenses	335,734	23,487	426,654	272,563	1,058,438
Occupancy and equipment-related costs	67,678	1,449	641,813	2	710,942
Security, messengerial and janitorial services	79,717	2,627	300,718	609	383,671
Miscellaneous	564,947	31,680	1,181,358	98,491	1,876,476
Subtotal	1,769,307	116,032	4,677,634	389,455	6,952,428
Income before share in net income of a joint venture and income tax	₽38,400	₽606,589	₽967,995	₱1,022,105	₽2,635,089
Share in net income of a joint venture				_	35,467
Income before income tax					2,670,556
Benefit from income tax					219,713
Net income					₽2,450,843
Segment assets	₽94,193,769	₽8,891,632	₽39,281,097	₽52,458,705	₱194,825,203
Investment in a joint venture					727,176
Deferred tax assets					1,300,724
Total assets				_	₽196,853,103
Segment liabilities	₽1,365,551	₽110,204	₽108,983,331	₽66,356,344	₽176,815,430



# 7. Interbank Loans Receivable and Securities Purchased Under Resale Agreements

This account consists of the following:

	2018	2017
SPURA	₽1,892,000,000	₽578,250,730
Interbank call loans (IBCL) receivable	_	1,263,772,319
	1,892,000,000	1,842,023,049
Less allowance for impairment losses (Note 15)	180,000	
	₽1,891,820,000	₱1,842,023,049

SPURA are lending to counterparties collateralized by government securities ranging from one to four days. As of December 31, 2018 and 2017, fair value of government securities held as collateral amounted to \$\mathbb{P}\$1.9 billion and \$\mathbb{P}\$577.9 million, respectively. The Bank is not permitted to sell or repledge the related collateral in the absence of default by the counterparty.

IBCL represents short-term lending with counterparty banks and other financial institutions. These are highly liquid instruments which mature within one to five days. As of December 31, 2017, outstanding balance of IBCL consists of both foreign currency-denominated and peso-denominated receivables amounting to ₱763.8 million and ₱500.0 million, respectively.

SPURA of the Bank bears annual interest rate ranging from 3.00% to 4.75% in 2018 and 3.00% in 2017, while peso-denominated IBCL of the Bank bear annual interest rate ranging from 3.03% to 5.06% in 2018 and 2.50% to 3.30% in 2017. Foreign currency-denominated IBCL bear annual interest rates ranging from 1.25% to 2.18% and 1.00% to 1.25% in 2018 and 2017 respectively. The Bank has no peso and foreign currency-denominated interbank loans as of December 31, 2016.

Interest income on SPURA and IBCL are as follows:

	2018	2017	2016
IBCL (Note 29)	₽57,403,569	₽11,798,252	₽4,795,139
SPURA	32,319,801	49,238,898	56,735,116
	₽89,723,370	₽61,037,150	₽61,530,255

#### 8. Investment Securities

### Fair Value Through Profit or Loss (FVTPL) Investments

Fair value through profit or loss investments consist of the following:

	2018	2017
Derivatives with positive fair value	₽10,073,132	₽73,159,561
Investment securities at FVTPL	33,890	293,076,128
Financial assets at FVTPL	₽10,107,022	₽366,235,689
Derivatives with negative fair value	₽2,895,073	₽_
Financial liabilities at FVTPL	₽2,895,073	₽_



On August 19, 2009, the BSP approved the Bank's application for Type 3 Limited User Authority for plain vanilla foreign exchange (FX) forwards, which is limited to outright buying or selling of FX forwards at a specific price and date in the future and do not include non-deliverable forwards.

In 2018 and 2017, the Bank entered into foreign currency swaps and forwards. As of December 31, 2018 and 2017, the aggregate notional amounts of the outstanding foreign currency swaps with positive fair value amounted to \$30.7 million and \$53.1 million, respectively. For December 31, 2018, the aggregate notional amounts of the outstanding foreign currency swaps with negative fair value amounted to \$18.8 million.

Movements in fair value changes of derivative with positive fair value are as follows:

	2018	2017
Balance at beginning of year	₽73,159,561	₽499,211
Fair value changes during the year	83,811,949	315,056,848
Settled transactions	(146,898,378)	(242,396,498)
Balance at end of year	₽10,073,132	₽73,159,561

Movements in fair value changes of derivative with negative fair value are as follows:

	2018	2017
Balance at beginning of year	₽_	( <del>₽</del> 65,316,678)
Fair value changes during the year	(97,713,762)	(70,477,805)
Settled transactions	94,818,689	135,794,483
Balance at end of year	<b>(₽2,895,073)</b>	₽_

As of December 31, 2018 and 2017, the Bank has outstanding ROP paired warrants amounting to \$1.5 million which give the Bank the option or right to exchange its holdings of ROP Global Bonds (Paired Bonds) into peso-denominated government securities upon occurrence of a pre-determined credit event. Paired Bonds shall be risk weighted at 0.00%, provided that the 0.00% risk weight shall be applied only to the Bank's holdings of Paired Bonds equivalent to not more than 50.00% of the total qualifying capital. Further, the Bank's holdings of said warrants, booked in the FVTPL category, are likewise exempted from capital charge for market risk as long as said instruments are paired with ROP Global Bonds up to a maximum of 50.00% of the total qualifying capital. As a result of the sale of its paired bonds in 2013, the Bank is holding ROP warrants without paired instruments and with no active market. As of December 31, 2018 and 2017, the Bank determined the market value of its warrants to be zero.

The unrealized portion of the trading securities gains (losses) on FVTPL investments amounted to (₱16.9 million), ₱12.2 million and ₱9.8 million for 2018, 2017 and 2016, respectively.

<u>Financial Assets at Fair Value through Other Comprehensive Income (FVOCI) / Available-for-Sale</u> (AFS) Investments

Financial assets at FVOCI / AFS investments consist of the following:

	2018	2017
Financial Assets at FVOCI		
Debt securities		
Government	<b>₽8,956,764,357</b>	₽_
Private	3,964,611,802	_
(Forward)		



	2018	2017
Equity securities		
Quoted	₽10,225,365	₽_
AFS Investments		
Debt securities		
Government (Notes 29 and 30)	_	10,762,411,432
Private	_	6,153,071,645
Equity securities		
Quoted	_	7,954,322
Unquoted	_	2,048,542
	₽12,931,601,524	₱16,925,485,941

As of December 31, 2018, the ECL on financial assets at FVOCI (included in 'Fair value reserves on financial assets at FVOCI') amounted to ₱10.0 million (Note 15).

Movements in the fair value reserves on financial assets at FVOCI / net unrealized loss on AFS investments follow:

	2018	2017
Balance at beginning of year, as previously reported	<b>(₽411,510,218)</b>	(₱842,908,364)
Effect of the adoption of PFRS 9 (Note 2)	342,363,486	
Balance at beginning of year, as restated	(69,146,732)	(₱842,908,364)
Loss from sale of financial assets at FVOCI/AFS		
investments realized in profit or loss	92,278,733	49,756,366
Changes in allowance for ECL (Note 15)	9,957,385	_
Fair value gain (loss) recognized in OCI	(815,985,665)	381,641,780
Balance at end of year	<b>(₽782,896,279)</b>	(₱411,510,218)

As of December 31, 2017, AFS investments include Bureau of Treasury bonds pledged by the Bank to MBTC to secure its payroll account with MBTC with total carrying value of ₱50.2 million (Note 29).

As of December 31, 2018 and 2017, the Bank deposited financial assets at FVOCI with total carrying value of \$\mathbb{P}84.2\$ million and AFS investments with total carrying value of \$\mathbb{P}64.5\$ million, respectively, in the form of government bonds, in compliance with trust regulations (Note 30).

As of December 31, 2018, there are no financial assets at FVOCI in the form of government bonds pledged as collateral for its bills payable. As of December 31, 2017, the carrying value of AFS investments in the form of government bonds pledged as collateral for its bills payable amounted to \$\textstyle{2}751.8\$ million (Note 17).

<u>Investment Securities at Amortized Cost / Held-to-Maturity (HTM) Investments</u> Investment securities at amortized cost / held-to-maturity investments consist of the following:

	2018	2017
<b>Investment Securities at Amortized Cost</b>		
Debt securities		
Government	<b>₽31,604,530,066</b>	₽_
Private	4,071,281,345	_
(Forward)		



	2018	2017
HTM Investments		
Debt securities		
Government	₽_	₱25,460,777,587
Private	_	4,012,946,797
	35,675,811,411	29,473,724,384
Less allowance for credit losses (Note 15)	29,046,147	
	₽35,646,765,264	₱29,473,724,384

As of December 31, 2018, investment securities at amortized cost include Bureau of Treasury bonds pledged by the Bank to MBTC to secure its payroll account with MBTC with total carrying value of \$\frac{1}{2}66.5\$ million.

As of December 31, 2018, there are no investment securities at amortized cost in the form of government bonds pledged by the Bank as collateral for bills payable. As of December 31, 2017, the carrying values of HTM Investments in the form of government bonds pledged by the Bank as collateral for bills payable amounted to \$\mathbb{P}1.0\$ billion (Note 17).

Interest income on investment securities consists of:

	2018	2017	2016
Interest income recognized using			
EIR			
Investment securities at amortized			
cost	<b>₽1,429,497,897</b>	<del>P</del> _	₽_
Financial assets at FVOCI	555,859,754	_	_
HTM investments	_	1,165,451,432	776,516,116
AFS investments	_	607,568,926	486,761,874
	1,985,357,651	1,773,020,358	1,263,277,990
Interest income recognized using			
nominal interest rates			
FVTPL investments	9,088,886	50,570,958	84,671,137
	₽1,994,446,537	₱1,823,591,316	₽1,347,949,127
	·	•	-

Peso-denominated financial assets at FVOCI/AFS investments bear nominal annual interest rates ranging from 2.13% to 8.13% in 2018, 2.13% to 9.50% in 2017 and 2.13% to 8.13% in 2016 while foreign currency-denominated FVOCI/AFS investments bear nominal annual interest rates ranging from 3.00% to 10.63% in 2018, 3.70% to 9.50% in 2017 and 1.63% to 10.63% in 2016.

EIR on financial assets at FVOCI/AFS investments as of December 31, 2018, 2017, and 2016 range from 2.47% to 8.14%, 2.69% to 6.15% and 1.58% to 8.14%, respectively.

On the other hand, peso-denominated investment securities at amortized cost/HTM investments bear EIR ranging from 3.70% to 4.87% in 2018, 3.70% to 5.61% in 2017 and 3.44% to 4.77% in 2016, while foreign currency-denominated HTM investments bear EIR ranging from 3.00% to 4.75%, 2.46% to 4.96%, and 2.75% to 4.78% in 2018, 2017 and 2016, respectively.



Trading and securities gains (losses) - net on investment securities consist of:

	2018	2017	2016
FVTPL investments (Note 29)	( <del>P</del> 41,018,773)	( <del>P</del> 15,481,460)	₽53,037,437
Financial assets at FVOCI	(92,278,733)	_	_
AFS investments	_	(49,756,366)	456,628,139
	<b>(₽133,297,506)</b>	(₱65,237,826)	₽509,665,576

#### 9. Loans and Receivables

This account consists of:

	2018	2017
Receivables from customers		
Consumption loans	₽90,291,868,218	₽84,276,599,224
Real estate loans	49,972,645,933	46,594,075,046
Commercial loans	12,902,967,013	11,975,704,903
Personal loans (Note 29)	3,525,922,782	3,486,068,122
	156,693,403,946	146,332,447,295
Less unearned discounts	130,275	145,142
	156,693,273,671	146,332,302,153
Other receivables		
Accrued interest receivable	2,306,049,469	1,911,372,461
Accounts receivable (Note 29)	1,526,155,791	1,250,586,507
Sales contract receivables	71,508,163	106,727,770
Bills purchased (Note 19)	13,077,760	10,482,445
	160,610,064,854	149,611,471,336
Less allowance for credit losses (Note 15)	4,349,702,079	4,646,958,115
	₽156,260,362,775	₽144,964,513,221

Personal loans comprise deposit collateral loans, employee salary and consumer loan products such as money card, multi-purpose loan and flexi-loan.

As of December 31, 2018, 2017 and 2016, 39.93%, 40.02% and 42.95%, respectively, of the total receivables from customers are subject to periodic interest repricing with average EIR of 7.41%, 14.06% and 13.78% in 2018, 2017 and 2016. Remaining receivables earn average annual fixed interest rates of 14.90%, 14.81% and 15.06% in 2018, 2017 and 2016, respectively.

Receivables from customers earned interest income at an effective interest rate ranging from 8.76% to 9.46%, 8.94% to 9.17%, and 8.55% to 9.70% for the periods ended December 31, 2018, 2017 and 2016, respectively.



Interest income on loans and receivables consists of:

	2018	2017	2016
Receivables from customers			
Consumption loans	₽8,608,117,368	₽7,624,465,526	₽6,326,845,090
Real estate loans	3,482,931,036	3,273,928,199	3,149,014,794
Personal loans (Note 29)	1,388,759,417	820,957,546	838,015,354
Commercial loans	781,469,660	749,518,594	741,347,084
Other receivables			
Sales contract receivables	7,528,142	8,263,372	11,640,532
	₽14,268,805,623	₽12,477,133,237	₱11,066,862,854

Interest income from restructured loans amounted to ₱8.9 million, ₱11.0 million and ₱34.4 million in 2018, 2017 and 2016, respectively.

### **BSP Reporting**

The breakdown of loans and receivables from customers (gross of unearned discounts and allowance for credit losses) as to secured and unsecured and as to type of security follows:

	2018	%	2017	%
Secured by:				
Chattel	₱90,291,940,808	57.62	₽84,276,599,224	57.59
Real estate	35,067,463,726	22.38	31,276,232,123	21.37
Deposit hold-out	739,239,948	0.47	599,229,388	0.41
Others	12,409,828	0.01	_	0.00
	126,111,054,310	80.48	116,152,060,735	79.37
Unsecured	30,582,349,636	19.52	30,180,386,560	20.63
	₱156,693,403,946	100.00	₱146,332,447,295	100.00

Details of non-performing loans (NPL) follow:

	2018	2017
Secured	<b>₽</b> 4,947,136,614	₱3,357,179,140
Unsecured	1,668,789,592	1,413,353,220
	₽6,615,926,206	₽4,770,532,360

Generally, NPL refer to loans, investments, receivables, or any financial asset, even without any missed contractual payments, that satisfy any of the following conditions:

- 1. Impaired under existing accounting standards;
- 2. Classified as doubtful or loss;
- 3. In litigation, and/or;
- 4. There is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any.

All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are:

- 1. Unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement.
- 2. Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after it has become past due.
- 3. Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained.



The NPLs of the Bank not fully covered by allowance for credit losses follow:

	2018	2017
Total NPLs	₽6,615,926,206	₽4,770,532,360
Less NPLs fully covered by allowance for credit		
losses	1,703,235,253	967,848,231
	₽4,912,690,953	₱3,802,684,129

Restructured loans as of December 31, 2018 and 2017 amounted to ₱128.5 million and ₱157.7 million, respectively. The Bank's loan portfolio includes non-risk loans as defined under BSP regulations totaling ₱2.6 billion and ₱1.2 billion as of December 31, 2018 and 2017, respectively.

Loan concentration as to economic activity follows (gross of unearned discounts and allowance for credit losses):

	2018	%	2017	%
Activities of households as employers and				
undifferentiated goods-and-services				
producing activities of households for own				
use	₽95,549,749,865	60.98	₽89,619,513,953	61.24
Real estate activities	45,068,932,504	28.76	41,988,414,397	28.69
Wholesale and retail trade, repair of motor				
vehicles and motorcycles	2,958,370,016	1.89	2,406,750,036	1.64
Electricity, gas, steam and air-conditioning				
supply	1,937,172,270	1.24	1,729,067,501	1.18
Transportation and storage	1,177,545,617	0.75	955,988,018	0.65
Financial and insurance activities	1,098,179,781	0.70	2,076,032,590	1.42
Manufacturing	974,159,507	0.62	641,017,094	0.44
Construction	872,655,404	0.56	794,540,357	0.54
Administrative and support service activities	825,978,162	0.53	988,927,513	0.68
Information and communication	565,650,294	0.36	591,624,626	0.40
Accommodation and food service activities	348,588,610	0.22	369,461,368	0.25
Human health and social work activities	283,481,970	0.18	321,458,626	0.22
Water supply, sewerage, waste management and	d			
remediation activities	233,874,590	0.15	233,548,432	0.16
Education	216,428,300	0.14	196,750,868	0.13
Professional, scientific and technical activities	141,462,881	0.09	137,424,796	0.09
Agriculture, forestry and fishing	87,215,580	0.06	24,481,568	0.04
Arts, entertainment and recreation	87,032,281	0.06	84,598,346	0.06
Mining and quarrying	16,087,623	0.01	7,206,617	0.01
Others	4,250,838,691	2.70	3,165,640,589	2.16
·	₽156,693,403,946	100.00	₱146,332,447,295	100.00

Others relate to other service activities including the activities of membership organizations, repair of computers, personal and household goods and a variety of personal service activities not covered elsewhere in the classification above.

### 10. Investment in a Joint Venture

The Bank's investment in a joint venture represents its 30.00% interest in Sumisho Motor Finance Corporation (SMFC) as of December 31, 2018 and 2017.

SMFC is engaged in the business of lending or leasing to retail customers for their purchase of motorcycles.



On August 9, 2017, the Bank signed a Sale and Purchase Agreement ("SPA") to sell 2.0 million shares or 10.00% ownership in SMFC to GT Capital Holdings, Inc. (GT Capital), a related party, for ₱190.0 million or ₱95.0 per share. The price of the transaction was based on an independent valuation report which was subjected to a third-party fairness opinion.

As a result of the sale, the Bank's ownership interest in SMFC was reduced from 40.00% to 30.00%. Management has assessed that the Bank continues to have joint control over SMFC together with GT Capital, Sumitomo Japan and Sumitomo Corporation of the Philippines (Sumitomo Group), as all investors are bound by all terms and conditions of the original Joint Venture Agreement between the Bank and Sumitomo Group, where unanimous consent is required from all the parties for SMFC's recent activities.

As of December 31, 2018 and 2017, the Bank's investment in a joint venture amounted to ₱691.4 million and ₱607.2 million, respectively.

The following table illustrates the summarized financial information of SMFC (in thousands):

		2018	2017
Current assets		₽4,904,097	₽3,415,192
Non-current assets		149,507	118,675
Current liabilities		(2,689,159)	(1,485,946)
Non-current liabilities		(59,692)	(24,045)
Net assets		₽2,304,753	₽2,023,876
	2018	2017	2016
Revenues	₽1,104,277	₽818,915	₽661,242
Costs and expenses	701,455	524,426	539,530
	402,822	294,489	121,712
Provision for income tax	128,231	89,062	35,687
Net income	274,591	205,427	86,025
Other comprehensive income	6,288	541	3,440
Total comprehensive income	₽280,879	₽205,968	₽89,465

Movement in this account follows (in thousands):

	2018	2017
Balance at beginning of year	₽607,163	₽727,176
Share in net income (Note 29)	82,377	71,837
Share in unrealized gain on remeasurement of		
retirement liability (Note 29)	1,886	162
Carrying value of investment sold	_	(192,012)
Ending balance	<b>₽</b> 691,426	₽607,163

Cost of the investment as of December 31, 2018 and 2017 amounted to ₱600.0 million.

SMFC is a private company and there is no quoted market price available for its shares. The net assets of SMFC consist mainly of financial assets and financial liabilities.



The Bank has no share in any contingent liabilities or capital commitments of SMFC as of December 31, 2018 and 2017. There are also no agreements entered into by SMFC that may restrict dividends and other capital contributions to be paid, loans and advances to be made or repaid to or from the Bank as of the said dates.

Movement in equity in remeasurement gains (losses) on retirement plan of a joint venture amounted to ₱1.9 million, (₱0.2 million) and ₱1.4 million in 2018, 2017 and 2016, respectively.

### 11. Property and Equipment

The composition of and movements in this account follow:

	2018				
			Furniture,		
			Fixtures and	Leasehold	
	Land	Building	Equipment	Improvements	Total
Cost					_
Balance at beginning of year	₽976,443,676	₽1,126,593,369	₽2,721,454,277	₽976,140,270	₽5,800,631,592
Acquisitions	_	2,802,669	142,887,490	36,660,429	182,350,588
Disposals	_	(4,195,559)	(49,892,237)	-	(54,087,796)
Balance at end of year	976,443,676	1,125,200,479	2,814,449,530	1,012,800,699	5,928,894,384
Accumulated Depreciation					
Balance at beginning of year	_	416,470,260	2,185,390,898	718,758,080	3,320,619,238
Depreciation	_	38,163,929	232,636,645	96,491,059	367,291,633
Disposals	_	(23,262)	(16,373,130)	_	(16,396,392)
Balance at end of year	_	454,610,927	2,401,654,413	815,249,139	3,671,514,479
Net Book Value	₽976,443,676	₽670,589,552	₽412,795,117	₽197,551,560	₽2,257,379,905

	2017				
			Furniture,		
			Fixtures and	Leasehold	
	Land	Building	Equipment	Improvements	Total
Cost					
Balance at beginning of year	₽976,443,676	₱1,125,080,642	₽2,599,237,687	₱910,425,844	₽5,611,187,849
Acquisitions	_	1,512,727	159,892,831	65,714,426	227,119,984
Disposals	_	_	(37,676,241)	_	(37,676,241)
Balance at end of year	976,443,676	1,126,593,369	2,721,454,277	976,140,270	5,800,631,592
Accumulated Depreciation					
Balance at beginning of year	_	380,990,516	1,937,538,765	625,488,113	2,944,017,394
Depreciation	_	35,479,744	263,138,971	93,269,967	391,888,682
Disposals	_	_	(15,286,838)	_	(15,286,838)
Balance at end of year	_	416,470,260	2,185,390,898	718,758,080	3,320,619,238
Net Book Value	₽976,443,676	₽710,123,109	₽536,063,379	₽257,382,190	₱2,480,012,354

Gain on sale of property and equipment amounted to P7.9 million, P1.7 million and P2.6 million in 2018, 2017 and 2016, respectively.

The details of depreciation under the statements of income follow:

	2018	2017	2016
Property and equipment	₽367,291,633	₱391,888,682	₽368,444,657
Investment properties (Note 12)	99,341,223	93,249,037	85,649,120
Chattel mortgage properties (Note 14)	155,549,227	150,298,384	103,554,973
	₽622,182,083	₽635,436,103	₽557,648,750

As of December 31, 2018 and 2017, property and equipment of the Bank with gross carrying amounts of ₱1.8 billion and ₱1.5 billion, respectively, are fully depreciated but are still being used.



# 12. Investment Properties

(Note15)

**Net Book Value** 

Balance at end of year

Disposals

The composition of and movements in this account follow:

		2018	
		Building	
	Land	Improvements	Total
Cost			
Balance at beginning of year	<b>₽</b> 1,626,841,652	₽2,930,621,176	₽4,557,462,828
Additions (Note 32)	259,427,845	532,358,484	791,786,329
Disposals	(229,927,428)	(401,272,571)	(631,199,999)
Balance at end of year	1,656,342,069	3,061,707,089	4,718,049,158
Accumulated Depreciation			
Balance at beginning of year	_	397,625,717	397,625,717
Depreciation (Note 11)	_	99,341,223	99,341,223
Disposals	_	(58,962,417)	(58,962,417)
Balance at end of year	_	438,004,523	438,004,523
Allowance for Impairment Losses			
Balance at beginning of year	166,817,379	62,702,253	229,519,632
Provisions (reversals) for the year			
(Note 15)	(87,113,024)	116,039,818	28,926,794
Disposals	(3,214,159)	(11,505,348)	(14,719,507)
Balance at end of year	76,490,196	167,236,723	243,726,919
Net Book Value	₽1,579,851,873	₽2,456,465,843	₽4,036,317,716
		2017	
		Building	
	Land	Improvements	Total
Cost			
Balance at beginning of year	₽1,738,547,376	₽2,742,910,089	₽4,481,457,465
Additions (Note 32)	263,873,034	604,407,391	868,280,425
Disposals	(375,578,758)	(416,696,304)	(792,275,062)
Balance at end of year	1,626,841,652	2,930,621,176	4,557,462,828
Accumulated Depreciation	, , - ,	<i>y y y</i>	,, - ,
Balance at beginning of year	_	366,374,975	366,374,975
Depreciation (Note 11)	_	93,249,037	93,249,037
Disposals	_	(61,998,295)	(61,998,295)
Balance at end of year	_	397,625,717	397,625,717
Allowance for Impairment Losses		, , ,	, , ,
Balance at beginning of year	181,407,122	71,967,060	253,374,182
Provisions (reversals) for the year	, ,		, ,
(NI-4-15)		(1.201.246)	(1.201.246)

The details of the net book value of investment properties follow:

	2018	2017
Real estate properties acquired in settlement of loans and receivables	₽3,942,199,973	₱3,832,340,181
Bank premises leased to third parties and held for capital appreciation	94,117,743	97,977,298
	₽4,036,317,716	₽3,930,317,479

(14,589,743)

166,817,379

₱1,460,024,273

(1,201,346)

(8,063,461)

62,702,253

₱2,470,293,206



(1,201,346)

(22,653,204)

229,519,632 ₱3,930,317,479 As of December 31, 2018 and 2017, the aggregate fair value of investment properties amounted to \$\mathbb{P}\$5.9 billion and \$\mathbb{P}\$4.9 billion, respectively. Fair value of the properties was determined using sales comparison approach. Fair values are based on valuations performed by accredited external and in-house appraisers.

Gain on foreclosure of investment properties amounted to ₱278.0 million, ₱271.9 million and ₱350.4 million in 2018, 2017 and 2016, respectively. The Bank realized gain on sale of investment properties amounting to ₱144.0 million, ₱76.9 million and ₱14.0 million in 2018, 2017 and 2016, respectively.

Rental income on investment properties included in miscellaneous income amounted to ₱49.9 million, ₱48.7 million and ₱53.8 million in 2018, 2017 and 2016, respectively (Notes 23 and 25).

Operating expenses incurred in maintaining investment properties (included under miscellaneous expense - 'Repairs and maintenance') amounted to ₱21.4 million, ₱20.5 million and ₱18.8 million in 2018, 2017 and 2016, respectively (Note 26).

### 13. Goodwill and Intangible Assets

This account consists of:

	2018	2017
Goodwill	₽53,558,338	₽53,558,338
Intangible assets		
Software costs	564,764,758	624,241,981
Branch licenses	37,123,737	37,123,737
	601,888,495	661,365,718
	₽655,446,833	₽714,924,056

The movements in intangible assets follow:

		2018	
	Software	Branch	
	Costs	Licenses	Total
Balance at beginning of year	₽624,241,981	₽37,123,737	₽661,365,718
Additions	99,611,845	_	99,611,845
Amortization	(159,089,068)	_	(159,089,068)
Balance at end of year	₽564,764,758	₽37,123,737	₽601,888,495
		2017	

		2017	
	Software	Branch	
	Costs	Licenses	Total
Balance at beginning of year	<b>₽</b> 414,483,793	₽37,123,737	₽451,607,530
Additions	345,190,531	_	345,190,531
Amortization	(135,432,343)	_	(135,432,343)
Balance at end of year	₽624,241,981	₽37,123,737	₽661,365,718



# 14. Other Assets

This account consists of:

	2018	2017
Chattel mortgage properties - net	₽720,607,271	₽712,848,255
Prepayments (Note 29)	265,513,919	139,556,053
Security deposits (Note 29)	205,925,406	179,996,425
Documentary stamps on hand	136,098,118	103,123,771
Stationeries and supplies on hand	42,188,585	41,788,037
RCOCI	19,517,854	10,349,423
Sundry debits	9,690,932	23,766,185
Creditable withholding tax	5,083,497	6,675,985
Others	694,885	1,462,245
	<b>₽1,405,320,467</b>	₽1,219,566,379

Prepayments represent prepaid insurance, rent, taxes and other prepaid expenses. Creditable withholding tax (CWT) pertains to the excess credits after applying CWT against income tax payable.

The movements in chattel mortgage properties - net follow:

	2018	2017
Cost		
Balance at beginning of year	₽806,325,646	₱683,799,123
Additions (Note 32)	2,592,446,719	2,577,163,081
Disposals	(2,585,179,594)	(2,454,636,558)
Balance at the end of year	813,592,771	806,325,646
<b>Accumulated Depreciation</b>		
Balance at beginning of year	93,217,346	76,086,898
Depreciation (Note 11)	155,549,227	150,298,384
Disposals	(156,196,910)	(133,167,936)
Balance at the end of year	92,569,663	93,217,346
Allowance for Impairment Losses (Note 15)		
Balance at beginning of year	260,045	616,090
Provision	1,689,227	_
Disposals	(1,533,435)	(356,045)
Balance at end of year	415,837	260,045
Net Book Value	₽720,607,271	₽712,848,255

Gain on foreclosure of chattel mortgage properties amounted to ₱313.5 million, ₱759.1 million and ₱458.4 million in 2018, 2017 and 2016, respectively. The Bank realized loss on sale of chattel mortgage properties amounting to ₱81.4 million, ₱174.2 million and ₱106.7 million in 2018, 2017 and 2016, respectively.



# 15. Allowance for Credit and Impairment Losses

An analysis of changes in the ECL allowances for loans and advances to banks as of December 31, 2018 follows (in thousands):

	2018						
	Stage 1		Stage	Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Due from BSP							_
Balance as of January 1, 2018	₽–	₽_	₽–	₽_	₽-	₽–	₽_
New assets originated or purchased	2,828	_	_	_	_	_	2,828
Balance at December 31, 2018	2,828	_	_	-	_	_	2,828
Due from other banks							
Balance at January 1, 2018	_	-	_	_	-	_	_
New assets originated or purchased	2,301	_	_	_	_	_	2,301
Balance at December 31, 2018	2,301	_	_	-	_	_	2,301
Interbank loans receivable							
Balance at January 1, 2018	_	-	_	_	-	_	-
New assets originated or purchased	180	-	_	_	-	_	180
Balance at December 31, 2018	180	_	_	-	_	_	180
Total loans and advances to banks							
Balance at January 1, 2018	_	-	_	_	-	_	-
New assets originated or purchased	5,309	_	_	_	_	_	5,309
Balance at December 31, 2018	₽5,309	₽–	₽-	₽_	₽_	₽–	₽5,309

An analysis of changes in the ECL allowances for investment securities as of December 31, 2018 follows (in thousands):

	2018						
	Stage	1	Stage	Stage 2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Financial assets at FVOCI							
Balance at January 1, 2018	_	_	_	_	_	_	_
New assets originated or purchased	₽9,957	₽-	₽_	₽–	₽-	₽–	₽9,957
Balance at December 31, 2018	9,957	-	_	-	-	-	9,957
Investment at amortized cost							
Balance at January 1, 2018	_	_	_	_	_	_	_
New assets originated or purchased	29,046	_	_	_	_	_	29,046
Balance at December 31, 2018	29,046	-	_	_	-	-	29,046
Total investment securities							
Balance at January 1, 2018	_	_	_	_	_	_	_
New assets originated or purchased	39,003	_	_	_	_	_	39,003
Balance at December 31, 2018	₽39,003	₽-	₽_	₽_	₽-	₽_	₽39,003

An analysis of changes in the ECL allowances for receivables from customers as of December 31, 2018 follows (in thousands):

	2018						
	Stage	1	Stage	2			
	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Consumption Loans							
Balance as of December 31, 2017	₽-	₽604,615	₽_	<b>₽</b> 678,710	₽674,038	₽–	₽1,957,363
PFRS 9 transition	_	(209,356)	_	165,955	507,100	_	463,699
Balance at January 1, 2018	_	395,259	_	844,665	1,181,138	_	2,421,062
New assets originated or purchased	_	248,741	_	498,898	100,480	_	848,119
Assets derecognized or repaid	_	(221,513)	_	(232,491)	(256,253)	_	(710,257)
Amounts written off	_	_	_	(12,087)	(446,738)	_	(458,825)
Transfers to Stage 1	_	310,554	_	(285,869)	(24,685)	_	_
Transfers to Stage 2	_	(60,846)	_	128,797	(67,951)	_	_
Transfers to Stage 3	_	(11,758)	_	(131,677)	143,435	_	_

(Forward)



2018 Stage 1 Stage 2 **POCI** Individual Collective Individual Collective Stage 3 Total Impact on year-end ECL exposures transferred between stages (¥289,942) ₽180,029 ₽436,995 ₽327,082 during the year Balance at December 31, 2018 370,495 990,265 1,066,421 2,427,181 Real Estate Loans Balance as of December 31, 2017 335,661 189,022 107,419 632,102 63,894 (127,111)PFRS 9 transition (263,276)72,271 261,293 171,313 Balance at January 1, 2018 72,385 504,991 20,521 43,241 New assets originated or purchased 16,085 6.635 Assets derecognized or repaid (30,573)(107,437)(50,164)(188,174)Amounts written off 70,341 (62,540)(7,801)Transfers to Stage 1 29,762 Transfers to Stage 2 (6,485)(23.277)Transfers to Stage 3 (638)(20,034)20,672 Impact on year-end ECL exposures transferred between stages during the year (66,126)52,311 47,158 33,343 Balance at December 31, 2018 54,989 173,876 164,536 393,401 Commercial Loans Balance as of December 31, 2017 458,851 46,178 284,898 789,927 PFRS 9 transition (433,518)(40,815)(182,386)(656,719)Balance at January 1, 2018 25,333 5,363 102,512 133,208 40,303 New assets originated or purchased 28,322 1,323 10,658 (1,353)(48,192)(11,817)(35.022)Assets derecognized or repaid Amounts written off Transfers to Stage 1 681 (681)Transfers to Stage 2 (841)2,186 (1,345)Transfers to Stage 3 (323)(85)408 Impact on year-end ECL exposures transferred between stages (189)(1,372)8,590 7,029 during the year Balance at December 31, 2018 41,166 5,381 85,801 132,348 Personal Loans 147,906 427,016 Balance as of December 31, 2017 21,186 596,108 (7,289) PFRS 9 transition (26,496)26,927 (6,858)Balance at January 1, 2018 13,897 453,943 589,250 121,410 New assets originated or purchased 4,811 100,691 19,790 125,292 (14,250)(3,319)(14,831)(32,400)Assets derecognized or repaid (1.875)(65,983)(160,195)(228,053)Amounts written off (14,525)Transfers to Stage 1 20,081 (5,556)(3,483)52,138 (48,655)Transfers to Stage 2 (645)(9,957)10,602 Transfers to Stage 3

(2.947)

15,589

1,420,313

(913,439)

506,874

297,959

(278,153)

401,657

(71.655)

(13,364)

(359,204)

₽482,239

(1,875)

Impact on year-end ECL exposures transferred between stages

Balance at December 31, 2018

New assets originated or purchased Assets derecognized or repaid

Impact on year-end ECL exposures transferred between stages

Balance at December 31, 2018

Total Receivable from Customer Balance as of December 31, 2017

Balance at January 1, 2018

during the year

PFRS 9 transition

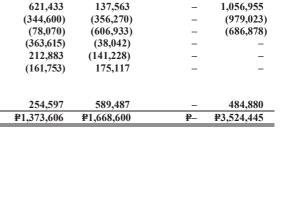
Amounts written off

Transfers to Stage 1

Transfers to Stage 2

Transfers to Stage 3

during the year



23,629

204,084

1,061,816

170,915

1,232,731

₽-

96,744

351,842

1,493,371

415,535

1,908,906

117,426

571,515

3,975,500

(326,989)

3,648,511

An analysis of changes in the ECL allowances for other receivables as of December 31, 2018 follows (in thousands):

	2018						
	Stage		Stage				
A 17 ( P : 11	Individual	Collective	Individual	Collective	Stage 3	POCI	Total
Accrued Interest Receivable Balance as of December 31, 2017 PFRS 9 transition	₽	₽15,678 -	₽-	₽11,363 -	₽142,815 (35,841)	<del>P</del> -	₽169,856 (35,841)
Balance at January 1, 2018	_	15,678	_	11,363	106,974	_	134,015
New assets originated or purchased	_	72	_	639	5,770	_	6,481
Assets derecognized or repaid	_	(14,312)	_	(2,114)	(151,619)	_	(168,045)
Amounts written off	_		_		(270)	_	(270)
Transfers to Stage 1	_	1,494	_	(970)	(524)	_	_
Transfers to Stage 2	_	(1,041)	_	2,304	(1,263)	_	_
Transfers to Stage 3	-	(225)	_	(1,903)	2,128	-	_
Impact on year-end ECL exposures							
transferred between stages		4.660		( (02	250 127		204 1 72
during the year		(1,666)	_	6,693	379,126		384,153
Balance at December 31, 2018				16,012	340,322		356,334
Accounts Receivable		24.020		0.072	422 571		466.462
Balance as of December 31, 2017 PFRS 9 transition	_	34,929	_	8,963 (8,883)	422,571 (89,544)	_	466,463 (98,427)
Balance at January 1, 2018		34,929		80	333,027		368,036
New assets originated or purchased	_	54,758	_	9,016	3,165	_	66,939
Assets derecognized or repaid	_	(31,095)	_	(2,672)	(13,994)	_	(47,761)
Amounts written off	_	(51,075)	_	(2,072)	(8)	_	(8)
Transfers to Stage 1	_	1,116	_	(4)	(1,112)	_	-
Transfers to Stage 2	_	(26)	_	3,240	(3,214)	_	_
Transfers to Stage 3	_	(2,366)	_	(1)	2,367	_	_
Impact on year-end ECL exposures transferred between stages		, , ,		,			
during the year	_	(23,278)	_	(38)	102,765	_	79,449
Balance at December 31, 2018	_	34,038	_	9,621	422,996	_	466,655
Sales Contract Receivable							
Balance as of December 31, 2017 PFRS 9 transition	_ _	19,754 -	_ _	2,743	11,339 (7,842)	_	33,836 (7,842)
Balance at January 1, 2018	_	19,754	_	2,743	3,497	_	25,994
New assets originated or purchased	_	_	_	_	_	_	_
Assets derecognized or repaid	-	(5,952)	_	_	(3,264)	-	(9,216)
Amounts written off	_	_	_	_	_	_	_
Transfers to Stage 1	-	27	_	(27)	_	_	_
Transfers to Stage 2	_	(12,412)	_	(2.771)	16 192	_	_
Transfers to Stage 3 Impact on year-end ECL exposures	_	(13,412)	_	(2,771)	16,183	_	_
transferred between stages							
during the year	_	(15)	_	55	(15,853)	_	(15,813)
Balance at December 31, 2018	_	402	_		563	_	965
Bills Purchased		.02			200		705
Balance at January 1, 2018	_	1,303	_	_	_	_	1,303
Balance at December 31, 2018	_	1,303	_	_	_	_	1,303
Total Other Receivables		-,					-,
Balance as of December 31, 2017	_	71,664	_	23,069	576,725	_	671,458
PFRS 9 transition	_	_	_	(8,883)	(133,227)	_	(142,110)
Balance at January 1, 2018	_	71,664	_	14,186	443,498	_	529,348
New assets originated or purchased	_	54,830	_	9,655	8,935	_	73,420
Assets derecognized or repaid	_	(51,359)	_	(4,786)	(168,877)	_	(225,022)
Amounts written off	_	_	_	_	(278)	_	(278)
Transfers to Stage 1	_	2,637	_	(1,001)	(1,636)	_	_
Transfers to Stage 2	_	(1,067)	_	5,544	(4,477)	_	_
Transfers to Stage 3	_	(16,003)	_	(4,675)	20,678	-	_
Impact on year-end ECL exposures transferred between stages during							
the year	_	(24,959)	_	6,710	466,038	_	447,789
Balance at December 31, 2018	₽–	₽35,743	₽–	₽25,633	₽763,881	₽–	₽825,257



The details of provisions under the statements of income follow:

	2018
Loans and Receivables	₽2,063,044,408
Investment Securities	39,003,532
Investment Properties	28,926,794
Due from BSP	2,827,898
Due from Other Banks	2,300,673
Chattel Mortgage	1,689,227
Interbank Loans Receivable	180,000
	₽2,137,972,532



An analysis of the allowance for credit and impairment losses as of December 31, 2017 follows (in thousands):

		2017							
	AFS Investments – Equity Securities (Note 8)		Loans and Investment Receivables Properties		Other Assets				
	Quoted	Unquoted	(Note 9)	(Note 12)	(Note 14)	Total			
Balance at beginning of year	₽1,220,000	₽968,665	₽4,762,733,222	₽253,374,182	₽616,090	₽5,018,912,159			
Provision (reversal) for credit and impairment losses	_	_	2,271,380,151	(1,201,346)	_	2,270,178,805			
Reversal of allowance on assets sold/settled	_	_	(1,413,816,082)	(22,653,204)	(356,045)	(1,436,825,331)			
Accounts written off	_	_	(973,339,176)	_	_	(973,339,176)			
Balance at end of year	₽1,220,000	₽968,665	₽4,646,958,115	₽229,519,632	₽260,045	₽4,878,926,457			

A reconciliation of the allowance for credit losses by class of loans and receivables as of December 31, 2017, is as follows (in thousands):

_					2017				
	Receivables from Customers				C	ther Receivables			
_					Accrued		Sales		
					Interest	Accounts	Contract	Bills	
	Consumption	Real Estate	Commercial	Personal	Receivable	Receivable	Receivable	Purchased	Total
Balance as of December 31, 2017	₱2,049,703	₽505,499	₽881,296	₽666,010	₽158,626	₽466,460	₽33,836	₽1,303	₽4,762,733
PFRS 9 transition	1,950,817	126,603	(91,369)	227,854	57,398	77	_	_	2,271,380
Balance as of January 1, 2018	(1,413,816)	_	_	_	_	_	_	_	(1,413,816)
Provisions for the year charged against profit or									
loss	(629,341)	_	_	(297,756)	(46,168)	(74)	_	_	(973,339)
Reversal of allowance	1,957,363	632,102	789,927	596,108	169,856	466,463	33,836	1,303	4,646,958
Amounts written off	_	487,884	103,431	_	48,199	185,139	_	_	824,653
Reclassification/Transfers	1,957,363	144,218	686,496	596,108	121,657	281,324	33,836	1,303	3,822,305
Balance at end of year	₽1,957,363	₽632,102	₽789,927	₽596,108	169,856	₽466,463	₽33,836	₽1,303	4,646,958



### 16. Deposit Liabilities

Interest expense on deposit liabilities consists of:

	2018	2017	2016
Time (Note 29)	<b>₽</b> 4,239,706,713	₽2,792,840,772	P2,158,092,448
Demand (Note 29)	195,685,212	167,111,638	131,686,232
Savings	152,239,685	138,804,756	120,200,524
LTNCD	230,861,749	115,908,554	
	<del>P</del> 4,818,493,359	₱3,214,665,720	P2,409,979,204

Peso-denominated deposit liabilities earn annual fixed interest rates ranging from 0.25% to 7.56% in 2018 and 0.25% to 6.00% in 2017 and 0.25% to 9.00% in 2016, while foreign currency-denominated deposit liabilities earn annual fixed interest rates ranging from 0.25% to 3.05% in 2018, 0.50% to 2.00% in 2017 and 0.01% to 2.13% in 2016. Effective interest rates on deposit liabilities range from 1.94% to 3.28% as of December 31, 2018 and from 0.25% to 1.75% as of December 31, 2017 and 2016.

Under existing BSP regulations, non-FCDU deposit liabilities of the Bank are subject to reserves equivalent to 8.00%. As of December 31, 2018 and 2017, the Bank is in compliance with such regulations. As of December 31, 2018 and 2017, Due from BSP amounting to ₱14.8 billion and ₱13.9 billion, respectively, was set aside as reserves for deposit liabilities, as reported to the BSP.

On December 8, 2016, the BSP authorized the Bank to issue LTNCDs up to \$\textstyle{1}0.0\$ billion through one or multiple tranches over a period of one year. On January 30, 2017, the Bank issued the first tranche of LTNCDs amounting to \$\textstyle{2}3.4\$ billion with a tenor of five (5) years and three (3) months and due April 30, 2022 with interest rate of 3.50% per annum payable quarterly. The minimum investment size for the LTNCDs is \$\textstyle{2}50,000\$ with increments of \$\textstyle{2}50,000\$ thereafter. Subject to BSP Rules, the Bank has the option to pre-terminate the LTNCDs as a whole but not in part, prior to maturity and on any interest payment date at face value plus accrued interest covering the accrued and unpaid interest.

On July 13, 2018, the BSP authorized the Bank to issue LTNCDs up to ₱15.0 billion through one or multiple tranches over a period of one year. On August 09, 2018, the Bank issued the first tranche of LTNCDs amounting to ₱5.08 billion with a tenor of five (5) years and six (6) months and due February 9, 2024 with interest rate of 5.00% per annum payable quarterly. The minimum investment size for the LTNCDs is ₱50,000 with increments of ₱50,000 thereafter. Subject to BSP Rules, the Bank has the option to pre-terminate the LTNCDs as a whole but not in part, prior to maturity and on any interest payment date at face value plus accrued interest covering the accrued and unpaid interest.

As of December 31, 2018, deferred financing cost on LTNCDs amounted to ₱64.2 million. Amortization of deferred financing cost amounted to ₱8.7 million in 2018.



# 17. Bills Payable and Subordinated Notes

### Bills Payable

This account consists of the following:

	2018	2017
Medium term fixed rate notes (MTFNs)	₽2,968,567,431	₽_
Securities sold under repurchase agreements		
(SSURA)	_	1,492,418,518
	₽2,968,567,431	₱1,492,418,518

On December 10, 2018, the Bank issued MTFNs amounting to ₱3.0 billion with a tenor of one (1) year and six (6) months and due on June 10, 2020 with interest rate of 7.07% per annum payable quarterly. Interest payment dates shall commence on March 10, 2019 and up to and including the maturity date. The minimum investment size for the MTFNs is ₱10.0 million with increments of ₱0.1 million thereafter.

Bills payable – SSURA are borrowings from counterparties secured by pledge of government securities with maturities ranging from 5 to 33 days. Details of securities pledged under bills payable – SSURA as of December 31, 2017 is as follow:

Collateral Pledge	Face Value	Carrying Value	Fair Value
HTM Investments (Note 8)	₽748,950,000	₽1,010,100,200	₱1,009,137,727
AFS Investments (Note 8)	439,300,000	751,808,493	751,808,493

The Bank has no pledge under bills payable – SSURA as of December 31, 2018.

Peso-denominated interbank borrowings of the Bank bear annual interest ranging from 3.00% to 4.69% in 2018, 2.50% in 2017 and ranging from 2.50% to 2.56% in 2016. Foreign currency-denominated interbank borrowings bear annual interest ranging from 1.28% to 2.38%, 1.00% to 1.55%, and 0.88% to 1.94% in 2018, 2017, and 2016, respectively. Annual interest rate on dollar-denominated SSURA ranges from 1.00% to 2.35%, 1.05% to 1.75%, and 0.25% to 1.65% in 2018, 2017, and 2016, respectively.

As of December 31, 2018, deferred financing cost on MTFNs amounted to ₱31.4 million. Amortization of deferred financing cost amounted to ₱1.1 million in 2018.

Interest expense on bills payable in 2018, 2017 and 2016 amounted to ₱55.9 million, ₱59.0 million and ₱56.8 million, respectively (Note 29).

#### Subordinated Notes

This account consists of the following Peso Notes:

	_	Carrying Value		
Maturity Date	Face Value	2018	2017	
August 23, 2024	₽3,000,000,000	₽2,981,673,382	₱2,978,997,695	

Unamortized debt issuance costs on these notes amounted to ₱18.3 million and ₱21.0 million as of December 31, 2018 and 2017, respectively.



### 5.50%, ₱3.0 Billion Unsecured Subordinated Notes

On April 14, 2014, the Bank obtained approval from the BSP to issue and sell ₱3.0 billion in Unsecured Subordinated Notes due August 23, 2024 (the Notes) and issued them on May 23, 2014 with an interest rate of 5.50%.

Among the significant terms and conditions of the issuance of the Notes are:

- a. Issue price at 100.00% of the face value of each Note;
- b. The Notes bear interest at the rate of 5.50% per annum from and including May 23, 2014 to but excluding August 23, 2024. Unless the Notes are earlier redeemed upon at least 30 days prior notice to August 23, 2019, the Call Option Date. Interest shall be payable quarterly in arrears at the end of each Interest Period on August 23, November 23, February 23 and May 23 of each year, commencing on August 23, 2014 until the Maturity Date;
- c. The Notes will constitute direct, unconditional and unsecured obligations of the Bank. The Notes will be subordinated in right of payment of principal and interest to all depositors and other creditors of the Bank and will rank pari passu and without any preference among themselves, but in priority to the rights and claims of holders of all classes of equity securities of the Bank, including holders of preferred shares, if any;
- d. The Notes have a loss absorption feature, which means the Notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Event, subject to certain conditions set out in the "Terms and Conditions of the Notes Loss Absorption Due to Non-Viability Event; Non-Viability Write-Down", when the Bank or its parent company is considered non-viable as determined by the BSP. Non-viability is defined as a deviation from a certain level of Common Equity Tier 1 (CET1) Ratio or the inability of the Bank or its parent company to continue business or any other event as determined by the BSP, whichever comes earlier. A Non-Viability Trigger Event shall be deemed to have occurred if the BSP notifies the Bank in writing that it has determined that a: i) Write-Down of the Notes and other capital instruments of the Bank is necessary because, without such write-down, the Bank would become non-viable, ii) public sector injection of capital, or equivalent support, is necessary because, without such injection or support, the Bank would become non-viable, or iii) write-down of the Notes and other capital instruments of the Bank is necessary, because, as a result of the closure of the Bank, the latter has become non-viable;
- e. Unless previously converted, and provided a Non-Viability Trigger Event has not occurred and subject to regulations, the Bank shall have the option but not the obligation, upon securing all required regulatory approvals, to redeem the Notes as a whole, but not in part, in the following circumstances: i) at the Call Option Amount, on the Call Option Date, subject to the prior approval of the BSP and the compliance by the Issuer with Regulations and prevailing requirements for the granting by the BSP of its consent, ii) prior to the stated maturity and on any Interest Payment Date at par plus accrued but unpaid interest thereon if or when payments of principal or interest due on the Notes become subject to additional or increased taxes, other than any taxes and rates of such taxes prevailing as of the Issue Date, as a result of certain changes in law, rule, or regulation, or in the interpretation thereof, and such additional or increased rate of such tax cannot be avoided by use of reasonable measures available to the Bank or iii) the nonqualification of the Notes as Tier 2 capital as determined by the BSP. Incremental tax, if any, that may be due on the interest income already earned under the Notes as a result of the exercise by the Bank of its option for early redemption, shall be for its own account. Call Option Amount shall be based on the principal amount of the Note plus accrued interest covering the accrued and unpaid interest as of but excluding the Call Option Date.



As of December 31, 2018 and 2017, the Bank is in compliance with the terms and conditions upon which the subordinated notes have been issued.

Interest expense incurred on these notes amounted to ₱167.7 million, ₱191.1 million and ₱361.8 million in 2018, 2017 and 2016, respectively, net of amortization of deferred financing cost amounting to ₱2.7 million, ₱3.3 million and ₱23.7 million, respectively.

### 18. Accrued Taxes, Interest and Other Expenses

This account consists of:

	2018	2017
Accrued interest payable	₽900,205,415	₽539,659,048
Accrued other taxes and licenses payable	134,131,140	121,804,006
Accrued other expenses payable (Note 29)	980,186,158	996,960,250
	₽2,014,522,713	₱1,658,423,304

Accrued other expenses payable consist of:

	2018	2017
Litigation	₽272,126,457	₱209,942,489
Insurance (Note 29)	200,274,397	193,075,730
Lease payable	190,565,729	188,338,698
Compensation and fringe benefits	141,027,847	141,725,665
Security, messengerial and janitorial	48,448,406	76,800,392
Advertising	35,563,037	68,640,771
Information technology (Note 29)	34,328,559	37,731,731
Professional and consultancy fees	14,599,349	2,830,174
ATM maintenance	11,894,674	15,568,755
Membership, fees & dues	5,161,321	4,993,929
Miscellaneous	26,196,382	57,311,916
	₽980,186,158	₽996,960,250

Compensation and fringe benefits include salaries and wages, as well as medical, dental and hospitalization benefits.

Miscellaneous include accruals for ATM rentals, utilities and maintenance and other expenses.

# 19. Other Liabilities

This account consists of:

	2018	2017
Accounts payable (Note 29)	₽2,072,599,423	₱2,080,276,358
Sundry credits	417,299,168	207,190,555
Other credits	245,406,847	698,347,392
Withholding taxes payable	128,716,646	94,051,921

(Forward)



	2018	2017
Net retirement liability (Note 24)	₽112,659,016	₽515,852,989
Due to the Treasurer of the Philippines	16,150,662	16,959,070
Bills purchased - contra (Note 9)	13,077,760	10,482,445
SSS, Medicare, ECP and HDMF premium payable	9,640,813	9,122,722
Miscellaneous (Note 29)	47,837,716	40,948,901
	₽3,063,388,051	₱3,673,232,353

Accounts payable includes payable to suppliers and service providers, and loan payments and other charges received from customers in advance.

Other credits represent long-outstanding unclaimed balances from inactive and dormant accounts.

Miscellaneous liabilities include incentives for housing loan customers that are compliant with the payment terms amounting to ₱19.4 million and ₱18.2 million as of December 31, 2018 and 2017, respectively.

### 20. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from the statement of condition dates (in thousands):

	December 31						
	2018			2017			
	Within	Beyond		Within	Beyond		
	One Year	One Year	Total	One Year	One Year	Total	
Financial Assets							
Cash and other cash items	₽3,776,087	₽-	₽3,776,087	₽2,596,873	₽–	₽2,596,873	
Due from BSP - gross	15,159,012	-	15,159,012	15,265,388	_	15,265,388	
Due from other banks - gross	1,685,107	-	1,685,107	1,508,489	_	1,508,489	
Interbank loans receivable and SPURA	1,892,000	_	1,892,000				
- gross (Note 7)				1,842,023	_	1,842,023	
FVTPL investments (Note 8)	10,107	-	10,107	366,236	_	366,236	
AFS investments - gross (Note 8)	_	-	_	565,979	16,361,696	16,927,675	
Financial assets at FVOCI (Note 4)	2,973,540	9,958,062	12,931,602	_	_	_	
HTM investments (Note 8)	_	_	_	_	29,473,724	29,473,724	
Investment securities at amortized cost (Note 8)	563,506	35,112,306	35,675,812	_	_	_	
Loans and receivables - gross (Note 9)	16,343,496	144,266,699	160,610,195	14,576,182	135,035,434	149,611,616	
Other assets - gross* (Note 14)	34,213	191,482	225,695	-	191,358	191,358	
	₽42,437,068	₽189,528,549	₽231,965,617	₽36,721,170	₱181,062,212	₽217,783,382	
Nonfinancial Assets							
Investment in a joint venture (Note 10)	₽-	₽691,426	₽691,426	_	607,163	607,163	
Property and equipment - gross (Note 11)	_	6,053,435	6,053,435	_	5,800,632	5,800,632	
Investment properties - gross (Note 12)	_	4,718,049	4,718,049	_	4,557,463	4,557,463	
Deferred tax assets (Note 27)	_	1,327,667	1,327,667	_	1,429,327	1,429,327	
Goodwill and intangible assets (Note 13)	_	1,618,734	1,618,734	_	714,924	714,924	
Other assets - gross** (Note 14)	399,424	873,186	1,272,610	315,324	806,362	1,121,686	
	₽399,424	₽15,282,497	15,681,921	₱315,324	₽13,915,871	14,231,195	
Less: Allowance for credit and			-			=	
impairment losses (Note 15)			4,628,199			4,878,926	
Accumulated depreciation							
(Notes 11, 12 and 14)			5,289,917			3,811,463	
Unearned discounts (Note 9)			130			145	
,			9,918,246			8,690,534	
			₽237,729,292			₱223,324,043	

<sup>\*</sup> Others assets under financial assets comprise petty cash fund, shortages, RCOCI and security deposits.

<sup>\*\*</sup> Other assets under nonfinancial assets comprise inter-office float items, prepaid expenses, stationery and supplies on hand, sundry debits, documentary stamps on hand, deferred charges, postages stamps and chattel mortgage properties.



December 31					
2018				2017	_
Within	Beyond		Within	Beyond	
One Year	One Year	Total	One Year	One Year	Total
₽175,904,910	₽ 24,783,029	₽ 200,687,939	₽170,432,096	₱18,481,306	₽188,913,402
_	2,968,567	2,968,567	1,492,419	_	1,492,419
_	2,981,673	2,981,673	_	2,978,998	2,978,998
2,895	_	2,895	_	_	_
1,615,520	_	1,615,520	2,213,870	_	2,213,870
980,186	_	980,186	996,960	_	996,960
900,206	_	900,206	539,659	_	539,659
_	_	_			
2,072,599	_	2,072,599	2,080,276	_	2,080,276
245,406	_	245,406	698,347	_	698,347
13,078	_	13,078	10,482	_	10,482
16,151	_	16,151	16,959	_	16,959
798	_	798	806	_	806
6,352	_	6,352	5,585	_	5,585
₽181,758,101	₽30,733,269	₽212,491,370	₽178,487,459	₽21,460,304	₽199,947,763
₽134,131	₽_	₽134,131	₽121,804	₽_	₽121,804
638	_	638	375	_	375
128,717	_	128,717	94,052	_	94,052
467,628	112,659	580,287	250,871	515,853	766,724
731,114	112,659	843,773	467,102	515,853	982,955
₽182,489,215	₽30,845,928	₽213,335,143	₽178,954,561	₽21,976,157	₽200,930,718
	One Year  ₱175,904,910   2,895  1,615,520  980,186 900,206  2,072,599 245,406 13,078  16,151 798 6,352 ₱181,758,101  ₱134,131 638 128,717 467,628 731,114	Within One Year         Beyond One Year           ₱175,904,910         ₱ 24,783,029           -         2,968,567           -         2,981,673           2,895         -           1,615,520         -           980,186         -           900,206         -           -         -           2,072,599         -           245,406         -           13,078         -           16,151         -           798         -           6,352         -           ₱181,758,101         ₱30,733,269           ₱134,131         ₱-           638         -           128,717         -           467,628         112,659           731,114         112,659	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Z018           Within One Year         Beyond One Year         Within One Year         Within One Year           ₱175,904,910         ₱ 24,783,029         ₱ 200,687,939         ₱ 170,432,096           -         2,968,567         2,968,567         1,492,419           -         2,981,673         2,981,673         -           2,895         -         2,895         -           1,615,520         -         1,615,520         2,213,870           980,186         -         980,186         996,960           900,206         -         900,206         539,659           -         -         -         -         2,072,599         2,080,276           245,406         -         245,406         698,347         13,078         10,482           16,151         -         16,151         16,959         798         806           6,352         -         6,352         5,585         ₱181,758,101         ₱30,733,269         ₱212,491,370         ₱178,487,459           ₱134,131         ₱         ₱         ₱134,131         ₱121,804           638         -         638         375           128,717         -         128,717         94,052	Within One Year         Beyond One Year         Total         Within One Year         Beyond One Year         Within One Year         Beyond One Year           ₱175,904,910         ₱ 24,783,029         ₱ 200,687,939         ₱ 170,432,096         ₱ 18,481,306           -         2,968,567         2,968,567         1,492,419         -           -         2,981,673         2,981,673         -         2,978,998           2,895         -         2,895         -         -           1,615,520         -         1,615,520         2,213,870         -           980,186         -         980,186         996,960         -           900,206         -         900,206         539,659         -           2,072,599         -         2,072,599         2,080,276         -           245,406         -         245,406         698,347         -           13,078         -         13,078         10,482         -           16,151         -         16,151         16,959         -           798         -         798         806         -           6,352         -         6,352         5,585         -           ₱181,758,101         ₱30,733

<sup>\*</sup> Others under financial liabilities comprise payment orders payable and overages.

# 21. Equity

### **Issued Capital**

As of December 31, 2018 and 2017, the Bank's capital stock consists of:

_	Shares	Amount
Authorized common stock - ₱10 par value	425,000,000	₽4,250,000,000
Issued and outstanding		
Balance at beginning and end of year		
(Note 28)	240,252,491	₽2,402,524,910

The Bank became listed in the Philippine Stock Exchange (PSE) on October 10, 1994. Subsequently, the SEC approved the increase in the capital stock of the Bank. The summarized information on the Bank's registration of securities under the Securities Regulation Code follows:

Date of SEC Approval	Type	Authorized Shares	Par Value
August 16, 1995	Common	300,000,000	₽10
October 8, 1997	Common	425,000,000	₽10

As of December 31, 2018 and 2017, the total number of stockholders is 1,465 and 1,483, respectively.



<sup>\*\*</sup> Other liabilities under nonfinancial liabilities comprise advance rentals on bank premises, sundry credits, SSS, Medicare, ECP & HDMF premium payable, net retirement liability, and miscellaneous liabilities.

### Dividends Paid and Proposed

Details of the Bank's dividend distributions as approved by the Bank's BOD and the BSP follow:

	Cash	Dividends		
Date of declaration	Per share	Total amount	Record date	Payment date
January 19, 2016	₽0.75	₱180,189,368	February 1, 2016	February 19, 2016
April 26, 2016	0.75	180,189,368	May 11, 2016	May 26, 2016
July 22, 2016	0.75	180,189,368	August 8, 2016	August 22, 2016
October 21, 2016	0.75	180,189,368	November 9, 2016	November 21, 2016
January 24, 2017	0.75	180,189,368	February 10, 2017	February 24, 2017
April 24, 2017	0.75	180,189,368	May 10, 2017	May 24, 2017
July 27, 2017	0.75	180,189,368	August 11, 2017	August 29, 2017
October 26, 2017	0.75	180,189,368	November 14, 2017	November 24, 2017
January 18, 2018	0.75	180,189,368	February 02, 2018	February 19, 2018
April 23, 2018	0.75	180,189,368	May 09, 2018	May 23, 2018
July 20, 2018	0.75	180,189,368	August 06, 2018	August 20, 2018
October 15, 2018	0.75	180,189,368	October 30, 2018	November 14, 2018

On October 9, 2015, the BSP issued Circular No. 888, *Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments*, which liberalized said rules in the sense that prior BSP verification and approval is no longer required except for banks with major supervisory concerns. However, banks are bound to comply with the provisions of Section X136 of the Manual of Regulations for Banks (MORB) and its subsections, including the submission of documentary requirements under Subsection X136.4 of the MORB. Otherwise, banks, subsequently found to have violated the provisions on dividend declaration or have falsely certified/submitted misleading statements shall be reverted to the prior BSP verification wherein the bank can only make an announcement or communication on the declaration of the dividends or payment of dividends thereon upon receipt of BSP advice thereof. The Bank is compliant with the said circular.

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

In compliance with BSP regulations, 10.00% of the Bank's profit from trust business is appropriated to surplus reserves. This annual appropriation is required until the surplus reserves for trust business equals 20.00% of the Bank's authorized capital stock.

A portion of the surplus corresponding to the accumulated net earnings of a joint venture is not available for dividend declaration (Note 10) until receipt of cash dividends from the investee.

#### Capital Management

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements, as mandated by the BSP, and that the Bank maintains healthy capital ratios in order to support its business and maximize returns for its shareholders. The Bank considers its paid in capital and surplus as its capital.

The Bank manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payments to shareholders or issue capital securities. The major activities in this area include the following:

• The Bank issued additional common shares for its qualified stockholders in 2008 and 2006 through stock rights offerings that raised ₱2.0 billion and ₱750.0 million in capital, respectively.



• On October 21, 2016, the Bank's BOD approved the Bank's updated Dividend Policy which provides, among others, the declaration and payment of cash dividends at a rate of ₱0.75 per share on a quarterly basis unless approved by a majority vote of the BOD at a different rate or otherwise restricted/prohibited from declaring/paying dividends.

### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory capital) as reported to the BSP. This is determined on the basis of regulatory accounting policies which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis and consolidated basis. Qualifying capital and risk-weighted assets are computed based on BSP regulations.

Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by holdout on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the Monetary Board of the BSP.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which states the implementing guidelines on the revised risk-based capital adequacy framework, particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The Circular took effect on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and these ratios shall be maintained at all times.

The CAR of the Bank as of December 31, as reported to the BSP, based on BSP Circular No. 781 and BSP Circular No. 538, respectively, are shown in the table below (amounts in millions).

	2018	2017
Tier 1 capital	₽22,132	₽20,898
Tier 2 capital	4,323	4,346
Gross qualifying capital	26,455	25,244
Less required deductions	3,444	3,583
Total qualifying capital	23,011	21,661
Risk weighted assets	₽165,836	₽156,140
Tier 1 capital adequacy ratio	11.27%	11.09%
Capital adequacy ratio	13.88%	13.87%

Regulatory qualifying capital consists of Tier 1 (going concern) capital, which comprises capital stock, surplus, surplus reserves, net unrealized gains on AFS securities, cumulative foreign currency translation and remeasurements of net defined benefit asset. Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP. The other component of regulatory capital is Tier 2 (gone-concern) capital, which is comprised of the Bank's general loan loss provision and unsecured subordinated debt (refer to Note 17). Certain items are deducted from the regulatory Gross Qualifying Capital, such as but not limited to, outstanding unsecured credit accommodations, both direct and indirect, to DOSRI, and unsecured loans, other credit accommodations, and guarantees



granted to subsidiaries and affiliates (net of specific provisions), deferred tax assets, goodwill, other intangible assets and significant minority investments in a joint venture.

Risk-weighted assets are determined by assigning defined risk weights to amounts of on-balance sheet exposures and to the credit equivalent amounts of off-balance sheet exposures.

As of December 31, 2018 and 2017, the Bank has complied with the requirements of BSP Circular No. 781 and BSP Circular No. 538.

On October 29, 2014, the BSP issued Circular No. 856 which covers the implementing guidelines on the framework for dealing with domestic systemically important banks (DSIBs) in accordance with the Basel III standards. Banks identified as DSIBs shall be required to have higher loss absorbency, on top of the minimum CET1 capital and capital conservation buffer. Compliance with this requirement was phased-in starting January 1, 2017, with full compliance on January 1, 2019.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under BSP Circular No. 538. In compliance with this new circular, the Metrobank Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget, as well as regulatory directives. The Bank follows the Group's ICAAP framework and submits the result of its assessment to the Parent Company. Per BSP Circular No. 869, effective January 31, 2015, submission of an ICAAP document is required by BSP every March 31 of each year. The Bank has complied with this requirement.

The Bank has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

#### Leverage Ratio

On June 9, 2015, the BSP issued Circular No. 881 covering the implementing guidelines on the Basel III Leverage Ratio Framework which is designed to act as a supplementary measure to the risk-based capital requirements and shall not be less than 5.0 percent. The monitoring period has been set every quarter starting December 31, 2014 and extended until June 30, 2018 under BSP Circular No. 990 issued on January 22, 2018. Effective July 1, 2018, the monitoring of the leverage ratio was implemented as a Pillar I minimum requirement.

### Liquidity Coverage Ratio

On March 10, 2016 and February 8, 2018, the BSP issued Circular Nos. 905 and 996, respectively, which include guidelines on liquidity coverage ratio (LCR), and LCR disclosure standards that are consistent with the Basel III framework. The LCR is the ratio of high-quality liquid assets (HQLAs) to total net cash outflows. To promote the short-term resilience of the liquidity risk profile of the Bank, it shall maintain an adequate stock of unencumbered high-quality liquid assets (HQLAs) that consists of cash or assets that can be converted into cash at little or no loss of value in private markets, to meet its liquidity needs under stressed conditions. The stock of liquid assets should enable the Bank to withstand significant liquidity shocks for at least thirty (30) calendar days, which would give time for corrective actions to be taken by the Bank's management and/or the Bangko Sentral.



### Net Stable Funding Ratio

On June 6, 2018, the BSP issued Circular No. 1007, Implementing Guidelines on the adoption of the Basel III Framework on Liquidity Standards - Net Stable Funding Ratio (NSFR). The NSFR limits overreliance on short-term wholesale funding and promotes enhanced assessment of funding risk across all on and off balance sheet accounts. The NSFR complements the LCR, which promotes short term resilience of the Bank's liquidity profile. The covered bank shall maintain an NSFR of at least 100.0 percent at all times. Compliance with this requirement was phased-in effective July 1, 2018, with full implementation of the minimum NSFR on January 1, 2019.

### Basel III Countercyclical Capital Buffer

On December 6, 2018, the BSP issued Circular No. 1024 covering the Philippine Adoption of the Basel III Countercyclical Capital Buffer (CCyB) which imposed the following capital buffers:

- Capital Conservation buffer (CCB) of two and a half percent (2.5%); and
- Countercyclical capital buffer (CCyB) of zero percent (0%) subject to upward adjustment to a rate determined by the Monetary Board of the BSP when systemic conditions warrant but not to exceed two and a half percent (2.5%). Any increase in the CCyB rate shall be effective 12 months after its announcements. Decreases shall be effective immediately.

The prescribed ratios shall be maintained at all times.

### Financial Performance

The following basic ratios measure the financial performance of the Bank:

	2018	2017	2016
Return on average equity	11.38%	12.51%	12.50%
Return on average assets	1.15%	1.26%	1.34%
Net interest margin on average			
earning assets	5.79%	6.10%	6.17%
Liquidity ratio	23.47%	20.70%	23.46%
Debt-to-equity ratio	8.75:1	8.97:1	8.82:1
Asset-to-equity ratio	9.75:1	9.97:1	9.82:1
Interest rate coverage ratio	1.59:1	1.84:1	1.94:1

#### 22. Net Service Fees and Commission Income

This account consists of:

	2018	2017	2016
Service Fees and Commission Income			
Credit-related fees and commissions	₽1,147,242,321	₱1,002,687,070	₽731,435,587
Deposit-related and other fees received			
(Note 29)	542,791,633	441,197,668	473,979,270
Trust fees	31,711,469	26,317,702	20,600,300
	1,721,745,423	1,470,202,440	1,226,015,157
Service Fees and Commission Expense			
Commissions	89,813,087	83,211,656	83,156,492
Brokerage	6,294,577	11,216,635	6,511,459
	96,107,664	94,428,291	89,667,951
Net Service Fees and Commission			
Income	₽1,625,637,759	₽1,375,774,149	₽1,136,347,206



#### 23. Miscellaneous Income

This account consists of:

	2018	2017	2016
Recovery of charged-off assets	₽309,707,677	₱325,476,107	₱296,241,762
Insurance commission income	156,867,388	113,868,238	63,948,168
Rental income (Notes 12, 25 and 29)	50,548,338	50,137,646	55,505,274
Others (Note 29)	107,176,032	18,028,368	10,452,674
	₽624,299,435	₱507,510,359	₽426,147,878

Rental income arises from the lease of properties and safety deposit boxes of the Bank.

Others include income from renewal fees, checkbook charges, dividend income, breakfunding cost and other miscellaneous income.

#### 24. Retirement Benefits

The Bank has a funded, noncontributory defined benefit plan covering substantially all of its employees. The benefits are based on years of service and final compensation.

The plan administered by the Retirement Committee is composed of five (5) members appointed by the BOD of the Bank. The Retirement Committee have all the powers necessary or useful in the discharge of its duties of administration including, but not limited to determining the rights of Members under the Plan. The Retirement Committee may adopt such rules and regulations as it deems necessary and desirable, including those governing the establishment of procedures, the use of necessary forms, and the setting up of minimum periods where notice is required. The Retirement Committee may seek advice of counsel, and may appoint an independent accountant to audit the Plan and actuary to value the plan periodically, whose professional fees and expenses may be charged to the Fund.

Under the existing regulatory framework, Republic Act No. 7641, *Retirement Pay Law*, requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The date of the latest actuarial valuation is December 31, 2018.

The amounts of pension expense included in 'Compensation and fringe benefits' in the statements of income follow:

	2018	2017
Current service cost	₽225,888,075	₱217,415,312
Net interest cost	17,710,397	30,210,252
	₽243,598,472	₽247,625,564



The net retirement liability shown under 'Other liabilities' recognized in the Bank's statements of condition follows (in thousands):

							2018					
							Remeasuremen	its in other compre	hensive income			
						Return on						
						plan assets	Actuarial	Actuarial	Actuarial			
						(excluding	changes	changes arising	changes arising			
			Net benefit cost			amount	arising from	from changes	from changes			
	January 1,	Current	Net		Benefits	included in	experience	in demographic	in financial		Contribution	December 31,
	2018	service cost	Interest	Subtotal	paid	net interest)	adjustments	assumptions	assumptions	Subtotal	by employer	2018
Present value of defined benefit obligation	₽2,415,551	₽225,888	₽130,937	₽356,825	(₱171,324)	₽-	(₽24,119)	₽-	(₱124,474)	(¥148,593)	₽-	₽2,452,459
Fair value of plan assets	(1,899,698)	_	(113,227)	(113,227)	171,324	41,763	_	_	_	41,763	(539,962)	(2,339,800)
Net defined benefit liability	₽515,853	₽225,888	₽17,710	₽243,598	₽-	₽41,763	(₽24,119)	₽-	(₽124,474)	(¥106,830)	(539,962)	₽112,659

	2017											
					_		Remeasuremen	nts in other compreh	ensive income			
						Return on						
						plan assets	Actuarial	Actuarial	Actuarial			
						(excluding	changes	changes arising	changes arising			
	_		Net benefit cost			amount	arising from	from changes	from changes			
	January 1,	Current	Net		Benefits	included in	experience	in demographic	in financial		Contribution	December 31,
	2017	service cost	Interest	Subtotal	paid	net interest)	adjustments	assumptions	assumptions	Subtotal	by employer	2017
Present value of defined benefit obligation	₽2,222,652	₽217,415	₽114,127	₽331,542	(₱88,676)	₽-	₽87,389	(₱48,863)	(₱88,493)	( <del>P</del> 49,967)	₽-	₱2,415,551
Fair value of plan assets	(1,473,808)	-	(83,917)	(83,917)	88,676	55,241	_	_	_	55,240	(485,889)	(1,899,698)
Net defined benefit liability	₽748,844	₽217,415	₽30,210	₽247,625	₽-	₽55,241	₽87,389	(₱48,863)	(₱88,493)	₽5,273	(₱485,889)	₽515,853

The maximum economic benefit available is a combination of expected refunds from the plan and reductions in future contributions.

The Bank expects to contribute ₱425.8 million to its noncontributory defined benefit plan in 2019.



The fair values of plan assets by each class as at the statements of condition date are as follows:

	2018	2017
Investment in other debt securities	₽1,379,868,233	<b>₽</b> 1,240,305,685
Cash and cash equivalents		
Special deposit account	859,638,302	554,889,479
Unit Investment Trust Fund (UITF)	50,585,860	66,781,376
Investment in equity securities	37,503,773	26,368,915
Other assets	18,679,990	12,961,335
	2,346,276,158	1,901,306,790
Expected withdrawals	4,470,674	_
Other liabilities	2,004,942	1,608,492
	6,475,616	1,608,492
	₽2,339,800,542	₽1,899,698,298

The person exercising voting right for the foregoing equity instruments is currently a senior officer of the Bank.

The principal actuarial assumptions used in determining retirement liability as of December 31, 2018 and 2017 are shown below:

	2018	2017
Discount rate	7.33%	5.73%
Turnover rate	5.00%	5.00%
Future salary increases	6.00%	5.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

_	December	31, 2018	December 31, 2017		
	Possible	Increase	Possible	Increase	
	<b>Fluctuations</b>	(decrease)	Fluctuations	(decrease)	
Discount rate	+1.00%	( <del>P</del> 212,902,648)	+1.00%	( <del>P</del> 193,153,254)	
	-1.00%	246,261,251	-1.00%	223,084,719	
Turnover rate	+1.00% -1.00%	(4,634,269) 4,868,884	+1.00% -1.00%	(10,645,594) 10,953,731	
Future salary increase rate	+1.00% -1.00%	264,768,869 (232,248,283)	+1.00% -1.00%	238,335,111 (209,707,814)	

The Retirement Committee ensures that there will be sufficient assets to pay pension benefits as they fall due and maintains the plan on an actuarially sound basis considering the benefits to members.



Shown below is the maturity analysis of the undiscounted benefit payments:

	2018	2017
Less than one year	₽130,213,096	₱260,863,815
One to less than five years	788,373,808	728,232,134
Five to less than 10 years	1,698,994,154	1,673,064,174
10 to less than 15 years	2,395,814,240	1,991,238,250
15 to less than 20 years	3,546,955,267	2,001,828,082
20 years and above	5,280,083,077	4,280,297,426

The average duration of the expected benefit payments at the statement of condition date is 16.69 years.

#### 25. Leases

The Bank leases the premises occupied by its branches for periods ranging from 1 to 20 years renewable under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 10.00%. Rentals charged against profit or loss under these lease contracts amounting to ₱579.9 million, ₱579.9 million and ₱559.9 million in 2018, 2017 and 2016, respectively, are shown under 'Occupancy and equipment-related costs' in the statements of income (Note 29).

Future minimum rentals payable under non-cancelable operating leases are as follows:

	2018	2017
Within one year	₽353,722,853	₽361,756,475
After one year but not more than five years	984,118,502	1,078,413,962
More than five years	348,364,200	461,169,886
	₽1,686,205,555	₱1,901,340,323

The Bank has also entered into commercial property leases on its surplus office space. These non-cancelable leases have remaining non-cancelable lease terms between 1 and 5 years. As of December 31, 2018 and 2017, there is no contingent rental income. Rental income of the Bank related to these property leases amounting to ₱49.9 million, ₱48.7 million, and ₱53.8 million in 2018, 2017 and 2016, respectively are shown under 'Miscellaneous income' in the statements of income (Notes 12 and 23).

Future minimum rentals receivable under non-cancelable operating leases are as follows:

	2018	2017
Within one year	₽32,955,174	₽54,489,372
After one year but not more than five years	35,863,669	64,053,882
	₽68,818,843	₱118,543,254



# 26. Miscellaneous Expenses

This account consists of:

	2018	2017	2016
Insurance (Note 29)	₽595,158,658	₽646,175,766	₽531,430,943
Litigation	297,754,941	311,326,367	231,158,922
Information technology (Note 29)	297,643,153	300,919,189	342,296,763
Fines, penalties and other charges	234,341,527	193,083,359	18,411,698
Communications	179,193,852	171,980,030	154,193,467
Repairs and maintenance (Note 12)	135,470,468	145,685,402	139,952,788
Transportation and traveling	95,921,603	108,019,662	115,592,190
Supervision and examination fees	70,287,368	59,666,717	49,247,092
Advertising	69,805,497	134,701,913	102,412,588
Stationery and supplies	65,109,689	61,923,426	58,283,090
Management and professional fees	23,735,142	29,477,993	23,062,585
Banking activities expenses	12,549,672	9,032,636	8,004,469
Training and seminars	12,134,080	19,158,180	18,007,677
Donations and charitable			
contributions	10,490,700	11,391,445	10,920,000
Rewards and incentives	7,167,172	6,595,774	3,181,297
Meeting allowance	6,325,640	6,731,295	4,074,588
Membership fees and dues	5,671,411	3,508,422	5,816,084
Entertainment, amusement and			
recreation (EAR) (Note 27)	2,504,229	3,492,739	3,407,845
Others	19,632,920	28,463,191	57,022,178
	₽2,140,897,722	₽2,251,333,506	₽1,876,476,264

Insurance expense includes premiums paid to the Philippine Deposit Insurance Corporation (PDIC) amounting to ₱398.4 million, ₱368.2 million, and ₱289.5 million in 2018, 2017 and 2016, respectively.

Other expenses include sponsorship expenses, home free loan expenses, appraisal fees and notarial fees. It also includes payments to union members amounting to ₱10.7 million, ₱10.8 million and ₱10.6 million in 2018, 2017 and 2016, respectively, for the successful completion of the collective bargaining agreement.

## 27. Income and Other Taxes

Under Philippine tax laws, the Bank is subject to percentage and other taxes (presented as 'Taxes and licenses' in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp tax (DST).

Income taxes include corporate income tax, further discussed below, and final taxes paid at the rate of 20.00%, which is a final withholding tax on gross interest income from government securities and other deposit substitutes.

The NIRC of 1997 also provides for rules on the imposition of a 2.00% MCIT on the gross income as of the end of the taxable year beginning on the fourth taxable year immediately following the taxable year in which the company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three (3) immediately succeeding taxable years.



Starting July 1, 2008, the Optional Standard Deduction (OSD) equivalent to 40.00% of gross income may be claimed as an alternative deduction in computing for the RCIT. The Bank elected to claim itemized expense deductions instead of the OSD in computing for the RCIT in 2018 and 2017.

On March 15, 2011, the BIR issued RR No. 4-2011 which prescribes the attribution and allocation of expenses between FCDUs/EFCDUs or offshore banking units (OBU) and RBU, and further allocation within RBU based on different income earning activities. Pursuant to the regulations, the Bank made an allocation of its expenses in calculating income taxes due for RBU and FCDU.

Current tax regulations also provide for the ceiling on the amount of EAR expense that can be claimed as a deduction against taxable income. Under the regulations, EAR expense allowed as a deductible expense for a service company is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and OBUs is taxed at 15.00% in 2018 and 7.50% in 2017.

Under current tax regulations, the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks, including branches of foreign banks, is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for income tax consists of:

	2018	2017	2016
Current:			_
Final tax	<b>₽</b> 260,261,959	₱259,181,580	₽148,514,787
RCIT	121,107,822	134,901,056	147,364,626
	381,369,781	394,082,636	295,879,413
Deferred	(71,774,541)	(127,021,129)	(76,166,179)
	₽309,595,240	₽267,061,507	₱219,713,234

Net deferred tax assets consist of the following tax effects:

	2018	2017
Deferred tax assets on:		
Allowance for credit and impairment losses	₽1,367,526,527	₽1,414,817,274
Unamortized pension cost contribution	175,312,814	122,630,722
Difference between book base and tax base of		
investment property	131,401,357	104,430,509
Accrued rent	57,169,719	57,352,453
Net pension liability	33,797,705	154,755,897
	1,765,208,122	1,853,986,855
Deferred tax liabilities on:		_
Net unrealized gain on investment properties	(388,319,920)	(353,705,501)
Unrealized foreign exchange gains	(49,221,118)	(58,604,137)
Others	_	(12,349,848)
	(437,541,038)	(424,659,486)
	₽1,327,667,084	₽1,429,327,369



As of December 31, 2018 and 2017, the Bank did not recognize deferred tax assets on allowance for credit losses amounting to ₱23.9 million and ₱48.9 million, respectively. Income tax effect recognized in OCI amounted to (₱32.0) million, ₱1.6 million and ₱30.1 million in 2018, 2017 and 2016, respectively.

The reconciliation between the statutory income tax and effective income tax follows (in thousands):

	2018	2017	2016
Statutory income tax	₽891,522	₽876,444	₽801,167
Tax effect of:			
Tax-paid and tax-exempt			
income	(675,048)	(688,672)	(677,956)
Nondeductible expenses	364,875	365,298	336,301
FCDU income	(67,360)	(97,955)	(206,632)
Others	(204,394)	(188,053)	(33,167)
Effective income tax	₽309,595	₱267,062	₽219,713

### 28. Earnings Per Share

The following table presents information used to calculate basic EPS:

	2018	2017	2016
a. Net income	₽2,662,145,866	₱2,654,419,128	₱2,450,843,310
b. Weighted average number of			
common shares for basic			
earnings per share	240,252,491	240,252,491	240,252,491
c. Basic/Diluted EPS (a/b)	₽11.08	₽11.05	₽10.20

As of December 31, 2018, 2017 and 2016, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

## 29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Bank's related parties are as follows:

- Bank's Directors, Officers, Stockholders and their Related Interests (DOSRI) as defined per BSP's existing DOSRI rules and regulations;
- Close Family Members (i.e., 2nd degree relatives) of the Bank's Directors, Officers with rank of SVP and up and Individual Substantial Stockholders;
- Bank's Subsidiaries and Affiliates as defined per BSP's existing rules and regulations on lending to subsidiaries and affiliates;
- Any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;
- Subsidiaries, Affiliates and Special Purpose Entities (SPEs) of any party that the Bank exerts direct or indirect control over or that exerts direct or indirect control over the Bank;



- Corresponding Persons in Affiliated Companies as defined in the Bank's Related Party Transaction (RPT) Policy; and
- Any natural person or juridical entity whose interest may pose potential conflict with the Bank's interest.

The Bank has several business relationships with related parties. The terms of the transactions with such parties are listed below on substantially the same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties, and are usually settled in cash. These transactions also did not involve more than the nominal risk of collectability or present other unfavorable conditions.

### **Transactions with the Retirement Plan**

On December 20, 2012, the SEC issued Memorandum Circular No. 12 providing for guidelines on the disclosure of transactions with retirement benefit funds. Under said circular, a reporting entity shall disclose information about any transaction with a related party (retirement fund, in this case) and outstanding balances necessary for an understanding of the potential effect of the relationship on the financial statements.

Under PFRS, certain post-employment benefit plans are considered as related parties. The Bank has business relationships with its retirement plan pursuant to which it provides trust and management services to the said plan. The retirement plan of the employees of the Bank is being managed and maintained by the Trust Division of the Bank. The total fair value of the retirement fund as of December 31, 2018 and 2017 amounted to ₱2.3 billion and ₱1.9 billion, respectively. The details of the assets of the fund as of December 31, 2018 and 2017 are disclosed in Note 24.

The following table shows the amount of outstanding balances of related party transactions of the Bank and SMFC with the retirement plan of the employees of the Bank as of December 31, 2018 and 2017:

		2018	}
		Elements of Ti	ransaction
Related Party	Nature of Transaction	Statement of Condition	Statement of Income
Philippine Savings Bank	Savings Deposit	₽10,286	
	Investment in Money Market Fund*	50,122,781	
	Income from UITF		₽900,961
	Interest income		7,816
First Metro ETF	Equity investment	25,019,522	
*Includes fair value gains of #	€0.5 million		
		2017	•
		Elements of Tr	ransaction
Related Party	Nature of Transaction	Statement of Condition	Statement of Income
Philippine Savings Bank	Savings Deposit	₽684	
	Investment in Money Market Fund*	66,781,376	
	Loss on sale of equity securities		<b>₽</b> 10,040,000
	Income from UITF		880,008
	Interest income		7,867
First Metro ETF	Equity investment	9,349,047	
*Includes fair value gains of #	20.2 million		

Transactions relating to the Bank's retirement plan are approved by its Retirement Committee. The voting right over the investments in the Bank's capital stocks is exercised by a member of the Retirement Committee as approved by all members of the Retirement Committee, whom are senior officers of the Bank.



### Remunerations of Directors and Other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24, *Related Party Disclosures*.

Total remunerations of key management personnel (covering assistant vice presidents and up) included under 'Compensation and fringe benefits' in the statements of income are as follows:

	2018	2017
Short-term employee benefits	<b>₽</b> 281,675,167	₱253,953,306
Post-employment pension benefits	40,976,332	7,858,066
	₽322,651,499	₱261,811,372

Short-term employee benefits include salaries and other non-monetary benefits.

Remunerations given to directors, as approved by the Board Remuneration Committee, amounted to ₱19.3 million, ₱19.3 million, and ₱16.7 million in 2018, 2017 and 2016, respectively.

The Bank also provides banking services to directors and other key management personnel and persons connected to them.

### **Other Related Party Transactions**

Other related party transactions of the Bank by category of related party are presented below. The following tables show the amount and outstanding balances included in the financial statements (in thousands):

			December 31, 2018
	Amount/	Outstanding	
Category	Volume	Balance	Nature, Terms and Conditions
Significant Investor			
Due from other banks	₽203,044	₽1,115,789	Peso-denominated lending with 2.50% fixed interest rates and maturities ranging from 360 days
Interbank loans receivable		_	Peso-denominated lending with 3.13% to 4.75% fixed
Placements	66,800,000	_	interest rates and maturities ranging from 1 to 3 days
Maturities	(66,800,000)	_	
Investment securities at amortized cost	66,496	66,496	Pledged for security of payroll account with MBTC.
Accounts receivable	(12,919)	4,732	Outstanding ATM service fees, rental and utility receivables, non-interest bearing; no impairment
Miscellaneous assets	_	781	Security deposits on lease contracts
Miscellaneous liabilities	_	6,242	Advance payments of security deposits
Bills Payable		_	Peso-denominated borrowing with fixed interest rate of
Deposits/placements	400,000,000	_	3.00% with 1 day maturity.
Withdrawals/maturities	(400,000,000)	_	
Accrued other expense payable	(3,403)	34,329	Outstanding information technology expense payable, charges on current and savings accounts processing
Interest income	11,012	_	Income on deposits and interbank loans receivables
Rental income	20,140	_	Income from leasing agreements with various lease terms ranging from 2 to 5 years
Miscellaneous income	16,368	_	Income received from ATM service fees, rental and utilities
Information technology expense	(150,406)	_	Payment of information technology expenses
Trading and security loss	(11,934)	_	Loss from securities transactions
Interest expense	33	_	Interest expense on bills payable
Securities transactions			
Outright purchases	4,115,480	_	Outright purchase of FVTPL, AFS and HTM investments
Outright sales	(1,274,420)	_	Outright sale of FVTPL and AFS investments
(Forward)			



December 31, 2018

	December 31, 2018					
	Amount/	Outstanding				
Category	Volume	Balance	Nature, Terms and Conditions			
Joint Venture						
Investment in a joint venture	₽_	₽691,426	Capital investment in SMFC			
Share in net income of a joint venture	82,377	_	30% share in net income of SMFC			
Share in unrealized gain on	1,886	1,886	30% share in remeasurement of SMFC retirement liability			
remeasurement of retirement			taken up in OCI			
liability			•			
Accounts receivable	(247)	1,733	Outstanding rental and utility receivables, non-interest bearing			
Deposit liabilities	1,618	14,939				
1	,	,	fixed rates of 1.25%			
Miscellaneous liabilities	_	4,630	Payment of security deposits			
Rental income	13,900	_	3 1			
Interest expense	198	_	Interest on deposit liabilities with 1.25% annual fixed rate			
Other Related Parties						
Interbank loans receivable		_	Peso-denominated lending which earn 2.50% to 3.25%			
Placements	189,042,000	_	fixed daily interest rate with maturity terms from 1 to 5			
Maturities	(189,542,000)	_	days			
Receivable from customers	(10),512,000)	1,002,125	Loans granted bear interest of ranging 7.05% to 8.75% with			
Placements	998,406		1 to 10 years term.			
Maturities	6,522		1 00 10 9 4 10 10 11111.			
Miscellaneous assets	43	1,433	Three months advance security deposits			
Accounts receivable	192	2,662	Outstanding ATM service fees, rental and utility			
11000unus 10001vuoto	-/-	-,00-	receivables, non-interest bearing			
Prepaid expense	917	14,568	,			
Deposit liabilities	(690,572)	922,115	Demand, savings and short-term peso and foreign currency time deposits with fixed rates ranging from 0.00% to 2.00%			
Accounts payable	1,195	3,812	Various personal and car insurance payable			
Miscellaneous liabilities	361	3,530	Advance payment of security deposits from various tenants			
Interest income	60,746	_	Income on receivables from customers and interbank loans receivables			
Trading and securities loss	16	_	Loss from securities transactions			
Rental income	14,388	_	Income from leasing agreements with various lease terms			
Bank commission	3,388	_	Commission income on ATM service fees			
Miscellaneous income	18,353	-	Service income from referral fees on approved credit card issuances and bank insurance with rates ranging from 2.00% to 10.00%			
Insurance expense	42,458	_	Payment of insurance premium			
Interest expense	13,139	_	Interest on deposit liabilities and bills payable			
Rent expense	3,263	_	Payment of rent expense to various lessors			
Securities transactions			-			
Outright purchases	100,000	_	Outright purchase of FVTPL and AFS investments			
Outright sales	(50,000)	_	Outright sale of FVTPL and AFS investments			
Key Personnel						
Receivables from customers	_	13,130	Unsecured, no impairment, with annual fixed interest			
Placements	3,761	-	rates of 6.00% and maturities ranging from 2 to 10 years			
Maturities	(3,700)	-				
Interest income	1,065	-	Interest income from loans			



December	31	2017
December	21.	. 401/

			December 31, 2017
	Amount/	Outstanding	
Category	Volume	Balance	Nature, Terms and Conditions
Significant Investor			
Interbank loans receivable		₽–	Peso-denominated lending with 2.50% fixed interest rates
Placements	₽19,970,000	_	and maturities ranging from 1 to 3 days
Maturities	(19,970,000)	_	
Due from other banks	(540,032)	912,745	Peso-denominated lending with 2.50% fixed interest rates and maturities ranging from 360 days
AFS investments	50,188	50,188	Pledged for security of payroll account with MBTC
Accounts receivable	10,802	17,651	Outstanding ATM service fees, rental and utility receivables, non-interest bearing; no impairment
Miscellaneous assets	_	781	Security deposits on lease contracts
Bills payable		_	Peso-denominated borrowing with fixed interest rate of
Deposits/placements	1,285,000	_	2.50% and maturities ranging from 1 to 3 days
Withdrawals/maturities	1,285,000	_	
Miscellaneous liabilities	_	6,242	
Accrued other expense payable	_	37,732	Outstanding information technology expense payable, charges on current and savings accounts processing
Interest income	2,494	_	Income on deposits and interbank loans receivables
Rental income	18,384	_	Income from leasing agreements with various lease terms ranging from 2 to 5 years
Miscellaneous income	7,502	_	Income received from ATM service fees, rental and utilities
Information technology expense	95,662	_	Payment of information technology expenses
Trading and security loss	(3,898)	_	Loss from securities transactions
Interest expense	256	_	Interest expense on bills payable
Securities transactions			
Outright purchases	8,493,345	_	Outright purchase of FVPL, AFS and HTM investments
Outright sales	(4,920,695)	-	Outright sale of FVPL and AFS investments
Joint Venture			
Investment in a joint venture	_	607,163	Capital investment in SMFC after sale of 10% ownership to GT Capital Inc.
Share in net income of a joint venture	71,837	_	40.00% (January to July) and 30% (August to December) share in net income of SMFC
Share in unrealized gain on remeasurement of retirement	162	162	30% share in SMFC retirement liability remeasurement taken up in OCI
liability	1.166	1 000	
Accounts receivable	1,466	1,980	Outstanding rental and utility receivables, non-interest bearing
Deposit liabilities	934	13,321	Demand and short-term peso time deposits with annual fixed rates of 1.25%
Miscellaneous liabilities	(2,975)	_	
Rental income	11,619	_	8.8
Interest expense	75	_	Interest on deposit liabilities
Other Related Parties			
Interbank loans receivable	_	500,000	Peso-denominated lending which earn 2.50% fixed daily
Placements	59,900,000	_	interest rate with maturity terms from 1 to 5 days.
Maturities	(59,400,000)	<del></del>	
Receivable from customers		10,241	Loans granted bear interest ranging from 6.00% to
Placements	3,723	_	10.50% with maturities ranging from 1 to 5 years;
Maturities	(2,817)	1 200	Secured - ₱10,241
Miscellaneous assets	-	1,390	Three months advance security deposits
Accounts receivable	16	2,470	Outstanding ATM service fees, rental and utility
D 11		4 125	receivables, non-interest bearing
Prepaid expense Deposit liabilities	5,073,694	4,125 1,612,687	Payment for various policy renewals  Demand, savings and short-term peso and foreign currency time deposits with fixed rates ranging from 0.00% to
P.11			2.00%
Bills payable	4 = = 0 0 0 0 0		Peso-denominated borrowing with fixed interest rate of
Deposits/placements	4,750,000	_	2.50% and maturities ranging from 1 to 4 days
Withdrawals/maturities	4,750,000	-	77
Accounts payable	_	2,617	
Miscellaneous liabilities Interest income	3,445	3,169	Advance payment of security deposits from various tenants Income on receivables from customers and interbank loans
	,		receivables
(Forward)			



December 31, 2017

	Amount/	Outstanding	
Category	Volume	Balance	Nature, Terms and Conditions
Trading and securities loss	₽2,836	₽–	Loss from securities transactions
Rental income	13,690	_	Income from leasing agreements with various lease terms
Bank commission	1,396	_	Commission income on ATM service fees
Miscellaneous income	13,107	-	Service income from referral fees on approved credit card issuances and bank insurance with rates ranging from 2.00% to 10.00%
Insurance expense	79,790	_	Payment of insurance premium
Rent expense	1,025	_	Payment of rent expense to various lessors
Securities transactions			
Outright purchases	2,065,340	_	Outright purchase of FVPL and AFS investments
Outright sales	(1,000,000)	_	Outright sale of FVPL and AFS investments
Key Personnel			
Receivables from customers			Unsecured, no impairment, with annual fixed interest
Placements	2,815	_	rates of 6.00% and maturities ranging from 2 to 10 years
Maturities	(3,554)	-	
Interest income	973	_	Interest income from loans

#### Regulatory Reporting

As required under existing BSP rules and regulations, the Bank discloses loans and other credit accommodations granted to its Directors, Officers, Stockholders and Related Interests (DOSRI). These loans and other credit accommodations were made substantially on the same terms as with other individuals and businesses of comparable risks and were subject of prior Board approval and entailing BSP reportorial requirements.

Existing banking regulations also limit the total amount of credit exposure to each of the Bank's DOSRIs, at least 70.00% of which must be secured, to the total of their respective deposits and book value of their respective unencumbered deposits and, if any, book value of their respective paid-in capital contribution in the Bank. In the aggregate, the Bank's total credit exposure to all its DOSRIs should not exceed its net worth or 15.00% of its total loan portfolio, whichever is lower, with any unsecured portion thereof not exceeding the lower between 30.00% of the aggregate limit or of the total actual exposure. However, loans and other credit accommodations to DOSRIs that are secured by assets considered by the BSP as non-risk are exempt from these ceilings. As of December 31, 2018 and 2017, the Bank's credit exposures to DOSRI are within the said regulatory limits.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2018 and 2017:

	2018	2017
Total outstanding DOSRI accounts	₽1,376,123,192	₱1,201,916,069
Percent of DOSRI accounts granted under regulations existing prior to BSP Circular No. 423 to total loans	0.88%	0.82%
Percent of new DOSRI accounts granted under BSP		
Circular No. 423 to total loans	_	_
Percent of unsecured DOSRI accounts to total DOSRI		
accounts	16.39%	19.94%
Percent of past due DOSRI accounts to total		
DOSRI accounts	0.00%	0.00%
Percent of nonperforming DOSRI accounts to		
total DOSRI accounts	0.00%	0.00%



Total interest income from DOSRI loans amounted to ₱5.8 million in 2018 and 2017, and ₱26.6 million in 2016.

#### 30. Trust Operations

Securities and other resources held by the Bank in fiduciary or agency capacity for its customers are not included in the accompanying statements of condition since these are not assets of the Bank.

As of December 31, 2018 and 2017, the Bank deposited government securities with carrying value of ₱84.2 million and ₱64.5 million in compliance with trust regulations, respectively (Note 8).

In compliance with existing banking regulations, the Bank transferred from surplus to surplus reserve the amount of ₱0.5 million and ₱0.1 million which corresponds to 10.00% of the net income realized from the Bank's Trust Department in 2018 and 2017, respectively.

#### 31. Commitments and Contingent Liabilities

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are not reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

	2018	2017
Trust department accounts (Note 30)	₽6,400,841,134	₽5,596,171,367
Swap forward exchange - sold	2,602,710,000	2,653,256,032
Stand-by credit lines	70,500,000	81,664,196
Late deposits/payments received	9,521,669	5,625,757
Items held for safekeeping	296,024	1,298,438
Others	124,429	519,297

Also, several suits and claims, in behalf or against the Bank in relation to its banking operations and labor-related cases are pending before the courts and quasi-judicial bodies. The Bank and its legal counsel believe that any losses arising from suits and claims which are not specifically provided for will not have a material adverse effect on the financial statements.



#### 32. Notes to Statements of Cash flows

The following is a summary of principal non-cash activities that relate to the analysis of the statements of cash flows:

	2018	2017	2016
Additions to chattel mortgage in settlement of loans (Note 14) Fair value changes in financial assets at FVOCI / Change in	₽2,592,446,719	₱2,577,163,081	₱1,925,310,853
net unrealized gain/loss on AFS investments (Note 8) Additions to investment	(815,985,665)	381,641,780	(386,460,000)
properties in settlement of loans (Note 12) Cumulative translation	791,786,329	868,280,425	1,125,389,300
adjustment	(6,116)	(5,292,411)	(42,860,727)

The table below provides for the changes in liabilities arising from financing activities in 2018 and 2017 (in millions):

			<b>Total Liabilities</b>
	<b>Subordinated</b>		from Financing
	Notes	Bills Payable	Activities
January 1, 2018	₽2,979	₽1,492	₽4,471
Cash flows from availments	_	87,841	87,841
Cash flows from settlement	_	(86,365)	(86,365)
Foreign exchange movement	_	_	_
Others	3	1	4
December 31, 2018	₽2,982	₽2,969	₽5,951

			Total Liabilities
	Subordinated		from Financing
	Notes	Bills Payable	Activities
January 1, 2017	₽5,976	₽6,094	₽12,070
Cash flows from settlement	(3,000)	(4,602)	(7,602)
Foreign exchange movement	_	_	_
Others	3	_	3
December 31, 2017	₽2,979	₽1,492	₽4,471
Cash flows from settlement Foreign exchange movement Others	(3,000)	(4,602)	(7,602)

Others include amortization of subordinated notes.

As of December 31, 2018 and 2017, the Bank recognized an allowance for credit losses from 'Due from BSP', 'Due from other banks' and 'Interbank loans receivable and SPURA' as follows:

	2018	2017
Due from BSP	₽2,827,898	₽-
Due from other banks	2,300,673	_
Interbank loans receivable and SPURA	180,000	_
	₽5,308,571	₽_



#### 33. Offsetting of Financial Assets and Liabilities

PFRS 7 requires the Bank to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

#### Financial assets

		Decen	nber 31, 2018			
		Gross amounts	Net amount presented in	Effect of remain set-off (including off financial col do not meet PAS criter	g rights to set- llateral) that 3 32 offsetting ria	
Financial assets recognized at the end of reporting period by type	Gross carrying amounts (before offsetting) [a]	accordance with the offsetting criteria [b]	statement of condition [a-b] [c]	Financial instruments [d]	Fair value of financial collateral	Net exposure [c-d] [e]
Derivative Assets (Note 8) SPURA (Note 7)	₽1,620,584,984 1,892,000,000	₽1,610,511,852 -	₽10,073,132 1,892,000,000	₽2,895,073	₽- 1,883,224,805	₽7,178,059 8,775,195
		Decen	nber 31, 2017			
		Gross amounts offset in	Net amount presented in	Effect of remair set-off (including off financial co do not meet PAS criter	g rights to set- llateral) that 32 offsetting	
T	Gross carrying	accordance with	statement of	T	Fair value of	NT -
Financial assets recognized at the end of reporting period by type	amounts (before offsetting) [a]	the offsetting criteria [b]	condition [a-b] [c]	Financial instruments [d]	financial collateral	Net exposure [c-d] [e]
Derivative Assets (Note 8) SPURA (Note 7)	₱2,723,211,637 578,250,730	₽2,650,052,076	₽73,159,561 578,250,730	₽	₽- 577,931,536	₽73,159,561 319,194

#### Financial liabilities

		Decen	nber 31, 2018			
		Gross amounts	Net amount presented in	Effect of remaining rights of set-off (including rights to set- off financial collateral) that do not meet PAS 32 offsetting criteria		
Financial liabilities recognized at end of reporting period by type	Gross carrying amounts (before offsetting) [a]	accordance with the offsetting criteria [b]	statement of condition [a-b] [c]	Financial instruments [d]	Fair value of financial collateral	Net exposure [c-d] [e]
Derivative Liabilities (Note 8)	₽985,290,611	₽982,395,538	₽2,895,073	₽10,073,132	₽-	₽-

#### As of December 31, 2018, there was no SSURA.

		Dece	mber 31, 2017			
		Gross amounts offset in	Net amount	set-off (including off financial of do not meet PA	ining rights of ng rights to set- collateral) that AS 32 offsetting eria	
Financial liabilities recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	accordance with the offsetting criteria [b]	statement of condition [a-b] [c]	Financial instruments	Fair value of financial collateral	Net exposure [c-d] [e]
SSURA (Note 17)	₽1,492,418,518	₽-	₽1,492,418,518	₽-	₽1,760,946,220	₽286,527,702

<sup>\*</sup> Included in 'Bills Payable' in the Statement of Condition



#### 34. Subsequent Events

#### Stock Right Offering

On November 28, 2018, the Exchange approved the application of the Bank for the listing of additional 142,856,925 common shares to cover the Bank's 1:1.68177 stock rights offering at an offer price of \$\infty\$56.0 per share or additional capital of \$\infty\$8.0 billion.

As of January 15, 2019, the Bank has complied with all applicable listing requirements of the Exchange.

#### Cash Dividend Declaration

On January 17, 2019, the BOD of the Bank approved the declaration of a 7.50% regular cash dividend for the fourth quarter of 2018 for stockholders on record as of February 1, 2019 amounting to ₱287.3 million or ₱0.75 per share to be paid on February 18, 2019.

#### Exercise of Call Option on Unsecured Subordinated Notes

On February 15, 2019, the BOD of the Bank approved to exercise the option to call on the Bank's unsecured subordinated notes amounting to \$\mathbb{P}3.0\$ billion, issued on May 23, 2014, subject to approval by the BSP.

#### 35. Approval for the Release of the Financial Statements

The accompanying comparative financial statements were reviewed by the Audit Committee and approved by the BOD in its meeting on February 15, 2019.

### 36. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 to amend certain provisions of RR No. 21-2002. The regulations provide that starting 2010, the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Bank reported and/or paid the following types of taxes for the year:

#### Taxes and Licenses

For the taxable year ended December 31, 2018, taxes and licenses of the Bank consist of:

	₽1,627,741,446
Others	5,277
Fringe benefit tax	10,798,305
Local taxes	78,219,716
Gross receipts tax	754,385,142
Documentary stamps tax	₽784,333,006



<u>Withholding Taxes</u>
Details of total remittances of withholding taxes in 2018 are as follows:

Withholding taxes on compensation and benefits	<del>₽</del> 422,247,397
Final withholding taxes	795,322,035
Expanded withholding taxes	99,773,523
	₽1,317,342,955

The Bank has no ongoing tax assessment as of December 31, 2018.





SECURITIES AND EXCHANGE COMMISSION G/F Secretariat Building PICC Complex, Roxas Boulevard Pasay City, 1307

### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Philippine Savings Bank** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip, Gorres, Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

JOSE T. PARDÓ

Chairman of the Board

JOSE VICENTE L. ALDE

President

LEAH M. ZAMORA

Controller

Signed this 15 day of February 2019.

#### REPUBLIC OF THE PHILIPPINES CITY OF MAKATI )S.S.

1 8 FEB 2019
affiants exhibiting to me their SUBSCRIBED AND SWORN TO before me this passports as follow:

Name	Passport No.	Date of Issue	Place of Issue
Jose T. Pardo	XEXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	1X1X/X2X9X/X2XX1XXXX	Manila
Jose Vicente L. Alde	XXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	Manila
Leah M. Zamora	XXXXXXXXXX	XXXXXXXXXXXX	Manila

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NOVARY PUBLIC FOR MAKATI CITY APPOINTMENT NO. M-72 UNTIL DECEMBER 31, 2020 MCLE COMPLIANCE NO. VI-0014090, APRIL 14, 2022. IBP LIFETIME NO. 0186663, 01/03/2018 MAKATI CITY PTR NO. 7333054, 01/03/2019 MAKATI CITY 17TH FLR. PSBANK CENTER NO. 777 PASEO DE ROXAS COR. SEDENO ST. MAKATI CITY TEL NO. (02)511-8042 ROLL NO. 45164



### CERTIFICATE ON THE COMPILATION SERVICES FOR THE PREPARATION OF THE FINANCIAL STATEMENTS AND NOTES TO THE FINANCIAL STATEMENTS

I hereby certify that I am the Certified Public Accountant who performed the compilation services related to the preparation and presentation of financial information of an entity in accordance with an applicable financial reporting framework and reports as required by accounting and auditing standards for Philippine Savings Bank for the period ended December 31, 2018.

Savings Bank for the period ended December 31, 2018.	
In discharging this responsibility, I hereby declare that:	
✓ I am the Chief Accounting Officer of Philippine Savings Ba	ink.
l am the of and was contracted to	perform this service.
Furthermore, in my compilation services for preparation of Financial Statements, I was not assisted by or did not avail of which is the external auditor who rendered the audit opinion the Financial Statements.	of the services of SyCip Gorres Velayo & Co.
I hereby declare, under penalties of perjury and violation of I true and correct.	Republic Act No. 9298, that my statements are
Noel C. Ang Chief Accounting Officer CPA Certificate No. 98456 Valid Until: December 31, 2022 Tax Identification No. 202-585-734  Certificate of Accreditation in Commerce and Industry Practice Valid Until: December 31, 2020 Issued on March 10, 2017 at Manila City	
SUBSCRIBED AND SWORN to before me this No. 33-541-2120-5.	da
1	NOTARY PUBLIC FOR MAKATI CITY  POINTMENT NO. M-194 UNTIL DECEMBER 31, 2019  EP LIFETIME NO. 1041399. 06/06/2016 BATANGAS  PTR NO.7333 055 .01/03/2019 MAKATI CITY  UNIT 236 CITYLAND CONDOMINIUM VIII,  NO. 98 SEN. GIL PUYAT AVE., MAKATI CITY  TEL NO. (02)511-8042

ROLL NO. 66505



SyCle Corres Vetayo & Co 6700 Aysia Avenue 1226 Manati City Tel (632) 991 9302 Fax (632) 919 9873 ey com/pri RDA/PRIL Reg. No. 5001 October 4: 7015, valid unit August 24, 2021 SEC Accrediation for 0013 FR-5 (Group A). Wavember 5: 2016, salid unit Reventier 5: 2021

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Philippine Savings Bank PSBank Center 777 Passo de Roxas comer Sedeño Street Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Philippine Savings Bank (the Bank) as at December 31, 2018 and 2017 and for each of the three years in the period ended December 31, 2018, included in this Form 17-A, and have issued our report thereon dated February 15, 2019. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Bank's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68.1 and Securities and Exchange Commission Memorandism Circular No. 11, Series of 2008 and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Migdel U. Ballelos, Jr.

Partner
CPA Certificate No. 109950
SEC Accreditation No. 1566-A (Group A),
June 9, 2016, valid until June 9, 2019
Tax Identification No. 241-031-088
BIR Accreditation No. 08-001998-114-2019,
January 28, 2019, valid until January 27, 2022
PTR No. 7332525, January 3, 2019, Makati City

February 15, 2019

## PHILIPPINE SAVINGS BANK INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES December 31, 2018

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	• Financial assets at fair value through other comprehensive income
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# PHILIPPINE SAVINGS BANK RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION As of December 31, 2018

Unappropriated Retained Earnings, beginning, 12/31/2017		₽17,097,046,504
Effect of the adoption of PFRS 9  Adjusted Unappropriated Retained Earnings, 01/01/2018		353,911,722 17,450,958,226
Dei anno anno a line turnete		
Prior year adjustments  Less: Non-accrual/unrealized income net of tax		
	(102 200 750)	
Equity in net income of a joint venture	(103,280,750)	
Unrealized foreign exchange gains - net	(420,641,428)	
Unrealized gains on investment properties	(825,312,834)	
Recognized deferred tax assets	(1,335,360,830)	
Mark to market gains on FVTPL	(18,335,581)	
Other unrealized gains or adjustments to the		
retained earnings as a result of certain		
transactions accounted for under the PFRS	(52,981,190)	(2,755,912,613)
Unappropriated Retained Earnings, as adjusted to		
available for dividend distribution, beginning		14,695,045,613
Net Income during the period closed to Retained		
Earnings		2,662,145,866
Less: Non-accrual/unrealized income net of tax		
Equity in net income of a joint venture	(82,376,569)	
Unrealized foreign exchange gains - net	(164,070,394)	
Mark to market gains on FVTPL	11,859,240	
Recognized deferred tax assets	(71,774,541)	
Unrealized gains on investment properties	(115,381,397)	(421,743,661)
omeaniea game en milente properties	(110,001,007)	(121,710,001)
Net income actually earned during the period Less:		2,240,402,205
Dividend declarations during the period		(720,757,473)
Retained earnings available for dividend distribution		₽16,214,690,345

## PHILIPPINE SAVINGS BANK Schedule of All the Effective Standards and Interpretations December 31, 2018

PHILIPPINE F INTERPRETA	FINANCIAL REPORTING STANDARDS AND		Not Adopted/Not	Not
	December 31, 2018	Adopted	Early Adopted	Applicable
	the Preparation and Presentation of Financial	Auopicu	Larry Adopted	Applicable
Statements	the 11 eparation and 11 escitation of 1 manetar			
	nework Phase A: Objectives and qualitative characteristics	✓		
	e Statement Management Commentary	✓		
	ncial Reporting Standards			
PFRS 1	First-time Adoption of Philippine Financial			
11101	Reporting Standards	✓		
	Amendments to PFRS 1: Additional Exemption for			/
	First-time Adopters			✓
	Amendments to PFRS 1: Limited Exemption from			
	Comparative PFRS 7 Disclosures for First-time			✓
	Adopters			
	Amendments to PFRS 1: Severe Hyperinflation and			✓
	Removal of Fixed Date for First-time Adopters			
	Amendments to PFRS 1: Government Loans			√ √
PFRS 2	Amendment to PFRS 1: Meaning of Effective PFRSs			<b>√</b>
PFRS 2	Share-based Payment Amendments to PFRS 2: Vesting Conditions and			•
	Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-			
	based Payment Transactions			✓
	Amendments to PFRS 2: Definition of Vesting			/
	Condition			✓
	Amendments to PFRS 2: Classification and			<b>√</b>
	Measurement of Share-based Payment Transactions			,
PFRS 3	Business Combinations			✓
	A 1 (4 DEDG 2 A 4 C C C C			
	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination			✓
	Amendment to PFRS 3: Scope Exceptions for Joint			
	Arrangements			✓
	Amendment to PFRS 3: Definition of a Business			
	Timenament to TT its 3. Semination of a Sacrifica			✓
	Amendment to PFRS 3: Previously Held Interest in a			<b>√</b>
	Joint Operation			*
PFRS 4	Insurance Contracts			✓
	Amendments to PFRS 4: Financial Guarantee			✓
	Contracts			
	Amendments to PFRS 4: Applying PFRS 9, Financial			✓
PFRS 5	Instruments with PFRS 4, Insurance Contracts Non-current Assets Held for Sale and Discontinued			
TIKSS	Operations			✓
	Amendment to PFRS 5: Changes in methods of			
	disposal			✓
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PFRS 7: Transition	✓		
	Amendments to PFRS 7: Reclassification of	✓		
	Financial Assets			
	Amendments to PFRS 7: Reclassification of	✓		
	Financial Assets - Effective Date and Transition			
	Amendments to PFRS 7: Improving Disclosures	✓		
	about Financial Instruments  Amendments to PFRS 7: Disclosures - Transfers of			
	Financial Assets	✓		
	Amendments to PFRS 7: Disclosures - Offsetting			
	Financial Assets and Financial Liabilities	✓		

INTERPRETA	FINANCIAL REPORTING STANDARDS AND TIONS		Not Adopted/Not	Not
	December 31, 2018	Adopted	Early Adopted	Applicable
	Amendments to PFRS 7: Mandatory Effective Date	✓		
	of PFRS 9 and Transition Disclosures			
	Amendments to PFRS 7: Additional hedge			
	accounting disclosures (and consequential			$\checkmark$
	amendments) resulting from the introduction of the hedge accounting chapter in PFRS 9			
	Amendments to PFRS 7: Servicing Contracts and			
	Applicability of the Amendments to PFRS 7 to			✓
	Condensed Interim Financial Statements			·
PFRS 8	Operating Segments	✓		
11100	Amendments to PFRS 8: Aggregation of Operating			
	Segments and Reconciliation of the Total of the	✓		
	Reportable Segments' Assets to the Entity's Assets			
PFRS 9	Financial Instruments: Classification and	✓		
	Measurement of Financial Assets	<b>v</b>		
	Financial Instruments: Classification and	✓		
	Measurement of Financial Liabilities	•		
	Amendments to PFRS 9: Mandatory Effective Date	✓		
	of PFRS 9 and Transition Disclosures	·		
	PFRS 9, Financial Instruments (Hedge Accounting	✓		
	and amendments to PFRS 9, PFRS 7 and PAS 39)			
	PFRS 9, Financial Instruments	✓		
	Amendments to PFRS 9, Prepayment Features with			✓
DEDC 10	Negative Compensation			
PFRS 10	Consolidated Financial Statements			✓
	Amendments to PFRS 10: Transition Guidance			$\checkmark$
	Amendments to PFRS 10: Investment Entities			✓
	Amendments to PFRS 10: Investment Entities:			
	Applying the Consolidation Exception			✓
	Amendments to PFRS 10: Sale or Contribution of			✓
	Assets Between an Investor and its Associate or Joint			·
	Venture*			
PFRS 11	Joint Arrangements	<b>√</b>		
	Amendments to PFRS 11: Transition Guidance	✓		
	Amendments to PFRS 11: Accounting for			✓
	Acquisitions of Interests in Joint Operations			
	Amendments to PFRS 11: Joint Arrangements,			✓
PFRS 12	Previously Held Interest in a Joint Operation	<b>√</b>		
PFRS 12	Disclosures of Interests in Other Entities  Amendments to PFRS 12: Transition Guidance		Not Early Adopted (Effective 01/01/19)	
	Amendments to PFRS 12. Transition Guidance  Amendments to PFRS 12: Investment Entities	<u>√</u>		
	Amendments to PFRS 12: Investment Entities  Amendments to PFRS 12: Investment Entities	•		
	Applying the Consolidation Exception			$\checkmark$
PFRS 13	Fair Value Measurement	<b>√</b>		
1111510	Amendments to PFRS 13: Short-term Receivables			
	and Pavables	✓		
	Amendments to PFRS 13: Portfolio Exception			✓
PFRS 14	Regulatory Deferral Accounts			✓
PFRS 15	Revenue from Contracts with Customers	✓		
	Amendments to PFRS 15, Clarifications to PFRS 15	✓		
PFRS 16	Leases		Not Early Adopted	
PFRS 17	Insurance Contracts			✓
	ounting Standards			
PAS 1	Presentation of Financial Statements	✓		
(Revised)	Amendments to PAS 1: Capital Disclosure	✓		
	Amendments to PAS 1: Puttable Financial			✓
	Instruments and Obligations Arising on Liquidation			
	Amendments to PAS 1: Presentation of Items of	✓		
	Other Comprehensive Income			

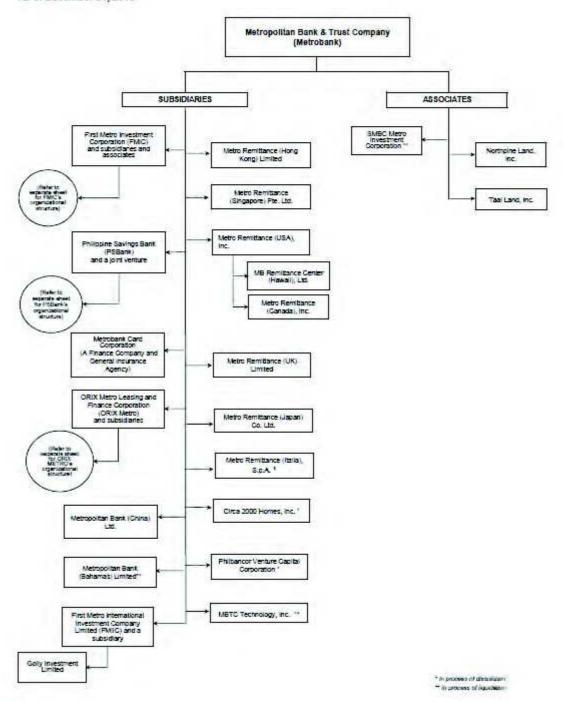
INTERPRETATION Effective as of Dece		Adopted	Not Adopted/Not Early Adopted	Not Applicable
Effective us of Dece	Amendments to PAS 1 (Revised): Disclosure	/ /	Lurly radopted	пррисцые
	Initiative	<b>V</b>		
	Amendments to PAS 1: Presentation of Financial		Not Early Adopted	
	Statements		(Effective 01/01/20)	
	Amendments to PAS 1: Definition of Material		Not Early Adopted (Effective 01/01/20)	
PAS 2	Inventories		(Effective 01/01/20)	
PAS 7	Statement of Cash Flows	<b>√</b>		•
11107	Amendments to PAS 7: Disclosure Initiative	<b>√</b>		
PAS 8	Accounting Policies, Changes in Accounting	<b>√</b>		
	Estimates and Errors	<b>V</b>		
	Amendments to PAS 8: Definition of Material		Not Early Adopted (Effective 01/01/20)	
PAS 10	Events after the Reporting Period	✓		
PAS 12	Income Taxes	✓		
	Amendments to PAS 12: Deferred Tax: Recovery of			$\checkmark$
	Underlying Assets Amendments to PAS 12: Recognition of Deferred			
	Tax Assets for Unrealized Losses	✓		
	Amendments to PAS 12: Income Tax Consequences			
	of Payments on Financial Instruments Classified as		Not Early Adopted	
	Equity		(Effective 01/01/19)	
PAS 16	Property, Plant and Equipment	✓		
	Amendment to PAS 16: Revaluation Method –			
	Proportionate Restatement of Accumulated			✓
	Depreciation on Revaluation			
	Amendments to PAS 16: Clarification of Acceptable	✓		
	Methods of Depreciation and Amortization  Amendments to PAS 16: Agriculture: Bearer Plants			<b>√</b>
PAS 17	Leases	✓		•
PAS 19 (Revised)	Employee Benefits	<u>·</u> ✓		
1110 19 (110,1304)	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	✓		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution	✓		
	Amendments to PAS 19: Discount Rate: Regional Market Issue	✓		
	Amendments to PAS 19: Employee Benefits, Plan		Not Early Adopted	
PAS 20	Amendment, Curtailment or Settlement  Accounting for Government Grants and Disclosure of		(Effective 01/01/19)	
FAS 20	Government Assistance			$\checkmark$
PAS 21	The Effects of Changes in Foreign Exchange Rates	<b>√</b>		
	Amendments to PAS 21: Net Investment in a Foreign			✓
	Operation			<b>v</b>
PAS 23 (Revised)	Borrowing Costs	✓		
	Amendments to PAS 23: Borrowing Costs,		Not Early Adopted	
DAGGA (D. 1. T.	Borrowing Costs Eligible for Capitalization		(Effective 01/01/19)	
PAS 24 (Revised)	Related Party Disclosures	<u>√</u>		
PAS 26	Amendments to PAS 24: Key Management Personnel Accounting and Reporting by Retirement Benefit	· · · · · · · · · · · · · · · · · · ·		
1 AS 20	Plans			$\checkmark$
PAS 27	Separate Financial Statements	✓		
(Amended)	Amendments to PAS 27: Investment Entities			✓
. ,	Amendments to PAS 27: Equity Method in Separate	<b>√</b>		
	Financial Statements			
PAS 28	Investments in Associates and Joint Ventures	✓		-
(Amended)	Amendments to PAS 28 (Amended): Investment			✓
	Entities: Applying the Consolidation Exception			
	Amendments to PAS 28 (Amended), Measuring an			$\checkmark$
	Associate or Joint Venture at Fair Value  Amendments to PAS 28, Long-term Interests in		Not Fouls: A done d	
	Amendments to PAS 28. Long-term Interests in		Not Early Adopted	

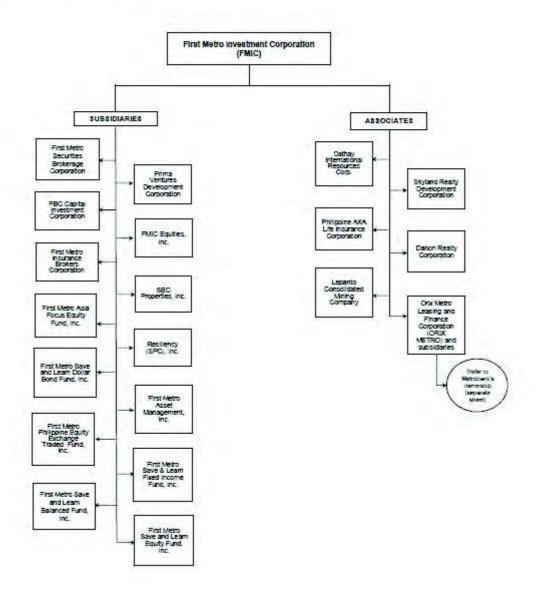
INTERPRETA	FINANCIAL REPORTING STANDARDS AND ATIONS December 31, 2018	Adopted	Not Adopted/Not Early Adopted	Not Applicable
Literite as 01	Amendments to PAS 28 (Amended): Sale or	raopica	Larry Auopicu	тррисанс
	Contribution of Assets between an Investor and its			✓
	Associate or Joint Venture*			
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32: Puttable Financial			<b>√</b>
	Instruments and Obligations Arising on Liquidation			,
	Amendments to PAS 32: Classification of Rights	✓		
	Issues			
	Amendments to PAS 32: Offsetting Financial Assets	✓		
	and Financial Liabilities			
PAS 33	Earnings per Share	<b>√</b>		
PAS 34	Interim Financial Reporting	✓		
	Amendments to PAS 34: Disclosure of information			✓
D + C 2 C	'Elsewhere in the Interim financial report'	<b>√</b>		
PAS 36	Impairment of Assets	<b>√</b>		
	Amendments to PAS 36: Recoverable Amount	$\checkmark$		
PAS 37	Disclosures for Non-Financial Assets Provisions, Contingent Liabilities and Contingent			
1 A3 3 /	Assets Provisions, Contingent Liabilities and Contingent	$\checkmark$		
PAS 38	Intangible Assets	<b>√</b>	+	
1 A3 30	Amendments to PAS 38 : Revaluation Method –	•		
	Proportionate Restatement Of Accumulated			✓
	Amortization			
	Amendments to PAS 38: Clarification of Acceptable			
	Methods of Depreciation and Amortization	✓		
PAS 40	Investment Property	✓		
	Amendments to PAS 40: Clarifying the			
	Interrelationship between PFRS 3 and PAS 40 when	✓		
	Classifying Property as Investment Property or	<b>V</b>		
	Owner-Occupied Property			
	Amendments to PAS 40: Investment Property,	✓		
	Transfers of Investment Property	•		
PAS 41	Agriculture			✓
	Amendments to PAS 41: Bearer Plants			✓
Philippine Inte	erpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration			,
	and Similar Liabilities			✓
IFRIC 2	Members' Share in Co-operative Entities and Similar			<b>√</b>
	Instruments			· ·
IFRIC 4	Determining Whether an Arrangement Contains a	✓		
	Lease	<b>V</b>		
IFRIC 5	Rights to Interests arising from Decommissioning,			<b>√</b>
	Restoration and Environmental Rehabilitation Funds			·
IFRIC 6	Liabilities arising from Participating in a Specific			✓
	Market - Waste Electrical and Electronic Equipment			
IFRIC 7	Applying the Restatement Approach under PAS 29			✓
	Financial Reporting in Hyperinflationary Economies			*
IFRIC 9	Reassessment of Embedded Derivatives	✓		
	Amendments to Philippine Interpretation IFRIC-9:			✓
	Embedded Derivatives			
IFRIC 10	Interim Financial Reporting and Impairment			✓
IFRIC 11	PFRS 2 – Group and Treasury Share Transactions			<b>√</b>
	(replaced by amendments to PFRS 2)			, v
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum	✓		
	Funding Requirements and their Interaction	<b>~</b>		
	Amendments to Philippine Interpretations IFRIC -			
	14, Prepayments of a Minimum Funding	✓		
	Requirement			

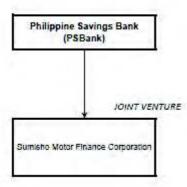
	NCIAL REPORTING STANDARDS AND			
INTERPRETATIO	- 1.0		Not Adopted/Not	Not
Effective as of Dece		Adopted	Early Adopted	Applicable
IFRIC 16	Hedges of a net Investment in a Foreign Operation			<u>√</u>
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity			✓
	Instruments			
IFRIC 20	Stripping Costs in the Production Phase of a Surface			✓
	Mine			·
IFRIC 21	Levies	✓		
IFRIC 22	Foreign Currency Transactions and Advance	✓		
	Consideration	v		
IFRIC 23	Uncertainty over Income Tax Treatments		Not Early Adopted	
			(Effective 01/01/19)	
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to			<b>√</b>
	Operating Activities			•
SIC- 12	Consolidation – Special Purpose Entities			<b>√</b>
	Amendments to SIC-12: Scope of SIC 12			V
SIC-13	Jointly Controlled Entities – Non Monetary			<b>√</b>
	Contributions by Venturers			V
SIC-15	Operating Leases – Incentives	✓		
SIC-25	Income Taxes – Changes in the Tax Status of an			<b>√</b>
	Entity or its Shareholders			V
SIC-27	Evaluating the Substance of Transactions Involving	✓		
	the Legal Form of a Lease	٧		
SIC-29	Service Concession Arrangements: Disclosures			✓
SIC-32	Intangible Assets - Web Site Costs			✓

<sup>\*</sup>Original effective date of January 1, 2016 of the amendment was postponed by the FRSC on January 13, 2016, until the IASB has completed its broader review of the research project on equity accounting.

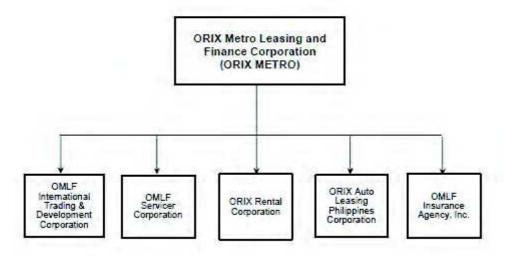
 $Standards\ and\ Interpretations\ applicable\ to\ annual\ periods\ beginning\ on\ or\ after\ January\ 1,\ 2019\ (where\ early\ application\ is\ allowed)\ will\ be\ adopted\ by\ the\ Bank\ as\ they\ become\ effective.$ 







ORIX Metro Leasing and Finance Corporation (ORIX METRO) Subsidiaries As of December 31, 2018



#### SCHEDULE A – FINANCIAL ASSETS As of December 31, 2018

Name of Issuing entity and association of each issue (i)	Number of shares or principal amount of bonds and notes	Amount shown in the balance sheet (ii)	Valued based on market quotation at end of reporting period (iii)	Income accrued
Fair Value Through Profit	,			
Government Bonds	₽46,521	₽33,890	₽33,890	₽669
Derivatives with positive fair value	10,073,132	10,073,132	10,073,132	-
	₽10,119,653	₽10,107,022	₽10,107,022	₽669
Financial Assets at Fair Va Debt Securities Government Bonds	C	•	,	P00 005 105
Peso – denominated	₱3,563,606,467	₱3,405,346,136	₱3,405,346,136	₱22,837,195
Dollar – denominated	4,164,336,000	5,551,418,221	5,551,418,221	137,756,642
	7,727,942,467	8,956,764,357	8,956,764,357	160,593,837
Private Corporation				
Peso – denominated	3,755,300,000	3,492,783,279	3,492,783,279	38,134,068
Dollar – denominated	462,704,000	471,828,523	471,828,523	7,853,115
	4,218,004,000	3,964,611,802	3,964,611,802	45,987,183
Equity Securities	6,594,720	10,225,365	10,225,365	_
	₽11,952,541,187	₽12,931,601,524	₽12,931,601,524	₽206,581,020
Investment Securities at An Government Bonds				
Peso – denominated	₽26,603,652,560	₱31,580,028,111	₱28,024,025,069	₽513,810,432
Private Corporation				
Peso – denominated	2,591,950,000	2,601,348,340	2,368,966,334	20,264,600
Dollar – denominated	1,422,183,840	1,465,388,813	1,435,137,769	19,262,419
	4,014,133,840	4,066,737,153	3,804,104,103	39,527,019
	<b>₽30,617,786,400</b>	₽35,646,765,264	₱31,828,129,172	₽553,337,451

- i. Each issue shall be stated separately, except that reasonable grouping, without enumeration may be made of (a) securities issued or guaranteed by the Philippine Government or its agencies and (b) securities issued by others for which the amounts in the aggregate are not more than two percent of total assets.
- ii. State the basis of determining the amounts shown in the column. This column shall be totaled to correspond to the respective balance sheet caption or captions.
- iii. This column may be omitted if all amounts that would be shown are the same as in the immediate preceding column.

# SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES, AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) As of December 31, 2018

Name and Designation of Debtor (i)	Balance at Beginning of the Period	Additions	Amounts Collected (ii)	Amounts Written- off (iii)	Current	Not Current	Balance at End of the Period
---	---	-----------	------------------------------	----------------------------------	---------	----------------	------------------------------------

#### NONE TO REPORT

Note: Transactions to these parties are made in the ordinary course of business.

i. Show separately accounts receivables and note receivable. In case of notes receivable, indicate pertinent information such as the due date, interest rate, terms or repayment and collateral, if any.

ii. If collection was other than in cash, explain.

iii. Give reasons for write-off.

### SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS As of December 31, 2018

Name and Designation of debtors	0 0	Additions	Amounts collected (i)	Amounts written off (ii)	Current	Not Current	Balance at end of the period
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NOT APPLICABLE

<sup>(</sup>i) If collection was other than in cash, explain.

<sup>(</sup>ii) Give reasons for write off.

#### SCHEDULE D – INTANGIBLE ASSETS As of December 31, 2018

Description (i)	Beginning Balance	Additions at Cost (ii)	Charge to cost and expenses	Charge to other accounts	Other changes additions (deductions) (iii)	Ending Balance
Goodwill	₽53,558,338	₽_	₽_	₽_	₽-	₽53,558,338
Software Costs	624,241,981	99,611,845	-159,089,068	_	_	564,764,758
Branch Licenses	37,123,737	_	_	_	_	37,123,737
	<b>₽</b> 714,924,056	₽99,611,845	(¥159,089,068)	₽-	₽–	₽655,446,833

- (i) All items presented are classified as Intangible Assets and no item is classified as Other Assets
- (ii) All additions to costs represents acquisitions made by the Bank and are paid in cash and some are in installment basis.
- (iii) If provision for amortization of intangible assets is credited in the books directly to intangible asset account, the amounts shall be stated with explanations including the accounts charged. Clearly state the nature of deductions if these represent anything other than regular amortization.

#### SCHEDULE E – LONG TERM DEBT As of December 31, 2018

Title of Issue and type of obligation (i)	Amount authorized by indenture	Amount shown under caption "Current portion of Long- Term Debt" in related balance sheet (ii)	Amount shown under caption "Long-Term Debt" in related balance sheet (iii)	Interest Rate	Maturity Date
Subordinated Debt Medium Term	₽3,000,000,000	_	₽2,981,673,382	5.50%	Aug. 23, 2024
Fixed rate Notes (MTFNs)	₽3,000,000,000	_	₽2,968,567,431	7.07%	Jun. 10, 2020

<sup>(</sup>i) Include in this column each type of obligation authorized.(ii) This column is to be totaled to correspond to the related balance sheet caption.

<sup>(</sup>iii) Include in this column details as to interest rates, amounts or number of periodic installments, and maturity dates.

### SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES (LONG TERM LOANS FROM RELATED PARTIES) As of December 31, 2018

Name of Related Party (i)	Balance at Beginning of the Period	Balance at the End of the Period (ii)
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NONE TO REPORT

<sup>(</sup>i) The related parties named shall be grouped as in Schedule D. The information called for shall be stated separately for any persons whose investments were shown separately in such related schedule.

<sup>(</sup>ii) For each affiliate named in the first column, explain in a note hereto the nature and purpose of any material increase during the period that is in excess of 10 percent of the related balance sheet at either the beginning or end of the period.

#### SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUES As of December 31, 2018

Name of issuing entity of	Title of issue of	Total amount		
securities guaranteed by	each class of	guaranteed and	Amount owned by	Nature of
the company for which	securities	outstanding	person for which	guarantee
the statement is filed	guaranteed	(i)	statement if filed	(ii)

#### NONE TO REPORT

- i. Each issue shall be stated separately, except that reasonable grouping, without enumeration may be made of (a) securities issued or guaranteed by the Philippine Government or its agencies and (b) securities issued by others for which the amounts in the aggregate are not more than two percent of total assets
- ii. State the basis of determining the amounts shown in the column. This column shall be totaled to correspond to the respective balance sheet caption or captions.
- iii. This column may be omitted if all amounts that would be shown are the same as in the immediate preceding column.

#### SCHEDULE H – CAPITAL STOCK As of December 31, 2018

Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding at shown under related Balance Sheet caption	Number of Shares reserved for Options, Warrants, Conversion and Other Rights	Number of Shares Held by related parties (ii)	Directors, Officers, and Employees	Others (iii)
Common Stock						
- P10 par value	425,000,000	240,252,491	_	198,629,513	4,002,569	37,620,409

<sup>(</sup>i) Include each type of issue authorized.

<sup>(</sup>ii) Related parties referred to include persons for which separate financial statements are filed and those included in consolidated financial statements, other than the issuer of the particular security.

<sup>(</sup>iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

#### PHILIPPINE SAVINGS BANK SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS FOR THE PERIODS INDICATED

	<b>December 31, 2018</b>	<b>December 31, 2017</b>
PROFITABILITY RATIOS		
Return on Assets		
Net Income	1.15%	1.26%
Average Total Resources		
Return on Equity		
Net Income	11.38%	12.51%
Average Stockholders' Equity		
Net Interest Margin		
Net Interest Income	5.79%	6.10%
Average Earning Assets		
Cost to Income Ratio		
Operating Expenses Excluding Provision for		
Impairment and Credit Losses and Income Taxes	64.83%	63.39%
Net Interest Income + Operating Income		
SOLVENCY RATIOS		
Debt to Equity Ratio		
Total Liabilities	8.75:1	8.97:1
Total Stockholders' Equity		
Asset-to-Equity Ratio		
Total Assets	9.75:1	9.97:1
Total Stockholders' Equity		
Interest Rate Coverage Ratio		
Earnings Before Interest and Taxes	1.59:1	1.84:1
Interest Expense		
LIQUIDITY RATIOS		
Liquidity Ratio		
<u>Current Assets</u>	23.47%	20.70%
Current Liabilities		
Loans to Deposit Ratio		
Gross Loans	78.08%	77.46%
Total Deposits		
CAPITAL ADEQUACY RATIO		
Total Qualifying Capital	13.88%	13.87%
Total Risk-Weighted Assets		
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