



November 7, 2019

Philippine Stock Exchange

9/F PSE Tower, 28th St. cor. 5th Ave.
Bonifacio Global City (BGC)
Taguig City, Philippines

Attention: MS. JANET A. ENCARNACION
HEAD - Disclosure Department

Philippine Dealing & Exchange Corp.

29F, BDO Equitable Tower
8751 Paseo de Roxas
Makati City 1226

Attention: ATTY. MARIE ROSE M. MAGALLEN-LIRIO
HEAD - Issuer Compliance & Disclosure Department (ICDD)

Dear Ms. Encarnacion and Atty. Lirio,

In compliance with PSE and PDEX regulations, we would like to disclose the following information:

PSBank's Net Income up 20% in Q3

Philippine Savings Bank (PSBank), the thrift-bank arm of the Metrobank Group, continued to make strides as it registered PhP813.0 Million in net income for the third quarter of 2019 alone, a 20.1% increase versus the same period last year. This translated to a year-to-date net income of PhP2.2 Billion, up by 8.4% in the first nine months of 2019 versus 2018.

The Bank's strong financial results were supported by a 9.3% growth in its core revenues, composed of interest income and fee-based income. Its earnings translated to an annualized return-on-assets of 1.2%.

PSBank's loans and receivables rose by 6.4% year-on-year to Php162.1 Billion from Php152.4 Billion, fueled by its Auto and Mortgage loan offerings. Notwithstanding the growth of its loan portfolio, the Bank was able to consistently manage asset quality with non-performing loans ratio kept low at 2.7%. Its Total Capital Adequacy Ratio was at 17.4% while its Common Equity Tier 1 Ratio (CET1) was at 16.6%. Both are above the minimum required level set by the Bangko Sentral ng Pilipinas (BSP).

On the funding side, low-cost deposits increased by 6.7% year-on-year to Php56.9 Billion from Php53.3 Billion, while total deposits went down by 8.4% at Php181.1 Billion from Php197.7 Billion the same period last year as the Bank continues to re-balance its funding mix to focus on retail and alternative sources.

“The encouraging results we’ve reaped are underscored by a bank-wide mindset built on purposeful innovations, enhanced operational efficiencies, and firm decisions backed by data analytics and better understanding of our customers. As we enter the homestretch of 2019, we are even more motivated by these positive developments, and continue to be inspired by our achievements and recognitions,” PSBank President Jose Vicente L. Alde said.

Recently, PSBank bagged the highest awards at the 2019 CX Asia Excellence Awards in Singapore – Gold Award for “Best Customer Experience” and “Best Digital Experience.” The Bank also received an “Award of Merit” at the 17th Philippine Quill Awards for its “Be Aware!” and “Good to Know” campaigns which are in support of the BSP’s financial consumer protection initiatives.

PSBank also released the newest version of its PSBank Mobile App. Aside from having a fresh look, the upgraded app is packed with new functionalities and services including PSBank PaSend remittance service and Mobile Check Deposit.

The Bank currently has 250 branches and 559 ATMs nationwide.

Very truly yours,



JOSE VICENTE L. ALDE
President