# In Touch

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### 2014 Annual Report

## About the **Theme**



As we continue to grow, we must remain in touch with you and your rapidly evolving needs.

This means staying relevant — not just by offering the latest technology and solutions for the sake of innovation, but by creating value that will make your financial lives simpler and better.

Being in touch with you also demands that we remain connected. This is why we offer various channels — through our branches, online, and mobile — to make your PSBanking a seamless and memorable experience.

### Vision

To be the country's consumer and retail bank of choice.

### Mission

As an INSTITUTION: To conform to the highest standards of integrity, professionalism and teamwork.

For our CLIENTS: To provide superior products and reliable, top-quality services responsive to their banking needs.

### For our EMPLOYEES:

To place a premium on their growth, and nurture an environment of teamwork where outstanding performance is recognized.

For our SHAREHOLDERS: To enhance the value of their investments.

### **Core Values**

In realizing our mission and vision, we will be:

PROACTIVE in serving our customers.

PERFORMANCE-driven and recognized, reinforced, and rewarded accordingly.

PROFESSIONAL to the highest standards and in all respects.

PEOPLE-ORIENTED in our dealings with our internal and external customers alike.

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### About **PSBank**

Philippine Savings Bank (PSBank) traces its roots to the historic Plaza Miranda in Quiapo, Manila, which used to be the country's commercial and business hub.

Since we opened our first branch in the area on September 26, 1960, we have gone a long way. From being a small neighborhood bank, we became the first publicly listed thrift bank in the Philippines in 1994, and the fifth strongest bank in the Philippines in 2014 based on *The Asian Banker's* AB500 annual ranking, 2014-2015 Edition.

Through our extensive network of 245 branches and 595 branch and offsite ATMs strategically located nationwide, we are able to provide our customers in the retail and consumer markets access to our wide range of products and services, such as deposits, loans, treasury and trust. Through PSBank Online and PSBank Mobile, we are able to securely bring the PSBanking experience to our customers anywhere in the world, 24/7.

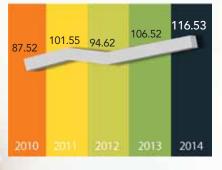
We are backed by the vast resources and solid reputation of GT Capital Holdings, Inc., the publicly listed holding firm of the family of George S.K. Ty, founder of Metropolitan Bank and Trust Company (Metrobank). GT Capital has diverse investments in established companies that are dominant in their respective markets. These include Metrobank, Federal Land, Toyota Motor Philippines Corp., Global Business Power Corp., and Philippine AXA Life Insurance.

For more information about PSBank, log on to www.psbank.com.ph.

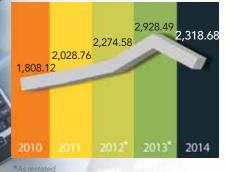
# **Financial** Highlights



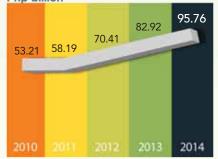
**TOTAL DEPOSITS** Php billion



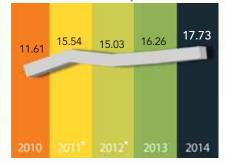
### **NET INCOME** Php million



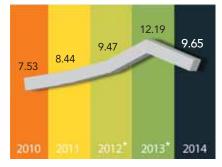
#### TOTAL LOANS AND RECEIVABLES Php billion



### **CAPITAL FUNDS Php billion**



### EARNINGS PER SHARE Php



### Statements of **Condition**

	December 31 2014	December 31 2013 2	December 31 012 (as restated)	January 1 2012 (as restated)	December 31 2010
ASSETS					
Cash and Other Cash Items Interbank Loans Receivable and Securities	31,554,521,430	19,050,497,768	14,328,336,240	11,960,957,295	13,584,367,666
Purchased Under Resale Agreements	2,186,320,000	14,527,000,000	6,100,000,000	10,480,000,000	3,586,560,000
Investments	8,045,354,941	5,833,670,642	16,992,863,926	31,061,722,100	26,231,240,458
Loans and Receivables	95,759,749,830	82,917,120,994	70,412,582,319	58,190,152,155	53,207,635,160
Investments in an Associate and					
a Joint Venture	668,606,533	1,346,142,412	1,237,181,758	1,237,381,423	829,873,755
Property and Equipment	2,469,507,446	2,389,780,404	2,412,337,390	2,382,152,118	2,107,316,622
Investment Properties	2,933,068,849	2,589,408,311	2,622,918,872	2,802,259,434	2,772,308,932
Other Assets	1,989,900,444	1,372,254,218	2,054,743,793		1,830,166,668
	145,607,029,473	130,025,874,749	116,160,964,298	120,256,301,986	104,149,469,261
Deposit Liabilities	116,527,753,821	106,518,503,910	94,624,286,307	, , ,	87,518,809,267
Subordinated Notes and Bills Payable	5,946,901,321	2,972,366,024	2,969,797,342		1,977,141,032
Other Liabilities	5,402,072,113	4,271,929,336	3,539,642,323		3,044,441,571
F. 1	127,876,727,255	113,762,799,270	101,133,725,972	104,728,469,870	92,540,391,870
<b>Equity</b> Common Stock	0 400 504 040	0 400 504 040	0 400 504 040	0 400 504 040	0 400 504 040
	2,402,524,910	2,402,524,910	2,402,524,910		2,402,524,910
Capital Paid in Excess of Par Value	2,818,083,506	2,818,083,506	2,818,083,506		2,818,083,506
Surplus Reserves and Surplus	12,838,559,286	11,240,640,144	9,753,666,282		6,090,406,392
Net Unrealized Gain on AFS Investments	26,600,463	22,289,515	206,153,207	2,399,747,805	355,151,266
Equity in Net Unrealized Gain on AFS Investments of an Associate		25,000	-	_	-
Remeasurement Losses on Retirement Plan	(312,363,737)	(178,577,793)	(85,597,229)	(93,898,031)	-
Equity in Remeasurement Losses on	(012,000,707)	(170,077,770)	(00,077,227)	(75,676,651)	
Retirement Plan of a Joint Venture	(1,445,728)	(479,690)	(181,342)	-	-
Equity in Cash Flow Hedge Reserve	(1,110,720)	(477,070)	(101,042)		
of an Associate		(335,158)	-	-	-
Cumulative Translation Adjustment	(41,656,482)	(41,094,955)	(67,411,008)	(54,314,445)	(57,088,683)
	17,730,302,218	16,263,075,479	15,027,238,326	15,527,832,116	11,609,077,391
	145,607,029,473	130,025,874,749	116,160,964,298	120,256,301,986	104,149,469,261

### Statements of Income

### Years ended December 31

	2014	2013 (as restated)	2012 (as restated)	2011	2010
Interest Income	10,113,409,810	9,027,235,611	8,786,264,360	8,976,586,827	7,913,097,318
Interest Expense	2,403,027,585	2,340,415,810	3,114,474,095	3,267,133,019	2,900,694,510
Net Interest Income	7,710,382,225	6,686,819,801	5,671,790,265	5,709,453,808	5,012,402,808
Net Service Fees and					
Commission Income	1,077,890,405	962,558,457	878,624,324	732,878,178	691,681,482
Other Operating Income	1,780,678,877	5,035,092,801	3,187,109,502	1,242,467,602	2,532,453,557
Total Operating Income	10,568,951,507	12,684,471,059	9,737,524,091	7,684,799,588	8,236,537,847
Other Expenses	8,349,764,091	8,685,377,446	6,917,589,803	5,688,672,802	5,624,905,692
Share in Net Income (Loss) of an					
Associate and a Joint Venture	76,956,073	109,569,160	(18,323)	8,271,646	41,563,418
Provision for (Benefit from) Income Tax	(22,533,126)	1,180,173,965	545,332,076	(24,360,250)	845,080,234
Net Income	2,318,676,615	2,928,488,808	2,274,583,889	2,028,758,682	1,808,115,339

### Message from the Chairman

When I was a young entrepreneur, people still went to a branch to get cash from a teller. You cannot take out a loan if you don't have a payslip as proof of income. A lot has changed since. Customers are now in the driver's seat. They determine what, when, how, and from whom they buy or bank.

As a leading consumer bank operating in the world's second fastest-growing, consumption-driven economy, PSBank has to respond to this fast-changing environment to survive and thrive.

In 2014, the Philippines' GDP was up 6.1 percent, placing the country next to China. Supporting the country's growth story over the last decade are overseas Filipino workers (OFWs), currently around 10.5 million of them, who sent back US\$26.9 billion in 2014, accounting for 8.5 percent of our GDP.

Alongside OFW remittances, another phenomenon that has been revving up our economic engine is the ITbusiness process outsourcing (BPO) industry. More and more multinational firms have been moving their backoffice operations to the Philippines, and this has more than doubled export revenues from the IT-BPO sector to an estimated US\$13.3 billion from 2008 to 2013. The sector has also created more than one million jobs.

Inflows from these two sources have become the lifeblood of our economy. Their sustained growth has been boosting consumer spending in retail sales, real estate investments, as well as telecommunications.

Undeniably, young and hardworking Filipinos, many of whom speak English, have been fueling our economic engine. About 90% of the 100 million Filipino population are under 55 years old, and a third is under 15. This so-called "demographic dividend" gives us greater confidence about the years ahead.

In 2015, the Philippines is entering a "demographic sweet spot" when a larger portion of the population becomes employed. This means more people will be able to buy a house or a car earlier in their life.

We aim to be a bank that is in our customer's pocket all day. To do this, we must seamlessly provide them the right product at the right time through the right touch point.

As a consumer bank, PSBank identifies well with this market. This is why we have been embarking on journeys across channels in ways that matter most to our customers.

We aim to be a bank that is in our customer's pocket all day. To do this, we must seamlessly provide them the right product at the right time through the right touch point. And while providing the most compelling and endearing customer experience, we must ensure that our internal systems are strong.

Our financial performance in 2014 reaffirms our faith in the strategy we are pursuing. The challenge for us moving forward is not just to keep up with the rapid changes in the market, but also to stay ahead. The needs of our customers are evolving, and they want things to be much simpler. They go to a bank that could help make their financial lives easier and enable them to manage their money more proactively.

As I look forward to another year as Chairman, I am also pleased to welcome our new Board Director, AXA Philippines President Severinus P. P. Hermans. We also wish to thank Director Margaret Ty Cham for her contributions to the PSBank Board.

Finally, on behalf of our Board of Directors, shareholders, and employees, we thank our customers for their continued patronage. Trust that we will continue to embrace new ideas that will make your PSBanking experience better every day.

JOSE T. PARDO Chairman

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### **President's** Report

For PSBank, 2014 was a year of great opportunities, as well as numerous challenges. Our efforts to deliver and enhance the PSBanking experience of our customers continued to differentiate us from our peers. While PSBank has always been known for quick service turnaround times, we have further endeavored to provide a positive customer experience across all touch points.

The result of these efforts was evident in PSBank's performance. While low interest rates have made it more difficult for banks to generate trading income, PSBank relied on the strength of its core businesses.

Driven by growth in loans and investments, PSBank's total assets grew to Php145.6 billion in 2014 from Php130.0 billion a year ago. Net income was at Php2.3 billion, lower than end-2013 figures of Php2.9 billion due to lower trading gains. However, net interest income, which accounted for 73% of total operating income, increased to Php7.7 billion from Php6.7 billion in 2013. This was attributed to the improvement in the Bank's core margins, which went up by 15%. Return on average equity was at 13.6%.

We are focused on a single purpose: to help make our customers' lives better.

CASA deposits posted a notable increase of 15% year-on-year, which led to total deposits of Php116.5 billion. Consumer loans, which accounted for 82% of our total loan portfolio, grew by 19% to Php81.0 billion. Even with the asset expansion, we were able to maintain credit quality with a non-performing loan ratio of 0.5%, significantly lower than the industry average. PSBank's Capital Adequacy Ratio remained strong at 19.6% as of end-2014, well above the BSP minimum requirement of 10%.

2014 was a year of intensifying our efforts to offer unrivalled customer service. We listened more intently to our customers and used technology to find out and address what matters most to them.

Continuing to differentiate our service through speed and simplicity, we have introduced service enhancements that leverage on digital technology. This led us to launch LiveChat, the local banking industry's first real-time chat service, and PSBank Mobile.

Gaining an in-depth understanding of our customers allowed us to provide wider options — not just in terms of channels and touch points, but also in helping them realize their financial goals. We launched our first UITF, the PSBank Money Market Fund; and partnered with AXA Philippines, allowing us to cross-sell insurance products to PSBank clients through our network of 245 branches nationwide. PSBank now provides a well-rounded suite of products to our customers — from savings, loans, investment, and insurance instruments — enabling them to achieve their goals at every stage of their lives.

We will continue to rely on people and technology, not only to deliver superior customer experience, but also to achieve operational efficiency, turning us into a more agile and responsive PSBank.

In 2015, we expect stiffer competition for market share and talent with the advent of the ASEAN economic integration. This is why we are enhancing our customer service training programs and rapidly transforming our branches into robust sales channels so they can more proactively respond to the needs of our customers for broader financial options.

As regulators push to further strengthen the financial system, we anticipate tighter banking regulations and more stringent capitalization requirements to meet future business demands.

Amid all these challenges, we are focused on a single purpose: to help make our customers' lives better. Currently, we are a top lender in the auto and mortgage loans market among thrift banks. In Asia-Pacific, PSBank has been ranked as the country's 5<sup>th</sup>-strongest bank by *The Asian Banker* in 2014, a notch higher when we were ranked in 2013. Still, we know we have more work to do to reach our full potential.

As we look ahead, we will continue to pursue the strategies that have served us well — to provide exceptional customer service, to serve the financial needs of our customers, to prudently manage risk, and to operate efficiently. The Philippine economy is as strong as it has ever been, and we have every reason to believe that PSBank will remain relevant and responsive to Filipino consumers today and in the future.

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VICENTE R. CUNA JR. President

## Our 2014 **Operations**

Keeping in step with the fast-paced Philippine economic growth and a rising middle class, we continued to tap new market opportunities and enhanced our systems and processes in 2014 to create a better banking experience and deliver greater value to you.



### **BRANCH BANKING**

Reaching out to more customers and providing easier access to our products and services, we opened a total of 21 new branches in 2014.

These include the first PSBank branches in four thriving provinces in the country: Oriental Mindoro, Nueva Vizcaya, and Camarines Norte in Luzon; and Antique in the Visayas. The addition of these new branches placed our total branch network to 245 as of end-2014. We also increased our network to 595 branch and offsite ATMs located in strategic areas nationwide. This increase in reach enabled us to significantly grow our deposit base by 13% year-onyear to Php116.5 billion.

### LARGE ENTERPRISE

Propelled by the country's rapid economic growth, more large companies flocked to the capital markets to raise capital and fund their business expansion and operations in 2014. Through our Large Enterprise Group (LEG), we actively participated in this growth by investing a total of Php3.57 billion worth of high-grade corporate bonds at their original issue. The bonds were issued by conglomerates and companies involved in power generation and utilities, property, food and beverage, and infrastructure industries.

We also marked a milestone in 2014 with our maiden participation in project finance to help meet the country's growing infrastructure requirements. Committing to provide Php1.0 billion in long-term funds, we became the only savings bank that participated in a Php33.0-billion project finance deal for a 420-megawatt coal-fired power generation plant that will be constructed and operated by a consortium of foreign and local power and utility developers. As a result, the LEG's loan portfolio improved 36% to Php14.1 billion in 2014 from Php10.4 billion the previous year.

### **E-CHANNELS**

We were able to offer alternative channels to bring the PSBanking experience right inside our customers' homes or offices, or wherever they go. Our E-Channels Group launched and deployed the PSBank LiveChat and PSBank Mobile in 2014. Aside from mobility and convenience, the mobile application offers the same level of reliability and efficiency as PSBank Online, our 24/7 online banking facility, while maintaining strict security measures.

Through PSBank LiveChat, the first real-time chat service in the Philippine banking industry, existing and potential clients here and abroad can interact with PSBank Customer Service assistants for inquiries on savings, loans, investments and other banking concerns.

### **PRODUCT & BUSINESS DEVELOPMENT DIVISION**

In June 2014, we entered into a bancassurance partnership with AXA Philippines. By allowing AXA to sell its insurance products through our wide branch network and other sales channels, we are able to offer a well-rounded suite of products to our customers – from savings, loans, investment and insurance instruments. This partnership thus helps our clients achieve their goals at every stage of their life.

### **TRUST DIVISION**

After obtaining regulatory approval, we launched our Unit Investment Trust Fund (UITF) called the PSBank Money Market Fund. This investment facility served as PSBank's initial foray into products that allow our depositors to become investors with ease. Barely a year after its launch in January 2014, the Bank was able to generate more than Php500 million worth of investments and attract more than 1,200 new investors.

Our Trust Division was able to grow its Assets Under Management (AUM) in 2014 by 48%. It conducted financial wellness and literacy campaigns that targeted numerous schools, hospitals, teachers, retirees, doctors, professionals and entrepreneurs in an effort to promote financial literacy and independence.

### TREASURY

Our Treasury Group grew its deposit level by 143% in 2014 versus 2013 despite the continuing downtrend in interest rates. With the additional funding, the Bank was able to grow its risk-free investments portfolio, both in peso and dollar assets.

## Our 2014 **Operations**

### **INDIRECT SALES**

More PSBank Auto and Home Loan borrowers benefited from the initiatives of our Indirect Sales Group to help boost our loan bookings despite the highly competitive environment. These initiatives included the deployment of FAST, an internet-based application that enables users to process loan applications using their mobile device. The group also created a Broker Sales Channel that covered 580 accredited real estate brokers by end-2014.

### **OPERATIONS**

Our Operations Group focused on further improving efficiency and productivity to exceed customer expectations. Process improvements and cost initiatives were implemented across the Group to further reduce our turnaround time for processing remedial accounts. This translated to a 39% increase in our assets available for sale and higher sales of real and other properties owned.

### **CREDIT ADMINISTRATION**

An enhanced credit administration system enabled us to deliver fast decision on loan applications and shorten the turnaround time for borrowers. Our fully automated process allowed us to facilitate more consumer loan applications that translated to a 20% increase in our 2013 loan volume.

### **FINANCE**

Our Finance Group continued its efforts to enhance existing application systems and fully automate the processing of operating expenses. Once fully implemented, PSBank will have a fully automated reconciliation system.

### **BUSINESS INFORMATION MANAGEMENT SYSTEM**

To deepen our understanding of our customers, we established a customer analytics database for customer insights and predictive modeling. We also further expanded the coverage of our automated Business Intelligence dashboards that allows users to conveniently access various reports online. We also automated and streamlined regulatory reports and processes, as well as further embedded a risk awareness culture.

### **RISK MANAGEMENT**

Our Risk Management Office implemented new segmented credit scoring models for PSBank Flexi Personal Loan to address the risks associated with changing borrower profiles.

### **INTERNAL AUDIT**

In 2014, our independent Internal Audit Group completed a risk-based audit plan that covered assurance reviews of branches, sales desks, ATM hubs, head office units and application systems. It also conducted an external quality assessment and enhanced its annual planning policy and audit manual to manage the internal audit activity more efficiently. The internal audit charter was likewise updated to align with the international auditing standards and leading practices.

### **INFORMATION TECHNOLOGY**

Our IT infrastructure continued to support PSBank's growth and provide faster, reliable and more secure banking services to our customers. In 2014, we created the Integrated Remittance System to minimize, if not eliminate, incidents of human error in handling outward and inward remittances, and lead to faster processing of transactions. We also offered customers online and competitive rates using our newly installed Foreign Exchange Dealing System. In addition, the IT Group also created automated solutions to enhance our credit collection and appraisal processes.

### MARKETING COMMUNICATIONS

To generate awareness on our newest product, the PSBank Money Market Fund, and our new mobile services, the PSBank Mobile and the PSBank LiveChat, we embarked on a series of marketing and communication campaigns in 2014. We used various print, TV, radio, and online advertisements, as well as our branch network, to reach our target audiences and differentiate our brand. We also tapped celebrity endorsers Anne Curtis and Luis Manzano for TV commercials that highlighted the features of the PSBank Mobile.

### **HUMAN RESOURCES**

We launched several HR programs in 2014 to support the needs of our growing organization. Among these is the Mid-Year Performance Discussion which was designed to assess job performance and encourage a coaching culture within PSBank. Our HR Group also reported a hiring success rate of 89% as it filled up more job vacancies and deployed more staff to our newly opened branches.



## **PSBank** In Touch

They say age is just a number. At PSBank, we think that way, too.

For over half a century now, we have been the bank of choice for generations of Filipinos who have seen us grow from our first branch in Plaza Miranda in Quiapo, Manila, and have grown with us through our 245 branches nationwide. But look at our brand, our branches, our campaigns, and our digital initiatives now, and you wouldn't think we're actually turning 55 years old.

Our secret is you. Yes, you make us young.



Focusing on your needs, working harder to understand them, and helping you achieve your financial goals in life — this is what drives us and keeps us on our toes at PSBank.

Nowadays, you have a proliferation of choices, and we want your PSBanking experience to be most meaningful. This is why we always want to keep in touch, extending the PSBanking experience beyond our physical branches. We want your online and mobile

banking experiences to be as easy and seamless as possible, just like ordering an item online or booking a flight with a mobile app. We want to be able to deliver our services the way you want them, where you want them.

In the coming years, we will strive to provide the real customer experience to make us closer to you. And as we understand you better, we will evolve and continue to grow as an institution. Focusing on your needs, working harder to understand them, and helping you achieve your financial goals in life — this is what drives us and keeps us on our toes at PSBank.

## **PSBank** LiveChat Online banking with the human touch

Digital technology has given birth to many changes and conveniences, and this includes the way you talk to your bank. Before, you had a choice between calling your bank's customer service hotline or sending an email to make an inquiry. Now, there is a new, faster and more contemporary way to get instant answers on your important questions.

Because your time, as well as your financial goals in life, are valuable to us, we created LiveChat, the first and only real-time chat service in the local banking industry.

Just by logging on to *www.psbank.com.ph*, you get realtime help from our customer service assistants on your savings and loan accounts, on getting a housing or auto loan, or on other PSBank products and services. This is our new and innovative way to be in touch with you, any time, anywhere.

Your time and your financial goals in life are valuable to us so we created LiveChat, the first and only real-time chat service in the local banking industry.

# 97%

of customers who visit LiveChat proceed to engage online with a Chat Assistant



7,832

LiveChat visitors in just two months from launch date



Average time customers choose to engage in LiveChat for their concerns

## **PSBank** Mobile Banking on the move

Not too long ago, mobile banking seemed to be the stuff of sci-fi — promising no physical branches, no fees, and no long waiting time when you bank.

Today, mobile banking is revolutionizing the way people deal with money and their banks. With the proliferation of smartphones, and the gamechanging magic of mobile technology, a bank is now within reach in every pocket, and with every click.

Recognizing this emerging trend, PSBank in 2014 introduced PSBank Mobile, a platform that gives you the best of both worlds: the real-time experience of online banking, and the ability to access PSBank products and services while you're on the move, using your mobile phones and tablets.

PSBank Mobile allows you to perform a wide range of transactions: from paying your utility bills, reloading prepaid credits to your mobile phones, monitoring your bank accounts, reordering checkbooks and reloading your PSBank Prepaid MasterCard, to freezing or blocking your ATM card in case of loss or theft. PSBank Mobile offers the best of both worlds: the real-time experience of online banking, and the ability to do PSBanking on the move.

Using PSBank Mobile, you can do interbank fund transfers and view images of your paid checks. It enables you to immediately send money to your loved ones, fund their checks, or monitor their checking account.

With your convenience in mind, PSBank Mobile has been designed to keep you in touch with us — making your PSBanking a simpler and more reliable experience.







of transactions are fund transfers, reloads and bills payment... and still growing Over 8 types of Alerts to inform clients of transactions and status of account



# **PSBank-AXA** partnership Insuring your future

Imagine if you had a one-stop shop for all your banking, insurance, and other financial needs. PSBank has turned this dream into reality with its partnership with one of the country's top life insurance companies.

Under a bancassurance partnership with AXA Philippines forged in 2014, PSBank has made AXA's line of affordable group and individual life insurance products readily available and accessible to you through our extensive branch network nationwide.

PSBank and AXA Philippines both belong to the Metrobank Group. Ranked as one of the top three life insurance companies in the market in terms of total premium income, AXA is one of the fastest growing life insurance companies in the country with more than half a million clients.

AXA is a joint venture between PSBank's parent company, Metrobank, and AXA Group, one of the world's largest insurance and asset management companies.

PSBank's financial wellness advocacy offers you wider options — from savings and loans, to growing your finances. By making insurance products within your reach, we keep you in touch with a variety of options so you and your loved ones can prepare for a more financially secure future.

Offering insurance products is aligned with PSBank's financial wellness advocacy, giving you wider options to prepare for a more financially secure future.



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participating branches and 37 AXA Work Station Hubs nationwide immediately upon launching the tie-up







### **PSBank** Money Market Fund Expanding your options

The PSBank Money Market Fund provides you another option to make your money work harder for you.





If your hard-earned money is simply stored in your sock drawer, or tucked away in a savings account, then a money market trust fund may be your better option.

Aside from the bricks, camera sensors, and steel vault of a bank that offer a greater sense of security, money market trust funds are also safe in a different way.

The PSBank Money Market Fund, the first unit investment trust fund we launched in 2014 provides you an affordable, prudent and liquid investment option for just a minimum initial amount of Php10,000.

PSBank's professional team pools your funds and invests them in financially reliable instruments that provide higher returns than time deposit or regular savings accounts.

The Money Market Fund also allows you flexibility, as you can easily withdraw your funds and its earnings after the minimum 30-day holding period, without incurring any charges or penalties any time. It is also convenient, as a professional team will manage the funds for you.

The investment product is ideal for first-time investors and for retirees looking for alternative ways to grow their nest egg.

The PSBank Money Market Fund provides you another option to make your money work harder for you. It lets you keep in touch with emerging opportunities from today's rapidly growing financial markets — making it possible for you to evolve from being a depositor to an investor.



### **Community** Engagement

PSBank is in the business of building relationships. At the heart of our business is the passion and commitment to make our customers' lives easier and simpler by providing products and services that address their needs. Beyond business, we touch the lives of people and give back to the community to help build a better and more secure future for the next generation of Filipino consumers.

In 2014, we allocated resources and engaged our employee volunteers to strengthen our corporate social responsibility (CSR) initiatives. Among these CSR initiatives are the following:

#### **Save It Forward Program**

Under the Save It Forward program, PSBank awarded scholarships to benefit children from nonprofit organizations World Vision and Resources for the Blind.

Since the program started, we have been sending these scholars to school until they complete their elementary or high school education. To date, 44 of the 96 scholars have already graduated.

### PSBank Educational Assistance Program

For more than six years now, PSBank has been providing educational grants to 51 less privileged but deserving students of Chiang Kai Shek College and the Association of Chinese Filipino Schools in the Philippines under the PSBank Educational Assistance Program. To date, 12 scholars have graduated from college.

### Search for the Country's Outstanding Police Officers in Service (COPS)

To honor the best men and women in uniform and further promote community partnership in preventing and solving crimes, the Metrobank Foundation, Inc., the Rotary Club of New Manila East, PSBank, and the Philippine National Police hold the annual Search for the Country's Outstanding Police Officers in Service (COPS).

On its 12<sup>th</sup> year, ten more awardees were added to the roster of outstanding police officers, and each received Php400,000 in cash prize, a trophy, and a Metrobank Foundation medallion.

#### Manila Tytana Fun Run

PSBankers participated in the Manila Tytana Colleges'  $2^{nd}$  Founder's Run held in February 2014. The activity was organized by Manila Tytana Colleges to support the Super Typhoon Yolanda survivors, as well as the school's athletic development program.

PSBank was among the companies under the Metrobank Group that joined the event, which also mobilized the Colleges' students, faculty, alumni and their family and friends who ran the 5.4-kilometer stretch along Diosdado Macapagal Boulevard in Manila.

**İİİİİ** 95

scholars from Save It Forward and PSBank Educational Assistance Programs



the past 12 years under the Search for COPS

# Risk Management

PSBank has clear risk management objectives and a well-established strategy to deliver them through core risk management processes.

In 2014, the Bank implemented new segmented credit scoring models for its PSBank Flexi Personal Loan to address risks associated with changing borrower profile.

#### Risk management structure

The Board of Directors takes the lead in all major initiatives. It approves broad risk management strategies and policies, and ensures that these are consistent with the Bank's overall objectives.

The Risk Oversight Committee (ROC) is comprised of at least three members of the Board, including at least one independent director, and a chairperson who is a non-executive member. They possess expertise and knowledge of the Bank's risk exposures, which enable them to develop appropriate strategies for preventing or minimizing the impact of losses.

The Board may also appoint non-Directors to the ROC as part of the Metrobank Group's risk oversight measures. However, only Bank Directors shall be considered as voting members of the ROC. Non-voting members are appointed in an advisory capacity.

Overall responsibility for the Bank's risk management process rests with the ROC. It formulates policies and strategies to identify, measure, manage and limit the Bank's risks. The ROC ensures that the system of limits approved by the Board remains effective. It also makes certain that limits are observed and that immediate corrective actions are taken whenever needed. The Risk Management Office (RMO), together with the President, various committees and management, support the ROC in the fulfillment of its duties and responsibilities.

The RMO is independent from executive functions and business line responsibilities, operations and revenue-generating functions. It reports directly to the Board through the ROC.

The RMO supports the ROC in carrying out its responsibilities by:

- Analyzing, communicating, implementing and maintaining the risk management policies approved by the ROC and the Board;
- Spearheading the regular review of the Bank's risk management policies and elevating recommendations that enhance the risk management process to the ROC and the Board, for their approval;
- Ensuring that the risks arising from the Bank's activities are identified, measured, analyzed, reported and understood by risk takers, management, and the Board. It analyzes limit exceptions and recommends enhancements to the limits structure;
- Monitoring the risk exposures and determining the corresponding capital requirement in accordance with the Basel III capital adequacy framework and based on the Bank's internal capital adequacy assessment on an ongoing basis;

In 2014, PSBank implemented new segmented credit scoring models to address risks associated with changing borrower profile.



# Risk Management

- Monitoring and assessing decisions to accept particular risks whether these are consistent with Board-approved policies on risk tolerance and the effectiveness of the corresponding risk mitigation measures; and
- Reporting on a regular basis to Senior Management and the Board the results of assessment and monitoring.

### **VARIOUS TYPES OF RISK**

#### Credit Risk

This is the risk in which a counterparty fails to meet its contractual obligations. PSBank's lending business follows credit policy guidelines set by the Board, ROC, and RMO. These guidelines serve as the Bank's minimum standards for extending credit. Everyone engaged in the credit process are required to understand and adhere to these policies.

PSBank's product manuals contain business plans and define the business parameters by which credit activity is to be performed. Before extending a loan, the Bank observes a system of checks and balances, including the approval of at least two credit approvers through the Credit Committee (Crecom), Executive Committee (Excom), or the Board. The ROC reviews the Bank's business strategies and ensures that revenue-generating activities meet risk standards.

PSBank holds regular audit across the organization. Its Board — through the Excom, Crecom, and ROC — ensures that all business segments follow sound credit policies and practices.

The Bank manages risk concentrations by type of individual or group of borrowers, by geographical region, and by industry sector. It assesses the credit quality of financial assets using the Bangko Sentral ng Pilipinas' (BSP) credit classifications. The Bank uses credit scoring models and decision systems for consumer loans, and borrower risk rating and facility risk rating models for SME loans, as approved by the Board.

The Bank carries out stress testing analyses using Board- approved statistical models relating the default trends to macroeconomic indicators. In 2014, new segmented credit scoring models were implemented for consumer loans.

#### Market Risk

This covers the areas of trading, interest rate, and liquidity risks. Trading market risk is the risk to earnings and capital arising from changes in the value of traded portfolios of financial instruments. Interest rate risk arises from movements in interest rates. Liquidity risk is the inability to meet obligations when they fall due without incurring unacceptable losses.

The Bank's market risk policies and implementing guidelines are regularly reviewed by the Assets & Liabilities Committee (ALCO), ROC and the Board to ensure that these are up-to-date and in line with changes in the economy, environment and regulations. The ROC and the Board set a comprehensive market risk limit structure and define parameters of market activities that the Bank can engage in. The Bank utilizes various measurement and monitoring tools to ensure that risk-taking activities are managed within instituted market risk parameters.

#### Trading Market Risk

PSBank's trading portfolios are currently composed of peso and dollar-denominated sovereign debt securities that are marked-tomarket daily. PSBank uses Value-at-Risk (VaR), a statistical measure that calculates the maximum potential loss from a portfolio over a holding period, within a given confidence level. Our current VaR model is based on a historical simulation methodology with a oneday holding period and a 99% confidence level.

The Bank also performs back testing to validate the VaR model, and stress testing to determine the impact of extreme market movements on our portfolios. It has established limits for its trading portfolios and closely monitors its daily profit and loss against loss triggers and stop-loss limits.

To a certain degree, the Bank also carries foreign exchange (FX) risk. It is the Bank's policy to maintain exposures within approved position, stop loss, loss trigger, VaR limits and to remain within regulatory guidelines. The Bank also uses VaR to measure market risk arising from its FX exposure. The Bank uses its BSP-approved Type 3 Derivative License for plain vanilla FX forwards to manage its FX risk against adverse exchange rate movements.

#### Structural Interest Rate Risk

The interest rate sensitivity gap report measures interest rate risk by identifying gaps between repricing dates of assets and liabilities. The Bank's sensitivity gap model calculates the effect of possible rate movements on its interest rate profile.

PSBank uses the sensitivity gap model to estimate its Earnings-At-Risk (EAR) should interest rates move against our interest rate profile. Our EAR limits are based on a percentage of PSBank's projected earnings and capital for the year. We also perform stress-testing analysis to measure the impact of various scenarios based on interest rate volatility and shifts in the yield curve.

The ALCO is responsible for managing PSBank's structural interest rate exposure. Its goal is to achieve a desired overall interest rate profile while remaining flexible to interest rate movements and changes in economic conditions. RMO and ROC review and oversee its interest rate risks.

### Liquidity Risk

In managing its liquidity position, the Bank ensures that it has more than adequate funds to meet its maturing obligations. PSBank uses the Maximum Cumulative Outflow (MCO) Model to measure liquidity risk arising from the mismatches of its assets and liabilities. The Bank administers stress testing to assess its funding needs and strategies under different conditions. Stress testing enables the Bank to gauge its capacity to withstand both temporary and long-term liquidity disruptions. The Liquidity Contingency Funding Plan (LCFP) helps the Bank anticipate a liquidity crisis under various stress scenarios. Liquidity limits for normal and stress conditions cap the outflows on a cumulative and per tenor basis.

PSBank discourages dependence on Large Funds Providers (LFPs) and monitors the deposit funding concentrations so that it will not be vulnerable to a substantial drop in deposit level should there be an outflow of large deposits. ALCO is responsible for managing the liquidity of PSBank while RMO and ROC review and oversee the Bank's overall liquidity risk management.

### **Operational Risk**

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. To mitigate these, PSBank constantly strives to maintain our strong "control culture," prudent use of technology and effective internal control system, which are key factors towards continuous self-improvement under a "nosurprise" operating environment.

PSBank's Board-approved bankwide organizational chart clearly establishes areas of management responsibility, accountability and reporting lines for all its senior officers. Operational risk management policies and frameworks are regularly reviewed and updated, subject to ROC and Board approvals to ensure that they remain relevant and effective.

The Bank's products and operating manuals, policies and procedures spell out internal controls implemented by its business and operating support units. Its Internal Audit Group (IAG) provides independent reasonable assurance on control adequacy and compliance with these manuals. PSBank identifies and assesses operational risks across the organization and develops controls to mitigate and manage them as part of continuing efforts to enhance its Operational Risk Management Framework.

To ensure that the Bank manages all operational risks adequately, specialized functions are engaged in risk management. These include Information Technology, Information Security, Systems Quality Assurance, Financial Control, Legal, Compliance, Human Resources and Security Command. IAG regularly reports to the Board's Audit Committee on the effectiveness of internal controls.

The Bank likewise has a Business Continuity Plan and a Disaster Recovery Program that are reviewed and tested annually on a per segment and bankwide basis to ensure their effectiveness in case of business disruptions, system failures and disasters.

#### Technology Risk

Technology risk is the risk to earnings or capital arising from deficiencies in systems design, implementation, maintenance of systems or equipment and the failure to establish adequate security measures, contingency plans, testing and auditing standards.

To provide simpler, faster, more convenient and secured banking services to its growing clientele and to avail of an advanced management information system that enables the Bank to make fast and well-informed business decisions, it invests in Information Technology by venturing into core business process automations, key system enhancements, and information security solutions.

Given this heavily automated operating environment, PSBank makes sure that it identifies and quantifies risks to the greatest extent possible and establishes controls to manage technology-associated risks through effective planning, proper implementation, periodic measurement and monitoring of performance.

#### Legal Risk

Legal risk is the potential loss due to nonexistent, incomplete, incorrect, and unenforceable documentation that the Bank uses to protect and enforce its rights under contracts and obligations. A legal review process, which its Legal Department performs, is the primary control mechanism for this type of risk to ensure that the Bank's contracts and documentation adequately protects its interests and complies with applicable legal and regulatory requirements.

#### **Regulatory Risk**

Regulatory risk, also known as compliance risk, covers the potential loss from non-compliance with laws, rules and regulations, policies and procedures, and ethical standards.

PSBank recognizes that compliance risk can diminish its reputation, reduce its franchise value, limit its business opportunities, and reduce its potential for expansion. Thus, PSBank, guided by its Compliance Office, continuously promotes a culture of compliance.

#### Strategic Risk

Strategic risk is the current and prospective impact on earnings or capital arising from adverse business decisions, improper resolution of conflicts, and slow response to industry changes.

Strategic risk can influence the Bank's long-term goals, business strategies, and resources. Thus, the Bank utilizes both tangible and intangible resources to carry out its business strategies. These include communication channels, operating systems, delivery networks, and managerial capacities and capabilities.

#### **Reputational Risk**

Reputational risk is the current and prospective impact on earnings or capital arising from negative public opinion. This affects PSBank's ability to establish new relationships or services, or manage existing relationships. The risk may expose the Bank to litigation, financial loss, or a decline in customer base.

All employees are responsible for building PSBank's reputation and exercising an abundance of caution when dealing with customers and communities.

For a complete discussion of PSBank's capital details, please refer to the Supplementary Management Discussion and Notes to the Financial Statements on Financial Risk Management Policies and Objectives.

## Corporate Governance

At PSBank, we have a strong commitment to excellence in corporate governance. We continually strive for high standards and pursue new approaches that ensure greater transparency and integrity in what we do.



### Our governance culture

We see our compliance with applicable laws, rules and regulations as a minimum requirement. Going beyond such minimum is the true essence of good corporate governance. We always aim to continually build the trust and confidence of our stakeholders by running our business in a prudent and sound manner, being fair and transparent in all our dealings, providing reliable and better service in response to the ever-growing expectations of our customers, and working with integrity and accountability.

### Our core governance policies

The policies and guidelines embodied in our annually updated Corporate Governance Manual, as posted in our website, *www.psbank.com.ph*, and in our intranet site InfoChannel for the guidance of all our stakeholders, primarily revolve around the following three basic values that we observe.

We uphold at all times the value of honesty as a best policy. We believe that our reputation precedes us in the business of trust and confidence.

#### Fairness

We see to it that all our dealings with counterparties and other stakeholders are fairly conducted. We ensure that all such dealings, especially with our related parties, are made in the regular course of our business and upon terms not less favorable to us than those offered to others. It is for this particular reason that we initiated the creation of our Board-level Related Party Transactions Committee (RPTC) to help ensure that our transactions with related parties are conducted at armslength and that our resources are not misappropriated, in accordance with our Board-approved Related Party Transactions (RPT) policy and its specific guidelines and handling procedures. We also ensure that all our stockholders are treated equally and without discrimination by preserving all stockholders' rights and protecting our minority stockholders' interests including the latter's right to nominate candidates to our Board of Directors.

### Integrity and Accountability

We uphold at all times the value of honesty as a best policy. We believe that our reputation precedes us in the business of trust and confidence. We continue to enhance a working culture of integrity, guided by a Code of Conduct that defines the standards that we must follow in all our business dealings and relationships.

## Corporate Governance

Our Code of Conduct includes provisions on:

- Disciplinary process;
- General policies to establish a professional working environment and secure a favorable reputation for our Bank;
- Corrective measures for unacceptable behavior or failure to comply with our rules, policies and procedures;
- Schedule of penalties for attendance and punctuality, attire requirements, conduct and behavior, dishonesty, health, safety and security, reporting of violations, and information security; and
- Provisions on management of personal finances, conflict of interest, anti-sexual harassment, non-disclosure of information and insider information.

Under our Policy Against Insider Trading, reporting insiders are required to disclose their and their associates' initial beneficial ownership in PSBank shares and any changes thereof within two trading days after their election/ appointment in office and from date of said changes, respectively. They are likewise prohibited from selling or buying PSBank shares during "blackout periods," i.e., upon obtaining material non-public information up to two trading days after such information is disclosed. The Bank did not have any trading transactions with its reporting insiders and/or their associates in 2014.

In addition, we are also bound by a "whistle-blowing" policy that requires all employees to immediately report any noted impropriety or malpractice committed by a co-employee/s to his/their Group Heads, directly to the Human Resources Group Head, or to the Chief Audit Executive/Internal Audit Group Head for investigation purposes. Concealment or non-reporting is considered as an impropriety or malpractice in itself. The policy likewise requires the due protection of informants, i.e., employees reporting such incidents in good faith, from any form of harassment. Thus it considers any attempt to determine their identities as a breach of confidentiality subject to disciplinary sanctions.

### Transparency and open communication

We abide by various disclosure requirements of the Bangko Sentral ng Pilipinas (BSP), the Securities and Exchange Commission (SEC), and the Philippine Stock Exchange (PSE) as a publicly listed company. We ensure that we are transparent to our shareholders by posting the latest public disclosures on the Investor Relations section of our website and on our press releases. In compliance with SEC Memorandum Circular No. 11 s2014, we updated our website in 2014 to include all required disclosures in accordance with the SEC-prescribed web template for our stakeholders to readily check our corporate governance practices.

We also maintain an open communication line and use feedback from our stakeholders to develop better policies, products and services. We likewise accommodate requests for information pertaining to the management of our Bank, stockholders rights, or any other Bank-related matters, while remaining mindful of disclosure limitations under existing laws on bank deposits secrecy and data privacy.

Our Corporate Governance Manual (CGM) serves as a valuable guide and reference in our implementation of corporate governance rules and regulations of both the BSP and the SEC. In 2014, we updated our CGM primarily to integrate all Board- and Management-level committee charters and their respective annual performance scorecards. We also incorporated recent regulatory issuances and all related reportorial requirements with their corresponding submission deadlines to create a centralized reference of all corporate governance-related matters.

### Board Oversight

The Board of Directors sets the Corporate Governance tone in the organization by ensuring adherence to its principles and standards. It is accountable to our stakeholders in running our Bank in a prudent and sound manner. It is primarily responsible for approving and overseeing the implementation of our strategic objectives, risk strategy, corporate governance and corporate values. There are a total of nine directors in our Board who are all qualified business professionals with the required expertise and experience in directing our strategic path.

We have consistently maintained the presence of independent directors who provide independent judgment, outside experience and objectivity. Of the nine Board members, three are independent directors, including our Board Chairman. This is more than the required minimum number of independent directors. The Bank does not have any director holding more than five board seats in other publicly listed companies. Our Board Chairman provides active leadership by ensuring that our Board and its various committees function effectively, including maintaining a relationship of trust among Board members. Our Chairman also ensures that our Board follows a sound decision-making process.

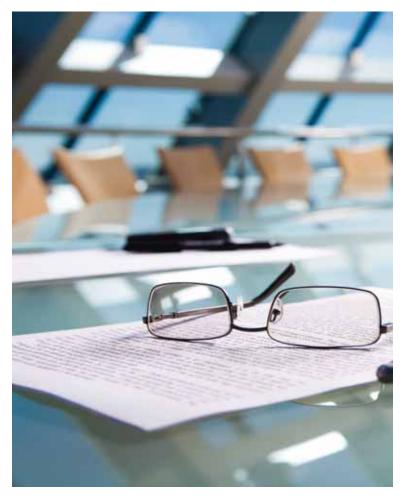
Individual directors are tasked to observe the fit and proper rule. They are expected to conduct fair business dealings, avoid conflict of interest, and observe confidentiality. They must act honestly, judiciously and in good faith, and uphold the best interest of our Bank and its stakeholders. They must also devote time and attention to their duties and responsibilities and contribute to our Board's decision-making process. They must exercise independent judgment and have a working knowledge of laws, rules and regulations applicable to our Bank.

Together with our principal officers, our directors attended in 2014 an Anti-Money Laundering (AML) seminar entitled "AML Briefing for Board of Directors and Senior Management" conducted by the Anti-Money Laundering Council (AMLC), as well as a refresher program on corporate governance (pursuant to SEC Memorandum Circular No. 20 s2013) conducted by SEC-accredited training providers.

Our Board has access to our Corporate Secretary who manages the flow of information to the Board prior to the meetings. All our Directors are provided with documents on our Bank's financial and operational performance, committee activities, regulatory developments, and items for their information and approval at least two business days before actual Board meetings.

Our Board also reviews and approves all manuals to ensure that regulatory changes and best practices are included. They have access to a permanent compilation of documents related to past Board activities. They can readily seek clarification from Senior Management should they have concerns about our Bank or any item submitted for their consideration.

**Board Meetings.** In 2014, our Board had 12 regular meetings, in addition to the annual stockholders and organizational meetings. Our directors recorded a 96% attendance rate.



In 2014, our Board had 12 regular meetings, in addition to the annual stockholders and organizational meetings. Our directors recorded a 96% attendance rate.

# Corporate Governance

### ATTENDANCE IN BOARD AND COMMITTEE MEETINGS IN 2014

Regular Board Meetings			Executive Committee Aside from Excom meeting, the Bank conducted 43 special routing of accounts in 2014.			Risk Oversight Committee		
Vice Chairman: Arthur V. Ty Members: Samson C. Lim <sup>1D</sup> Benedicto Jose R. Arcinas <sup>1D</sup> Ma. Theresa G. Barretto Margaret Ty Cham Vicente R. Cuna, Jr. Jeanne Frances T. Chua Joaquin Aligguy*	12       12         12       12         11       12         11       12         12       12         12       12         11       12         12       12         13       3         8       9	ASM Y Y Y Y Y N/A N	Chairman: Arthur V. Ty Members: Vicente R. Cuna Jr. Margaret Ty Cham Rosanna F. De Vera, Metrobank Representative Maris Lou S.Velicaria, PSBank Representative Atty. Lilli F. Carullo, Secretary Atty. Jose M. Manuel Jr., Alternate Secretary	1 1 0 1 1 -	1 1 1 1 1 - 1	Chairman: Benedicto Jose R. Arcinas <sup>(D</sup> Members: Vicente R. Cuna Jr. Joaquin Aligguy* Amelia B. Cabal** Bernardito M. Lapuz Edmund A. Go	11 12 4 8 10 10	12 12 4 8 12 12
Audit Committee	•		Corporate Governa Committee	nce		Trust Committee		
Chairman: Jose T. Pardo <sup>ID</sup> Members: Samson C. Lim <sup>ID</sup> Joaquin Aligguy* Amelia B. Cabal** Emma B. Co, <i>secretary</i> , <i>Chief Audit Executive</i>	12 11 4 8 12	12 12 4 8 12	Chairman: Samson C. Lim <sup>ID</sup> Members: Jose T. Pardo <sup>ID</sup> Jeanne Frances T. Chua Joaquin Aligguy* Gilbert L. Nunag, Secretary, Chief Compliance Officer	12 12 12 4 12	12 12 12 4 12	Chairman: Benedicto Jose R. Arcinas <sup>ID</sup> Members: Ma. Theresa G. Barretto Vicente R. Cuna Jr. Jeanne Frances T. Chua Edmund A. Go, Adviser Reuel R. Javier, Member/Secretary, Trust Officer	4 4 4 4 4 4	4 4 4 4 4
Related Party Transactions Comm			Nominations Commi	ttee		Compensation an Remuneration Comm		e
Chairman: Jose T. Pardo <sup>ID</sup> Members: Benedicto Jose R. Arcinas <sup>ID</sup> Joaquin Aligguy* Amelia B. Cabal** Emma B. Co, <i>Chief Audit Executive</i> Gilbert L. Nunag, Secretary, <i>Chief Compliance Officer</i>	12 11 4 8 12 12	12 12 4 8 12 12	Chairman: Samson C. Lim <sup>ID</sup> Members: Jose T. Pardo <sup>ID</sup> Arthur V. Ty	1 1 1	1 1 1	Chairman: Jose T. Pardo <sup>ID</sup> Members: Benedicto Jose R. Arcinas <sup>ID</sup> * Samson C. Lim <sup>ID</sup> ** Arthur V. Ty	2 1 1 2	2 1 1 2
Anti-Money Laundo Oversight Commi								
Chairman: Benedicto Jose R. Arcinas <sup>D</sup> Members: Amelia B. Cabal	7	8 8	Legend: Meetings Attende Number of meeting		eld			
Jeanne Frances T. Chua	7	8	ID Independent Directo	or				

- \* Term expired in April 2014
- \*\* Appointed as Member in April 2014

Vicente R. Cuna Jr.

Gilbert L. Nunag, Secretary,

Chief Compliance Officer

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**BOARD COMMITTEES** 

	Corporate Governance Committee	Tasks: Assists the Board in fulfilling its duties and responsibilities, monitors adherence to the corporate governance principles and guidelines in the Corporate Governance Manual, oversees the development and effective implementation of the compliance system. Composition: 3 Directors, 2 of whom are independent directors, including the committee chairperson Meeting: Monthly, supported by the Compliance Office	Complian Office
ſ	Trust Committee	Tasks: Primarily responsible for overseeing the fiduciary activities of the Bank Composition: 5 members: the President, the non-voting Trust Officer, 2 non-executive directors, and 1 independent director who is the committee chairperson Meeting: Quarterly, supported by Trust Division	Trust Divis
h	Executive Committee	Tasks: Regularly reviews and approves credit proposals within its limits; recommends additional conditions and requirements on loan applications for Board approval. Composition: 3 Directors, including the President, Credit Administration Group Head, and a credit representative from Metrobank	
ľ	Audit Committee	Tasks: Provides independent oversight for the financial reporting process, system of internal control and risk management, internal and external audit functions, and monitoring of compliance with Bank policies, applicable laws, rules, regulations and Code of Conduct. Composition: 3 Directors, 2 of whom independent, including the committee chairperson. Meeting: Monthly, supported by Internal Audit Group	Internal Au Group
ľ	Nominations Committee	Tasks: Reviews and evaluates all nominees to the Board. Composition: 3 Directors, 2 of whom are independent, including the committee chairperson. The Committee is duly guided by its charter, as well as BSP guidelines for the qualification and disqualification of directors found in the Manual of Regulations for Banks. Meeting: At least once a year, supported by Corporate Affairs Division and Corporate Secretary	
ſ	Risk Oversight Committee	Tasks: Develops and performs oversight of the Bank's risk management program Composition: 3 Directors and 2 non-voting members appointed as advisors. The incumbent Committee Chairperson is a non-executive member and is an independent director. Meeting: Monthly, supported by Risk Management Office	Risk Manage Office
	Related Party Transactions Committee	Tasks: Assists the Board in ensuring that transactions with related parties are reviewed, appropriate restrictions are followed, and corporate resources are judiciously used. Composition: 3 Directors, 2 of whom are independent directors, including the committee chairperson. Meeting: Monthly, supported by the Compliance Office	Complian Office
ľ	Compensation & Remuneration Committee	Tasks: Establishes a formal and transparent procedure for developing a policy on executive remuneration Composition: 3 Directors, 2 of whom are independent directors, including the committee chairperson. HRG Head sits in the committee as a resource person. Meeting: At least once a year, supported by HRG	
	Anti-Money Laundering Oversight Committee	Tasks: Created in 2014 to assist the Board in fulfilling its oversight responsibility over the Bank's compliance with the provisions of the Anti-Money Laundering Act, as amended, its Revised Implementing Rules and Regulations, and BSP AML Regulations Composition: 4 members of the Board, including the President, 1 of whom is an independent director who is the committee chairperson Meeting: Monthly, supported by the Compliance Office	Compliand Office

## Corporate Governance

### Senior management oversight

Senior Management. Our Senior Management Team, headed by our President as the Chief Executive Officer (CEO), consists of a core group of senior officers who manage our day-to-day operations and business affairs. They exercise good governance by ensuring that line managers under their respective areas of responsibility execute their activities in a manner consistent with Board-approved policies and procedures. These should be aligned with applicable laws, rules and regulations as well as standards of good practice.

Management Committees. To achieve efficiency and provide greater focus for our Senior Management in overseeing key areas of banking operations, various Management-level committees were also created, as follows:

- The Assets and Liabilities Committee (ALCO) is tasked to manage our Bank's assets and liabilities consistent with its liquidity, capital adequacy, growth, risk tolerance and appetite and profitability goals.
- The Credit Committee (CRECOM) is tasked to regularly review and approve credit proposals within the authority and limits provided by our Board.
- Anti-Money Laundering Compliance Committee (AMLCC) is tasked to assist our Compliance Office in reviewing, managing and monitoring the effectiveness of our Money Laundering and Terrorism Financing Prevention Program (MLTFFP) and related policies and procedures to ensure our continuing compliance with the provisions of the Anti-Money Laundering Act (AMLA), as amended, its Revised Implementing Rules & Regulations (RIRRs), and BSP Anti-Money Laundering regulations.
- Outsourcing Oversight Committee (OOC) is tasked to oversee the accreditation of service providers, performance monitoring, post-implementation reviews and contract renewals in accordance with the Bank's Board-approved risk-based Outsourcing Policy Guidelines pursuant to BSP Circular No. 765 re: Revised Outsourcing Framework for Banks.
- IT Steering Committee (ITSC) is tasked to cohesively monitor IT performance and institute appropriate actions to ensure achievement of desired results. It is accountable for designing and implementing our Board-approved Information Technology Risk Management System (ITRMS).

- Emergency Committee (EMCOM) is tasked to manage and monitor the effective implementation of our Business Continuity Plan (BCP). It aims to provide our Bank with the capability to continue its critical functions and processes by identifying, assessing and managing emergency scenarios and other business interruptions.
- *Policy Committee (POLCOM)* is tasked to resolve policyrelated issues which require escalation or cross-functional discussion for resolution.
- Personnel Committee (PERCOM) is tasked to assist our Senior Management in evaluating the performance and career growth/advancement of our employees, deciding on employee offenses/administrative cases and in maintaining personnel policies and procedures including the Bank's Code of Conduct.
- *Retirement Committee (RETCOM)* is exclusively tasked to administer our Gratuity and Retirement Benefit Plan.

### Our governance vanguards

Our compliance, risk management and internal audit functions are the forerunners in our relentless drive to promote and uphold the noblest tenets and highest standards of good corporate governance across all our business operations.

### Compliance

Ensuring our compliance with applicable laws, rules and regulations, as a minimum requirement, is our collective duty and team effort. It begins with our Board and Senior Management at the top, and down the line to our various business and operating units in accordance with our Boardapproved compliance system. The design and implementation of this program is administered and annually updated by our Compliance Office, led by our Chief Compliance Officer (CCO) who directly reports to our Corporate Governance Committee and to our Board.

Our Compliance Program adopts a three-pronged, risk-based approach to effectively manage our business risks and ensure compliance with pertinent banking laws, rules and regulations, codes of conduct, policies and standards of good practice. Its priority, focus and compliance testing frequency depends on the pre-assessed level of risk a unit is exposed to risks relative to compliance with pertinent banking laws, rules and regulations, codes of conduct, sound policies and standards of good practice are concerned.

This three-pronged strategy is structured to be operated by three key players namely:

- 1) the line units as the first line of defense being the business risk owners and managers;
- 2) Compliance Office (CO) as the second line of defense as the business risk overseers; and
- 3) Internal Audit Group (IAG) as the third line of defense as the independent assurance provider.

Aside from monitoring and controlling compliance risk, our Chief Compliance Officer (CCO) also tracks our Bank's adherence with our Corporate Governance Manual. Cases of non-compliance are required to be reported to our Board Chairman who ensures due process and determines appropriate sanctions.

Our Compliance Office continually strives to maintain our strong compliance culture amidst the ever-dynamic banking regulatory landscape. It proactively identifies, assesses, and addresses emerging compliance issues, vigorously promotes continuing education through formal/informal trainings, compliance awareness testing, compliance checking, and advisory service through a clear and open communication line; and fosters good corporate governance culture by benchmarking against industry best practices and standards.

#### Our remuneration policy

Our directors and officers are provided with an industrycompetitive compensation package to attract, motivate and retain highly qualified people. The salary scales of our officers are generally based on their position and rank. These are reviewed annually and adjusted as needed, based on performance.

Our Bank also grants fixed bonuses, including a 13<sup>th</sup>-month pay, in accordance with law. Our Board sees to it that this remuneration strategy is regularly reviewed to ensure that the policy is commensurate with corporate and individual performance and benchmarked against our industry peers and other market considerations, while also maintaining internal equity.

Each director receives a monthly professional fee for attending Board and committee meetings. This is also in consideration of their valuable contributions in the formulation of our Bank's overall strategy. PSBank was one of the Top 10 finalists in the 2014 PSE Bell Awards for corporate governance. For the 4th consecutive year, it was also recognized by The Asian Banker magazine as one of the Top Ten Strongest Banks in the Philippines, and was ranked the 5th strongest bank and the only thrift bank in the top 5 list.

The total per diem and transportation allowance paid to directors for their attendance in Board meetings for the period January to December 2014 was Php16.3 million.

Our remuneration policy for directors indicates that the Chairman, Vice Chairman and each of the Directors receive reasonable per diems for attendance at any Board meeting. There is nothing in our by-laws that prevents any director from serving any other capacity and receiving compensation.

#### Our governance evaluation

Every year, our Board, individual directors and their respective oversight committees conduct self-rating exercises on their performance through the use of scorecards to determine areas of improvement. The scorecard results are reviewed by our Corporate Governance Committee and reported to our Board.

In 2014, we have crafted a similar annual performance evaluation system for all other Board-level as well as Management-level committees for our Board to also gauge the performance and effectiveness of these committees vis- à-vis set performance standards. These are consistent with our Bank's strategic objectives and business plans which translate to continuously creating value to all our stakeholders.

#### Our governance achievement

As an affirmation of our good corporate governance practices and compliance with the code of corporate governance, our Bank was recently recognized as one of the Top 10 finalists in the 2014 Philippine Stock Exchange (PSE) Bell Awards for corporate governance, among other publicly-listed companies. This annual awards program seeks to promote corporate governance and recognize best practices with the objective of improving the image of the local market as an investment destination.

PSBank was also recognized by *The Asian Banker* magazine in 2014 as one of the Top Ten Strongest Banks in the Philippines for the fourth consecutive year. The Bank ranked the 5<sup>th</sup> strongest bank, and was the only thrift bank in the top 5 list.

# Corporate Governance

#### Sustainable development

PSBank believes that the campaign for environmental protection and sustainable development starts with small initiatives that produce a culture of concern when combined.

Below are the Bank's initiatives:

- Email blasts on environmental awareness;
- Bankwide campaign to reuse paper and segregate trash;
- Competitions that require employees to use recyclable materials;
- Participation in tree-planting activities; and
- Participation in Earth Hour campaigns.

#### Health, safety and welfare of employees

PSBank advocates a work environment free of hazards, which is conducive to the well-being and professional development of its employees. The Human Resources Group (HRG) continuously seeks ways to reach out to employees. It conducts "HRG lkot," wherein HR officers go around the branches to personally meet with employees. In 2014, branches in Cebu, Pangasinan, Baguio, and La Union were visited to conduct engagement sessions and check on PSBank employees' welfare and needs. Facilities were also checked to see if they are in accordance with the Bank's occupational health and safety standards.

On top of this, the Bank strictly adheres and even goes beyond general labor standards such as:

- Occupational Health and Safety Program (OHSP) and the constitution of the Health and Safety Committee (HASCOM). The OHSP provides for the organization of a local committee on Health and Safety found in the branches. This program ensures that adequate guidelines, programs, and measures are adopted to ensure employees' health and safety.
- First Aid Certification Program. The Bank's HRG has been coordinating with the Philippine Red Cross in conducting certification seminars for head office and branch employees.
- *Health and Wellness Programs.* The Bank provides several avenues for employees to ensure their health and well-being, and also build camaraderie in the workplace. In addition to organizing physical activities such as sports tournaments, exercise and dance classes, and pampering sessions, the Bank has also partnered with various gym establishments to provide discounted wellness programs. It also tied up with health institutions to give free vaccinations to employees and their dependents.

PSBank also provides comprehensive health insurance, both to its employees and their qualified dependents. Head Office employees are given access to a medical clinic with a doctor and a nurse on duty to attend to their health needs. PSBank branches are equipped with first-aid kits.

- Family Welfare Program. Recognizing the importance of family support, PSBank sponsors activities such as Halloween Party and Educational Fun Day, where employees and their children get to enjoy quality bonding time.
- *Spiritual needs.* The Bank provides for the spiritual needs of employees by holding a Holy Mass every first Friday of the month at the Head Office.
- Hobbies and Interests. Employees are also encouraged to join interest clubs to share their hobbies and talents with their colleagues. In 2014, the Bank established clubs catering to employees who are into photography, music, dance exercise, running, bowling and badminton.

#### Training and development of employees

PSBank has always considered employees as its most important asset. This is why learning and development programs are continually being revisited and improved to usher PSBankers into a more competitive and performance-driven arena.

- The New Employees Orientation (NEO) Program was reviewed and rationalized to significantly improve and reduce the number of onboarding days from 8 days to 4 days for Head Office personnel, 11 days to 5 days for Branch Officers (Branch Head/Branch Service and Control Officer) and 15 days to 10 days for Branch Staff. With the implemented revisions, the onboarding process is made more concise and efficient without compromising the level of preparedness inculcated to new PSBankers.
- In 2014, another group of head office and branch rankand-file employees underwent the Staff Professional Enhancement and Educational Development program and were promoted as officers after six months of classroom sessions, on-the-job training and mentoring.
- On top of these main training programs, specialized training sessions were also provided to employees, in collaboration with the Bank's subject matter experts.
- PSBank also sends its employees to external training programs aimed at improving their skill sets, complying with the bank regulations, and preparing for the ASEAN integration.

## Audit Committee Report

The Audit Committee is responsible for providing assistance to the Board in fulfilling its oversight function on the Bank's financial reporting process; governance, risk management, and control processes; internal and external audit functions; and monitoring of compliance with Bank policies, applicable laws, rules, regulations, and code of conduct. Management is responsible for the preparation, integrity, and fair presentation of the Bank's financial statements in accordance with the Philippine Financial Reporting Standards.

For 2014, the Audit Committee, composed of three members, two of whom are independent directors, performed the following in their monthly meetings:

- Discussed and approved the overall audit scope and plans of both the Internal Audit Group (IAG) and Sycip Gorres Velayo & Co. (SGV);
- · Reviewed and discussed the year-end financial statements with SGV, who are responsible for expressing an independent opinion on the audited financial statements and their conformity with Philippine Financial Reporting Standards;
- Reviewed with IAG the results of its evaluation on the adequacy and effectiveness of the Bank's governance, risk management, and control processes and the Bank's compliance with policies, laws, and regulations with the management's action plans for the implementation of recommendations to improve the operations of the branches and head office units including the information systems and security;
- Evaluated the process in assessing the significant risks and related-risk mitigation efforts of the Bank;
- Reviewed, approved, and endorsed to the Board SAMSON C. LIM the revised Audit Committee Charter:
- Discussed the results of the external quality assessment review of the Bank's internal audit activity by Punongbayan & Araullo, where IAG obtained "Generally Conforms" rating signifying

IAG's conformance with the Definition of Internal Auditing, the Code of Ethics, and the International Standards for the Professional Practice of Internal Auditing;

- Discussed and approved the result of the annual internal quality assessment of IAG's conformance with the international auditing standards and IA policies;
- Reviewed the adequacy of resources, staff competencies, activities, and effectiveness of the IAG;
- Monitored and assessed the Bank's compliance with applicable laws, rules, regulations, code of conduct as well as the adequacy and effectiveness of internal control system; and
- Reviewed the Committee's effectiveness through self-assessment process.

Based on the reviews and discussions undertaken and subject to the limitations on the roles and responsibilities provided for in the Audit Committee Charter, the Committee recommends that the audited financial statements be included in the Annual Report for the year ended 31 December 2014, for filing with the Securities and Exchange Commission and other regulatory bodies.

JOSÉ T. PARDO

Chairman

Member

apriles S. Cabol

AMELIA B. CABAL Member

# Board of **Directors**

#### JOSE T. PARDO

Chairman/Independent Director Filipino, 76 years old

Chairman at PSBank since January 2003. Independent Director since May 2007. Chairman/Independent Director, Philippine Seven Corp., Philippine Stock Exchange, Securities Clearing Corporation of the Philippines, Bank of Commerce. Chairman De La Salle University, Inc., ECOP Council of Business Leaders, PCCI Council of Business Leaders, Philippine Business Center Inc., Foundation for Crime Prevention, Assumption (Antipolo), EDSA People Power Foundation, Philippine-Japan Vocational Technical Foundation. Co-Chairman, De La Salle Philippines. Vice Chairman, EDSA People Power Commission, Office of the President. Independent Director, JG Summit Holdings, Inc. Director, National GRID Corporation of the Philippines, ZNN Radio Veritas and Calaca High Power Corp. Education: Master's Degree in Business Administration. First graduate of the Harvard-DLSU Advisory Program. BS Commerce-Accountancy and MBA, De La Salle University.

#### ARTHUR V. TY Vice Chairman Filipino, 48 years old

Vice Chairman since April 2001. Chairman, Metropolitan Bank and Trust Company, GT Metro Foundation Inc.; Metropolitan Bank (China) Ltd.: and Ferum Cee Inc. Chairman/ President, Nove Ferum Holdinas, Inc. Chairman/Director, Grand Titan Capital Holdings, Inc. and Global Treasure Holdings, Inc. Vice Chairman, Metrobank Foundation, Inc., GT Capital Holdings Inc., and Great Mark Resources Corporation. Vice Chairman/Director, First Metro Investment Corporation. President/ Director, Horizon Royale Holdings, Inc. and Philippine Securities Corporation. Director, Federal Land, Inc. Education: BS Economics, University of California-Los Angeles. MBA, Columbia University.

#### VICENTE R. CUNA JR. Director/President Filipino, 53 years old

Director/President since 2013. Director, First Metro Investment Corporation, Metropolitan Bank and Trust Company. Education: A.B Economics, De La Salle University.

#### SAMSON C. LIM Independent Director Filipino, 66 years old

Independent Director since April 2008. Chairman, Blims Fine Furniture, Collins International Trading Corporation and Francorp Philippines. Honorary Chairman, Automatic Centre. Chairman, Tourism Committee, Philippine Chamber of Commerce and Industry. Chairman Emeritus, International Relations, Philippine Franchise Association and Philippine Retailers Association. President, Canadian Tourism & Hospitality Institute. Education: BS Liberal Arts, Cum Laude, Ateneo de Manila University. Masters in Business Economics, University of Asia and the Pacific. Exchange Student, Sophia University Tokyo, Japan. Special Training on International Business, Institute of International Studies and Training, Fujinomia, Japan. Top Management Program, Asian Institute of Management.

#### BENEDICTO JOSE R. ARCINAS Independent Director

Filipino, 58 years old

Independent Director since April 2012. Director & General Manager, Arcinas Freres. Inc. Education: BS Business Economics, University of the Philippines, Diliman. Master of Science in Management, Arthur D. Little Management Education Institute (now Hult International Business School) Certificate Courses in Small Enterprise Management, Operations Research, Economics, Computer Programming, Harvard University, Cambridge, Massachusetts.

#### MARGARET TY CHAM Director

Filipino, 47 years old

Director since April 2004. Director, Orix Metro Leasing Corp. and Federal Land Inc. Director/President, Glam Holdings Corp. Chairman/President, Glamore Holdings Corp. Vice President, Great Mark Resources Inc., Global Treasure Holdings Inc., and Grand Titan Capital Holdings Inc. Corporate Secretary, Metrobank Foundation. Vice President/Corporate Secretary, Norberto and Tytana Ty Foundation. Trustee/Vice President/Corporate Secretary, GT Metro Foundation. BS Humanities, De La Salle University.

#### AMELIA B. CABAL Director

Filipino, 68 years old

Director since April 2014. Independent Director, Deutsche Regis Partners, Inc., Ionics EMS, Inc., and Ionics Inc. Bank Supervisor, Metropolitan Bank (China) Ltd. Education: BS Commerce Major in Accounting, Far Eastern University. Advanced Management Program, Harvard Business School and Asian Institute of Management. Pacific Rim Banking Program, Pacific Coast Banking School/ University of Washington, Seattle, USA. Top Management Program-Bangkok.

#### JEANNE FRANCES T. CHUA Director

Filipino, 49 years old

Director since April 2013. Vice President, Legaspi Import & Export Corp. Education: B.S. Finance, Santa Clara University, USA

Director Filipino, 74 years old Director since April 2006. Director,

MA. THERESA

G. BARRETTO

Endel Enterprises Corp. and Rural Bank of Candelaria, Inc. Education: BS Commerce, Assumption College. Curso de Estudios Hispanicos, La Universidad de Madrid in Spain. POCHOLO V.

DELA PEÑA

Filipino, 48 years old

University of Santo Tomas.

Corporate Secretary

Corporate Secretary since July 2011.

Bank and Trust Company. Education:

BS Commerce major in Accounting,

First Vice President, Metropolitan

# **Senior** Officers

VICENTE R. CUNA JR. President JOSE JESUS B. CUSTODIO, Senior Vice President PERFECTO RAMON Z. DIMAYUGA JR., Senior Vice President JOSE VICENTE L. ALDE, Executive Vice President NOLI S. GOMEZ, Senior Vice President EMMANUEL A. TUAZON, Senior Vice President



ANTONIO JUDE MARTIN P. MONTINOLA Vice President

MARY MYLEEN M. MASANQUE Vice President

MELISSA F. TONG Vice President

MARY JANE M. VALERO Vice President

ANTONELL S. INTERINO Vice President

#### MA. PATRICIA L. CASTANEDA

First Vice President MINDA L. CAYABYAB Vice President

EDEZA A. QUE First Vice President

GILBERT L. NUNAG Vice President

EMMA B. CO Vice President

(Seated) RAYE CLAUDINE Q. BARON Vice President





PABLITO C. VELORIA, Vice President NEIL C. ESTRELLADO, First Vice President JOHN EMMANUEL J. PALAFOX, Vice President JAYDEE P. CAPARAS, Vice President DAN JOSE D. DUPLITO, Vice President

ANDRE MANUEL L. ABELLANOSA, Vice President NORBERTO M. CORONEL III, First Vice President MARIS LOU S. VELICARIA, Vice President JOSE MARTIN A. VELASQUEZ, First Vice President REUEL R. JAVIER, Vice President (Seated) LEAH M. ZAMORA, First Vice President FRANCIS C. LLANERA, First Vice President





# Profiles of **Senior Officers**

#### VICENTE R. CUNA JR.

#### President

(Please see Board of Directors page for more information.)

#### JOSE VICENTE L. ALDE **Executive Vice President**

Joined the Bank in October 2007. Member, Assets and Liabilities, Credit, IT Steering, Anti-Money Laundering Compliance, Personnel and Retirement Committees. Former Vice President, Treasury at ABN AMRO Bank. Held various positions in treasury and branch banking in BA Savings Bank. Had stints in sales management at Johnson & Johnson and IT with World Health Organization. Bachelor in Computer Science with honors, University of the Philippines. Masters in Business Management, Asian Institute of Management.

#### JOSE JESUS B. CUSTODIO Senior Vice President

Joined the Bank in December 2001. Head, Indirect Sales Channel. Former Head of Auto Loans-Retail Sales, Citytrust Banking Corp. Former Fleet and Floorstock Department Head, BPI Family Savings Bank. BS Business Management, Ateneo de Manila University.

#### PERFECTO RAMON Z. DIMAYUGA JR. Senior Vice President

Joined the Bank in January 2006. Head, Finance Group. Member, Assets and Liabilities, IT Steering, Personnel, Outsourcing Oversight and Retirement Committees. Held various treasury positions in Development Bank of Singapore (DBS) Phils., Inc., Bank of the Philippine Islands, Mindanao Development Bank, Citytrust Banking Corp., and Rizal Commercial Banking Corp. AB in Economics, Ateneo de Manila University. Masters in Business Management, University of the Philippines.

#### NOLI S. GOMEZ Senior Vice President

Joined the Bank in October 2001. Head, Operations Group. Member, Assets and Liabilities, Policy, Personnel, IT Steering, Anti-Money Laundering Compliance, Outsourcing Oversight, Emergency and Retirement Committees. Former Chief Risk Officer and Head of Systems and Methods, DBS Bank Phils. and Systems Management Officer, Bank of the Philippine Islands. BS Civil Engineering, Mapua Institute of Technology. Licensed Civil Engineer with distinction.

#### EMMANUEL A. TUAZON Senior Vice President

Joined the Bank in July 2014. Head, Marketing and Customer Experience Group. Member, Assets and Liabilities, and Credit Committees. Former Senior Vice President and Chief Marketing Officer, Philippine National Bank. Former Vice President for Marketing, ABN AMRO Bank. Former Vice President for Marketing and Sales, Jardine Pacific Finance. BS Mathematics, University of the Philippines.

#### MA. PATRICIA L. CASTAÑEDA First Vice President

Joined the Bank in August 2005. Head, Risk Management Office. Member, Assets & Liabilities and Anti-Money Laundering Compliance Committees. Former Market Risk Officer, BDO Private Bank. Former Corporate Finance Manager, TA Bank. Former Risk Management Officer, Bank of the Philippine Islands. BS Business Economics with honors, University of the Philippines.

#### NORBERTO M. CORONEL III First Vice President

Joined the Bank in December 2007. Head, Large Enterprise Group. Member, Assets & Liabilities and Credit Committees. Former FVP and Head of Equity Underwriting and Placements, Investment & Capital Corp. of the Philippines. Former AVP of Investment Banking Division, United Coconut Planters Bank. BS Business Management, Ateneo de Manila University. MBA, University of the Philippines.

#### NEIL C. ESTRELLADO First Vice President

Joined the Bank in March 2002. Head, Information Technology Division. Member, Outsourcing Oversight, IT Steering and Emergency Committees. Former Project Leader, Oversea-Chinese Banking Corp. Ltd. Former Lead IT Analyst, Development Bank of Singapore. Former Project Manager, DBS Philippines. Former Systems Analyst, Bank of the Philippine Islands. BS Mathematics, Ateneo de Manila University.

#### FRANCIS C. LLANERA First Vice President

Joined the Bank in December 2007. Head, Branch Banking Group. Member, Assets & Liabilities and Anti-Money Laundering Compliance Committees. Former Credit Card Collections Head, Union Bank of the Philippines. Formerly with American International Group's Credit Risk Management. BS Commerce, University of Santo Tomas.

#### EDEZA A. QUE First Vice President

Joined the Bank in October 2005. Credit Risk Manager, Risk Management Office. Former Credit Risk Manager for Consumer Banking, Standard Chartered Bank. Former Risk Management Officer, American International Group Credit Card Co. Member, Bankers Institute of the Philippines, Inc. BS Statistics with honors and MS Statistics, University of the Philippines.

#### JOSE MARTIN A. VELASQUEZ First Vice President

Joined the Bank in September 2004. Head, Treasury Group. Member, Assets and Liabilities, and Retirement Committees. Former Deputy Treasurer, First Metro Investment Corp. Former Senior Dealer, BPI Capital Corp. BA Economics and BS Commerce major in Management of Financial Institutions and MBA, De La Salle University. Registered Fixed Income Salesman, Securities and Exchange Commission. Treasury Certified Professional, Ateneo-Bankers Association of the Philippines.

#### LEAH M. ZAMORA First Vice President

Joined the Bank in April 2010. Head, Business Information Management Services Division. Member, Assets and Liabilities and IT Steering Committees. Former Vice President for Financial Planning and Analysis, GE Money Bank Philippines. BS Accounting, De La Salle University. Certified Public Accountant.

#### ANDRE MANUEL L. ABELLANOSA Vice President

Joined the Bank in February 2003. Head, Treasury Marketing and Currencies Division. Member, Assets and Liabilities Committee. Former Senior Trader, BPI Capital Corporation. Former Chief Forex Dealer, DBS Forex Corp. BS Management, Colegio de San Juan de Letran. Registered Fixed Income Salesman, Securities and Exchange Commission. Treasury Certified Professional, Ateneo-Bankers Association of the Philippines.

#### RAYE CLAUDINE Q. BARON Vice President

Joined the Bank in August 2009. Head, Process Management Division. Member, Policy, Outsourcing Oversight and Emergency Committees. Former Senior Assistant Vice President for Project Management and Operations Control Department, AIG PhilAm Savings Bank Inc. BS Business Management, Ateneo de Manila University. MBA, University of the Philippines.

#### JAYDEE P. CAPARAS Vice President

Joined the Bank in January 2005. Business Manager/Head, Metro Manila III. Former Head of Branch Sales and Cash Center Unit-Batangas Area, Bank of the Philippine Islands. BS Accountancy, Magna Cum Laude, and MBA, San Sebastian College-Recoletos, Cavite. Doctoral candidate in Business Administration at De La Salle University. Certified Public Accountant.

#### MINDA L. CAYABYAB Vice President

Joined the Bank in May 1998. Head, Financial Accounting and Services Division. Former Senior Auditor, Isla Lipana & Co., Philippine member firm of PricewaterhouseCoopers. Member, Bankers Institute of the Philippines, Inc. BS Business Administration major in Accounting with honors, Pamantasan ng Lungsod ng Maynila. Certified Public Accountant.

#### EMMA B. CO

Vice President

Joined the Bank in December 2001. Chief Audit Executive and Head, Internal Audit Group. Member, Related Party Transactions Committee. Former Senior Manager for Audit, Mercator Group. Former IT Audit Officer, Union Bank of the Philippines. BS Commerce major in Accounting, University of Santo Tomas. Bachelor of Laws, Lyceum of the Philippines. MS in Information Management, Ateneo de Manila University. Certified Public Accountant and lawyer.

#### DAN JOSE D. DUPLITO Vice President

Joined the Bank in March 2005. Head, Information Security Division. Former Information Security Consultant/Developer/Linux System Administrator. 2013 ASEAN Chief Information Security Officer of the Year awardee. Co-founder of BSP-recognized Information Security Officers Group. BS Mechanical Engineering, University of the Philippines.

#### ANTONELL S. INTERINO Vice President

Joined the Bank in August 2010. Head of Forecasting and Analytics Department under the Business Information Management Services Division. Former Compliance Officer, BDO Leasing and Finance, Former Senior Analyst, Financial Planning and Analysis Division, GE Money Bank, BS Accountancy, De La Salle University. Certified Public Accountant.

#### REUEL R. JAVIER Vice President

Joined the Bank in October 2007. Head, Trust Division. Member, Trust Committee. Former Investments Head, PSBank Treasury. Held various Trust and Investment Management positions in Bank of the Philippine Islands and BPI Capital Corporation. AB Economics, De La Salle University. Treasury Certified Professional, Ateneo-Bankers Association of the Philippines, Registered Fixed Income Market Salesman, Securities and Exchange Commission and licensed PSE Stockbroker.

#### MARY MYLEEN M. MASANQUE Vice President

Joined the Bank in November 2011. Head, Collections and Remedial Management Division. Former AVP and Head of Recovery Unit, BDO Unibank. Former Manager, AIG Credit Cards. AB Communication Arts, Miriam College.

#### ANTONIO JUDE MARTIN P. MONTINOLA Vice President

Joined the Bank in March 2009. Head, Electronic Channels Group. Member, Assets and Liabilities and Emergency Committees. Former Group Account Director, Harrison Communications Inc.-McCann-Erickson Philippines. Former Business Unit Director, Arc Worldwide-CRM/Digital Agency of Leo Burnett. BS in Interdisciplinary Studies, Ateneo de Manila University.

#### GILBERT L. NUNAG

Joined the Bank in February 2008. Chief Compliance Officer. Member, Anti-Money Laundering Compliance and Outsourcing Oversight Committees. Former AVP and Compliance Officer, UCPB Savings Bank. Former AVP & Compliance and Risk Management Division Head & Senior Manager and Controllership Head, UCPB Rural Bank. Former Audit Team In-Charge, SyCip Gorres Velayo & Co. BS Accountancy with honors, Ateneo de Cagayan (Xavier University). Certified Public Accountant.

#### JOHN EMMANUEL J. PALAFOX Vice President

Joined the Bank in February 2007. Head, IT-Systems Development II Division. Former Head of the Technology Services Group, SQL\*Wizard, Inc. BS Management Information Systems, Ateneo de Manila University.

#### MELISSA F. TONG Vice President

Joined the Bank in December 2010. Head, Product and Business Development Division. Member, Assets and Liabilities Committee. Former Unit Head for Cash Management Services and Head of Retail Sales and Marketing, BDO Unibank. Former Regional Head for Europe, iRemit. BA in Organizational Communication and BS in Commerce major in Marketing Management, De La Salle University.

#### MARY JANE M. VALERO Vice President

Joined the Bank in August 2002. Head, Customer Service Division. Former Front Office Manager, Mandarin Oriental Hotel Manila. Former Duty Manager, Westin Philippine Plaza. BS Psychology and BA Guidance and Counseling, St. Scholastica's College. MA in Industrial Psychology graduated Cum Laude, University of Santo Tomas. Doctoral candidate in Clinical Psychology, University of Santo Tomas.

#### MARIS LOU S. VELICARIA Vice President

Joined the Bank in December 2001. Head, Credit Administration Group. Member, Credit and Executive Committees. Vice President, Credit Management Association of the Philippines (CMAP). Former Credit Officer, Development Bank of Singapore, Bank of Southeast Asia, BPI Family Bank and Citytrust Banking Corporation. BA Philippine Studies, University of the Philippines.

#### PABLITO C. VELORIA Vice President

Joined the Bank in September 2006. Head, General Services Division. Former Head of Consumer Credit Evaluation, Field Support, Credit Investigation, Housing Loan Evaluation, Share Finance Credit and Mortgage Credit Investigation, BPI Family Savings Bank. BS Civil Engineering, Adamson University.

### Management's Discussion and Analysis

#### **BALANCE SHEET**

#### Assets

Our Total Assets as of December 31, 2014 stood at Php145.61 billion, an increase of 11.98% from Php130.03 billion the previous year. The growth was due to increases in loans and receivables and short-term investments with the Bangko Sentral ng Pilipinas (BSP).

#### Loans and Receivables

Our Loans and Receivables grew by 15.49% to Php95.76 billion. This was attributed to the sustained increase in our consumer lending business, particularly Auto Loans and Mortgage Loans, which expanded by 19.86% and 21.34%, respectively.

#### Securities and Investments

Excess liquidity was placed in Special Deposit Account with the BSP, which increased to Php24.0 billion versus Php7.40 billion year-onyear. Moreover, there was a 2.0% hike in statutory reserve requirement to 8% from 6%, which the BSP imposed on thrift banks in April and May 2014. On the other hand, Interbank Loans Receivable and Securities Purchased under Resale Agreements (SPURA) fell by 84.95% to Php2.19 billion from Php14.5 billion in December 2013 as our SPURA investment with BSP matured in December 2014.

Available-for Sale (AFS) investments were higher by 7.69% to Php6.08 billion. Fair Value through Profit or Loss grew by 51.08% to Php278.91 million. The Bank's HTM portfolio stood at Php1.68 billion as of end-2014.

Investments in an Associate and Joint Venture were lower by 50.33% to Php668.61 million. On August 29, 2014, PSBank sold its 25% stake in Toyota Financial Services Philippines Corporation to GT Capital Holdings Inc.

Goodwill and Intangible Assets were 26.06% higher year-on-year at Php 369.14 million.

#### Deferred Tax

Deferred Tax Assets increased by 201.06% to Php731.94 million due to the recognition of deferred tax benefits from loan loss provisioning in 2014.

#### **Deposit Liabilities**

Total deposits rose by 9.40% to Php116.53 billion from Php106.52 billion in 2013 as we continued to expand our deposit customer base through the opening of 21 new branches and 44 more ATMs all over the country. Time Deposits were higher by 7.54% to Php87.42 billion. Demand Deposits grew by 17.22% to Php10.61 billion while Savings Deposits rose by 14.35% to Php18.50 billion.

#### Tier 2 Notes

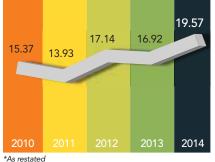
On May 23, 2014, we issued a Php3.0-billion Unsecured Subordinated Notes (Tier 2) with an interest rate of 5.50% due on August 23, 2024, callable in 2019. The Notes, which has a loss absorption feature, qualify as Tier 2 capital in line with the BSP's revised risk-based capital adequacy framework and conform with Basel III requirements. PSBank obtained an issuer rating of PRS Aaa from Philippine Rating Services Corp. As of December 31, 2014, our total Tier 2 Notes, including those issued in February 2012, amounted to Php5.95 billion.

#### Capital

Our capital base further strengthened to Php17.73 billion in 2014, an increase of 9.02% from the yearago level of Php16.26 billion.

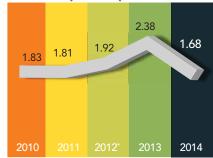
Net Unrealized Gain on AFS Investments increased to Php26.60 million from Php22.29 million the previous year.







#### RETURN ON AVERAGE ASSETS (ROAA) IN %



We recorded a change in Remeasurement Losses by Php133.79 million on our Retirement Plan in 2014 due to the lower fair value of its plan assets.

We declared quarterly dividends equivalent to Php3.00 per share in 2014 or Php0.75 per quarter. Total dividends distributed among our stockholders amounted to Php720.76 million.

#### **INCOME STATEMENT**

#### Net Income

We registered a Net Income after Tax of Php2.32 billion, 20.82% lower than the Php2.93 billion in the same period in 2013. The decline in our Net Income was due to less trading opportunities in 2014 compared to 2013. Despite this, our retail lending business, mostly coming from auto and mortgage loans, provided good core income growth.

#### Interest Income

Our Net Interest Income was at Php7.71 billion from Php6.69 billion in 2013, with income from loans and receivables growing by 8.52% to Php8.81 billion. Interest income from investment securities was lower at Php363.96 million from Php375.40 million in 2013.

Interest income from Interbank Loans Receivable and SPURA was higher by 79.35% to Php858.98 million. Interest income from deposits with the BSP increased by 35.71% to Php57.29 million. There was also a 122.70% growth in interest income from placements with other banks to Php18.36 million.

Interest expenses on deposit liabilities decreased by 1.95% to Php2.12 billion due to lower cost of funds in 2014. On the other hand, interest expense on our Tier 2 Unsecured Subordinated Notes was at Php276.59 million from Php175.25 million in 2013. This was due to our additional Php3-billion Tier 2 issuance in May 2014.

#### Non-Interest Income

Other Operating Income dropped by 64.63% to Php1.78 billion in 2014. We registered trading revenues of Php209.95 million in 2014 compared to Php4.07 billion in 2013.

In 2014, the Bank sold its unquoted equity securities amounting to Php43.82 million and realized net trading gains of Php191.94 million from the sale.

We recorded a net gain on foreclosure and sale of chattel mortgage amounting to Php316.81 million, Php61.77 million lower compared with the same period in 2013. On the other hand, net gain on foreclosure and sale of investment properties increased to Php298.85 million in 2014. To align with the Metrobank Group's policy, PSBank revised its accounting treatment on the foreclosure of chattel mortgage properties.

Gain on the sale of property and equipment was recorded at Php45.01 million in 2014, lower compared to our 2013 result of Php138.46 million. In January 2014, we sold our remaining floor in the Philippine AXA Tower amounting to Php56million.

Meanwhile, we posted Foreign Exchange gains of Php7.81 million from a loss of Php3.88 million in 2013.

In 2014, we recognized a gain on sale of investments in an associate amounting to Php558.66 million due to the sale of our 25% equity investments in TFSPC. Miscellaneous Income was higher at Php343.57 million from Php181.27 million in 2013.

#### **Operating Expenses and Provisions**

Our Total Operating Expenses, excluding provisions for loan losses, was posted at Php6.61 billion, 9.44% higher compared with the Php6.04 billion a year ago. Compensation and fringe benefits rose to Php2.40 billion while Occupancy and Equipment-related costs increased by 12.14% to Php627.74 million. This was a result of branch and ATM expansion efforts as we ended 2014 with 245 branches and 595 ATMs nationwide.

Taxes and licenses slightly went up by 0.74% to Php1.06 billion compared to 2013 levels.

We set aside Php1.74 billion in provisions for credit and impairment losses in 2014, slightly lower than the Php2.65 billion allocated in 2013 due to additional provisions set aside for Typhoon Yolanda-affected accounts.

# Supplementary Management Discussion

On January 15, 2013, the Bangko Sentral ng Pilipinas, through its Circular No. 781, issued the Basel III Implementing Guidelines on Minimum Capital Requirements. The guidelines took effect on January 01, 2014 wherein the risk-based capital ratio of the Bank, expressed as a percentage of qualifying capital to risk weighted assets, shall not be less than ten percent (10%) for both solo and consolidated basis. Other minimum capital ratios include Common Equity Tier 1 (CET1) ratio and Tier 1 capital ratios of 6.0% and 7.5%, respectively. A capital conservation buffer of 2.5%, comprised of CET1 capital, was likewise imposed.

As of December 31, 2014 and 2013, the Bank maintains these ratios above minimum requirements.

The capital-to-risk assets ratio of the Bank as reported to the BSP as of December 31, 2014 and 2013 based on BASEL III and BASEL II, respectively, are shown in the table below (in millions):

	2014	2013
Tier 1 capital	₽16,869	₽15,292
Common Equity Tier 1 capital	16,869	_**
Less: Required deductions	2,268	731
Sub-Total	14,601	14,561
Excess from Tier 2 deducted to Tier 1 capital	_	670*
Additional Tier 1 capital	_	_**
Less: Required deductions	_	**
Net Tier 1 capital	14,601	13,891
Tier 2 capital	6,851	3,798
Excess from Tier 2 deducted to Tier 1 capital	-,	670*
Net Tier 2 capital	6,851	3,128
Total qualifying capital (Note 21)	₽21,452	₽17,019
Credit risk-weighted assets Market risk-weighted assets	₽91,270 328	₽84,792 145
Operational risk-weighted assets	328 18,037	145 15,655
Risk weighted-assets (Note 21)	₽109.635	₽100.592
Risk weighted-assets (Note 21)	F 109,035	F100,592
	2014	2013
Common equity tier 1 ratio***		
Common equity tier 1 capital		
Divided by: Total Risk-weighted assets	13.32%	_**
Tier 1 capital ratio (Note 21)		
Adjusted tier 1 capital	10.00%	10.040/
Divided by: Total risk-weighted assets	13.32%	13.81%
Total capital adequacy ratio (Note 21)		
Total qualifying capital	19.57%	10.000/
Divided by: Total risk-weighted assets **not applicable under Basel II	19.57 %	16.92%

\*\*\*of which capital conservation buffer is 7.32%

The regulatory qualifying capital of the Bank consists of Tier 1 (going concern) capital and Tier 2 (goneconcern) capital. Tier 1 capital is composed of Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) capital. The Common Equity Tier 1 consists of paid-up common stock, additional paid-in capital, retained earnings including current year profit, net unrealized gains or losses on AFS securities and cumulative foreign currency translation less regulatory adjustments to CET1 capital, such as unsecured credit accommodations to DOSRI, deferred tax assets, goodwill, other intangible assets, significant minority investments in an associate and a joint venture. The other component of regulatory capital is Tier 2 capital, which includes instruments issued by the bank that are eligible as Tier 2 capital and general loan loss provision.

	2014	2013
	CET1	Tier 1
Paid-up common stock	₽2,403	₽2,403
Additional paid-in capital	2,818	2,818
Retained Earnings	9,395	7,221
Undivided Profits	2,224	2,892
Net unrealized gains on AFS securities	71	-
Cumulative foreign currency translation	(42)	(42)
Sub-total	₽16,869	₽15,292

The components of Tier 1 capital and regulatory adjustments as follow (in millions):

Less Regulatory adjustments:		
Total outstanding unsecured credit accommodations, both direct and indirect,		
to directors, officers, stockholders and their related interests (DOSRI)	<b>₽</b> 183	₽174
Deferred tax asset	1,071	527
Goodwill	30	30
Sub-total deductions from Tier 1		731*
Other intangible assets	316	**
Significant minority investments	668	670*
Total deductions	2,268	1,401
Total Common Equity Tier 1 Capital	₽14,601	₽13,891*
Additional Tier 1 (AT1) capital	-	_
Total Tier 1 capital	₽14,601	₽13,891

\*In 2013, deductions to Tier 2 capital are capped at its total gross amount and any excess shall be deducted from Tier 1 Capital in accordance with the BASEL II standards

\*\*not applicable under Basel II

Full reconciliation of all regulatory capital elements back to the balance sheet in the audited financial statements as follow (in millions):

		2014			2013	
	Common Equity Tier 1 Capital	Reconciling Items	Audited Financial Statements	Tier 1 Capital	Reconciling Items	Audited Financial Statements
Paid-up common stock	₽2,403	₽_	₽2,403	₽2,403	₽-	₽2,403
Additional paid-in capital	2,818	-	2,818	2,818	_	2,818
Retained Earnings	9,395	1,123	10,518	7,221	1,091	8,312
Undivided Profits	2,224	95	2,319	2,892	36	2,928
Net unrealized gains on AFS securities	71	(44)	27	_	22	22
Remeasurement Losses on Retirement Plan	-	(312)	(312)	_	(179)	(179)
Net unrealized gains on AFS securities	-	(1)	(1)	_	_	_
Cumulative foreign currency translation	(42)	_	(42)	(42)	1	(41)
Tier 1 (CET1) Capital/Total Equity	₽16,869	₽861	₽17,730	₽15,292	₽971	₽16,263

Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP and vice versa.

The components of Tier 2 capital and deductions, as reported to BSP as of December 31, 2014 and 2013 consist of the following (in millions):

	2014	2013
Unsecured subordinated debts	₽5,937	₽2,968
General loan loss provision	914*	830
Less: Required deduction		
Investments in equity of unconsolidated Subsidiary securities		
dealers/brokers, insurance companies, and non-financial allied		
undertakings, after deducting related goodwill	-	670
Total Tier 2 capital	₽6,851	₽3,128

\*Limited to a maximum of 1% of credit risk-weighted assets, and any amount in excess thereof shall be deducted from the credit risk-weighted assets in computing the denominator of the risk-based capital ratio

Risk weighted assets by type of exposure as of December 31, 2014 and 2013 consist of the following (in millions):

		2014	
			Operational
	Credit Risk	Market Risk	Risk
On-Balance Sheet	₽91,254*	₽-	₽-
Off-Balance Sheet	16	-	-
Interest Rate Exposures	-	177	-
Foreign Exchange Exposures	-	151	-
Basic Indicator	-	-	18,037
Total	₽91,270	₽328	₽18,037
Capital Requirements	₽9,127	₽33	₽1,804

\*net of General loan loss provision [in excess of the amount permitted to be included in Upper Tier 2]

		2013	
			Operational
	Credit Risk	Market Risk	Risk
On-Balance Sheet	₽84,777	₽-	₽
Off-Balance Sheet	15	_	_
Interest Rate Exposures	_	110	_
Foreign Exchange Exposures	_	35	_
Basic Indicator	_	_	15,655
Total	₽84,792	₽145	₽15,655
Capital Requirements	₽8,479	₽14	₽1,566

2014						Ris	Risk Weights	s		
	Exposures, Net of Specific Provisions	Exposures Covered by CRM, Gross of Materiality Threshold	Exposures, not covered by CRM	%0	20%	50%	75%	100%	150%	Total
Cash on Hand	<b>P</b> 4,175	aL	<b>P</b> 4,175	<b>P</b> 4,175	aL		aL		aL	<b>P</b> 4,175
Due from Bangko Sentral ng Pilipinas (BSP)	23,923	I	23,923	23,923	I	I	I	I	I	23,923
Due from Other Banks	3,383	I	3,383	I	1,264	780	I	1,339	I	3,383
Available-for-Sale (AFS) Financial Assets	6,124	546	5,578	531	2,704	1,936	I	407	I	5,578
Held to Maturity (HTM) Financial Assets	1,686	I	1,686	I	710	I	I	976	I	1,686
Unquoted Debt Securities Classified as Loans	I	I	I	I	I	I	I	I	I	I
Interbank Loans Receivable	1,386	I	1,386	I	I	I	I	1,386	I	1,386
Loans and Receivables - Others	95,204	14,873	80,331	I	1,682	3,764	1,849	71,046	1,990	80,331
Loans and Receivables Arising from Repurchase										•
Agreements	800	I	800	800	I	I	I	I	I	800
Sales Contract Receivable	232	I	232	I	I	I	I	192	40	232
Real and Other Properties Acquired	2,046	I	2,046	I	I	I	I	I	2,046	2,046
Total Exposures, Excluding Other Assets	138,959	15,419	123,540	29,429	6,360	6,480	1,849	75,346	4,076	123,540
Other Assets	3,939	Ι	3,939	I	I	I	I	3,939	I	3,939
Total Exposures, Including Other Assets	<b>P</b> 142,898	<b>P</b> 15,419	<b>P</b> 127,479	<b>P</b> 29,429	₽6,360	<b>P</b> 6,480	<b>P</b> 1,849	<b>P</b> 79,285	<b>P</b> 4,076	<b>P</b> 127,479
Total Risk-weighted On-Balance Sheet Assets not covered by CRM				I	1.272	3.240	1.387	79.285	6.114	91.298
Total risk-weighted On-Balance Sheet Assets covered by CRM	λ			I			I		I	
Total Risk-weighted On-Balance Sheet Assets				a	<b>P</b> 1,272	₽3,240	<b>P</b> 1,387	₽79,285	<b>P</b> 6,114	<b>P</b> 91,298
Total Risk-weighted Off-Balance Sheet Assets								16		16
Total Gross Risk-weighted Assets					<b>P</b> 1,272	<b>P</b> 3,240	<b>P</b> 1,387	<b>P</b> 79,301	<b>P</b> 6,114	<b>P</b> 91,314
Deduction: General loan loss provision [in excess of the amount permitted to		be included in Upper Tier 2]	ər 2]					44		44
Total Credit Risk-weighted Assets				9	<b>P</b> 1,272	₽3,240	₽1,387	<b>P</b> 79,257	<b>P</b> 6,114	<b>P</b> 91,270

The Bank's total risk-weighted on-balance sheet assets, net of specific provision broken down by type of exposures as follow (in millions):

2013						Ц	Risk Weights	S		
	Exposures, Net of Specific Provisions	Exposures Covered by CRM, Gross of Materiality Threshold	Exposures, not covered by CRM	%0	20%	50%	75%	100%	150%	Total
Cash on Hand	<b>₽</b> 3,158		<b>P</b> 3,158	<b>₽</b> 3,158		血				<b>P</b> 3,158
Due from Bangko Sentral ng Pilipinas (BSP)	7,402	I	7,402	7,402	Ι	I	I	I	I	7,402
Due from Other Banks	8,491	I	8,491	I	3,288	1,982	I	3,221	I	8,491
Available-for-Sale (AFS) Financial Assets	5,745	066	4,755	4,380	I	94	I	281	I	4,755
Held to Maturity (HTM) Financial Assets	I	I	Ι	I	I	I	I	I	I	I
Unquoted Debt Securities Classified as Loans Loans and Receivables	198	I	198	I	198	I	I	I	I	198
Interbank Loans Receivable	I	I	Ι	I	I	I	I	I	I	I
Loans and Receivables - Others Loans and Receivables Arising from Repurchase	82,213	2,355	79,858	I	2,539	10,429	1,564	64,284	1,042	79,858
Agreements	14,527	Ι	14,527	14,527	I	I	I	I	I	14,527
Sales Contract Receivable	257	I	257	Ι	I	I	I	202	55	257
Real and Other Properties Acquired	1,949	I	1,949	I	I	I	I	I	1,949	1,949

The total other assets are computed as follow (in millions):

Total Risk-weighted Off-Balance Sheet Assets Total Risk-weighted On-Balance Sheet Assets

Total Risk-weighted Assets

**₽**84,792

**₽**4,569

**₽**1,173

P1,205 P6,253

al I

15 **₽**71,592

15

**P**84,777

**P**4,569

**P**71,577

**₽**1,173

₽6,253

**₽**1,205

120,595 3,589

3,046

67,988

1,564

12,505

6,025

29,467

120,595 3,589 **P**124,184

3,345

123,940 3,589 P127,529

Total Exposures, Excluding Other Assets

Other Assets

3,589

**P**124,184 **P**84,777

₽3,046

₽71,577

**P**1,564 **₽**1,173

**₽**29,467 aL I

**P**3,345

Total Risk-weighted On-Balance Sheet Assets not covered by CRM Total Risk-weighted On-Balance Sheet Assets covered by CRM

Total Exposures, Including Other Assets

P4,569

**P**71,577

P1,205 P6,253 P6,025 P12,505

	2014	2013
Total Assets	<b>P</b> 144,487	<b>₽</b> 128,876
General Loan Loss Provisions	958	831
Deductions:		
Total Exposures Excluding Other Assets	138,959	123,940
Financial Assets Held for Trading	279	186
Unsecured DOSRI	183	174
Deferred Tax Assets	1,071	527
Goodwill	30	30
Other Intangible Assets	316	I
Significant minority investments	668	1,341
Accumulated market losses on AFS	I	(80)
Total Deductions	141,506	126,118
Total Other Assets	<b>F</b> 3,939	<b>₽</b> 3,589

The Bank's total risk-weighted off-balance sheet assets broken down by type of exposures as follow (in millions):

2014						Ris	Risk Weights			
	Notional Principal Amount	Credit Conversion Factor (CCF)	Credit Equivalent Amount	%0	20%	50%	75%	100%	150%	Total
Stand-by LCs	62 <b>4</b>	20%	<b>P</b> 16	a.	a	aL	al	<b>P</b> 16	al.	<b>P</b> 16
Spot foreign exchange contracts (bought and sold)	I	%0	I	I	I	I	I	I	I	I
Late deposits/payments received	70	%0	I	I	I	I	I	I	I	I
Trust Department accounts	1,752	%0	I	I	I	I	I	I	I	I
Others	I									
Sub-Total	1,823		<b>P</b> 16	a	aL	aL	a	<b>P</b> 16	a	<b>P</b> 16
Total Notional Principal Amount	<b>P</b> 1,901									
Total Risk-Weighted Off-Balance Sheet Assets				- 0L	aL	al		<b>P</b> 16	- 01-	<b>P</b> 16
2013						Ris	Risk Weights			
							0			
	Notional Principal Amount	Credit Conversion Factor (CCF)	Credit Equivalent Amount	%0	20%	50%	75%	100%	150%	Total
Stand-by LCs	P73	20%	P15	<u>с</u>	مل	ď	đ	<b>P</b> 15	۹ ا	<b>P</b> 15
Spot foreign exchange contracts (bought and sold)	11	%0	Ι	I	Ι	Ι	I	I	I	I
Late deposits/payments received	64	%0	I	Ι	Ι	I	I	I	I	I
Trust Department accounts	1,184	%0	Ι	I	I	I	I	I	I	I
Others	I		I	I	I	I	I	I	I	I
Sub-Total	1,259		P15	۹ ا	ar I	۹ ا	a	<b>P</b> 15	۱ ۵	P15
Total Notional Principal Amount	<b>₽</b> 1,332									
Total Risk-Weighted Off-Balance Sheet Assets				Ē	Ē	Ē	Ē	P15	Ц Ц	P15
Risk-weighted on-balance sheet assets covered by credit risk mitigants were based on collateralized transactions as well as guarantees by the Philippine National Government (PNG) and those guarantors and exposures with highest credit rating. Third party credit assessments were based on the ratings by Standard & Poor's, Moody's, Fitch and PhilRatings on exposures to Sovereigns, MDBs, Banks, LGUs, Government Corporations and Corporates. The Bank has no exposures to securitization structures. It uses the standardized approach to compute the market risk exposures for the Capital Adequacy Ratio. For each separate risk area (credit, market, operational, interest rate risk), the details of risk exposures and assessments are disclosed in Note 5 of the audited financial statements.	credit risk m and exposure igs on exposu ures. It uses t pperational, ir	titigants were t ss with highes ares to Sovere the standardiz nterest rate ris	it risk mitigants were based on collateralized transactions as well as guarantees by the Philippine exposures with highest credit rating. Third party credit assessments were based on the ratings nexposures to Sovereigns, MDBs, Banks, LGUs, Government Corporations and Corporates. It uses the standardized approach to compute the market risk exposures for the Capital Adequacy tional, interest rate risk), the details of risk exposures and assessments are disclosed in Note 5 of	tteralized Third pa 3anks, L( o compu of risk ey	transac arty cred GUs, Go te the m kposure:	tions as it asses: vernmel arket ris s and as	well as g sments v nt Corpoi k exposu sessmen	luarantee /ere base ations ar rres for th ts are dis	is by the F id on the r nd Corpora ie Capital sclosed in	hilippine atings ttes. Adequacy Note 5 of

The Bank uses the Basic Indicator Approach in computing for the operational risk capital charge.

The description of the main features of capital instruments issued on common shares and those eligible as Tier 2 capital are presented in Note 21 and Note 17 of the audited financial statements, respectively.

# **Statement** of Management's Responsibility

SECURITIES AND EXCHANGE COMISSION SEC Building EDSA, Greenhills Mandaluyong City, Metro Manila

The management of Philippine Savings Bank is responsible for the preparation and fair presentation of the financial statements as at December 31, 2014 and 2013 and for each of the three years in the period ended December 31, 2014, including the additional components attached therein, in accordance with Philippine Financial Reporting Standards. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders.

Sycip, Gorres, Velayo & Co., the independent auditors, appointed by the stockholders for the period December 31, 2014 and 2013, respectively, has examined the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

JOSE/T. PARDO Chairman of the Board

VICENTE R. CUNA, JR. President

PERFECTO RAMON Z. DIMAYUGA, JR. Chief Finance Officer

#### MAR 0 6 2015 MAKATI CITL

SUBSCRIBED AND SWORN TO before me this MAR 0 6 2010 affiants exhibiting to me their passports as follow:

Name	Passport No.	Date of Issue	Place of Issue
Jose T. Pardo	EB6622316	10/23/2012	Manila
Vicente R. Cuna, Jr.	EB6579723	10/17/2012	Manila
Perfecto Ramon Z. Dimayuga, Jr.	EB6350218	09/15/2012	Manila

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# Independent Auditor's Report

The Stockholders and the Board of Directors Philippine Savings Bank

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Philippine Savings Bank, which comprise the statements of condition as at December 31, 2014 and 2013 and the statements of income, the statements of comprehensive income, the statements of changes in equity and the statements of cash flows for each of the three years in the period ended December 31, 2014, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Philippine Savings Bank as at December 31, 2014 and 2013 and its financial performance and its cash flows for each of the three years in the period ended December 31, 2014 in accordance with Philippine Financial Reporting Standards.

#### Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 36 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Philippine Savings Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Vacky La folos Vicky Lee Salas

Vicky LeefSalas
Partner
CPA Certificate No. 86838
SEC Accreditation No. 0115-AR-3 (Group A), February 14, 2013, valid until February 13, 2016
Tax Identification No. 129-434-735
BIR Accreditation No. 08-001998-53-2012, April 11, 2012, valid until April 10, 2015
PTR No. 4751290, January 5, 2015, Makati City

February 26, 2015

# Statements of **Condition**

	Decer		
	2014	2013	
ASSETS			
Cash and Other Cash Items	₽4,174,756,446	₽3,157,499,370	
Due from Bangko Sentral ng Pilipinas (Note 16)	23,997,102,406	7,401,657,444	
Due from Other Banks (Note 29)	3,382,662,578	8,491,340,954	
Interbank Loans Receivable and Securities Purchased Under Resale			
Agreements (Notes 7 and 32)	2,186,320,000	14,527,000,000	
Fair Value Through Profit or Loss Investments (Note 8)	278,909,438	184,607,411	
Available-for-Sale Investments (Note 8)	6,083,317,341	5,649,063,231	
Held-to-Maturity Investments (Note 8)	1,683,128,162	-	
Loans and Receivables (Note 9)	95,759,749,830	82,917,120,994	
Investments in an Associate and a Joint Venture (Notes 10 and 29)	668,606,533	1,346,142,412	
Property and Equipment (Note 11)	2,469,507,446	2,389,780,404	
Investment Properties (Note 12)	2,933,068,849	2,589,408,311	
Deferred Tax Assets (Note 27)	731,937,469	243,119,247	
Goodwill and Intangible Assets (Note 13)	369,140,026	292,832,054	
Other Assets (Note 14)	888,822,949	836,302,917	
	₽145,607,029,473	₽130,025,874,749	
LIABILITIES AND EQUITY			
Liabilities			
Deposit Liabilities (Note 16)			
Demand	₽10,609,490,126	₽9,050,826,107	
Savings	18,502,557,268	16,181,291,134	
Time	87,415,706,427	81,286,386,669	
	116,527,753,821	106,518,503,910	
Subordinated Notes (Note 17)	5,946,901,321	2,972,366,024	
Treasurer's, Cashier's and Manager's Checks	1,253,781,718	1,110,517,230	
Accrued Taxes, Interest and Other Expenses (Note 18)	1,128,438,120	1,099,730,994	
Income Tax Payable	7,134,677	132,339	
Other Liabilities (Notes 19 and 24)	3,012,717,598	2,061,548,773	
	127,876,727,255	113,762,799,270	
Equity			
Common Stock (Note 21)	2,402,524,910	2,402,524,910	
Capital Paid in Excess of Par Value	2,818,083,506	2,818,083,506	
Surplus Reserves (Note 30)	1,035,275,317	1,035,275,317	
Surplus (Note 21)	11,803,283,969	10,205,364,827	
Net Unrealized Gain on Available-for-Sale Investments (Note 8)	26,600,463	22,289,515	
Equity in Net Unrealized Gain on Available-for-Sale			
Investments of an Associate (Note 10)	-	25,000	
Remeasurement Losses on Retirement Plan (Note 24)	(312,363,737)	(178,577,793)	
Equity in Remeasurement Losses on Retirement Plan			
of a Joint Venture (Note 10)	(1,445,728)	(479,690)	
Equity in Cash Flow Hedge Reserve of an Associate (Note 10)	-	(335,158)	
Cumulative Translation Adjustment	(41,656,482)	(41,094,955)	
	17,730,302,218	16,263,075,479	
	₽145,607,029,473	₽130,025,874,749	

# Statements of Income

	Y	ears Ended Decer	nber 31
		2013	2012
		(As restated -	(As restated -
	2014	Note 2)	Note 2)
INTEREST INCOME			
Loans and receivables (Note 9)	₽8,814,815,985	₽8,122,435,842	₽7,081,892,924
Interbank loans receivable and securities purchased			
under resale agreements (Note 7)	858,982,128	478,936,597	336,035,526
Investment securities (Note 8)	363,963,140	375,404,035	1,336,840,933
Due from Bangko Sentral ng Pilipinas	57,292,813	42,216,693	26,549,545
Due from other banks	18,355,744	8,242,444	4,945,432
	10,113,409,810	9,027,235,611	8,786,264,360
INTEREST EXPENSE	2 115 422 705	2 157 405 411	2 0 4 1 5 2 1 0 1 4
Deposit liabilities (Note 16) Subordinated notes (Note 17)	2,115,632,785 276,587,317	2,157,685,611 175,251,074	2,961,531,016 152,868,079
Bills payable	10,807,483	7,479,125	75,000
Dilis payable	2,403,027,585	2,340,415,810	3,114,474,095
NET INTEREST INCOME	7,710,382,225	6,686,819,801	5,671,790,265
Service fees and commission income (Note 22)	1,151,818,925	1,040,395,077	938,869,881
Service fees and commission income (Note 22) Service fees and commission expense (Note 22)	73,928,520	77,836,620	60,245,557
NET SERVICE FEES AND COMMISSION INCOME	1,077,890,405	962,558,457	878,624,324
OTHER OPERATING INCOME (CHARGES)	1,077,090,405	902,330,437	070,024,324
Gain on sale of investment in an associate (Notes 10 and 29)	558,663,928	_	_
Gain on foreclosure and sale of chattel mortgage properties -	550,005,720	-	-
net (Notes 2 and 14)	316,813,642	378,583,708	312,570,714
Gain on foreclosure and sale of investment properties - net	010,010,042	0,000,000	012,070,711
(Note 12)	298,854,312	269,751,500	140,024,754
Trading and securities gains - net (Note 8)	209,952,831	4,070,899,035	2,573,600,581
Gain on sale of property and equipment (Note 11)	45,013,382	138,464,473	5,846,354
Foreign exchange gain (loss)	7,813,164	(3,877,015)	12,116,898
Miscellaneous (Notes 12 and 23)	343,567,618	181,271,100	142,950,201
	1,780,678,877	5,035,092,801	3,187,109,502
TOTAL OPERATING INCOME	10,568,951,507	12,684,471,059	9,737,524,091
OTHER EXPENSES			
Compensation and fringe benefits (Note 24)	2,395,951,076	2,159,694,707	1,976,264,543
Provision for credit and impairment losses (Notes 2 and 15)	1,743,821,080	2,649,072,916	1,616,888,157
Taxes and licenses (Note 27)	1,061,593,720	1,053,840,964	836,834,289
Occupancy and equipment-related costs (Note 25)	627,737,333	559,762,849	552,790,599
Depreciation (Note 11)	504,628,955	483,260,520	489,770,896
Security, messengerial and janitorial services	287,079,453	252,382,828	234,655,918
Amortization of intangible assets (Note 13)	82,368,321	68,454,285	57,238,221
Miscellaneous (Notes 12 and 26)	1,646,584,153	1,458,908,377	1,153,147,180
	8,349,764,091	8,685,377,446	6,917,589,803
INCOME BEFORE SHARE IN NET INCOME (LOSS) OF			
AN ASSOCIATE AND A JOINT VENTURE	0 040 407 44 (	2 000 002 / 12	2 0 1 0 0 2 4 2 0 0
	2,219,187,416	3,999,093,613	2,819,934,288
SHARE IN NET INCOME (LOSS) OF AN ASSOCIATE	74 054 072	100 540 140	(10 2 2 2 )
AND A JOINT VENTURE (Notes 10 and 29) INCOME BEFORE INCOME TAX	<u>76,956,073</u> 2,296,143,489	109,569,160 4,108,662,773	(18,323) 2,819,915,965
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 27)	2,270,143,409	4,100,002,773	2,017,713,703
Current	408,948,263	358,673,718	428,830,779
Deferred	(431,481,389)	821,500,247	116,501,297
	(22,533,126)	1,180,173,965	545,332,076
NET INCOME	₽2,318,676,615	₽2,928,488,808	₽2,274,583,889
Basic/Diluted Earnings Per Share (Note 28)	₽9.65	₽12.19	₽9.47

# Statements of **Comprehensive Income**

	Y	ears Ended Decen	nber 31
	2014	2013 (As restated - Note 2)	2012 (As restated - Note 2)
NET INCOME	₽2,318,676,615	₽2,928,488,808	₽2,274,583,889
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b> Items that recycle to profit or loss in subsequent periods: Net unrealized gain (loss) from AFS investments (Note 8)	4,310,948	(183,863,692)	(2,193,594,598)
Equity in net unrealized gain (loss) on available-for-sale investments of an associate (Note 10)	(25,000)		-
Equity in cash flow hedge reserve of an associate (Note 10) Cumulative translation adjustment	335,158 (561,527)		(13,096,563)
	4,059,579	(157,857,797)	(2,206,691,161)
Items that do not recycle to profit or loss in subsequent periods: Remeasurement gains (losses) on retirement plan (Note 24) Equity in remeasurement losses on retirement plan of a joint	(191,122,777)	(132,829,377)	11,858,289
venture (Note 10)	(966,038)	(298,348)	(181,342)
Income tax effect	57,336,833	39,848,813	(3,557,487)
	(134,751,982)	(93,278,912)	8,119,460
OTHER COMPREHENSIVE LOSS FOR THE			
PERIOD, NET OF TAX	(130,692,403)	(251,136,709)	(2,198,571,701)
TOTAL COMPREHENSIVE INCOME, NET OF TAX	₽2,187,984,212	₽2,677,352,099	₽76,012,188

# Statements of Changes in Equity

	Common Stock (Note 21)	Capital Paid in Excess of Par Value	Surplus Reserves (Note 30)	Surplus (Note 21)	Net Unrealized Gain on Available-for-Sale Investments (Note 8)	Remeasurement Losses on Retirement Plan (Note 24)	Gain on Available-for-Sale Investments of an Associate (Note 10)	Gain on Remeasurement e-for-Sale Losses on ents of an Retirement Plan Associate of a Joint venture (Note 10) (Note 10)	Equity in Cash Flow Hedge Reserve of an Associate (Note 10)	Cumulative Translation Adjustment	Total
Balance at January 1, 2014 Total comprehensive income (loss) for the year Cash dividends (Note 21)	F2,402,524,910 - -	₽2,402,524,910 ₽2,818,083,506 ₽1,035,275,317 - -	₽1,035,275,317 _ _	P10,205,364,827 2,318,676,615 (720,757,473)	₽22,289,515 4,310,948 -	(₽178,577,793) (133,785,944) -	₽25,000 (25,000) -	(₽479,690) (966,038) -	(#335,158) 335,158 -	(P41,094,955) (561,527) -	P16,263,075,479 2,187,984,212 (720,757,473)
Balance at December 31, 2014	P2,402,524,910	P2,818,083,506	P2,402,524,910 P2,818,083,506 P1,035,275,317	₽11,803,283,969	F26,600,463	P26,600,463 (P312,363,737)	н а	(P1,445,728)	đ	(P41,656,482)	<b>P</b> 17,730,302,218
Balance at January 1, 2013 Total comprehensive income (loss) for the year Cash dividends (Note 21)	P2,402,524,910 - -	P2,402,524,910 P2,818,083,506 P1,035,275,317 	₽1,035,275,317 _ _	►8,718,390,965 2,928,488,808 (1,441,514,946)	₽206,153,207 (183,863,692) -	(₽85,597,229) (92,980,564) -	₽- 25,000 -	(₽181,342) (298,348) -	₽- (335,158)	(₽67,411,008) 26,316,053 -	₽15,027,238,326 2,677,352,099 (1,441,514,946)
Balance at December 31, 2013	F2,402,524,910	P2,402,524,910 P2,818,083,506	₽1,035,275,317	₽10,205,364,827	F22,289,515	(₽178,577,793)	₽25,000	(₽479,690)	(⊨335,158)	(₽41,094,955)	₽16,263,075,479
Balance at January 1, 2012 Total comprehensive income (loss) for the year Cash dividends (Note 21)	P2,402,524,910 - -	P2,402,524,910 P2,818,083,506 P1,035,275,317 - -	P1,035,275,317 - -	₽7,020,413,054 2,274,583,889 (576,605,978)	₽2,399,747,805 (2,193,594,598) -	(₽93,898,031) 8,300,802 -	ц ! ! I	₽- (181,342) -	ц ' ' QL	(₽54,314,445) (13,096,563) -	₽15,527,832,116 76,012,188 (576,605,978)
Balance at December 31, 2012	P2,402,524,910	P2,402,524,910 P2,818,083,506	₽1,035,275,317	₽8,718,390,965	₽206,153,207	(₽85,597,229)	- đ	(₽181,342)	ď	(₽67,411,008)	₽15,027,238,326

Equity in Net

# Statements of Cash Flows

	Ye	ears Ended Decem	ber 31
	2014	2013 (As restated - Note 2)	2012 (As restated - Note 2)
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax Adjustments to reconcile income before income tax to net	₽2,296,143,489	₽4,108,662,773	₽2,819,915,965
cash used in operations: Provision for credit and impairment losses (Note 15)	1,743,821,080	2,649,072,916	1,616,888,157
Gain on sale of investment in an associate (Notes 10 and 29)	(558,663,928)	_	_
Depreciation (Note 11)	504,628,955	483,260,520	489,770,896
Gain on foreclosure and sale of:			
Chattel mortgage properties (Note 14)	(316,813,642)	(378,583,708)	(312,570,714)
Investment properties (Note 12)	(298,854,312)	(269,751,500)	(140,024,754)
Accretion of premium (discount) on available-for-sale and held-to-maturity investments	(118,028,620)	40,050,334	(2,910,809)
Realized gain on sale of available-for-sale investments (Note 8)	(99,084,970)	(4,101,920,941)	(2,578,092,037)
Amortization of:	(77,004,770)	(4,101,720,741)	(2,370,072,037)
Intangible assets (Note 13)	82,368,321	68,454,285	57,238,221
Debt issuance costs (Note 17)	3,963,190	2,568,682	2,023,042
Share in net (income) loss of an associate and a joint			
venture (Notes 10 and 29)	(76,956,073)	(109,569,160)	18,323
Gain on sale of property and equipment (Note 11) Unrealized trading loss (gain) on fair value through	(45,013,382)	(138,464,473)	(5,846,354
profit or loss investments (Note 8) Changes in operating assets and liabilities:	1,108,328	69,370,851	(13,400,988
Decrease (increase) in:			(50 / 07 001
Fair value through profit or loss investments Loans and receivables	(95,418,879) (16,072,062,154)	(133,230,508) (16,277,467,836)	(52,637,331 (14,585,502,550
Other assets	(171,483,937)	31,368,117	151,514,571
Increase (decrease) in:	(1) 1/100//01/	0.10001.11	
Deposit liabilities	10,008,975,239	11,907,147,369	(6,932,460,575
Accrued taxes, interest and other expenses	21,703,285	45,518,923	(153,862,579
Treasurer's, cashier's and manager's checks	143,264,488	353,887,876	102,115,675
Other liabilities	582,183,755	374,312,509	280,200,275
Cash used in operations	(2,464,219,767)	(1,275,312,971)	(19,257,623,566
ncome taxes paid	(401,945,925)	(358,541,379)	(581,027,268
Net cash used in operating activities	(2,866,165,692)	(1,633,854,350)	(19,838,650,834
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of:	(4 (00 070 0/7)		(0.010.00/.00/
Held-to-maturity investments Available-for-sale investments	(1,683,973,367)	- (9,442,031,365)	(2,310,836,826 (2,547,631,076
	(3,247,058,476) (158,676,293)		(2,347,831,078
Other intangible assets (Note 13) Property and equipment (Note 11)	(458,939,120)	(129,544,501) (341,390,933)	(392,518,800
Proceeds from sale of:	(430,737,120)	(341,370,733)	(372,310,000
Available-for-sale investments (Note 8) Investment in an associate (Notes 10)	3,034,958,920 1,312,500,000	24,316,107,434	18,318,874,717
Chattel mortgage properties (Note 14)	1,235,235,293	- 898,623,700	- 675,530,031
Investment properties (Note 12)	478,248,446	616,169,468	494,197,154
Property and equipment (Note 11)	89,695,109	240,849,912	34,217,685
Proceeds from redemption of held-to-maturity investments at		,,,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
maturity date	-	227,265,497	1,059,435,743
ncrease in interbank loans receivable (Notes 7 and 32)	(1,386,320,000)		
Net cash provided by (used in) investing activities	(784,329,488)	16,386,049,212	15,297,467,997

(Forward)

	Y	ears Ended Decem	ıber 31
		2013	2012
		(As restated -	(As restated -
	2014	Note 2)	Note 2)
CASH FLOWS FROM FINANCING ACTIVITIES			
Issuance of subordinated notes (Note 17)	₽2,970,572,107	₽-	₽2,967,774,300
Dividends paid (Note 21)	(542,898,772)	(1,615,857,451)	(435,302,807)
Net cash provided by (used in) financing activities	2,427,673,335	(1,615,857,451)	2,532,471,493
Effect of exchange rate differences	(154,493)	12,824,117	(3,909,711)
NET INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS	(1,222,976,338)	13,149,161,528	(2,012,621,055)
CASH AND CASH EQUIVALENTS AT			
BEGINNING OF YEAR			
Cash and other cash items	3,157,499,370	2,811,064,294	3,921,289,371
Due from Bangko Sentral ng Pilipinas (Note 16)	7,401,657,444	5,514,832,823	4,303,595,290
Due from other banks	8,491,340,954	6,002,439,123	3,736,072,634
Interbank loans receivable and securities purchased under			
resale agreements (Note 7)	14,527,000,000	6,100,000,000	10,480,000,000
	33,577,497,768	20,428,336,240	22,440,957,295
CASH AND CASH EQUIVALENTS AT END OF YEAR			
Cash and other cash items	4,174,756,446	3,157,499,370	2,811,064,294
Due from Bangko Sentral ng Pilipinas (Note 16)	23,997,102,406	7,401,657,444	5,514,832,823
Due from other banks	3,382,662,578	8,491,340,954	6,002,439,123
Interbank loans receivable and securities purchased under			
resale agreements (Notes 7 and 32)	800,000,000	14,527,000,000	6,100,000,000
	₽32,354,521,430	₽33,577,497,768	₽20,428,336,240
OPERATIONAL CASH FLOWS FROM INTEREST			
Interest paid	₽2,423,202,798	₽2,384,095,368	₽3,141,671,886
Interest received	9,808,205,933	9,089,387,982	7,762,993,426

# Notes to Financial Statements

#### 1. Corporate Information

Philippine Savings Bank (the Bank) was incorporated in the Philippines primarily to engage in savings and mortgage banking. The Bank's shares are listed in the Philippine Stock Exchange (PSE). The Bank offers a wide range of products and services such as deposit products, loans, treasury and trust functions that mainly serve the retail and consumer markets. On September 6, 1991, the Bank was authorized to perform trust functions.

As of December 31, 2014 and 2013, the Bank had 245 and 224 branches, respectively. In 2014, the Bank added 44 Automated Tellering Machines (ATMs) in Metro Manila and in provincial locations, bringing its total number of ATMs to 595 as of December 31, 2014 from 551 as of December 31, 2013.

The Bank's original Certificate of Incorporation was issued by the Securities and Exchange Commission (SEC) on June 30, 1959. On March 28, 2006, the board of directors (BOD) of the Bank approved the amendment of Article IV of its Amended Articles of Incorporation to extend the corporate term of the Bank, which expired on June 30, 2009, for another 50 years or up to June 30, 2059. This was subsequently approved by stockholders representing at least two-thirds of the outstanding capital stock of the Bank on April 25, 2006. The Amended Articles of Incorporation was approved by the SEC on September 27, 2006.

On April 27, 2010, by majority vote of the BOD and by stockholders representing two-thirds of the outstanding capital stock approved the amendment of Article VI of its Amended Articles of Incorporation reducing the number of directors from a maximum of eleven (11) to a maximum of nine (9). This was approved by the SEC on August 26, 2010.

On March 24, 2014, the BOD approved Article III of Articles of Incorporation to specify its principal address from Makati City to PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City 1226. The Amended Articles of Incorporation was approved by the SEC on December 22, 2014.

As of December 31, 2014, the Bank is seventy-six percent (76%) owned by Metropolitan Bank & Trust Company (MBTC), its ultimate parent company.

#### 2. Significant Accounting Policies

#### **Basis of Preparation**

The accompanying financial statements have been prepared under the historical cost basis except for fair value through profit or loss (FVPL) investments and available-for-sale (AFS) investments that have been measured at fair value. All values are rounded to the nearest peso unless otherwise stated.

The accompanying financial statements of the Bank include the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The functional currency of the RBU and the FCDU is the Philippine Peso and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine peso (see accounting policy on Foreign Currency Translation). The financial statements of these units are combined after eliminating inter-unit accounts.

The financial statements provide comparative information in respect of the previous period. In addition, the Bank presents an additional statement of condition at the beginning of the earliest period presented when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in financial statements.

#### Statement of Compliance

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### **Presentation of Financial Statements**

The Bank presents its statement of condition in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within twelve (12) months after the statement of condition date (current) and more than twelve (12) months after the statement of condition date (non-current) is presented in Note 20.

Financial assets and financial liabilities are offset and the net amount reported in the statement of condition only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. Income and expenses are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following new and amended PFRSs, Philippine Accounting Standards (PAS) and Philippine Interpretation, which were adopted as of January 1, 2014.

The following new and amended standards and interpretations did not have any impact on the accounting policies, financial position or performance of the Bank:

- Investment Entities (Amendments to PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and PAS 27, Separate Financial Statements)
- Philippine Interpretation 21, Levies

Annual Improvements to PFRSs (2011-2013 cycle)

• PFRS 1, First-time Adoption of PFRS

Standards that have been adopted and are deemed to have an impact in the financial statements or the performance of the Bank are described below.

PAS 32, *Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities* (Amendments) The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the PAS 32 offsetting criteria to settlement system (such as central clearing house systems) which apply gross settlement mechanism that are not simultaneous. The amendments affect presentation only and have no impact on the Bank's financial position or performance.

PAS 36, Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets (Amendments) These amendments remove the unintended consequences of PFRS 13, Fair Value Measurement, on the disclosures required under PAS 36. In addition, these amendments require disclosure of the recoverable amounts for assets or cash-generating units (CGUs) for which impairment loss has been recognized or reversed during the period. The amendments affect disclosure only and have no impact on the Bank's financial position or performance.

#### PAS 39, Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting (Amendments)

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria and retrospective application is required. These amendments have no impact on the Bank as it has not novated its derivatives during the current or prior periods.

#### Annual Improvements to PFRSs (2010-2012 cycle)

In the 2010-2012 annual improvements cycle, seven amendments to six standards were issued, which included an amendment to PFRS 13, *Fair Value Measurement*. The amendment to PFRS 13 is effective immediately and it clarifies that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial. The amendment has no impact on the Bank's financial position or performance as it presents its short-term receivables and payables at carrying value.

#### Chattel Mortgage Properties

In January 2014, the Bank changed its method of recording foreclosure of repossessed vehicles to align with Metrobank Group's policy. With the new method, any gains or losses on the foreclosure representing the difference between the net carrying value of loan and the fair value of chattel mortgage properties are recognized as 'Gain on foreclosure and sale of chattel mortgage properties - net'. Prior to the change, the Bank recovers the previously provided allowance on the loan before recognizing gain or loss on foreclosure of assets. Gain or loss on foreclosure is recognized as the difference between the fair value of the chattel mortgage property and gross amount of the loan. The change has an effect only on the presentation in the statement of income as shown below and has no effect on the net income.

The changes have been applied retrospectively. The effects of adoption on the financial statements are as follows (in thousands):

	De	ecember 31, 2013	
Statement of Income	As previously reported	Effect of retrospective application	As restated
Gain on foreclosure and sale of chattel mortgage properties - net Provision for credit and impairment losses	(₽130,927) 2,139,562	₽509,511 509,511	₽378,584 2,649,073
	De	ecember 31, 2012	
		Effect of	
Statement of Income	As previously reported	retrospective application	As restated
Gain on foreclosure and sale of chattel mortgage properties - net Provision for credit and impairment losses	(₽159,596) 1,144,721	₽472,167 472,167	₽312,571 1,616,888

The change has no impact on the basic/diluted earnings per share.

#### **Summary of Significant Accounting Policies**

#### Foreign Currency Translation

The financial statements are presented in Philippine Peso, which is the Bank's functional and presentation currency.

The books of accounts of the RBU are maintained in Philippine Peso, while those of the FCDU are maintained in USD.

#### <u>rbu</u>

As at reporting date, foreign currency monetary assets and liabilities of the RBU are translated in Philippine Peso based on the Philippine Dealing System (PDS) closing rate prevailing at end of the year, and foreign currency-denominated income and expenses, at the exchange rates as at the dates of the transactions. Foreign exchange differences arising from restatements of foreign currency-denominated assets and liabilities in the RBU are credited to or charged against profit or loss in the year in which the rates change. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

#### FCDU

As at the reporting date, the assets and liabilities of the FCDU are translated to the Bank's presentation currency (the Philippine Peso) at the PDS closing rate prevailing at the statement of condition date, and its income and expenses are translated using the exchange rates as at the dates of the transactions. Exchange differences arising on translation to the presentation currency are taken to the statement of comprehensive income under 'Cumulative translation adjustment'. Upon disposal of the FCDU or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in the statement of comprehensive income is recognized in the statement of income.

#### Fair Value Measurement

The Bank measures financial instruments, such as FVPL investments, AFS investments and derivatives, and nonfinancial assets such as investment properties, at fair value at each statement of condition date. Also, fair values of financial instruments measured at amortized cost are disclosed in Note 4.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and an ask price (e.g. an input from a dealer market), the price between the bid-ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset and liability and the level of the fair value hierarchy as explained above.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Deposits, amounts due to banks and loans are recognized when cash is received by the Bank or advanced to the borrowers.

#### Initial recognition of financial instruments

All financial instruments, including trading and investment securities and loans and receivables, are initially measured at fair value. Except for FVPL investments and liabilities, the initial measurement of financial instruments includes transaction costs. The Bank classifies its financial assets in the following categories: FVPL investments, AFS investments, held-to-maturity (HTM) investments, and loans and receivables. Financial liabilities are classified into

liabilities at FVPL and other financial liabilities at amortized cost. The classification of financial instruments at initial recognition depends on their purpose and characteristics and the management's intention in acquiring them. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every statement of condition date. As of December 31, 2014 and 2013, the Bank had no financial liabilities at FVPL.

#### Derivatives recorded at FVPL

Derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as cash flow hedges) are taken directly to the statement of income and are included in Trading and securities gain - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. As of December 31, 2014 and 2013, derivatives consist of Republic of the Philippines (ROP) paired warrants acquired to lower the risk weighted assets and improve the capital adequacy ratio of the Bank.

For purposes of hedge accounting, hedges, if any, are classified primarily as either: a) a hedge of the fair value of an asset, liability or a firm commitment (fair value hedge); or b) a hedge of the exposure to variability in cash flows attributable to an asset or a liability or a forecasted transaction (cash flow hedge). Hedge accounting is applied to derivatives designated as hedging instruments in a fair value, cash flow, or net investment hedge provided certain criteria are met.

At the inception of a hedge relationship, the Bank formally designates and documents the hedge relationship to which the Bank wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Bank will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

#### Cash flow hedge

The effective portion of the gain or loss on the hedging instrument is recognized directly as 'Cash flow hedge reserve' in the statement of comprehensive income. Any gain or loss in fair value relating to an ineffective portion is recognized immediately in the statement of income.

Amounts recognized as other comprehensive income (OCI) are transferred to the statement of income when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized or when a forecast sale occurs. Where the hedged item is the cost of a non-financial asset or liability, the amounts taken to other comprehensive income are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognized in the statement of comprehensive income are transferred to the statement of income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, any cumulative gain or loss previously recognized in other comprehensive income until the forecast transaction or firm commitment affects profit or loss. If the related transaction is no longer expected to occur, the amount is recognized in the statement of income.

#### Hedge effectiveness testing

To qualify for hedge accounting, the Bank requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis. The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed. The method that the Bank adopts for assessing hedge effectiveness will depend on its risk management strategy.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated.

The Bank's associate has designated its cross currency interest rate swaps as cash flow hedges of the foreign currency and interest rate risks arising from floating interest rate foreign currency-denominated liabilities. In 2014 and 2013, the Bank has recognized its equity in the cash flow hedge reserve of its associate in its OCI.

#### Financial assets or financial liabilities held-for-trading (HFT)

Other financial assets or financial liabilities held for trading (classified as FVPL investments) are recorded in the statement of condition at fair value. Changes in fair value relating to the HFT positions are recognized in 'Trading and securities gains - net'. Interest earned or incurred is recorded as interest income or expense, respectively, while dividend income is recorded in other operating income under 'Miscellaneous' when the right to receive payment has been established.

Included in this classification are debt securities which have been acquired principally for the purpose of selling in the near term.

#### Designated financial assets or financial liabilities at FVPL

Designated financial assets or financial liabilities classified in this category are those that have been designated by management upon initial recognition. Management may only designate an instrument at FVPL upon recognition when the following criteria are met, and designation is determined on an instrument-by-instrument basis:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis;
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; and
- the financial instrument contains one or more embedded derivatives which significantly modify the cash flow that would otherwise be required by the contract.

Designated financial assets and financial liabilities at FVPL are recorded in the statement of condition at fair value. Changes in fair value are recorded in 'Trading and securities gains - net'. Interest earned or incurred is recorded in interest income or interest expense using the effective interest rate (EIR), while any dividend income is recorded in other operating income under 'Miscellaneous' according to the terms of the contract, or when the right of the payment has been established.

As of December 31, 2014 and 2013, the Bank had no designated financial assets or financial liabilities at FVPL.

#### Embedded derivatives

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics of the host contract;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the hybrid or combined instrument is not recognized at fair value through profit or loss.

The Bank assesses whether embedded derivatives are required to be separated from host contracts when the Bank first becomes a party to the contract. Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract, in which case reassessment is required. The Bank determines whether a modification to the cash flows is significant by considering the extent to which the expected future cash flows associated with the embedded derivative and the host contract has changed, and whether the change is significant relative to the previously expected cash flow on the contract.

As of December 31, 2014 and 2013, the Bank does not have any embedded derivatives required to be separated from the host contract.

#### AFS investments

AFS investments include equity and debt securities. Equity investments classified as AFS are those which are neither classified as HFT nor designated at FVPL. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in market conditions. The Bank has not designated any loans and receivables as AFS.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, are reported in other operating income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net unrealized gain (loss) from AFS investments' in OCI.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and securities gains - net' in the statement of income. Where the Bank holds more than one investment in the same security, these are deemed to be disposed on a weighted average basis. Interest earned on holding AFS debt investments are reported as interest income using the EIR. Dividends earned on holding AFS equity investments are recognized in the statement of income as other operating income under 'Miscellaneous' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for credit and impairment losses' in the statement of income and removed from 'Net unrealized gain (loss) from AFS investments' in OCI.

#### HTM investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Bank's management has the positive intention and ability to hold until maturity. After initial measurement, HTM investments are subsequently measured at amortized cost using the effective interest amortization method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income on investment securities' in the statement of income. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit and impairment losses'. The effects of restatement on foreign currency-denominated HTM investments are recognized in the statement of income.

If the Bank were to sell or reclassify more than an insignificant amount of HTM investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would be reclassified as AFS investments. Furthermore, the Bank would be prohibited from classifying any financial asset as HTM investments during the following two years.

#### Loans and receivables

This accounting policy relates to the Bank's 'Due from Bangko Sentral ng Pilipinas (BSP)', 'Due from Other Banks', 'Interbank Loans Receivable and Securities Purchased Under Resale Agreements (SPURA)', and 'Loans and Receivables'. These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market, other than:

- those that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at FVPL;
- those that the Bank, upon initial recognition, designates as AFS; and
- those for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration.

After initial measurement, 'Due from BSP', 'Due from Other Banks', 'Interbank Loans Receivable and SPURA' and 'Loans and Receivables' are subsequently measured at amortized cost using the effective interest amortization method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for credit and impairment losses' in the statement of income.

#### Other financial liabilities carried at amortized cost

This category represents issued financial instruments or their components, which are not designated at FVPL and comprises 'Deposit Liabilities', 'Subordinated Notes', 'Treasurer's, Cashier's and Manager's Checks', 'Accrued Taxes, Interest and Other Expenses', 'Accounts Payable', 'Bills Purchased - Contra', 'Other credits', 'Due to BSP', 'Dividends Payable', 'Due to the Treasurer of the Philippines' and 'Deposits for Keys - Safety Deposit Boxes (SDB)', where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, financial liabilities not qualified as and not designated as FVPL are subsequently measured at amortized cost using the effective interest amortization method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

A compound financial instrument which contains both a liability and an equity component is separated at the issue date. A portion of the net proceeds of the instrument is allocated to the debt component on the date of issue based on its fair value (which is generally determined based on quoted market prices for similar debt instruments). The residual amount determined after deducting the fair value of the debt component is assigned to the equity component. The value of any derivative features (such as a call option) embedded in the compound financial instrument other than the equity component is included in the debt component.

#### Derecognition of Financial Assets and Liabilities

#### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - a. the Bank has transferred substantially all the risks and rewards of the asset, or
  - b. the Bank has neither transferred nor retained the risks and rewards of the asset but has transferred control over the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. In this case, the Bank also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

#### Repurchase and Reverse Repurchase Agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of condition as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received, including accrued interest, is recognized in the statement of condition as a loan to the Bank, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of condition. The consideration paid, including accrued interest, is recognized in the statement of condition as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the effective interest amortization method.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of condition if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### Reclassification of Financial Assets

A financial asset is reclassified out of the FVPL category when the following conditions are met:

- the financial asset is no longer held for the purpose of selling or repurchasing it in the near term; and
- there is a rare circumstance.

A financial asset that is reclassified out of the FVPL category is reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in the statement of comprehensive income is not reversed. The fair value of the financial asset on the date of reclassification becomes its new cost or amortized cost, as applicable.

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as held to maturity, it shall be reclassified as available for sale and remeasured at fair value on the date of reclassification, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.

#### Impairment of Financial Assets

The Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include: indications that the borrower or a group of borrowers is experiencing significant financial difficulty; default or delinquency in interest or principal payments; the probability that they will enter bankruptcy or other financial reorganization; and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, which includes loans and receivables, due from banks and HTM investments, the Bank first assesses individually at each statement of condition date whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. Assets individually assessed for impairment for which no impairment loss was measured are also collectively assessed for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral have been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to 'Recovery from charged-off assets' in the statement of income.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry and age of receivables.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period in which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

The details of credit and impairment losses on financial assets carried at amortized cost are disclosed in Note 15.

#### Restructured loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement on new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to an individual or collective impairment assessment, calculated using the loan's original EIR if the original loan has a fixed interest rate and the current repriced rate if the original loan is repriceable. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the applicable interest rate, is recognized in 'Provision for credit and impairment losses' in the statement of income.

#### AFS investments

For AFS investments, the Bank assesses at each statement of condition date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of debt instruments classified as AFS investments, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortized cost. However, the amount recorded as impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of income.

Future interest income continues to be accrued based on the reduced carrying amount using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through the statement of income.

In the case of equity investments classified as AFS investments, objective evidence would also include a 'significant' or 'prolonged' decline in the fair value of the investments below its cost. The Bank treats 'significant' generally as 20.00% and 'prolonged' generally as greater than twelve (12) months. When there is evidence of impairment, the

cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from equity and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized in the statement of comprehensive income.

## Collateral valuation

The Bank seeks to use collateral, where possible, to mitigate its risks on financial assets. The collateral comes in various forms such as hold-out on deposits, real estate, receivables and other non-financial assets. The fair value of collateral is generally assessed, at a minimum, at inception. Non-financial collateral, such as real estate and chattel, is valued based on data provided by third parties such as independent appraisers.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that future economic benefits will flow to the Bank and revenue can be measured reliably, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms and payment excluding taxes or duty. The Bank assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Bank concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

### Interest income and expense

For all financial instruments measured at amortized cost and interest-bearing financial assets classified as AFS and financial instruments designated at FVPL, interest income or expense is recorded using the EIR. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as 'Interest income' for financial assets and 'Interest expense' for financial liabilities.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR used to discount future cash flows for the purpose of measuring the impairment loss.

#### Service fees and commission income

Fees earned for the provision of services over a period of time are accrued over that period. These fees include fiduciary fees, credit-related fees and other service and management fees.

Income from sale of property and equipment, investment property and chattel mortgage properties Income from sale of properties is recognized upon completion of the earning process and the collectibility of the sales price is reasonably assured.

#### Trading gains (losses)

Trading gain (loss) represents results arising from trading activities, including all gains and losses from changes in the fair values of financial assets held for trading.

Unrealized gains and losses comprise changes in the fair value of financial instruments for the period and from reversal of prior period's unrealized gains and losses for financial instruments which were realized in the reporting period.

Realized gains and losses on disposals of financial instruments at FVPL are calculated using weighted average method. It represents the difference between an instrument's initial carrying amount and disposal amount.

## Rental income

Rental income arising from leased properties is accounted for on a straight-line basis over the lease terms of ongoing leases and is recorded in the statement of income under 'Other operating income'.

# Dividends

Dividend income is recognized when the Bank's right to receive payment is established, which is generally when shareholders approve the dividend.

# Expense Recognition

Expenses are recognized when it is probable that a decrease in future economic benefit related to a decrease in an asset or an increase in liability has occurred and the decrease in economic benefits can be measured reliably. Revenues and expenses that relate to the same transaction or other event are recognized simultaneously.

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand and in banks, amounts due from BSP and interbank loans receivable and SPURA with original maturities of three months or less from dates of placements and that are subject to insignificant risk of changes in value. Due from BSP includes the statutory reserves required by the BSP which the Bank considers as cash equivalents wherein drawings can be made to meet the Bank's cash requirements, as allowed by the BSP.

## **Business Combination and Goodwill**

Business combinations are accounted for using the acquisition method. This involves recognizing identifiable assets (including previously unrecognized intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. If the cost of acquisition is less than the fair values of the identifiable net assets acquired, the discount on acquisition is recognized directly in the statement of income in the year of acquisition.

Goodwill is initially measured at cost being the excess of the acquisition cost over the share in the net fair value of the acquired identifiable assets, liabilities and contingent liabilities. The Bank's goodwill arose from past purchases of branch business/offices from the Parent Company.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired is, from the acquisition date, allocated to each of the CGU or group of CGUs that are expected to benefit from the synergies of the combination, irrespective of whether the acquired other assets or liabilities are assigned to those units.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

## Investments in an Associate and a Joint Venture

An associate is an entity over which the Bank has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The Bank's investment in an associate represents its 25.00% interest in Toyota Financial Services Philippines Corporation (TFSPC), an entity not listed in the PSE.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The Bank's investment in a joint venture represents its 40.00% interest in Sumisho Motor Finance Corporation (SMFC), an entity not listed in the PSE.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Bank's investments in its associate and joint venture are accounted for using the equity method.

Under the equity method, the investment in an associate or a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Bank's share of net assets of the associate or joint venture since the acquisition date. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The statement of income reflects the Bank's share of the results of operations of the associate or joint venture. Any change in OCI of those investees is presented as part of the Bank's OCI. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the Bank recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Bank and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the Bank's share of profit or loss of an associate and a joint venture is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The financial statements of a joint venture are prepared for the same reporting period as the Bank. The reporting period of TFSPC is a fiscal year ending March 31. However, TFSPC prepares financial statements for a 12-month period ending December 31 for the use of the Bank in applying the equity method. The length of the reporting period is the same from period to period. When necessary, adjustments are made to bring the accounting policies in line with those of the Bank.

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on its investment in its associate or joint venture. At each reporting date, the Bank determines whether there is objective evidence that the investment in the associate or joint venture is impaired. If there is such evidence, the Bank calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, then recognizes the loss as 'Share in net income (loss) of an associate and a joint venture' in the statement of income.

Upon loss of significant influence over the associate or joint control over the joint venture, the Bank measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

In 2014, the Bank has sold its 25.00% interest in TFSPC.

# Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties, including building, furniture, fixtures and equipment, and leasehold improvements, are stated at cost less accumulated depreciation and any accumulated impairment losses. The initial cost of property and equipment consists of its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged against profit or loss in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Depreciation is calculated using the straight-line method to write down the cost of the property and equipment to their residual values over their estimated useful lives. Land is not depreciated. The estimated useful lives are as follows:

Buildings
Furniture, fixtures and equipment
Leasehold improvements

25-50 years3-5 years depending on the type of assets5 years or the term of the related leases, whichever is shorter

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the year the asset is derecognized.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the asset or CGU are written down to their recoverable amount (see policy on Impairment of Non-financial Assets).

The assets' residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year-end to ensure that these are consistent with the expected pattern of economic benefits from the items of property and equipment.

## Investment Properties

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at the fair value of the asset acquired unless the fair value of such asset cannot be measured, in which case the investment property acquired is measured at the carrying amount of the asset given up. Foreclosed properties are classified under investment properties from foreclosure date. Expenditures incurred after the investment properties are recognized, such as repairs and maintenance costs, are normally charged to income in the period in which the costs are incurred.

Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation and impairment in value, except for land which is stated at cost less impairment in value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the investment properties.

The estimated useful life of building and condominium units ranges from 10 to 40 years.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income in 'Gain on foreclosure and sale of investment properties - net' in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

# Chattel Mortgage Properties

Chattel mortgage properties comprise repossessed vehicles. Chattel mortgage properties are stated at cost less accumulated depreciation and impairment in value. Chattel mortgage properties acquired are initially recognized at fair value. Depreciation is calculated using the straight-line method over the remaining useful lives from the time of acquisition of the vehicles. The useful lives of chattel mortgage properties are estimated to be five years.

# Intangible Assets

The Bank's intangible assets include branch licenses and computer software. An intangible asset is recognized only when the cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to it will flow to the Bank.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the statement of income in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and they are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income under 'Amortization of intangible assets'.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the CGU level. Such intangibles are not amortized. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

## Branch licenses

Branch licenses arise from the acquisition of branches from local banks and licenses to operate new branches from the BSP. Branch licenses have indefinite useful lives and are tested for impairment on an annual basis.

## Software costs

Software costs are carried at cost less accumulated amortization and any impairment in value. Given the history of rapid changes in technology, computer software are susceptible to technological obsolescence. Therefore, it is likely that their useful life is short. Software costs are amortized on a straight-line basis over five years but maybe shorter depending on the period over which the Bank expects to use the asset.

## Impairment of Non-financial Assets

## Property and equipment, investment properties and chattel mortgage properties

At each statement of condition date, the Bank assesses whether there is any indication that its non-financial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Bank makes a formal estimate of the recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples and other available fair value indicators.

An impairment loss is charged to operations in the year in which it arises.

An assessment is made at each statement of condition date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been previously recognized. Such reversal is recognized in the statement of income. After such reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

## Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGU) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGU) is less than the carrying amount of the CGU (or group of CGU) to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Bank performs its annual impairment test of goodwill as at December 31 of each year.

## Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually as at December 31 of each year, either individually or at the CGU level, as appropriate.

Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired.

## Investments in an associate and a joint venture

After application of the equity method, the Bank determines whether it is necessary to recognize an impairment loss on the Bank's investment in an associate and a joint venture. The Bank determines at each statement of condition date whether there is any objective evidence that the investment in an associate and a joint venture are impaired. If this is the case, the Bank calculates the amount of impairment as being the difference between the fair value of the investment in the associate and joint venture and the carrying amount and recognizes such amount in the statement of income.

## Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or,
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

## Bank as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

## Bank as a lessor

Leases where the Bank does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as income in the period in which they are earned.

## Retirement Cost

The Bank has a funded, non-contributory defined benefit retirement plan, administered by the Retirement Committee, covering their permanent employees.

# Defined Benefit Plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs, which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Bank's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

## Termination benefits

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

#### Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

## Provisions

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Bank expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as 'Interest expense'.

#### **Contingent Liabilities and Contingent Assets**

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

### Debt Issue Costs

Issuance, underwriting and other related expenses incurred in connection with the issuance of debt instruments are included in the measurement basis of the underlying debt instruments and are amortized as an adjustment to the interest on the underlying debt instruments using the effective interest method.

# Income Taxes

Income tax on profit or loss for the year comprises current and deferred tax. Income tax is determined in accordance with Philippine tax law. Income tax is recognized in the statement of income, except to the extent that it relates to OCI items recognized directly in the statement of comprehensive income.

## Current tax

Current income tax is the expected tax payable on the taxable income for the period, using the tax rates enacted at the statement of condition date, together with adjustments to tax payable in respect to prior years.

## Deferred tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the statement of condition date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses and tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and Carry forward of unused tax losses and MCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each statement of condition date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each statement of condition date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of condition date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same taxation authority.

Current income tax and deferred income tax relating to items recognized directly in OCI is also recognized in OCI and not in the statement of income.

## Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year, after giving retroactive effect to stock dividends declared, stock rights exercised and stock splits, if any, declared during the year. As of December 31, 2014 and 2013, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

## Dividends on Common Shares

Dividends on common shares are recognized as a liability and deducted from equity when approved by the BOD of the Bank. Dividends for the year that are approved after the statement of condition date are dealt with as subsequent events.

## Subsequent Events

Post year-end events that provide additional information about the Bank's position at the statement of condition date (adjusting events) are reflected in the financial statements.

Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

# Segment Reporting

The Bank's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6. The Bank's assets generating revenues are all located in the Philippines (i.e., one geographical location). Therefore, geographical segment information is no longer presented.

## **Fiduciary Activities**

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements, where the Bank acts in a fiduciary capacity such as nominee, trustee or agent.

## <u>New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to</u> <u>December 31, 2014</u>

Standards issued but not yet effective up to the date of issuance of the Bank's financial statements are listed below. This listing consists of standards and interpretations issued, which the Bank reasonably expects to be applicable at a future date. The Bank intends to adopt these standards when they become effective. Except as otherwise indicated, the Bank does not expect the adoption of these new and amended PAS, PFRS and Philippine Interpretations to have significant impact on its financial statements.

## New and Amended Standards

## PFRS 9, Financial Instruments - Classification and Measurement (2010 version)

PFRS 9 (2010 version) reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, *Financial Instruments: Recognition and Measurement.* PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO.

PFRS 9 (2010 version) is effective for annual periods beginning on or after January 1, 2015. This mandatory adoption date was moved to January 1, 2018 when the final version of PFRS 9 was adopted by the Philippine Financial Reporting Standards Council (FRSC). Such adoption, however, is still for approval by the Board of Accountancy (BOA).

The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Bank's financial assets, but will have no impact on the classification and measurement of financial liabilities.

## Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate

This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the IASB and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. Adoption of the interpretation when it becomes effective will not have any impact on the financial statements of the Bank.

# Effective 2015

The following standards and amendments issued by the IASB were already adopted by the FRSC but are still for approval by BOA.

## PAS 19, Employee Benefits - Defined Benefit Plans: Employee Contributions (Amendments)

PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after January 1, 2015. The Bank does not expect the amendment to have an impact since it has a noncontributory defined benefit plan.

## Annual Improvements to PFRSs (2010-2012 cycle)

The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Bank. They include:

## PFRS 2, Share-based Payment - Definition of Vesting Condition

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

- A performance condition must contain a service condition;
- A performance target must be met while the counterparty is rendering service;
- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group;
- A performance condition may be a market or non-market condition; and
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

This amendment does not apply to the Bank as it has no share-based payments.

# PFRS 3, Business Combinations - Accounting for Contingent Consideration in a Business Combination The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). The Bank shall consider the amendment for future business combinations.

# PFRS 8, Operating Segments - Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets

The amendments are applied retrospectively and clarify that:

- An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
- The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

The amendments affect disclosures only and the Bank does not expect that PFRS 8 will have material financial impact in future financial statements.

# PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets - Revaluation Method - Proportionate Restatement of Accumulated Depreciation and Amortization

The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset. The amendment has no impact on the Bank's financial position or performance.

# PAS 24, Related Party Disclosures - Key Management Personnel

The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. The amendments affect disclosures only and have no impact on the Bank's financial position or performance.

# Annual Improvements to PFRSs (2011-2013 cycle)

The Annual Improvements to PFRSs (2011-2013 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Bank. They include:

## PFRS 3, Business Combinations - Scope Exceptions for Joint Arrangements

The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3: • Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.

• This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

## PFRS 13, Fair Value Measurement - Portfolio Exception

The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39 (or PFRS 9, as applicable).

## PAS 40, Investment Property

The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment has no significant impact on the Bank's financial position or performance.

## Effective 2016 onwards

# PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)

The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Bank since it does not use a revenue-based method to depreciate its non-current assets.

PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture - Bearer Plants (Amendments)

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Bank as it does not have any bearer plants.

PAS 27, Separate Financial Statements - Equity Method in Separate Financial Statements (Amendments) The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. It is not expected that the amendment would be relevant to the Bank.

# PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after 1 January 2016. It is not expected that the amendment would be relevant to the Bank.

PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations* (Amendments) The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Bank.

# PFRS 14, Regulatory Deferral Accounts

PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. The standard would not apply to the Bank since it is an existing PFRS preparer.

PFRS 9, *Financial Instruments* – Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version) PFRS 9 (2013 version) already includes the third phase of the project to replace PAS 39 which pertains to hedge accounting. This version of PFRS 9 replaces the rules-based hedge accounting model of PAS 39 with a more principles-based approach. Changes include replacing the rules-based hedge effectiveness test with an objectivesbased test that focuses on the economic relationship between the hedged item and the hedging instrument, and the effect of credit risk on that economic relationship; allowing risk components to be designated as the hedged item, not only for financial items but also for non-financial items, provided that the risk component is separately identifiable and reliably measurable; and allowing the time value of an option, the forward element of a forward contract and any foreign currency basis spread to be excluded from the designation of a derivative instrument as the hedging instrument and accounted for as costs of hedging. PFRS 9 also requires more extensive disclosures for hedge accounting.

PFRS 9 (2013 version) has no mandatory effective date. The mandatory effective date of January 1, 2018 was eventually set when the final version of PFRS 9 was adopted by the FRSC. The adoption of the final version of PFRS 9, however, is still for approval by BOA.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Bank's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities. The Bank is currently assessing the impact of adopting this standard.

## PFRS 9, Financial Instruments (2014 or final version)

In July 2014, the final version of PFRS 9, *Financial Instruments*, was issued. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.

PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of PFRS 9 is permitted if the date of initial application is before February 1, 2015. The adoption of the final version of PFRS 9, however, is still for approval by BOA.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Bank's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities. The Bank is currently assessing the impact of adopting this standard.

## IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2017 with early adoption permitted.

The Bank is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally. This new standard issued by the IASB has not yet been adopted by the FRSC.

#### Annual Improvements to PFRSs (2012-2014 cycle)

The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016, and are not expected to have a material impact on the Bank. They include:

PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal* The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.

#### PFRS 7, Financial Instruments: Disclosures - Servicing Contracts

PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments.

PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report.

## PAS 19, Employee Benefits - regional market issue regarding discount rate

This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

PAS 34, Interim Financial Reporting – disclosure of information 'elsewhere in the interim financial report' The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).

# 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the financial statements in accordance with PFRS requires the management to make judgments, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities, and the accompanying disclosures, as well as the disclosure of contingent assets and contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets and liabilities affected in future periods. The effects of any change in judgments, estimates and assumptions are reflected in the financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## **Judgments**

In the process of applying the Bank's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the financial statements:

## (a) Classification of operating leases

#### Bank as lessor

The Bank has entered into leases on its properties. The Bank has determined based on an evaluation of the terms and conditions of the arrangements (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable, and the lease term is not for the major part of the asset's economic life), that it retains all the significant risks and rewards of ownership of these properties which are leased out on operating leases.

#### Bank as lessee

The Bank has entered into leases on the premises it uses for its operations. The Bank has determined, based on an evaluation of the terms and conditions of the lease agreements, that all significant risks and rewards of ownership of the properties it leases on operating lease are not transferable to the Bank.

#### (b) Fair value of financial instruments

When the fair values of financial assets and financial liabilities recorded in the statement of condition cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility for longer-dated derivatives and discount rates, prepayments and default rates assumptions. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of the Bank's financial instruments are disclosed in Note 4.

#### (c) Classification of HTM investments

The classification to HTM investment requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.

If the Bank fails to keep these investments to maturity other than in certain specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire portfolio to AFS investments. The investments would therefore be measured at fair value and not at amortized cost.

#### (d) Financial assets not quoted in an active market

The Bank classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### (e) Functional currency

PAS 21, *The Effects of Changes in Foreign Exchange Rates* requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the Bank considers the following:

- a. the currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
- b. the currency in which funds from financing activities are generated; and
- c. the currency in which receipts from operating activities are usually retained.

# (f) Change in use of assets

PAS 40 requires management to use its judgment to determine whether a property qualifies as an investment property. The Bank has developed criteria so it can exercise its judgment consistently. A property that is held to earn rentals or for capital appreciation or both and which generates cash flows largely independently of the other assets held by the Bank is accounted for as investment properties. On the other hand, a property that is used for operations or in the process of providing services or for administrative purposes and which do not directly generate cashflows as a stand-alone asset are accounted for as property and equipment.

The Bank assesses on an annual basis the accounting classification of its properties taking into consideration the current use of such properties.

## Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of condition date, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next period, are described below. The Bank based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances beyond the control of the Bank. Such changes are reflected in the assumptions when they occur.

# (a) Going concern

The Bank's management has made an assessment of its ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

## (b) Credit losses on loans and receivables

The Bank reviews its loans and receivables at each statement of condition date to assess whether an impairment loss should be recorded in the statement of income. In particular, judgment made by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, at which event, the Bank adjusts the impairment loss and ensures that allowance for it remains adequate.

In addition to specific allowance against individually significant loans and receivables, the Bank also provides a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance is based on changes in factors that are indicative of incurred losses, such as deterioration in payment status and underlying property prices, among others.

The carrying value of loans and receivables and allowance for credit losses on loans and receivables are disclosed in Notes 9 and 15, respectively.

(c) Valuation of unquoted AFS equity investments

The Bank's investments in equity securities that do not have quoted market price in an active market and whose fair value cannot be reliably measured are carried at cost.

As of December 31, 2014 and 2013, the carrying amounts of unquoted equity securities amounted to P1.4 million (Note 8).

# (d) Impairment of quoted AFS equity investments

The Bank treats AFS equity investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires judgment. The Bank treats 'significant' generally as 20.00% or more of the original cost of the investment, and 'prolonged', greater than twelve (12) months. In addition, the Bank evaluates other factors, including normal volatility in share price for quoted equities.

The carrying values of the Bank's AFS equity investments are disclosed in Note 8.

# (e) Impairment of non-financial assets

Property and equipment, investment properties and chattel mortgage properties The Bank assesses impairment on its non-financial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Bank considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Bank recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is computed using the fair value less costs to sell for property and equipment, investment properties and chattel mortgage properties. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs.

The carrying values of the Bank's property and equipment, investment properties and chattel mortgage properties are disclosed in Notes 11, 12 and 14, respectively.

## Investments in an associate and a joint venture

The Bank assesses impairment on its investment in an associate and a joint venture whenever events or changes in circumstances indicate that the carrying amount of said asset may not be recoverable. Among others, the factors that the Bank considers important which could trigger an impairment review on its investments in an associate and a joint venture include the following:

- deteriorating or poor financial condition;
- recurring net losses; and
- significant changes (i.e., technological, market, economic, or legal environment in which the associate or joint venture operates with an adverse effect on the associate or joint venture have taken place during the period, or will take place in the near future).

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is determined based on the asset's value in use. As of December 31, 2014 and 2013, the carrying values of the Bank's investments in an associate and a joint venture amounted to ₽0.7 billion and ₽1.3 billion, respectively (Note 10).

# Goodwill

The Bank's management conducts an annual review for any impairment in value of goodwill. Goodwill is written down for impairment where the net present value of the forecasted future cash flows from the business is insufficient to support its carrying value. The Bank used its weighted average cost of capital in discounting the expected cash flows from specific CGUs.

Future cash flows from the business are estimated based on the theoretical annual income of the CGUs. Average growth rate was derived from the average increase in annual income during the last five (5) years.

The recoverable amount of the CGU has been determined based on a value-in-use calculation using cash flow projections from financial budgets approved by senior management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 11.43%.

Key assumptions in the value-in-use calculation of CGUs are most sensitive to the following assumptions: a) interest margin; b) discount rates; and c) projected growth rates used to extrapolate cash flows beyond the budget period.

As of December 31, 2014 and 2013, the Bank's goodwill amounted to ₽53.6 million (Note 13).

# Intangible assets

The Bank's management conducts an annual review for any impairment in value of its intangible assets. Intangible assets are written down for impairment where the recoverable amount is insufficient to support its carrying value. Intangible assets with finite useful lives are assessed for impairment in the same manner as other depreciable non-financial assets. In the case of intangible assets with indefinite useful lives, at a minimum, these are subject to an annual impairment test and more frequently whenever there is an indication that said asset may be impaired. The carrying value of intangible assets is disclosed in Note 13.

## (f) Fair value of investment properties

The fair values of the Bank's investment properties have been derived on the basis of recent sales of similar properties in the same areas where the investment properties are located, and taking into account the economic conditions prevailing at the time the valuations were made.

The fair value of the Bank's investment properties are disclosed in Note 12.

## (g) Present value of retirement obligation

The cost of defined benefit pension plans and other post-employment medical benefits as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation.

The details of assumptions used in the actuarial valuation are disclosed in Note 24.

As of December 31, 2014 and 2013, the net pension liability of the Bank amounted to ₽620.2 million and ₽429.5 million, respectively (Note 24).

# (h) Recognition of deferred tax assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that future taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

Estimates of future taxable income indicate that temporary differences will be realized in the future. Net deferred tax assets as of December 31, 2014 and 2013 amount to ₽731.9 million and ₽243.1 million, respectively (Note 27).

(i) Contingent liabilities

The Bank is a defendant in legal actions arising from its normal business activities. Management believes that the ultimate liability, if any, resulting from these cases will not have a material effect on the Bank's financial statements (Note 31).

# (j) Estimated useful lives of property and equipment, investment properties, intangible assets and chattel mortgage properties

The Bank estimates the useful lives of its property and equipment, investment properties, intangible assets and chattel mortgage properties. This estimate is reviewed periodically to ensure that the period of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property and equipment, investment properties, software cost and chattel mortgage properties. The estimated useful lives of property and equipment, investment properties, chattel mortgage properties and software cost are disclosed in Note 2. The carrying value of property and equipment, investment properties are disclosed in Notes 11, 12, 13 and 14, respectively.

## 4. Fair Value Measurement

The following describes the methodologies and assumptions used to determine the fair values of financial instruments:

Cash and other cash items, due from BSP, due from other banks, interbank loans receivable and SPURA, accounts receivable, accrued interest receivable, bills purchased, returned checks and other cash items (RCOCI), shortages, and petty cash fund - Carrying amounts approximate fair values due to the relatively short-term maturities of these assets.

*Debt investments* - Fair values are generally based on quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services, or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology, using rates currently available for debt on similar terms, credit risk and remaining maturities.

Quoted AFS equity investments - Fair values are based on quoted prices published in markets.

Unquoted AFS equity investments - Fair values could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value. Hence, these investments are carried at cost less allowance for impairment losses.

Currently, there is no available market to sell these unquoted AFS equity investments. The Bank will hold onto these investments until management decides to sell them when there will be offers to buy out such investments or the appearance of an available market where the investments can be sold.

*Derivative instruments (included under FVPL)* - Fair values are estimated based on quoted market prices, prices provided by independent parties, or prices derived using acceptable valuation models.

Receivable from customers and other receivables except accounts receivable, accrued interest receivable, bills purchased and security deposits - Fair values are estimated using the discounted cash flow methodology, using the Bank's current incremental lending rates for similar types of loans.

Demand deposits, savings deposits, treasurer's, cashier's and manager's checks, accrued interest payable, accounts payable, bills purchased - contra, other credits, due to the Treasurer of the Philippines, deposits for keys - SDB, payment orders payable and overages - Carrying amounts approximate fair values due to either the demand nature or the relatively short-term maturities of these liabilities.

Subordinated notes and time deposits - Fair values are estimated using the discounted cash flow methodology using the Bank's current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued. The Bank's nonperformance risk as at December 31, 2014 was assessed to be insignificant.

*Investment Properties* - Fair values of the investment properties have been derived on the basis of recent sales of similar properties in the same areas where the investment properties are located, and taking into account the economic conditions prevailing at the time the valuations were made.

The following tables summarize the carrying amount and fair values of the financial assets and liabilities, analyzed based on the hierarchy described in Note 2 for determining and disclosing the fair value of financial instruments by valuation technique (in thousands):

			2014		
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets measured at fair value:					
Financial Assets					
FVPL investments					
HFT - government securities	₽278,909	₽278,909	₽-	₽-	₽278,909
AFS investments					
Government debt securities	3,068,906	2,531,241	537,665	-	3,068,906
Private debt securities	3,010,068	3,010,068	-	-	3,010,068
Quoted equity securities	2,925	2,925	-	-	2,925
	₽6,360,808	₽5,823,143	₽537,665	₽-	₽6,360,808
Assets for which fair values are					
disclosed:					
Financial Assets					
HTM investments					
Private	₽1,683,128	₽1,648,500	₽-	₽-	₽1,648,500
Loans and receivables					
Receivables from customers					
Consumption loans	45,501,498	-	48,490,205	-	48,490,205
Real estate loans	33,992,035	-	36,757,985	-	36,757,985
Commercial loans	12,015,811	-	13,292,661	-	13,292,661
Personal loans	3,120,326	-	3,605,699	-	3,605,699
Other receivables	-, -,				
Sales contract receivable	232,266	-	250,251	_	250,251
Other assets	- ,				, -
Security deposits	114,005	-	115,974	_	115,974
Non-Financial Assets			,		
Investment properties	2,933,069	-	3,372,177	-	3,372,177
	₽99,592,138	₽1 648 500	₽105,884,952	₽_	₽107,533,452
Financial Liabilities	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 1/0 10/000		· ·	, ,
Deposit liabilities Time	D07 445 704	Р	DO1 (0( 000	Р	DO1 404 000
Subordinated notes	₽87,415,706 5,946,901	₽-	₽91,696,880 5,785,495	₽-	₽91,696,880 5,785,495
Suboralitated hotes	₽93,362,607		₽97,482,375	 ₽-	₽97,482,375
	F93,302,007	F-	₽97,402,375	F-	F97,402,373
			2013		
	Carrying Value	Level 1	Loval 2		Tatal Eair Value
	value	Level I	Level 2	Level 3	Total Fair Value
Assets measured at fair value:					
Financial Assets					
FVPL investments			5	5	
HFT - government securities	₽184,607	₽184,607	₽-	₽-	₽184,607
AFS investments					
Government debt securities	5,562,123	4,205,436	1,356,687	-	5,562,123
Private debt securities	81,627	81,627	-	-	81,627
Quoted equity securities	3,895	3,895	-	-	3,895
	₽5,832,252	₽4,475,565	₽1,356,687	₽-	₽5,832,252

		2013							
	Carrying								
	Value	Level 1	Level 2	Level 3	Total Fair Value				
Assets for which fair values are disclosed:									
Financial Assets									
Loans and receivables									
Receivables from customers									
Consumption loans	₽37,963,039	₽-	₽41,855,955	₽-	₽41,855,955				
Real estate loans	28,013,908	-	28,072,874	-	28,072,874				
Commercial loans	12,418,050	-	13,235,241	-	13,235,241				
Personal loans	3,329,976	-	3,949,190	-	3,949,190				
Other receivables									
Sales contract receivable	257,155	-	276,879	-	276,879				
Unquoted debt securities	198,000	-	204,499	-	204,499				
Other assets		-		-					
Security deposits	97,034	-	104,499	-	104,499				
Non-Financial Assets									
Investment properties	2,589,408	-	2,985,199	-	2,985,199				
	₽84,866,570	₽-	₽90,684,336	₽-	₽90,684,336				
Financial Liabilities									
Deposit liabilities									
Time	₽81,286,387	₽-	₽87,724,257	₽-	₽87,724,257				
Subordinated notes	2,972,366	-	3,504,468	_	3,504,468				
	₽84,258,753	₽-	₽91,228,725	₽-	₽91,228,725				

There have been no transfers between Level 1 and Level 2 in 2014 and 2013.

As of December 31, 2014 and 2013, the fair value of the Bank's ROP warrants is classified as Level 3. Due to the absence of an active market for the Bank's ROP warrants, as evidenced by the unavailability of quoted market prices, the Bank determined the market value of its warrants to be zero.

# 5. Financial Risk Management Policies and Objectives

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

Organization risk management structure continues to be a top-down organization, with the BOD at the helm of all major initiatives.

Discussed below are the relevant sections on roles and responsibilities from the Risk Oversight Committee (ROC) Charter:

#### BOD

The corporate powers of the Bank are vested in and are exercised by the BOD, who conducts its business and controls its property. The BOD approves broad risk management strategies and policies and ensures that risk management initiatives and activities are consistent with the Bank's overall objectives. The BOD appoints the members of the ROC.

## ROC

The ROC is composed of at least three members of the Board, including at least one (1) independent director, and a chairperson who is a non-executive member. Members of the ROC possess a range of expertise and adequate knowledge of the Bank's risk exposures to be able to develop appropriate strategies for preventing losses and minimizing the impact of losses when they occur.

The BOD may also appoint non-directors to the ROC as part of the Metrobank Group risk oversight measures. However, only Bank directors shall be considered as voting members of the ROC. Non-voting members are appointed in an advisory capacity.

The ROC oversees the system of limits to discretionary authority that the BOD delegates to the management and ensures that the system remains effective, the limits are observed, and that immediate corrective actions are taken whenever limits are breached.

The ROC meets on a monthly basis and is supported by the Risk Management Office (RMO). In the absence of the ROC Chairman, a non-executive director shall preside. ROC resolutions, which require the concurrence of the majority of its voting members, are presented to the BOD for confirmation.

# RMO

The RMO, headed by the Chief Risk Officer, is a function that is independent from executive functions and business line responsibilities, operations and revenue-generating functions. It reports directly to the BOD, through the ROC. The RMO assists the ROC in carrying out its responsibilities by:

- analyzing, communicating, implementing, and maintaining the risk management policies approved by the ROC and the BOD;
- spearheading the regular review of the Bank's risk management policy manual and making or elevating recommendations that enhance the risk management process to the ROC and the BOD, for their approval; and
- ensuring that the risks arising from the Bank's activities are identified, measured, analyzed, reported to and understood by risk takers, management, and the board. The RMO analyzes limit exceptions and recommends enhancements to the limits structure.

The RMO does not assume risk-taking accountability nor does it have approving authority. The RMO's role is to act as liaison and to provide support to the BOD, ROC, the President, management committees, risk takers and other support and control functions on risk-related matters.

The Risk Management Function is responsible for:

- identifying the key risk exposures and assessing and measuring the extent of risk exposures of the Bank and its trust operations;
- monitoring the risk exposures and determining the corresponding capital requirement in accordance with the Basel capital adequacy framework and based on the Bank's internal capital adequacy assessment on an on-going basis;
- monitoring and assessing decisions to accept particular risks whether these are consistent with BOD-approved policies on risk tolerance and the effectiveness of the corresponding risk mitigation measures; and
- reporting on a regular basis to Senior Management and the BOD the results of assessment and monitoring.

# President

The President is the Chief Executive Officer of the Bank and has the primary responsibility of carrying out the policies and objectives of the BOD. The President exercises the authorities delegated to him by the BOD and may recommend such policies and objectives he deems necessary for the continuing progress of the Bank.

# Risk management

The risk management framework aims to maintain a balance between the nature of the Bank's businesses and the risk appetite of the BOD. Accordingly, policies and procedures are reviewed regularly and revised as the organization grows and as financial markets evolve. New policies or proposed changes in current policies are presented to the ROC and the BOD for approval.

# a. Credit risk and concentration of assets and liabilities and off-balance sheet items

Credit risk is the risk that a counterparty will not settle its obligations in accordance with the agreed terms.

The Bank's lending business follows credit policy guidelines set by the BOD, ROC and RMO. These policies serve as minimum standards for extending credit. The people engaged in the credit process are required to understand and adhere to these policies.

Product manuals are in place for all loans and deposit products that actually or potentially expose the Bank to all types of risks that may result in financial or reputational losses. They define the product and the risks associated with the product plus the corresponding risk-mitigating controls. They embody the business plans and define the business parameters within which the product or activity is to be performed.

The system of checks around extension of credit includes approval by at least two credit approvers through the Credit Committee (CreCom), Executive Committee (ExCom) or BOD. The ROC reviews the business strategies and ensures that revenue-generating activities are consistent with the risk tolerance and standards of the Bank. The Internal Audit Group conducts regular audit across all functional units. The BOD, through the ExCom, CreCom and ROC, ensure that sound credit policies and practices are followed through all the business segments.

# Credit Approval

Credit approval is the documented acceptance of credit risk in the credit proposal or application.

The Bank's credit decision-making for consumer loans utilizes the recommendation of the credit scoring and is performed at the CreCom level appropriate to the size and risk of each transaction, in conformity with corporate policies and procedures in regulating credit risk activities. The Bank's ExCom may approve deviations or exceptions, while the BOD approves material exceptions such as large exposures, loans to directors, officers, stockholders and other related interests (DOSRI), and loan restructuring.

Credit delegation limits are identified, tracked and reviewed at least annually by the Bank's Senior Credit Officer together with the Credit Risk Manager.

# Borrower Eligibility

The Bank's credit processing commences when a customer expresses his intention to borrow through a credit application. The Bank gathers data on the customer; ensures they are accurate, up-to-date and adequate to meet the minimum regulatory requirements and to render credit decision. These data are used for the intended purpose only and are managed in adherence to the customer information secrecy law.

The customer's credit worthiness, repayment ability and cash flow are established before credit is extended. The Bank independently verifies critical data from the customer, ensuring compliance with Know Your Customer requirements under the anti-money laundering laws. The Bank requires that customer income be derived from legitimate sources and supported with government-accepted statements of income, assets and liabilities.

The Bank ascertains whether the customer is legally capable of entering a credit contract and of providing a charge over any asset presented as collateral for a loan. Guarantors or sureties may be accepted, provided they are a relative, partner, and have financial interest in the transaction, and they pass all credit acceptance criteria applied to the borrower.

# <u>Loan Structure</u>

The Bank structures loans for its customers based on the customer's capability to pay, the purpose of the loan, and for a collateralized loan, the collateral's economic life and liquidation value over time.

The Bank establishes debt burden guidelines and minimum income requirements to assess the customer's capacity to pay.

The Bank utilizes credit bureau data, both external and internal, to obtain information on a customer's current commitments and credit history. These are sourced from the databases of the Banker's Association of the Philippines and the Credit Management Association of the Philippines.

The Bank takes into account environmental and social issues when reviewing credit proposals of small businesses and commercial mortgage customers. The Bank ensures that all qualified securities pass through the BOD for approval. Assignments of securities are confirmed and insurance are properly secured.

The Bank uses credit scoring models and decision systems for consumer loans as approved by the BOD. Borrower risk rating model and facility risk rating model, on the other hand, are available for SME loans, and supported with qualitative evaluation. Regular monitoring of all these tools and their performance is carried out to ensure that they remain effective.

Initial loan limits are recommended by the CreCom and ExCom and approved by the BOD. The Bank ensures that secured loans are within ceilings set by local regulators. Succeeding loan availments are based on account performance and customer's credit worthiness.

# Credit Management

The Bank maintains credit records and documents on all borrowings and captures transaction details in its loan systems. The credit risk policies and system infrastructure ensure that loans are monitored and managed at all times.

The Bank's Management Information System provides statistics that its business units need to identify opportunities for improving rewards without necessarily sacrificing risk. Statistical data on product, productivity, portfolio, profitability, performance and projection are made available regularly.

The Bank conducts regular loan review through the ROC, with the support of the RMO. The Bank examines its exposures, credit risk ratios, provisions and customer segments. The Bank's unique customer identification and unique group identification methodology enables it to aggregate credit exposures by customer or group of borrowers. Aggregate exposures of at least ₽0.1 billion are put on a special monitoring.

The ROC assesses the adequacy of provisions for credit losses regularly. The Bank's automated loan grading system enables the Bank to set up provision per account. The Bank also performs impairment analyses on loans and receivables, whether on an individual or collective basis, in accordance with PFRS.

The Bank carries out stress testing analyses using Board-approved statistical models relating the default trends to macroeconomic indicators. In 2014, new segmented credit scoring models were implemented for consumer loans.

# Maximum Exposure to Credit Risk

The tables below show the analysis of the maximum exposure to credit risk of the Bank's financial instruments, excluding those where the carrying values as reflected in the statement of condition and related notes already represent the financial instrument's maximum exposure to credit risk, after taking into account collateral held or other credit enhancements (in thousands):

	2014								
	Carrying Amount	Fair Value of Collateral	Maximum Exposure to Credit Risk	Financial Effect of Collateral or Credit Enhancement					
Due from other banks	₽815,107	₽53,767	₽761,340	₽53,767					
Interbank loans receivable and	, -	, -		, -					
SPURA	2,186,320	2,923,182	-	2,186,320					
Receivables from customers									
Consumption loans	45,501,498	65,022,102	12,845	45,488,653					
Real estate loans	33,992,035	64,126,090	-	33,992,035					
Commercial loans	4,057,917	7,733,953	1,366,720	2,691,197					
Other receivables									
Accrued interest receivable	762,560	1,362,296	-	762,560					
Sales contract receivable	232,266	515,454	-	232,266					
Total credit exposure	₽87,547,703	₽141,736,844	₽2,140,905	₽85,406,798					

	2013								
	Carrying	Fair Value of	Maximum Exposure to	Financial Effect of Collateral or Credit					
	Amount	Collateral	Credit Risk	Enhancement					
Due from other banks	₽1,021,853	₽3,327,117	₽-	₽1,021,853					
Interbank loans receivable and									
SPURA	14,527,000	15,674,389	-	14,527,000					
Receivables from customers									
Consumption loans	37,963,039	55,640,634	10,058	37,952,981					
Real estate loans	28,013,908	54,334,022	-	28,013,908					
Commercial loans	3,725,021	7,008,866	1,049,932	2,675,089					
Other receivables									
Accrued interest receivable	631,068	1,232,799	-	631,068					
Sales contract receivable	257,155	552,811	-	257,155					
Total credit exposure	₽86,139,044	₽137,770,638	₽1,059,990	₽85,079,054					

# Collateral and Other Credit Enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding acceptability of types of collateral and valuation parameters.

The main types of collaterals obtained are as follows:

- For Due from other banks: investment securities
- For SPURA: investment securities
- For commercial lending: mortgages over real estate properties, deposit accounts and securities
- For consumer lending: mortgages over real estate and chattel

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for credit and impairment losses.

It is the Bank's policy to dispose of repossessed properties in an orderly fashion and proceeds are used to repay or reduce the outstanding claim. In general, the Bank does not occupy repossessed properties for business use.

The Bank holds collateral against loans and receivables in the form of real estate and chattel mortgages, guarantees, and other registered securities over assets. Estimates of fair value are based on the value of the collateral assessed at the time of borrowing and generally are updated every two years and when a loan is assessed to be impaired, whenever applicable. Generally, collateral is not held over loans and advances to banks except for SPURA. The Bank is not allowed to sell or re-pledge collateral held under SPURA in the absence of default by the counterparty. Collateral usually is not held against holdings in investment securities, and no such collateral was held as of December 31, 2014 and 2013.

Concentration of risk is managed by borrower, by group of borrowers, by geographical region and by industry sector. As of December 31, 2014 and 2013, the maximum credit exposure to any borrower amounted to P2.6 billion and P2.7 billion, respectively, before taking into account any collateral or other credit enhancement.

The distribution of the Bank's financial assets before taking into account any collateral held or other credit enhancements can be analyzed by the following geographical regions (in thousands):

	2014							
	Banking	Trading						
	Activities	Activities	Others	Total				
Luzon	₽32,902,219	₽9,544,190	₽82,817,100	₽125,263,509				
Visayas	1,970	132,197	5,798,703	5,932,870				
Mindanao	18,757	177,582	6,940,640	7,136,979				
	32,922,946	9,853,969	95,556,443	138,333,358				
Less allowance for credit and								
impairment losses	866,532	80,363	3,738,376	4,685,271				
Total	₽32,056,414	₽9,773,606	₽91,818,067	₽133,648,087				

	2013							
	Banking							
	Activities	Activities	Others	Total				
Luzon	₽38,346,605	₽11,497,740	₽62,453,231	₽112,297,576				
Visayas	205,388	364,293	4,896,313	5,465,994				
Mindanao	273,548	662,488	5,504,665	6,440,701				
	38,825,541	12,524,521	72,854,209	124,204,271				
Less allowance for credit and								
impairment losses	968,416	291,240	3,588,816	4,848,472				
Total	₽37,857,125	₽12,233,281	₽69,265,393	₽119,355,799				

Others include counterparties that are in real estate, public utilities, mining and quarrying, services, agriculture and other community, social and personal activities.

Additionally, the tables below show the distribution of the Bank's financial assets and off-balance sheet items before taking into account any collateral or other credit enhancements analyzed by industry sector as of December 31, 2014 and 2013 (in thousands):

			2014		
		Loans and			
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Activities of private households as					
employers and undifferentiated					
goods and services and					
producing activities of	DE0 000 470	D		<b>D</b>	DE0 000 470
households for own use	₽52,228,173	₽-	₽-	₽-	₽52,228,173
Real estate activities	32,205,553		-	400.070	32,205,553
Financial and insurance activities	3,523,586	29,566,085	8,047,544	198,273	41,335,488
Other service activities	5,581,189	-	-	24,624	5,605,813
Wholesale and retail trade; repair					
of motor vehicles and motorcycles	1,939,562				1 020 542
Information and communication		-	-	-	1,939,562
Manufacturing	1,758,612 875,967	-	-	-	1,758,612 875,967
Transportation and storage	530,595	-	-	-	530,595
Construction	361,617	-	-	54,000	415,617
Electricity, gas, steam and air-	501,017	-	-	54,000	413,017
conditioning supply	257,760	_	_	_	257,760
Human health and social work	237,700				237,700
activities	231,011	_	-	_	231,011
Accommodation and food service	201,011				201,011
activities	230,777	-	-	-	230,777
Water supply, sewage, waste	200,777				2007/77
management and remediation					
activities	223,656	-	-	-	223,656
Administrative and support service	-,				
activities	170,648	-	-	-	170,648
Professional, scientific and					-
technical services	145,693	-	-	-	145,693
Education	144,616	-	-	-	144,616
Agricultural, forestry and fishing	16,052	-	-	-	16,052
Arts, entertainment and recreation	15,555	-	-		15,555
Mining and quarrying	2,210	-	-	-	2,210
· · · · ·	100,442,832	29,566,085	8,047,544	276,897	138,333,358
Less allowance for credit and					
impairment losses	4,683,082	-	2,189	-	4,685,271
Total	₽95,759,750	₽29,566,085	₽8,045,355	₽276,897	₽133,648,087

\* Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

\*\* Composed of FVPL investments, AFS investments and HTM investments.

\*\*\* Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.

			2013		
-		Loans and			
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Activities of private households as					
employers and undifferentiated					
goods and services and					
producing activities of					
households for own use	₽46,594,697	₽-	₽-	₽-	₽46,594,697
Real estate activities	26,138,987	-	-	-	26,138,987
Financial and insurance activities	4,527,249	30,419,998	5,879,681	111,596	40,938,524
Other service activities	4,547,803	-	-	19,413	4,567,216
Wholesale and retail trade; repair					
of motor vehicles and					
motorcycles	1,497,304	-	-	-	1,497,304
Information and communication	1,773,963	-	-	-	1,773,963
Manufacturing	806,179	-	-	-	806,179
Transportation and storage	429,451	-	-	-	429,451
Construction	283,490	-	-	54,000	337,490
Electricity, gas, steam and air-					
conditioning supply	71,171	-	-	-	71,171
Human health and social work	,				,
activities	167,751	_	_	_	167,751
Accommodation and food service	,				,
activities	170,953	_	_	_	170,953
Water supply, sewage, waste	170,700				170,700
management and remediation					
activities	230,264	_	_	_	230,264
Administrative and support service	200,204				200,204
activities	160,545	_	_	_	160,545
Professional, scientific and	100,040				100,040
technical services	143,821	_	_	_	143,821
Education	139,152			_	139,152
Agricultural, forestry and fishing	12,626	_	_	_	12,626
Arts, entertainment and recreation	16,627	-	-	-	16,627
Mining and quarrying	7,550	_	_		7,550
	87,719,583	30,419,998	5,879,681	185,009	124,204,271
Less allowance for credit and	07,717,303	30,417,770	3,077,001	103,009	124,204,271
impairment losses	4,802,462		46,010		4,848,472
		-		- D10E 000	
Total	₽82,917,121	₽30,419,998	₽5,833,671	₽185,009	₽119,355,799

\* Composed of due from BSP, due from other banks, interbank loans receivable and SPURA.

\*\* Composed of FVPL investments, AFS investments and HTM investments.

\*\*\* Composed of financial assets classified under other assets (such as RCOCI, security deposits and shortages) and stand-by credit lines.

# Credit Quality

Description of the loan grades for loans, receivables and stand-by credit lines:

## Interim Credit Rating System

The Bank rates accounts on a scale of 1 to 10, with 1 being the best, based on the Board-approved interim credit rating system which utilizes both the credit scoring results and BSP loan grading system.

## Neither Past Due nor Individually Impaired

The Bank classifies those accounts under current status having the following loan grades:

# <u>High Grade (ICRS 1 - 4)</u>

# 1 - Excellent

This is considered as normal risk by the Bank. An excellent rating is given to a borrower who has the ability to meet credit obligation in full and is never delinquent.

# 2 - Strong

This is also considered as normal risk by the Bank. Borrower has the ability to meet credit obligation in full, except that the borrower had history of 1-29 days delinquency at worst.

# 3 - Good

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of rating of Loans Especially Mentioned (ICRS=7) at worst.

# 4 - Satisfactory

This rating is given to a borrower who has the ability to meet credit obligation in full, except that the borrower had history of rating of Substandard (ICRS=8) at worst.

# Standard Grade (ICRS 5 - 7)

# 5 - Acceptable

An acceptable rating is given to a borrower who meets present obligations, except that the borrower had history of Doubtful (ICRS=9) at worst.

# 6 - Watchlist

This rating is given to a borrower who meets present obligations, except that the borrower had history of Loss (ICRS=10) at worst.

# 7 - Loan Especially Mentioned

This rating is given to a borrower who has potential weaknesses which when left uncorrected, may affect the repayment of the loan and thus increase credit risk to the Bank.

# Substandard Grade (ICRS 8)

# 8 - Substandard

A substandard rating is given to a borrower whose loan or portion thereof involves a substantial and an unreasonable degree of risk to the Bank because of unfavorable record or unsatisfactory characteristics. These loans show possibility of future loss to the Bank unless given closer supervision and well-defined weaknesses that jeopardize the loan liquidation.

# Past Due but Not Individually Impaired

These are accounts which are classified as delinquent but are not subject to individual impairment as of statement of condition date.

# 9 - Doubtful

This rating is given to a borrower whose loans have characteristics where collection and liquidation in full is highly improbable and in which substantial loss is probable.

# 10 - Loss

This rating is given to a borrower whose loans or portions thereof are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted.

# <u>Unrated grade</u>

Other credit assets which cannot be classified as High, Standard or Sub-standard are tagged as Unrated.

# Individually Impaired

Accounts which are subject to individual impairment as of statement of condition date.

The tables below show the credit quality per class of financial assets under loans and receivables (in thousands)\*:

	2014								
		Past Due							
	Neith	er Past Due no	r Individually Imp	aired	but not				
		Standard	Substandard		Individually	Individually			
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total		
Loans and advances to banks									
Due from BSP	₽23,997,102	₽-	₽-	₽-	₽-	₽-	₽23,997,102		
Due from other banks	-	3,382,663	-	-	-	-	3,382,663		
Interbank loans receivable									
and SPURA	-	2,186,320	-	-	-	-	2,186,320		
Receivables from customers									
Consumption loans	37,697,997	553,663	61,922	-	7,676,887	335,197	46,325,666		
Real estate loans	27,537,182	831,210	867,136	-	4,273,636	1,135,546	34,644,710		
Commercial loans	11,751,661	667,539	266,540	-	253,125	760,404	13,699,269		
Personal loans	2,834,322	96,382	101,463	-	700,073	37,906	3,770,146		
Other receivables									
Accrued interest receivable	489,886	145,025	6,269	-	172,594	320,221	1,133,995		
Accounts receivable	41,322	170	159	-	266,576	211,874	520,101		
Sales contract receivable	211,161	-	874	-	35,754	18,313	266,102		
Bills purchased	-	-	-	82,844	-	-	82,844		
Other assets									
Security deposits	-	-	-	114,005	-	-	114,005		
RCOCI	-	-	-	82,867	-	-	82,867		
Shortages	-	-	-	1,401	-	-	1,401		
¥	₽104,560,633	₽7,862,972	₽1,304,363	₽281,117	₽13,378,645	₽2,819,461	₽130,207,191		

\*Shown gross of allowance for credit and impairment losses

	2013							
	Past Due							
	Neith		r Individually Im	paired	but not			
		Standard	Substandard		Individually	Individually		
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total	
Loans and advances to banks	S							
Due from BSP	₽-	₽7,401,657	₽-	₽-	₽-	₽-	₽7,401,657	
Due from other banks Interbank loans	-	8,491,341	-	-	-	-	8,491,341	
receivable and SPURA	-	14,527,000	-	-	-	_	14,527,000	
Receivables from customers								
Consumption loans	27,193,171	5,035,722	98,884	-	6,216,732	617,970	39,162,479	
Real estate loans	18,657,065	3,891,189	1,170,497	-	4,028,029	1,028,991	28,775,771	
Commercial loans	11,227,170	338,138	765,668	-	318,221	785,505	13,434,702	
Personal loans	2,771,258	529,121	207,640	-	658,165	78,531	4,244,715	
Other receivables								
Accrued interest								
receivable	353,910	159,237	14,214	-	113,710	305,749	946,820	
Accounts receivable Unquoted debt	57,482	294	206	-	284,391	180,568	522,941	
instruments	200,000	-	-	-	-	95,611	295,611	
Sales contract receivable	230,901	-	17,865	-	19,796	18,313	286,875	
Bills purchased	-	-	-	49,669	-	-	49,669	
Other assets								
Security deposits	-	-	-	97,034	-	-	97,034	
RCOCI	-	-	-	14,270	-	-	14,270	
Shortages	-	-	-	291	-	-	291	
Total	₽60,690,957	₽40,373,699	₽2,274,974	₽161,264	₽11,639,044	₽3,111,238	₽118,251,176	

\*Shown gross of allowance for credit and impairment losses

# External Ratings

In ensuring quality investment portfolio, the Bank uses the credit risk rating based on the rating of Moody's Investors Service (Moody's rating) as follows:

Credit Quality	External Rating									
High grade	Aaa	Aa1	Aa2	Aa3	A1	A2	A3	Baa1	Baa2	Baa3
Standard grade	Ba1	Ba2	Ba3	B1	B2	B3				
Substandard grade	Caa1	Caa2	Caa3	Ca	С					

High grade - represents those investments which fall under any of the following grade:

Aaa - fixed income obligations are judged to be of the highest quality, with the smallest degree of risk.

Aa1, Aa2, Aa3 - fixed income are judged to be of high quality and are subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1, A2, A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk, but have elements present that suggest a susceptibility to impairment over the long term.

Baa1, Baa2, Baa3 - fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable.

Standard grade - represents those investments which fall under any of the following grade:

Ba1, Ba2, Ba3 - obligations are judged to have speculative elements and are subject to substantial credit risk.

B1, B2, B3 - obligations are considered speculative and are subject to high credit risk.

Substandard grade - represents those investments which fall under any of the following grade:

Caa1, Caa2, Caa3 - are judged to be of poor standing and are subject to very high credit risk.

Ca - are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.

C - are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

The tables below show the credit quality per class of investment securities (in thousands)\*:

	2014									
	Neither I	Past Due nor	Individually Im	paired	Past Due but not					
			Substandard		Individually	Individually				
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total			
FVPL investments HFT - government										
securities	₽278,909	₽-	₽-	₽-	₽-	₽-	₽278,909			
AFS investments										
Government debt										
securities	3,068,906	-	-	-	-	-	3,068,906			
Private debt securities	-	3,010,068	-	-	-	-	3,010,068			
Quoted equity securities	-	-	-	-	-	5,114	5,114			
Unquoted equity securities	s –	-	-	-	-	1,418	1,418			
HTM investments										
Private debt securities	-	6,083,317	-	-	-	-	6,083,317			
Total	₽3,347,815	₽9,093,385	₽-	₽-	₽-	₽6,532	₽12,447,732			

\*Shown gross of allowance for credit and impairment losses

				2013			
					Past Due		
	Neither	Past Due no	r Individually Im	npaired	butnot		
		Standard	Substandard		Individually	Individually	
	High Grade	Grade	Grade	Unrated	Impaired	Impaired	Total
FVPL investments							
HFT - government							
securities	₽-	₽184,607	₽-	₽-	₽-	₽-	₽184,607
AFS investments							
Government debt							
securities	-	5,562,123	-	-	-	-	5,562,123
Private debt securities	-	81,627	-	-	-	-	81,627
Quoted equity securities	-	-	5,311	-	-	773	6,084
Unquoted equity securities	s –	-	-	-	-	45,239	45,239
Total	₽-	₽5,828,357	₽5,311	₽-	₽-	₽46,012	₽5,879,680

\*Shown gross of allowance for credit and impairment losses

## Impairment Assessment

Impairment losses are recognized based on the results of a specific (individual) and collective assessment of credit exposures. Impairment has taken place when there is a presence of known difficulties in the payments of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened or when there is inability to pay principal or interest overdue beyond a threshold (e.g., 90 days). These and other factors, either singly or in tandem with other factors, constitute observable events or data that meet the definition of objective evidence of impairment.

## Individually assessed allowances

The Bank determines the allowances appropriate for each significant loan or advance on an individual basis. Items considered when determining amounts of allowances include an account's age, payment and collection history, timing of expected cash flows and realizable value of collateral.

The Bank sets criteria for specific loan impairment testing and uses the discounted cash flow methodology to compute for impairment loss. Accounts subjected to specific impairment and that are found to be impaired shall be excluded from the collective impairment computation.

## Collectively assessed allowances

Allowances are assessed collectively for losses on commercial loans and advances that are not individually significant or are found to be not individually impaired. Impairment losses are estimated by taking into consideration the historical losses using a lookback period of five years on the portfolio and the expected receipts and recoveries once impaired. The Bank is responsible for deciding the length of historical loss period which can extend for as long as five years. The impairment allowance is then reviewed by the Bank to ensure alignment with the Bank's overall policy.

The Bank uses the Net Flow Rate method to determine the credit loss rate of a particular delinquency age bucket based on historical data of flow-through and flow-back of loans across specific delinquency age buckets. The method applies to consumer loans, as well as salary and home equity loans granted to employees of the Bank. For commercial loans, the Bank uses Historical Loss Rate method in determining the credit loss rate based on the actual historical loss experienced by the Bank on each specific industry type.

# Aging Analysis of Past Due but not Individually Impaired Loans per Class of Financial Assets

The succeeding tables show the total aggregate amount of gross past due but not individually impaired loans and receivables per delinquency bucket. Under PFRS, a financial asset is past due when the counterparty has failed to make a payment when contractually due (in thousands)\*:

		2014									
		Past Due bu	t not Individu	ally Impaired		_					
	Less than	31 to	61 to	91 to	Over	-					
	30 days	60 days	90 days	180 days	180 days	Total					
Loans and receivables											
Receivables from											
customers											
Consumption loans	₽4,076,702	₽1,639,227	₽697,052	₽675,595	₽588,311	₽7,676,887					
Real estate loans	2,915,657	931,654	311,813	76,920	37,592	4,273,636					
Commercial loans	158,696	25,749	17,497	19,220	31,963	253,125					
Personal loans	245,868	51,242	29,532	72,277	301,154	700,073					
Other receivables											
Accounts receivable	7,309	842	2,262	254,228	1,935	266,576					
Accrued interest											
receivable	65,019	31,818	18,068	34,153	23,536	172,594					
Sales contract											
receivable	14,203	4,271	4,766	1,767	10,747	35,754					
Total	₽7,483,454	₽2,684,803	₽1,080,990	₽1,134,160	₽995,238	₽13,378,645					

\*Shown gross of allowance for impairment and credit losses

		2013									
		Past Due but	not Individual	ly Impaired		_					
	Less than	31 to	61 to	91 to	Over	- 					
	30 days	60 days	90 days	180 days	180 days	Total					
Loans and receivables											
Receivables from											
customers											
Consumption loans	₽3,260,783	₽1,193,254	₽471,740	₽373,342	₽917,613	₽6,216,732					
Real estate loans	2,185,064	663,816	222,951	135,392	820,806	4,028,029					
Commercial loans	121,785	50,158	3,594	5,218	137,466	318,221					
Personal loans	77,210	29,592	27,816	85,930	437,617	658,165					
Other receivables											
Accounts receivable	2,771	4,048	916	2,589	274,067	284,391					
Accrued interest											
receivable	40,001	20,071	10,168	11,319	32,151	113,710					
Sales contract											
receivable	-	-	-	6,378	13,418	19,796					
Total	₽5,687,614	₽1,960,939	₽737,185	₽620,168	₽2,633,138	₽11,639,044					

\*Shown gross of allowance for impairment and credit losses

## b. Market risk

Market risk management covers the areas of trading and interest rate risks. The Bank utilizes various measurement and monitoring tools to ensure that risk-taking activities are managed within instituted market risk parameters. The Bank revalues its trading portfolios on a daily basis and checks the revenue or loss generated by each portfolio in relation to their level of market risk.

The Bank's risk policies and implementing guidelines are regularly reviewed by the Assets and Liabilities Committee (ALCO), ROC and BOD to ensure that these are up-to-date and in line with changes in the economy, environment and regulations. The ROC and the BOD set the comprehensive market risk limit structure and define the parameters of market activities that the Bank can engage in.

Market risk is the risk to earnings and capital arising from changes in the value of traded portfolios of financial instruments (trading market risk) and from movements in interest rates (interest rate risk). The Bank's market risk originates primarily from holding peso and dollar-denominated debt securities. The Bank utilizes Value-at-Risk (VaR) to measure and manage market risk exposure. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given confidence level over a specified holding period.

## Trading activities

The Bank's trading portfolios are currently composed of peso and dollar-denominated sovereign debt securities that are marked-to-market daily. The Bank also uses VaR to measure the extent of market risk exposure arising from these portfolios.

VaR is a statistical measure that calculates the maximum potential loss from a portfolio over a holding period, within a given confidence level. The Bank's current VaR model uses historical simulation for Peso and USD HFT portfolios with confidence level at 99.00% and a 1 day holding period. It utilizes a 260 days rolling data most recently observed daily percentage changes in price for each asset class in its portfolio.

VaR reports are prepared on a daily basis and submitted to Treasury and RMO. VaR is also reported to the ROC and BOD on a monthly basis. The President, ROC and BOD are advised of potential losses that exceed prudent levels or limits.

When there is a breach in VaR limits, Treasury is expected to close or reduce their position and bring it down within the limit unless approval from the President is obtained to retain the same. All breaches are reported to the President for regularization. In addition to the regularization and approval of the President, breaches in VaR limits and special approvals are likewise reported to the ROC and BOD for their information and confirmation.

Back-testing is employed to verify the effectiveness of the VaR model. The Bank performs back-testing to validate the VaR model and stress testing to determine the impact of extreme market movements on the portfolios. Results of backtesting are reported to the ROC and BOD on a monthly basis. Stress testing is also conducted, based on historical maximum percentage daily movement and on an ad-hoc rate shock to estimate potential losses in a crisis situation.

The Bank has established limits, VaR, stop loss limits and loss triggers, for its trading portfolios. Daily profit or losses of the trading portfolios are closely monitored against loss triggers and stop-loss limits.

Responsibility for managing the Bank's trading market risk remains with the ROC. With the support of RMO, the ROC recommends to the BOD changes in market risk limits, approving authorities and other activities that need special consideration.

Discussed below are the limitations and assumptions applied by the Bank on its VaR methodology:

- a. VaR is a statistical estimate and thus, does not give the precise amount of loss;
- b. VaR is not designed to give the probability of bank failure, but only attempts to quantify losses that may arise from a bank's exposure to market risk;
- c. Historical simulation does not involve any distributional assumptions, scenarios that are used in computing VaR are limited to those that occurred in the historical sample; and
- d. VaR systems are backward-looking. It attempts to forecast likely future losses using past data. As such, this assumes that past relationships will continue to hold in the future. Major shifts therefore (i.e., an unexpected collapse of the market) are not captured and may inflict losses much bigger than anything the VaR model may have calculated.

The Bank's interest rate VaR follows (in thousands):

	January 1 to March 31, 2014 <sup>1</sup>		April 1 to December 31, 2014 <sup>2</sup>		January 1 to May 31, 2013 <sup>3</sup>		June 1 to December 31, 2013 <sup>1</sup>	
	Peso	USD	Peso	USD	Peso	USD	Peso	USD
Year-end	-	-	1,469	639	3,820	_	_	_
Average	5,631	424	3,460	805	3,914	41,168	_	_
High	24,695	1,089	9,125	3,145	10,063	1,154	7,638	-
Low	320	267	645	197	1,790	507	1,213	_

<sup>1</sup> Using Spreadsheet-based model Historical Simulation VaR

<sup>2</sup> Using METRISK Historical Simulation VaR

<sup>3</sup> Using Bloomberg Historical Simulation VaR

# Non-trading activities

## Interest Rate Risk

The Bank follows a prudent policy on managing its assets and liabilities to ensure that fluctuations in interest rates are kept within acceptable limits.

One method by which the Bank measures the sensitivity of its assets and liabilities to interest rate fluctuations is by way of "gap" analysis. This analysis provides the Bank with a static view of the maturity and repricing characteristics of the positions in its statement of condition. An interest rate gap report is prepared by classifying all assets and liabilities into various time period categories according to contracted maturities or anticipated repricing dates, whichever is earlier. Non-maturing deposits are considered as non-interest rate sensitive liabilities; no loan prepayments assumptions are used. The difference in the amount of assets and liabilities maturing or being repriced in any time period category would then give the Bank an indication of the extent to which it is exposed to the risk of potential changes in net interest income.

The interest rate sensitivity gap report measures interest rate risk by identifying gaps between the repricing dates of assets and liabilities. The Bank's sensitivity gap model calculates the effect of possible rate movements on its interest rate profile.

The Bank uses sensitivity gap model to estimate Earnings-at-Risk (EaR) should interest rates move against its interest rate profile. The Bank's EaR limits are based on a percentage of the Bank's projected earnings for the year and capital. The Bank also performs stress-testing to measure the impact of various scenarios based on interest rate volatility and shift in the yield curve. The EAR and stress testing reports are prepared on a monthly basis.

The ALCO is responsible for managing the Bank's structural interest rate exposure. The ALCO's goal is to achieve a desired overall interest rate profile while remaining flexible to interest rate movements and changes in economic conditions. The RMO and ROC review and oversee the Bank's interest rate risks.

The tables below demonstrate the sensitivity of net interest income and equity to reasonably possible changes in interest rates. Net interest income sensitivity was calculated by assuming interest rate shifts upon repricing of floating-rate financial instruments. Equity sensitivity was computed by calculating mark-to-market changes of AFS debt instruments, assuming a parallel shift in the yield curve.

				2014					
			Sensitivity of Equity						
	Change in basis points	Sensitivity of net interest income	0 up to 6 months	Over 6 months to 1 year	Over 1 year to 5 years	More than 5 years	Total		
			(Am	ounts in Pesc	os)				
Currency PHP USD	+10 +10	(32,521,348) (1,828,640)	- -	36,712 -	(84,054) (269,545,472)	(14,943,066) 3,258,555	(14,990,408) (266,286,917)		
Currency									
PHP USD	-10 -10	32,521,348 1,828,640	- -	49,546 -	14,474,228 (259,793,377)	(2,966,865) 4,494,810	11,556,909 (255,298,567)		

				2013			
				Ser	nsitivity of Equity	/	
	Change in basis points	Sensitivity of net interest income	0 up to 6 months	Over 6 months to 1 year	Over 1 year to 5 years	More than 5 years	Total
			(Am	ounts in Pesos)			
Currency							
PHP	+10	(27,291,526)	-	(36,357)	(4,182,201)	(45,161,855)	(49,380,413)
USD	+10	2,131,666	-	-	(56,988)	(860,699)	(917,687)
Currency							
PHP	-10	27,291,526	-	7,473	3,965,105	44,137,954	48,110,532
USD	-10	(2,131,666)	-	-	57,084	878,646	935,730

The impact on the Bank's equity excludes the impact on transactions affecting the statement of income.

## Foreign Currency Risk

Foreign currency risk is the risk of an investment's value changing due to an adverse movement in currency exchange rates. It arises due to a mismatch in the Bank's foreign currency assets and liabilities.

The Bank's policy is to maintain foreign currency exposure within the approved position, stop loss, loss trigger, VaR limits and to remain within existing regulatory guidelines. To compute for VaR, the Bank uses historical simulation model for USD/PHP FX position, with confidence level at 99.00% and a 1 day holding period. The Bank's VaR for its foreign exchange position for trading and non-trading activities are as follows (in thousands):

	January 1 to March 31, 2014 <sup>1</sup>	April 1 to December 31, 2014 <sup>2</sup>	January 1 to May 31, 2013 <sup>3</sup>	June 1 to December 31, 2013 <sup>1</sup>
As of year-end		₽1,535		₽426
Average	₽991	443	₽22	15
High	2,025	1,917	1,569	1,956
Low	196	2	251	14
<sup>1</sup> Using Spreadsheet-base	d model Historical Simulation VaR			

eadsheet-based model Historical Simulation VaR sing

<sup>2</sup> Using METRISK Historical Simulation VaR

<sup>3</sup> Using Bloomberg Historical Simulation VaR

The table below summarizes the Bank's exposure to foreign exchange risk as of December 31, 2014 and 2013. Included in the table are the Bank's assets and liabilities at carrying amounts (in thousands):

	2014	2013
Assets		
Cash	\$1,505	\$1,708
Due from other banks	61,039	178,904
Interbank Loans	31,000	-
FVPL investments	5,171	-
AFS investments	66,014	3,968
HTM investments	3,940	-
Other assets	2,335	81
Total assets	171,004	184,661
Liabilities		
Deposit liabilities		
Savings	33,231	31,001
Time	133,392	151,114
Accrued taxes, interest and other expenses	912	1,230
Other liabilities	2,179	1,355
Total liabilities	169,714	184,700
Net exposure	\$1,290	(\$39)

## c. Liquidity Risk

The Bank's policy on liquidity management emphasizes on three elements of liquidity, namely, cashflow management, ability to borrow in the interbank market, and maintenance of a stock of high quality liquid assets. These three approaches complement one another with greater weight being given to a particular approach, depending upon the circumstances. The Bank's objective in liquidity management is to ensure that the Bank has sufficient liquidity to meet obligations under normal and adverse circumstances and is able to take advantage of lending and investment opportunities as they arise.

The main tool that the Bank uses for monitoring its liquidity is the Maximum Cumulative Outflow (MCO) reports, which is also called liquidity gap or maturity matching gap reports. The MCO is a useful tool in measuring and analyzing the Bank's cash flow projections and monitoring liquidity risks. The liquidity gap report shows the projected cash flows of assets and liabilities representing estimated funding sources and requirements under normal conditions, which also forms the basis for the Bank's Contingency Funding Plan (CFP). The CFP projects the Bank's funding position during both temporary and long-term liquidity changes to help evaluate the Bank's funding needs and strategies under changing market conditions.

The Bank discourages dependence on Large Funds Providers (LFPs) and monitors the deposit funding concentrations so that it will not be vulnerable to a substantial drop in deposit level should there be an outflow of large deposits. ALCO is responsible for managing the liquidity of PSBank while RMO and ROC review and oversee the Bank's overall liquidity risk management.

To mitigate potential liquidity problems caused by unexpected withdrawals of significant deposits, the Bank takes steps to cultivate good business relationships with clients and financial institutions, maintains high level of liquid assets, monitors the deposit funding concentrations and regularly updates the Liquidity Contingency Funding Plan.

## Financial assets

Analysis of equity and debt securities at FVPL and AFS investments into maturity groupings is based on the expected date on which these assets will be realized. For other assets, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected date the assets will be realized.

## Financial liabilities

The maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date and does not consider the behavioral pattern of the creditors. When the counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Bank can be required to pay.

## Analysis of Financial Assets and Liabilities by Remaining Maturities

The tables below show the maturity profile of the Bank's financial assets and liabilities based on contractual undiscounted repayment obligations (in millions):

		2014							
	On demand	Up to 1 month	Over 1 to 3 months		Over 6 to 12 months	Total within 1 year	Beyond 1 year	Total	
Financial Assets FVPL investments HFT - government									
securities AFS investments Government	₽-	₽2	₽2	₽-	₽4	₽8	₽347	₽355	
securities Private debt	-	79	18	6	112	215	3,458	3,673	
securities Quoted equity	-	7	38	31	76	152	4,664	4,816	
securities Unquoted equity	-	-	-	-	-	-	5	5	
securities	-	-	-	-	-	-	1	1	

				20	14			
					Over 6 to	Total		
	On	Up to		Over 3 to	12	within	Beyond	
	demand	1 month	3 months	6 months	months	1 year	1 year	Total
HTM investments								
Government bonds	₽-	₽7	₽20	₽40	₽79	₽146	₽2,207	₽2,353
Loans and receivables								
Loans and advances								
to banks								
Due from BSP	9,697	14,302	-	-	-	23,999	-	23,999
Due from other								
banks	1,762	180	1,443	-	-	3,385	-	3,385
Interbank loans								
receivable and								
SPURA	-	802	-	1,414	-	2,216	-	2,216
Receivables from								
customers								
Consumption	10/	144	4.07/	2 0 0 7	F 0.22	0 1 0 2		74 (00
loans Real estate loans	106 118	611 313	1,276 809	2,087	5,023	9,103	62,525	71,628
				1,304	2,942	5,486	56,788	62,274
Personal loans	1,158 945	533 265	518 422	934 640	2,130	5,273	13,908	19,181
Other receivables	945	205	422	640	1,442	3,714	1,626	5,340
receivable	198	6	15	259	656	1,134		1,134
Accounts	170	0	15	237	030	1,134	-	1,134
receivable	502	4	3	2	3	514	6	520
Sales contract	502	-	5	2	5	514	0	520
receivable	26	2	4	8	15	55	333	388
Unquoted debt		-		Ũ			000	000
instruments	-	-	-	-	-	-	-	-
Other assets								
Security deposits	-	5	3	6	13	27	87	114
RCOCI	83	-	-	-	_	83	-	83
Shortages	1	-	-	-	-	1	-	1
<u>v</u>	₽14,596	₽17,118	₽4,571	₽6,731	₽12,495	₽55,511	₽145,955	₽201,466

				20	14			
-	On demand	Up to 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 to 12 months	Total within 1 year	Beyond 1 year	Total
Financial Liabilities Deposit liabilities						•		
Demand	₽10,609	₽-	₽-	₽-	₽-	₽10,609	₽-	₽10,609
Savings	18,503	-	-	-	-	18,503	-	18,503
Time	-	17,633	45,244	4,057	1,677	68,611	23,086	91,697
	29,112	17,633	45,244	4,057	1,677	97,723	23,086	120,809
Subordinated notes Treasurer's, cashier's and manager's	-	-	85	84	169	338	8,521	8,859
checks Accrued interest	1,254	-	-	-	-	1,254	-	1,254
payable Accrued other expenses	-	-	109	36	-	145	-	145
payable Other liabilities	983	-	-	-	-	983	-	983
Accounts payable	-	-	-	1,201	-	1,201	-	1,201
Other credits	439	-	-	,	-	439	-	439
Dividends payable	-	177	-	-	-	177	-	177

(Forward)

				20	14			
-					Over 6 to	Total		
	On		Over 1 to		12	within	Beyond	
	demand	1 month	3 months	6 months	months	1 year	1 year	Total
Bills purchased - contra Due to the Treasurer	₽83	₽-	₽-	₽-	₽-	₽83	₽-	₽83
of the Philippines	11	-	-	-	-	11	-	11
Deposit for keys	1	-	-	-	-	1	-	1
Others	3	-	-	-	-	3	-	3
	₽31,886	₽17,810	₽45,438	₽5,378	₽1,846	₽102,358	₽31,607	₽133,965
				20	13			
	0.5		Ourse 1 to	0	Over ( to	Total	Devend	
	On demand	Up to 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 to 12 months	within 1 year	Beyond 1 year	Total
Financial Assets	acmana	1 monut	0 11011013	omonting		i year	i year	Total
FVPL investments								
HFT - government								
securities	₽185	₽-	₽-	₽-	₽-	₽185	₽-	₽185
AFS investments								
Government								
securities	-	12	41	90	194	337	8,637	8,974
Private debt								
securities	-	1	1	1	3	6	196	202
Quoted equity								
securities	-	-	-	-	-	-	5	5
Unquoted equity								
securities	-	-	-	-	-	-	1	1
Loans and receivables								
Loans and advances								
to banks	7 400					7 400		7 400
Due from BSP	7,402	-	-	-	-	7,402	-	7,402
Due from other	0.404					0.404		0.404
banks	8,491	-	-	-	-	8,491	-	8,491
Interbank loans								
receivable and		14 5 2 0				14 5 2 0		14 520
SPURA De series la series forma	-	14,538	-	-	-	14,538	-	14,538
Receivables from								
customers								
Consumption loans	93		101	326	1,280	1,800	39,721	41,521
Real estate loans	183	-	378	674	1,200	2,891	26,086	28,977
Commercial loans	1,025	-	443	354	1,030	3,298	10,213	13,511
Personal loans	884	102	318	503	1,223	3,270	1,446	4,476
Other receivables	004	102	510	505	1,223	5,050	1,440	4,470
Accrued interest								
receivable	851	_	15	22	60	948	_	948
Accounts	001		15		00	710		710
receivable	459	56	3	3	2	523	_	523
Sales contract	107	00	5	0	-	525		525
receivable	20	-	-	1	9	30	258	288
Unquoted debt	_ 2					2.0		0
instruments	-	-	-	205	-	205	96	301
Other assets								
Security deposits	-	6	4	8	18	36	61	97
RCOCI	14	-	-	-	-	14	-	14
	₽19,607	₽14,715	₽1,304	₽2,187	₽5,921	₽43,734	₽86,720	₽130,454

-	On demand	Up to				Total		
	-	Unto				TOLAT		
	domand	0000	Over 1 to	Over 3 to	Over 6 to	within	Beyond	
	uemanu	1 month	3 months		12 months	1 year	1 year	Total
Financial Liabilities								
Deposit liabilities								
Demand	₽9,051	₽-	₽-	₽-	₽-	₽9,051	₽-	₽9,051
Savings	16,181	-	-	-	-	16,181	-	16,181
Time	-	54,747	7,639	1,560	1,901	65,847	20,459	86,306
	25,232	54,747	7,639	1,560	1,901	91,079	20,459	111,538
Subordinated notes	-	-	43	43	86	172	4,251	4,423
Treasurer's, cashier's								
and manager's								
checks	1,111	-	-	-	-	1,111	-	1,111
Accrued interest								
payable	-	-	150	20	-	170	-	170
Accrued other expenses								
payable	871	-	-	-	-	871	-	871
Other liabilities								
Accounts payable	-	-	-	1,067	-	1,067	-	1,067
Other credits	297	-	-	-	-	297	-	297
Dividends payable	-	2	-	-	-	2	-	2
Bills purchased -								
contra	50	-	-	-	-	50	-	50
Due to the Treasurer								
of the Philippines	11	-	-	-	-	11	-	11
Deposit for keys	1	-	-	-	-	1	-	1
Others	2	-	-	-	-	2	-	2
	₽27,575	₽54,749	₽7,832	₽2,690	₽1,987	₽94,833	₽24,710	₽119,543

#### 6. Segment Information

The Bank's operating segments are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit that offers different products and serves different markets. The Bank's reportable segments are as follows:

- a. Consumer Banking principally provides consumer-type loans generated by the Home Office;
- b. Corporate Banking principally handles loans and other credit facilities for small and medium enterprises, corporate and institutional customers acquired in the Home Office;
- c. Branch Banking serves as the Bank's main customer touch point which offers consumer and corporate banking products; and
- d. Treasury principally handles institutional deposit accounts, providing money market, trading and treasury services, as well as managing the Bank's funding operations by use of government securities and placements and acceptances with other banks.

These segments are the bases on which the Bank reports its primary segment information. The Bank evaluates performance on the basis of information about the components of the Bank that senior management uses to make decisions about operating matters. There are no other operating segments than those identified by the Bank as reportable segments. There were no inter-segment revenues and expenses included in the financial information. The Bank has no single customer with revenues from which is 10.00% or more of the Bank's total revenue.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies. Primary segment information (by business segment) for the years ended December 31, 2014, 2013 and 2012 follows (in thousands):

			2014		
	Consumer	Corporate	Branch		
	Banking	Banking	Banking	Treasury	Total
Operating income					
Interest income	₽2,096,566	₽513,270	₽5,825,439	₽1,678,135	₽10,113,410
Service fees and commission	272,034	47,454	832,331	-	1,151,819
Other operating income	472,611	81,951	1,008,351	217,766	1,780,679
Total operating income	2,841,211	642,675	7,666,121	1,895,901	13,045,908
Non-cash expenses					
Provision for (reversal of) credit and					
impairment losses	992,493	(55,175)	850,325	(43,822)	1,743,821
Depreciation	107,781	8,429	387,800	619	504,629
Amortization of other intangible assets	22,430	3,171	56,437	330	82,368
Total non-cash expenses	1,122,704	(43,575)	1,294,562	(42,873)	2,330,818
Interest expense	-	-	1,558,925	844,103	2,403,028
Service fees and commission expense	17,460	3,046	53,423	-	73,929
Subtotal	17,460	3,046	1,612,348	844,103	2,476,957
Compensation and fringe benefits	480,544	88,291	1,815,143	11,973	2,395,951
Taxes and licenses	158,764	25,720	729,633	147,477	1,061,594
Occupancy and equipment-related costs	37,755	4,239	585,687	56	627,737
Security, messengerial and janitorial services	36,307	3,673	246,524	575	287,079
Miscellaneous	257,548	38,099	1,312,900	38,037	1,646,584
Subtotal	970,918	160,022	4,689,887	198,118	6,018,945
Income before share in net income of an	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,.==	.,,	.,	
associate and a joint venture and income					
tax	730,129	523,182	69,324	896,553	2,219,188
Share in net income of an associate and a		0_0,.0_	• 7,•= 1		_/ /
joint venture	-	76,956	-	-	76,956
Income before income tax	730,129	600,138	69,324	896,553	2,296,144
Benefit from income tax	, , ,	000,100	0,,021	0,0,000	22,533
Net income					₽2,318,677
	P40 641 007	P10 045 254	D25 472 724	D2E 024 174	₽144,206,485
Segment assets	F02,041,227	F10,003,330	F33,073,720	F33,020,170	=
Investments in an associate and a joint					((0)(07
venture					668,607
Deferred tax assets					731,937
Total assets					₽145,607,029
Segment liabilities	₽1,024,056	₽110,243	₽91,831,563	₽34,910,865	₽127,876,727
		2013	(As restated - N	Note 2)	
	Consumer	Corporate	Branch		
	Banking	Banking	Banking	Treasury	Total
Operating income					
Interest income	₽1,798,034	₽492,637	₽6,128,314	₽608,251	₽9,027,236
Service fees and commission	220,196	49,405	770,794	-	1,040,395
Other operating income	310,194	157,687	500,190	4,067,022	5,035,093
Total operating income	2,328,424	699,729	7,399,298	4,675,273	15,102,724
Non-cash expenses					
Provision for credit and impairment losses	1,012,341	91,839	1,544,893	-	2,649,073
Depreciation	106,655	11,038	364,415	1,153	483,261
Amortization of other intangible assets	26,650	4,793	36,451	560	68,454
Total non-cash expenses	1,145,646	107,670	1,945,759	1,713	3,200,788
Interest expense	-	-	1,703,983	636,432	2,340,415
Service fees and commission expense	16,474	3,696	57,667	, _	77,837

16,474

3,696

1,761,650

2,418,252

636,432

		2013	(As restated - N	lote 2)	
	Consumer	Corporate	Branch		
	Banking	Banking	Banking	Treasury	Total
Compensation and fringe benefits	₽395,481	₽89,349	₽1,664,982	₽9,883	₽2,159,695
Taxes and licenses	210,690	28,738	462,779	351,634	1,053,841
Occupancy and equipment-related costs	48,048	8,216	503,494	5	559,763
Security, messengerial and janitorial services	46,550	5,455	199,554	824	252,383
Miscellaneous	463,682	77,420	905,158	12,648	1,458,908
Subtotal	1,164,451	209,178	3,735,967	374,994	5,484,590
Income (loss) before share in net income of an associate and a joint venture and	· ·	· ·		· · ·	
income tax	1,853	379,185	(44,078)	3,662,134	3,999,094
Share in net income of an associate and a	1,000	577,105	(44,070)	5,002,154	5,777,074
joint venture		109,569			109,569
	1,853			2 / / 2 1 2 4	4,108,663
Income (loss) before income tax	1,853	488,754	(44,078)	3,662,134	
Provision for income tax					(1,180,174)
Netincome					₽2,928,489
Segment assets	₽49,098,520	₽10,296,750	₽33,326,752	₽35,714,592	₽128,436,614
Investments in an associate and a joint					-
venture					1,346,142
Deferred tax assets					243,119
Total assets					₽130,025,875
Segment liabilities	₽455,304	₽99.653	₽85 968 305	₽27 239 537	₽113,762,799
	1 100,001	177,000	1 00,700,000	1 27,207,007	1110,702,777
		2012	(As restated - N	lote 2)	
	Consumer	Corporate	Branch	010 27	
	Banking	Banking	Banking	Treasury	Total
Operating income	Dariking	Dariking	Danking	Treasury	Total
Interest income	₽1,598,928	₽326,587	₽5,901,663	₽959,086	₽8,786,264
Service fees and commission	140,696	64,531	733,643	F737,000	938,870
Other operating income (loss)	261,670	(30,143)	369,865	- 2,585,718	3,187,110
· · · · · · · · · · · · · · · ·	2,001,294		7,005,171		
Total operating income	2,001,294	360,975	7,005,171	3,544,804	12,912,244
Non-cash expenses	0.01 010				1 / 1 / 000
Provision for credit and impairment losses	801,919	49,558	765,411	1 4 5 0	1,616,888
Depreciation	122,139	14,777	351,396	1,459	489,771
Amortization of other intangible assets	21,668	3,987	31,018	565	57,238
Total non-cash expenses	945,726	68,322	1,147,825	2,024	2,163,897
Interest expense	-	-	1,549,662	1,564,812	3,114,474
Service fees and commission expense	9,028	4,142	47,076	-	60,246
Subtotal	9,028	4,142	1,596,738	1,564,812	3,174,720
Compensation and fringe benefits	327,360	83,857	1,553,056	11,992	1,976,265
Taxes and licenses	122,060	29,295	477,227	208,252	836,834
Occupancy and equipment-related costs	36,165	6,153	510,473	-	552,791
Security, messengerial and janitorial services	41,270	4,418	188,400	568	234,656
Miscellaneous	312,846	34,307	790,742	15,252	1,153,147
Subtotal	839,701	158,030	3,519,898	236,064	4,753,693
Income before share in net loss of an					
associate and a joint venture and income					
tax	206,839	130,481	740,710	1,741,904	2,819,934
Share in net loss of an associate and a joint					
venture	-	(18)	-	-	(18)
Income before income tax	206,839	130,463	740,710	1,741,904	2,819,916
Provision for income tax		,	,	.,,	(545,332)
Net income					₽2,274,584
	D22 014 405	D10 200 001	D16 772 200	201 070 000	
Segment assets	+23,710,403	₽10,280,884	HU,123,207	+32,7/0,433	-113,077,011 -
Investments in an associate and a joint					4 0 0 7 4 0 6
venture					1,237,182
Deferred tax assets					1,024,771
Total assets					₽116,160,964
Segment liabilities	₽556,440	<u>₽144,98</u> 5	<u>₽72,686,17</u> 9	₽27,746,122	₽101,133,726

# 7. Interbank Loans Receivable and Securities Purchased Under Resale Agreements

This account consists of the following:

	2014	2013
Interbank loans receivable (Note 32)	₽1,386,320,000	₽-
SPURA	800,000,000	14,527,000,000
	₽2,186,320,000	₽14,527,000,000

The outstanding balance of interbank loans receivable represents term placements with MBTC, the Bank's parent company (Note 29).

SPURA are lending to counterparties collateralized by government securities. The Bank is not permitted to sell or repledge the related collateral in the absence of default by the counterparty.

Interest income on interbank loans receivable and SPURA are as follows:

	2014	2013	2012
Interbank loans receivable	₽38,147,079	₽25,619,027	₽74,202,957
SPURA	820,835,049	453,317,570	261,832,569
	₽858,982,128	₽478,936,597	₽336,035,526

## 8. Fair Value Through Profit or Loss, Available-for-Sale and Held-to-Maturity Investments

FVPL investments consist of securities held-for-trading amounting to ₽278.9 million and ₽184.6 million in 2014 and 2013, respectively.

As of December 31, 2014 and 2013, the Bank has outstanding ROP paired warrants which give the Bank the option or right to exchange its holdings of ROP Global Bonds (Paired Bonds) into peso-denominated government securities upon occurrence of a pre-determined credit event. Paired Bonds shall be risk weighted at 0.00%, provided that the 0.00% risk weight shall be applied only to the Bank's holdings of Paired Bonds equivalent to not more than 50.00% of the total qualifying capital. Further, the Bank's holdings of said warrants, booked in the FVPL category, are likewise exempted from capital charge for market risk as long as said instruments are paired with ROP Global Bonds up to a maximum of 50.00% of the total qualifying capital. As of December 31, 2014 and 2013, the Bank wrote down the carrying value of its ROP warrants to zero due to the absence of an active market.

On August 19, 2009, the BSP approved the Bank's application for Type 3 Limited User Authority for plain vanilla foreign exchange (FX) forwards, which is limited to outright buying or selling of FX forwards at a specific price and date in the future and do not include non-deliverable forwards.

As of December 31, 2014 and 2013, the Bank has no outstanding forward buy and sell contracts.

#### AFS investments consist of the following:

	2014	2013
Government securities (Notes 29 and 30)	₽3,068,906,157	₽5,562,123,285
Private debt securities	3,010,068,344	81,627,315
Equity securities		
Quoted	5,114,005	6,083,796
Unquoted	1,417,500	45,239,002
	6,085,506,006	5,695,073,398
Less allowance for impairment losses (Note 15)	2,188,665	46,010,167
	₽6,083,317,341	₽5,649,063,231

As of December 31, 2014 and 2013 there were no movements in the allowance for impairment losses on AFS quoted equity securities amounting to P2.2 million (Note 15).

Movements in the net unrealized gain on AFS investments follow:

	2014	2013
Balance at beginning of year	₽22,289,515	₽206,153,207
Gain from sale of AFS investments realized in profit or loss	(99,084,970)	(4,101,920,941)
Changes in fair values of AFS investments	103,395,918	3,918,057,249
	4,310,948	(183,863,692)
Balance at end of year	₽26,600,463	₽22,289,515

In 2013, the Bank sold a significant portion of its government securities classified as AFS investments, resulting in net realized trading gain of ₽4.1 billion.

In 2014, the Bank sold its unquoted equity securities amounting to ₽43.8 million. The Bank realized net trading gain amounting to ₽191.9 million from the sale.

As of December 31, 2014 and 2013, National Food Authority bonds classified as AFS investments with total face value of P50.0 million are pledged by the Bank to MBTC to secure its payroll account with MBTC (Note 29).

HTM investments consist of private bonds amounting to ₽1.7 billion as of December 31, 2014.

Interest income on investment securities consists of:

	2014	2013	2012
FVPL investments	₽13,330,603	₽3,897,789	₽9,367,598
AFS investments	301,938,725	208,967,472	352,849,005
HTM investments	48,693,812	162,538,774	974,624,330
	₽363,963,140	₽375,404,035	₽1,336,840,933

Peso-denominated AFS investments bear nominal annual interest rates ranging from 1.63% to 9.13% in 2014, 2.13% to 9.13% in 2013, and 0.00% to 9.13% in 2012 while foreign currency-denominated AFS investments bear nominal annual interest rates ranging from 3.88% to 9.38% in 2014, 4.00% to 8.88% in 2013, and 9.00% in 2012. Effective interest rates on AFS investments as of December 31, 2014, 2013, and 2012 range from 1.22% to 3.14%, 3.84% to 5.22%, and 4.70% to 6.23%, respectively.

On the other hand, peso-denominated HTM investments bear nominal annual interest rates ranging from 5.21% to 5.61% in 2014 and from 6.38% to 18.25% in 2012, while foreign currency-denominated HTM investments bear nominal annual interest rates ranging from 6.00% to 6.38% in 2014 and from 5.00% to 10.63% in 2012.

Trading and securities gains - net on investment securities consist of:

	2014	2013	2012
FVPL investments (Note 29)			
Realized	(₽5,598,282)	₽38,348,945	(₽17,892,444)
Unrealized	(1,108,328)	(69,370,851)	13,400,988
	(6,706,610)	(31,021,906)	(4,491,456)
AFS investments (Note 29)	99,084,970	4,101,920,941	2,578,092,037
Unquoted debt instruments (Note 9)	117,574,471	-	-
	₽209,952,831	₽4,070,899,035	₽2,573,600,581

## Reclassification of Financial Assets

In March 2013, as approved by its BOD, the Bank reclassified the entire HTM portfolio to AFS investments as the Bank no longer intends to hold them up to their maturity but rather stands ready to sell such investments.

Such change of intention was primarily driven by the need to increase the Bank's capital position in view of the following directions set forth in BSP Circular No. 781:

- significant increase in the industry's regulatory capital requirements in view of the early implementation of Basel III minimum capital requirements effective 2014;
- inclusion of loss absorbency feature in the issuance of additional Tier 2 capital instruments; and,
- ineligibility of the Bank's ₽3.0 billion subordinated notes as part of Tier 2 capital.

The change in intention and eventual disposal of the said HTM investments portfolio in response to the significant increase in regulatory capital requirements is one of the conditions permitted under PAS 39, *Financial Instruments: Recognition and Measurement* and thus is exempt from the tainting rule.

As of March 2013, the total carrying value of HTM investments classified to AFS investments amounted to ₽13.3 billion, with unrealized gains of ₽4.1 billion deferred under 'Net unrealized gain (loss) on AFS investments' under OCI.

Subsequent to the reclassification, the Bank sold a substantial portion of the portfolio resulting in realized trading gain of P4.0 billion in 2013 while the remaining securities were all redeemed in 2014 at par.

# 9. Loans and Receivables

This account consists of:

	2014	2013
Receivables from customers		
Consumption loans	₽47,043,267,594	₽41,146,099,807
Real estate loans	34,644,709,631	28,775,771,200
Commercial loans	13,699,269,088	13,434,702,204
Personal loans (Note 29)	3,771,500,037	4,275,070,444
	99,158,746,350	87,631,643,655
Less unearned discounts	718,956,205	2,013,976,038
	98,439,790,145	85,617,667,617
Other receivables		
Accrued interest receivable (Note 29)	1,133,995,187	946,819,930
Accounts receivable (Note 29)	520,100,839	522,941,011
Sales contract receivables	266,102,363	286,874,761
Bills purchased (Note 19)	82,843,873	49,669,238
Unquoted debt instruments	-	295,610,552
	100,442,832,407	87,719,583,109
Less allowance for credit losses (Note 15)	4,683,082,577	4,802,462,115
	₽95,759,749,830	₽82,917,120,994

Personal loans comprise deposit collateral loans, employee salary and consumer loan products such as money card, multi-purpose loan and flexi-loan.

Unquoted debt instruments represent investments in convertible notes and private bonds. As of December 31, 2013, the convertible notes amounting to ₽95.6 million are provided with 100.00% allowance for credit losses.

As of December 31, 2014, 2013 and 2012, 33.09%, 29.52% and 24.59%, respectively, of the total receivables from customers are subject to periodic interest repricing. Remaining receivables earn average annual fixed interest rates of 15.72%, 12.95% and 12.78% in 2014, 2013 and 2012, respectively.

As of December 31, 2014, 2013 and 2012, receivable from customers earned interest income at an effective interest rate ranging from 9.42% to 10.46%, 9.70% to 10.95%, and 9.94% to 11.89%, respectively.

Interest income on loans and receivables consists of:

	2014	2013	2012
Receivables from customers			
Consumption loans	₽4,294,068,021	₽3,784,845,069	₽3,056,755,626
Real estate loans	2,551,584,794	2,237,204,178	1,960,362,055
Personal loans	964,681,596	1,063,057,436	1,023,481,594
Commercial loans	937,409,641	904,187,371	942,512,827
Other receivables			
Unquoted debt instruments	45,250,664	105,929,392	60,751,965
Sales contract receivables	21,821,269	27,212,396	38,028,857
	₽8,814,815,985	₽8,122,435,842	₽7,081,892,924

Interest income accreted on impaired loans and receivables classified under real estate loans and commercial loans amounted to P83.5 million, P73.3 million and P89.1 million in 2014, 2013 and 2012, respectively.

Interest income from restructured loans amounted to ₽51.6 million, ₽61.8 million and ₽76.8 million in 2014, 2013 and 2012, respectively.

Included in the loan portfolio are receivables purchased from a third party amounting to ₽86.6 million and ₽117.0 million as of December 31, 2014 and 2013, respectively.

## BSP Reporting

The breakdown of loans and receivables from customers (gross of unearned discounts and allowance for credit losses) as to secured and unsecured and as to type of security follows:

	2014	%	2013	%
Secured by:				
Chattel	₽47,043,267,594	47.44	₽41,146,099,807	46.95
Real estate	26,104,394,467	26.33	28,383,931,714	32.39
Deposit hold-out	422,019,221	0.43	438,595,244	0.50
Others	400,376,181	0.40	420,249,261	0.48
	73,970,057,463	74.60	70,388,876,026	80.32
Unsecured	25,188,688,887	25.40	17,242,767,629	19.68
	₽99,158,746,350	100.00	₽87,631,643,655	100.00

Details of NPLs follow:

	2014	2013
Secured	₽3,025,836,063	₽2,698,250,112
Unsecured	839,843,258	957,170,661
	₽3,865,679,321	₽3,655,420,773

Generally, NPLs refer to loans and receivables whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming.

In the case of loans and receivables that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three (3) or more installments are in arrears.

In the case of loans and receivables that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches ten percent (10.00%) of the total receivable balance.

Loans and receivables are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest or principal is doubtful. Receivables are not reclassified as performing until interest and principal payments are brought to current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured. Further, as provided for by BSP Circular No. 772 which is effective starting January 1, 2013, the nonperforming loans to be disclosed shall be presented net of unearned interest and discounts.

Restructured loans and receivables, which do not meet the requirements to be treated as performing receivables, shall also be considered as NPLs.

Current banking regulations allow banks with no unbooked valuation reserves and capital adjustments to exclude from nonperforming classification loans classified as Loss in the latest examination of the BSP which are fully covered by allowance for credit and impairment losses, provided that interest on said receivables shall not be accrued.

The NPLs of the Bank not fully covered by allowance for credit losses follow:

	2014	2013
Total NPLs	₽3,865,679,321	₽3,655,420,773
NPLs fully covered by allowance for credit losses	803,282,005	1,056,313,169
	₽3,062,397,316	₽2,599,107,604

Restructured loans as of December 31, 2014 and 2013 amounted to ₽715.5 million and ₽577.9 million, respectively. The Bank's loan portfolio includes non-risk loans as defined under BSP regulations totaling ₽2.6 billion and ₽15.0 billion as of December 31, 2014 and 2013, respectively.

Loan concentration as to economic activity follows (gross of unearned discounts and allowance for credit losses):

	2014	%	2013	%
Activities of households as employers and				
undifferentiated goods-and-services				
producing activities of households for owr	1			
use	₽52,467,594,164	52.91	₽48,292,813,955	55.11
Real estate activities	31,914,207,647	32.18	25,844,098,847	29.49
Financial and insurance activities	2,632,250,027	2.65	3,600,815,917	4.11
Wholesale and retail trade, repair of motor				
vehicles and motorcycles	1,796,926,963	1.81	1,388,718,716	1.58
Information and communication	1,753,452,568	1.77	1,769,072,128	2.02
Manufacturing	871,202,817	0.88	503,363,085	0.57
Transportation and storage	523,667,298	0.53	419,204,282	0.48
Construction	349,174,323	0.35	270,072,863	0.31
Electricity, gas, steam and air-conditioning				
supply	235,892,452	0.24	50,127,859	0.06
Accommodation and food service activities	227,255,543	0.23	165,567,067	0.19
Human health and social work activities	224,657,958	0.23	160,987,498	0.18
Water supply, sewerage, waste management				
and remediation activities	220,167,705	0.22	226,729,987	0.26
Administrative and support service activities	167,302,064	0.17	160,005,734	0.18
Professional, scientific and technical activities	145,333,737	0.15	144,410,181	0.16
Education	142,260,130	0.14	137,202,832	0.16
Agriculture, forestry and fishing	15,925,192	0.02	12,540,799	0.01
Arts, entertainment and recreation	15,532,833	0.02	16,717,412	0.02
Mining and quarrying	2,189,961	0.00	7,497,053	0.01
Other service activities	5,453,752,968	5.50	4,461,697,440	5.09
	₽99,158,746,350	100.00	₽87,631,643,655	100.00

Others relate to economic activities construction, health and social work, public administration and defense, extraterritorial organization and bodies, and education and fishing.

Thrift banks are not covered by the loan concentration limit of 30.00% prescribed by the BSP.

#### 10. Investments in an Associate and a Joint Venture

The composition of this account follows:

	2014	2013
Investment in an associate	₽-	₽681,396,600
Investment in a joint venture	668,606,533	664,745,812
	₽668,606,533	₽1,346,142,412

Investment in an Associate

As of December 31, 2013, the Banks owns 2,500,000 shares of TFSPC representing 25.00% ownership. TFSPC is involved in financing and leasing services for customers of Toyota vehicles, as well as inventory stock financing for Toyota dealers.

On August 29, 2014, the Bank sold its 25.00% interest in TFSPC to GT Capital Holdings, Inc. for a total consideration of ₽1.3 billion. The sale is in line with the Bank's capital planning initiatives under the new Basel III regime. The gain on sale of the investment in TFSPC amounted to ₽558.7 million (Note 29).

The following table illustrates the summarized financial information of TFSPC:

	2013
Current assets	₽10,766,542,100
Non-current assets	18,809,486,168
Current liabilities	11,005,313,543
Non-current liabilities	15,845,128,328
Net assets	2,725,586,397
Revenues	1,931,061,460
Costs and expenses	1,494,253,157
Net income for the year	436,808,303

Movement in this account follows:

	2014	2013
Acquisition cost	₽270,546,789	₽270,546,789
Accumulated equity in net income		
Balance at beginning of year	411,159,969	301,957,893
Share in net income	72,129,314	109,202,076
Balance at end of year	483,289,283	411,159,969
Share in cash flow hedge reserve	-	(335,158)
Share in unrealized gain on available-for-sale investments	-	25,000
	753,836,072	681,396,600
Disposal	(753,836,072)	-
Balance at year end	₽-	₽681,396,600

In 2013, TFSPC entered into a cross-currency interest rate swap agreement to hedge the foreign currency and interest rate risks on its foreign loan. As of December 31, 2013, the effective fair value changes on the swaps that were recognized as part of OCI under 'Equity in Cash Flow Hedge Reserve of an Associate' of the Bank amounted to an unrealized loss of #0.3 million in 2013. No ineffectiveness was recognized during the fiscal year 2013.

## Investment in a Joint Venture

The Bank owns 8,000,000 shares of SMFC representing 40.00% ownership. SMFC is engaged in the business of lending or leasing to retail customers for their purchase of motorcycles.

The following table illustrates the summarized financial information of SMFC:

	2014	2013
Current assets	₽1,619,467,944	₽1,565,184,683
Non-current assets	145,678,969	174,111,665
Current liabilities	75,001,882	67,298,173
Non-current liabilities	18,490,108	9,968,173
Net assets	1,671,654,923	1,662,030,002
Revenues	378,391,901	329,252,972
Costs and expenses	366,325,004	328,335,262
Net income for the year	12,066,897	917,710
Provision for income tax	41,595,367	697,132
	2014	2013
Acquisition cost	₽800,000,000	₽800,000,000
Accumulated equity in net losses		/ /
Balance at beginning of year	(135,254,188)	(135,322,924)
Share in net income	4,826,759	367,084
Balance at end of year	(130,427,429)	(134,955,840)
Share in unrealized loss on remeasurement of retirement		
liability	(966,038)	(298,348)
	(131,393,467)	(135,254,188)
	(	( / /

SMFC is a private company and there is no quoted market price available for its shares. The net assets of SMFC consist mainly of financial assets and financial liabilities.

The Bank has no share in any contingent liabilities or capital commitments of TFSPC and SMFC as of December 31, 2014 and 2013. There are also no agreements entered into by TFSPC and SMFC that may restrict dividends and other capital contributions to be paid, loans and advances to be made or repaid to or from the Bank as of the said dates.

## 11. Property and Equipment

The composition of and movements in this account follow:

			2014		
			Furniture,		
			<b>Fixtures and</b>	Leasehold	
	Land	Building	Equipment	Improvements	Total
Cost					
Balance at beginning of year	₽976,443,676	₽1,026,931,283	₽1,956,227,265	₽597,589,277	₽4,557,191,501
Acquisitions	-	60,767,590	249,066,190	149,105,340	458,939,120
Disposals	-	(38,567,760)	(114,737,078)	-	(153,304,838)
Balance at end of year	976,443,676	1,049,131,113	2,090,556,377	746,694,617	4,862,825,783
Accumulated Depreciation					
Balance at beginning of year	-	306,470,310	1,502,624,135	358,316,652	2,167,411,097
Depreciation	-	32,312,062	206,613,113	95,605,176	334,530,351
Disposals	-	(27,498,781)	(81,124,330)	-	(108,623,111)
Balance at end of year	-	311,283,591	1,628,112,918	453,921,828	2,393,318,337
Net Book Value	₽976,443,676	₽737,847,522	₽462,443,459	₽292,772,789	₽2,469,507,446

	2013 (As restated)				
			Furniture,		
			Fixtures and	Leasehold	<b>T</b>
	Land	Building	Equipment	Improvements	Total
Cost					
Balance at beginning of year	₽965,804,775	₽971,382,328	₽1,846,292,521	₽513,341,242	₽4,296,820,866
Acquisitions	10,638,901	79,841,998	166,661,999	84,248,035	341,390,933
Disposals	-	(237,755,694)	(56,727,255)	-	(294,482,949)
Reclassifications/transfer	-	213,462,651	-	-	213,462,651
Balance at end of year	976,443,676	1,026,931,283	1,956,227,265	597,589,277	4,557,191,501
Accumulated Depreciation					
Balance at beginning of year	-	290,981,189	1,307,790,253	285,712,034	1,884,483,476
Depreciation	-	36,557,566	221,150,065	72,604,618	330,312,249
Disposals	-	(165,781,327)	(26,316,183)	-	(192,097,510)
Reclassifications/transfer	-	144,712,882	-	-	144,712,882
Balance at end of year	-	306,470,310	1,502,624,135	358,316,652	2,167,411,097
Net Book Value	₽976,443,676	₽720,460,973	₽453,603,130	₽239,272,625	₽2,389,780,404

In 2002, the Bank acquired a piece of property under a condominiumized set-up. It has subsequently established complete legal and effective ownership over the land and its common areas in 2006. The cost of the land was presented as part of building's cost although this has not been depreciated in the Bank's books.

As of December 31, 2014 and 2013, the value of the land was independently reported from the aggregate cost of the building as this was considered a separable asset. The reclassified value of the land, distinct from the building's aggregate cost, amounted to ₽710.1 million.

In 2013, the Bank reclassified units from previously leased out properties to Bank premises amounting to ₽213.5 million (Note 12).

Gain on sale of property and equipment amounted to ₽45.0 million, ₽138.5 million and ₽5.8 million in 2014, 2013 and 2012, respectively.

The details of depreciation under the statements of income follow:

	2014	2013	2012
Property and equipment	₽334,530,351	₽330,312,249	₽333,962,197
Investment properties (Note 12)	68,816,313	60,291,941	64,715,180
Chattel mortgage properties (Note 14)	101,282,291	92,656,330	91,093,519
	₽504,628,955	₽483,260,520	₽489,770,896

As of December 31, 2014 and 2013, property and equipment of the Bank with gross carrying amounts of P1.1 billion and P0.7 billion, respectively, are fully depreciated but are still being used.

# 12. Investment Properties

The composition of and movements in this account follow:

		2014	
		Building	
	Land	Improvements	Total
Cost			
Balance at beginning of year	₽1,446,154,992	₽1,714,942,739	₽3,161,097,731
Additions (Note 32)	304,496,006	573,714,584	878,210,590
Disposals	(261,803,912)	(257,826,042)	(519,629,954)
Balance at end of year	1,488,847,086	2,030,831,281	3,519,678,367
Accumulated Depreciation			
Balance at beginning of year	-	264,943,189	264,943,189
Depreciation (Note 11)	-	68,816,313	68,816,313
Disposals	-	(54,320,105)	(54,320,105)
Balance at end of year	-	279,439,397	279,439,397
Allowance for Impairment Losses			
Balance at beginning of year	180,779,171	125,967,060	306,746,231
Provisions for the year (Note 15)	423,890	-	423,890
Balance at end of year	181,203,061	125,967,060	307,170,121
Net Book Value	₽1,307,644,025	₽1,625,424,824	₽2,933,068,849

		2013	
		Building	
	Land	Improvements	Total
Cost			
Balance at beginning of year	₽1,508,037,942	₽1,751,564,150	₽3,259,602,092
Additions (Note 32)	270,272,251	481,977,191	752,249,442
Disposals	(332,155,201)	(305,135,951)	(637,291,152)
Reclassification	-	(213,462,651)	(213,462,651)
Balance at end of year	1,446,154,992	1,714,942,739	3,161,097,731
Accumulated Depreciation			
Balance at beginning of year	-	395,166,942	395,166,942
Depreciation (Note 11)	-	60,291,941	60,291,941
Disposals	-	(45,802,812)	(45,802,812)
Reclassification	-	(144,712,882)	(144,712,882)
Balance at end of year	-	264,943,189	264,943,189
Allowance for Impairment Losses			
Balance at beginning of year	158,471,002	83,045,276	241,516,278
Provisions for the year (Note 15)	22,308,169	45,000,000	67,308,169
Disposals	-	(2,078,216)	(2,078,216)
Balance at end of year	180,779,171	125,967,060	306,746,231
Net Book Value	₽1,265,375,821	₽1,324,032,490	₽2,589,408,311

The details of the net book value of investment properties follow:

	2014	2013
Real estate properties acquired in settlement of loans and receivables Bank premises leased to third parties and held for capital	₽2,823,595,785	₽2,467,913,918
appreciation	109,473,064	121,494,393
	₽2,933,068,849	₽2,589,408,311

As of December 31, 2014 and 2013, the aggregate fair value of investment properties amounted to ₽3.4 billion and ₽3.0 billion, respectively.

Gain on foreclosure of investment properties amounted to ₽285.9 million, ₽243.0 million and ₽155.1 million in 2014, 2013 and 2012, respectively. The Bank realized gain on sale of investment properties amounting to ₽12.9 million in 2014, ₽26.8 million in 2013 and a loss on sale amounting to ₽15.1 million in 2012, respectively.

Rental income on investment properties included in miscellaneous income amounted to ₽47.8 million, ₽45.0 million and ₽63.5 million in 2014, 2013 and 2012, respectively (Notes 23 and 25).

Operating expenses incurred in maintaining investment properties (included under miscellaneous expense) amounted to P11.9 million, P9.8 million and P10.1 million in 2014, 2013 and 2012, respectively.

#### 13. Goodwill and Intangible Assets

This account consists of:

	2014	2013
Goodwill	₽53,558,338	₽53,558,338
Intangible assets		
Software costs	280,057,951	207,949,979
Branch licenses	35,523,737	31,323,737
	315,581,688	239,273,716
	₽369,140,026	₽292,832,054

The movements in intangible assets follow:

		2014	
	Software	Branch	
	Costs	Licenses	Total
Balance at beginning of year	₽207,949,979	₽31,323,737	₽239,273,716
Additions	154,476,293	4,200,000	158,676,293
Amortization	(82,368,321)	-	(82,368,321)
Balance at end of year	₽280,057,951	₽35,523,737	₽315,581,688
		2013	
	Software	Branch	
	Costs	Licenses	Total
Balance at beginning of year	₽147,059,763	₽31,123,737	₽178,183,500
Additions	129,344,501	200,000	129,544,501
Amortization	(68,454,285)	-	(68,454,285)
Balance at end of year	₽207,949,979	₽31,323,737	₽239,273,716

Amortization of software costs in 2012 amounted to ₽57.2 million.

#### 14. Other Assets

This account consists of:

	2014	2013
Chattel mortgage properties - net	₽377,674,410	₽503,637,099
Prepayments	179,520,230	113,065,859
Security deposits (Note 29)	114,004,619	97,034,227
RCOCI	82,866,713	14,270,316
Sundry debits	60,380,740	17,517,652
Documentary stamps on hand	26,875,404	27,281,589
Stationeries and supplies on hand	21,924,014	16,775,678
Deferred charges	19,563,815	12,136,991
Creditable withholding tax	148,106	27,666,752
Others	5,864,898	6,916,754
	₽888,822,949	₽836,302,917

Prepayments represent prepaid insurance, prepaid rent, prepaid taxes and other prepaid expenses. The movements in chattel mortgage properties - net follow:

	2014	2013
Cost		
Balance at beginning of year	₽589,732,311	₽503,221,482
Additions (Note 32)	1,286,282,783	1,025,399,887
Disposals	(1,436,108,858)	(938,889,058)
Balance at the end of year	439,906,236	589,732,311
Accumulated Depreciation		
Balance at beginning of year	85,479,122	68,179,099
Depreciation (Note 11)	101,282,291	92,656,330
Disposals	(125,145,677)	(75,356,307)
Balance at the end of year	61,615,736	85,479,122
Allowance for Impairment Losses		
Balance at beginning and end of year (Note 15)	616,090	616,090
Net Book Value	₽377,674,410	₽503,637,099

Gain on foreclosure of chattel mortgage properties amounted to ₽392.5 million, ₽343.5 million and ₽334.1 million in 2014, 2013 and 2012, respectively. The Bank realized loss on sale of chattel mortgage properties amounting to ₽75.7 million in 2014, and a gain on sale of ₽35.1 million in 2013 and a loss on sale amounting to ₽21.5 million in 2012.

## 15. Allowance for Credit and Impairment Losses

Changes in the allowance for credit and impairment losses follow:

	2014					
		nents - Equity urities	Loans and	Investment	Other	
	Quoted	Unquoted	Receivables	Properties	Assets	Total
Balance at beginning of year	₽2,188,665	₽43,821,502	₽4,802,462,115	₽306,746,231	₽616,090	₽5,155,834,603
Provision for credit and impairment losses	-	-	1,743,397,190	423,890	-	1,743,821,080
Reversal of allowance on assets						
sold/settled	-	(43,821,502)	(780,105,569)	-	-	(823,927,071)
Accounts written off	-	-	(1,082,671,159)	-	-	(1,082,671,159)
Balance at end of year	₽2,188,665	₽-	₽4,683,082,577	₽307,170,121	₽616,090	₽4,993,057,453

			2013 (As restat	ted - Note 2)		
		nents - Equity urities	Loans and	Investment	Other	
	Quoted	Unquoted	Receivables	Properties	Assets	Total
Balance at beginning of year Provision for credit and	₽2,188,665	₽43,821,502	₽5,063,866,121	₽241,516,278	₽616,090 ₽5,352,00	8,656
impairment losses Reversal of allowance on assets	-	-	2,581,764,747	67,308,169	- 2,649,072	,916
sold/settled	-	-	(778,527,761)	(2,078,216)	- (780,605	,977)
Accounts written off	-	-	(2,064,640,992)	-	- (2,064,640	,992)
Balance at end of year	₽2,188,665	₽43,821,502	₽4,802,462,115	₽306,746,231	₽616,090 ₽5,155,83	4,603

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						2014				
		<b>Receivables frc</b>	from Customers				Other Receivables	eivables		
-					Accrued		Sales	Unquoted		
		1			Interest	Accounts	Contract	Debt	Bills	-
	Consumption	Real Estate	Commercial	Personal	Receivable	Receivable	Receivable	Instruments	Purchased	Total
Balance at beginning of year	₽1,199,440	₽761,863	₽1,016,652	<b>P</b> 914,740	<b>P</b> 315,752	<b>P</b> 465,382	<b>P</b> 29,719	₽97,611	<b>P1</b> ,303	<b>P</b> 4,802,462
Provisions for the year charged against profit or										
loss	791,812	40,812	516,806	275,857	105,684	8,310	4,117	'	'	1,743,398
Reversal of allowance	(625,190)	1	1	I	(50,000)	(7,305)	I	(97,611)	ı	(780,106)
Amounts written off	(541,896)	I	ı	(540,775)		. 1	I		I	(1,082,671)
Reclassification		(150,000)	150,000	1	'	ı	ı	ı	I	1
Balance at end of year	₽824,166	₽652,675	₽1,683,458	₽649,822	₽371,436	<b>P</b> 466,387	₽33,836	d.	₽1,303	₽4,683,083
Individual impairment	₽223,786	₽585,129	₽480,461	₽25,655	P157,412	P211,874	<b>₽</b> 18,888	ai.	al.	₽1,703,205
Collective impairment	600,380	67,546	1,202,997	624,167	214,024	254,513	14,948	'	1,303	2,979,878
	<b>₽</b> 824,166	₽652,675	₽1,683,458	P649,822	<b>F</b> 371,436	P466,387	<b>P</b> 33,836	a	<b>P1</b> ,303	P4,683,083
Gross amount of loans individually impaired, before deducting any individual impairment										
allowance	₽335,197	₽1,135,546	F760,404	₽37,906	₽320,221	₽211,874	₽18,313	<u>а</u> г	ď	P2,819,461
					2013 (As	2013 (As restated - Note 2)	2)			
-		<b>Receivables frc</b>	from Customers				Other Receivables	eivables		
					Accrued		Sales	Unquoted		
					Interest	Accounts	Contract	Debt	Bills	
	Consumption	Real Estate	Commercial	Personal	Receivable	Receivable	Receivable	Instruments	Purchased	Total
Balance at beginning of year	₽715,116	₽269,045	₽1,212,053	₽1,930,901	₽347,726	₽465,334	₽26,777	₽95,611	₽1,303	₽5,063,866
Provisions for the year charged against profit or										
loss	1,362,163	492,818	54,599	430,152	118,026	119,065	2,942	2,000	I	2,581,765
Reversal of allowance	(509,511)	I	I	I	(150,000)	(119,017)	I	I	I	(778,528)
Amounts written off	(618,328)	I	I	(1,446,313)	I	I	I	I	I	(2,064,641)
Reclassification	250,000	1	(250,000)	I		I	1	I	1	I
Balance at end of year	₽1,199,440	₽761,863	₽1,016,652	₽914,740	₽315,752	₽465,382	₽29,719	₽97,611	₽1,303	₽4,802,462
Individual impairment	₽617,970	₽708,027	₽539,193	₽78,531	₽158,873	₽180,568	₽18,313	₽95,611	d	₽2,397,086
Collective impairment	581,470	53,836	477,459	836,209	156,879	284,814	11,406	2,000	1,303	2,405,376
	₽1,199,440	₽761,863	₽1,016,652	₽914,740	₽315,752	₽465,382	₽29,719	₽97,611	₽1,303	₽4,802,462

₽3,111,238

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₽95,611

₽18,313

₽180,568

₽305,749

₽78,531

₽785,505

₽1,028,991

₽617,970

Gross amount of Ioans individually impaired, before deducting any individual impairment allowance

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#### 16. Deposit Liabilities

Interest expense on deposit liabilities consists of:

	2014	2013	2012
Time (Note 29)	₽1,941,865,601	₽2,013,767,393	₽2,789,481,681
Demand (Note 29)	90,918,211	74,094,382	111,147,863
Savings	82,848,973	69,823,836	60,901,472
	₽2,115,632,785	₽2,157,685,611	₽2,961,531,016

Peso-denominated deposit liabilities earn annual fixed interest rates ranging from 0.00% to 6.00% in 2014 and 0.00% to 6.00% in 2013 and 0.00% to 7.00% in 2012, while foreign currency-denominated deposit liabilities earn annual fixed interest rates ranging from 0.50% to 6.00% in 2014, 0.25 to 5.50% in 2013 and 0.25% to 6.00% in 2012. Effective interest rate on deposit liabilities as of December 31, 2014, 2013, and 2012 ranges from 1.69% to 2.32%, 1.78% to 2.93%, and 2.94% to 3.46%, respectively.

As of December 31, 2014, Due from BSP amounting to ₽9.7 billion was set aside as reserves for deposit liabilities, as reported to the BSP.

## 17. Subordinated Notes

This account consists of the following Peso Notes:

		_	Carrying	Value
	Maturity Date	Face Value	2014	2013
2022	February 20, 2022	₽3,000,000,000	₽2,975,089,454	₽2,972,366,024
2024	August 23, 2024	3,000,000,000	2,971,811,867	-
			₽5,946,901,321	₽2,972,366,024

Unamortized debt issuance costs on these notes amounted to ₽53.1 million and ₽27.6 million as of December 31, 2014 and 2013, respectively.

#### 5.75%, ₽3.0 Billion Unsecured Subordinated Notes

On December 29, 2011, the Bank obtained approval from the BSP to issue and sell ₽3.0 billion in Unsecured Subordinated Notes due 2022 (the Notes) and issued them on February 20, 2012 with an interest rate of 5.75%.

Among the significant terms and conditions of the issuance of the Notes are:

- a. Issue price at 100.00% of the face value of each Note;
- b. The Notes bear interest at the rate of 5.75% per annum from and including February 20, 2012 but excluding February 20, 2022. The interest shall be payable quarterly in arrears at the end of each interest period on every 20th of May, August, November and February of each year, commencing on February 20, 2012 until the maturity date;
- c. The Notes will constitute direct, unconditional and unsecured obligations of the Bank. The Notes will be subordinated in right of payment of principal and interest to all depositors and other creditors of the Issuer and will rank pari passu and without any preference among themselves, but in priority to the rights and claims of holders of all classes of equity securities of the Bank, including holders of preferred shares, if any;
- d. Subject to satisfaction of certain regulatory approval requirements, the Bank may redeem the Notes in whole and not only in part at a redemption price equal to 100.00% of the principal amount together with the accrued and unpaid interest upon at least thirty (30) days notice prior to call option date, which is the Banking Day immediately following the fifth anniversary of the issue date of the Notes or February 21, 2017.

e. The Bank may, but is not obliged to, redeem the Notes, in whole but not in part, at the Call Option Amount, on the Call Option Date, subject to the prior approval of the BSP and the compliance by the Bank with the Regulations and prevailing requirements for the granting by the BSP of its consent therefor, including (i) the capital adequacy ratio of the Bank is well above the required minimum ratio after redemption; or (ii) the Note is simultaneously replaced, on or prior to the Call Option Date, with issues of new capital which is of the same or of better quality and is done under conditions which are sustainable for the income capacity of the Bank; and (iii) a 30 Banking Day prior written notice to the then Holder on record. Any tax due on interest income already earned by the Holders on the Notes shall be for the account of the Bank.

## 5.50%, ₽3.0 Billion Unsecured Subordinated Notes

On April 14, 2014, the Bank obtained approval from the BSP to issue and sell ₽3.0 billion in Unsecured Subordinated Notes due August 23, 2024 (the Notes) and issued them on May 23, 2014 with an interest rate of 5.50%.

Among the significant terms and conditions of the issuance of the Notes are:

- a. Issue price at 100.00% of the face value of each Note;
- b. The Notes bear interest at the rate of 5.50% per annum from and including May 23, 2014 to but excluding August 23, 2024. Unless the Notes are earlier redeemed upon at least 30 days prior notice to August 23, 2019, the Call Option Date. Interest shall be payable quarterly in arrears at the end of each Interest Period on August 23, November 23, February 23 and May 23 of each year, commencing on August 23, 2014 until the Maturity Date;
- c. The Notes will constitute direct, unconditional and unsecured obligations of the Bank. The Notes will be subordinated in right of payment of principal and interest to all depositors and other creditors of the Bank and will rank pari passu and without any preference among themselves, but in priority to the rights and claims of holders of all classes of equity securities of the Bank, including holders of preferred shares, if any;
- d. The Notes have a loss absorption feature, which means the Notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Event, subject to certain conditions set out in the "Terms and Conditions of the Notes Loss Absorption Due to Non-Viability Event; Non-Viability Write-Down", when the Bank or its parent company is considered non-viable as determined by the BSP. Non-viability is defined as a deviation from a certain level of Common Equity Tier 1 (CET1) Ratio or the inability of the Bank or its parent company to continue business or any other event as determined by the BSP, whichever comes earlier. A non-Viability Trigger Event shall be deemed to have occurred if the BSP notifies the Bank in writing that it has determined that a: i) Write-Down of the Notes and other capital instruments of the Bank is necessary because, without such Write-Down, the Bank would become non-viable, ii) public sector injection of capital, or equivalent support, is necessary because, without such injection or support, the Bank would become non-viable, or iii) Write-Down of the Notes and other capital instruments of the Bank would become non-viable, or iii) Write-Down of the Notes and other capital instruments of the Bank would become non-viable, or iii) write-Down of the Notes and other capital instruments of the Bank would become non-viable, or iii) write-Down of the Notes and other capital instruments of the Bank would become non-viable, or iii)
- e. Unless previously converted, and provided a Non-Viability Trigger Event has not occurred and subject to regulations, the Bank shall have the option but not the obligation, upon securing all required regulatory approvals, to redeem the Notes as a whole, but not in part, in the following circumstances: i) at the Call Option Amount, on the Call Option Date, subject to the prior approval of the BSP and the compliance by the Issuer with Regulations and prevailing requirements for the granting by the BSP of its consent, ii) prior to the stated maturity and on any Interest Payment Date at par plus accrued but unpaid interest thereon if or when payments or principal or interest due on the Notes become subject to additional or increased taxes, other than any taxes and rates of such taxes prevailing as of the Issue Date, as a result of certain changes in law, rule, or regulation, or in the interpretation thereof, and such additional or increased rate of such tax cannot be avoided by use of reasonable measures available to the Bank or iii) the non-qualification of the Notes as Tier 2 capital as determined by the BSP. Incremental tax, if any, that may be due on the interest income already earned under the Notes as a result of the exercise by the Bank of its option for early redemption, shall be for its own account.

As of December 31, 2014, the Bank is in compliance with the terms and conditions upon which the subordinated notes have been issued.

Interest expense incurred on these notes amounted to ₽276.6 million, ₽175.3 million and ₽152.9 million in 2014, 2013 and 2012, respectively, net of amortization of deferred financing cost amounting to ₽4.0 million, ₽2.6 million and ₽2.0 million, respectively.

## 18. Accrued Taxes, Interest and Other Expenses

This account consists of:

	2014	2013
Accrued interest payable	₽145,380,495	₽169,518,898
Accrued other taxes, licenses and other payables		
(Note 29)	85,661,885	130,144,785
Accrued other expenses payable (Note 29)	897,395,740	800,067,311
	₽1,128,438,120	₽1,099,730,994

Accrued other expenses payable consist of:

	2014	2013
Compensation and fringe benefits	₽289,360,811	₽318,441,988
Lease payable	143,557,837	127,786,733
Insurance	126,164,601	107,787,604
Advertising	113,504,348	65,449,497
Litigation	96,209,686	33,811,079
Information technology	35,136,305	71,882,801
Securities, messengerial and janitorial	25,359,735	25,085,591
Professional and consultancy fees	9,255,822	9,329,269
Miscellaneous	58,846,595	40,492,749
	₽897,395,740	₽800,067,311

Compensation and fringe benefits include salaries and wages as well as medical, dental and hospitalization benefits.

Miscellaneous include accruals for membership fees and dues, director's fees, utilities and maintenance and other expenses.

#### 19. Other Liabilities

This account consists of:

	2014	2013
Accounts payable (Note 29)	₽1,429,551,963	₽1,067,036,467
Net retirement liability (Note 24)	620,241,085	429,486,585
Other credits	439,314,885	297,084,991
Sundry credits	100,125,030	74,504,828
Dividends payable (Note 21)	176,889,908	2,330,667
Bills purchased - contra (Note 9)	82,843,873	49,669,238
Withholding taxes payable	57,591,328	46,107,846
Due to the Treasurer of the Philippines	10,522,107	10,859,272
SSS, Medicare, ECP and HDMF premium payable	8,089,947	7,065,612
Miscellaneous (Note 29)	87,547,472	77,403,267
	₽3,012,717,598	₽2,061,548,773

Accounts payable includes payable to suppliers and service providers, and loan payments and other charges received from customers in advance. Other credits represent long-outstanding unclaimed balances from inactive and dormant accounts.

Miscellaneous liabilities include incentives for housing loan customers that are compliant with the payment terms amounting to ₽58.2 million and ₽54.7 million as of December 31, 2014 and 2013, respectively.

# 20. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities analyzed according to whether they are expected to be recovered or settled within one year and beyond one year from the statement of condition dates (in thousands):

	December 31					
		2014		2013		
	Within	Beyond		Within	Beyond	
	One Year	One Year	Total	One Year	One Year	Total
Financial Assets						
Cash and other cash items	₽4,174,756	₽-	₽4,174,756	₽3,157,499	₽-	₽3,157,499
Due from BSP	23,997,102	-	23,997,102	7,401,657	-	7,401,657
Due from other banks	3,382,663	-	3,382,663	8,491,341	-	8,491,341
Interbank loans receivable and						
SPURA	2,186,320	-	2,186,320	14,527,000	-	14,527,000
FVPL investments	278,909	-	278,909	184,607	-	184,607
AFS investments - gross (Note 8)	16,710	6,068,796	6,085,506	164,184	5,530,890	5,695,074
HTM investments	-	1,683,128	1,683,128	-	-	-
Loans and receivables - gross						
(Note 9)	13,306,924	87,854,865	101,161,789	12,542,158	77,191,401	89,733,559
Other assets - gross* (Note 14)	110,840	87,433	198,273	50,198	61,397	111,595
	47,454,224	95,694,222	143,148,446	46,518,644	82,783,688	129,302,332
Nonfinancial Assets						
Investments in an associate and						
a joint venture	-	668,607	668,607	-	1,346,142	1,346,142
Property and equipment - gross						
(Note 11)	-	4,862,826	4,862,826	-	4,557,192	4,557,192
Investment properties - gross						
(Note 12)	-	3,519,678	3,519,678	-	3,161,098	3,161,098
Deferred tax assets	-	731,937	731,937	-	243,119	243,119
Other assets - gross**(Note 14)	730,214	391,707	1,121,921	710,186	393,450	1,103,636
	730,214	10,174,755	10,904,969	710,186	9,701,001	10,411,187
Less: Allowance for credit and				·	· · ·	· · ·
impairment losses (Note 15)			4,993,057			5,155,835
Accumulated depreciation						
(Notes 11, 12 and 14)			2,734,373			2,517,833
Unearned discounts (Note 9)			718,956			2,013,976
			8,446,386			9,687,644
	₽48,184,438	2105 868 977		₽47,228,830	₽92,484,689	

**#48,184,438 #105,868,977 #145,607,029** #47,228,830

\* Others assets under financial assets comprise petty cash fund, shortages, RCOCI and security deposits.
 \*\* Other assets under nonfinancial assets comprise inter-office float items, prepaid expenses, stationery and supplies on hand, sundry debits, documentary stamps on hand, deferred charges, postages stamps, chattel mortgage properties, goodwill and intangible assets.

	December 31					
		2014			2013	
	Within One Year	Beyond One Year	Total	Within One Year	Beyond One Year	Total
Financial Liabilities						
Deposit liabilities	₽97,569,952	₽18,957,802	₽116,527,754	₽90,404,767	₽16,113,737	₽106,518,504
Subordinated notes	-	5,946,901	5,946,901	-	2,972,366	2,972,366
Treasurer's, cashier's and						
manager's checks	1,253,782	-	1,253,782	1,110,517	-	1,110,517
Accrued other expenses						
payable	934,077	-	934,077	870,651	-	870,651
Accrued interest payable	145,380	-	145,380	169,519	-	169,519
Other liabilities						
Accounts payable	1,429,552	-	1,429,552	1,067,036	-	1,067,036
Other credits	439,315	-	439,315	-	297,085	297,085
Bills purchased - contra	82,844	-	82,844	49,669	-	49,669
Dividends payable	176,890	-	176,890	2,331	-	2,331
Due to the Treasurer of the						
Philippines	10,522	-	10,522	-	10,859	10,859
Deposits for keys - SDB	876	-	876	902	-	902
Others*	3,022	-	3,022	2,061	-	2,061
	102,046,212	24,904,703	126,950,915	93,677,453	19,394,047	113,071,500

	December 31					
		2014			2013	
	Within One Year	Beyond One Year	Total	Within One Year	Beyond One Year	Total
Nonfinancial Liabilities						
Accrued other taxes and						
licenses payable	₽48,981	₽-	₽48,981	₽59,561	₽-	₽59,561
Income tax payable	7,135	-	7,135	132	-	132
Other liabilities**	788,007	81,689	869,696	557,779	73,827	631,606
	844,123	81,689	925,812	617,472	73,827	691,299
	₽102,890,335	₽24,986,392	₽127,876,727	₽94,294,925	₽19,467,874	₽113,762,799

Others under financial liabilities comprise payment orders payable and overages. Other liabilities under nonfinancial liabilities comprise advance rentals on bank premises, sundry credits, withholding taxes, SSS, Medicare, ECP & HDMF premium payable, net retirement liability, and miscellaneous liabilities.

## 21. Equity

## Issued Capital

The Bank's capital stock consists of:

	2014		20	13
	Shares	Amount	Shares	Amount
Authorized common stock - ₽10 par				
value	425,000,000	₽4,250,000,000	425,000,000	₽4,250,000,000
Issued and outstanding				
Balance at beginning and end of year				
(Note 28)	240,252,491	₽2,402,524,910	240,252,491	₽2,402,524,910

The Bank became listed in the Philippine Stock Exchange (PSE) on October 10, 1994. Subsequently, the SEC approved the increase in the capital stock of the Bank. The summarized information on the Bank's registration of securities under the Securities Regulation Code follows:

Date of SEC Approval	Туре	Authorized Shares	Par Value
August 16, 1995	Common	300,000,000	₽10
October 8, 1997	Common	425,000,000	₽10

As of December 31, 2014 and 2013, the total number of stockholders is 1,552 and 1,581, respectively.

#### Dividends Paid and Proposed

Details of the Bank's dividend distributions as approved by the Bank's BOD and the BSP follow:

	Cash Div	ridends			
Date of declaration	Per share	Total amount	Date of BSP approval	Record date	Payment date
October 27, 2011	0.15	36,037,874	November 23, 2011	December 20, 2011	January 5, 2012
January 24, 2012	0.15	36,037,874	February 09, 2012	March 8, 2012	March 23, 2012
April 27, 2012	0.75	180,189,368	May 15, 2012	June 7, 2012	June 25, 2012
July 23, 2012	0.75	180,189,368	August 13, 2012	September 11, 2012	September 26, 2012
October 23, 2012	0.75	180,189,368	November 21, 2012	December 27, 2012	January 14, 2013
January 22, 2013	0.75	180,189,368	February 8, 2013	March 5, 2013	March 20, 2013
April 19, 2013	0.75	180,189,368	May 28, 2013	June 18, 2013	July 3, 2013
July 18, 2013	0.75	180,189,368	August 8, 2013	September 4, 2013	September 19, 2013
October 22, 2013	0.75	180,189,368	November 12, 2013	November 29, 2013	December 16, 2013
October 22, 2013	3.00	720,757,473	November 12, 2013	November 29, 2013	December 16, 2013
January 24, 2014	0.75	180,189,368	February 12, 2014	March 5, 2014	March 20, 2014
April 28, 2014	0.75	180,189,368	June 6, 2014	July 1, 2014	July 16, 2014
July 22, 2014	0.75	180,189,368	August 12, 2014	September 2, 2014	September 17, 2014
October 30, 2014	0.75	180,189,368	November 27, 2014	January 12, 2015	January 30, 2015

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

In compliance with BSP regulations, 10.00% of the Bank's profit from trust business is appropriated to surplus reserves. This annual appropriation is required until the surplus reserves for trust business equals 20.00% of the Bank's authorized capital stock.

A portion of the surplus corresponding to the accumulated net earnings of an associate and joint venture which amounted #411.1million in 2013 is not available for dividend declaration (Note 10). The accumulated equity in net income of investment in associate becomes available for dividend declaration upon receipt of cash dividends from the investees.

# Capital Management

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements, as mandated by the BSP, and that the Bank maintains healthy capital ratios in order to support its business and maximize returns for its shareholders. The Bank considers its paid in capital and surplus as its capital.

The Bank manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payments to shareholders or issue capital securities. The major activities in this area include the following:

- On March 2, 2005, the Bank's BOD approved an amendment to the Bank's Dividend Policy which provides for an annual regular cash dividend of 6.00% of the par value of the total capital stock payable quarterly at the rate of 1.50% or ₱0.15 per share payable not later than March 31, June 30, September 30 and December 31 of each year.
- On February 29, 2012, the Bank's BOD approved a further amendment to the Bank's Dividend Policy to provide for an annual regular cash dividend of 30.00% of the par value of the total capital stock, payable quarterly at the rate of 7.50% or ₽0.75 per share payable not later than March 31, June 30, September 30 and December 31 of each year.
- The Bank issued additional common shares for its qualified stockholders in 2008 and 2006 through stock rights offerings that raised P2.0 billion and P750.0 million in capital, respectively.

## Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory capital) as reported to the BSP. This is determined on the basis of regulatory accounting policies which differ from PFRS in some respects.

In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.00% for both solo basis and consolidated basis. Qualifying capital and risk-weighted assets are computed based on BSP regulations. Risk-weighted assets consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the Monetary Board of the BSP.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements,* which states the implementing guidelines on the revised risk-based capital adequacy framework, particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos.709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2015. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital. The Bank's unsecured subordinated debt will still be eligible as Lower Tier 2 capital until December 31, 2015.

Prior to January 1, 2014, the risk-based capital ratio is computed in accordance with BSP Circular No. 538 or Basel II.

The CAR of the Bank as of December 31, as reported to the BSP, based on BSP Circular No. 781 and BSP Circular No. 538, respectively, are shown in the table below (amounts in millions).

	2014	2013
Tier 1 capital	₽16,869	₽15,292
Tier 2 capital	6,851	3,799
Gross qualifying capital	23,720	19,091
Less required deductions	2,268	2,072
Total qualifying capital	₽21,452	₽17,019
Risk weighted assets	₽109,635	₽100,592
Tier 1 capital adequacy ratio	13.32%	13.81%
Capital adequacy ratio	19.57%	16.92%

Regulatory qualifying capital consists of Tier 1 (going concern) capital, which comprises capital stock, surplus, surplus reserves, net unrealized gains on AFS securities, and cumulative translation adjustment. Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP. The other component of regulatory capital is Tier 2 (gone-concern) capital, which is comprised of the Bank's general loan loss provision and unsecured subordinated debt (refer to Note 17). Certain items are deducted from the regulatory Gross Qualifying Capital, such as but not limited to, outstanding unsecured credit accommodations both direct and indirect, to DOSRI, and unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates (net of specific provisions), deferred income tax (net of allowance for impairment, if any) and goodwill. In 2013, deductions to Tier 2 Capital are capped at its total gross amount and any excess shall be deducted from Tier 1 Capital in accordance with Basel II standards.

Risk-weighted assets are determined by assigning defined risk weights to amounts of on-balance sheet exposures and to the credit equivalent amounts of off-balance sheet exposures.

As of December 31, 2014 and 2013, the Bank has complied with the requirements of BSP Circular No. 781 and BSP Circular No. 538, respectively.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under Circular No. 538. In compliance with this new circular, the Metrobank Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget, as well as regulatory directives. The Bank follows the Group's ICAAP framework and submits the result of its assessment to the parent company. Per BSP Circular 869, effective January 31, 2015, submission of an ICAAP document is required by BSP every March 31 of each year. The Bank has complied with this requirement.

The Bank has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

## Financial Performance

The following basic ratios measure the financial performance of the Bank:

	2014	2013	2012
Return on average equity	13.64%	18.72%	14.89%
Return on average assets	1.68%	2.38%	1.92%
Net interest margin on average			
earning assets	6.58%	5.88%	5.19%
Liquidity ratio	46.83%	51.68%	41.66%
Debt-to-Equity ratio	7.21:1	7.00:1	6.73:1
Asset-to-Equity ratio	8.21:1	8.00:1	7.73:1
Interest rate coverage ratio	1.96:1	2.76:1	1.91:1

#### 22. Net Service Fees and Commission Income

This account consists of:

	2014	2013	2012
Service Fees and Commission Income			
Credit-related fees and commissions	₽655,161,584	₽574,481,667	₽499,327,319
Deposit-related and other fees			
received	484,105,336	453,337,245	428,578,828
Trust fees	12,552,005	12,576,165	10,963,734
	1,151,818,925	1,040,395,077	938,869,881
Service Fees and Commission			
Expense			
Commissions	67,740,038	71,798,311	49,564,765
Brokerage	6,188,482	6,038,309	10,680,792
	73,928,520	77,836,620	60,245,557
Net Service Fees and Commission			
Income	₽1,077,890,405	₽962,558,457	₽878,624,324

#### 23. Miscellaneous Income

This account consists of:

	2014	2013	2012
Recovery of charged-off assets	₽196,461,347	₽83,783,149	₽29,240,811
Rental income (Notes 12 and 25)	49,595,665	46,878,019	65,555,333
Insurance commission income	37,701,172	31,097,664	27,612,017
Others	59,809,434	19,512,268	20,542,040
	₽343,567,618	₽181,271,100	₽142,950,201

Rental income arises from the lease of properties and safety deposit boxes of the Bank.

Others include income from renewal fees, checkbook charges, dividend income and other miscellaneous income.

## 24. Retirement Benefits

The Bank has a funded, noncontributory defined benefit plan covering substantially all of its employees. The benefits are based on years of service and final compensation.

The plan administered by the Retirement Committee is composed of five (5) members appointed by the Board of Directors of the Bank. The Retirement Committee have all the powers necessary or useful in the discharge of its duties of administration including, but not limited to determine the rights of Members under the Plan. The Retirement Committee may adopt such rules and regulations as it deems necessary and desirable, including those governing the establishment of procedures, the use of necessary forms, and the setting up of minimum periods where notice is required. The Retirement Committee may seek advice of counsel, and may appoint an independent accountant to audit the Plan and actuary to value the plan periodically, whose professional fees and expenses may be charged to the Fund.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The date of the latest actuarial valuation is December 31, 2014.

The amounts of pension expense included in 'Compensation and fringe benefits' in the statements of income follow:

	2014	2013
Current service cost	₽163,091,877	₽126,765,030
Net interest cost	16,279,570	12,851,408
	₽179,371,447	₽139,616,438

						2014					
		Z	Net benefit cost			Remeasur	ements in othe	Remeasurements in other comprehensive income	income		
					I	Return on					
						plan assets	Actuarial	Actuarial			
						(excluding amount	changes arising	changes arising			
						included		from changes			
	January 1,	Current	Net		Benefits	in net		in financial		Contribution December 31,	December 31,
	2014	service cost	Interest	Subtotal	paid	interest)	adjustments	assumptions	Subtotal	by employer	2014
Present value of defined benefit											
obligation	P1,498,646	₽163,092	P70,555	F233,647	( <b>₽</b> 64,375)	- 100 001	<b>F</b> 114,334	( <b>₽</b> 114,057)	P277		P1,668,195
rair value of plan assets	(1001'600'1)	I	(012,40)	(04,2/5)	04,3/3	190,840	I	I	1 70,840	(117,740)	(1,04/,704)
Net defined benefit liability	<b>P</b> 429,486	₽163,092	₽16,280	<b>P</b> 179,372	- <b>4</b>	₽190,846	<b>P</b> 114,334	(₽114,057)	₽191,123	(P179,740)	P620,241
						2013					
		~	Net benefit cost			Remeasur	ements in othe	Remeasurements in other comprehensive income	income		
						Return on					
						plan assets	Actuarial	Actuarial			
						(excluding	changes	changes			
						amount	_	arising			
						included		from changes			
	January 1,	Current	Net		Benefits	in net	experience	in financial		Contribution December 31,	December 31,
	2013	service cost	interest	Subtotal	paid	interest)	adjustments	assumptions	Subtotal	by employer	2013
Present value of defined benefit											
obligation	₽1,157,211	₽126,765	₽60,114	₽186,879	(₽113,021)	_ ₫	₽44,411	₽223,167	₽267,578	∣ đ	₽1,498,647
Fair value of plan assets	(900,155)	I	(47,263)	(47,263)	113,007	(134,749)	I	I	(134,749)	(100,000)	(1,069,160)
Net defined benefit liability	₽257,056	₽126,765	₽12,851	₽139,616	(₽14)	(₽134,749)	₽44,411	₽223,167	₽132,829	(₽100,000)	₽429,487

The maximum economic benefit available is a combination of expected refunds from the plan and reductions in future contributions.

The Bank expects to contribute P191.1 million to its noncontributory defined benefit plan in 2015.

The net retirement liability shown under 'Other liabilities' recognized in the Bank's statements of condition follows (in thousands):

The fair values of plan assets by each class as at the end of the reporting periods are as follow:

	2014	2013
Cash and cash equivalents		
Special deposit account	₽231,000,000	₽115,000,000
Certificate of time deposit (Note 29)	8,663,348	25,537,612
Equity investments		
Bank's shares (Note 29)	491,205,802	636,360,070
SMFC shares (Note 29)	200,000,000	200,000,000
Shares of other listed companies	43,151,287	92,353,718
Other assets		
Unit Investment Trust Fund	74,455,986	-
Receivable from broker	-	795,232
Accrued interest receivable (Note 29)	348,528	54,396
	1,048,824,951	1,070,101,028
Other liabilities	871,113	941,240
	₽1,047,953,838	₽1,069,159,788

The person exercising voting right for the foregoing equity instruments is currently a senior officer of the Bank (Note 29).

The principal actuarial assumptions used in determining retirement liability as of January 1, 2014 and 2013 are shown below:

	2014	2013
Discount rate	4.55%	4.86%
Turnover rate	8.27%	8.36%
Future salary increases	8.00%	9.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

	December	31,2014	Decembe	r 31, 2013
_	Possible	Increase	Possible	Increase
	Fluctuations	(decrease)	Fluctuations	(decrease)
Discount rate	+1.00%	(159,038,866)	+1.00%	(₽150,344,477)
	-1.00%	185,889,199	-1.00%	176,485,485
Turnover rate	+2.00%	(125,489,096)	+1.00%	(68,233,229)
	-2.00%	153,910,909	-1.00%	70,083,863
Future salary increase rate	+1.00%	174,659,727	+1.00%	164,164,654
	-1.00%	(153,288,859)	-1.00%	(143,572,611)

The Retirement Committee ensures that there will be sufficient assets to pay pension benefits as they fall due and maintains the plan on an actuarially sound basis considering the benefits to members.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2014	2013
Less than one year	₽124,182,196	₽119,166,944
More than one year to five years	585,955,382	495,234,564
More than five years to 10 years	1,259,480,497	1,141,975,503
More than 10 years to 15 years	1,912,529,956	1,878,961,153
More than 15 years to 20 years	1,794,046,936	1,944,652,713
More than 20 years	3,450,698,068	3,813,253,946

# 25. Leases

The Bank leases the premises occupied by its branches for periods ranging from 1 to 20 years renewable under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 10.00%. Rentals charged against profit or loss under these lease contracts amounting to P463.6 million in 2014, P397.1 million in 2013 and P390.9 million in 2012 are shown under 'Occupancy and equipment-related costs' in the statements of income.

Future minimum rentals payable under non-cancelable operating leases are as follows:

	2014	2013
Within one year	₽342,865,740	₽279,880,296
After one year but not more than five years	1,051,856,637	776,358,893
More than five years	753,111,605	522,367,070
	₽2,147,833,982	₽1,578,606,259

The Bank has also entered into commercial property leases on its surplus office space. These non-cancelable leases have remaining non-cancelable lease terms between 1 and 5 years. As of December 31, 2014 and 2013, there is no contingent rental income. Rental income of the Bank related to these property leases amounting to ₽47.8 million in 2014, ₽45.0 million in 2013, and ₽63.5 million in 2012 are shown under 'Miscellaneous income' in the statements of income.

Future minimum rentals receivable under non-cancelable operating leases are as follows:

	2014	2013
Within one year	₽49,923,757	₽20,408,527
After one year but not more than five years	136,879,646	7,958,099
	₽186,803,403	₽28,366,626

#### 26. Miscellaneous Expenses

This account consists of:

	2014	2013	2012
Insurance	₽410,805,829	₽264,634,335	₽245,939,520
Information technology	199,435,470	220,459,184	141,565,324
Repairs and maintenance	187,608,093	98,794,593	84,755,492
Litigation	187,421,071	177,360,033	154,395,978
Communications	168,180,967	139,105,183	114,799,829
Advertising	153,730,772	159,206,964	116,906,856
Transportation and traveling	107,908,124	94,395,679	84,366,717
Stationery and supplies	71,125,041	66,536,407	55,293,344
Supervision and examination fees	32,700,683	36,687,158	31,925,841
Management and professional fees	26,569,891	29,283,846	37,795,726
Fines, penalties and other charges	25,584,443	93,456,025	13,183,640
Donations and charitable contributions	12,072,600	21,358,243	12,747,490
Banking activities expenses	10,374,008	6,891,511	15,899,826
Training and seminars	8,578,641	4,762,788	4,406,740
Membership fees and dues	5,384,549	11,812,780	10,313,380
Rewards and incentives	4,249,634	7,788,534	2,407,329
Meeting allowance	3,316,271	2,990,424	2,351,637
Entertainment, amusement and			
recreation (EAR) (Note 27)	2,621,330	1,441,308	1,866,721
Others	28,916,736	21,943,382	22,225,790
	₽1,646,584,153	₽1,458,908,377	₽1,153,147,180

Insurance expense includes premiums paid to the Philippine Deposit Insurance Corporation (PDIC) amounting to ₽233.8 million, ₽196.4 million, ₽186.6 million and in 2014, 2013 and 2012, respectively.

Other expenses include sponsorship expenses, home free loan expenses, appraisal fees and notarial fees. It also include payments to union members amounting to ₱9.9 million in 2014, and ₱9.3 million in 2013 and ₱8.9 million in 2012, for the successful completion of the collective bargaining agreement.

## 27. Income and Other Taxes

Under Philippine tax laws, the Bank is subject to percentage and other taxes (presented as 'Taxes and licenses' in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp taxes (DST).

Income taxes include corporate income tax, further discussed below, and final taxes paid at the rate of 20.00%, which is a final withholding tax on gross interest income from government securities and other deposit substitutes.

The NIRC of 1997 also provides for rules on the imposition of a 2.00% MCIT on the gross income as of the end of the taxable year beginning on the fourth (4th) taxable year immediately following the taxable year in which the company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three (3) immediately succeeding taxable years.

Starting July 1, 2008, the Optional Standard Deduction (OSD) equivalent to 40.00% of gross income may be claimed as an alternative deduction in computing for the RCIT. The Bank elected to claim itemized expense deductions instead of the OSD in computing for the RCIT in 2014 and 2013.

On March 15, 2011, the BIR issued RR No. 4-2011 which prescribes the attribution and allocation of expenses between FCDUs/EFCDUs or OBU and RBU, and further allocation within RBU based on different income earning activities. Pursuant to the regulations, the Bank made an allocation of its expenses in calculating income taxes due for RBU and FCDU.

Current tax regulations also provide for the ceiling on the amount of EAR expense that can be claimed as a deduction against taxable income. Under the regulations, EAR expense allowed as a deductible expense for a service company is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%.

Under current tax regulations, the income derived by the FCDU from foreign currency transactions with nonresidents, OBUs, local commercial banks, including branches of foreign banks, is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for (benefit from) income tax consists of:

	2014	2013	2012
Current:			
Final tax	₽218,057,871	₽190,973,012	₽273,076,804
RCIT	190,814,945	167,700,706	155,753,975
MCIT	75,447	-	-
	408,948,263	358,673,718	428,830,779
Deferred	(431,481,389)	821,500,247	116,501,297
	(₽22,533,126)	₽1,180,173,965	₽545,332,076

## The Bank's FCDU paid MCIT in 2014.

Net deferred tax assets consist of:

	2014	2013
Deferred tax assets on:		
Allowance for credit and impairment losses	₽821,821,970	₽349,349,619
Net pension liability	186,072,325	128,845,976
Accumulated depreciation on investment		
properties	72,423,344	63,162,431
Accrued rent	43,067,351	38,336,020
Unamortized pension cost contribution	2,561,766	5,679,943
	1,125,946,756	585,373,989
Deferred tax liabilities on:		
Net unrealized gain on investment properties	(284,742,610)	(247,613,399)
Accretion of interest on impaired loans	(93,470,653)	(84,227,313)
Unrealized foreign exchange gains	(15,796,024)	(10,414,030)
	(394,009,287)	(342,254,742)
	₽731,937,469	₽243,119,247

As of December 31, 2014 and 2013, the Bank did not recognize deferred tax assets on allowance for credit losses, other accrued expenses and excess of MCIT over RCIT amounting to ₱0.7 billion and ₱1.2 billion, respectively. Income tax effect recognized in OCI amounted to ₱57.3 million, ₱39.8 million and ₱3.6 million in 2014, 2013 and 2012, respectively.

The reconciliation between the statutory income tax and effective income tax follows (in thousands):

2014	2013	2012
₽688,843	₽1,232,599	₽845,975
54,700	(6,718)	(76,620)
(731,727)	(1,287,110)	(867,385)
470,714	440,495	328,863
(505,063)	800,908	314,499
(₽22,533)	₽1,180,174	₽545,332
	₽688,843 54,700 (731,727) 470,714 (505,063)	₽688,843         ₽1,232,599           54,700         (6,718)           (731,727)         (1,287,110)           470,714         440,495           (505,063)         800,908

# 28. Earnings Per Share

The following table presents information used to calculate basic EPS:

		2014	2013	2012
a.	Net income	₽2,318,676,615	₽2,928,488,808	₽2,274,583,889
b.	Weighted average number of common shares for basic EPS			
	(Note 21)	240,252,491	240,252,491	240,252,491
с.	Basic/Diluted EPS (a/b)	₽9.65	₽12.19	₽9.47

As of December 31, 2014, 2013 and 2012, there were no potential common shares with dilutive effect on the basic EPS of the Bank.

## 29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Bank's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family member;
- significant investor or parent company,
- joint venture, associate and post-employment benefit plan for the benefit of the Bank's employees, and
- affiliates or other related parties, which are associates, subsidiaries, and joint ventures of the parent company.

The Bank has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties. These transactions also did not involve more than the normal risk of collectibility or present other unfavorable conditions.

#### Transactions with the Retirement Plan

On December 20, 2012, the SEC issued Memorandum Circular No. 12 providing for guidelines on the disclosure of transactions with retirement benefit funds. Under said circular, a reporting entity shall disclose information about any transaction with a related party (retirement fund, in this case) and outstanding balances necessary for an understanding of the potential effect of the relationship on the financial statements.

Under PFRS, certain post-employment benefit plans are considered as related parties. The Bank has business relationships with its retirement plan pursuant to which it provides trust and management services to the said plan. The retirement plan of the employees of the Bank is being managed and maintained by the Trust and Investment Division of the Bank. The total carrying amount and fair value of the retirement fund as of December 31, 2014 and 2013 amounted to P1.0 billion and P1.1 billion, respectively. The details of the assets of the fund as of December 31, 2014 and 2013 are disclosed in Note 24.

The following table shows the amount of outstanding balances of related party transactions of the Bank and SMFC with the retirement plan of the employees of the Bank as of December 31, 2014 and 2013:

		201	4
		Elements of 7	Transaction
Related Party	Nature of Transaction	Statement of Condition	Statement of Income
Philippine Savings Bank	Equity investment*	₽491,205,802	
	Investment in Money Market		
	Fund**	74,455,986	
	Deposit liabilities***	8,663,348	
	Accrued interest income	6,738	
	Dividends earned		₽10,507,643
	Gain on sale of equity securities		6,541,334
	Interest income		38,235
	Income from Unit Investment Trust		
	Fund (UITF)		155,041
Sumisho Motor Finance			
Corporation	Equity investment	200,000,000	
*Includes fair value gains of P27 **Includes fair value gains of P0 ***Represent 30 days time depo	9.2 million .6 million		

		2013	
		Elements of T	ransaction
Related Party	Nature of Transaction	Statement of Condition	Statement of Income
Philippine Savings Bank	Equity investment*	₽636,360,070	
	Time deposits**	25,537,612	
	Accrued interest income	2,840	
	Dividends earned		₽33,387,572
	Gain on sale of equity securities		50,095,400
	Interest income		65,513
Sumisho Motor Finance Corporation	Equity investment	200,000,000	

\*Includes fair value gains of ₽421.1 million

\*\*Represent 6 to 7 day time deposits and bear interest of 1.00%

Transactions relating to the Bank's retirement plan are approved by its Retirement Committee. The voting right over the investments in the Bank's capital stocks is exercised by a member of the Retirement Committee as approved by all members of the Retirement Committee, whom are senior officers of the Bank.

The Trust Division did not provide any allowance for impairment losses on investments managed for the Bank's retirement fund in 2014 and 2013.

# Remunerations of Directors and Other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24, *Related Party Disclosures*.

Total remunerations of key management personnel (covering assistant vice presidents and up) included under 'Compensation and fringe benefits' in the statements of income are as follows:

	2014	2013
Short-term employee benefits	₽203,553,036	₽197,100,931
Post-employment pension benefits	5,100,084	41,273,818
	₽208,653,120	₽238,374,749

Short-term employee benefits include salaries and other non-monetary benefits.

Remunerations given to directors, as approved by the Board Remuneration Committee, amounted to ₽16.3 million, ₽13.0 million, and ₽12.9 million in 2014, 2013 and 2012, respectively.

The Bank also provides banking services to Directors and other key management personnel and persons connected to them.

## Other Related Party Transactions

Other related party transactions of the Bank by category of related party are presented below.

The following tables show the amount and outstanding balances included in the financial statements (in thousands):

			December 31, 2014
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Significant Investor Interbank loans receivable Deposits/placements Withdrawals/maturities	₽143,386,320 142,000,000	₽1,386,320	Peso-denominated lending secured by government securities amounting to ₽1.8 billion, with fixed interest rates ranging from 2.00% to 2.50% and maturities ranging from 1 to 360 days

		<b>0</b> !!	December 31, 2014
Category	Amount/ Volume	Outstanding Balance	Nature, Terms and Conditions
Due from other banks	(₽206,746)		Secured - ₽815,107 On demand
Due nom other barks	(F200,740)	-015,107	Short-term peso and foreign currency-
			denominated deposits with fixed rates ranging
			from 0.00% to 2.50%
Accounts receivable	679	7.704	Outstanding ATM service fees, rental and utility
		.,	receivables, non-interest bearing; no
			impairment
Bills payable		-	Peso-denominated borrowing with fixed interest
Deposits/placements	5,800,000		rates ranging from 2.00% to 2.50% and
Withdrawals/maturities	5,800,000		maturities ranging from 1 day to 5 days
Accrued interest receivable		14,390	
			Loans Receivable
Miscellaneous assets		919	Security deposits on lease contracts
Accounts payable		1,733	
			payable
Miscellaneous liabilities		6,100	
			various tenants
Accrued other expense		116,302	Outstanding information technology expense
payable			payable, charges on current and savings
			accounts processing
Guarantees and commitments		-	Letter of guarantee for various loan take-out
AFS investments		50,000	Pledge for security of payroll account with MBTC
Interest income	28,307		Income from deposits and interbank loans
			receivables
Rental income	24,919		Income from leasing agreements with various
			lease terms ranging from 2 to 5 years
Information technology	108,956		Payment of information technology transactions
expense			
Trading gain	(44,209)		Income from securities transactions
Interest expense	407		Interest expense on bills payable
Securities transactions			
Outright purchases	1,869,342		Outright purchase of FVPL and AFS investments
Outright sales	3,700,000		Outright sale of FVPL and AFS investments
Associate			
Deposit liabilities	560	2,735	
Share in net income of an	72,129		25.00% share in net income of TFSPC
associate			
Interest expense	32		Interest on deposit liabilities
loint Vantura			
Joint Venture		668,607	Outstanding balance of capital investment in
Investment in a joint venture		000,007	SMFC
Accounts receivable		46	Outstanding rental and utility receivables, non-
Accounts receivable		40	interest bearing
Deposit liabilities	(174,934)	79,528	Demand and short term peso time-deposits with
Deposit liabilities	(174,734)	17,520	· · · ·
Miscellaneous liabilities		2,610	annual fixed rates ranging from 1.00% to 3.65% Advance payment of security deposits
Rental income	9,790	2,010	Income from leasing agreements
Share in net income of a joint	4,827		40.00% share in net income of SMFC
venture	7,027		
Interest expense	2,585		Interest on deposit liabilities
	2,000		

	December 31, 2014			
	Amount/			
Category	Volume	Balance	Nature, Terms and Conditions	
Other Related Parties		Р	Press demonstrated law dia subth 2,00% to 2,50%	
Interbank loans receivable	₽46,694,000	₽-	Peso-denominated lending with 2.00% to 2.50% fixed interest rate and with maturities ranging	
Deposits/placements Withdrawals/maturities	¥6,694,000 46,694,000		from 1 to 4 days	
Receivable from customers	40,094,000	403,064	Loans granted bearing an interest ranging from	
Deposits/placements	4,200	403,004	7.00% to 10.00% with maturities ranging from	
Withdrawals/maturities	54,479		1 to 8 years; no impairment	
	• 1, 17 /		Secured - ₽403,063,861; impaired -	
			₽395,877,638	
Miscellaneous assets		993	3 months advance security deposits	
Accounts receivable	3,742	3,300	Outstanding rental and utility receivables, non- interest bearing	
Prepaid insurance		6,904	Payment of various motor car vehicles, fire,	
		0,704	money, security, payroll and robbery insurance	
Prepaid expense		13	Payment for various policy renewals	
Deposit liabilities	5,847,793	5,851,387	Demand, savings and short-term peso and	
			foreign currency time deposits with fixed rates	
			ranging from 0.00% to 2.40%	
Bills payable		-	Peso denominated borrowing with 2.00%-2.50%	
			fixed interest rates and maturities ranging	
Deposits/placements Withdrawals/maturities	55,920,000 55,920,000		from 1 to 5 days	
Accrued other expense	55,920,000	5,165	Outstanding group life insurance payable	
payable		5,105	Outstanding group me insurance payable	
Accounts payable		130	Various personal and car insurance payable	
Miscellaneous liabilities		2,107	Advance payment of security deposits from	
			various tenants	
Interest income	4,620		Income on receivables from customers and	
			interbank loans receivables	
Trading and securities loss	(6,627)		Loss from securities transactions	
Rental income	8,946		Income from leasing agreements with various lease terms	
Gain on sale of investment in	558,163		Profit on sale of investment in associate	
an associate				
Bank commission	35,798		Commission income on ATM service fees	
Insurance expense	37,172		Payment of insurance premium	
Interest expense	95,846		Interest on deposit liabilities and bills payable	
Rent expense	3,366		Payment of rent expense to various lessors	
Securities transactions	4 004 070			
Outright purchases	1,031,278		Outright purchase of FVPL and AFS investments	
Outright sales	1,894,720		Outright sale of FVPL and AFS investments	
Key Personnel				
Receivables from customers		11,690	Unsecured, no impairment, with annual fixed interest	
Deposits/placements	2,370		rates of 6.00% and maturities ranging from 2 to	
			10 years	
Withdrawals/maturities	5,032			
Interest income	913		Interest income from loans	

			December 31, 2013
		Outstanding	
Category	Volume	Balance	Nature, Terms and Conditions
Significant Investor			
Interbank loans receivable		₽-	Peso-denominated lending with fixed interest
Deposits/placements Withdrawals/maturities	₽74,880,000		rates ranging from 2.00% to 3.25% and
Due from other banks	74,880,000 187,608	1,021,853	maturities ranging from 4 to 6 days Secured - ₽1,021,853
Due nom other barks	107,000	1,021,033	Short-term peso and foreign currency-
			denominated deposits with fixed rates ranging
			from 0.00% to 2.50%
Accounts receivable	4,080	7,025	Outstanding ATM service fees, rental and utility
			receivables, non-interest bearing; no
Draw sid sure seas		225	impairment
Prepaid expense		235	Payment for acquisition of SCA-2 device (HP) with 3 smart cards
Miscellaneous assets		710	5 1
Accounts payable		2,261	Unpaid association dues and lease contract payable
Miscellaneous liabilities		6,100	Advance payments of security deposits from various tenants
Accrued other expense payable		71,883	Outstanding information technology expense
		1 1,000	payable, charges on current and savings
			accounts processing
Guarantees and commitments	10,005		Letter of guarantee for various loan take-out
AFS investments		50,000	Pledge for security of payroll account with MBTC
Interest income	10,301		Income from deposits and interbank loans
			receivables
Rental income	23,052		Income from leasing agreements with various
	4 4 9 4 9 9		lease terms ranging from 2 to 5 years
Information technology expense			Payment of information technology transactions
Trading and securities gain	50,841		Income from securities transactions
Interest expense Securities transactions	2,156		Interest expense on deposit liabilities
Outright purchases	1,500,000		Outright purchase of FVPL and AFS investments
Outright sales	3,048,120		Outright sale of FVPL and AFS investments
e all'igne calco	0,0.0,.20		
Associate			
Investment in an associate		681,397	Outstanding balance of capital investment in TFSPC
Deposit liabilities	(134)	2,175	Demand deposits with annual fixed rate of 1.25%
Share in net income of an	109,202	2,175	25.00% Share in net income of TFSPC
associate	107,202		
Interest expense	33		Interest on deposit liabilities
I			,
Joint Venture			
Investment in a joint venture		664,746	Outstanding balance of capital investment in SMFC
Accounts receivable	(127)	1,051	Outstanding rental and utility receivables, non-
Deposit liabilities	(457,771)	254,462	interest bearing Demand and short term peso time-deposits with
	,		annual fixed rates ranging from 1.00% to 3.65%
Miscellaneous liabilities		2,610	Advance payment of security deposits
Rental income	9,605 367		Income from leasing agreements 40.00% share in net income of SMFC
Share in net income of a joint venture	307		
Interest expense	15,142		Interest on deposit liabilities
			· · · · · · · · · · · · · · · · · · ·

			December 31, 2013
	Amount/ (	Dutstanding	
Category	Volume	Balance	Nature, Terms and Conditions
Other Related Parties			
Interbank loans receivable Deposits/placements Withdrawals/maturities	₽28,085,000 28,585,000		Peso-denominated lending with fixed interest rates ranging from 2.00% to 3.63% with maturities ranging from 1 to 3 days
Receivable from customers Deposits/placements Withdrawals/maturities	6,295 54,280	453,343	Loans granted bearing an interest ranging from 9.00% to 11.70% with maturities ranging from 1 to 8 years; no impairment Secured - ₽368,847; unsecured - ₽84,496;
			impaired -₽268,273
Miscellaneous assets Accounts receivable	(47)	925 1,242	<b>J</b>
Prepaid expense		7,219	
Deposit liabilities	2,365,121	3,593,455	Demand, savings and short-term peso and foreign currency time deposits with fixed rates ranging from 0.00% to 3.68%
Accrued other expense payable Accounts payable		3,579 207	
Miscellaneous liabilities		1,020	Advance payment of security deposits from various tenants
Interest income	55,970		Income on receivables from customers and interbank loans receivables
Rental income	6,245		Income from leasing agreements with various lease terms
Gain on sale of property and equipment	33,798		Gain on sale of Bank-owned properties
Bank commission	6,139		Commission income on ATM service fees
Insurance expense Interest expense Securities transactions	37,659 91,888		Payment of insurance premium Interest on deposit liabilities
Outright purchases Outright sales	480,000 600,000		Outright purchase of FVPL and AFS investments Outright sale of FVPL and AFS investments
<b>Key Personnel</b> Receivables from customers Deposits/placements Withdrawals/maturities Interest income	4,373 6,248 1,170	14,352	Unsecured, no impairment, with annual fixed interest rates of 6.00% and maturities ranging from 2 to 10 years Interest income from loans

# Regulatory Reporting

As required by the BSP, the Bank discloses loan transactions with investees and with certain directors, officers, stockholders and related interests (DOSRI). Under the Bank's policy, these loans and other transactions are made substantially on the same terms as with other individuals and businesses of comparable risks. Existing banking regulations limit the amount of individual loans to DOSRI, 70.00% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Bank. In the aggregate, loans to DOSRI generally should not exceed total equity or 15.00% of total loan portfolio, whichever is lower. In January 13, 2013, BSP Circular No. 785 was issued to exclude loans guaranteed by international financial institutions or multilateral agencies from being covered by DOSRI limits.

BSP Circular No. 423 dated March 15, 2004 amended the definition of DOSRI accounts. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to said circular and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2014 and 2013:

	2014	2013
Total outstanding DOSRI accounts	₽2,802,720,372	₽1,709,337,946
Percent of DOSRI accounts granted under regulations		
existing prior to BSP Circular No. 423 to total loans	2.82%	1.95%
Percent of new DOSRI accounts granted under BSP Circular		
No. 423 to total loans	-	-
Percent of unsecured DOSRI accounts to total DOSRI		
accounts	7.13%	15.90%
Percent of past due DOSRI accounts to total DOSRI accounts	14.12%	26.32%
Percent of nonperforming DOSRI accounts to total DOSRI		
accounts	14.12%	26.32%

As of December 31, 2014 and 2013, the Bank has no loans, other credit accommodations and guarantees, as well as availments of previously approved loans and committed credit lines not considered DOSRI accounts prior to the issuance of said circular but are allowed a transition period of two years from the effectivity of the said circular until said circular or said loan, other credit accommodations and guarantees become past due, or are extended, renewed or restructured, whichever comes later.

Total interest income from DOSRI loans amounted to ₽49.5 million, ₽53.2 million, ₽55.4 million in 2014, 2013 and 2012, respectively.

# 30. Trust Operations

Securities and other resources held by the Bank in fiduciary or agency capacity for its customers are not included in the accompanying statements of condition since these are not assets of the Bank.

In connection with the trust functions of the Bank, government securities (classified under AFS investments) with face value of ₱40.0 million as of December 31, 2014 and 2013 are deposited with the BSP in compliance with trust regulations.

For 2014 and 2013, the Bank did not appropriate any surplus reserve resulting from the operations of the Bank's Trust Department since it is still in a net loss position. No part of such surplus reserve shall at any time be paid out in dividends, but losses accruing in the course of its trust business may be charged against surplus.

# 31. Commitments and Contingent Liabilities

In the normal course of the Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees and commitments to extend credit, which are not reflected in the accompanying financial statements. The Bank, however, does not anticipate significant losses as a result of these transactions.

The following is a summary of the Bank's commitments and contingent liabilities at their equivalent peso contractual amounts:

	2014	2013
Trust department accounts (Note 30)	₽1,751,995,244	₽1,183,684,353
Stand-by credit lines	78,623,503	73,413,399
Late deposits/payments received	70,408,879	63,998,571
Items held for safekeeping	309,487	260,102
Others	29,407	26,095

Also, several suits and claims, in behalf or against the Bank in relation to its lending operations and labor-related cases are pending before the courts and quasi-judicial bodies. The Bank and its legal counsel believe that any losses arising from suits and claims which are not specifically provided for will not have a material adverse effect on the financial statements.

# 32. Notes to Statements of Cashflows

The following is a summary of principal non-cash activities that relate to the analysis of the statements of cash flows:

	2014	2013	2012
Additions to investment properties in settlement of loans (Note 12)	₽878,210,590	₽752,249,442	₽491,398,630
Additions to chattel mortgage in settlement of loans (Note 14)	1,286,282,783	1,025,399,887	840,698,632
Transfers from investment property to property and equipment			
(Notes 11 and 12) Change in net unrealized gain on AFS	-	68,749,769	-
investments (Note 8)	4,310,948	(183,863,692)	(2,193,594,598)
Dividends declared and unpaid (Note 21) Cumulative translation adjustment	176,889,908 (407,034)	2,330,667 12,735,179	176,673,172 (6,006,080)

Interbank loans receivables not considered as cash and cash equivalents amounted to ₽1.4 billion (Note 29).

# 33. Offsetting of Financial Assets and Liabilities

The amendments to PFRS 7, which is effective January 1, 2013, requires the Bank to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding tables.

Financial assets

offs carrying accorda ts (before the off etting) crit	mounts et in nce with setting eria b] P- P	Net amount presented in statement of condition [a-b] [c]	Effect of remai set-off (includin off financial cc do not meet PA crite Financial instruments [d	g rights to set- Illateral) that S 32 offsetting	Net exposure
ts (before the off etting) crit [a] [	setting eria b]	condition [a-b] [c]	instruments	financial	Net exposure
320,000	<u> </u>			]	[c-d] [e]
		£1,386,320,000	₽-	€1,819,281,519	₽-
000,000	-	800,000,000	-	1,103,900,000	
320,000	₽-₽	2,186,320,000	₽- 1	2,923,181,519	₽-
	Decem	ber 31, 2013			
		Net amount presented in	set-off (includin off financial co do not meet PA	g rights to set- bllateral) that S 32 offsetting	
carrying accorda	nce with	statement of		Fair value of	
•	5	condition	Financial	financial	Net exposure
etting) crit	eria		instruments	collateral	[c-d]
[a] [l	o]	[c]	[d	]	[e]
	ם _ם	214 527 000 000	P_ 1	₽15,674,388,764	2
•	offs carrying accorda ts (before the off etting) crit [a] [l	Gross amounts offset in carrying accordance with ts (before the offsetting etting) criteria [a] [b]	offset in presented in carrying accordance with statement of ts (before the offsetting condition etting) criteria [a-b] [a] [b] [c]	Effect of remai set-off (includin off financial cc do not meet PA offset in presented in carrying accordance with statement of ts (before the offsetting condition Financial etting) criteria [a-b] instruments [a] [b] [c] [d	Effect of remaining rights of set-off (including rights to set- off financial collateral) that do not meet PAS 32 offsetting criteriaCarrying ts (before etting)Net amount presented in statement of conditionEffect of remaining rights of set-off (including rights to set- off financial collateral) that do not meet PAS 32 offsetting criteriacarrying ts (before etting)accordance with statement of [a-b]Fair value of financial financial instrumentscollateral collateral[a][b][c][d]

# 34. Subsequent Events

On January 22, 2015, the BOD of the Bank declared a 7.50% regular cash dividend for the fourth quarter of 2014 amounting to ₽180.19 million or ₽0.75 per share. This is pending approval from the BSP.

# 35. Approval for the Release of the Financial Statements

The accompanying comparative financial statements were reviewed by the Bank's Audit Committee on February 23, 2015 and approved for release by the BOD on February 26, 2015.

# 36. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 to amend certain provisions of RR No. 21-2002. The regulations provide that starting 2010, the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Bank reported and/or paid the following types of taxes for the year:

# Taxes and Licenses

For the taxable year ended December 31, 2014, taxes and licenses of the Bank consist of:

Gross receipts tax	₽528,106,306
Documentary stamps tax	363,060,208
Local taxes	166,494,955
Fringe benefit tax	3,635,549
Others	296,702
	₽1,061,593,720

# Withholding Taxes

Details of total remittances of withholding taxes as of December 31, 2014 are as follows:

Withholding taxes on compensation and benefits	₽408,675,406
Final withholding taxes	269,885,301
Expanded withholding taxes	89,087,445
	₽767,648,152

# PSBank Branches

### **METRO MANILA**

### **CALOOCAN CITY**

Caloocan G/F, G. Raymundo Bldg. 314 EDSA Monumento T: (02) 361-2163 / 364-6549 caloocan@psbank.com.ph

Caloocan - Samson Road G/F, Erlinda Go Bldg. Samson Rd. cor. Torres St T: (02) 376-9023 caloocan-samsonrd@psbank.com.ph

Camarin G/F, Zabarte Town Center 588 Camarin Rd. T: (02) 962-4865 / 962-4866 camarin@psbank.com.ph

### Grace Park

647 Rizal Ave. Ext. 10<sup>th</sup> Ave., Grace Park T: (02) 362-7638 / 362-7639 gracepark@psbank.com.ph

### Maypajo

132 A. Mabini St., Maypajo T: (02) 285-7012 / 287-2338 maypajo@psbank.com.ph

### LAS PIÑAS CITY

### **BF** Resort

1 Alice Crisostomo St cor. BF Resort Drive BF Resort Village T: (02) 873-6941 / 873-9765 bfresort@psbank.com.ph

Las Piñas

G/F, Fairland Bldg. Alabang-Zapote Rd. cor. V. Guinto St., Pamplona T: (02) 871-2346 / 873-8651 F: (02) 873-8354 laspinas@psbank.com.ph

Las Piñas – Almanza G/F, PSBank Bldg. Alabang Zapote Rd., Almanza T: (02) 551-1374 / 551-1418 laspinasalmanza@psbank.com.ph

Las Piñas – Pamplona Alabang Zapote Rd., Pamplona 2 T: (02) 872-1865 / 875-3364 laspinaspamplona@psbank.com.ph

Las Piñas – Zapote G/F, Zapote Arcade Bldg. 2 Quirino Ave., Zapote T: (02) 822-5442 / 822-5736 laspinaszapote@psbank.com.ph

### MAKATI CITY

Arnaiz Avenue 824 Ginbo Bldg., Arnaiz St. T: (02) 888-5488 / 888-5500 arnaiz@psbank.com.ph

Ayala Avenue G/F, Jaka I Bldg., Ayala Ave. T: (02) 867-1899 / 867-2799 ayalaave@psbank.com.ph

Chino Roces

G/F, ENCM Bldg. 1099 Chino Roces Ave. cor. Mascardo St., Sta. Cruz T: (02) 899-3700 / 899-4500 chinorocesave@psbank.com.ph

Gil Puvat – N. Garcia Unit 101-A ITC Bldg. Sen. Gil Puyat Ave. T: (02) 897-0425 / 897-0426 tordesillas@psbank.com.ph

### Gil Puyat – Tindalo G/F, Skyland Plaza Condominium Sen. Gil Puyat Ave. cor. Tindalo St. T: (02) 845-0008 / 845-0064 (02) 844-6002 gilpuyat@psbank.com.ph

J.P. Rizal PSBank Bldg., J.P. Rizal cor. Legaspi Sts., Brgy. Valenzuela T: (02) 890-0794 / 896-8408 jprizal@psbank.com.ph

Legaspi – Palanca Doña Angela Garden Condominium 110 C. Palanca St., Legaspi Village T: (02) 814-0843 / 817-8801 legaspipalanca@psbank.com.ph

Legaspi – Salcedo 195 Casmer Bldg., Salcedo St. Legaspi Village T: (02) 830-0004 / 840-4283 salcedo@psbank.com.ph

Magallanes 1052 MPI Bldg., EDSA cor. Lapu-Lapu Ave. Magallanes Village T: (Ŏ́2) 851-2921 / 851-6027 magallanesedsa@psbank.com.ph

Makati Avenue 690 Makati Ave. cor. Jupiter St. Bel-Air Village T: (02) 895-8882 / 896-0014

# Paseo de Roxas (Head Office)

makatiave@psbank.com.ph

G/F, PSBank Center 777 Paseo de Roxas Ave. cor. Sedeño St. T: (02) 885-8239 / 885-8208 loc. 8637, 8640, 8642 mob@psbank.com.ph

### MALABON CITY

Malabon 685 Rizal Ave. Ext., San Agustin St. T: (02) 283-7668 / 283-7669 malabon@psbank.com.ph

Malabon – Gov. Pascual Gov. Pascual cor. Maria Clara Sts. Acacia T: (02) 990-5585 / 990-5587 malabon-govpascual@psbank.com.ph

# MANDALUYONG CITY

Boni Avenue 641 CIFRA Bldg., Boni Ave. T: (02) 531-7702 / 531-8066 boniave@psbank.com.ph

### EDSA Central

G/F, Unit 111 EDSA Central Square 3<sup>rd</sup> St., Greenfield District T: (02) 637-2601 / 637-4005 edsacentral@psbank.com.ph

Kalentong 55 Shaw Blvd. near cor. Kalentong St. T: (02) 531-8193 / 531-8293 kalentong@psbank.com.ph

Mandaluyong Wack Wack G/F, Unit 1-A Lee Gardens Condominium Shaw Blvd. T: (02) 451-1677 / 451-1788 psb-wackwack@psbank.com.ph

### MANILA

Adriatico Midtown Level 1 Alfresco Space 282 Robinsons<sup>'</sup> Place Manila M. Adriatico St., Ermita T: (02) 524-4410 / 559-8391 adriatico@psbank.com.ph

### Balic-Balic

G. Tuazon cor. Calabash A Sts. Balic-Balic, Sampaloc T: (02) 712-0584 / 781-8184 balic-balic@psbank.com.ph

### Blumentritt

PSBank Bldg., 1680 Blumentritt cor. Oroquieta Sts., Sta. Cruz T: (02) 741-0801 / 741-3858 blumentritt@psbank.com.ph

Central Market 1633 Fugoso cor. M. Natividad Sts. Sta. Cruz T: (02) 733-8294 / 735-1181 cmarket@psbank.com.ph

Downtown Center 628 Wellington Bldg. Plaza Lorenzo Ruiz, Binondo T: (02) 243-3089 / 243-3090 (02) 243-3125 downtown@psbank.com.ph

España Unit G España Tower 2203 España Blvd. T: (02) 711-2075 / 711-2078 espana@psbank.com.ph

Harrison Plaza G/F, F8 Harrison Plaza Shopping Center Mabini St., Malate T: (02) 524-4389 / 524-4394 harrisonplaza@psbank.com.ph

J. Abad Santos 1939 Jose Abad Santos Ave., Tondo T: (02) 252-4242 / 252-4277 abadsantos@psbank.com.ph

Jaboneros 467 Jaboneros cor. llang-llang Sts. Binondo T: (02) 242-8254 / 243-7330 jaboneros@psbank.com.ph

Legarda G/F, Legarda Place Legarda St., Sampaloc T: (02) 734-6702 / 735-3285 legarda@psbank.com.ph

### Ongpin

Ongpin Commercial Center Gonzalo St., Sta. Cruz T: (02) 733-6656 / 733-7393 ongpin@psbank.com.ph

G/F, Units 14 and 15 JCS Bldg. 1521 Paz St., Paco T: (02) 562-3513 / 562-9607 paco@psbank.com.ph

### Padre Faura

G/F, Padre Faura Wing Robinsons Place Manila Padre Faura St., Ermita T: (02) 523-0787 / 523-0794 padrefaura@psbank.com.ph

### Quezon Boulevard

358 Quezon Blvd., Quiapo T: (02) 736-7333 / 736-7334 quezonblvd@psbank.com.ph

### Quiapo Palanca

202 Carlos Palanca cor. Villalobos Sts., Quiapo T: (02) 733-8401 to 03 quiapo-palanca@psbank.com.ph

### **Rizal Avenue**

552-554 Rizal Ave., Sta. Cruz T: (02) 733-0233 / 733-3857 rizalave@psbank.com.ph

### Soler

Athena Tower, 1258 Soler cor. Benavidez Sts., Binondo T: (02) 241-3081 / 242-1048 soler@psbank.com.ph

### TM Kalaw

G/F, Sunview Palace Condominium T.M. Kalaw Ave. cor. M.H. del Pilar St. Frmita T: (02) 247-0419 / 247-0438 psbtmkalaw@psbank.com.ph

### Tabora

817-819 Tabora St., Divisoria T: (02) 241-8670 / 241-8672 (02) 247-1979 tabora@psbank.com.ph

### UN Avenue

G/F, Linsangan Admiralty Bldg. 1225 U.N. Ave., Paco T: (02) 588-0566 / 588-0571 unavenue@psbank.com.ph

### Vito Cruz

G/F, Burgundy Westbay Tower 820 Pablo Ocampo St., Malate T: (02) 302-0476 / 302-0744 vitocruz@psbank.com.ph

## Ylaya

999-1003 Ylaya St., Tondo T: (02) 245-6757 / 245-6758 ylaya@psbank.com.ph

### MARIKINA CITY

Marikina (Concepcion)

20 Bayan-Bayanan Ave Concepcion Uno T: (02) 942-2411 / 998-2836 marikina@psbank.com.ph

### Marikina – Bluewave Bluewave Strip Mall Sumulong Highway cor. Fernando Ave., Marikina City T: (02) 234-1300 / 234-1302 marikinabluewave@psbank.com.ph

Marikina – Marcos Highway Marcos Highway cor. Gil Fernando Ave. San Roque, Marikina City T: (02) 668-1018 / 668-1060 marikinamarcoshway@psbank.com.ph

Marikina – Parang 76 B.G. Molina cor. E. Rodriguez Sts., Parang T: (02) 942-0013 / 942-0804 parang@psbank.com.ph

Marikina Riverbanks A1-24 Riverbanks Arcade **Riverbanks** Center 84 A. Bonifacio Ave., Barangka T: (02) 948-5547 / 948-6168 riverbanks@psbank.com.ph

Marikina – Sumulong G/F, Algers Bldg., Sumulong Highway cor. E. Jacinto St., Brgy. Sto. Niño T: (02) 661-9120 / 661-9124 marikinasumulong@psbank.com.ph

### MUNTINLUPA CITY

Alabang Estrellita Bldg., 236 Montillano St. Alabang T: (02) 842-1241 / 850-1279 alabang@psbank.com.ph

Alabang – Acacia Kingston Tower, Acacia Ave. Ayala Alabang T: (02) 586-4332 / 553-0918 alabangacacia@psbank.com.ph

Alabang – Madrigal Park G/F, Admiralty Bldg. 1101 Alabang - Zapote Rd. Madrigal Business Park Ayala, Alabang T: (02) 869-0956 / 869-7158 alabangmadrigal@psbank.com.ph

Alabang – Zapote G/F, Sycamore Arcade Bldg. Alabang - Zapote Rd., Alabang T: (02) 842-3760 / 842-5115 alabangzapote@psbank.com.ph

Muntinlupa DLA Bldg., Putatan T: (02) 862-0029 / 862-0552 muntinlupa@psbank.com.ph

### NAVOTAS

Navotas 873 M. Naval St., Sipac - Almacen T: (02) 283-6944 / 666-6638 navotas@psbank.com.ph

# PARAÑAQUE CITY

**BF Homes** 11 President Ave. cor. Elizalde St., BF Homes T: (02) 807-9866 / 807-9867 bfhomes@psbank.com.ph

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Parañaque 8387 Dr. Alejo Santos Ave. Brgy. San Antonio T: (02) 825-1512 / 825-7314 paranaque@psbank.com.ph

Parañaque - La Huerta Quirino Ave. cor. M. Rodriguez St. La Huerta T: (02) 826-9650 / 826-9722 lahuerta@psbank.com.ph

### PASAY CITY

Baclaran BAGVPI Trade Center F.B. Harrison cor. Ortigas Sts. T: (02) 851-0310 baclaran@psbank.com.ph

Pasav Taft 2336 Taft Ave. cor. Villareal St. T: (02) 551-1598 / 831-4574 pasaytaft@psbank.com.ph

### PASIG CITY

Pasig - C. Raymundo Avenue 1 C. Raymundo cor. Mercedes Ave., Caniogan T: (02) 642-8717 / 642-8767 psb-pasig-raymundo@psbank.com.ph

Manggahan 454 Amang Rodriguez Ave. Manggahan T: (02) 748-3390 / 748-3398 manggahan@psbank.com.ph

### Ortigas

Unit 110 Parc Chateau Condominium Onyx cor. Sapphire and Garnet Rds. Ortigas Center T: (02) 633-6209 / 634-4319 ortigas@psbank.com.ph

Ortigas – San Miguel G/F, The Crescent Bldg. 21 San Miguel Ave., Ortigas Center T: (02) 634-1773 / 634-1870 sanmiguel@psbank.com.ph

**Pasig Mutya** Mariposa Bldg., Caruncho cor. Šuarez Ave. T: (02) 477-2942 / 641-7486 mutya@psbank.com.ph

Pasig Shaw 112 Shaw Blvd. T: (02) 687-2537 / 687-6561 pasigshaw@psbank.com.ph Plaza Bonifacio A. Mabini cor. Alkalde Jose Sts. Kapasiga T: (02) 641-5335 / 642-3980 plazabonifacio@psbank.com.ph

### PATEROS CITY

Pateros G/F, Sanz Bldg., 506 M. Almeda St. San Roque, Pateros T: (02) 584-3904 / 584-3910 pateros@psbank.com.ph

### QUEZON CITY

Acropolis The SPA Bldg. 80 E. Rodriguez Jr. Ave., Libis T: (02) 655-5578 / 655-5341

Amoranto N.S. Amoranto cor. Retiro Sts. T: (02) 712-1545 / 742-8736 amoranto@psbank.com.ph

libis@psbank.com.ph

Balintawak 1238 GO SOC Bldg. EDSA Balintawak T: (02) 362-8189 / 362-8191 balintawak@psbank.com.ph

Banawe

PPSTA Bldg. 3, 245 Banawe St. T: (02) 742-2797 / 742-2805 banawe@psbank.com.ph

Capitol Hills Drive G/F, Sofia Bellevue Commercial Bldg. Capitol Hills Drive, Quezon City

T: (02) 436-6839 psb-capitolhills@psbank.com.ph

Commonwealth 2211 Aguirre Bldg. Commonwealth Ave T: (02) 931-6934 / 932-2116 (02) 952-2062 commonwealth@psbank.com.ph

Congressional Avenue (Visayas Avenue) 45 Congressional Ave. Ext. Visayas Ave T: (02) 920-8036 / 924-5102 congressional@psbank.com.ph

Cubao – Araneta Center Spaces 51 to 53, Shopwise Arcade cor. Araneta Center, Cubao T: (02) 912-6189 / 912-6843 psb-cubao-aranetacenter@psbank.com.ph

Del Monte 182-A Del Monte Ave. Brgy. St. Peter T: (02) 410-0900 / 410-7037 (02) 742-8727 delmonte@psbank.com.ph

E. Rodriguez Seneca Plaza Bldg. 1152 E. Rodriguez Sr. Ave. New Manila T: (02) 705-1110 / 724-3775 erodriguez@psbank.com.ph Fairview 95 Commonwealth Ave. Brgy. Greater Fairview T: (02) 431-1534 / 939-7520 psb-fairview@psbank.com.ph

G. Araneta Avenue 202 G. Araneta Ave., Brgy. Doña Imelda T: (02) 716-1051 / 716-1052 psb-garanetaave@psbank.com.ph

Gilmore Heights 18 Granada cor. Castilla Sts. T: (02) 724-0210 / 724-0230 gilmore@psbank.com.ph

### Kamias

PHA Bldg., 14 Kamias Rd. T: (02) 925-8654 / 925-8746 kamias@psbank.com.ph

### Katipunan

G/F, Unit 103 Elizabeth Hall L1 B41 Katipunan Ave., Loyola Heights T: (02) 426-7118 / 929-0276 psb-katipunan@psbank.com.ph

Lagro

L5 B2, Sacred Heart Village Quirino Highway, Lagro T: (02) 418-1048 / 930-1827 lagro@psbank.com.ph

Matalino – Quezon City

18 St. Thomas Square Bldg. Matalino cor. Matatag Sts., Brgy. Central T: (02) 928-1945 / 928-2471 matalino@psbank.com.ph

### Mindanao Avenue

Units A & B, L Bldg. 4 Mindanao cor. Congressional Ave. Brgy. Bahay Toro, Project 8 T: (02) 920-0576 / 920-0763 mindanaoave@psbank.com.ph

### Novaliches

877 G/F, Gatmaitan Bldg. Quirino Highway, Gulod T: (02) 419-0208 / 930-0488 (02) 936-3602 psb-novaliches@psbank.com.ph

P. Tuazon (Murphy)

247 P. Tuazon cor. 15th Ave., Cubao T: (02) 438-4686 / 911-1119 ptuazon@psbank.com.ph

P. Tuazon – 7<sup>th</sup> Avenue

G/F, Universal Aquarius Bldg. 158 P. Tuazon cor. 7th Ave., Cubao T: (02) 995-7672 / 995-7674 ptuazon7ave@psbank.com.ph

### Quezon Avenue

380 Jacinto Bldg., Quezon Ave. cor. Scout Reyes St., Brgy. Paligsahan T: (02) 799-2963 / 374-4255 quezonave@psbank.com.ph

### Roosevelt

348 PSBank Bldg., Roosevelt Ave. San Francisco del Monte T: (02) 372-2132 / 414-5102 roosevelt@psbank.com.ph

### Tandang Sora

Amina Bldg., Tierra Bella Subd. Tandang Sora Ave. T: (02) 931-3276 / 932-3346 tandangsora@psbank.com.ph

# PSBank Branches

### Timog

58 Castro Bldg., Timog Ave. Brgy. Laging Handa T: (02) 374-3691 / 374-3692 timog@psbank.com.ph

West Avenue 49 Graphic Sales Center Bldg. West Ave. T: (02) 371-9395 / 411-0677 westave@psbank.com.ph

### RIZAL

Antipolo 75 Circumferential Rd. Brgy. San Roque, Antipolo City T: (02) 696-3588 / 696-3595 antipolo@psbank.com.ph

**Antipolo – Masinag** G/F, Tripolee Bldg., Marcos Highway Brgy. Mayamot, Antipolo City T: (02) 470-3616 antipolomasinag@psbank.com.ph

Antipolo – M.L. Quezon World Citi Colleges Bldg. M.L. Quezon St., Brgy. San Roque Antipolo City T: (02) 584-7768 / 584-7769 antipolomlq@psbank.com.ph

Antipolo – Unciano G/F, Unciano Colleges & General Hospital, Circumferential Rd. Brgy. San Roque, Antipolo City T: (02) 570-8533 unciano@psbank.com.ph

Cainta G/F, Ortigas Royale Condominium Ortigas Ave. Ext., Brgy. San Juan Cainta T: (02) 656-8284 / 656-8290 cainta@psbank.com.ph

Cainta – Felix Avenue Cainta Business Center Bldg. Felix Ave. cor. Vista Verde Ext. Gate 2, Cainta T: (02) 646-7421 / 840-2710 caintafelix@psbank.com.ph

Rizal – Angono G/F, ARC One Bldg., Quezon Ave. Sunstrip, Angono, Rizal T: (02) 234-2150 angonorizal@psbank.com.ph

Rizal – Montalban Imelda Nocon Bldg. 240 E. Rodriguez Highway Montalban, Rizal T: (02) 212-1576 / 212-1572 rizalmontalban@psbank.com.ph

Rizal – San Mateo G/F, Saint Claire Bldg. Gen Luna St., Brgy. Ampid 1 San Mateo, Rizal psb-rizalsanmateo@psbank.com.ph

Rizal – Tanay G/F, Tanay Market Center Market Rd., Brgy. Plaza Aldea Tanay, Rizal psb-tanay@psbank.com.ph

Taytay Ison Bldg., J.P. Rizal Ave. cor. Ison St., Brgy. Dolores, Taytay T: (02) 658-7264 / 660-4755 (02) 658-7251 psb-taytay@psbank.com.ph

Taytay – Manila East Manila East Road cor. Ignacio St. Brgy. San Juan, Taytay T: (02) 994-1519 taytaymanilaeast@psbank.com.ph

### SAN JUAN CITY

Boni Serrano (St. Ignatius) PSMBFI Bldg., Boni Serrano Ave. cor. 1<sup>st</sup> and 2<sup>nd</sup> Sts., West Crame T: (02) 724-5352 / 727-1215 boniserrano@psbank.com.ph

Greenhills 3 Missouri cor. Nevada Sts. Northeast Greenhills T: (02) 721-4491 / 722-7575 greenhills@psbank.com.ph

N. Domingo Joyce Apartelle, 128 N. Domingo St. T: (02) 726-2893 / 726-2896 psb-ndomingo@psbank.com.ph

San Juan 5 F. Blumentritt cor. N. Domingo Sts. T: (02) 724-9468 / 725-7850 psb-sanjuan@psbank.com.ph

Wilson 1 Barasoain cor. Wilson Sts. T: (02) 724-0306 / 724-0337 wilson@psbank.com.ph

### TAGUIG CITY

# Bonifacio Global City

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Global City – 4<sup>th</sup> Avenue Shop 4, The Luxe Residences 28th cor. 4th Ave. Bonifacio Global City T: (02) 403-7619 / 403-9313 globalcity@psbank.com.ph

Taguig – Gen. Luna G/F, Paulina Bldg. 8 Gen. Luna Ave., Tuktukan T: (02) 643-6677 / 643-6626 taguig-genluna@psbank.com.ph

Taguig – Kalayaan Shop 10, PhilPlans Corporate Center 1012 North Triangle Drive Bonifacio Global City T: (02) 403-1992 / 403-1993 psb-kalayaan@psbank.com.ph

Taguig – McKinley Hill G/F, Morgan Suites Executive Residences McKinley Hill, Taguig City psb-mckinleyhill@psbank.com.ph

### VALENZUELA CITY

### Valenzuela

Arty Subdivision, McArthur Highway cor. J.P. Rizal St., Karuhatan T: (02) 291-8435 / 432-8684 valenzuela@psbank.com.ph

Valenzuela – Malandav

G/F, One Centrum Place 618 McArthur Highway Malanday, Valenzuela City T: (02) 945-5418 valenzuela-malanday@psbank.com.ph

Valenzuela – Paso de Blas 141 Paso de Blas St., Valenzuela T: (02) 277-1596 / 294-9124 pasodeblas@psbank.com.ph

# NORTH LUZON

Alaminos Suki Market, F. Reinoso St. Poblacion, Alaminos City Pangasinan T: (075) 654-0305 / 654-0306 alaminos@psbank.com.ph

## Angeles

Miranda Ext. cor. Sadie St. San Nicolas, Angeles, Pampanga T: (045) 625-9445 / 888-9432 angeles@psbank.com.ph

Angeles – Balibago G/F, Fields Plaza Condominium McArthur Highway, Balibago Angeles, Pampanga T: (045) 624-6721 (02) 246-8420 angelesbalibago@psbank.com.ph

Baquio 35 G. Perfecto St. Malcolm Square, Baguio City T: (074) 442-5260 / 442-8092 (074) 442-9483 baguio@psbank.com.ph

Balanga SHP Bldg. II, Don Manuel Banzon Ave. Balanga, Bataan T: (047) 237-9926 / 237-9928

(02) 246-8204 balanga@psbank.com.ph Benguet – La Trinidad G/F, Ramon Bldg., JB-25 Km. 4

Brgy. Pico, La Trinidad, Benguet psb-benguet@psbank.com.ph

## Bulacan – Balagtas

BAGS Bldg., McArthur Highway San Juan, Balagtas, Bulacan T: (044) 896-0287 / 892-1142 bulacanbalagtas@psbank.com.ph

Bulacan – Baliuag

B.S. Aquino Ave. cor. Lopez Jaena St. Bagong Nayon, Baliuag, Bulacan T: (044) 766-1919 / 673-1644 baliwag@psbank.com.ph

Bulacan – Marilao G/F, RCH Bldg., McArthur Highway cor. Magalang St., Brgy. Ibayo Marilao, Bulacan psb-marilao@psbank.com.ph

### Bulacan – Plaridel

G/F, Javier Bldg., Pan Philippine Highway Banga 1<sup>st</sup>, Plaridel, Bulacan psb-bulacanplaridel@psbank.com.ph

### Bulacan – Pulilan

Doña Remedios Trinidad Highway Pulilan, Bulacan T: (044) 326-0102 / 892-1508 (044) 892-1142 pulilanbulacan@psbank.com.ph

### Bulacan – San Jose Del Monte

G/F, FLB Bldg., Provincial Rd. Brgy. Tungkong Mangga San Jose Del Monte, Bulacan sanjosedelmonte@psbank.com.ph

### Cabanatuan

782-784 Century Enterprise Bldg. Melencio cor. Paco Roman Sts. Cabanatuan City, Nueva Ecija T: (044) 463-8109 / 463-8110 (044) 464-1437 cabanatuan@psbank.com.ph

**Camiling** Arellano St., Poblacion, Camiling, Tarlac T: (045) 934-0458 camiling@psbank.com.ph

### Dagupan

43 Burgos St., Dagupan City Pangasinan T: (075) 515-8571 / 522-8573 dagupan@psbank.com.ph

### Ilocos Sur - Candon

G/F, Imperial Bldg., National Highway Poblacion, Brgy. San Jose, Candon City T: (077) 674-0159 / 674-0898 candon@psbank.com.ph

### Isabela – Cauayan

135 Maharlika Highway San Fermin, Cauayan, Isabela T: (078) 652-1131 / 652-1214 (078) 897-1506 / 662-1317 cauayan@psbank.com.ph

### La Union

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Laoag F.R. Castro St., Laoag, Ilocos Norte T: (077) 770-3336 / 770-3692 (077) 771-6167 laoag@psbank.com.ph

### Malolos

Paseo del Congreso, Brgy. Liang Malolos, Bulacan T: (044) 666-2219 / 791-0439 psb-malolos@psbank.com.ph

### Malolos – McArthur

Units 2 to 4, Twins Plaza Complex McArthur Highway, Bulihan Malolos, Bulacan T: (044) 790-6279 / 791-9810 malolosmcarthur@psbank.com.ph

### Mevcauavan

PSBank Bldg., McArthur Highway Calvario, Meycauayan, Bulacan T: (044) 228-3316 / 721-0665 meycauayan@psbank.com.ph

Nueva Ecija – Gapan G/F, Planters Bldg., Tinio St. Bucana, Gapan City, Nueva Ecija nuevaecijagapan@psbank.com.ph

**Nueva Ecija - San Jose** G/F, Mario O. Salvador Bldg. Maharlika Highway, Brgy. Malasin San Jose City, Nueva Ecija psb-sanjose@psbank.com.ph

Nueva Vizcaya - Solano G/F, Ongtao Bldg., Mabini St. Brgy. Quezon, National Highway Solano, Nueva Vizcaya T: (053) 255-7555 psb-nuevavizcaya@psbank.com.ph

### Olongapo

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Pampanga – Guagua G/F, MPS Plaza, Plaza Burgos Guagua, Pampanga T: (045) 458-1468 psb-guagua@psbank.com.ph

Pangasinan – Urdaneta Poblacion, McArthur Highway Urdaneta City, Pangasinan urdaneta@psbank.com.ph

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San Fernando HPT Bldg., McArthur Highway Dolores, San Fernando, Pampanga T: (045) 963-5353 / 963-5354 psb-sanfernando@psbank.com.ph

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G/F, Insular Life Bldg. Maharlika Highway, Brgy. Villasis Santiago, Isabela T: (078) 682-2013 / 682-3001 santiago@psbank.com.ph

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Corazon de Jesus St., Poblacion Sta. Maria, Bulacan T: (044) 288-2543 / 893-0588 psb-stamaria@psbank.com.ph

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Tarlac – Capas Sto. Domingo 1st, Capas , Tarlac T: (045) 615-0813 to 14 tarlaccapas@psbank.com.ph

Tuguegarao

GSM Bldg., Luna cor. Del Rosario Sts. Tuguegarao, Cagayan T: (078) 844-8613 / 844-8751 psb-tuguegarao@psbank.com.ph

Vigan G/F, CAP Bldg., Florentino St. Vigan, Ilocos Sur T: (077) 632-0872 / 722-5100 vigan@psbank.com.ph

Zambales – Iba G/F, Iba Town Center, National Rd. Zone 1, Poblacion, Iba, Zambales T: (047) 603-0497 psb-zambalesiba@psbank.com.ph

### SOUTH LUZON

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Batangas – Bauan Kapitan Ponso cor. Ilagan Sts. Poblacion IV, Bauan, Batangas T: (043) 980-9599 / 980-0010 batangas-bauan@psbank.com.ph

Batangas – Sto. Tomas G/F, New Bldg., Maharlika Highway Brgy. San Antonio, Sto. Tomas, Batangas psb-stotomas@psbank.com.ph

Binakayan PSBank Bldg., Tirona Highway National Rd., Binakayan, Kawit, Cavite T: (046) 434-1627 / 434-4221 binakayan@psbank.com.ph

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Camarines Norte – Daet G/ F, New Bldg., F. Pimentel Ave. cor. V. Basit St., Brgy. 8, Daet Camarines Norte T: (054) 440-1452 / 440-5692 psb-daet@psbank.com.ph

Candelaria Rizal Ave. cor. Argao St. Candelaria, Quezon T: (042) 585-8443 / 741-1263 candelaria@psbank.com.ph

Cavite – Bacoor Heritage Bldg. Km. 16 Aguinaldo Highway Niog, Bacoor, Cavite T: (046) 481-7465 / 481-7645 bacoorcavite@psbank.com.ph

Cavite – Carmona G/F, 88 Bldg., Gov. Drive Brgy. Maduya, Carmona, Cavite psb-carmona@psbank.com.ph

Cavite – GMA Governor Drive Gen. Mariano Alvarez, Cavite T: (046) 460-4659 / 460-4514 caviteGMA@psbank.com.ph

Cavite – Gen. Trias G/F, The Plaza, Florida Sun Estates Governor's Drive, Brgy. Manggahan General Trias, Cavite T: (046) 424-1357 cavite-gentrias@psbank.com.ph

Cavite – Imus Anabu Kingsway Commercial Complex 9040 E. Águinaldo Highway Anabu, Imus, Cavite T: (046) 474-0133 / 474-0134 psb-imusanabu@psbank.com.ph

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Cavite – Silang G/F, O.C. Bldg., M.H. Del Pilar cor. Kiamzon Sts., Silang, Cavite T: (046) 861-2145 / 865-2142 cavitesilang@psbank.com.ph

Cavite – Tagaytay Rotonda Star Plaza Brgy. Silang Junction, Tagaytay T: (046) 413-2359 / 413-0213 psb-tagaytay@psbank.com.ph

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G/F, The Calamba Executive Center Brgy. Uno, Crossing Calamba City, Laguna T: (049) 530-2203 / 530-3090 psb-lagunacalamba@psbank.com.ph

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G/F, CS Rayos Bldg. Pallocan West, Batangas City T: (043) 723-5780 / 723-7226 (02) 520-6141 pallocanwest@psbank.com.ph

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# PSBank Branches

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### Sta, Rosa

Padi's Point Bldg. Tagaytay National Rd. Laguna Bel-Air, Brgy. Don Jose Sta. Rosa, Laguna T: (049) 541-0624 / 541-0747 starosabalibago@psbank.com.ph

Tanauan J.P. Laurel Highway Tanauan City, Batangas T: (043) 778-1432 / 778-1532 tanauan@psbank.com.ph

### **VISAYAS - MINDANAO**

Aklan – Kalibo 19 Martyrs cor. Pastrana Sts. Kalibo, Aklan T: (036) 262-8775 / 268-1511 aklankalibo@psbank.com.ph

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Bacolod – Libertad G/F, SAL Cement Bldg. Libertad Ext., P. Hernaez cor. Magsaysay Sts. Bacolod City, Negros Occidental T: (034) 704-2371 / 704-2370 psb-bacolodlibertad@psbank.com.ph

Bacolod – North Drive G/F, Riverside Pharmacy Bldg. B.S. Aquino Drive, Bacolod Negros Occidental T: (034) 435-5042 / 709-0155 bacolodnorth@psbank.com.ph

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Bukidnon – Valencia G/F, Tamay Lang Arcade Alkuino cor. Manuel A. Roxas Sts. Poblacion, Valencia, Bukidnon T: (088) 315-0216 to 17 / 828-3388 valencia@psbank.com.ph

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Cagayan de Oro

BJS Bldg., Don Apolinar Velez cor. A. Mabini Sts., Cagayan de Oro Misamis Oriental T: (088) 857-4183 (08822) 725-184 cdo@psbank.com.ph

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Cebu – Banilad G/F, Gaisano Country Mall Banilad, Cebu T: (032) 231-0948 / 416-2335 banilad@psbank.com.ph

Cebu – Capitol The Strip, Ösmeña Blvd.

Capitol Site, Cebu T: (032) 254-7417 / 254-7583 cebucapitol@psbank.com.ph

Cebu – Carbon Plaridel cor. Progreso Sts., Cebu T: (032) 254-7712 / 416-0005 carbon@psbank.com.ph

Cebu – Colon Pelaez near Colon Sts., Cebu T: (032) 255-7551 / 255-7621 colon@psbank.com.ph

Cebu – Mango Ave. NEM Bldg., Gen. Maxilom Ave. cor. Rahmann St., Cebu T: (032) 402-9431 / 402-9430 cebumangoave@psbank.com.ph

Cebu – Jones Osmeña Blvd. cor. Sanciangko St., Cebu T: (032) 255-1483 / 255-1971 jones@psbank.com.ph

### Cebu – Lapu-Lapu Gaisano Mactan Island Mall Lapu-Lapu, Cebu T: (032) 239-0897 / 238-2310 lapulapu@psbank.com.ph

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Cebu – Mandaue National Highway G/F, JTC Bldg., 212 National Highway Mandaue, Cebu T: (032) 346-2249 / 346-5939 psb-mandauehway@psbank.com.ph

Cebu – Taboan C. Padilla cor. T. Abella Sts. Taboan, Cebu T: (032) 261-1746 to 47 taboan@psbank.com.ph

### Davao – Bajada 88 Bldg., J.P. Laurel St., Bajada

Davao del Sur T: (082) 227-4771 / 300-6712 bajada@psbank.com.ph

### Davao – Digos

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### Davao – Matina

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Davao del Sur T: (082) 221-0646 / 221-0647

Davao – Tagum PSBank Bldg., National Highway cor. Pioneer Ave., Tagum Davao del Norte T: (084) 655-6339 / 655-9543 tagum@psbank.com.ph

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G/F, Hotel Palwa, Dr. V. Locsin St. Dumaguete, Negros Oriental T: (084) 226-1582 / 422-0159 psb-dumaguetecity@psbank.com.ph

General Santos

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lloilo – Iznart 533 Iznart St., Iloilo City T: (033) 337-1218 iznart@psbank.com.ph

Iloilo – Jaro E. Lopez cor. Jalandoni Sts. Jaro, Iloilo City T: (033) 503-2145 iloilojaro@psbank.com.ph

### lloilo – Quezon

23 C. Quezon St., Iloilo City T: (033) 336-8248 / 336-8249 psb-iloiloquezon@psbank.com.ph

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### Ozamiz

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### Pagadian

G/F, Mendoza Bldg., J.P. Rizal Ave. cor. B. Aquino St., Pagadian Zamboanga del Sur T: (062) 215-3580 / 215-3581 psb-pagadian@psbank.com.ph

Roxas City Arnaldo Blvd. cor. Datiles St. Roxas, Capiz T: (036) 520-6218 / 621-5265 roxascity@psbank.com.ph

### Tacloban

G/F, Tacloban Plaza Bldg. Justice Romualdez St. Tacloban, Leyte T: (053) 325-3554 / 523-0887 tacloban@psbank.com.ph

### Taqbilaran

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### Zamboanga – Guiwan

Maria Clara Lobregat, National Highway Guiwan, Zamboanga City T: (062) 984-2108 zamboangaguiwan@psbank.com.ph

### Zamboanga – Pilar

G/F, Martha Bldg., Pilar St. Zamboanga City, Zamboanga del Sur T: (062) 991-1078 zamboangapilar@psbank.com.ph

# Metrobank Group

### DOMESTIC SUBSIDIARIES AND AFFILIATES

### FIRST METRO INVESTMENT CORPORATION

45/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel. No. (02) 858-7900 ROBERTO JUANCHITO T. DISPO President

### FIRST METRO ASSET MANAGEMENT, INC.

18/F, PSBank Center, 777 Paseo De Roxas cor. Sedeño St., Makati City Tel. No. (02) 891-2860 to 65 AUGUSTO M. COSIO

President

# FIRST METRO SECURITIES BROKERAGE

CORPORATION 18/F, PSBank Center, 777 Paseo De Roxas cor. Sedeño St., Makati City Tel. No. (02) 859-0600 to 02 GONZALO G. ORDOÑEZ President

### PHILIPPINE AXA LIFE INSURANCE CORPORATION

34/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel. No. (02) 885-0101 SEVERINUS P. P. HERMANS President

### METROBANK CARD CORPORATION

Metrobank Card Corp. Center, 6778 Ayala Ave. Makati City Tel. No. (02) 870-0900 RIKO ABDURRAHMAN President

### **ORIX METRO LEASING & FINANCE CORPORATION**

21/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel. No. (02) 858-8888 PROTACIO C. BANTAYAN, JR. President

### PHILIPPINE SAVINGS BANK

PSBank Center, 777 Paseo de Roxas cor. Sedeño St. Makati City Tel. No. (02) 885-8208 VICENTE R. CUNA, JR. President

### SUMISHO MOTOR FINANCE CORP.

12/F, PSBank Center, 777 Paseo de Roxas cor. Sedeño St., Makati City Tel. No. (02) 802-6888 YOSUKE UNIGAME President

### SMBC METRO INVESTMENT CORP.

20/F, Rufino Pacific Tower, 6784 Ayala Ave. cor. V. Rufino St., Makati City Tel. No. (02) 811-0845 to 52 YUKIO ASAHINA President

### PARTNERS OF METROBANK

### FEDERAL LAND, INC.

20/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel. No. (02) 898-8599 ALFRED V. TY President

### CHARTER PING AN INSURANCE CORPORATION

G/F & 2/F, Skyland Plaza, Sen. Gil J. Puyat Ave. cor. Tindalo St., Makati City Tel. No. (02) 580-6800 / 844-7044 to 54

MELECIÓ C. MALLILLIN President

### METROBANK FOUNDATION, INC.

4/F, Metrobank Plaza, Sen. Gil Puyat Ave., Makati City Tel. No. (02) 898-8000 ANICETO M. SOBREPEÑA President

### MANILA DOCTORS HOSPITAL

667 U.N. Ave., Ermita, Manila Tel. No. (02) 524-3011 ANICETO M. SOBREPEÑA

President
MANILA TYTANA COLLEGES

Pres. Diosdado Macapagal Blvd., Metropolitan Park Pasay City Tel. No. (02) 859-0888 SERGIO S. CAO President

### TOYOTA CUBAO, INC.

926 Aurora Blvd., Cubao, Quezon City Tel. No. (02) 981-6168 GERARDO GELLE General Manager

### TOYOTA FINANCIAL SERVICES PHILS. CORPORATION

32/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel. No. (02) 858-8500 MOTOTAKA SATO President

### TOYOTA MANILA BAY CORPORATION

Metropolitan Park, Roxas Blvd. cor. EDSA Blvd. Ext. Pasay City Tel. No. 581-6168 OSAMU SHINOHARA President

### TOYOTA MOTOR PHILIPPINES CORPORATION

31/F, GT Tower International, Ayala Ave. cor. H.V. Dela Costa St., Makati City Tel No. (02) 858-8200 MICHINOBU SUGATA President

# **Products** & Services

## **Savings Accounts**

PSBank Kiddie Savers & Teen Savers Accounts PSBank ATM Savings PSBank Passbook with ATM PSBank Regular Passbook Savings PSBank Overseas Filipino Savings Account

# **Checking Accounts**

PSBank Regular Checking PSBank Premium Checking

# **Peso Time Deposit Accounts**

PSBank Prime Time Deposit PSBank Peso Time Deposit PSBank 1-Year, 2-Year, 3-Year Time Deposit

# **Foreign Currency Accounts**

PSBank Dollar Savings PSBank Dollar Time Deposit PSBank Euro Savings PSBank Euro Time Deposit

## **Consumer Loans**

PSBank Auto Loan with Prime Rebate PSBank Flexi Personal Loan with Prime Rebate PSBank Home Loan with Prime Rebate PSBank Home Credit Line PSBank Home Construction Loan

# **Commercial Loans**

PSBank SME Business Credit Line PSBank Credit Line PSBank SME Term Loans with Prime Rebate Standby Credit Line Certification Domestic Bills Purchase Line

# **Trust Products and Services**

PSBank Money Market Fund Investment Management Account Escrow Account Living Trust Account Employee Benefit/Retirement Fund Management

# **Other Products and Services**

PSBank Debit MasterCard PSBank Prepaid MasterCard PSBank e-Credit PSBank Bills Payment Collection PSBank Remittance Services PSBank Online PSBank Mobile PSBank LiveChat PSBank AXA – Bancassurance Partnership

Seank Seank

Mobile

PSBank Passbook Savings

PSBank 2014 Annual Report

PSBank Kiddie & Teen Savers





# Shareholder Information

# CORPORATE INFORMATION

Philippine Savings Bank PSBank Center 777 Paseo de Roxas corner Sedeño Street Makati City 1226 Philippines Tel: (+632) 885-8208 Website: www.psbank.com.ph

# ANNUAL SHAREHOLDERS' MEETING

Tuesday, 28 April 2015, 3:00 p.m. PSBank Hall, 19<sup>th</sup> Floor PSBank Center 777 Paseo de Roxas corner Sedeño Street Makati City 1226 Philippines

# STOCK LISTING

Philippine Savings Bank (PSBank) common shares are listed and traded at the Philippine Stock Exchange under the ticker symbol "PSB."

# **SHAREHOLDERS**

The number of common shareholders of record as of 5 February 2015 was 1,560.

# MARKET INFORMATION

Following are the high and low closing prices of the PSB shares as reported in the PSE for each quarter of the years ending in 2013 and 2014:

Years	Quarters	Highest	Lowest
2013	1st	140.00	117.10
	2nd	140.00	122.00
	3rd	124.10	121.00
	4th	140.00	131.00
2014	1st	139.00	136.80
	2nd	137.00	132.00
	3rd	134.90	128.50
	4th	106.00	100.10

# ANNUAL REPORT IN SEC FORM 17-A

The financial report included in this report follows the information contained in the Bank's SEC Form 17-A as required by and submitted to the Securities and Exchange Commission. Copies of this report may be obtained free of charge upon written request to the Office of the Finance Group Head.

# SHAREHOLDER ASSISTANCE AND SERVICES

# **Investor Relations**

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# Stockholder Services

For inquiries regarding dividend payments, change of address or account status: Metrobank Trust Banking -Stock Transfer Department 17<sup>th</sup> Floor GT Tower International 6813 Ayala Avenue cor. H.V. dela Costa Street Makati City 1227 Philippines Tel: (+632) 857-5698 Fax: (+632) 858-8010

# ANNUAL REPORT PUBLICATION

Editorial Services: Writers Edge Layout and Design: Ed Pesayco Photography: Albert Labrador



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